NATIONAL DIRECTORY OF HMOs

1990

GHAA

GHAA's National Directory of HMOs 1990 Edition

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The Group Health Association of America

At the time of GHAA's founding in 1959, HMOs comprised a small movement. In its early years, GHAA provided the framework for the emerging industry as it successfully opposed laws that prohibited HMOs from operating in many states, achieved a role for HMOs in the new Federal Employees Health Benefits Program, and began to lobby for Medicare reimbursement that would recognize the special characteristics of organized, prepaid care.

In the 70's, the focus shifted to passage of federal HMO legislation and HMO expansion. GHAA embarked on a project that would develop plans in more than 30 cities.

The federal HMO Act, signed into law in 1973, introduced an era of national attention to HMO growth and development. The law overrode state restrictions, mandated that employers offer HMOs, provided modest seed money for the development of new plans, and established the federal qualification process.

GHAA played a prominent role in developing the HMO Act and in advocating its adoption. Later, GHAA lobbied successfully to amend the law, eliminating serious drawbacks in the original legislation that deterred HMOs from competing in the marketplace.

GHAA's first decades of accomplishment provided the foundation for the exponential growth the industry has experienced in the 1980's. Since 1981, HMO enrollment has more than tripled, climbing from 10.5 million to more than 34.7 million people today.

As we enter our fourth decade, GHAA continues to assume the leadership role we've occupied in the industry for 30 years, while the HMO industry plays an increasingly prominent role in the American health care system.

About GHAA's National Directory of HMOs...

GHAA's database includes 591 HMOs throughout the United States. Data were collected between December, 1989 and March 1990, in an effort to provide the most complete listing of HMOs currently available. Because the HMO industry is expanding at such a dynamic rate, there may be new information that we failed to include. If you have questions, or corrections, please send them to GHAA's Membership Department.

How to Use GHAA's National Directory of HMO's

For your convenience, HMOs are listed:

- Alphabetically by HMO name, with city and state locations.
- By state, with cities listed alphabetically.
- By state, with individual HMO profiles listed alphabetically, each profile includes address, telephone numbers, names of key managers (executive director, medical director, marketing, finance), operational date, enrollment, model type(s), tax status, owner/affiliate/management company, additional benefit options*, and number of medical centers/satellites, physicians, and hospitals.

The Directory also includes:

- A listing of state HMO associations, including address, telephone number, and name of president or executive director.
- The Agency(s) in each state responsible for regulating HMOs.
- A service directory of paid listings and display ads representing companies that offer services and products to HMOs and other managed health care systems.

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OVERVIEW OF THE HMO INDUSTRY AS PROFILED IN THIS DIRECTORY

OVERVIEW OF THE HMO INDUSTRY AS PROFILED IN THIS DIRECTORY

This introduction provides a summary of some key characteristics of the Health Maintenance Organization (HMO) industry as reflected in the plan profiles in this Directory and as compared to last year's Directory.[1]

OVERVIEW

- There were 591 health maintenance organizations (HMOs) with 34.7 million members as of December 31, 1989 (Table 1).[2]
- Fourteen percent of all Americans--one in seven individuals—was enrolled in an HMO by year end 1989.
- HMO enrollment grew 6.4% in 1989, reflecting a net addition of 2.1 million enrollees. (There were 614 plans with 32.6 million enrollees at year end 1988.)
- The total number of plans declined by 23 in 1989, reflecting continued consolidation in the industry.

PLAN AND ENROLLEE DISTRIBUTION, DECEMBER 31, 1989

- At year end 1989, there were HMOs headquartered in every state in the United States with the exception of Alaska, Mississippi, West Virginia, and Wyoming. Parts of some of these states like West Virginia are included in the service areas of HMOs headquartered in other states.
- At year end 1989, the highest HMO penetration was in California, where almost one in three individuals (30.8%) is enrolled in an HMO (Table 2; Figure 1). Minnesota has the second highest penetration at 28.3%. Other states where more than one in five individuals is enrolled in HMOs include: Massachusetts (25%), Oregon and Arizona (24% each), Wisconsin (23%), Rhode Island and Hawaii (22% each), and Colorado and Connecticut (21% each). The metropolitan area including the District of Columbia also has a high HMO penetration but the cross-state nature of this area distorts penetration statistics.

ANALYSIS OF CHANGES FROM 1988-1989

- At year end 1989, a higher proportion of enrollees was concentrated in the largest plans than at year end 1988 (Table 3).
    - HMO enrollment in plans with 100,000 members or more grew 17.2% in 1989, while enrollment in plans with under 100,000 enrollees declined by 6.9%. (These are aggregate figures not an average of individual plans.)

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[1] The analysis was prepared by GHAA's Research and Analysis Department using the databases created by the GHAA Membership and Planning Department in the course of developing this Directory. The technical appendix at the rear of this Directory explains how the GHAA industry database used in the Directory is developed. The analysis presented here is based on a cross-sectional comparison of the summary statistics for the 1988 and 1989 databases used in GHAA's National Directory of HMOs.

[2] Enrollment figures reflect total HMO enrollment, including individuals enrolled in open ended options where the enrollee may self refer to providers outside the HMO network but typically must pay a considerable deductible or copayment for these services. More plans are offering this option while the total enrollment in these plans still reflects a small percentage of the total HMO enrollment.

- The percentage of national enrollment concentrated in plans with 100,000 enrollees or more grew from 55% at year end 1988 to 61% at year end 1989. The number of HMOs with 100,000 enrollees or more grew from 72 to 89, or from 12% to 15% of all HMOs.

These changes reflect consolidation in the HMO industry. They probably also reflect the stronger market position—on average—of the larger plans.

- In 1989, HMO growth was strongest in group and network model plans, whose aggregate enrollment grew 9.0% and 22.0% respectively. The absolute enrollment growth also was highest for these two model types whose growth collectively accounted for 86% of the total growth in HMO enrollment in 1989. The number of group model plans was stable over this period while the number of network model plans increased.

  - A note of caution: Provider networks used by HMOs are complex. It is increasingly difficult to classify plans using existing schemes when mixed models are used. (The analysis presented here is based on the plan's designated predominant model type.)

  In 1989, the number of staff model plans declined (from 67 to 61) as did the number of IPAs (from 389 to 361). However, total enrollment in plans of these models continued to increase, though relatively slowly by 1.2% and 1.7% respectively.

- In 1989, enrollment growth was stronger in the not for profit plans, where enrollment grew an aggregate 8.9%, than it was in the for profit plans, where enrollment grew by 3.7%. Over this period, the number of not for profit plans increased by 4 while the number of for profit plans declined by 27.

  - These patterns could reflect the considerably higher growth in the larger plans, which also are more likely to be older and organized on a not for profit basis.

- At year end 1989, the distribution of HMOs remained about evenly split between federally qualified HMOs and others, with the former continuing to have about three-quarters of the total HMO enrollment. In absolute terms, enrollment in federally qualified plans increased somewhat more (1.2 million versus 0.9 million for non-qualified plans). However, in percentage terms, growth was considerably stronger in the non-qualified plans (12.3% versus 4.6%). There was a smaller reduction in the number of non-qualified than qualified plans (6 versus 17, or a decline of 2.0% versus 3.4%).

ANALYSIS OF CHANGE GEOGRAPHICALLY 1988-1989

- Interpretation of changes in HMOs and HMO enrollment by geographical area is particularly complex. Geographical areas such as regions vary greatly by population, as well as by the amount of HMO enrollment.

  - Comparisons based on absolute number of enrollees reflect the varying population counts in geographical areas as well as the strength or weakness of the HMO industry in 1989 in that locality. Comparisons based on percentage change are similarly flawed. When total enrollments are lower, changes can more easily lead to wider swings in percentages in any single year than in areas with larger enrollments.

  - Changes in enrollment also are difficult to interpret since HMO enrollment represents a composite of commercial enrollment and enrollment in public programs such as Medicare and

Medicaid. As a result, changes in enrollment within a particular state could reflect any Medicaid initiatives in that state as well as plan responses to Medicare contractual arrangements. Thus, year to year changes in enrollment may not necessarily provide a good reflection of what is occurring in the commercial base for HMOs in any given area.

These cautions should be kept in mind in considering the information provided here on enrollment changes by region and by state.

- In 1989, there was enrollment growth in each region of the country, but the amount varied (Table 4).

  — In both absolute and percentage terms the largest growth in HMO enrollment in 1989 occurred in the Mountain Pacific region, which added 1.2 million enrollees. The 10.9% increase for this region is particularly notable since percentage changes of this magnitude are less likely statistically the higher the existing enrollment.

  — The second highest area of growth in both absolute and percentage terms occurred in the South Atlantic region, which added 0.3 million enrollees and grew 8.1%. In contrast, the East Central region grew least in 1989, reflecting less than a percentage point in total growth (0.4% or 29,807 enrollees).

- All but 15 states showed an increase in HMO enrollment in 1989 (Table 5).

  — Eight states added 100,000 enrollees or more in 1989; together these eight accounted for 87% of the total HMO enrollment increase nationally in 1989. (This statistic is somewhat misleading though because some states declined in enrollment). California—the state with both the largest total population and the largest HMO enrollment and penetration—added 810,562 enrollees in 1989, a 10.1% increase. The other states adding 100,000 or more enrollees are: New York (181, 351), New Jersey (161,531), Kentucky (148,745), Missouri (145,959), Maryland (140,267), Arizona (117,757), and Washington (112,650). In percentage terms, these reflect increases from 1988 of 7.4%, 26.2%, 75.0%, 26.5%, 21.3%, 15.9%, and 19.6% respectively.

  — The 15 states losing enrollment were: Iowa, Illinois, Indiana, New Hampshire, North Carolina, North Dakota, Oklahoma, Pennsylvania, South Carolina, South Dakota, Tennessee, Texas, Utah (by a very small amount), Virginia, and Wyoming (which lost its only HMO). In total, these states dropped a net 518,737 HMO enrollees, of which 67% derived from declines in the four states with largest absolute losses (Indiana, Illinois, Pennsylvania, and Iowa). These losses also were relatively high in percentage terms for two of these four states (Indiana and Iowa).

ANALYSIS OF THE MATURATION OF THE HMO INDUSTRY IN 1989

- Although there were differences in growth by HMO industry market segments in 1989, these generally did not have a large impact on the profile of HMOs or HMO enrollment between 1988 and 1989. An exception is the shift in the age profile of plans between 1988 and 1989 (Figure 2).

  — There was a decline in the number of plans three years of age or less from 212 at year end 1988 to 114 at year end 1989. These plans represented 35% of all plans at year end 1988 but only 19% of all plans at year end 1989. There was a commensurate increase in the percentage of plans 4 - 7 years old from 29% to 48%—or from 177 to 284 in absolute terms.

— These patterns reflect the maturation of the HMO industry after the period of very rapid growth in the mid 1980s.

— The smaller, but still noticeable, decline in plans 8 - 15 years probably reflects the nature of industry consolidation and is consistent with the drop in plans with enrollments of 50,000-99,999 and aggregate 15.9% decline in enrollment among these plans from year end 1988 to year end 1989.

Table 1
Distribution of HMOs and HMO Enrollment as of December 31, 1989 by Selected Plan Characteristics[1]

	Number of Plans		Number of Enrollees	
ALL PLANS	591	100%	34,748,354	100%
MODEL TYPE				
Staff	61	40.3	4,304,674	12.4
Group	80	13.5	10,397,738	29.9
Network	89	15.1	5,184,325	14.9
IPA	361	61.1	14,861,617	42.8
REGION[2]				
New England	44	7.4	2,552,788	7.4
Mid-Atlantic	71	12.0	4,763,921	13.7
South Atlantic	95	16.1	3,809,029	11.0
East Central	149	25.2	6,684,724	19.2
West Central	104	17.6	4,313,142	12.4
Mountain/Pacific	128	21.6	12,624,750	36.4
PLAN SIZE				
0–19,999	242	40.9	2,302,312	6.6
20,000–49,999	178	30.1	5,463,199	15.7
50,000–99,999	82	13.9	5,791,543	16.7
100,000 or more	89	15.1	21,191,300	61.0
PLAN AGE[3]				
1	19	3.2	124,935	0.4
2–3	95	16.1	1,362,401	3.9
4–7	284	48.1	9,512,863	27.4
8–15	126	21.3	11,413,227	32.8
16+	67	11.3	12,334,928	35.5
TAX STATUS				
Non-Profit	207	35.0	18,759,157	54.0
For-Profit	384	65.0	15,989,197	46.0
QUALIFICATION STATUS				
Federally Qualified	311	52.6	26,273,581	75.6
Non-Qualified	280	47.4	8,474,773	24.4

1. Enrollment data include five plans providing data for 10/31/89; and five plans with data as of 11/30/89.
2. For definitions of regions, see Table 4.
3. Plan age is computed from year of operation. Fractions of a year are considered a whole year.

Source: GHAA's *National Directory of HMOs, 1990*

Table 2
Distribution of HMOs, HMO Enrollment, and Market Penetration

State/Area	Number of Plans	Number of Enrollees	% Penetration[1,2]	State/Area	Number of Plans	Number of Enrollees	% Penetration[1,2]
ALL AREAS	591	34,748,354	14.0	Missouri	19	697,599	13.5
				Mississippi	0	0	0.0
Alabama	8	208,981	5.0	Montana	1	3,350	0.4
Alaska	0	0	0.0	North Carolina	10	269,536	4.1
Arkansas	4	55,669	2.3	North Dakota	2	10,435	1.6
Arizona	15	857,914	23.5	Nebraska	5	89,369	5.6
California	50	8,806,534	30.8	New Hampshire	2	109,482	9.8
Colorado	15	710,603	20.9	New Jersey	11	777,351	9.9
Connecticut	14	689,099	21.2	New Mexico	5	195,522	12.3
District of Columbia	4	472,666	76.9[1]	Nevada	3	101,257	9.7
Delaware	4	97,099	14.8	New York	35	2,625,681	14.8
Florida	37	1,400,684	11.2	Ohio	35	1,414,638	13.1
Georgia	8	314,790	4.8	Oklahoma	6	169,284	5.2
Guam	2	59,000	N.A	Oregon	9	666,227	24.2
Hawaii	6	251,301	22.4	Pennsylvania	25	1,360,889	11.5
Iowa	6	261,029	9.4	Rhode Island	4	214,811	21.6
Idaho	2	21,230	2.1	South Carolina	4	67,045	1.9
Illinois	28	1,499,015	12.9	South Dakota	1	26,700	3.8
Indiana	13	391,371	7.1	Tennessee	9	226,495	4.6
Kansas	10	231,606	9.3	Texas	30	1,298,363	7.4
Kentucky	6	347,157	9.3	Utah	9	265,791	15.2
Louisiana	10	255,054	5.7	Virginia	12	387,929	6.4
Massachusetts	20	1,477,301	25.2	Vermont	1	32,000	5.7
Maryland	16	799,280	17.1	Washington	11	686,021	14.9
Maine	3	30,095	2.5	West Virginia	0	0	0.0
Michigan	20	1,502,578	16.2	Wisconsin	30	1,094,489	22.8
Minnesota	11	1,218,034	28.3	Wyoming	0	0	0.0

1. Based on state in which plan headquarters are located. This misstates penetration in some areas where a plan serves multiple states (e.g., the District of Columbia).
2. Penetration based on 1989 State Population Projections by the U.S. Bureau of the Census (*Current Population Report*, series P-25, No. 1017) as cited in the *Statistical Abstract of the United States 1989*.
Source: GHAA's *National Directory of HMOs, 1990*

Table 3
Change in Distribution of HMOs and HMO Enrollment by Plan Size, Model Type, Tax Status, and Federal Qualification Status
December 31, 1988–December 31, 1989

	Number of HMOs			HMO Enrollment			
	1988	1989	Net Change	1988	1989	Net Change	% Change
ALL PLANS	614	591	-23	32,653,930	34,748,354	+2,094,424	6.4%
PLAN SIZE							
100,000 or more	72	89	+17	18,085,810	21,191,300	+3,105,490	+17.2%
Less than 100,000	542	502	-40	14,568,120	13,557,054	-1,011,066	-6.9%
<20,000	279	242	-37	2,553,661	2,302,312	-251,349	-9.8%
20,000–49,999	165	178	+13	5,130,732	5,463,199	+332,467	+6.5%
50,000–99,999	98	82	-16	6,883,727	5,791,543	-1,092,184	-15.9%
MODEL TYPE[1]							
Staff	67	61	-6	4,252,307	4,304,674	+52,367	+1.2%
Group	79	80	+1	9,535,036	10,397,738	+862,702	+9.0%
Network	79	89	+10	4,251,166	5,184,325	+933,159	+22.0%
IPA	389	361	-28	14,615,421	14,861,617	+246,196	+1.7%
TAX STATUS							
Non-Profit	203	207	+4	17,230,726	18,759,157	+1,528,431	+8.9%
For-Profit	411	384	-27	15,423,204	15,989,197	+565,993	+3.7%
FEDERAL QUALIFICATION STATUS							
Federally Qualified	328	311	-17	25,108,127	26,273,581	+1,165,454	+4.6%
Not Qualified	286	280	-6	7,545,803	8,474,773	+928,970	+12.3%

1. Represents predominant model type. A number of plans utilize a provider network reflecting a mix of models. As a result, some changes between 1988 and 1989 may represent an artifact of designation.

Source: GHAA's *National Directory of HMOs, 1990*

Table 4
Change in the Distribution of HMOs and HMO Enrollment by Geographic Region, December 31, 1988–December 31, 1989

	Number of HMOs			HMO Enrollment			
	1988	1989	Net Change	1988	1989	Net Change	% Change
ALL PLANS	614	591	-23	32,653,930	34,748,354	+2,094,424	+6.4%
REGION[1]							
New England	45	44	-1	2,439,236	2,552,788	+113,552	+4.7%
Mid-Atlantic	72	71	-1	4,501,558	4,763,921	+262,363	+5.8%
South Atlantic	101	95	-6	3,524,581	3,809,029	+284,448	+8.1%
East Central	155	149	-6	6,654,917	6,684,724	+29,807	+0.4%
West Central	105	104	-1	4,146,630	4,313,142	+166,512	+4.0%
Mountain/Pacific	136	128	-8	11,387,008	12,624,750	+1,237,742	+10.9%

1. *New England:* Includes Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island and Vermont.
Mid-Atlantic: Includes New Jersey, New York, and Pennsylvania.
South Atlantic: Includes Delaware, District of Columbia, Florida, Georgia, Maryland, North Carolina, South Carolina, Virginia, and West Virginia.
East Central: Includes Alabama, Illinois, Indiana, Kentucky, Michigan, Mississippi, Ohio, Tennessee, and Wisconsin.
West Central: Includes Arkansas, Iowa, Kansas, Louisiana, Minnesota, Missouri, Nebraska, North Dakota, Oklahoma, South Dakota, and Texas.
Mountain/Pacific: Includes Alaska, Arizona, California, Colorado, Hawaii, Idaho, Montana, Nevada, New Mexico, Oregon, Utah, Washington, Wyoming, and Guam.

Source: GHAA's *National Directory of HMOs, 1990*

Table 5
Change in the Distribution of HMOs and HMO Enrollment by State, December 31, 1988–December 31, 1989[1]

State/Area	Number of Plans			Number of Enrollees			
	1988	1989	Net Change	1988	1989	Net Change	% Change
ALL AREAS	614	591	-23	32,653,930	34,748,354	+2,094,424	+6.4%
Alabama	9	8	-1	181,967	208,981	+27,014	+14.8%
Alaska	0	0	0	0	0	0	0
Arkansas	4	4	0	47,500	55,669	+8,169	+17.2%
Arizona	21	15	-6	740,157	857,914	+117,757	+15.9%
California	50	50	0	7,995,972	8,806,534	+810,562	+10.1%
Colorado	21	15	-6	652,518	710,603	+58,085	+8.9%
Connecticut	15	14	-1	660,331	689,099	+28,768	+4.4%
District of Columbia	4	4	0	406,029	472,666	+66,637	+16.4%
Delaware	4	4	0	82,731	97,099	+14,368	+17.4%
Florida	41	37	-4	1,303,061	1,400,684	+97,623	+7.5%
Georgia	9	8	-1	293,926	314,790	+20,864	+7.1%
Guam	2	2	0	59,000	59,000	0	0
Hawaii	5	6	+1	230,739	251,301	+20,562	+8.9%
Iowa	7	6	-1	323,799	261,029	-62,770	-19.4%
Idaho	1	2	+1	11,100	21,230	+10,130	+91.3%
Illinois	30	28	-2	1,582,738	1,499,015	-83,723	-5.3%
Indiana	13	13	0	510,379	391,371	-119,008	-23.3%
Kansas	9	10	+1	204,265	231,606	+27,341	+13.4%
Kentucky	7	6	-1	198,412	347,157	+148,745	+75.0%
Louisiana	9	10	+1	231,347	255,054	+23,707	+10.2%
Massachusetts	19	20	+1	1,405,474	1,477,301	+71,827	+5.1%
Maryland	14	16	+2	659,013	799,280	+140,267	+21.3%
Maine	3	3	0	20,163	30,095	+9,932	+49.3%
Michigan	20	20	0	1,492,366	1,502,578	+10,212	+0.7%
Minnesota	10	11	+1	1,145,227	1,218,034	+72,807	6.4%
Missouri	19	19	0	551,640	697,599	+145,959	+26.5%
Mississippi	0	0	0	0	0	0	0
Montana	1	1	0	2,236	3,350	+1,114	+49.8%
North Carolina	10	10	0	282,114	269,536	-12,578	-4.5%
North Dakota	2	2	0	27,257	10,435	-16,822	-61.7%
Nebraska	5	5	0	77,693	89,369	+11,676	+15.0%
New Hampshire	3	2	-1	127,098	109,482	-17,616	-13.9%
New Jersey	12	11	-1	615,820	777,351	+161,531	+26.2%
New Mexico	5	5	0	189,778	195,522	+5,744	+3.0%
Nevada	3	3	0	73,915	101,257	+27,342	+37.0%
New York	35	35	0	2,44[illegible],330	2,625,681	+181,351	+7.4%
Ohio	37	35	-2	1,350,991	1,414,638	+63,647	+4.7%
Oklahoma	7	6	-1	187,520	169,284	-18,236	-9.7%
Oregon	8	9	+1	588,317	666,227	+77,910	+13.2%
Pennsylvania	25	25	0	1,441,408	1,360,889	-80,519	-5.6%
Rhode Island	4	4	0	204,270	214,811	+10,541	+5.2%
South Carolina	5	4	-1	96,215	67,045	-29,170	-30.3%
South Dakota	1	1	0	28,000	26,700	-1,300	-4.6%
Tennessee	9	9	0	261,794	226,495	-35,299	-13.5%
Texas	32	30	-2	1,322,382	1,298,363	-24,019	-1.8%
Utah	8	9	+1	266,355	265,791	-564	-0.2%
Virginia	14	12	-2	401,492	387,929	-13,563	-3.4%
Vermont	1	1	0	21,900	32,000	+10,100	+46.1%
Washington	10	11	+1	573,371	686,021	+112,650	+19.6%
West Virginia	0	0	0	0	0	0	0
Wisconsin	30	30	0	1,076,270	1,094,489	+18,219	+1.7%
Wyoming	1	0	-1	3,550	0	-3,550	-100%

[1] Based on state in which plan headquarters are located. This misstates penetration in some areas where a plan serves multiple states (e.g. the District of Columbia).

Source: GHAA's *National Directory of HMOs, 1990*

HMO Market Penetration by State
December 31, 1989

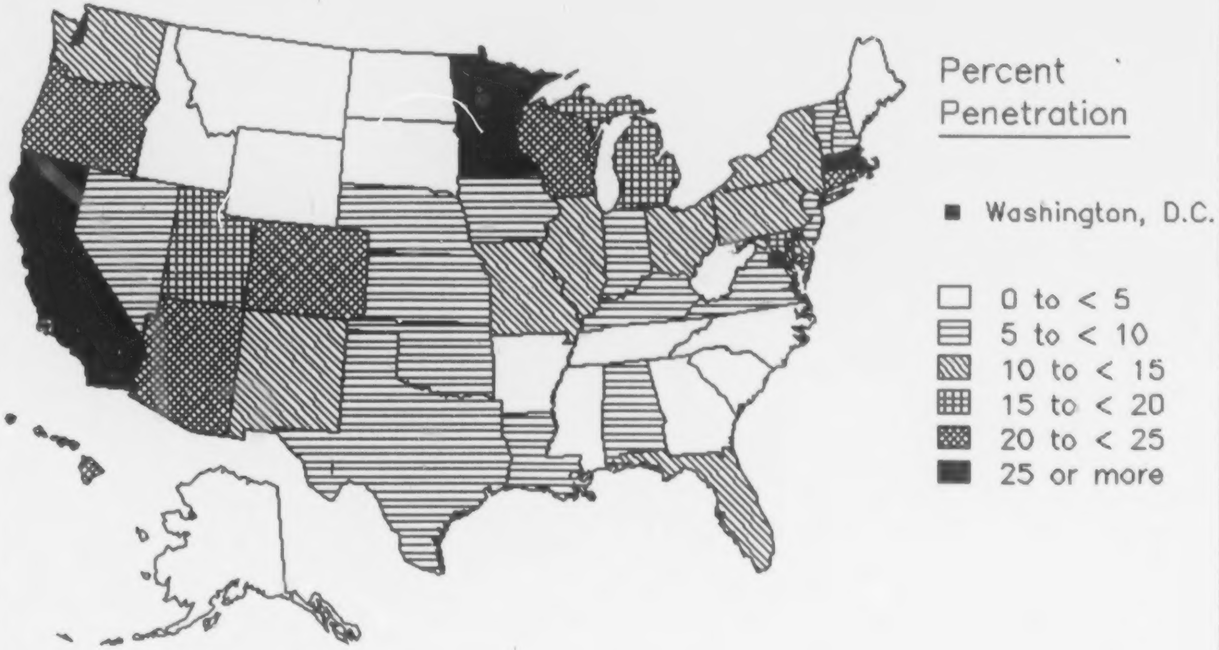
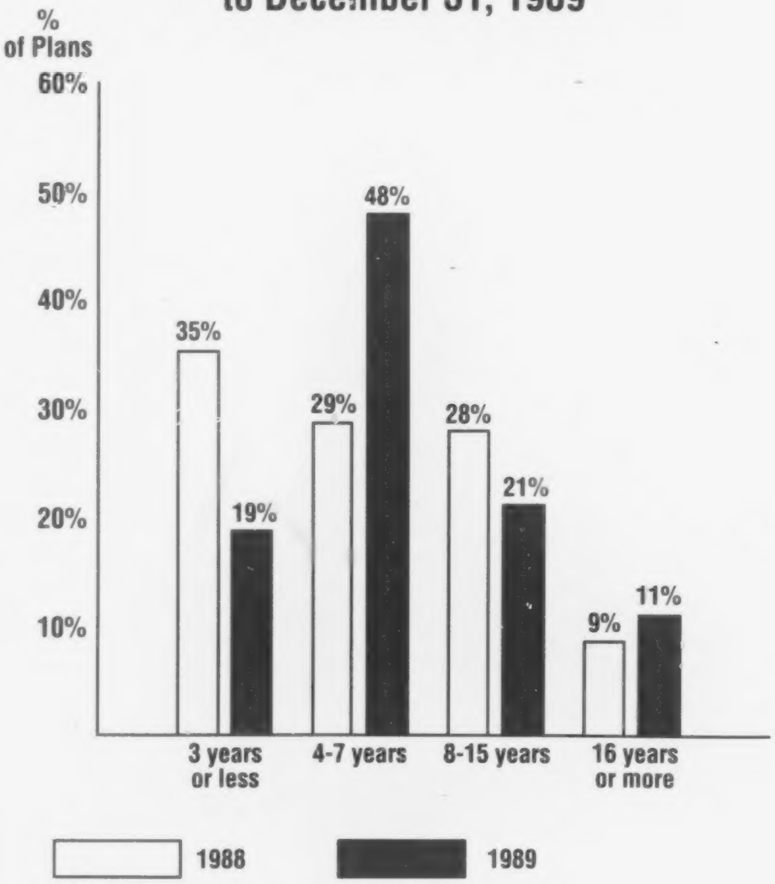

Percent
Penetration
■ Washington, D.C.
☐ 0 to < 5
▤ 5 to < 10
▧ 10 to < 15
▦ 15 to < 20
▩ 20 to < 25
■ 25 or more

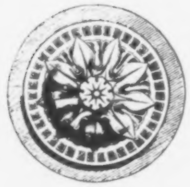
Figure 2

Change in the Plan Age Profile of HMOs from December 31, 1988 to December 31, 1989



SOURCE: GHAA's *National Directory of HMOs, 1990.*

HMOs LISTED ALPHABETICALLY



ALPHABETICAL LISTING OF HMOs

PLAN NAME	CITY	STATE
AllHealth	Madison	WI
Alviso Health Plan	Alviso	CA
American General Health Plan	Dallas	TX
American Health Care Providers Arkansas d/b/a American HMO	Little Rock	AR
American Health Care Providers d/b/a American HMO	Flossmoor	IL
American Health Network HMO of Florida	Jacksonville	FL
AmeriMed	Burbank	CA
AmeriPlan Health Services, LTD.	Jacksonville	FL
Arizona Health Plan, Inc./ Phoenix IPA	Phoenix	AZ
Arizona Physicians IPA, Inc.	Phoenix	AZ
Arnett HMO, Inc.	Lafayette	IN
Association I.N.E.D, HMO, Inc.	Hialeah	FL
A.T.& S.F. Employes' Benefit Association, The	Topeka	KS
AV-MED Health Plan	Miami	FL
AV-MED Suncare HMO, Inc.	Jacksonville	FL
Baptist Medical System HMO, Inc., d/b/a Health Advantage	Little Rock	AR
Bay Pacific Health Plan	San Bruno	CA
Bay State Health Care, Inc.	Cambridge	MA
Berkshire Health Plan	Pittsfield	MA
BLUE-CARE INC.	Kansas City	MO
Blue Care Network - Health Central	Lansing	MI
Blue Care Network, Great Lakes	Grand Rapids	MI
Blue Care Network of Southeast Michigan	Southfield	MI
Blue Care Network of East Michigan	Saginaw	MI
BlueCARE Plus	Utica	NY
Blue Choice	St. Louis	MO
Blue Choice	Rochester	NY
BlueLincs	Tulsa	OK
Blue Shield of California HMO	San Francisco	CA
Bridgeway Plan for Health	San Francisco	CA
Butterworth Health Plan	Grand Rapids	MI
CAC-Ramsay	Coral Gables	FL
CaliforniaCare	Woodland Hills	CA
CapitalCare, Inc.	Vienna	VA
Capital District Physicians' Health Plan	Albany	NY
Capital Group Health Service of Florida /Capital Healthplan	Tallahassee	FL
Capitol Health Care	Salem	OR
CareAmerica Health Plans, Inc.	Chatsworth	CA
Care Choice	Fargo	ND
CareChoice - Chattanooga	Chattanooga	TN
Care Choices Health Plans/ Mercy Alternative	Farmington Hill	MI
CareFlorida	Miami	FL
CarePlus of Missouri	Rolla	MO
Carlecare	Urbana	IL
Carolina Physicians Health Plan, Inc.	Raleigh	NC
Central Massachusetts Health Care, Inc.	Worcester	MA
Central Medical Health Plan	Pittsburgh	PA
Central Minnesota Group Health Plan	St. Cloud	MN
Century Medical Center, Inc.	Hialeah	FL
Chesapeake Health Plan, Inc.	Baltimore	MD

ALPHABETICAL LISTING OF HMOs

PLAN NAME	CITY	STATE
Chicago HMO Ltd.	Chicago	IL
Chinese Community Health Plan	San Francisco	CA
ChoiceCare	Cincinnati	OH
ChoiceCare - Long Island	Uniondale	NY
ChoiceCare of Kentucky	Crestview Hills	KY
CHOICE Healthcare Plan	San Diego	CA
CHOICE Healthcare Plan	Chicago	IL
CHOICE Healthcare Plan	Milawukee	WI
CIGNA Health Network Inc.	Dallas	TX
CIGNA Health Plan MidAtlantic	Columbia	MD
CIGNA Healthplan of California, Inc.	Glendale	CA
CIGNA Healthplan of Connecticut	East Hartford	CT
CIGNA Healthplan of Georgia, Inc.	Atlanta	GA
CIGNA Healthplan of Massachusetts, Inc.	Springfield	MA
CIGNA Healthplan of Arizona - Phoenix	Phoenix	AZ
CIGNA Healthplan of Arizona, Inc. - Tucson	Tucson	AZ
CIGNA Healthplan of California - San Diego	San Diego	CA
CIGNA Healthplan of Colorado, Inc.	Denver	CO
CIGNA Healthplan of Florida, Inc. - Maitland	Maitland	FL
CIGNA Healthplan of Florida, Inc. - Tampa	Tampa	FL
CIGNA Healthplan of Illinois	Des Plaines	IL
CIGNA Healthplan of Kansas City	Kansas City	MO
CIGNA Healthplan of Louisiana, Inc.	Baton Rouge	LA
CIGNA Healthplan of North Louisiana	Shreveport	LA
CIGNA Healthplan of Northern California	Oakland	CA
CIGNA Healthplan of Northern New Jersey, Inc.	Paramus	NJ
CIGNA Healthplan of Ohio, Inc. - Cleveland	Cleveland	OH
CIGNA Healthplan of Ohio, Inc. - Columbus	Columbus	OH
CIGNA Healthplan of Southern Florida	Miami Lakes	FL
CIGNA Healthplan of St. Louis	Clayton	MO
CIGNA Healthplan of Texas	Irving	TX
CIGNA Healthplan of Texas, Inc /Houston Division	Houston	TX
CIGNA Healthplan of the Delaware Valley, Inc.	Lester	PA
CIGNA Healthplan of Washington Inc.	Seattle	WA
CIGNA Private Practice Plan	Glendale	CA
Clinicare	Rockford	IL
Coastal Bend Health Plan	Corpus Christi	TX
Coast Health Plan	Los Altos	CA
Columbia Medical Plan, Inc.	Columbia	MD
CoMED HMO - A Total Health Company	Denville	NJ
Community Blue, HMO of Blue Cross of Western New York, Inc	Buffalo	NY
Community Choice Health Plan, Inc.	Marshfield	WI
Community Health Care Plan	New Haven	CT
Community Health Group	Chula Vista	CA
Community Health Network	Baton Rouge	LA
Community Health Plan	W. Springfield	MA
Community Health Plan	Latham	NY
Community Health Plan	Cincinnati	OH
Community Health Plan	Burlington	VT
Community Health Plan - LA Cty Dept. of Health Services	Los Angeles	CA

ALPHABETICAL LISTING OF HMOs

PLAN NAME	CITY	STATE
Community Health Plan of the Mary Imogene Bassett Hospital	Cooperstown	NY
Companion Health Care Corp.	Columbia	SC
Compass Health Care Plans	Chicago	IL
Compcare Health Services Insurance Corporation	Milwaukee	WI
Complete HealthCare Corporation	Joliet	IL
Complete Health, Inc.	Birmingham	AL
Comprecare, Inc.	Aurora	CO
Comprehensive Health Services Inc.	Detroit	MI
ConnectiCare, Inc.	Farmington	CT
Constitution Health Network	Meriden	CT
Contra Costa Health Plan	Martinez	CA
DAKOTACARE	Sioux Falls	SD
Day-Med Health Maintenance Plan, Inc.	Dayton	OH
D.C. Chartered Health Plan, Inc.	Washington	DC
DeanCare HMO	Middleton	WI
Delaware Valley HMO	Concordville	PA
Delmarva Health Care Plan, Inc.	Easton	MD
Deseret Healthcare	Salt Lake City	UT
Dreyer HMO	Aurora	IL
Eau Claire Health Protection Plan	Wausau	WI
Educators Health Care, Inc.	Murray	UT
Elderplan, Inc.	Brooklyn	NY
Empire Blue Cross & Blue Shield Healthnet	New York	NY
Employees Choice Health Option	Salt Lake City	UT
Employer's Health Care Plan	Green Bay	WI
EQUICOR Health Plan	Denver	CO
EQUICOR Health Plan	Chicago	IL
EQUICOR Health Plan	Overland Park	KS
EQUICOR Health Plan	Oklahoma City	OK
EQUICOR Health Plan	Brentwood	TN
EQUICOR Health Plan	Memphis	TN
EQUICOR Health Plan of Florida, Inc.	Fort Lauderdale	FL
EQUICOR Health Plan, Inc.	Salina	KS
EQUICOR Health Plan, Inc.	Wichita	KS
EQUICOR Health Plan, Inc.	Raleigh	NC
EQUICOR Health Plan, Inc.	Dallas	TX
EQUICOR Health Plan, Inc.	Houston	TX
EQUICOR Health Plan, Inc.	Glen Allen	VA
EQUICOR Health Plan, Inc.	Virginia Beach	VA
EQUICOR Health Plan of California, Inc.	San Diego	CA
EQUICOR Health Plan of Arizona	Phoenix	AZ
EQUICOR Health Plan of Florida Inc.	St. Petersburg	FL
EQUICOR Health Plan Of Utah, Inc.	Salt Lake City	UT
Exclusive HealthCare, Inc.	Omaha	NE
Exclusive HealthCare of CO, Inc.	Denver	CO
Fallon Community Health Plan	West Boylston	MA
Family Health Plan	Des Moines	IA
Family Health Plan	Toledo	OH
Family Health Plan Cooperative	Elm Grove	WI
Family Health Plan Corporation	Newton	KS

ALPHABETICAL LISTING OF HMOs

PLAN NAME	CITY	STATE
Family Health Plan, Inc.	Miami Lakes	FL
Farm Bureau Insurance Managed Health Care Network	Indianapolis	IN
FHP, Inc.	Tempe	AZ
FHP, Inc.	Cerritos	CA
FHP, Inc.	Tamuning	GU
FHP, Inc. (Utah Region)	Salt Lake City	UT
FHP Of New Mexico, Inc.	Albuquerque	NM
First Plan HMO /formerly Community Health Ctr	Two Harbors	MN
FIRSTSOURCE, Inc.	Albuquerque	NM
Florida First Health Plan	Winter Haven	FL
Florida Health Care Plan, Inc.	Daytona Beach	FL
Foundation Health Plan	Rancho Cordova	CA
Foundation Health Plan (FHP)	Endwell	NY
Freedom Health Care	Wayne	PA
Freedom Plan	Santa Barbara	CA
Free State Health Plan, Inc.	Timonium	MD
Garden State Health Plan	Trenton	NJ
Geisinger Health Plan	Danville	PA
George Washington University Health Plan, Inc.	Washington	DC
Golden Bay Health Plan	San Francisco	CA
Good Health Plan of Washington Inc.	Seattle	WA
Grand Valley Health Plan	Grand Rapids	MI
Greater Amarillo Health Plan Inc.	Amarillo	TX
Greater Atlantic Health Service, Inc.	Philadelphia	PA
Greater La Crosse Health Plans, Inc.	La Crosse	WI
Greater Miami Health Care, Inc	Miami	FL
Greater South Bay Health Plan	Redondo Beach	CA
Greater Wisconsin Rapids Health Protection Plan	Wausau	WI
Great Lakes Health Plan	Lombard	IL
Great Lakes Managed Care, Inc.	Erie	PA
Green Bay Health Protection Plan	Wausau	WI
Group Health Association, Inc.	Washington	DC
Group Health Cooperative of Eau Claire	Eau Claire	WI
Group Health Cooperative of Puget Sound	Seattle	WA
Group Health Cooperative of South Central Wisconsin	Madison	WI
Group Health / formerly Genesse Valley Grp. Health	Rochester	NY
Group Health, Inc.	Minneapolis	MN
Group Health of North Idaho	Coeur d'Alene	ID
Group Health of Spokane	Spokane	WA
Group Health of Tri-Cities/ Yakima	Kennewick	WA
Group Health Plan, Inc.	St. Louis	MO
Guam Memorial Health Plan (GMHP)	Agana	GU
Gulf South Health Plans, Inc.	Baton Rouge	LA
Harris Health Plan	Fort Worth	TX
Harvard Community Health Plan	Brookline	MA
Harvard University Group Health Plan	Cambridge	MA
Hawaii Medical Services Assn/ Community Health Program	Honolulu	HI
HEALS, Personal Care Physician Health Plan	Emeryville	CA
Health 1st, Inc.	Atlanta	GA
Health Advantage Plans, Inc.	Fairfield	AL

ALPHABETICAL LISTING OF HMOs

PLAN NAME	CITY	STATE
Health Alliance Plan of Michigan	Detroit	MI
HealthAmerica Corporation of Pennsylvania	Pittsburgh	PA
HealthAmerica of Pennsylvania, Inc.	Camp Hill	PA
HealthAmerica/ CapitalCare	Lincoln	NE
HealthCare Corporation of the Mid-Atlantic (dba CareFirst)	Baltimore	MD
Healthcare Delaware	Wilmington	DE
HealthCare, Inc.	North Haven	CT
Health Care Plan, Inc.	Buffalo	NY
HealthChicago, Inc.	Lisle	IL
Health Guard	Bellaire	OH
HealthGuard of Lancaster Inc.	Lancaster	PA
HealthGuard Services, Inc. /SelectCare	Eugene	OR
Health Horizons, Inc.	Tucson	AZ
Health Insurance Plan of Greater New York	New York	NY
HealthKeepers of Virginia, Inc.	Richmond	VA
Health Maintenance Group, Birmingham Division	Birmingham	AL
Health Maintenance of Indiana/ Key Health Plan	Indianapolis	IN
Health Maintenance of Oregon	Portland	OR
Health Maintenance Plan	Cincinnati	OH
Health Master Inc.	Nashville	TN
Health Masters of Oregon	Medford	OR
Health Net	Van Nuys	CA
Health Network of Colorado Springs, Inc.	Colorado Spring	CO
Health New England	Springfield	MA
HealthOhio, Inc.	Marion	OH
HEALTH OPTIONS, INC.	Jacksonville	FL
Health Plan Hawaii	Honolulu	HI
Health Plan of America	Orange	CA
Health Plan of Central Illinois, Inc.	Peoria	IL
Health Plan of Nevada, Inc. - Las Vegas	Las Vegas	NV
Health Plan of the Redwoods	Santa Rosa	CA
Health Plan of the Upper Ohio Valley, Inc.	St. Clairsville	OH
HealthPlan Southeast	Tallahassee	FL
HealthPlus	Seattle	WA
HealthPlus, Inc.	Riverdale	MD
HealthPlus of Michigan /Genesee Health Care	Flint	MI
Health Plus of New Mexico	Albuquerque	NM
Health Power of Columbus/ Family HealthNet of Ohio	Columbus	OH
Health Power of Dayton, Inc.	Columbus	OH
Health Services Medical Corp. d/b/a Prepaid Health Plan	Baldwinsville	NY
Health Services Medical Corp. Slocum Dickson Medical Network	Baldwinsville	NY
Healthshield	Poughkeepsie	NY
Healthsource Maine	Yarmouth	ME
Healthsource New Hampshire	Concord	NH
Healthsource South Carolina	Charleston	SC
HealthWays, Inc.	Iselin	NJ
HealthWays of New York	Tarrytown	NY
HealthWise	Lexington	KY
HealthWise	Salt Lake City	UT
Heart of America HMO	Rugby	ND

ALPHABETICAL LISTING OF HMOs

PLAN NAME	CITY	STATE
Heritage National Health Plan, Inc.	Davenport	IA
HIP Network of Florida, Inc.	Ft. Lauderdale	FL
HIP of New Jersey-A Division of HIP/Rutgers Health Plan	Robbinsville	NJ
HMO America - Indiana, Inc.	Chicago	IL
HMO Arizona	Phoenix	AZ
HMO Arkansas, Inc.	Little Rock	AR
HMO Colorado	Denver	CO
HMO Georgia	Atlanta	GA
HMO Health Ohio/BC & BS of Ohio	Cleveland	OH
HMO Health Plans, Inc.	Monte Vista	CO
HMO Illinois	Chicago	IL
HMO Iowa	Des Moines	IA
HMO Kansas, Inc.	Topeka	KS
HMO Kentucky, Inc.	Louisville	KY
HMO Maine	Portland	ME
HMO Midwest	Hudson	WI
HMO Minnesota	St. Paul	MN
HMO-Mobile	Mobile	AL
HMO Montana	Helena	MT
HMO Nebraska, Inc.	Omaha	NE
HMO of Delaware, Inc., The	Newark	DE
HMO of North Carolina, Inc.	Durham	NC
HMO of Northeastern PA	Wilkes-Barre	PA
HMO of Wisconsin Insurance Corporation	Prairie du Sac	WI
HMO PA - U.S. Healthcare Mid-Atlantic Region Hdqtrs.	Blue Bell	PA
HMO Rhode Island	Providence	RI
HMO Virginia, Inc.	Richmond	VA
HMO Washington	Seattle	WA
HomeTown Hospital Health Plan	Massillon	OH
Hospital Choice Health Plan	Worthington	OH
Hospital Health Plan	Reno	NV
Humana Health Care Plan, Inc.	Lexington	KY
Humana Health Plan Inc. (Louisville)	Louisville	KY
Humana Health Plan Inc. (Phoenix)	Phoenix	AZ
Humana Health Plan, Inc.	Denver	CO
Humana Health Plan of TX, Inc. d/b/a Humana HP Corpus Christi	Corpus Christi	TX
Humana Health Plan of TX, Inc. d/b/a Humana HP of San Antonio	San Antonio	TX
Humana Medical Plan Inc.	Ormond Beach	FL
Humana Medical Plan Inc. (Orlando)	Orlando	FL
Humana Medical Plan Inc. (South Florida)	Miami	FL
Humana Medical Plan Inc. (Tampa)	Tampa	FL
Humana Medical Plan of Nevada, Inc.	Las Vegas	NV
IHC Care, Inc.	Salt Lake City	UT
Illinois Masonic Community Health Plan	Chicago	IL
Independent Health	Tarrytown	NY
Independent Health Association	Buffalo	NY
Independent Health of Pennsylvania	Erie	PA
Independent Prepaid Health Plan	Baldwinsville	NY
Indiana MedCenters, Inc.	Highland	IN

ALPHABETICAL LISTING OF HMOs

PLAN NAME	CITY	STATE
Intergroup Prepaid Health Services of Arizona, Inc.	Phoenix	AZ
Intergroup Prepaid Health Services of Arizona, Inc.	Tucson	AZ
InterValley Health Plan	Pomona	CA
Island Care	Honolulu	HI
JMH Health Plan	Miami	FL
Johns Hopkins Health Plan	Baltimore	MD
Kaiser Foundation Health Plan of Colorado	Denver	CO
Kaiser Foundation Health Plan of Georgia, Inc.	Atlanta	GA
Kaiser Foundation Health Plan of Kansas City, Inc.	Shawnee Mission	KS
Kaiser Foundation Health Plan of Mid-Atlantic States, Inc.	Washington	DC
Kaiser Foundation Health Plan of North Carolina	Raleigh	NC
Kaiser Foundation Health Plan of Ohio	Cleveland	OH
Kaiser Foundation Health Plan of Texas	Dallas	TX
Kaiser Foundation Health Plan of the Northwest	Portland	OR
Kaiser Foundation Health Plan, Inc. - Hawaii Region	Honolulu	HI
Kaiser Foundation Health Plan, Inc. - N. California Region	Oakland	CA
Kaiser Foundation Health Plan, Inc. - S. California Region	Pasadena	CA
Kaiser Foundation Health Plan - Northeast Region	Hartford	CT
Key Care Health Plans	Key West	FL
Keystone Health Plan Central	Camp Hill	PA
Keystone Health Plan East, Inc.	Bala-Cynwyd	PA
Keystone Health Plan West, Inc.	Pittsburgh	PA
Lahey Clinic - BCBS Health Maintenance Plan	Cambridge	MA
Lake Shore HMO	Holland	MI
Licking Memorial Hospital Health Plan	Newark	OH
Lifeguard Inc.	San Jose	CA
Lincoln National Health Plan	Woodland Hills	CA
Lincoln National Health Plan	Fort Wayne	IN
Lincoln National Health Plan	Overland Park	KS
Lincoln National Health Plan	South Portland	ME
Lincoln National Health Plan	Bethesda	MD
Lincoln National Health Plan	St. Louis	MO
Lincoln National Health Plan	Raleigh	NC
Lincoln National Health Plan, Inc.	Phoenix	AZ
Lincoln National Health Plan, Inc.	Boise	ID
Lincoln National Health Plan, Inc.	Cincinnati	OH
Loma Linda Health Plan	Loma Linda	CA
Lovelace Health Plan, Inc.	Albuquerque	NM
MagnaCare Health Plan	Cincinnati	OH
Master Health Plan, Inc.	Augusta	GA
Matthew Thornton Health Plan	Nashua	NH
Maxicare Southern California	Los Angeles	CA
Maxicare Health Insurance Company	Milwaukee	WI
Maxicare Illinois, Inc.	Chicago	IL
Maxicare Indiana	Indianapolis	IN
Maxicare Louisiana, Inc.	Metairie	LA
Maxicare North Carolina, Inc.	Charlotte	NC
Maxicare Northern California	Burlingame	CA
Maxicare South Carolina, Inc.	Greenville	SC
Mayo Health Plan	Rochester	MN

ALPHABETICAL LISTING OF HMOs

PLAN NAME	CITY	STATE
M-Care	Ann Arbor	MI
M.D. Health Plan	New Haven	CT
M.D. Individual Practice Association, Inc.	Rockville	MD
MedCare	Maywood	IL
MedCenters Health Plan, Inc.	Minneapolis	MN
MedChoice	Toledo	OH
Med Connect HMO of Illinois Inc.	Hinsdale	IL
Medical Associates Health Plan, Inc.	Dubuque	IA
Medical Center Health Plan	Pensacola	FL
Medical Value Plan (MVP)	Toledo	OH
Medical West Community Health Plan, Inc.	Framingham	MA
Medigroup Central, Inc.	Trenton	NJ
Medigroup, Inc.	Cranford	NJ
MEDPLAN, Inc.	Overland Park	KS
Mercy Health Plan	Philadelphia	PA
MetLife HealthCare Network, Inc.	St. Louis	MO
MetLife HealthCare Network of California, Inc.	Long Beach	CA
MetLife HealthCare Network of Arizona, Inc.	Phoenix	AZ
MetLife HealthCare Network of Colorado, Inc.	Denver	CO
MetLife HealthCare Network of Florida, Inc.	Maitland	FL
MetLife HealthCare Network of Georgia, Inc.	Atlanta	GA
MetLife HealthCare Network of Illinois, Inc.	Schamburg	IL
MetLife HealthCare Network of Kansas City, Inc.	Overland Park	KS
MetLife HealthCare Network of Kentucky, Inc.	Louisville	KY
MetLife HealthCare Network of Massachusetts, Inc.	Canton	MA
MetLife HealthCare Network of New York, Inc.	Lake Success	NY
MetLife HealthCare Network of Ohio, Inc.	Cincinnati	OH
MetLife HealthCare Network of Rhode Island, Inc.	Warwick	RI
MetLife HealthCare Network of Texas, Inc.	Irving	TX
MetLife HealthCare Network of Wisconsin, Inc.	Milwaukee	WI
Metropolitan Health Plan	Minneapolis	MN
Metropolitan Health Plan/HMO	New York	NY
Michael Reese Health Plan,Inc.	Chicago	IL
Midelfort Clinic Health Plan	Eau Claire	WI
Mid-Hudson Health Plan, (MHP), Inc.	Kingston	NY
Mid-Ohio Health Care Plan dba Health One	Columbus	OH
Missouri Pacific Employees' Health Association	St. Louis	MO
MIT Health Plan	Cambridge	MA
Mobile Health Plan d/b/a Prime Health	Mobile	AL
Mohawk Valley Physicians Health Plan	Schenectady	NY
Montachusett Health Plan	Leominster	MA
Mt. Sinai Health Maintenance Organization	Miami Beach	FL
MultiCare HMO	Chicago	IL
National Med	Modesto	CA
Neighborhood Health Plan Inc.	Dorchester	MA
Network Health Plan	Mercer Island	WA
Network Health Plan	Appleton	WI
North Central Health Protection Plan	Wausau	WI
North Med HMO, Inc.	Traverse City	MI
North Shore Health Plan	Cambridge	MA

ALPHABETICAL LISTING OF HMOs

PLAN NAME	CITY	STATE
NWNL Health Network, Inc.	St. Paul	MN
Ocean State Physicians Health Plan, Inc.	Warwick	RI
Ochsner Health Plan	Baton Rouge	LA
Ochsner Health Plan of New Orleans	Metairie	LA
OmniCare Health Plan (formerly Michigan HMO)	Detroit	MI
OMNICARE/ The HMO	Vineland	NJ
On Lok Senior Health Services	San Francisco	CA
Optima Health Plan	Norfolk	VA
Optimum Choice, Inc.	Rockville	MD
Oshkosh Area Health Protection Plan	Wausau	WI
Oxford Health Plan, Inc.	Darien	CT
PACC Health Plans, Inc.	Clackamas	OR
PacifiCare	Oklahoma City	OK
PacifiCare of California	Cypress	CA
PacifiCare of Oklahoma- Tulsa	Tulsa	OK
PacifiCare of Oregon and Wash.	Lake Oswego	OR
PacifiCare of Texas, Inc.	San Antonio	TX
Pacific Health	Seattle	WA
Pacific Health Care	Honolulu	HI
Paramount Health Care	Toledo	OH
PARTNERS Health Plan	Bala-Cynwyd	PA
PARTNERS Health Plan of Alabama, Inc.	Birmingham	AL
PARTNERS Health Plan of Colorado, Inc.	Englewood	CO
PARTNERS Health Plan of Florida	Tampa	FL
PARTNERS Health Plan of Georgia, Inc.	Atlanta	GA
PARTNERS Health Plan of Louisiana	Metarie	LA
PARTNERS Health Plan of Northern Ohio, Inc.	Cleveland	OH
PARTNERS Health Plan of Southern California	San Bernardino	CA
PARTNERS Health Plan of Southern New England	Hamden	CT
PARTNERS Health Plan of Western Pennsylvania	Pittsburgh	PA
PARTNERS Health Plan of the Med-Atlantic, Inc.	Fairfax	VA
PARTNERS Health Plans of Indiana, Inc.	South Bend	IN
PARTNERS in Health Maintenance of Arizona	Tucson	AZ
PARTNERS National Health Plans	Houston	TX
PARTNERS National Health Plans	St. Louis	MO
PARTNERS National Health Plans of North Carolina	Winston-Salem	NC
Pasteur Health Plan HMO	Hialeah	FL
Patient's Choice, Inc.	Syracuse	NY
Patient Care of America	Miami	FL
PCA Health Plans	Sacramento	CA
Peak Health Plan of Colorado	Denver	CO
PersonalCare Insurance of Illinois, Inc.	Champaign	IL
Personal Care Plan of North Carolina, Inc.	Durham	NC
Personal Physician Care of Ohio, Inc.	Cleveland	OH
PHN-HMO, Inc.	Baltimore	MD
Physician and Patient Association, Inc. (dba-PAPA)	Houston	TX
Physicians Health Network	Evansville	IN
Physicians Health Plan, Inc. d/b/a Physicians CareFirst	Arlington	VA
Physicians Health Plan of Greater St. Louis, Inc.	St. Louis	MO
Physicians Health Plan of Kalamazoo	Kalamazoo	MI

ALPHABETICAL LISTING OF HMOs

PLAN NAME	CITY	STATE
Physicians Health Plan of Mid-Michigan	Lansing	MI
Physicians Health Plan of Minnesota	Minneapolis	MN
Physicians Health Plan of North Carolina, Inc.	Greensboro	NC
Physicians Health Plan of Northern Indiana	Fort Wayne	IN
Physicians Health Plan of Ohio, Inc.	Columbus	OH
Physicians Health Plan of South Carolina	Columbia	SC
Physicians Health Plan of South Michigan	Jackson	MI
Physicians Health Plan of Utah	Salt Lake City	UT
Physicians Health Plan of West Michigan	Muskegon	MI
Physicians Health Service of Connecticut, Inc.	Trumbull	CT
Physicians Health Services (HMO), Inc.	Evansville	IN
Physicians Health Services of New York, Inc.	White Plains	NY
Physicians Plus HMO/ prev. Jackson Health Plan, Inc	Madison	WI
Pilgrim Health Care, Inc.	Norwell	MA
Potomac Health	Baltimore	MD
Premier Health Plan	Philadelphia	PA
PrimeCare Health Plan, Inc.	Milwaukee	WI
Prime Health Kansas City, Inc.	Kansas City	MO
Principal Health Care of Delaware, Ltd.	Newark	DE
Principal Health Care of Kansas City	Kansas City	MO
Principal Health Care of Louisiana, Inc.	Metairie	LA
Principal Health Care of Nebraska, Inc.	Omaha	NE
Prudential Health Care Plan, Inc. - PruCare of Washington, DC	Bethesda	MD
Prudential Health Care Plan, Inc. - PruCare of Connecticut	Norwalk	CT
Prudential Health Care Plan, Inc. - PruCare of New Jersey	Parsippany	NJ
Prudential Health Care Plan, Inc. - PruCare of New York	Hauppauge	NY
Prudential Health Care Plan, Inc. - PruCare of Philadelphia	Horsham	PA
Prudential Health Care Plan, Inc. - PruCare of South FL.	Ft. Lauderdale	FL
Prudential Health Care Plan, Inc. - PruCare of Northern Ohio	Cleveland	OH
Prudential Health Care Plan, Inc. - PruCare of Tampa Bay	Tampa	FL
Prudential Health Care Plan, Inc. - PruCare of Atlanta	Atlanta	GA
Prudential Health Care Plan, Inc. - PruCare of Austin	Austin	TX
Prudential Health Care Plan, Inc. - PruCare of Central Ohio	Columbus	OH
Prudential Health Care Plan, Inc. - PruCare of Charlotte	Charlotte	NC
Prudential Health Care Plan, Inc. - PruCare of Cincinnati	Cincinnati	OH
Prudential Health Care Plan, Inc. - PruCare of Houston	Houston	TX
Prudential Health Care Plan, Inc. - PruCare of Illinois	Rosemont	IL
Prudential Health Care Plan, Inc. - PruCare of Kansas City	Kansas City	MO
Prudential Health Care Plan, Inc. - PruCare of Memphis	Memphis	TN
Prudential Health Care Plan, Inc. - PruCare of Nashville	Nashville	TN
Prudential Health Care Plan, Inc. - PruCare of North Texas	Dallas	TX
Prudential Health Care Plan, Inc. - PruCare of Ok. City	Oklahoma City	OK
Prudential Health Care Plan, Inc. - PruCare of Orlando	Maitland	FL
Prudential Health Care Plan, Inc. - PruCare of Richmond	Richmond	VA
Prudential Health Care Plan, Inc. - PruCare of San Antonio	San Antonio	TX
Prudential Health Care Plan, Inc. - PruCare of St. Louis	Creve Coeur	MO
Prudential Health Care Plan, Inc. - PruCare of Tulsa	Tulsa	OK
Prudential Healthcare Plan of Pittsburgh	Pittsburgh	PA
Prudential Health Care System - PruCare of Jacksonville	Jacksonville	FL
Prudential Insurance Company - PruCare of Baltimore	Baltimore	MD

ALPHABETICAL LISTING OF HMOs

PLAN NAME	CITY	STATE
Q Care	Madison	WI
Qual-Med Health Plan, formerly Foundation Health Plan	Bellevue	WA
Qual-Med, Inc.	Monte Vista	CO
Qual-Med New Mexico Health Plan	Albuquerque	NM
Qual-Med Oregon Health Plan	Portland	OR
Rhode Island Group Health Association, Inc. (RIGHA)	Providence	RI
Rio Grande HMO, Inc.	El Paso	TX
Riverside Health Plan	Bridgewater	PA
Rochester Area HMO, Inc. d/b/a Preferred Care	Rochester	NY
Rocky Mountain HMO	Grand Junction	CO
RUSH-Presbyterian-St. Luke's Health Plans, Inc.	Chicago	IL
Rutgers Community Health Plan- Div. Of HIP/Rutgers HealthPlan	Somerset	NJ
Samaritan Health Plan	Phoenix	AZ
Samaritan Health Plan Insurance Corporation	Milwaukee	WI
Sanus Health Plan, Inc.	St. Louis	MO
Sanus Health Plan of Greater New York/New Jersey	Jackson Heights	NY
Sanus New York Life Health Plan/Houston	Houston	TX
Sanus Texas Health Plan, Inc. /Dallas/Fort Worth	Irving	TX
Scan Health Plan	Long Beach	CA
Scott and White Health Plan	Temple	TX
Security Health Plan of WI d/b/a Greater Marshfield HP	Marshfield	WI
SelectCare MedExtend, Inc. /prev. Group Health Plan of MI	Troy	MI
Sentara Health Plan	Norfolk	VA
Share Health Plan	Bloomington	MN
Share Health Plan of Iowa, Inc.	West Des Moines	IA
Share Health Plan of Nebraska, Inc.	Omaha	NE
Share Health Plan of Illinois, Inc.	Itasca	IL
Sisters of Providence Good Health Plan of Oregon	Portland	OR
Southeast Health Plan of Alabama, Inc.	Birmingham	AL
Southern Colorado Health Plan, Inc.	Pueblo	CO
Southern Health Plan, Inc. d/b/a The Apple Plan	Memphis	TN
Southern Health Services	Richmond	VA
Southwest Health Plan, Inc.	Dallas	TX
St. Joseph's Omni Health Plan	Stockton	CA
St. Louis Labor Health Institute	St. Louis	MO
Straub Clinic and Hospital	Honolulu	HI
Suburban Health Plan, Inc.	Shelton	CT
TakeCare Corporation	Concord	CA
Tennessee 1st, Inc. Healthplan	Knoxville	TN
Tennessee Primary Care Network, Inc.	Nashville	TN
Texas Health Plan	Austin	TX
The Bronx Health Plan	Bronx	NY
The Medical Center Health Plans	St. Louis	MO
The M Plan	Indianapolis	IN
Toledo Health Plan	Toledo	OH
Total Health Care	Kansas City	MO
Total Health Care, Inc.	Baltimore	MD
Total Health Care, Inc.	Detroit	MI
Total Health Care Plan, Inc.	Cleveland	OH
Total Health HMO, Inc.	Great Neck	NY

ALPHABETICAL LISTING OF HMOs

PLAN NAME	CITY	STATE
Total Health Network of Iowa	Des Moines	IA
Total Health Plus	Wilmington	DE
Trane Health Protection Plan	Wausau	WI
Travelers Health Network - Dallas/Ft. Worth	Richardson	TX
Travelers Health Network - Houston Division	Houston	TX
Travelers Health Network of Austin, Inc.	Austin	TX
Travelers Health Network of Ca., Inc. -Sacramento/Fresno	Sacramento	CA
Travelers Health Network of Louisiana	Metairie	LA
Travelers Health Network of New York,Inc.-Metropolitan Div	White Plains	NY
Travelers Health Network of New York, Inc. - Syracuse Div.	Syracuse	NY
Travelers Health Network of Texas, Inc. - San Antonio Div.	San Antonio	TX
Travelers Health Network of Virginia, Inc.	Norfolk	VA
Tri-Health Plan	Columbus	IN
Tufts Associated Health Plan	Waltham	MA
UCare	Minneapolis	MN
U-Care HMO, Inc.	Madison	WI
Union Health Service, Inc.	Chicago	IL
United Health Care Plan HMO	Bull Shoals	AR
United Health Of Wisconsin Insurance Co. Inc.	Appleton	WI
United Health Plan	Inglewood	CA
United Health Plan	Columbus	OH
Universal Care Health Plan	Long Beach	CA
University Health Maintenance Organization, Inc.	Cincinnati	OH
University of Illinois HMO/ Plan Trust	Chicago	IL
U.S. Healthcare	Shelton	CT
U.S. Healthcare	Waltham	MA
U.S. Healthcare	Paramus	NJ
U.S. Healthcare	Lake Success	NY
U.S. Healthcare, Inc.	Pittsburgh	PA
Utah Community Health Plan	Salt Lake City	UT
Valley Health Plan	San Jose	CA
ValuCare	Fresno	CA
VIP Health Plan/ Ventura County HMO	Oxnard	CA
Virginia Mason Health Plan	Seattle	WA
Vista Health Plan	King of Prussia	PA
Welborn HMO	Evansville	IN
WellCare of New York, Inc.	Newburgh	NY
West Alabama Health Services, Inc.	Eutaw	AL
Western Mass Health Plan	Northampton	MA
Western Ohio Health Care Plan	Dayton	OH
Wisconsin Health Organization Insurance Corporation, Inc.	Milwaukee	WI
Yale University Health Plan	New Haven	CT

HMOs BY CITY
AND
STATE

HMOs by STATE and CITY

ALABAMA

Birmingham

Complete Health, Inc.
Health Maintenance Group, Birmingham Division
PARTNERS Health Plan of Alabama, Inc.
Southeast Health Plan of Alabama, Inc.

Eutaw

West Alabama Health Services, Inc.

Fairfield

Health Advantage Plans, Inc.

Mobile

HMO-Mobile
Mobile Health Plan d/b/a Prime Health

ARIZONA

Phoenix

Arizona Health Plan, Inc./ Phoenix IPA
Arizona Physicians IPA, Inc.
CIGNA Healthplan of Arizona - Phoenix
EQUICOR Health Plan of Arizona
HMO Arizona
Humana Health Plan Inc. (Phoenix)
Intergroup Prepaid Health Services of Arizona, Inc.
Lincoln National Health Plan, Inc.
MetLife HealthCare Network of Arizona, Inc.
Samaritan Health Plan

Tempe

FHP, Inc.

Tucson

CIGNA Healthplan of Arizona, Inc. - Tucson
Health Horizons, Inc.
Intergroup Prepaid Health Services of Arizona, Inc.
PARTNERS in Health Maintenance of Arizona

ARKANSAS

Bull Shoals

United Health Care Plan HMO

Little Rock

American Health Care Providers Arkansas d/b/a American HMO
Baptist Medical System HMO, Inc., d/b/a Health Advantage
HMO Arkansas, Inc.

CALIFORNIA

Alviso

Alviso Health Plan

Burbank

AmeriMed

Burlingame

Maxicare Northern California

Cerritos

FHP, Inc.

Chatsworth

CareAmerica Health Plans, Inc.

Chula Vista

Community Health Group

Concord

TakeCare Corporation

Cypress

PacifiCare of California

Emeryville

HEALS, Personal Care Physician Health Plan

Fresno

ValuCare

Glendale

CIGNA Healthplan of California, Inc.
CIGNA Private Practice Plan

Inglewood

United Health Plan

HMOs by STATE and CITY

Loma Linda

Loma Linda Health Plan

Long Beach

MetLife HealthCare Network of California, Inc.
Scan Health Plan
Universal Care Health Plan

Los Altos

Coast Health Plan

Los Angeles

Community Health Plan - LA Cty Dept. of Health Services
Maxicare Southern California

Martinez

Contra Costa Health Plan

Modesto

National Med

Oakland

CIGNA Healthplan of Northern California
Kaiser Foundation Health Plan, Inc. - N. California Region

Orange

Health Plan of America

Oxnard

VIP Health Plan/ Ventura County HMO

Pasadena

Kaiser Foundation Health Plan, Inc. - S. California Region

Pomona

InterValley Health Plan

Rancho Cordova

Foundation Health Plan

Redondo Beach

Greater South Bay Health Plan

Sacramento

PCA Health Plans
Travelers Health Network of Ca., Inc. -Sacramento/Fresno

San Bernardino

PARTNERS Health Plan of Southern California

San Bruno

Bay Pacific Health Plan

San Diego

CHOICE Healthcare Plan
CIGNA Healthplan of California - San Diego
EQUICOR Health Plan of California, Inc.

San Francisco

Blue Shield of California HMO
Bridgeway Plan for Health
Chinese Community Health Plan
Golden Bay Health Plan
On Lok Senior Health Services

San Jose

Lifeguard Inc.
Valley Health Plan

Santa Barbara

Freedom Plan

Santa Rosa

Health Plan of the Redwoods

Stockton

St. Joseph's Omni Health Plan

Van Nuys

Health Net

Woodland Hills

CaliforniaCare
Lincoln National Health Plan

COLORADO

Aurora

Comprecare, Inc.

Colorado Springs

Health Network of Colorado Springs, Inc.

HMOs by STATE and CITY

Denver

CIGNA Healthplan of Colorado, Inc.
EQUICOR Health Plan
Exclusive HealthCare of CO, Inc.
HMO Colorado
Humana Health Plan, Inc.
Kaiser Foundation Health Plan of Colorado
MetLife HealthCare Network of Colorado, Inc.
Peak Health Plan of Colorado

Englewood

PARTNERS Health Plan of Colorado, Inc.

Grand Junction

Rocky Mountain HMO

Monte Vista

HMO Health Plans, Inc.
Qual-Med, Inc.

Pueblo

Southern Colorado Health Plan, Inc.

CONNECTICUT

Darien

Oxford Health Plan, Inc.

East Hartford

CIGNA Healthplan of Connecticut

Farmington

ConnectiCare, Inc.

Hamden

PARTNERS Health Plan of Southern New England

Hartford

Kaiser Foundation Health Plan - Northeast Region

Meriden

Constitution Health Network

New Haven

Community Health Care Plan
M.D. Health Plan
Yale University Health Plan

North Haven

HealthCare, Inc.

Norwalk

Prudential Health Care Plan, Inc. - PruCare of Connecticut

Shelton

Suburban Health Plan, Inc.
U.S. Healthcare

Trumbull

Physicians Health Service of Connecticut, Inc.

DELAWARE

Newark

HMO of Delaware, Inc., The
Principal Health Care of Delaware, Ltd.

Wilmington

Healthcare Delaware
Total Health Plus

DISTRICT OF COLUMBIA

Washington

D.C. Chartered Health Plan, Inc.
George Washington University Health Plan, Inc.
Group Health Association, Inc.
Kaiser Foundation Health Plan of Mid-Atlantic States, Inc.

FLORIDA

Coral Gables

CAC-Ramsay

Daytona Beach

Florida Health Care Plan, Inc.

Fort Lauderdale

EQUICOR Health Plan of Florida, Inc.

HMOs by STATE and CITY

Ft. Lauderdale

HIP Network of Florida, Inc.
Prudential Health Care Plan, Inc. - PruCare of South FL.

Hialeah

Association I.N.E.D, HMO, Inc.
Century Medical Center, Inc.
Pasteur Health Plan HMO

Jacksonville

American Health Network HMO of Florida
AmeriPlan Health Services, LTD.
AV-MED Suncare HMO, Inc.
HEALTH OPTIONS, INC.
Prudential Health Care System - PruCare of Jacksonville

Key West

Key Care Health Plans

Maitland

CIGNA Healthplan of Florida, Inc. - Maitland
MetLife HealthCare Network of Florida, Inc.
Prudential Health Care Plan, Inc. - PruCare of Orlando

Miami

AV-MED Health Plan
CareFlorida
Greater Miami Health Care, Inc
Humana Medical Plan Inc. (South Florida)
JMH Health Plan
Patient Care of America

Miami Beach

Mt. Sinai Health Maintenance Organization

Miami Lakes

CIGNA Healthplan of Southern Florida
Family Health Plan, Inc.

Orlando

Humana Medical Plan Inc. (Orlando)

Ormond Beach

Humana Medical Plan Inc.

Pensacola

Medical Center Health Plan

St. Petersburg

EQUICOR Health Plan of Florida Inc.

Tallahassee

Capital Group Health Service of Florida /Capital Healthplan
HealthPlan Southeast

Tampa

CIGNA Healthplan of Florida, Inc. - Tampa
Humana Medical Plan Inc. (Tampa)
PARTNERS Health Plan of Florida
Prudential Health Care Plan, Inc. - PruCare of Tampa Bay

Winter Haven

Florida First Health Plan

GEORGIA

Atlanta

CIGNA Healthplan of Georgia, Inc.
Health 1st, Inc.
HMO Georgia
Kaiser Foundation Health Plan of Georgia, Inc.
MetLife HealthCare Network of Georgia, Inc.
PARTNERS Health Plan of Georgia, Inc.
Prudential Health Care Plan, Inc. - PruCare of Atlanta

Augusta

Master Health Plan, Inc.

GUAM

Agana

Guam Memorial Health Plan (GMHP)

Tamuning

FHP, Inc.

HAWAII

Honolulu

Hawaii Medical Services Assn/ Community Health Program
Health Plan Hawaii

Honolulu (Continued)

Island Care
Kaiser Foundation Health Plan, Inc. - Hawaii Region
Pacific Health Care
Straub Clinic and Hospital

IDAHO

Boise

Lincoln National Health Plan, Inc.

Coeur d'Alene

Group Health of North Idaho

ILLINOIS

Aurora

Dreyer HMO

Champaign

PersonalCare Insurance of Illinois, Inc.

Chicago

Chicago HMO Ltd.
CHOICE Healthcare Plan
Compass Health Care Plans
EQUICOR Health Plan
HMO Illinois
Illinois Masonic Community Health Plan
Maxicare Illinois, Inc.
Michael Reese Health Plan,Inc.
MultiCare HMO
RUSH-Presbyterian-St. Luke's Health Plans, Inc.
Union Health Service, Inc.
University of Illinois HMO/ Plan Trust

Des Plaines

CIGNA Healthplan of Illinois

Flossmoor

American Health Care Providers d/b/a American HMO

Hinsdale

Med Connect HMO of Illinois Inc.

Itasca

Share Health Plan of Illinois, Inc.

Joliet

Complete HealthCare Corporation

Lisle

HealthChicago, Inc.

Lombard

Great Lakes Health Plan

Maywood

MedCare

Peoria

Health Plan of Central Illinois, Inc.

Rockford

Clinicare

Rosemont

Prudential Health Care Plan, Inc. - PruCare of Illinois

Schamburg

MetLife HealthCare Network of Illinois, Inc.

Urbana

Carlecare

INDIANA

Chicago

HMO America - Indiana, Inc.

Columbus

Tri-Health Plan

Evansville

Physicians Health Network
Physicians Health Services (HMO), Inc.
Welborn HMO

Fort Wayne

Lincoln National Health Plan

HMOs by STATE and CITY

Fort Wayne (Continued)

Physicians Health Plan of Northern Indiana

Highland

Indiana MedCenters, Inc.

Indianapolis

Farm Bureau Insurance Managed Health Care Network
Health Maintenance of Indiana/ Key Health Plan
Maxicare Indiana
The M Plan

Lafayette

Arnett HMO, Inc.

South Bend

PARTNERS Health Plans of Indiana, Inc.

IOWA

Davenport

Heritage National Health Plan, Inc.

Des Moines

Family Health Plan
HMO Iowa
Total Health Network of Iowa

Dubuque

Medical Associates Health Plan, Inc.

West Des Moines

Share Health Plan of Iowa, Inc.

KANSAS

Kansas City

CIGNA Healthplan of Kansas City
Lincoln National Health Plan
MEDPLAN, Inc.
MetLife HealthCare Network of Kansas City, Inc.

Newton

Family Health Plan Corporation

Overland Park

EQUICOR Health Plan

Salina

EQUICOR Health Plan, Inc.

Shawnee Mission

Kaiser Foundation Health Plan of Kansas City, Inc.

Topeka

A.T.& S.F. Employes' Benefit Association, The
HMO Kansas, Inc.

Wichita

EQUICOR Health Plan, Inc.

KENTUCKY

Crestview Hills

ChoiceCare of Kentucky

Lexington

HealthWise
Humana Health Care Plan, Inc.

Louisville

HMO Kentucky, Inc.
Humana Health Plan Inc. (Louisville)
MetLife HealthCare Network of Kentucky, Inc.

LOUISIANA

Baton Rouge

CIGNA Healthplan of Louisiana, Inc.
Community Health Network
Gulf South Health Plans, Inc.
Ochsner Health Plan

Metairie

Maxicare Louisiana, Inc.
Ochsner Health Plan of New Orleans
Principal Health Care of Louisiana, Inc.
Travelers Health Network of Louisiana

HMOs by STATE and CITY

Metarie

PARTNERS Health Plan of Louisiana

Shreveport

CIGNA Healthplan of North Louisiana

MAINE

Portland

HMO Maine

South Portland

Lincoln National Health Plan

Yarmouth

Healthsource Maine

MARYLAND

Baltimore

Chesapeake Health Plan, Inc.
HealthCare Corporation of the Mid-Atlantic (dba CareFirst)
Johns Hopkins Health Plan
PHN-HMO, Inc.
Potomac Health
Prudential Insurance Company - PruCare of Baltimore
Total Health Care, Inc.

Bethesda

Lincoln National Health Plan
Prudential Health Care Plan, Inc. - PruCare of Washington, DC

Columbia

CIGNA Health Plan MidAtlantic
Columbia Medical Plan, Inc.

Easton

Delmarva Health Care Plan, Inc.

Riverdale

HealthPlus, Inc.

Rockville

M.D. Individual Practice Association, Inc.
Optimum Choice, Inc.

Timonium

Free State Health Plan, Inc.

MASSACHUSETTS

Brookline

Harvard Community Health Plan

Cambridge

Bay State Health Care, Inc.
Harvard University Group Health Plan
Lahey Clinic - BCBS Health Maintenance Plan
MIT Health Plan
North Shore Health Plan

Canton

MetLife HealthCare Network of Massachusetts, Inc.

Dorchester

Neighborhood Health Plan Inc.

Framingham

Medical West Community Health Plan, Inc.

Leominster

Montachusett Health Plan

Northampton

Western Mass Health Plan

Norwell

Pilgrim Health Care, Inc.

Pittsfield

Berkshire Health Plan

Springfield

CIGNA Healthplan of Massachusetts, Inc.
Health New England

Waltham

Tufts Associated Health Plan
U.S. Healthcare

West Boylston

Fallon Community Health Plan

Worcester

Central Massachusetts Health Care, Inc.

W. Springfield

Community Health Plan

MICHIGAN

Ann Arbor

M-Care

Detroit

Comprehensive Health Services Inc.
Health Alliance Plan of Michigan
OmniCare Health Plan (formerly Michigan HMO)
Total Health Care, Inc.

Farmington Hill

Care Choices Health Plans/ Mercy Alternative

Flint

HealthPlus of Michigan /Genesee Health Care

Grand Rapids

Blue Care Network, Great Lakes
Butterworth Health Plan
Grand Valley Health Plan

Holland

Lake Shore HMO

Jackson

Physicians Health Plan of South Michigan

Kalamazoo

Physicians Health Plan of Kalamazoo

Lansing

Blue Care Network - Health Central
Physicians Health Plan of Mid-Michigan

Muskegon

Physicians Health Plan of West Michigan

Saginaw

Blue Care Network of East Michigan

Southfield

Blue Care Network of Southeast Michigan

Traverse City

North Med HMO, Inc.

Troy

SelectCare MedExtend, Inc. /prev. Group Health Plan of MI

MINNESOTA

Bloomington

Share Health Plan

Minneapolis

Group Health, Inc.
MedCenters Health Plan, Inc.
Metropolitan Health Plan
Physicians Health Plan of Minnesota
UCare

Rochester

Mayo Health Plan

St. Cloud

Central Minnesota Group Health Plan

St. Paul

HMO Minnesota
NWNL Health Network, Inc.

Two Harbors

First Plan HMO /formerly Community Health Ctr

MISSOURI

Clayton

CIGNA Healthplan of St. Louis

Creve Coeur

Prudential Health Care Plan, Inc. - PruCare of St. Louis

Kansas City

BLUE-CARE INC.

HMOs by STATE and CITY

Kansas City (Continued)

Prime Health Kansas City, Inc.
Principal Health Care of Kansas City
Prudential Health Care Plan, Inc. - PruCare of Kansas City
Total Health Care

Rolla

CarePlus of Missouri

St. Louis

Blue Choice
Group Health Plan, Inc.
Lincoln National Health Plan
MetLife HealthCare Network, Inc.
Missouri Pacific Employees' Health Association
PARTNERS National Health Plans
Physicians Health Plan of Greater St. Louis, Inc.
Sanus Health Plan, Inc.
St. Louis Labor Health Institute
The Medical Center Health Plans

MONTANA

Helena

HMO Montana

NEBRASKA

Lincoln

HealthAmerica/ CapitalCare

Omaha

Exclusive HealthCare, Inc.
HMO Nebraska, Inc.
Principal HealthCare of Nebraska, Inc.
Share Health Plan of Nebraska, Inc.

NEVADA

Las Vegas

Health Plan of Nevada, Inc. - Las Vegas
Humana Medical Plan of Nevada, Inc.

Reno

Hospital Health Plan

NEW HAMPSHIRE

Concord

Healthsource New Hampshire

Nashua

Matthew Thornton Health Plan

NEW JERSEY

Cranford

Medigroup, Inc.

Denville

CoMED HMO - A Total Health Company

Iselin

HealthWays, Inc.

Paramus

CIGNA Healthplan of Northern New Jersey, Inc.
U.S. Healthcare

Parsippany

Prudential Health Care Plan, Inc. - PruCare of New Jersey

Robbinsville

HIP of New Jersey-A Division of HIP/Rutgers Health Plan

Somerset

Rutgers Community Health Plan- Div. Of HIP/Rutgers HealthPlan

Trenton

Garden State Health Plan
Medigroup Central, Inc.

Vineland

OMNICARE/ The HMO

HMOs by STATE and CITY

NEW MEXICO

Albuquerque

FHP Of New Mexico, Inc.
FIRSTSOURCE, Inc.
Health Plus of New Mexico
Lovelace Health Plan, Inc.
Qual-Med New Mexico Health Plan

NEW YORK

Albany

Capital District Physicians' Health Plan

Baldwinsville

Health Services Medical Corp. d/b/a Prepaid Health Plan
Health Services Medical Corp. Slocum Dickson Medical Network
Independent Prepaid Health Plan

Bronx

The Bronx Health Plan

Brooklyn

Elderplan, Inc.

Buffalo

Community Blue, HMO of Blue Cross of Western New York, Inc
Health Care Plan, Inc.
Independent Health Association

Cooperstown

Community Health Plan of the Mary Imogene Bassett Hospital

Endwell

Foundation Health Plan (FHP)

Great Neck

Total Health HMO, Inc.

Hauppauge

Prudential Health Care Plan, Inc. - PruCare of New York

Jackson Heights

Sanus Health Plan of Greater New York/New Jersey

Kingston

Mid-Hudson Health Plan, (MHP), Inc.

Lake Success

MetLife HealthCare Network of New York, Inc.
U.S. Healthcare

Latham

Community Health Plan

Newburgh

WellCare of New York, Inc.

New York

Empire Blue Cross & Blue Shield Healthnet
Health Insurance Plan of Greater New York
Metropolitan Health Plan/HMO

Poughkeepsie

Healthshield

Rochester

Blue Choice
Group Health / formerly Genesse Valley Grp. Health
Rochester Area HMO, Inc. d/b/a Preferred Care

Schenectady

Mohawk Valley Physicians Health Plan

Syracuse

Patient's Choice, Inc.
Travelers Health Network of New York, Inc. - Syracuse Div.

Tarrytown

HealthWays of New York
Independent Health

Uniondale

ChoiceCare - Long Island

Utica

BlueCARE Plus

White Plains

Physicians Health Services of New York, Inc.
Travelers Health Network of New York,Inc.-Metropolitan Div

HMOs by STATE and CITY

NORTH CAROLINA

Charlotte

Maxicare North Carolina, Inc.
Prudential Health Care Plan, Inc. - PruCare of Charlotte

Durham

HMO of North Carolina, Inc.
Personal Care Plan of North Carolina, Inc.

Greensboro

Physicians Health Plan of North Carolina, Inc.

Raleigh

Carolina Physicians Health Plan, Inc.
EQUICOR Health Plan, Inc.
Kaiser Foundation Health Plan of North Carolina
Lincoln National Health Plan

Winston-Salem

PARTNERS National Health Plans of North Carolina

NORTH DAKOTA

Fargo

Care Choice

Rugby

Heart of America HMO

OHIO

Bellaire

Health Guard

Cincinnati

ChoiceCare
Community Health Plan
Health Maintenance Plan
Lincoln National Health Plan, Inc.
MagnaCare Health Plan
MetLife HealthCare Network of Ohio, Inc.
Prudential Health Care Plan, Inc. - PruCare of Cincinnati
University Health Maintenance Organization, Inc.

Cleveland

CIGNA Healthplan of Ohio, Inc. - Cleveland
HMO Health Ohio/BC & BS of Ohio
Kaiser Foundation Health Plan of Ohio
PARTNERS Health Plan of Northern Ohio, Inc.
Personal Physician Care of Ohio, Inc.
Prudential Health Care Plan, Inc. - PruCare of Northern Ohio
Total Health Care Plan, Inc.

Columbus

CIGNA Healthplan of Ohio, Inc. - Columbus
Health Power of Columbus/ Family HealthNet of Ohio
Health Power of Dayton, Inc.
Mid-Ohio Health Care Plan d/b/a Health One
Physicians Health Plan of Ohio, Inc.
Prudential Health Care Plan, Inc. - PruCare of Central Ohio
United Health Plan

Dayton

Day-Med Health Maintenance Plan, Inc.
Western Ohio Health Care Plan

Marion

HealthOhio, Inc.

Massillon

HomeTown Hospital Health Plan

Newark

Licking Memorial Hospital Health Plan

St. Clairsville

Health Plan of the Upper Ohio Valley, Inc.

Toledo

Family Health Plan
MedChoice
Medical Value Plan (MVP)
Paramount Health Care
Toledo Health Plan

Worthington

Hospital Choice Health Plan

HMOs by STATE and CITY

OKLAHOMA

Oklahoma City

EQUICOR Health Plan
PacifiCare
Prudential Health Care Plan, Inc. - PruCare of Ok. City

Tulsa

BlueLincs
PacifiCare of Oklahoma- Tulsa
Prudential Health Care Plan, Inc. - PruCare of Tulsa

OREGON

Clackamas

PACC Health Plans, Inc.

Eugene

HealthGuard Services, Inc. /SelectCare

Lake Oswego

PacifiCare of Oregon and Wash.

Medford

Health Masters of Oregon

Portland

Health Maintenance of Oregon
Kaiser Foundation Health Plan of the Northwest
Qual-Med Oregon Health Plan
Sisters of Providence Good Health Plan of Oregon

Salem

Capitol Health Care

PENNSYLVANIA

Bala-Cynwyd

Keystone Health Plan East, Inc.
PARTNERS Health Plan

Blue Bell

HMO PA - U.S. Healthcare Mid-Atlantic Region Hdqtrs.

Bridgewater

Riverside Health Plan

Camp Hill

HealthAmerica of Pennsylvania, Inc.
Keystone Health Plan Central

Concordville

Delaware Valley HMO

Danville

Geisinger Health Plan

Erie

Great Lakes Managed Care, Inc.
Independent Health of Pennsylvania

Horsham

Prudential Health Care Plan, Inc. - PruCare of Philadelphia

King of Prussia

Vista Health Plan

Lancaster

HealthGuard of Lancaster Inc.

Lester

CIGNA Healthplan of the Delaware Valley, Inc.

Philadelphia

Greater Atlantic Health Service, Inc.
Mercy Health Plan
Premier Health Plan

Pittsburgh

Central Medical Health Plan
HealthAmerica Corporation of Pennsylvania
Keystone Health Plan West, Inc.
PARTNERS Health Plan of Western Pennsylvania
Prudential Healthcare Plan of Pittsburgh
U.S. Healthcare, Inc.

Wayne

Freedom Health Care

Wilkes-Barre

HMO of Northeastern PA

RHODE ISLAND

Providence

HMO Rhode Island
Rhode Island Group Health Association, Inc. (RIGHA)

Warwick

MetLife HealthCare Network of Rhode Island, Inc.
Ocean State Physicians Health Plan, Inc.

SOUTH CAROLINA

Charleston

Healthsource South Carolina

Columbia

Companion Health Care Corp.
Physicians Health Plan of South Carolina

Greenville

Maxicare South Carolina, Inc.

SOUTH DAKOTA

Sioux Falls

DAKOTACARE

TENNESSEE

Brentwood

EQUICOR Health Plan

Chattanooga

CareChoice - Chattanooga

Knoxville

Tennessee 1st, Inc. Healthplan

Memphis

EQUICOR Health Plan
Prudential Health Care Plan, Inc. - PruCare of Memphis
Southern Health Plan, Inc. d/b/a The Apple Plan

Nashville

Health Master Inc.
Prudential Health Care Plan, Inc. - PruCare of Nashville
Tennessee Primary Care Network, Inc.

TEXAS

Amarillo

Greater Amarillo Health Plan Inc.

Austin

Prudential Health Care Plan, Inc. - PruCare of Austin
Texas Health Plan
Travelers Health Network of Austin, Inc.

Corpus Christi

Coastal Bend Health Plan
Humana Health Plan of TX, Inc. d/b/a Humana HP Corpus Christi

Dallas

American General Health Plan
CIGNA Health Network Inc.
EQUICOR Health Plan, Inc.
Kaiser Foundation Health Plan of Texas
Prudential Health Care Plan, Inc. - PruCare of North Texas
Southwest Health Plan, Inc.

El Paso

Rio Grande HMO, Inc.

Fort Worth

Harris Health Plan

Houston

CIGNA Healthplan of Texas, Inc /Houston Division
EQUICOR Health Plan, Inc.
PARTNERS National Health Plans
Physician and Patient Association, Inc. (dba-PAPA)
Prudential Health Care Plan, Inc. - PruCare of Houston
Sanus New York Life Health Plan/Houston
Travelers Health Network - Houston Division

Irving

CIGNA Healthplan of Texas
MetLife HealthCare Network of Texas, Inc.
Sanus Texas Health Plan, Inc. /Dallas/Fort Worth

Richardson

Travelers Health Network - Dallas/Ft. Worth

San Antonio

Humana Health Plan of TX, Inc. d/b/a Humana HP of San Antonio
PacifiCare of Texas, Inc.
Prudential Health Care Plan, Inc. - PruCare of San Antonio
Travelers Health Network of Texas, Inc. - San Antonio Div.

Temple

Scott and White Health Plan

UTAH

Murray

Educators Health Care, Inc.

Salt Lake City

Deseret Healthcare
Employees Choice Health Option
EQUICOR Health Plan Of Utah, Inc.
FHP, Inc. (Utah Region)
HealthWise
IHC Care, Inc.
Physicians Health Plan of Utah
Utah Community Health Plan

VERMONT

Burlington

Community Health Plan

VIRGINIA

Arlington

Physicians Health Plan, Inc. d/b/a Physicians CareFirst

Fairfax

PARTNERS Health Plan of the Med-Atlantic, Inc.

Glen Allen

EQUICOR Health Plan, Inc.

Norfolk

Optima Health Plan
Sentara Health Plan
Travelers Health Network of Virginia, Inc.

Richmond

HealthKeepers of Virginia, Inc.
HMO Virginia, Inc.
Prudential Health Care Plan, Inc. - PruCare of Richmond
Southern Health Services

Vienna

CapitalCare, Inc.

Virginia Beach

EQUICOR Health Plan, Inc.

WASHINGTON

Bellevue

Qual-Med Health Plan, formerly Foundation Health Plan

Kennewick

Group Health of Tri-Cities/ Yakima

Mercer Island

Network Health Plan

Seattle

CIGNA Healthplan of Washington Inc.
Good Health Plan of Washington Inc.
Group Health Cooperative of Puget Sound
HealthPlus
HMO Washington
Pacific Health
Virginia Mason Health Plan

Spokane

Group Health of Spokane

WISCONSIN

Appleton

Network Health Plan
United Health Of Wisconsin Insurance Co. Inc.

HMOs by STATE and CITY

Eau Claire

Group Health Cooperative of Eau Claire
Midelfort Clinic Health Plan

Elm Grove

Family Health Plan Cooperative

Green Bay

Employer's Health Care Plan

Hudson

HMO Midwest

La Crosse

Greater La Crosse Health Plans, Inc.

Madison

AllHealth
Group Health Cooperative of South Central Wisconsin
Physicians Plus HMO/ prev. Jackson Health Plan, Inc
Q Care
U-Care HMO, Inc.

Marshfield

Community Choice Health Plan, Inc.
Security Health Plan of WI d/b/a Greater Marshfield HP

Middleton

DeanCare HMO

Milawukee

CHOICE Healthcare Plan

Milwaukee

Compcare Health Services Insurance Corporation
Maxicare Health Insurance Company
MetLife HealthCare Network of Wisconsin, Inc.
PrimeCare Health Plan, Inc.
Samaritan Health Plan Insurance Corporation
Wisconsin Health Organization Insurance Corporation, Inc.

Prairie du Sac

HMO of Wisconsin Insurance Corporation

Wausau

Eau Claire Health Protection Plan
Greater Wisconsin Rapids Health Protection Plan
Green Bay Health Protection Plan
North Central Health Protection Plan
Oshkosh Area Health Protection Plan
Trane Health Protection Plan

INDIVIDUAL HMO PROFILES (BY STATE)

ALABAMA

Complete Health, Inc.

2160 Highland Ave.
Birmingham, Alabama 35205
Phone: (205)933-7661

Executive Name: William W. Featheringill
Title: President and CEO
Medical Director: Kenneth L. Burkhart, M.D.
Marketing: A. G. Covin
Finance: Joseph McSorley
Operational Date: 03/01/1986

Model Type(s):
IPA

Service Area: State of Alabama

Enrollment: 90,000 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: Yes

Owner/Affiliate: Independent
Managed By:

Medicare: Supp
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** No
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 2,300
- **Hospital Contracted With or Used Regularly:** 36

Health Advantage Plans, Inc.

701 Lloyd Nolan Pkwy.
Fairfield, Alabama 35064
Phone: (205)783-5292

Executive Name: Pam Nichols
Title: Director
Medical Director: Robert Geller, M.D.
Marketing: Gary Spencer
Finance: Kirk King
Operational Date: 09/01/1986

Model Type(s):
Staff
Group

Service Area: Jefferson, Shelby, Walker, Bibb, Blount, Tuscaloosa and St. Clair Counties

Enrollment: 6,300 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Lloyd Noland Foundation
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 2
- **Physicians (Primary & Spec. contracts):** 300
- **Hospital Contracted With or Used Regularly:** 2

ALABAMA

Health Maintenance Group, Birmingham Division

936 South 19th Street
Birmingham, Alabama 35205
Phone: (205)985-5590

Executive Name: William H. Mandy
Title: President

Medical Director: Robert C. Geller, M.D.

Marketing:

Finance: Phillip Pope

Operational Date: 05/01/1976

Model Type(s):
Group

Service Area: 45 mile radius of Birmingham

Enrollment: 8,500 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: BC & BS of Alabama
Managed By: BC & BS of Alabama

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 3
- **Physicians (Primary & Spec. contracts):** 65
- **Hospital Contracted With or Used Regularly:** 1

HMO-Mobile

1720 Springhill Avenue
Suite 101A
Mobile, Alabama 36604
Phone: (205)431-4950

Executive Name: Frank Anthony Rose, Jr.
Title: President

Medical Director: John L. Dixon, M.D.

Marketing: Michael Zorn

Finance: Frank Anthony Rose, Jr.

Operational Date: 04/01/1989

Model Type(s):
Group

Service Area: State of Alabama

Enrollment: 7,700 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Mobile Infirmary
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 225
- **Hospital Contracted With or Used Regularly:** 4

ALABAMA

Mobile Health Plan d/b/a Prime Health

124 South University Blvd.
Mobile, Alabama 36608-3045
Phone: (205)342-0022

Executive Name: Becky S. Holliman
Title: Executive Director
Medical Director: Robert Boerth, M.D.,Ph.D.
Marketing: Todd C. Skaggs
Finance: Jeffrey D. Zoghby, CPA
Operational Date: 10/01/1984

Model Type(s):
Staff

Service Area: Mobile and Baldwin Counties; southern portions of Washington County

Enrollment: 24,642 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Prime Health
Managed By: Prime Health

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 37
- **Physicians (Primary & Spec. contracts):** 210
- **Hospital Contracted With or Used Regularly:** 4

GHAA Member: Yes

PARTNERS Health Plan of Alabama, Inc.

600 Beacon Parkway West
Suite 280
Birmingham, Alabama 35209
Phone: (205)942-5787

Executive Name: Robert R. Vogel
Title: Executive Director
Medical Director:
Marketing:
Finance:
Operational Date: 06/01/1986

Model Type(s):
IPA

Service Area: Jefferson, St. Clair, Shelby, Walker, and Blount Counties

Enrollment: 29,034 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Baptist Medical Centers
Managed By: PARTNERS National Health Plan

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,131
- **Hospital Contracted With or Used Regularly:** 4

Southeast Health Plan of Alabama, Inc.

104 Inverness Center Place
Suite 600
Birmingham, Alabama 35242
Phone: (205)991-6000

Executive Name: George B. Salem
Title: CEO

Medical Director: Richard McLaughlin, M.D.

Marketing: Stephanie C. Sawyer

Finance: Greg Weyandt

Operational Date: 01/01/1985

Model Type(s):
IPA

Service Area: Birmingham, Montgomery, Huntsville/Decatur, Mobile and surrounding areas

Enrollment: 40,000 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Independent
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 2,000
- **Hospital Contracted With or Used Regularly:** 25

West Alabama Health Services, Inc.

607 Wilson Avenue
Eutaw, Alabama 35462
Phone: (205)372-9225

Executive Name: James W. Coleman
Title: Executive Director

Medical Director: Sandral Hullett, M.D.

Marketing: Mary Browder

Finance: Willialm Gott

Operational Date: 04/01/1986

Model Type(s):
IPA
Staff

Service Area: five mid-western counties in Alabama

Enrollment: 2,805 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Independent
Managed By:

Medicare: No
Medicaid: Yes
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 5
- **Physicians (Primary & Spec. contracts):** 50
- **Hospital Contracted With or Used Regularly:** 6

ARIZONA

Arizona Health Plan, Inc./ Phoenix IPA

11001 North Black Canyon Highway
Phoenix, Arizona 85029
Phone: (602)371-2920

Executive Name: Clyde Wright, M.D.
Title: General Manager
Medical Director: Robert Beauchamp, M.D.
Marketing: John Anderson
Finance: Don Blanka
Operational Date: 05/01/1986

Model Type(s):
IPA

Service Area: Most of Arizona

Enrollment: 90,000 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: CIGNA Corporation, Inc.
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,700
- **Hospital Contracted With or Used Regularly:** 8

GHAA Member: Yes

Arizona Physicians IPA, Inc.

4041 N. Central Avenue
Building B
Phoenix, Arizona 85012
Phone: (602)274-6102

Executive Name: Joseph P. Anderson
Title: President and CEO
Medical Director: Arthur L. Pelberg, M.D.
Marketing:
Finance: Timothy J. Hyland, CPA
Operational Date: 07/01/1985

Model Type(s):
IPA

Service Area: State of Arizona (except three counties)

Enrollment: 80,000 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Samaritan HthSvc/Tucson MedCtr
Managed By: Schaller Associates, Inc.

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 900
- **Hospital Contracted With or Used Regularly:** 35

ARIZONA

CIGNA Healthplan of Arizona - Phoenix

11001 N. Black Canyon Highway
Suite 400
Phoenix, Arizona 85029
Phone: (602)371-2500

Executive Name: Clyde A. Wright, M.D.
Title: General Manager

Medical Director:

Marketing: Jim Matura

Finance: Donald Blanka

Operational Date: 11/01/1972

Model Type(s):
Staff

Service Area: Apache, Cocconino, Cochise, Gila, Graham, Greenlee, Maricopa, Mohave, Navajo, Pima, Pinal, Santa Cruz and Yavapai Counties

Enrollment: 265,097 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: CIGNA Healthplan, Inc.
Managed By:

Medicare: Cost
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 20
- **Physicians (Primary & Spec. contracts):** 304
- **Hospital Contracted With or Used Regularly:** 18

GHAA Member: Yes

CIGNA Healthplan of Arizona, Inc. - Tucson

4907 E. Broadway
Suite 100
Tucson, Arizona 85711
Phone: (602)571-6500

Executive Name: Terry D. Nimnicht
Title: VP and General Manager

Medical Director: Thomas Purdon, M.D.

Marketing: Leonard Grover

Finance:

Operational Date: 01/01/1981

Model Type(s):
IPA
Staff

Service Area: Pima County

Enrollment: 36,009 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: CIGNA Healthplan, Inc.
Managed By:

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 5
- **Physicians (Primary & Spec. contracts):** 177
- **Hospital Contracted With or Used Regularly:** 4

GHAA Member: Yes

EQUICOR Health Plan of Arizona

5353 N. 16th Street
Suite 300
Phoenix, Arizona 85016
Phone: (602)264-4057

Executive Name: Doug Lottes
Title: Regional Marketing Manager

Medical Director: J. Kristin Olson-Garewal

Marketing: Doug Lottes

Finance: Gary Velasquez

Operational Date: 04/01/1986

Model Type(s):
IPA

Service Area: State of Arizona

Enrollment: 24,000 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: EQUICOR
Managed By:

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** Yes
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,250
- **Hospital Contracted With or Used Regularly:** 19

GHAA Member: Yes

FHP, Inc.

1615 S. 52nd Street
Tempe, Arizona 85281
Phone: (602)966-6773

Executive Name: Ryan Trimble, DDS
Title: Regional Vice President

Medical Director: Carlos Beharie, M.D.

Marketing: Robert Whiting

Finance: Cliff Klina

Operational Date: 02/01/1986

Model Type(s):
IPA
Staff

Service Area: Maricopa County, Pima County and portions of Pinal County

Enrollment: 58,979 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: FHP, Inc.
Managed By:

Medicare: Risk
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** Yes
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 5
- **Physicians (Primary & Spec. contracts):** 650
- **Hospital Contracted With or Used Regularly:** 14

Health Horizons, Inc.

P.O. Box 13206
Tucson, Arizona 85732-3206
Phone: (602)747-2555

Executive Name: William Leinbach
Title: President
Medical Director: William Farr, M.D.
Marketing: Robert Snyder
Finance: Susan Rawlings
Operational Date: 07/01/1988

Model Type(s):
IPA

Service Area: Pima and Santa Cruz Counties

Enrollment: 5,900 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Carondelet Health Care Corp.
Managed By:

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:**
- **Physicians (Primary & Spec. contracts):** 327
- **Hospital Contracted With or Used Regularly:** 3

HMO Arizona

2444 W. Las Palmaritas Drive
P.O. Box 13466
Phoenix, Arizona 85002
Phone: (602)864-4252

Executive Name: Julie Holtorf
Title: Executive Director
Medical Director: Kenneth Smithson, M.D.
Marketing:
Finance:
Operational Date: 07/01/1987

Model Type(s):
IPA

Service Area: Maricopa, Pima, and Cochise Counties

Enrollment: 28,000 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: BC & BS Arizona
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** Yes
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,650
- **Hospital Contracted With or Used Regularly:** 26

Humana Health Plan Inc. (Phoenix)

3033 N. 44th Street, Suite 220
Camelhead Square
Phoenix, Arizona 85018
Phone: (602)840-1851

Executive Name: Michael Seltzer
Title: Executive Director

Medical Director: Lynn Alper, M.D.

Marketing: Richard Davis

Finance: Marty Schweinhart

Operational Date: 09/01/1987

Model Type(s):
IPA

Service Area: Maricopa County

Enrollment: 6,832 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Humana Inc.
Managed By:

Medicare: Risk
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** Yes
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 690
- **Hospital Contracted With or Used Regularly:** 8

GHAA Member: Yes

Intergroup Prepaid Health Services of Arizona, Inc.

2800 N. 44th Street
Suite 500
Phoenix, Arizona 85008
Phone: (602)820-1441

Executive Name: Rick Barrett
Title: President & CEO

Medical Director: Philip E. Dew, M.D.

Marketing: Scott Trenter

Finance: Carwin Y. Peterson

Operational Date: 08/01/1984

Model Type(s):
Group
Network

Service Area: Maricopa County

Enrollment: 85,040 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Thomas-Davis Medical Centers
Managed By:

Medicare: Supp
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,350
- **Hospital Contracted With or Used Regularly:** 30

GHAA Member: Yes

ARIZONA

Intergroup Prepaid Health Services of Arizona, Inc.

1010 N. Finance Center Drive
Suite 100
Tucson, Arizona 85710
Phone: (602)721-4444

Executive Name: Rick Barrett
Title: President & CEO

Medical Director: Philip E. Dew, M.D.

Marketing: Sharyn Breck

Finance: Carwin Y. Peterson

Operational Date: 11/01/1981

Model Type(s):
Group
Network

Service Area: Pima and Cochise Counties

Enrollment: 90,730 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Thomas-Davis Medical Centers
Managed By:

Medicare: Supp
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 551
- **Hospital Contracted With or Used Regularly:** 16

GHAA Member: Yes

Lincoln National Health Plan, Inc.

7776 Pointe Parkway West
Suite 100
Phoenix, Arizona 85044
Phone: (602)438-1005

Executive Name: Stephen Lindstrom
Title: Vice President/General Manager

Medical Director:

Marketing: Steven P. Vik

Finance: Jeff Tice

Operational Date: 08/01/1984

Model Type(s):
IPA

Service Area: Arizona

Enrollment: 6,272 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Lincoln National Corporation
Managed By: Lincoln National Corporation

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,250
- **Hospital Contracted With or Used Regularly:** 23

GHAA Member: Yes

ARIZONA

MetLife HealthCare Network of Arizona, Inc.

1314 N. 3rd Street
Suite 300
Phoenix, Arizona 85004
Phone: (602)252-3846

Executive Name: Kathleen Garast
Title: Southwest Network Director

Medical Director: W.J. Semmens, M.D.

Marketing: Gail Damico, VP

Finance:

Operational Date: 07/01/1985

Model Type(s):
IPA

Service Area: Maricopa County

Enrollment: 8,559 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: MetLife HealthCare Mgmt. Corp.
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 830
- **Hospital Contracted With or Used Regularly:** 12

GHAA Member: Yes

PARTNERS in Health Maintenance of Arizona

3915 E. Broadway #300
Tucson, Arizona 85711
Phone: (602)795-9941

Executive Name: Paul Zucarelli
Title: Executive Director

Medical Director:

Marketing:

Finance:

Operational Date: 09/01/1986

Model Type(s):
IPA

Service Area: Pima and Cochise Counties

Enrollment: 47,496 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate:

Managed By: PARTNERS National Health Plans

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** Yes
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 791
- **Hospital Contracted With or Used Regularly:** 5

Samaritan Health Plan

5300 N. Central Avenue
Suite 220
Phoenix, Arizona 85012
Phone: (612)230-1555

Executive Name: Phyllis Biedess
Title: President & CEO

Medical Director: Louis Newton, M.D.

Marketing: John Heinsman

Finance: Chuck Phillips

Operational Date: 01/01/1987

Model Type(s):
IPA

Service Area: State of Arizona

Enrollment: 25,000 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Samaritan Health Services
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 750
- **Hospital Contracted With or Used Regularly:** 10

ARKANSAS

American Health Care Providers Arkansas d/b/a American HMO

900 South Shackleford Road
#3 Financial Ctr., Suite 509
Little Rock, Arkansas 72211
Phone: (501)221-3534

Executive Name: David L. Parsons
Title: CEO

Medical Director: E.G. Horne, M.D.

Marketing: Steven Stewart

Finance: Ramakanth Rallapali

Operational Date: 06/01/1985

Model Type(s):
Network

Service Area: Most of Arkansas

Enrollment: 20,700 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: American HealthCare Providers
Managed By: American HealthCare Providers

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** No
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 298
- **Hospital Contracted With or Used Regularly:** 11

Baptist Medical System HMO, Inc., d/b/a Health Advantage

10816 Executive Center Drive
Suite 300
Little Rock, Arkansas 72211
Phone: (501)221-1800

Executive Name: Jerry Blouin
Title: Executive Director

Medical Director: A. Chudy, M.D.

Marketing:

Finance: Randall Crow

Operational Date: 07/01/1986

Model Type(s):
IPA

Service Area: Little Rock and North Little Rock area

Enrollment: 13,805 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Baptist Medical System
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 375
- **Hospital Contracted With or Used Regularly:** 3

ARKANSAS

HMO Arkansas, Inc.

601 Gaines Street
Little Rock, Arkansas 72201
Phone: (501)221-8028

Executive Name: Mike Brown
Title: Executive Director
Medical Director: Robert Benafield, M.D.
Marketing: Marietta McCray
Finance: Jan Harrelson
Operational Date: 12/01/1985

Model Type(s):
IPA

Service Area: Counties of Pulaski, Saline, Lonoke, Faulkner, Sebastian, Crawford, Scott, Logan, Franklin and Johnson

Enrollment: 19,979 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: BC & BS of Arkansas
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 400
- **Hospital Contracted With or Used Regularly:** 8

United Health Care Plan HMO

P.O. Box 657
Bull Shoals, Arkansas 72619
Phone: (501)431-5558

Executive Name: Wayne H. Von Nessen, Ph.D.
Title: Executive Director
Medical Director: Larry A. Kelley, M.D.
Marketing: Cindy Dillinger
Finance: Kathy Wunderlich
Operational Date: 06/01/1985

Model Type(s):
Staff

Service Area: Marion and Baxter Counties

Enrollment: 1,185 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Bull Shoals Comm Hosp & Clinic
Managed By:

Medicare: Supp
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 1
- **Physicians (Primary & Spec. contracts):** 40
- **Hospital Contracted With or Used Regularly:** 7

Alviso Health Plan

1621 Gold Street
Alviso, California 95002
Phone: (408)262-7944

Executive Name: James Clayton
Title: Executive Director/CEO
Medical Director: James Booker, M.D.
Marketing: Roy Jimenez
Finance: James Vu
Operational Date: 01/01/1970

Model Type(s):
Staff

Service Area: San Jose, California

Enrollment: 12,400 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Independent
Managed By:

Medicare: No
Medicaid: Yes
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** Yes
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 5
- **Physicians (Primary & Spec. contracts):** 25
- **Hospital Contracted With or Used Regularly:** 1

AmeriMed

303 Glenoaks Boulevard
Suite 900
Burbank, California 91362
Phone: (818)956-5500

Executive Name: Thomas A. Maloof
Title: President
Medical Director: Bruce Weiss, M.D.
Marketing: Darlene Ralls
Finance: Donald Comstock
Operational Date: 01/01/1974

Model Type(s):
Network

Service Area: Los Angeles and Ventura Counties

Enrollment: 42,000 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Century Medicorp, Inc.
Managed By:

Medicare: No
Medicaid: Yes
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 211
- **Physicians (Primary & Spec. contracts):** 1,400
- **Hospital Contracted With or Used Regularly:** 24

GHAA Member: Yes

Bay Pacific Health Plan

1111 Bayhill Drive, Suite 300
San Bruno, California 94066
Phone: (415)952-5000

Executive Name: Jay Gellert
Title: President & CEO
Medical Director: Joseph V. Cook, M.D.
Marketing:
Finance: Sue Myrick, Controller
Operational Date: 03/29/1979

Model Type(s):
IPA

Service Area: Alameda, Contra Costa, Marin, San Francisco, San Mateo, and Santa Clara Counties

Enrollment: 116,200 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Independent
Managed By:

Medicare: RC
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 7
- **Physicians (Primary & Spec. contracts):** 2,915
- **Hospital Contracted With or Used Regularly:** 26

GHAA Member: Yes

Blue Shield of California HMO

Blue Shield Plaza
2 North Point
San Francisco, California 94121
Phone: 415-677-2681

Executive Name: Robert C. Nickel
Title: Senior Vice President, HMO
Medical Director: Dr. Arthur Riesenfeld
Marketing: Charles L. Parcell
Finance: Mike Ganahl
Operational Date: 07/09/1988

Model Type(s):
Network

Service Area: Sacramento County, Parts of Santa Clara, Contra Costa and Alameda Counties

Enrollment: 5,724 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Blue Shield of California
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,500
- **Hospital Contracted With or Used Regularly:** 11

GHAA Member: Yes

CALIFORNIA

Bridgeway Plan for Health

1700 California Street
Suite 500
San Francisco, California 94109
Phone: (415)563-7900

Executive Name: Robert E. Edmondson
Title: President and CEO

Medical Director: Robert Simons, M.D.

Marketing: Reva K. Gould

Finance: John Volkober

Operational Date: 10/01/1975

Model Type(s):
Network

Service Area: San Francisco, San Mateo, Alameda, Contra Costa, Marin, Solano counties; southern Napa and Yolo counties

Enrollment: 54,874 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Northern California Health Ctr
Managed By:

Medicare: Risk
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 23
- **Physicians (Primary & Spec. contracts):** 2,200
- **Hospital Contracted With or Used Regularly:** 29

GHAA Member: Yes

CaliforniaCare

21555 Oxnard Street
9th Floor
Woodland Hills, California 91367
Phone: (818)703-2602

Executive Name: Bernard Crowley
Title: Executive Director & V.P.

Medical Director: Steve Posar, M.D.

Marketing: Martin Duff

Finance: Jayce Kurian

Operational Date: 07/01/1986

Model Type(s):
Network

Service Area: State of California

Enrollment: 249,000 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: BC of California
Managed By: BC of California

Medicare: Supp
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 225
- **Physicians (Primary & Spec. contracts):** 4,500
- **Hospital Contracted With or Used Regularly:** [illegible]

CALIFORNIA

CareAmerica Health Plans, Inc.

20520 Nordhoff Street
Chatsworth, California 91311-6191
Phone: (818)407-2222

Executive Name: Larry D. Gray
Title: President/CEO

Medical Director: S.Bloom,MD/J.Bartoli, MD

Marketing: Kandis Larkey

Finance: Paul Kimmins

Operational Date: 12/01/1985

Model Type(s):
IPA

Service Area: Southern California

Enrollment: 100,123 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: UniHealth America
Managed By:

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** No
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 4,550
- **Hospital Contracted With or Used Regularly:** 50

GHAA Member: Yes

Chinese Community Health Plan

835 Jackson Street
San Francisco, California 94133
Phone: (415)397-3190

Executive Name: K.C. Wong
Title: Administrator

Medical Director: Edward A. Chow, M.D.

Marketing: Lisa Ma

Finance: Steve Tsang

Operational Date: 10/01/1987

Model Type(s):
IPA

Service Area: City and County of San Francisco

Enrollment: 4,500 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Chinese Hospital Association
Managed By: Chinese Hospital Association

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:**
- **Physicians (Primary & Spec. contracts):** 123
- **Hospital Contracted With or Used Regularly:** 5

GHAA Member: Yes

CALIFORNIA

CHOICE Healthcare Plan

101 West Broadway
Suite 1060
San Diego, California 92101
Phone: (619)231-4149

Executive Name: Gary Gannaway
Title: Executive Director

Medical Director:

Marketing:

Finance:

Operational Date: 08/31/1983

Model Type(s):
IPA

Service Area: San Diego County

Enrollment: 109,372 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: CJAC and Quality Net
Managed By: PARTNERS National Health Plans

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** Yes
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 500
- **Hospital Contracted With or Used Regularly:** 13

CIGNA Healthplan of California, Inc.

505 No. Brand Blvd.
Suite 400
Glendale, California 91203
Phone: (818)500-6262

Executive Name: Bert B. Wagener
Title: President, Western Division

Medical Director: B. Ross Landess, M.D.

Marketing: Connie S. Zastoupil

Finance: Patricia Warren

Operational Date: 09/01/1929

Model Type(s):
Staff

Service Area: Los Angeles, Orange, Riverside, San Bernardino, Ventura Counties

Enrollment: 381,126 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: CIGNA Healthplan, Inc.
Managed By:

Medicare: Supp
Medicaid: Yes
FEHBP: No

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 34
- **Physicians (Primary & Spec. contracts):** 415
- **Hospital Contracted With or Used Regularly:** 10

GHAA Member: Yes

CIGNA Healthplan of California-San Diego

9808 Scranton Road
Suite 400
San Diego, California 92121
Phone: (619)457-5402

Executive Name: Channing Wheeler
Title: General Manager

Medical Director: J. SimTan, M.D.

Marketing: George McQueen

Finance: Elaine Martinez

Operational Date: 12/01/1983

Model Type(s):
IPA

Service Area: San Diego, CA

Enrollment: 40,631 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: CIGNA Healthplan, Inc.
Managed By:

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,244
- **Hospital Contracted With or Used Regularly:** 15

GHAA Member: Yes

CIGNA Healthplan of Northern California

1999 Harrison Street
Suite 1000
Oakland, California 94612
Phone: (415)273-8400

Executive Name: Nina Auger
Title: V P & General Manager

Medical Director:

Marketing: Claudia Alt

Finance: Peter Mansfield

Operational Date: 08/01/1987

Model Type(s):
IPA

Service Area: Alameda, Contra Costa, Marin, San Francisco, San Mateo, Santa Clara and Sonoma Counties

Enrollment: 8,383 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: CIGNA Healthplan, Inc.
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** No
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,483
- **Hospital Contracted With or Used Regularly:** 17

GHAA Member: Yes

CALIFORNIA

CIGNA Private Practice Plan

505 No. Brand Blvd.
Suite 500
Glendale, California 91203
Phone: (818)500-6262

Executive Name: Bert B. Wagener
Title: President, Western Division

Medical Director: Louis Filiatraut, M.D.

Marketing: Jay Sherman

Finance: Patricia Warren

Operational Date: 11/01/1985

Model Type(s):
IPA

Service Area: Los Angeles, Orange, Riverside, San Bernardino and Ventura Counties

Enrollment: 106,030 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: CIGNA Healthplan, Inc.
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 3,518
- **Hospital Contracted With or Used Regularly:** 46

GHAA Member: Yes

Coast Health Plan

5150 El Camino Real
Suite C10
Los Altos, California 94022
Phone: (415)967-5217

Executive Name: Denise L. Shull
Title: President and CEO

Medical Director: Lawrence William, M.D.

Marketing: Beatrice Hoppe

Finance: Armando Bautista

Operational Date: 02/01/1987

Model Type(s):
Network

Service Area: Santa Clara County

Enrollment: 2,000 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: El Camino Hospital District
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:**
- **Physicians (Primary & Spec. contracts):** 500
- **Hospital Contracted With or Used Regularly:** 3

Community Health Group

4380 Otay Valley Road
Suite 207
Chula Vista, California 92011
Phone: (619)422-0422

Executive Name: Gabriel Arce
Title: CEO
Medical Director: Antonio Linares, M.D.
Marketing: Joseph Garcia
Finance: Richard Wycoff
Operational Date: 11/01/1986

Model Type(s):
Staff

Service Area: Part of San Diego County

Enrollment: 8,869 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: San Ysidro Health Center, Inc.
Managed By:

Medicare: No
Medicaid: Yes
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 4
- **Physicians (Primary & Spec. contracts):** 62
- **Hospital Contracted With or Used Regularly:** 6

GHAA Member: Yes

Community Health Plan - LA Cty Dept. of Health Services

313 N. Figueroa Street
6th Floor West
Los Angeles, California 90012
Phone: (213)974-8137

Executive Name: Westley Sholes
Title: Executive Director
Medical Director: Beatriz Lares, M.D.
Marketing: Carol Fox
Finance: Jacqueline Motobo
Operational Date: 03/01/1983

Model Type(s):
Staff

Service Area: Los Angeles County

Enrollment: 8,400 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: LA County
Managed By:

Medicare: No
Medicaid: Yes
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 7
- **Physicians (Primary & Spec. contracts):** 0
- **Hospital Contracted With or Used Regularly:** 5

GHAA Member: Yes

CALIFORNIA

Contra Costa Health Plan

595 Center Avenue
Suite 100
Martinez, California 94553
Phone: (415)646-4653

Executive Name: Milton S. Camhi
Title: Executive Director

Medical Director: William Walker

Marketing: Elissa Leidy (Acting)

Finance: Richard Harrison (Acting)

Operational Date: 01/01/1980

Model Type(s):
Staff

Service Area: Contra Costa County

Enrollment: 15,311 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Contra Costa County
Managed By:

Medicare:	Cost
Medicaid:	Yes
FEHBP:	No

Other Lines of Business:

— PPO:	No
— Traditional Insur:	No
— Open-Ended Product:	No

Number Of

— Medical Ctr/Satellites:	5
— Physicians (Primary & Spec. contracts):	80
— Hospital Contracted With or Used Regularly:	3

EQUICOR Health Plan of California, Inc.

12707 High Bluff Drive
Suite 200
San Diego, California 92138-5088
Phone: (619)259-6712

Executive Name: Joseph P. Radigan
Title: President

Medical Director: Norman C. Charney, M.D.

Marketing: Scott Reed

Finance: Gary Velasquez

Operational Date: 04/01/1981

Model Type(s):
IPA
Network

Service Area: Southern California

Enrollment: 33,000 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: EQUICOR, Inc.
Managed By:

Medicare:	No
Medicaid:	No
FEHBP:	Yes

Other Lines of Business:

— PPO:	Yes
— Traditional Insur:	Yes
— Open-Ended Product:	Yes

Number Of

— Medical Ctr/Satellites:	0
— Physicians (Primary & Spec. contracts):	5,000
— Hospital Contracted With or Used Regularly:	100

CALIFORNIA

FHP, Inc.

18000 Studebaker Road
Suite 150
Cerritos, California 90701
Phone: (714)952-8706

Executive Name: Gary Goldstein, Tim Brady
Title: Regional VP

Medical Director: Long Dang, M.D.

Marketing: G. Gallino/C. Scharwath

Finance: Chris Stewart

Operational Date: 01/01/1960

Model Type(s):
IPA
Staff
Group

Service Area: Los Angeles, Orange, Riverside Counties, San Bernardino

Enrollment: 271,782 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: FHP, Inc.
Managed By:

Medicare: Risk
Medicaid: No
FEHBP: Yes

Other Lines of Business:
— PPO: No
— Traditional Insur: Yes
— Open-Ended Product: No

Number Of
— Medical Ctr/Satellites: 15
— Physicians (Primary & Spec. contracts): 1,919
— Hospital Contracted With or Used Regularly: 17

Foundation Health Plan

3400 Data Drive
Rancho Cordova, California 95670
Phone: (916)631-5000

Executive Name: Daniel P. Crowley
Title: CEO

Medical Director: Emmitt Smith

Marketing: Annette Wimmer

Finance: Jeffrey Elder

Operational Date: 12/01/1977

Model Type(s):
IPA
Network

Service Area: Northern California

Enrollment: 281,000 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Foundation Health Corporation
Managed By: Foundation Health, Inc.

Medicare: Supp
Medicaid: No
FEHBP: Yes

Other Lines of Business:
— PPO: Yes
— Traditional Insur: No
— Open-Ended Product: No

Number Of
— Medical Ctr/Satellites: 0
— Physicians (Primary & Spec. contracts): 4,000
— Hospital Contracted With or Used Regularly: 114

GHAA Member: Yes

CALIFORNIA

Freedom Plan

25 West Carrillo Street
Santa Barbara, California 93101
Phone: (805)564-0072

Executive Name: Leeba Lessin
Title: CEO
Medical Director: Robert McGinnis, M.D.
Marketing: Steve Van Wart
Finance: Larry Keller
Operational Date: 01/01/1988

Model Type(s):
IPA

Service Area: Santa Barbara County (excluding Santa Ynez)

Enrollment: 5,369 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Preferred Programs, Inc.
Managed By: United Health Care Corporation

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:**
- **Physicians (Primary & Spec. contracts):** 228
- **Hospital Contracted With or Used Regularly:** 6

GHAA Member: Yes

Golden Bay Health Plan

1520 Stockton Street
San Francisco, California 94133
Phone: (415)398-2272

Executive Name: Sophie Wong
Title: President
Medical Director: Daniel Chan, M.D.
Marketing: Arthur Feagles
Finance: Chung Tang
Operational Date: 08/01/1988

Model Type(s):
Network

Service Area: San Francisco City and County

Enrollment: 208 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: NorthEast Medical Services
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:**
- **Physicians (Primary & Spec. contracts):** 270
- **Hospital Contracted With or Used Regularly:** 4

GHAA Member: Yes

Greater South Bay Health Plan

P.O. Box 4249
Redondo Beach, California 90278-8449
Phone: (213)543-7269

Executive Name: Marc Mosser
Title: President
Medical Director: John Johnson, M.D.
Marketing: Tricia Bartholomew
Finance: John Yee
Operational Date: 06/01/1989

Model Type(s):
Network

Service Area: South Bay, Long Beach area

Enrollment: 1,721 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Bay Shore Medical Group, Inc.
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 500
- **Hospital Contracted With or Used Regularly:** 6

HEALS, Personal Care Physician Health Plan

5801 Christie Avenue
Emeryville, California 94608
Phone: (415)653-3522

Executive Name: Walt Woodbury
Title: Chief Operating Officer
Medical Director: Roger Iliff, MD (Acting)
Marketing: Michael D'Hoostelaere
Finance: Frank Wentworth
Operational Date: 07/01/1981

Model Type(s):
IPA

Service Area: San Francisco Bay area

Enrollment: 96,000 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Independent
Managed By:

Medicare: Supp
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,531
- **Hospital Contracted With or Used Regularly:** 26

CALIFORNIA

Health Net

P.O. Box 9103
Van Nuys, California 91409
Phone: (818)719-6800

Executive Name: Roger F. Greaves
Title: Chairman and President
Medical Director: Leonard D. Knapp, M.D.
Marketing: Rita Duarte
Finance: Gerald M. Cooper
Operational Date: 02/01/1979

Model Type(s):
Network

Service Area: 35 counties in California

Enrollment: 730,727 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Independent
Managed By: Independent

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 263
- **Physicians (Primary & Spec. contracts):** 8,412
- **Hospital Contracted With or Used Regularly:** 241

GHAA Member: Yes

Health Plan of America

505 South Main Street
Suite 300
Orange, California 92668
Phone: (714)972-9200

Executive Name: Lawrence N. Kugelman
Title: CEO & President
Medical Director: John H. Austin, M.D.
Marketing: David M. Horn
Finance: Donna J. Rockenbach
Operational Date: 12/01/1980

Model Type(s):
IPA

Service Area: State of California

Enrollment: 106,245 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: St. Joseph's Health System
Managed By: H.P.A. Management Systems, Inc

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** Yes
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:**
- **Physicians (Primary & Spec. contracts):** 7,800
- **Hospital Contracted With or Used Regularly:** 96

Health Plan of the Redwoods

3033 Cleveland Avenue
Santa Rosa, California 95403
Phone: (707)544-2273

Executive Name: John W. Baxter
Title: Executive Director

Medical Director: Bradford Lundborg, M.D.

Marketing: Charles Gardner

Finance: Daniel Sloan

Operational Date: 03/01/1980

Model Type(s):
IPA

Service Area: Sonoma, Marin, Porhons, Mendocino and Lake Counties

Enrollment: 62,000 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Redwood Health Services
Managed By:

Medicare: Supp
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 750
- **Hospital Contracted With or Used Regularly:** 14

GHAA Member: Yes

InterValley Health Plan

300 South Park Avenue
Suite 300
Pomona, California 91766
Phone: (714)623-6333

Executive Name: James E. Taylor
Title: President

Medical Director: Alexander Bokor, M.D.

Marketing: C. Lawrence Thomas

Finance: Donald D. McCain

Operational Date: 06/01/1979

Model Type(s):
IPA

Service Area: Los Angeles, Riverside and San Bernardino Counties

Enrollment: 34,261 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Independent
Managed By:

Medicare: Risk
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,200
- **Hospital Contracted With or Used Regularly:** 16

GHAA Member: Yes

CALIFORNIA

Kaiser Foundation Health Plan, Inc. - N. California Region

1950 Franklin Street
P. O. Box 12916
Oakland, California 94604
Phone: (415)987-2703

Executive Name: David Lawrence, M.D.
Title: Senior VP & Regional Manager
Medical Director: Bruce Sams, M.D.
Marketing: Mark Hellender
Finance: William E. Rose
Operational Date: 01/01/1945

Model Type(s):
Group

Service Area: Northern California, including Central Valley

Enrollment: 2,358,196 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Kaiser Foundation Health Plan
Managed By:

Medicare: HCPP
Medicaid: Yes
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 25
- **Physicians (Primary & Spec. contracts):** 2,600
- **Hospital Contracted With or Used Regularly:** 14

GHAA Member: Yes

Kaiser Foundation Health Plan, Inc.- S. California Region

Walnut Center
393 East Walnut Street
Pasadena, California 91188
Phone: (818)405-5000

Executive Name: Hugh A. Jones
Title: Sr. VP & Regional Manager
Medical Director: Frank E. Murray, M.D.
Marketing: Sharon Flaherty
Finance: Ronald Koeneke
Operational Date: 01/01/1945

Model Type(s):
Group

Service Area: Southern California -- Bakersfield to San Diego and Pacific Ocean to San Bernardino

Enrollment: 2,173,600 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Kaiser Foundation Health Plan
Managed By:

Medicare: Risk
Medicaid: Yes
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 9
- **Physicians (Primary & Spec. contracts):** 2,090
- **Hospital Contracted With or Used Regularly:** 43

GHAA Member: Yes

CALIFORNIA

Lifeguard Inc.

P.O. Box 5506
San Jose, California 95150
Phone: (408)943-9400

Executive Name: Dorothy Emerson O'Neill
Title: Executive VP & COO
Medical Director: Robert D. Burnett, M.D.
Marketing: Jeanie Bishop Skrondal
Finance: Ron Wojtaszek
Operational Date: 02/01/1979

Model Type(s):
IPA

Service Area: 12 counties in Northern and Central California

Enrollment: 140,000 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Independent
Managed By:

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 3,500
- **Hospital Contracted With or Used Regularly:** 45

Lincoln National Health Plan

21800 Oxnard Street
Suite 600
Woodland Hills, California 91367
Phone: (818)883-5071

Executive Name: Terry P. Bayer
Title: President
Medical Director: Harry Knaster, M.D.
Marketing: Robert Yungk
Finance: Steve Peterson
Operational Date: 04/01/1978

Model Type(s):
Network

Service Area: San Diego, Los Angeles, Orange, Ventura and San Bernardino Counties

Enrollment: 76,123 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Lincoln National Corporation
Managed By: Lincoln National Corporation

Medicare: No
Medicaid: Yes
FEHBP: Yes

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 141
- **Physicians (Primary & Spec. contracts):** 4,000
- **Hospital Contracted With or Used Regularly:** 90

GHAA Member: Yes

CALIFORNIA

Loma Linda Health Plan

P.O. Box 7030
Loma Linda, California 92354
Phone: (714)796-6677

Executive Name: Linda Hodges
Title: Presedent
Medical Director: Bruce Weiss, M.D.
Marketing: Kevin D. Houska
Finance: Donald S. Comstock
Operational Date: 03/01/1987

Model Type(s):
Network

Service Area: Riverside and San Bernardino Counties

Enrollment: 2,633 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: AmeriMed
Managed By: None

Medicare: Supp
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:**
- **Physicians (Primary & Spec. contracts):** 550
- **Hospital Contracted With or Used Regularly:** 3

Maxicare Southern California

5200 West Century Boulevard
Los Angeles, California 90045
Phone: (213)568-9000

Executive Name: Brad Kelly
Title: Executive Director
Medical Director: William Weil, M.D.
Marketing: Glen Golemi
Finance: Gene Froelich, CFO
Operational Date: 01/01/1973

Model Type(s):
IPA
Network

Service Area: Santa Barbara County to Mexican border

Enrollment: 125,000 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Maxicare Health Plans, Inc.
Managed By:

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 164
- **Physicians (Primary & Spec. contracts):** 4,600
- **Hospital Contracted With or Used Regularly:** 130

Maxicare Northern California

1350 Bayshore Highway
Suite 210
Burlingame, California 94010
Phone: (415)375-8600

Executive Name: Jeannette H. Stansbury
Title: VP, Executive Director

Medical Director: Rod Millar, M.D.

Marketing: Lawrence Levine

Finance: Richard A. Link

Operational Date: 01/01/1984

Model Type(s):
IPA
Network

Service Area: San Francisco, Marin, San Mateo, Santa Clara, Santa Cruz, Alameda, and Contra Costa Counties

Enrollment: 15,807 as of 12/31/1989

Tax Status: - For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Maxicare Health Plans, Inc.
Managed By:

Medicare: Supp
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 2,770
- **Hospital Contracted With or Used Regularly:** 27

MetLife HealthCare Network of California, Inc.

4500 E. Pacific Coast Highway
Suite 600
Long Beach, California 90804
Phone: (213)498-5200

Executive Name: James Hulsey
Title: CEO

Medical Director: Paul Bluestein, M.D.

Marketing:

Finance:

Operational Date: 07/01/1986

Model Type(s):
IPA

Service Area: Alameda, Santa Clara, San Mateo, San Francisco, Contra Costa, Orange, San Bernardino, Riverside, Los Angeles and Ventura Counties

Enrollment: 91,084 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: MetLife HealthCare Mgmt. Corp.
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 4,189
- **Hospital Contracted With or Used Regularly:** 57

GHAA Member: Yes

CALIFORNIA

National Med

1524 McHenry Avenue, Suite 425
Modesto, California 95350
Phone: (209)527-0560

Executive Name: Clive Riddle
Title: V.P. & CEO
Medical Director: Eric Ostrom, M.D.
Marketing: Paul Vogelzang
Finance: John Plappert, Jr.
Operational Date: 06/01/1985

Model Type(s):
IPA

Service Area: Stanislaus, San Joaquin

Enrollment: 24,928 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: National Medical Enterprises
Managed By:

Medicare: Supp
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 41
- **Physicians (Primary & Spec. contracts):** 600
- **Hospital Contracted With or Used Regularly:** 9

GHAA Member: Yes

On Lok Senior Health Services

1441 Powell Street
San Francisco, California 94133
Phone: (415)989-2578

Executive Name: Marie Louise Ansak
Title: Executive Director
Medical Director: Harry Lee, M.D.
Marketing:
Finance: Charles Wu
Operational Date: 05/01/1985

Model Type(s):
IPA

Service Area: Special Demo project serving frail elderly in San Francisco

Enrollment: 320 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate:
Managed By:

Medicare: Risk
Medicaid: Yes
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 100
- **Hospital Contracted With or Used Regularly:** 5

PacifiCare of California

5995 Plaza Drive
Cypress, California 90630-5028
Phone: (714)952-1121

Executive Name: Richard Lipeles
Title: President

Medical Director: James Moffat, M.D.

Marketing: Michael J. Lombardi

Finance: Craig Dupont

Operational Date: 01/01/1979

Model Type(s):
Network

Service Area: Counties of Los Angeles, Orange, Riverside, San Bernardino, San Diego and Ventura

Enrollment: 403,500 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: PacifiCare Health Systems
Managed By: PacifiCare Health Systems

Medicare: Risk
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** Yes
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 125
- **Physicians (Primary & Spec. contracts):** 2,500
- **Hospital Contracted With or Used Regularly:** 100

GHAA Member: Yes

PARTNERS Health Plan of Southern California

303 E. Vanderbilt Way
Suite 400,
P.O. Box 50035
San Bernardino, California 92412
Phone: (714)824-1860

Executive Name: Thomas Williams
Title: Executive Director

Medical Director:

Marketing:

Finance:

Operational Date: 08/05/1981

Model Type(s):
IPA

Service Area: Riverside, San Bernardino, Orange, East Los Angeles

Enrollment: 107,814 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: PARTNERS National Health Plans
Managed By: PARTNERS National Health Plans

Medicare: Risk
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** Yes
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 3
- **Physicians (Primary & Spec. contracts):** 4,441
- **Hospital Contracted With or Used Regularly:** 64

GHAA Member: Yes

CALIFORNIA

PCA Health Plans

3201 Del Paso Boulevard
Sacramento, California 95815
Phone: (916)444-9160

Executive Name: Rodney P. Spencer
Title: President and CEO

Medical Director: Sami C. Haddad, M.D.

Marketing: Troy Farha

Finance: Jim Pennington

Operational Date: 06/01/1975

Model Type(s):
Group

Service Area: Sacramento, Yolo, El Dorado and Placer Counties

Enrollment: 17,600 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: Yes

Owner/Affiliate: Physician Corp. of America
Managed By:

Medicare: Risk
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 4
- **Physicians (Primary & Spec. contracts):** 250
- **Hospital Contracted With or Used Regularly:** 7

Scan Health Plan

521 East 4th Street
Long Beach, California 90802
Phone: (213)435-0380

Executive Name: Sam L. Ervin
Title: President & CEO

Medical Director: Tim Schwab, M.D.

Marketing: Denny Freidenrich

Finance: Keith Quinlivan

Operational Date: 03/01/1985

Model Type(s):
IPA

Service Area: Greater Long Beach area, Los Angeles and Orange Counties

Enrollment: 2,826 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Senior Care Action Network
Managed By:

Medicare: Risk
Medicaid: Yes
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 170
- **Hospital Contracted With or Used Regularly:** 1

GHAA Member: Yes

St. Joseph's Omni Health Plan

1805 N. California, Suite 303
Stockton, California 95204
Phone: (209)466-6664

Executive Name: David Moscovic
Title: President & CEO
Medical Director: Dr. Westafer
Marketing: A. McCullum,M.E. Williams
Finance: James P. Klein
Operational Date: 02/01/1986

Model Type(s):
IPA

Service Area: San Joaquin County, Stanislaus County

Enrollment: 25,000 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: St. Joseph Med Ctr & Omni IPA
Managed By: Omni Health Plan

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** No
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 2
- **Physicians (Primary & Spec. contracts):** 520
- **Hospital Contracted With or Used Regularly:** 12

TakeCare Corporation

2300 Clayton Road
Suite 1000
Concord, California 94520
Phone: (415)246-1300

Executive Name: R. Judd Jessup
Title: Executive Director
Medical Director: Gerry Sarnat, M.D.
Marketing: Charlene L. Massei
Finance: Dennis L. Gates
Operational Date: 05/01/1978

Model Type(s):
IPA
Network

Service Area: Northern California; Los Angeles, Orange, Ventura, San Bernardino, Riverside Counties

Enrollment: 215,000 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Independent
Managed By:

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 152
- **Physicians (Primary & Spec. contracts):** 2,000
- **Hospital Contracted With or Used Regularly:** 110

Travelers Health Network of Ca., Inc. - Sacramento/Fresno

Corporate Center
501 J Street, Suite 206
Sacramento, California 95814
Phone: (916)443-6667

Executive Name: Terry Herold
Title: Executive Director

Medical Director: Otto Neubuerger, M.D.

Marketing: Douglas C. Elkins

Finance: Linda Zanetti

Operational Date: 10/01/1985

Model Type(s):
IPA

Service Area: Cities of Fresno, Madeira & surrounding communities; County of Sacramento and parts of Nevada, Placer, Yolo and El Dorado counties

Enrollment: 6,179 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Travelers Insurance Co.
Managed By: Travelers Insurance Co.

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 819
- **Hospital Contracted With or Used Regularly:** 11

GHAA Member: Yes

United Health Plan

3405 West Imperial Highway
Inglewood, California 90303
Phone: (213)671-3465

Executive Name: Clyde W. Oden, O.D., MPH
Title: President & CEO

Medical Director: Michael H. Owens,MD, MPH

Marketing: Fred Dyer, MBA

Finance: R. Stevens Shean, CPA

Operational Date: 04/01/1973

Model Type(s):
Network

Service Area: Los Angeles and Orange Counties

Enrollment: 54,545 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Independent
Managed By:

Medicare: Risk
Medicaid: Yes
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 43
- **Physicians (Primary & Spec. contracts):** 1,300
- **Hospital Contracted With or Used Regularly:** 33

GHAA Member: Yes

CALIFORNIA

Universal Care Health Plan

2360 Pacific Avenue
Long Beach, California 90806
Phone: (213)424-6200

Executive Name: Howard E. Davis
Title: President/CEO
Medical Director: John Adams
Marketing: Jay B. Davis
Finance: Jeffrey V. Davis
Operational Date: 10/15/1985

Model Type(s):
Staff
Network

Service Area: Southern Los Angeles/Orange County

Enrollment: 18,823 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Independent
Managed By:

Medicare: Supp
Medicaid: Yes
FEHBP: No

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** Yes
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 14
- **Physicians (Primary & Spec. contracts):** 350
- **Hospital Contracted With or Used Regularly:** 6

Valley Health Plan

750 South Bascom Avenue
San Jose, California 95198
Phone: (408)299-8100

Executive Name: Roger W. Wells
Title: Director
Medical Director: Kent Imai, M.D.
Marketing:
Finance:
Operational Date: 12/16/1985

Model Type(s):
Group

Service Area: Santa Clara County

Enrollment: 2,815 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Independent
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 5
- **Physicians (Primary & Spec. contracts):** 100
- **Hospital Contracted With or Used Regularly:** 1

ValuCare

1111 E. Herndon, Suite 202
P.O. Box 25790
Fresno, California 93729-5790
Phone: (209)435-8366

Executive Name: John Cronin
Title: President and CEO
Medical Director: Douglas Owyang, M.D.
Marketing: Kathleen Hendron
Finance: Andy Fernandez
Operational Date: 09/01/1985

Model Type(s):
IPA

Service Area: Central California

Enrollment: 30,537 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate:

Managed By:

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 420
- **Hospital Contracted With or Used Regularly:** 8

GHAA Member: Yes

VIP Health Plan/ Ventura County HMO

P.O. Box 5087
Oxnard, California 93031
Phone: (805)988-0277

Executive Name: Paul R. Roberts
Title: President
Medical Director: Charles Cho, M.D.
Marketing: Lisa Shippy
Finance: Thomas A. Diaz
Operational Date: 09/01/1982

Model Type(s):
IPA

Service Area: Ventura County

Enrollment: 26,948 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Independent
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 411
- **Hospital Contracted With or Used Regularly:** 11

COLORADO

CIGNA Healthplan of Colorado, Inc.

950 S. Cherry Street
Suite 1414
Denver, Colorado 80222
Phone: (303)782-9109

Executive Name: James Cameron
Title: VP & General Manager
Medical Director: David Berenbein, M.D.
Marketing: Ric Bailey
Finance:
Operational Date: 07/01/1986

Model Type(s):
IPA

Service Area: Adams, Arapahoe, Boulder, Denver, El Paso, Pueblo, Teller, Larimer, Loveland, Douglas and Jefferson Counties

Enrollment: 23,833 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: CIGNA Healthplan, Inc.
Managed By: CIGNA Healthplan, Inc.

Medicare:
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** No
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 946
- **Hospital Contracted With or Used Regularly:** 12

GHAA Member: Yes

Comprecare, Inc.

P.O. Box 441170
Aurora, Colorado 80044
Phone: (303)695-6685

Executive Name: Eric D. Sipf
Title: CEO
Medical Director: Val C. Dean, M.D.
Marketing: Mark E. Mathias
Finance: Greg Huls
Operational Date: 07/01/1974

Model Type(s):
IPA

Service Area: Counties of Adams, Arapahoe, Boulder, Clear Creek, Denver, Douglas, Elbert, El Paso, Gilpin, Grand, Jefferson, Larimer, Summit, Teller, and Weld.

Enrollment: 181,116 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: American Medical International
Managed By:

Medicare: Risk
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,935
- **Hospital Contracted With or Used Regularly:** 26

GHAA Member: Yes

COLORADO

EQUICOR Health Plan

621 17th Street
Suite 2450
Denver, Colorado 80293
Phone: (303)293-3701

Executive Name: Thomas J. Oberle
Title: Vice President & General Mgr.
Medical Director: Vincent Miles, M.D.
Marketing: Paul Berteau
Finance: Gary Velasquez
Operational Date: 05/01/1989

Model Type(s):
IPA

Service Area: 6-county Denver metro area; Larimer, Weld, El Paso and Teller Counties

Enrollment: 272 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: EQUICOR
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,200
- **Hospital Contracted With or Used Regularly:** 17

GHAA Member: Yes

Exclusive HealthCare of CO, Inc.

4582 South Ulster St. Parkway
Stanford Place 3, Suite 103
Denver, Colorado 80237
Phone: (303)796-0021

Executive Name: Dick L. Easley
Title: President
Medical Director: Wesley G. Wilhelm, M.D.
Marketing:
Finance: Robert Hood
Operational Date: 06/01/1989

Model Type(s):
Network

Service Area: Denver, Jefferson, Douglas, Arapahoe and Adams counties

Enrollment: 1,000 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Mutual of Omaha
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:**
- **Physicians (Primary & Spec. contracts):** 720
- **Hospital Contracted With or Used Regularly:** 5

COLORADO

Health Network of Colorado Springs, Inc.

P.O. Box 1326
Colorado Spring, Colorado 80901
Phone: (303)475-5025

Executive Name: Ron Burnside
Title: President & CEO

Medical Director: David Wolf, M.D.

Marketing: Ed Arangio

Finance: Richard Eitel

Operational Date: 04/01/1986

Model Type(s):
IPA

Service Area: El Paso, Teller and Park Counties and portions of Fremont and Lincoln Counties

Enrollment: 7,661 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Physicians Network of Co.Sprng
Managed By: Memorial Hospital

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 200
- **Hospital Contracted With or Used Regularly:** 1

GHAA Member: Yes

HMO Colorado

700 Broadway #612
Denver, Colorado 80203
Phone: (303)831-4114

Executive Name: James Ludwig
Title: President

Medical Director: William J. Osheroff, M.D.

Marketing: W. John Chenier, VP

Finance: Joseph A. Donohue

Operational Date: 01/01/1980

Model Type(s):
Network

Service Area: Huerfano, Otero, Crowley, Fremont, Pueblo, El Paso, Teller, Douglas, Denver, Adams, Arapahoe, Jefferson, Boulder, Larimer, Weld and Mesa Counties

Enrollment: 67,719 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: BC & BS of Colorado
Managed By:

Medicare: Risk
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 17
- **Physicians (Primary & Spec. contracts):** 3,000
- **Hospital Contracted With or Used Regularly:** 23

GHAA Member: Yes

COLORADO

HMO Health Plans, Inc.

95 W. 1st Avenue
Monte Vista, Colorado 81144
Phone: (719)852-4055

Executive Name: Gwen Heller
Title: Executive Director
Medical Director: Dale Berkbigler, M.D.
Marketing: Gwen Heller
Finance: Keith Hovland
Operational Date: 05/01/1975

Model Type(s):
IPA

Service Area: Counties of Alamosa, Costilla, Conejos, Rio Grande, Saquache, and Mineral

Enrollment: 6,225 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Independent
Managed By: Health Systems Management

Medicare: Risk
Medicaid: Yes
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,000
- **Hospital Contracted With or Used Regularly:** 23

Humana Health Plan, Inc.

Stanford Place 2, Suite 304
7979 E. Tufts Avenue Parkway
Denver, Colorado 80237
Phone: (303)741-5500

Executive Name: Jon Wampler
Title: CEO
Medical Director: Scott Gilmer, M.D.
Marketing:
Finance:
Operational Date: 11/01/1988

Model Type(s):
IPA

Service Area: 5 county Denver metro area

Enrollment: 10,353 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Humana, Inc.
Managed By:

Medicare: Supp
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 250
- **Hospital Contracted With or Used Regularly:** 3

COLORADO

Kaiser Foundation Health Plan of Colorado

10350 East Dakota Avenue
Denver, Colorado 80231
Phone: (303)344-7200

Executive Name: Christopher L. Binkley
Title: VP and Regional Manager
Medical Director: Toby Cole, M.D.
Marketing: L. Jerome Ashford
Finance: E. Duane Eason
Operational Date: 07/01/1969

Model Type(s):
Group

Service Area: Denver, Jefferson, Adams, Arapahoe, Boulder and Douglas Counties

Enrollment: 227,593 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Kaiser Foundation Health Plan
Managed By:

Medicare: Risk
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 12
- **Physicians (Primary & Spec. contracts):** 280
- **Hospital Contracted With or Used Regularly:** 3

GHAA Member: Yes

MetLife HealthCare Network of Colorado, Inc.

1512 Larimer Street
Denver, Colorado 80202
Phone: (303)629-5331

Executive Name: Kathleen Garast
Title: President/CEO
Medical Director: Richard Augspurger, M.D.
Marketing:
Finance: Russell R. Hill, VP
Operational Date: 03/01/1986

Model Type(s):
IPA

Service Area: Adams, Arapahoe, Boulder, Denver, Weld, Larimer, Marimar, Pueblo, El Paso, Jefferson and Teller Counties

Enrollment: 15,723 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: MetLife HealthCare Mgmt. Corp.
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 7,347
- **Hospital Contracted With or Used Regularly:** 20

GHAA Member: Yes

COLORADO

PARTNERS Health Plan of Colorado, Inc.

5990 Greenwood Plaza Blvd.
Suite #105
Englewood, Colorado 80111
Phone: (303)721-8880

Executive Name: Patrick Dowd
Title: Executive Director

Medical Director:

Marketing:

Finance:

Operational Date: 01/01/1988

Model Type(s):
IPA

Service Area: Adams, Denver, Arapahoe, Boulder, Douglass and Jefferson Counties

Enrollment: 6,270 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: PARTNERS National Health Plans
Managed By: PARTNERS National Health Plans

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 921
- **Hospital Contracted With or Used Regularly:** 7

GHAA Member: Yes

Peak Health Plan of Colorado

4582 S. Ulster St. Pkwy
Suite 1100
Denver, Colorado 80237
Phone: (303)779-4700

Executive Name: Stephen T. O'Dell
Title: General Manager

Medical Director: Jeffrey Tarrant, M.D.

Marketing: Michael Fulk

Finance: Steven L. Peterson

Operational Date: 10/01/1979

Model Type(s):
IPA
Group

Service Area: Denver, Adams, Arapahoe, Jefferson, Douglas, Larimer, Weld, Boulder, Pueblo, Fremont, Otero, Crowley, Huerfano, El Paso and Teller Counties

Enrollment: 99,431 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Lincoln National Corporation
Managed By: Lincoln National Corporation

Medicare: Risk
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,473
- **Hospital Contracted With or Used Regularly:** 25

GHAA Member: Yes

COLORADO

Qual-Med, Inc.

95 West First Avenue
Monte Vista, Colorado 81144
Phone: (719)852-4055

Executive Name: Raymond M. Culp, M.D.
Title: President & CEO
Medical Director: Dale Berkbigler, M.D.
Marketing: — John Wagner
Finance: Keith Hovland
Operational Date: 04/16/1986

Model Type(s):
IPA

Service Area: 17 counties in Central and Southern Colorado

Enrollment: 20,000 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Independent
Managed By:

Medicare: Risk
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,400
- **Hospital Contracted With or Used Regularly:** 9

Rocky Mountain HMO

2784 Crossroad Boulevard
Grand Junction, Colorado 81506
Phone: (303)243-7050

Executive Name: Michael Weber
Title: Executive Director
Medical Director: Bruce Wilson, M.D.
Marketing: Marilyn Green
Finance: Bob Wilson
Operational Date: 01/01/1974

Model Type(s):
IPA

Service Area: 5 county area of the Western Slope of CO

Enrollment: 35,569 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Independent
Managed By: Rocky Mtn. Health Mgmt. Corp.

Medicare: Cost
Medicaid: Yes
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** Yes
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 187
- **Hospital Contracted With or Used Regularly:** 9

Southern Colorado Health Plan, Inc.

42 Montebello Rd.
P.O. Box 953
Pueblo, Colorado 81002
Phone: (303)545-6272

Executive Name: Ben Weindling
Title: President

Medical Director: Robert N. Alsever, M.D.

Marketing: Holly Donley

Finance:

Operational Date: 06/01/1986

Model Type(s):
IPA

Service Area: Pueblo, El Paso, and Fremont Counties

Enrollment: 7,838 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Southern CO Health Equity Corp
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 2
- **Physicians (Primary & Spec. contracts):** 128
- **Hospital Contracted With or Used Regularly:** 2

CONNECTICUT

CIGNA Healthplan of Connecticut

Two Riverview Square
4th Floor
East Hartford, Connecticut 06108
Phone: (203)289-6088

Executive Name: Thomas G. Boyajy
Title: Vice Pres. & General Manager
Medical Director: Michael Cebrik, M.D.
Marketing: Ronald Miller
Finance: Robert Blum
Operational Date: 06/01/1986

Model Type(s):
IPA

Service Area: Hartford and Tolland counties

Enrollment: 53,385 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: CIGNA Healthplan, Inc.
Managed By:

Medicare: Supp
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,354
- **Hospital Contracted With or Used Regularly:** 12

GHAA Member: Yes

Community Health Care Plan

221 Whitney Avenue
New Haven, Connecticut 06511
Phone: (203)787-3141

Executive Name: John A. Nelson
Title: President & CEO
Medical Director: Robert E. Scalettar, M.D.
Marketing: Dennis G. Schultz
Finance: Salvatore A. Catardi
Operational Date: 10/01/1971

Model Type(s):
Staff
Network

Service Area: Fairfield, Hartford, Litchfield, Middlesex, and New Haven Counties

Enrollment: 63,889 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: BC & BS of Connecticut
Managed By:

Medicare: Supp
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 9
- **Physicians (Primary & Spec. contracts):** 250
- **Hospital Contracted With or Used Regularly:** 10

GHAA Member: Yes

CONNECTICUT

ConnectiCare, Inc.

10 Waterside Drive
Farmington, Connecticut 06032-3066
Phone: (203)674-5700

Executive Name: William Pierce, Jr.
Title: President
Medical Director: Alan H. Spiro, M.D.
Marketing: James K. Claffey
Finance: Paul A. Rubin
Operational Date: 04/01/1982

Model Type(s):
IPA

Service Area: Hartford, Middlesex, and Tolland Counties

Enrollment: 79,172 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Independent
Managed By:

Medicare: Supp
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 869
- **Hospital Contracted With or Used Regularly:** 5

GHAA Member: Yes

Constitution Health Network

321 Research Parkway
Meriden, Connecticut 06450
Phone: (203)630-4800

Executive Name: Anthony Martin
Title: President & CEO
Medical Director: Robert Ragusa, M.D.
Marketing: William Rode
Finance: Robert Butler
Operational Date: 01/01/1984

Model Type(s):
IPA

Service Area: Hartford and Tolland Counties; Greater Waterbury and Greater Fairfield areas

Enrollment: 70,000 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: BC & BS of Connecticut, Inc.
Managed By:

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,818
- **Hospital Contracted With or Used Regularly:** 18

GHAA Member: Yes

CONNECTICUT

HealthCare, Inc.

127 Washington Avenue
North Haven, Connecticut 06473
Phone: (203)234-2343

Executive Name: Anthony J. Martin
Title: President & CEO

Medical Director:

Marketing: A. Ungerleider/J. Gioglio

Finance: Robert D. Butler

Operational Date: 05/01/1978

Model Type(s):
IPA

Service Area: New Haven County and Middlesex County

Enrollment: 53,000 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: BC & BS of Connecticut
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,275
- **Hospital Contracted With or Used Regularly:** 10

GHAA Member: Yes

Kaiser Foundation Health Plan - Northeast Region

60 Washington Street
Hartford, Connecticut 06106
Phone: (203)280-1200

Executive Name: Michael Dudley
Title: V.P. & Regional Manager

Medical Director: Simi Lyss, M.D.

Marketing: Michael Elvitsky

Finance: Rick Newsome

Operational Date: 06/01/1979

Model Type(s):
Group

Service Area: Hartford and Fairfield counties in CT;
Hampshire and Franklin counties in MA;
Westchester county in NY

Enrollment: 109,000 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Kaiser Foundation Health Plan
Managed By:

Medicare: RC
Medicaid: Yes
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 13
- **Physicians (Primary & Spec. contracts):** 290
- **Hospital Contracted With or Used Regularly:** 5

GHAA Member: Yes

CONNECTICUT

M.D. Health Plan

389 Whitney Avenue
New Haven, Connecticut 06511
Phone: (203)776-5759

Executive Name: Douglas A. Hayward
Title: President
Medical Director: Guy Van Syckle, M.D.
Marketing: Pat Nuzzolillo
Finance: Alex Sommers
Operational Date: 10/01/1987

Model Type(s):
IPA

Service Area: State of Connecticut

Enrollment: 25,000 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: M.D. Enterprises, Inc.
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 2,300
- **Hospital Contracted With or Used Regularly:** 36

GHAA Member: Yes

Oxford Health Plan, Inc.

320 Post Road
Darien, Connecticut 06820
Phone: (203)656-1442

Executive Name: Stephen F. Wiggins
Title: CEO
Medical Director: Benjamin Safirstein, M.D.
Marketing: Bill Sullivan
Finance: James Toman
Operational Date: 01/01/1988

Model Type(s):
Network

Service Area: Northern New Jersey, New York City (5 boroughs), Nassau, Suffolk, and Westchester Counties, NY; Fairfield County, CT

Enrollment: 56,400 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: Yes

Owner/Affiliate: Independent/Private
Managed By:

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** No
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 3,500
- **Hospital Contracted With or Used Regularly:** 60

CONNECTICUT

PARTNERS Health Plan of Southern New England

60 Washington Avenue
#205
Hamden, Connecticut 06518
Phone: (203)281-3822

Executive Name: Robert Booz
Title: Executive Director

Medical Director:

Marketing:

Finance:

Operational Date: 11/01/1987

Model Type(s):
IPA

Service Area: New Haven, Hartford, Fairfield, Middlesex, Litchfield, New London, Tolland and Windham Counties

Enrollment: 13,540 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate:

Managed By: PARTNERS National Health Plans

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** Yes
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,702
- **Hospital Contracted With or Used Regularly:** 9

Physicians Health Service of Connecticut, Inc.

120 Hawley Lane
Trumbull, Connecticut 06611-5313
Phone: (203)381-6510

Executive Name: Michael E. Herbert
Title: President

Medical Director: Richard C. O'Connor

Marketing: Robin Deitrick

Finance: George Schneider

Operational Date: 09/01/1977

Model Type(s):
IPA

Service Area: Counties of Fairfield, New Haven, Middlesex, New London, Windham, parts of Tolland, Litchfield and Hartford Counties

Enrollment: 125,000 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate:

Managed By: PHS, Inc.

Medicare: Risk
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,900
- **Hospital Contracted With or Used Regularly:** 15

CONNECTICUT

Prudential Health Care Plan, Inc. - PruCare of Connecticut

101 Merritt 7
Norwalk, Connecticut 06851
Phone: (203)849-1800

Executive Name: William J. Marino
Title: VP, Group Operations
Medical Director: Stanley Kramer, M.D.
Marketing:
Finance:
Operational Date: 10/11/1988

Model Type(s):
IPA

Service Area: Fairfield, Middlesex, and New Haven Counties

Enrollment: 2,545 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: The Prudential Insurance Co.
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:**
- **Physicians (Primary & Spec. contracts):** 389
- **Hospital Contracted With or Used Regularly:** 9

GHAA Member: Yes

Suburban Health Plan, Inc.

680 Bridgeport Avenue
Shelton, Connecticut 06484
Phone: (203)926-8882

Executive Name: Theresa Atwood
Title: Executive Director
Medical Director: Kenneth Schwart, M.D.
Marketing: Terri Guidone
Finance: Alison Nalewaik
Operational Date: 02/01/1988

Model Type(s):
IPA

Service Area: Ansonia, Derby, Seymour, Oxford, Shelton, Beacon Falls, Woodbridge, Bethany, Naugatuck, Orange, Middlebury, Monroe, Southbury, Woodbury

Enrollment: 1,868 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Griffin Health Services Corp.
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 120
- **Hospital Contracted With or Used Regularly:** 1

GHAA Member: Yes

CONNECTICUT

U.S. Healthcare

Trapp Falls Center
2 Trapp Falls Road
Shelton, Connecticut 06484
Phone: (203)929-2575

Executive Name: Michael A. Stocker, M.D.
Title: General Manager

Medical Director: Arlen Collins, M.D.

Marketing: Matthew Esposito

Finance: Costas Nicolaidas

Operational Date: 12/22/1986

Model Type(s):
IPA

Service Area: Fairfield, New Haven, Litchfield and Hartford Counties

Enrollment: 12,000 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: U.S. Health Care, Inc.
Managed By:

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians**
  - **(Primary & Spec. contracts):** 220
- **Hospital Contracted With or Used Regularly:** 14

Yale University Health Plan

17 Hillhouse Avenue
New Haven, Connecticut 06520
Phone: (203)432-0246

Executive Name: Daniel S. Rowe, M.D.
Title: Director

Medical Director: Stephanie Spangler, M.D.

Marketing: Alan West

Finance: Barbara Smith

Operational Date: 01/01/1971

Model Type(s):
Staff

Service Area: Greater New Haven County

Enrollment: 24,300 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Yale University
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 1
- **Physicians**
  - **(Primary & Spec. contracts):** 30
- **Hospital Contracted With or Used Regularly:** 1

DELAWARE

Healthcare Delaware

7th and Clayton Streets
Wilmington, Delaware 19805
Phone: (302)421-4140

Executive Name: Andrew A. Zampini
Title: Executive Director

Medical Director: Thomas C. Scott, D.O.

Marketing: Judith P. Firment

Finance: Allen J. Karp

Operational Date: 01/01/1987

Model Type(s):
IPA

Service Area: New Castle, Kent, and Sussex Counties

Enrollment: 18,124 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Franciscan Services, Inc.
Managed By: None

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **— PPO:** No
- **— Traditional Insur:** No
- **— Open-Ended Product:** No

Number Of
- **— Medical Ctr/Satellites:** 1
- **— Physicians (Primary & Spec. contracts):** 396
- **— Hospital Contracted With or Used Regularly:** 3

GHAA Member: Yes

HMO of Delaware, Inc., The

200 Hygeia Drive
P.O. Box 6008
Newark, Delaware 19714
Phone: (302)421-2466

Executive Name: Robert Tremain
Title: President

Medical Director: R. Walter Powell, M.D.

Marketing: Dana Shreve

Finance: Robert Uberti

Operational Date: 08/01/1983

Model Type(s):
Staff

Service Area: New Castle County

Enrollment: 21,575 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: BC & BS of Delaware
Managed By:

Medicare: Supp
Medicaid: No
FEHBP: No

Other Lines of Business:
- **— PPO:** No
- **— Traditional Insur:** No
- **— Open-Ended Product:** No

Number Of
- **— Medical Ctr/Satellites:** 2
- **— Physicians (Primary & Spec. contracts):** 171
- **— Hospital Contracted With or Used Regularly:** 7

DELAWARE

Principal Health Care of Delaware, Ltd.

Christiana Executive Campus
200 Continental Drive, Ste 115
Newark, Delaware 19713
Phone: (302)368-2090

Executive Name: Robert J. Greczyn, Jr.
Title: Executive Director

Medical Director: Thomas Mannis, M.D.

Marketing: Sandra Raciti

Finance: Claire Saibel

Operational Date: 09/01/1986

Model Type(s):
IPA

Service Area: State of Delaware

Enrollment: 22,000 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Principal Health Care, Inc.
Managed By:

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 570
- **Hospital Contracted With or Used Regularly:** 9

Total Health Plus

1 Brandywine Gateway
P.O. Box 8792
Wilmington, Delaware 19899
Phone: (302)421-3034

Executive Name: Robert C. Cole, Jr.
Title: President

Medical Director: Stephen R. Permut, M.D.

Marketing: Dana S. Shreve

Finance: Robert Uberti

Operational Date: 01/01/1986

Model Type(s):
IPA

Service Area: State of Delaware

Enrollment: 35,400 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: BC & BS of Delaware
Managed By:

Medicare: Supp
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 2
- **Physicians (Primary & Spec. contracts):** 500
- **Hospital Contracted With or Used Regularly:** 10

DISTRICT OF COLUMBIA

D.C. Chartered Health Plan, Inc.

817 Varnum Street, N.E.
Suite 100
Washington, District of Columbia 20017
Phone: (202)636-2800

Executive Name: Dr. Robert L. Bowles, Jr., DBA
Title: President and CEO
Medical Director: Robert T. Greenfield, Jr.
Marketing: J. Strain, B. Gordon
Finance: Marcia G. Knight, CPA
Operational Date: 04/19/1988

Model Type(s):
IPA

Service Area: Washington, DC

Enrollment: 8,500 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Private Shareholders
Managed By: Dr. Robert L. Bowles, Jr. DBA

Medicare: No
Medicaid: Yes
FEHBP: No

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 24
- **Physicians (Primary & Spec. contracts):** 115
- **Hospital Contracted With or Used Regularly:** 8

GHAA Member: Yes

George Washington University Health Plan, Inc.

1901 Pennsylvania Avenue, N.W.
Washington, District of Columbia 20006
Phone: (202)676-5591

Executive Name: John E. Ott, M.D.
Title: CEO
Medical Director: Neeraj Kanwal, M.D.
Marketing: Robert J. Landrum
Finance: Chet Hepburn
Operational Date: 05/01/1972

Model Type(s):
Network

Service Area: Metropolitan Washington DC area

Enrollment: 39,683 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: George Washington University
Managed By:

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 4
- **Physicians (Primary & Spec. contracts):** 500
- **Hospital Contracted With or Used Regularly:** 8

GHAA Member: Yes

DISTRICT OF COLUMBIA

Group Health Association, Inc.

4301 Connecticut Avenue, N.W.
Washington, District of Columbia 20008
Phone: (202)364-2000

Executive Name: Robert P. Pfotenhauer
Title: President and CEO
Medical Director: Turner Bledsoe, M.D.
Marketing: Tom Isaacs
Finance: Ted Weinberg
Operational Date: 11/01/1937

Model Type(s):
Staff

Service Area: District of Columbia; Arlington, Loudoun, Prince William and Fairfax Counties in VA; Montgomery, Prince Georges and part of Charles Counties, MD

Enrollment: 149,987 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Independent
Managed By:

Medicare: HCPP
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 13
- **Physicians (Primary & Spec. contracts):** 475
- **Hospital Contracted With or Used Regularly:** 15

GHAA Member: Yes

Kaiser Foundation Health Plan of Mid-Atlantic States, Inc.

4200 Wisconsin Avenue, N.W.
Washington, District of Columbia 20016
Phone: (202)364-3300

Executive Name: Alan J. Silverstone
Title: Senior VP & Regional Manager
Medical Director: Martin B. Bauman, M.D.
Marketing: Gary Fernandez
Finance: J. Stanley Wood
Operational Date: 11/01/1972

Model Type(s):
Group

Service Area: District of Columbia, Baltimore and surrounding areas in Maryland and Northern Virginia

Enrollment: 274,496 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Kaiser Permanente HC Program
Managed By:

Medicare: R,S
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 14
- **Physicians (Primary & Spec. contracts):** 316
- **Hospital Contracted With or Used Regularly:** 6

GHAA Member: Yes

FLORIDA

American Health Network HMO of Florida

1301 Gulf Life Drive
5th Floor
Jacksonville, Florida 32207
Phone: (704)390-7819

Executive Name: Vanessa Wood
Title: Executive Director

Medical Director: James T. Menges, M.D.

Marketing: Henry Arnold

Finance: Pate Adams

Operational Date: 03/01/1987

Model Type(s):
IPA

Service Area: Duval, Clay, Palm Beach, Hillsborough, Alachua, Orange, Seminole, Broward and Pinellas Counties

Enrollment: 9,000 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: American General Group Service
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,029
- **Hospital Contracted With or Used Regularly:** 32

AmeriPlan Health Services, LTD.

515 Lomax Street
Jacksonville, Florida 32204
Phone: (904)355-2952

Executive Name: James Henry
Title: Executive Director

Medical Director: Mel Museles, M.D.

Marketing: Patricia Nelson

Finance: Bruno Littleton, CPA

Operational Date: 08/01/1984

Model Type(s):
IPA

Service Area: Baker, Clay, Duval, Nassau and St. Johns County

Enrollment: 22,729 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Principal Health Care, Inc.
Managed By:

Medicare: Supp
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 572
- **Hospital Contracted With or Used Regularly:** 12

FLORIDA

Association I.N.E.D, HMO, Inc.

770 W. 29th Street
Hialeah, Florida 33012
Phone: (305)885-8511

Executive Name: Eduardo Gonzalez, M.D.
Title: President
Medical Director: Eduardo Gonzalez, M.D.
Marketing: Pablo Bardino
Finance: Jose Belaquez
Operational Date: 02/01/1972

Model Type(s):
Staff

Service Area: Bay County

Enrollment: 9,000 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Independent
Managed By:

Medicare: No
Medicaid: Yes
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 1
- **Physicians (Primary & Spec. contracts):** 30
- **Hospital Contracted With or Used Regularly:** 4

AV-MED Health Plan

9400 South Dadeland Boulevard
Miami, Florida 33156
Phone: (305)665-5437

Executive Name: Douglas Cueny
Title: CEO
Medical Director: Charles Wilhelm, M.D.
Marketing: Cary Badger
Finance: Kenneth Hollman
Operational Date: 05/17/1973

Model Type(s):
IPA

Service Area: 23 Counties in Florida

Enrollment: 216,213 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: SantaFe HealthCare, Inc.
Managed By: AV-MED/SantaFe Corp. Office

Medicare: Risk
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** No
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 3,925
- **Hospital Contracted With or Used Regularly:** 82

GHAA Member: Yes

FLORIDA

AV-MED Suncare HMO, Inc.

9424 Bay Meadows Road
Suite 200
Jacksonville, Florida 32216
Phone: (904)733-8159

Executive Name: Glen Kollen
Title: Executive Director
Medical Director: Eric Puestow, M.D.
Marketing:
Finance:
Operational Date: 08/01/1986

Model Type(s):
IPA

Service Area: Clay, Duval, Baker, St. Johns, and Nassau Counties

Enrollment: 30,000 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: AV-MED and Baptist Hospital
Managed By: AV-MED, Inc.

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:**
- **Physicians (Primary & Spec. contracts):** 469
- **Hospital Contracted With or Used Regularly:** 11

CAC-Ramsay

2850 Douglas Road
Coral Gables, Florida 33134
Phone: (305)441-1140

Executive Name: Luis Lamela
Title: President
Medical Director: Enrique Acevedo, M.D.
Marketing:
Finance: Joseph Abood
Operational Date: 06/01/1970

Model Type(s):
Staff

Service Area: Dade and Broward Counties

Enrollment: 55,850 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Paul Ramsay Group
Managed By:

Medicare: Risk
Medicaid: Yes
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 6
- **Physicians (Primary & Spec. contracts):** 400
- **Hospital Contracted With or Used Regularly:** 35

FLORIDA

Capital Group Health Service of Florida / Capital Healthplan

2140 Centerville Road
Tallahassee, Florida 32308
Phone: (904)386-3161

Executive Name: John Hogan
Title: Executive Director
Medical Director: F.G. Huber, Jr., M.D.
Marketing: Paul Ryan
Finance: Kearney Pool
Operational Date: 06/01/1982

Model Type(s):
Staff –
Network

Service Area: Leon, Gadsden, Jefferson and Wakulla Counties in the North Florida Panhandle

Enrollment: 41,767 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: BC & BS of Florida
Managed By:

Medicare: Cost
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 1
- **Physicians (Primary & Spec. contracts):** 200
- **Hospital Contracted With or Used Regularly:** 3

Century Medical Center, Inc.

2100 W. 76th Street
Hialeah, Florida 33016
Phone: (305)556-5400

Executive Name: Roberto ViRuiz
Title: Plan Administrator
Medical Director: F. Suarez Mederios, M.D.
Marketing: Magda Villanueva
Finance: Magdiel Bosch
Operational Date: 12/01/1986

Model Type(s):
IPA

Service Area: Dade and Broward Counties

Enrollment: 22,000 as of 12/31/1988

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Independent
Managed By:

Medicare: No
Medicaid: Yes
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 6
- **Physicians (Primary & Spec. contracts):** 100
- **Hospital Contracted With or Used Regularly:** 5

CIGNA Healthplan of Florida, Inc. - Maitland

1101 N. Lake Destiny Road
Suite 300
Maitland, Florida 32751
Phone: (305)660-1344

Executive Name: Bradley C. Arms
Title: General Manager

Medical Director: James G. Bowerman, M.D.

Marketing: Leslie R. Miller

Finance:

Operational Date: 01/01/1984

Model Type(s):
IPA
Staff

Service Area: Lake, Orange, Osceola, Seminole, and Volusia Counties

Enrollment: 36,697 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: CIGNA Healthplan, Inc.
Managed By:

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 4
- **Physicians (Primary & Spec. contracts):** 282
- **Hospital Contracted With or Used Regularly:** 3

GHAA Member: Yes

CIGNA Healthplan of Florida, Inc. - Tampa

P.O. Box 24203
2502 Rocky Point Road, Ste 901
Tampa, Florida 33607
Phone: (813)884-2400

Executive Name: Bradley C. Arms
Title: General Manager

Medical Director: James G. Bowerman, M.D.

Marketing: Leslie R. Miller

Finance: Diane Wilkosz

Operational Date: 07/01/1981

Model Type(s):
Staff

Service Area: Hillsborough and Pinellas Counties

Enrollment: 39,464 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: CIGNA Healthplan, Inc.
Managed By:

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** No
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 7
- **Physicians (Primary & Spec. contracts):** 327
- **Hospital Contracted With or Used Regularly:** 9

GHAA Member: Yes

FLORIDA

CIGNA Healthplan of Southern Florida

Arbor Place
15450 New Barn Road, Suite 320
Miami Lakes, Florida 33014
Phone: (305)493-5400

Executive Name: Robert L. Harris
Title: General Manager

Medical Director: Eugene Konrad, M.D.

Marketing: Don Smith

Finance: Lorraine Hirdler

Operational Date: 07/01/1974

Model Type(s):
IPA
Staff

Service Area: Broward, Dade, Palm Beach Counties

Enrollment: 28,945 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: CIGNA Healthplan, Inc.
Managed By:

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
— **PPO:** Yes
— **Traditional Insur:** No
— **Open-Ended Product:** Yes

Number Of
— **Medical Ctr/Satellites:** 6
— **Physicians (Primary & Spec. contracts):** 796
— **Hospital Contracted With or Used Regularly:** 29

GHAA Member: Yes

EQUICOR Health Plan of Florida, Inc.

600 Corporate Drive
Suite 440
Fort Lauderdale, Florida 33334
Phone: (305)938-9983

Executive Name: Parveez Oliaii
Title: Executive Director

Medical Director: JoEllen Brown, M.D.

Marketing: Bobbi Van Gelder Daniele

Finance: Denna Ferrante

Operational Date: 07/01/1984

Model Type(s):
Network

Service Area: Broward and Palm Beach Counties

Enrollment: 10,500 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: EQUICOR
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
— **PPO:** Yes
— **Traditional Insur:** Yes
— **Open-Ended Product:** No

Number Of
— **Medical Ctr/Satellites:** 0
— **Physicians (Primary & Spec. contracts):** 747
— **Hospital Contracted With or Used Regularly:** 25

GHAA Member: Yes

FLORIDA

EQUICOR Health Plan of Florida Inc.

888 Executive Center Drive West
Suite 200
St. Petersburg, Florida 33702
Phone: (813)576-9226

Executive Name: Jeffrey L. McWaters, V.P.
Title: Regional Managed Care Officer
Medical Director: Robert Ailes, M.D.
Marketing: Vann Ransom
Finance: Denna Ferrante
Operational Date: 04/01/1983

Model Type(s):
IPA

Service Area: Pinellas, Hillsborough, Pasco, Broward and Palm Beach Counties

Enrollment: 49,667 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: EQUICOR, Inc.
Managed By: EQUICOR, Inc.

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 11
- **Physicians (Primary & Spec. contracts):** 700
- **Hospital Contracted With or Used Regularly:** 40

GHAA Member: Yes

Family Health Plan, Inc.

7975 Miami Lakes Drive
Suite 300
Miami Lakes, Florida 33016
Phone: (305)364-8100

Executive Name: Chris Adams
Title: Executive Director
Medical Director: Robert Oller, D.O.
Marketing: Janis Holman
Finance: Scott Morgan
Operational Date: 06/01/1987

Model Type(s):
IPA

Service Area: Dade and Broward Counties

Enrollment: 25,430 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Independent
Managed By:

Medicare: No
Medicaid: Yes
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:**
- **Physicians (Primary & Spec. contracts):** 723
- **Hospital Contracted With or Used Regularly:** 22

GHAA Member: Yes

Florida First Health Plan

301 3rd Street, NW
Suite 208
Winter Haven, Florida 33881
Phone: (813)293-0785

Executive Name: John J. Torti
Title: President & CEO

Medical Director: James Morgan, M.D.

Marketing: Carrie Marshall

Finance: Andrew F. Bach

Operational Date: 10/01/1986

Model Type(s):
IPA

Service Area: Polk, Hardy, Highlands, Orange and Seminole Counties

Enrollment: 13,109 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Wntr. Hav. Hosp/Mid-FL Med Ser
Managed By: Winter Haven Hospital

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** No
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 239
- **Hospital Contracted With or Used Regularly:** 9

Florida Health Care Plan, Inc.

350 N. Clyde Morris Boulevard
Daytona Beach, Florida 32014
Phone: (904)255-8451

Executive Name: William T. Moore
Title: Executive Director

Medical Director: E.D. Davis, M.D.

Marketing: Charles R. Simpson

Finance: Edward N. Stout

Operational Date: 08/01/1974

Model Type(s):
Staff

Service Area: Tri-county area of Volusia, Flagler and Seminole Counties

Enrollment: 23,500 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Independent
Managed By:

Medicare: Risk
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 3
- **Physicians (Primary & Spec. contracts):** 45
- **Hospital Contracted With or Used Regularly:** 4

FLORIDA

Greater Miami Health Care, Inc

606 West Flagler Street
Miami, Florida 33130
Phone: (305)264-5252

Executive Name: Sylvia Urlich
Title: CEO

Medical Director: M.S. Fox, D.O.

Marketing: Elise Ross

Finance: John Kirby

Operational Date: 01/01/1972

Model Type(s):
Staff

Service Area: Dade County

Enrollment: 10,200 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Greater Miami HealthCare Ctr.
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 4
- **Physicians (Primary & Spec. contracts):** 20
- **Hospital Contracted With or Used Regularly:** 1

HEALTH OPTIONS, INC.

P.O. Box 2210
532 Riverside Avenue
Jacksonville, Florida 32203-2210
Phone: (904)791-8508

Executive Name: Kenneth C. Otis, II
Title: President

Medical Director:

Marketing:

Finance:

Operational Date: 10/01/1984

Model Type(s):
IPA

Service Area: Metro areas of Orlando, Gainesville, Jacksonville, Pensacola, Miami, Ft. Lauderdale, Palm Beach, Tampa and Sarasota

Enrollment: 168,200 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: BC & BS of Florida
Managed By:

Medicare: Risk
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 3,850
- **Hospital Contracted With or Used Regularly:** 60

FLORIDA

HealthPlan Southeast

3375 I Capital Circle NE
Suite 1
Tallahassee, Florida 32308
Phone: (904)385-0100

Executive Name: Bonnie C. Bailey
Title: COO
Medical Director: William E. Price, M.D.
Marketing: Maureen C. Ward
Finance: Arthur Carlson
Operational Date: 10/01/1986

Model Type(s):
IPA

Service Area: Leon, Wakulla, Gadsden and Jefferson Counties

Enrollment: 25,397 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Independent
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
— PPO: No
— Traditional Insur: No
— Open-Ended Product: No

Number Of
— Medical Ctr/Satellites: 0
— Physicians (Primary & Spec. contracts): 235
— Hospital Contracted With or Used Regularly: 3

CareFlorida

7950 NW 53rd Street
Suite 300
Miami, Florida 33166
Phone: (305)591-3311

Executive Name: James Holloway
Title: President
Medical Director: Dr. Warren Zundell
Marketing: David Stewart
Finance: Bill Coats
Operational Date: 09/01/1985

Model Type(s):
IPA

Service Area: Dade, Broward, and Palm Beach Counties

Enrollment: 20,184 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: Yes

Owner/Affiliate: C & S. Health Plan, Inc.
Managed By:

Medicare: Risk
Medicaid: No
FEHBP: No

Other Lines of Business:
— PPO: Yes
— Traditional Insur: No
— Open-Ended Product: No

Number Of
— Medical Ctr/Satellites: 0
-- Physicians (Primary & Spec. contracts): 1,150
— Hospital Contracted With or Used Regularly: 43

GHAA Member: Yes

HIP Network of Florida, Inc.

1895 West Commercial Boulevard
Suite 120
Ft. Lauderdale, Florida 33309-3015
Phone: (305)491-9055

Executive Name: Warren Stowell
Title: President and CEO
Medical Director: Robert Fleigelman, M.D.
Marketing: Sam Torchia
Finance: Michael Paleos
Operational Date: 10/01/1985

Model Type(s):
IPA

Service Area: South Florida

Enrollment: 17,000 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: Yes

Owner/Affiliate: HIP of Greater New York
Managed By: HIP of Greater New York

Medicare: HCPP
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,328
- **Hospital Contracted With or Used Regularly:** 18

Humana Medical Plan Inc.

Reflections Executive Off. Ctr
770 W. Granada Blvd., Suite 317
Ormond Beach, Florida 32074
Phone: (904)677-8530

Executive Name: Michael Brouthers
Title: Executive Director
Medical Director: Ernest C. Cook Jr., M.D.
Marketing: Bill Capehart
Finance: Bill Lievense
Operational Date: 10/01/1987

Model Type(s):
IPA

Service Area: Flagler and Volusia Counties

Enrollment: 9,264 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Humana Inc.
Managed By:

Medicare: Risk
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** Yes
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 150
- **Hospital Contracted With or Used Regularly:** 4

GHAA Member: Yes

Humana Medical Plan Inc. (Orlando)

100 West Lucerne Circle
Suite 401
Orlando, Florida 32801
Phone: (407)843-5531

Executive Name: John O'Dea
Title: Executive Director

Medical Director:

Marketing: Richard Wheeler

Finance: Doug Carlisle

Operational Date: 04/01/1984

Model Type(s):
IPA

Service Area: Orange, Osceola and Seminole Counties

Enrollment: 13,789 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Humana Inc.
Managed By:

Medicare: Supp
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 250
- **Hospital Contracted With or Used Regularly:** 3

GHAA Member: Yes

Humana Medical Plan Inc. (South Florida)

1505 NW 167th Street
Miami, Florida 33169
Phone: (800)442-5555

Executive Name: Ronald J. Berding
Title: Executive Director

Medical Director: Martin Arostegui, M.D.

Marketing: Bob Weickert

Finance: Tom Wyss

Operational Date: 01/01/1973

Model Type(s):
IPA
Staff

Service Area: South Florida - Palm Beach, Dade and Broward Counties

Enrollment: 190,976 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Humana Inc.
Managed By:

Medicare: Risk
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** No
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 190
- **Physicians (Primary & Spec. contracts):** 1,680
- **Hospital Contracted With or Used Regularly:** 30

GHAA Member: Yes

Humana Medical Plan Inc. (Tampa)

The Lincoln Center
5401 W. Kennedy Blvd., Ste 800
Tampa, Florida 33609
Phone: (813)286-8829

Executive Name: Jerry W. Anderson
Title: Executive Director

Medical Director: Herb Pegues II, M.D.

Marketing: W. Fred Wheeler

Finance: J. Greg Britt

Operational Date: 12/01/1985

Model Type(s):
Network

Service Area: Tampa Bay area including Pasco, Hillsborough and Pinellas Counties

Enrollment: 90,601 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Humana Inc.
Managed By:

Medicare: Risk
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** No
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 102
- **Physicians (Primary & Spec. contracts):** 830
- **Hospital Contracted With or Used Regularly:** 18

GHAA Member: Yes

JMH Health Plan

1611 N.W. 12th Ave., Suite 1001
Jackson Med Towers West
Miami, Florida 33136
Phone: (305)549-6502

Executive Name: Mark Reinecke, M.D.
Title: Program Administrator

Medical Director: Mark Reinecke, M.D.

Marketing: Ruben King-Shaw, Jr.

Finance: Paul Marineau

Operational Date: 08/01/1985

Model Type(s):
Staff
Group

Service Area: Dade County

Enrollment: 8,501 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Public Hlth. Trust of Dade Cty
Managed By:

Medicare: No
Medicaid: Yes
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 15
- **Physicians (Primary & Spec. contracts):** 1,250
- **Hospital Contracted With or Used Regularly:** 3

FLORIDA

Key Care Health Plans

5900 West Jr. College Road
Key West, Florida 33040
Phone: (305)294-5531

Executive Name: Judi Ryder
Title: Manager

Medical Director: H. Halley, M.D.

Marketing: Judi Ryder

Finance:

Operational Date: 11/01/1986

Model Type(s):
IPA

Service Area: Monroe County from Key West to south of the 7-mile Bridge (Lower Keys Hospital District)

Enrollment: 468 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate:

Managed By: Florida Keys Memorial Hospital

Medicare: No
Medicaid: Yes
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 20
- **Hospital Contracted With or Used Regularly:** 2

Medical Center Health Plan

8201 University Parkway
Pensacola, Florida 32514
Phone: (904)484-4000

Executive Name: John Davis
Title: Executive Director

Medical Director: Frank S. Pettyjohn, M.D.

Marketing:

Finance: Russell Mohawk

Operational Date: 07/01/1985

Model Type(s):
IPA

Service Area: Northwest Florida; Southern Alabama

Enrollment: 17,238 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Medical Center Clinic, P.A.

Managed By:

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 400
- **Hospital Contracted With or Used Regularly:** 29

FLORIDA

MetLife HealthCare Network of Florida, Inc.

2600 Lake Lucien Drive
Suite 300
Maitland, Florida 32751-7446
Phone: (407)660-0444

Executive Name: William Young
Title: President/CEO

Medical Director: Tighe Shomer, M.D.

Marketing:

Finance: John Hollkamp

Operational Date: 07/01/1985

Model Type(s):
IPA

Service Area: Orlando, Miami, Ft. Lauderdale, W. Palm Beach, Tampa, Jacksonville, Pensacola, Tallahassee

Enrollment: 73,152 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: MetLife HealthCare Mgmt. Corp.
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 5,010
- **Hospital Contracted With or Used Regularly:** 47

GHAA Member: Yes

Mt. Sinai Health Maintenance Organization

4300 Alton Rd.
Miami Beach, Florida 33140
Phone: (305)674-2408

Executive Name: JoAnne Dutcher
Title: Director

Medical Director: Gloria Weinberg, M.D.

Marketing: Lily G. Small

Finance: John Ollet

Operational Date: 12/01/1987

Model Type(s):
IPA

Service Area: Dade County

Enrollment: 1,335 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Mt. Sinai Medical Center
Managed By: Mt. Sinai Medical Center

Medicare: No
Medicaid: Yes
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 1
- **Physicians (Primary & Spec. contracts):** 25
- **Hospital Contracted With or Used Regularly:** 1

FLORIDA

PARTNERS Health Plan of Florida

3816 W. Linebaugh Ave., #300
Tampa, Florida 33624
Phone: (813)968-9342

Executive Name: Kim P. Vance
Title: Executive Director

Medical Director:

Marketing:

Finance:

Operational Date: 11/01/1988

Model Type(s):
IPA

Service Area: Hillsborough, Pinellas, Pasco and Lee Counties

Enrollment: 8,967 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: PARTNERS National Health Plans
Managed By: PARTNERS National Health Plans

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** Yes
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 347
- **Hospital Contracted With or Used Regularly:** 8

GHAA Member: Yes

Pasteur Health Plan HMO

3233 Palm Avenue
Hialeah, Florida 33012
Phone: (305)885-8222

Executive Name: Cary Vidal
Title: CEO

Medical Director: George Caceres, M.D.

Marketing: Otto Herrera

Finance: Carlos Victoria

Operational Date: 11/01/1985

Model Type(s):
Group

Service Area: Dade County

Enrollment: 20,318 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Independent
Managed By:

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 5
- **Physicians (Primary & Spec. contracts):** 60
- **Hospital Contracted With or Used Regularly:** 7

Patient Care of America

6101 Blue Lagoon Drive
Suite 300
Miami, Florida 33126
Phone: (305)266-0511

Executive Name:	Ray Noonan
Title:	President
Medical Director:	Ron Cantwell, M.D.
Marketing:	Frank Surroca
Finance:	Neil Rieter
Operational Date:	08/01/1987

Model Type(s):
IPA

Service Area: Dade and Broward Counties

Enrollment: 8,000 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO:	No
Federally Qualified CMP:	No

Owner/Affiliate: Independent
Managed By:

Medicare:	No
Medicaid:	No
FEHBP:	No
Other Lines of Business:	
— PPO:	No
— Traditional Insur:	No
— Open-Ended Product:	No

Number Of	
— Medical Ctr/Satellites:	0
— Physicians (Primary & Spec. contracts):	1,500
— Hospital Contracted With or Used Regularly:	30

Prudential Health Care Plan, Inc. - PruCare of South Florida

5900 N. Andrews Avenue
Suite 1000
Ft. Lauderdale, Florida 33309
Phone: (305)492-8244

Executive Name:	Christopher D. Sims
Title:	Director, Group Operations
Medical Director:	Edward J. Saltzman, M.D.
Marketing:	
Finance:	
Operational Date:	10/01/1986

Model Type(s):
IPA

Service Area: Broward, Dade and Palm Beach Counties

Enrollment: 2,500 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO:	Yes
Federally Qualified CMP:	No

Owner/Affiliate: The Prudential Insurance Co.
Managed By:

Medicare:	No
Medicaid:	No
FEHBP:	No
Other Lines of Business:	
— PPO:	No
— Traditional Insur:	Yes
— Open-Ended Product:	Yes

Number Of	
— Medical Ctr/Satellites:	0
— Physicians (Primary & Spec. contracts):	1,115
— Hospital Contracted With or Used Regularly:	15

GHAA Member: Yes

Prudential Health Care Plan, Inc. - PruCare Of Tampa Bay

3450 W. Busch Boulevard
Suite 245
Tampa, Florida 33618
Phone: (813)932-1977

Executive Name: Jeffrey J. Kovaleski, CLU
Title: Director, Group Operations
Medical Director: Robert G. Neuhardt, M.D.
Marketing: Timothy R. Keener
Finance: Roy L. Burgess, CPA
Operational Date: 07/01/1985

Model Type(s):
IPA

Service Area: Hillsborough, Pasco and Pinellas Counties

Enrollment: 14,723 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: The Prudential Insurance Co.
Managed By:

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:**
- **Physicians (Primary & Spec. contracts):** 520
- **Hospital Contracted With or Used Regularly:** 18

GHAA Member: Yes

Prudential Health Care Plan, Inc. - PruCare of Orlando

2301 Lucien Way
Suite 230
Maitland, Florida 32751
Phone: (407)875-6600

Executive Name: Andrew D. Crooks
Title: Director, Group Operations
Medical Director: Edward H. Lowenstein, M.D
Marketing: John Joiner
Finance:
Operational Date: 01/01/1984

Model Type(s):
Group

Service Area: Orange, Osceola, Seminole and Volusia Counties

Enrollment: 38,000 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: The Prudential Insurance Co.
Managed By:

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 6
- **Physicians (Primary & Spec. contracts):** 32
- **Hospital Contracted With or Used Regularly:** 1

GHAA Member: Yes

Prudential Health Care System - PruCare of Jacksonville

841 Prudential Drive
12th Floor
Jacksonville, Florida 32207
Phone: (904)391-3415

Executive Name: C. Richard Cook
Title: Director, Group Operations
Medical Director: William F. Moore, M.D.
Marketing: Christopher P. Wilson
Finance: C. Richard Cook
Operational Date: 08/01/1984

Model Type(s):
Group

Service Area: Duval, St. Johns, Clay, Nassua, and Baker Counties

Enrollment: 28,000 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: The Prudential Insurance Co.
Managed By:

Medicare: Supp
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 3
- **Physicians (Primary & Spec. contracts):** 181
- **Hospital Contracted With or Used Regularly:** 5

GHAA Member: Yes

GEORGIA

CIGNA Healthplan of Georgia, Inc.

1360 W. Peachtree Street, N.E.
Midtown Plaza II, Suite 1300
Atlanta, Georgia 30309
Phone: (404)881-9779

Executive Name: S. Jeffrey Ackerman, M.D.
Title: V.P. and General Manager
Medical Director: Greg Morris, M.D.
Marketing: Tom Power
Finance: Byron Cairns
Operational Date: 01/01/1982

Model Type(s):
IPA

Service Area: 18 Counties surrounding the Atlanta Metropolitan Area

Enrollment: 43,622 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: CIGNA Healthplan, Inc.
Managed By:

Medicare: Supp
Medicaid: Yes
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,341
- **Hospital Contracted With or Used Regularly:** 20

GHAA Member: Yes

Health 1st, Inc.

950 E. Paces Ferry Road NE
Suite 975
Atlanta, Georgia 30326-1119
Phone: (404)364-8800

Executive Name: Kelley Atkinson
Title: CEO
Medical Director: Larry Anderon, D.O.
Marketing: Joseph Zupec
Finance: Pamela Bender
Operational Date: 01/01/1980

Model Type(s):
IPA

Service Area: 55 counties in Georgia

Enrollment: 63,000 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: United HealthCare Corporation
Managed By: United HealthCare Corporation

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,450
- **Hospital Contracted With or Used Regularly:** 40

GHAA Member: Yes

GEORGIA

HMO Georgia

3350 Peachtree Road, N.E.
Atlanta, Georgia 30326
Phone: (404)842-8400

Executive Name: Robert W. Maynard
Title: President & CEO
Medical Director: Harold Gussack, M.D.
Marketing: Brenda Joiner
Finance: Debbie Rader
Operational Date: 07/01/1986

Model Type(s):
IPA

Service Area: 20 counties in Atlanta metro area; 14 counties in Augusta area; 14 counties in Macon area

Enrollment: 8,700 as of 12/31/1988

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: BC & BS of Georgia
Managed By:

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 900
- **Hospital Contracted With or Used Regularly:** 19

Kaiser Foundation Health Plan of Georgia, Inc.

3355 Lenox Road, N.E.
Suite 1000
Atlanta, Georgia 30326
Phone: (404)233-0555

Executive Name: Edgar T. Carlson
Title: VP & Regional Mgr.
Medical Director: J. Harper Gaston, M.D.
Marketing: Ronald Hostettler
Finance: John Blankenship
Operational Date: 09/30/1985

Model Type(s):
Group

Service Area: 19 counties in the greater Atlanta area

Enrollment: 120,312 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Kaiser Foundation Health Plan
Managed By:

Medicare: Risk
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 10
- **Physicians (Primary & Spec. contracts):** 380
- **Hospital Contracted With or Used Regularly:** 9

GHAA Member: Yes

GEORGIA

Master Health Plan, Inc.

1456 Walton Way
Suite B
Augusta, Georgia 30904
Phone: (404)722-6337

Executive Name: John B. O'Neal III, Esq.
Title: Executive Director
Medical Director: Joseph M. Garrison, M.D.
Marketing:
Finance: Dennis Kelley
Operational Date: 12/31/1987

Model Type(s):
— Staff

Service Area: Central Savannah River area

Enrollment: 5,000 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Health Master Health Plan, Inc
Managed By:

Medicare:	No
Medicaid:	No
FEHBP:	No
Other Lines of Business:	
— PPO:	No
— Traditional Insur:	No
— Open-Ended Product:	No
Number Of	
— Medical Ctr/Satellites:	10
— Physicians (Primary & Spec. contracts):	125
— Hospital Contracted With or Used Regularly:	5

MetLife HealthCare Network of Georgia, Inc.

47 Perimeter Center East
Suite 650
Atlanta, Georgia 30346
Phone: (404)396-0208

Executive Name: William Young
Title: President/CEO
Medical Director: Marshall Levine, M.D.
Marketing:
Finance: John Hollkamp
Operational Date: 07/01/1987

Model Type(s):
IPA

Service Area: Greater Atlanta area

Enrollment: 4,768 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: MetLife HealthCare Mgmt. Corp.
Managed By:

Medicare:	No
Medicaid:	No
FEHBP:	No
Other Lines of Business:	
— PPO:	No
— Traditional Insur:	Yes
— Open-Ended Product:	Yes
Number Of	
— Medical Ctr/Satellites:	0
— Physicians (Primary & Spec. contracts):	512
— Hospital Contracted With or Used Regularly:	11

GHAA Member: Yes

PARTNERS Health Plan of Georgia, Inc.

300 Interstate N. Parkway
Suite 630
Atlanta, Georgia 30339-2404
Phone: (404)951-9515

Executive Name: Vacant
Title: Executive Director
Medical Director:
Marketing:
Finance:
Operational Date: 04/01/1985
Model Type(s):
IPA

Service Area: 25 county area

Enrollment: 30,788 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: PARTNERS National Health Plans
Managed By: PARTNERS National Health Plans

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,983
- **Hospital Contracted With or Used Regularly:** 23

GHAA Member: Yes

Prudential Health Care Plan, Inc. - PruCare of Atlanta

3100 Cumberland Circle, NW
Suite 120,
P.O. Box 724628
Atlanta, Georgia 30339-1628
Phone: (404)955-8010

Executive Name: Marilyn Schafer
Title: VP, Group Operations
Medical Director: Frank M. Houser, M.D.
Marketing: Bart Hester
Finance:
Operational Date: 05/01/1981
Model Type(s):
Group

Service Area: Cherokee, Clayton, Cobb, Dekalb, Douglas, Fayette, Forsyth, Fulton, Gwinnett, Henry, Newton and Riverdale Counties

Enrollment: 38,600 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: The Prudential Insurance Co.
Managed By:

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 6
- **Physicians (Primary & Spec. contracts):** 113
- **Hospital Contracted With or Used Regularly:** 3

GHAA Member: Yes

GUAM

FHP, Inc.

P.O. Box 6578
Tamuning, Guam 96911
Phone: (671)646-6956

Executive Name: Edward English
Title: Assoc. Regional V.P.

Medical Director: Kenneth Sussman

Marketing: Lou Sanchez

Finance: Margaret Van Meter

Operational Date: 07/01/1973

Model Type(s):
Staff

Service Area: Guam and Saipan

Enrollment: 35,000 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: FHP, Inc.
Managed By:

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **— PPO:** No
- **— Traditional Insur:** No
- **— Open-Ended Product:** No

Number Of
- **— Medical Ctr/Satellites:** 0
- **— Physicians (Primary & Spec. contracts):** 40
- **— Hospital Contracted With or Used Regularly:** 4

Guam Memorial Health Plan (GMHP)

142 West Seaton Boulevard
Agana, Guam 96910
Phone: (671)472-4647

Executive Name: Frank B. Rosario
Title: President & CEO

Medical Director: Ruben Basilio, M.D.

Marketing: James W. Gillan

Finance: Marietta Ledesma

Operational Date: 01/01/1978

Model Type(s):
IPA

Service Area: Territory of Guam

Enrollment: 24,000 as of 12/31/1988

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Independent
Managed By:

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **— PPO:** No
- **— Traditional Insur:** No
- **— Open-Ended Product:** No

Number Of
- **— Medical Ctr/Satellites:** 0
- **— Physicians (Primary & Spec. contracts):** 54
- **— Hospital Contracted With or Used Regularly:** 2

HAWAII

Hawaii Medical Services Assn/ Community Health Program

P.O. Box 860
Honolulu, Hawaii 96808
Phone: (808)944-2372

Executive Name: Marvin B. Hall
Title: President
Medical Director:
Marketing: Michael W.C. Wong
Finance:
Operational Date: 01/01/1972

Model Type(s):
Network

Service Area: State of Hawaii

Enrollment: 24,414 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: BC - Hawaii Med. Serv. Assoc.
Managed By:

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 430
- **Hospital Contracted With or Used Regularly:** 22

Health Plan Hawaii

P.O. Box 860
Honolulu, Hawaii 96808
Phone: (808)944-2408

Executive Name: Ralph J. Kiessling
Title: President
Medical Director:
Marketing: Michael W.C. Wong
Finance: Cliff K. Cisco
Operational Date: 07/01/1981

Model Type(s):
Network

Service Area: State of Hawaii

Enrollment: 18,110 as of 11/30/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: BC - Hawaii Med. Ser. Assoc.
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 17
- **Physicians (Primary & Spec. contracts):** 281
- **Hospital Contracted With or Used Regularly:** 22

HAWAII

Island Care

P.O. Box 37549
Honolulu, Hawaii 96837
Phone: (808)943-1127

Executive Name: John Adessa
Title: President & CEO
Medical Director: Richard Littenberg, M.D.
Marketing: Candice Lusk
Finance: Andrew Karabinos
Operational Date: 07/01/1981

Model Type(s):
Group

Service Area: Statewide

Enrollment: 23,500 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: Yes

Owner/Affiliate: Medical groups/center/hospital
Managed By:

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 6
- **Physicians (Primary & Spec. contracts):** 200
- **Hospital Contracted With or Used Regularly:** 3

Kaiser Foundation Health Plan, Inc. - Hawaii Region

711 Kapiolani Boulevard
Honolulu, Hawaii 96813
Phone: (808)529-5297

Executive Name: Daniel O. Wagster
Title: Senior VP & Regional Manager
Medical Director: William Dung, M.D.
Marketing: David C. Dunlap
Finance: Deborah Stokes
Operational Date: 01/01/1958

Model Type(s):
Group

Service Area: Counties of Honolulu, Maui and Hawaii

Enrollment: 176,000 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Kaiser Foundation Health Plan
Managed By:

Medicare: RC
Medicaid: Yes
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 12
- **Physicians (Primary & Spec. contracts):** 234
- **Hospital Contracted With or Used Regularly:** 6

GHAA Member: Yes

HAWAII

Pacific Health Care

1500 S. Beretania Street
Suite 110
Honolulu, Hawaii 96826
Phone: (808)973-3000

Executive Name: John Kim, M.D.
Title: President
Medical Director: John Kim, M.D.
Marketing: Edward Kobayashi
Finance:
Operational Date: 10/01/1988

Model Type(s):
IPA

Service Area: Island of Oahu

Enrollment: 877 as of 11/30/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Partnership-Medical Centers
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:**
- **Physicians (Primary & Spec. contracts):** 308
- **Hospital Contracted With or Used Regularly:** 3

Straub Clinic and Hospital

888 South King Street
Honolulu, Hawaii 96813
Phone: (800)522-3034

Executive Name: Blake Waterhouse, M.D.
Title: CEO
Medical Director: Alan Hawk, M.D.
Marketing:
Finance:
Operational Date: 04/01/1989

Model Type(s):
IPA

Service Area: Oahu

Enrollment: 8,400 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Doctors of Straub Clinic/Hosp.
Managed By:

Medicare: Supp
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 8
- **Physicians (Primary & Spec. contracts):** 140
- **Hospital Contracted With or Used Regularly:** 1

IDAHO

Group Health of North Idaho

2005 Ironwood Parkway
Coeur d'Alene, Idaho 83814
Phone: (208)664-5174

Executive Name: Evelyn Francis
Title: Regional Manager
Medical Director: Bill D. Burr. M.D.
Marketing: Sharon Fairchild
Finance: Paul M. Briggs
Operational Date: 07/01/1985

Model Type(s):
Staff
Network

Service Area: Kootenai and Bonner Counties

Enrollment: 5,450 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Group Health Coop Puget Sound
Managed By: Group Health Northwest

Medicare: Cost
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 1
- **Physicians (Primary & Spec. contracts):** 67
- **Hospital Contracted With or Used Regularly:** 2

GHAA Member: Yes

Lincoln National Health Plan, Inc.

300 Mallard Drive
Suite 220
Boise, Idaho 83706
Phone: (208)343-3330

Executive Name: Richard G. Roller
Title: Vice President
Medical Director: Michael P. Gibson, M.D.
Marketing: John Petersberger
Finance: Steve L. Peterson
Operational Date: 01/01/1987

Model Type(s):
Group

Service Area: Ada and Canyon Counties

Enrollment: 15,780 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Lincoln National Corporation
Managed By: Lincoln National Corporation

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 4
- **Physicians (Primary & Spec. contracts):** 100
- **Hospital Contracted With or Used Regularly:** 6

GHAA Member: Yes

ILLINOIS

American Health Care Providers d/b/a American HMO

P.O. Box 160
19740 Governors Highway
Flossmoor, Illinois 60422
Phone: (708)957-2550

Executive Name: Joe Garrett
Title: Chief Operating Officer

Medical Director: Nalini Thakrar, M.D.

Marketing: David Lutz

Finance: Justin Himel

Operational Date: 04/01/1984

Model Type(s):
Network

Service Area: Chicago metropolitan area

Enrollment: 23,876 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: American Health Care Providers
Managed By: American Health Care Providers

Medicare: No
Medicaid: Yes
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** Yes
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 2,200
- **Hospital Contracted With or Used Regularly:** 24

Carlecare

602 West University Avenue
Urbana, Illinois 61801
Phone: (217)337-8010

Executive Name: Gerald J. Tresslar
Title: Executive Director

Medical Director: Robert Parker, Jr., M.D.

Marketing: C. Carleton King

Finance: C. Carleton King

Operational Date: 03/01/1980

Model Type(s):
Network

Service Area: Eastern, Central, and Southern Illinois

Enrollment: 69,851 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Health Alliance Medical Plans
Managed By: CHIMCO

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 6
- **Physicians (Primary & Spec. contracts):** 305
- **Hospital Contracted With or Used Regularly:** 11

GHAA Member: Yes

ILLINOIS

Chicago HMO Ltd.

540 North LaSalle Street
Chicago, Illinois 60610
Phone: (312)751-7500

Executive Name: Judith K. Brown
Title: Executive Director
Medical Director: Mitchell Trubitt, M.D.
Marketing: Allan Glick
Finance: Arthur Adelman (Acting)
Operational Date: 05/01/1976

Model Type(s):
Network

Service Area: Illinois counties of Cook, DuPage, Kane, Lake, McHenry and Will; WI county of Kenosha, IN counties of Lake, LaPorte and Porter

Enrollment: 165,931 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: HMO America, Inc.
Managed By:

Medicare: No
Medicaid: Yes
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 155
- **Physicians (Primary & Spec. contracts):** 4,800
- **Hospital Contracted With or Used Regularly:** 76

GHAA Member: Yes

CHOICE Healthcare Plan

303 W. Madison Street
Suite 300
Chicago, Illinois 60606
Phone: (312)372-0209

Executive Name: Bill Carr
Title: Executive Director
Medical Director:
Marketing:
Finance:
Operational Date: 01/17/1982

Model Type(s):
IPA

Service Area: Cook, DuPage, and Lake Counties

Enrollment: 23,100 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: CJAC
Managed By: PARTNERS National Health Plans

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 3,000
- **Hospital Contracted With or Used Regularly:** 14

ILLINOIS

CIGNA Healthplan of Illinois

1700 Higgins Road
Suite 600
Des Plaines, Illinois 60018
Phone: (312)699-5600

Executive Name: Ernest Weis, M.D.
Title: General Manager
Medical Director: Bill Larson, M.D.
Marketing: Bob Otto
Finance: John Brodson
Operational Date: 06/01/1988

Model Type(s):
IPA

Service Area: Cook, Du Page, Kane, Lake and Will Counties, IL; Laport, and Lake Counties, IN

Enrollment: 37,226 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: CIGNA Healthplan, Inc.
Managed By:

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** No
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 2,863
- **Hospital Contracted With or Used Regularly:** 31

GHAA Member: Yes

Clinicare

7124 Windsor Lake Parkway
Rockford, Illinois 61111
Phone: (815)654-3600

Executive Name: John W. Zilavy
Title: President
Medical Director: Ronald Ramstedt, M.D.
Marketing: Patsy Luedke
Finance: Nicholas Reiland
Operational Date: 12/01/1980

Model Type(s):
Group

Service Area: 9 county area in Northern Illinois

Enrollment: 29,753 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Rockford Clinic, Ltd.
Managed By:

Medicare: Supp
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 14
- **Physicians (Primary & Spec. contracts):** 250
- **Hospital Contracted With or Used Regularly:** 7

Compass Health Care Plans

310 South Michigan Avenue
Suite 1300
Chicago, Illinois 60604
Phone: (312)294-0200

Executive Name: Henry F. Keaton
Title: President
Medical Director: John W. Keifer, M.D.
Marketing: Gail Hejnosz
Finance: John Harter
Operational Date: 11/01/1984

Model Type(s):
IPA

Service Area: Cook, DuPage, Lake, McHenry and Will Counties

Enrollment: 16,500 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Independent
Managed By:

Medicare: Supp
Medicaid: Yes
FEHBP: No

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 2,500
- **Hospital Contracted With or Used Regularly:** 32

GHAA Member: Yes

Complete HealthCare Corporation

201 N. Joliet Street
Joliet, Illinois 60434
Phone: (815)727-4448

Executive Name: D. Green
Title: Executive Director
Medical Director: Spurgeon Green, Jr., M.D.
Marketing: Juanita Deloach
Finance: Linda Connley
Operational Date: 10/01/1984

Model Type(s):
IPA
Group

Service Area: Western Illinois

Enrollment: 5,000 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Independent
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 2,000
- **Hospital Contracted With or Used Regularly:** 18

ILLINOIS

Dreyer HMO

2111 Plum Street
Aurora, Illinois 60506
Phone: (708)859-0400

Executive Name: Linda Laitner
Title: Acting Executive Director
Medical Director: James A. Sandrolini, M.D.
Marketing: Linda Laitner
Finance: Denise A. Weigelmann
Operational Date: 01/01/1985

Model Type(s):
Group

Service Area: Kane, DuPage, Kendall, Will and DeKalb Counties

Enrollment: 24,105 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Independent
Managed By:

Medicare: HCPP
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 7
- **Physicians (Primary & Spec. contracts):** 90
- **Hospital Contracted With or Used Regularly:** 3

EQUICOR Health Plan

P.O. Box 3364
Chicago, Illinois 60654-0364
Phone: (312)644-7705

Executive Name: Oren Renick, J.D., M.P.H.
Title: Executive Director
Medical Director: John Benages, M.D.
Marketing: Wayne Feest
Finance: Rick Rentsch
Operational Date: 04/01/1988

Model Type(s):
Network

Service Area: Chicago and Northwest Indiana

Enrollment: 5,400 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: EQUICOR
Managed By: None

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** Yes
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,837
- **Hospital Contracted With or Used Regularly:** 31

GHAA Member: Yes

ILLINOIS

Great Lakes Health Plan

Suite 100
747 E. 22nd Street
Lombard, Illinois 60148
Phone: (708)953-0242

Executive Name: John Blank, M.D.
Title: Executive Director
Medical Director: Scott Smith, M.D.
Marketing: Peter Anderson
Finance: Ralph O'Brien
Operational Date: 03/01/1985

Model Type(s):
IPA

Service Area: Lake, Cook, Dupage, Will, Kane, and McHenry Counties in Illinois, and Lake and Porter Counties in Indiana

Enrollment: 53,000 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Lincoln National
Managed By: Lincoln National

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** Yes
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 2,100
- **Hospital Contracted With or Used Regularly:** 50

GHAA Member: Yes

HealthChicago, Inc.

950 Warrenville Road
Lisle, Illinois 60532
Phone: (708)964-6200

Executive Name: Norman J. Beles
Title: President
Medical Director: Wayne E. Mathy, M.D.
Marketing: Dan J. Fox
Finance: Raymond J. Kostelc
Operational Date: 10/01/1984

Model Type(s):
IPA

Service Area: Cook, DuPage, Lake, Will, Kane and McHenry Counties in IL; Lake, Porter and LaPorte Counties in IN

Enrollment: 59,870 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Three hospitals
Managed By:

Medicare: Risk
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 2,900
- **Hospital Contracted With or Used Regularly:** 33

ILLINOIS

Health Plan of Central Illinois, Inc.

207 Main Street
Peoria, Illinois 61602
Phone: (309)676-2300

Executive Name: David W. Meister, Jr.
Title: Chief Executive Officer
Medical Director: Fred Z. White, M.D.
Marketing: Daniel P. Franklin
Finance: Marshall D. Heinold
Operational Date: 03/01/1983

Model Type(s):
IPA

Service Area: 20 county area

Enrollment: 29,800 as of 11/30/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Independent
Managed By:

Medicare: Supp
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** Yes
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 181
- **Hospital Contracted With or Used Regularly:** 28

HMO Illinois

233 North Michigan Avenue
Chicago, Illinois 60601
Phone: (312)620-3000

Executive Name: Frank E. Nicholson
Title: Vice President
Medical Director: Arnold L. Widen, M.D.
Marketing: Robert H. Halaska
Finance: Raymond S. McCaskey
Operational Date: 06/01/1977

Model Type(s):
IPA
Group

Service Area: Chicago Metro area; 58 counties throughout IL; Lake and Porter Counties in IN

Enrollment: 307,380 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: BC & BS of Illinois
Managed By: BC & BS of Illinois

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 130
- **Physicians (Primary & Spec. contracts):** 6,200
- **Hospital Contracted With or Used Regularly:** 125

Illinois Masonic Community Health Plan

836 W. Wellington
Chicago, Illinois 60657
Phone: (312)975-1600

Executive Name:	Gerald W. Mungerson
Title:	President
Medical Director:	Silviano Gomez, M.D.
Marketing:	
Finance:	
Operational Date:	10/01/1984

Model Type(s):
Network

Service Area: Cook County

Enrollment: 2,667 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO:	No
Federally Qualified CMP:	No

Owner/Affiliate: Independent
Managed By: Illinois Masonic Medical Ctr.

Medicare:	No
Medicaid:	Yes
FEHBP:	No
Other Lines of Business:	
— PPO:	No
— Traditional Insur:	No
— Open-Ended Product:	No
Number Of	
— Medical Ctr/Satellites:	4
— Physicians (Primary & Spec. contracts):	63
— Hospital Contracted With or Used Regularly:	1

Maxicare Illinois, Inc.

310 S. Michigan Avenue
Suite 1730
Chicago, Illinois 60604
Phone: (312)786-9830

Executive Name:	Michael J. Lanzilotta
Title:	Executive Director
Medical Director:	Gerald Silverstein, M.D.
Marketing:	Thomas Garvey
Finance:	Gene Caraturo
Operational Date:	12/01/1972

Model Type(s):
IPA

Service Area: Chicago metro area; Peoria; Champaign

Enrollment: 45,000 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO:	Yes
Federally Qualified CMP:	No

Owner/Affiliate: Maxicare Health Plans, Inc.
Managed By:

Medicare:	Supp
Medicaid:	No
FEHBP:	Yes
Other Lines of Business:	
— PPO:	No
— Traditional Insur:	No
— Open-Ended Product:	No
Number Of	
— Medical Ctr/Satellites:	67
— Physicians (Primary & Spec. contracts):	2,000
— Hospital Contracted With or Used Regularly:	71

ILLINOIS

MedCare

1707 South First Avenue
Maywood, Illinois 60171
Phone: (708)865-7700

Executive Name: Sondra Rafferty
Title: President
Medical Director: Rosa Subero, M.D.
Marketing: Mark H. Moser
Finance: Ramesh Rupani
Operational Date: 11/01/1985

Model Type(s):
IPA

Service Area: 6-county metro Chicago area

Enrollment: 35,329 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Independent
Managed By:

Medicare: No
Medicaid: Yes
FEHBP: No

Other Lines of Business:
— PPO: No
— Traditional Insur: No
— Open-Ended Product: No

Number Of
— Medical Ctr/Satellites: 0
— Physicians (Primary & Spec. contracts): 1,420
— Hospital Contracted With or Used Regularly: 39

Med Connect HMO of Illinois Inc.

15 Salt Creek Lane
Hinsdale, Illinois 60521-0000
Phone: (312)850-2310

Executive Name: Daniel R. Schuh
Title: President
Medical Director: Marvin Zolot, M.D.
Marketing:
Finance: Sue A. Vasilko
Operational Date: 11/01/1988

Model Type(s):
Network

Service Area: Chicago metro area including Cook, Lake, DuPage and Kane Counties

Enrollment: 197 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: 3 Insurers & 2 Hospital Systs.
Managed By: IL Mgd. Hlth. Care Systems,Inc

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
— PPO: Yes
— Traditional Insur: No
— Open-Ended Product: No

Number Of
— Medical Ctr/Satellites:
— Physicians (Primary & Spec. contracts): 1,658
— Hospital Contracted With or Used Regularly: 26

GHAA Member: Yes

MetLife HealthCare Network of Illinois, Inc.

1375 E. Woodfield Rd.,Suite 110
The Woodfield Financial Ctr
Schamburg, Illinois 60173-5442
Phone: (708)619-2222

Executive Name: Thomas Maxfield
Title: President/CEO
Medical Director: Anthony Kotin, M.D.
Marketing:
Finance: Virgil Marsh, VP, Opns.
Operational Date: 09/01/1986

Model Type(s):
IPA

Service Area: Cook, DuPage, Kane, Kendall, Lake, McHenry, Will, Henry, Rock Island Counties

Enrollment: 23,397 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: MetLife HealthCare Mgmt. Corp.
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 3,640
- **Hospital Contracted With or Used Regularly:** 43

GHAA Member: Yes

Michael Reese Health Plan,Inc.

2545 South Martin Luther King Drive
Chicago, Illinois 60616
Phone: (312)808-3810

Executive Name: Barry W. Averill
Title: President & CEO
Medical Director: Stephen Contro, M.D.
Marketing: Andrea Stallworth
Finance: Lucy San Diego
Operational Date: 07/01/1972

Model Type(s):
Staff

Service Area: Chicago metropolitan area

Enrollment: 216,350 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Independent
Managed By:

Medicare: Risk
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 19
- **Physicians (Primary & Spec. contracts):** 700
- **Hospital Contracted With or Used Regularly:** 13

GHAA Member: Yes

ILLINOIS

MultiCare HMO

400 West Erie, Suite 400
Chicago, Illinois 60610
Phone: (312)664-0035

Executive Name: Peter F. Friedell, M.D.
Title: President
Medical Director: Gere Freidheim, M.D.
Marketing: Yolanda Martinez
Finance: Edward Mulligan
Operational Date: 04/01/1984

Model Type(s):
IPA

Service Area: Cook, Lake, DuPage, Will and McHenry Counties

Enrollment: 8,000 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Independent-
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 600
- **Hospital Contracted With or Used Regularly:** 28

PersonalCare Insurance of Illinois, Inc.

510 Devonshire Drive
#G
Champaign, Illinois 61820-7324
Phone: (217)351-1226

Executive Name: Alan L. Mytty
Title: President
Medical Director: Jeffrey L. Lenow, M.D.,VD
Marketing: Archie Sanderson
Finance: Roger Fredenhagen
Operational Date: 06/01/1984

Model Type(s):
Network

Service Area: Eastern and Central Illinois

Enrollment: 41,494 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Independent
Managed By: PersonalCare Hlth. Mgmt., Inc.

Medicare: Supp
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** Yes
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 7
- **Physicians (Primary & Spec. contracts):** 326
- **Hospital Contracted With or Used Regularly:** 11

GHAA Member: Yes

Prudential Health Care Plan, Inc. - PruCare of Illinois

9450 W. Bryn Mawr
Rosemont, Illinois 60018
Phone: (708)671-8700

Executive Name: Scott Serota
Title: VP - Health Care Management
Medical Director: Henry Hollander, M.D.
Marketing: Michael Dooley
Finance:
Operational Date: 05/01/1975

Model Type(s):
Network

Service Area: Cook, Lake, and DuPage Counties; portions of McHenry, Kane, Will, LaSalle, Kendall, DeKalb and Grundy Counties

Enrollment: 37,638 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: The Prudential Insurance Co.
Managed By:

Medicare: Cost
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 3,841
- **Hospital Contracted With or Used Regularly:** 43

GHAA Member: Yes

RUSH-Presbyterian-St. Luke's Health Plans, Inc.

33 East Congress Parkway
#600
Chicago, Illinois 60605
Phone: (312)347-3420

Executive Name: Jerome J. Hahn, M.D.
Title: President
Medical Director: Jerome J. Hahn, M.D.
Marketing: Mark Crantz
Finance: Frank Joebgen
Operational Date: 07/01/1971

Model Type(s):
Staff

Service Area: Greater Chicago metro area and Northwest Indiana

Enrollment: 132,000 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: RUSH-Presbyterian-St. Luke's
Managed By: RUSH-Presbyterian-St. Luke's

Medicare: Cost
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 18
- **Physicians (Primary & Spec. contracts):** 1,132
- **Hospital Contracted With or Used Regularly:** 17

GHAA Member: Yes

Share Health Plan of Illinois, Inc.

1 Pierce Place
Suite 600
Itasca, Illinois 60143-1299
Phone: (708)250-3200

Executive Name: John G. Ruther
Title: President & CEO
Medical Director: Mervin Shalowitz, M.D.
Marketing: Lee Green
Finance: James Gorman
Operational Date: 02/15/1984

Model Type(s):
IPA
Network

Service Area: Cook, DuPage, Lake, Kane, McHenry

Enrollment: 55,584 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: United HealthCare Corporation
Managed By:

Medicare: Risk
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,728
- **Hospital Contracted With or Used Regularly:** 44

GHAA Member: Yes

Union Health Service, Inc.

1634 West Polk Street
Chicago, Illinois 60612
Phone: (312)829-4224

Executive Name: Brendan J. Stewart
Title: Executive Director
Medical Director: Angelo P. Creticos, M.D.
Marketing: Jill Rock
Finance: Brendan J. Stewart
Operational Date: 04/01/1955

Model Type(s):
Staff

Service Area: Chicago metro area located in Cook and DuPage Counties

Enrollment: 26,731 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Independent
Managed By:

Medicare: HCPP
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 5
- **Physicians (Primary & Spec. contracts):** 62
- **Hospital Contracted With or Used Regularly:** 14

GHAA Member: Yes

University of Illinois HMO/ Plan Trust

840 S. Wood Street
Suite 180
Chicago, Illinois 60612
Phone: (312)996-3553

Executive Name: Donald Moy
Title: Interim Director

Medical Director: H. Constance Bonbrest, MD

Marketing:

Finance: Donald Moy

Operational Date: 06/01/1986

Model Type(s):
IPA

Service Area: Chicago Metropolitan area

Enrollment: 22,426 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Board of Trustees, Univ.of IL
Managed By: Univ. of IL Hospital & Clinics

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
— PPO: No
— Traditional Insur: No
— Open-Ended Product: Yes

Number Of
— Medical Ctr/Satellites: 4
— Physicians (Primary & Spec. contracts): 430
— Hospital Contracted With or Used Regularly: 1

INDIANA

Arnett HMO, Inc.

3768 Rome Drive
Lafayette, Indiana 47905
Phone: (317)448-8200

Executive Name: Michael D. Wolff, M.S.
Title: Executive Director
Medical Director: Michael W. Skehan, M.D.
Marketing: R. Drew Weaver, FLMI
Finance: James A. Brunnemer
Operational Date: 06/01/1985

Model Type(s):
Group

Service Area: 18 counties in Indiana

Enrollment: 20,000 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Independent
Managed By:

Medicare: HCPP
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 1
- **Physicians (Primary & Spec. contracts):** 175
- **Hospital Contracted With or Used Regularly:** 6

GHAA Member: Yes

Farm Bureau Insurance Managed Health Care Network

3737 N. Meridian Street
Suite 201
Indianapolis, Indiana 46208
Phone: (317)923-2400

Executive Name: Andrew C. Johnston
Title: President
Medical Director: E. Henry Lamkin, Jr., MD
Marketing: Ron Fouts
Finance: Jenny Bradshaw
Operational Date: 02/13/1986

Model Type(s):
IPA

Service Area: State of Indiana

Enrollment: 13,500 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Farm Bureau Insurance Co.
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** Yes
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,825
- **Hospital Contracted With or Used Regularly:** 34

Health Maintenance of Indiana/ Key Health Plan

333 N. Alabama Street
Suite 300
Indianapolis, Indiana 46204
Phone: (317)263-8000

Executive Name: John D. Cuny
Title: Pres. & Chief Exec. Officer
Medical Director: John Fennig, M.D.
Marketing: David Anderson
Finance: Jerry Wehmhoefer
Operational Date: 08/01/1983

Model Type(s):
IPA

Service Area: State of Indiana

Enrollment: 48,787 as of 10/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: BC & BS of Indiana
Managed By:

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 2,000
- **Hospital Contracted With or Used Regularly:** 60

HMO America - Indiana, Inc.

540 North LaSalle Street
Chicago, Indiana 60610
Phone: (219)738-2786

Executive Name: Judith K. Brown
Title: Executive Director
Medical Director: Mitchell Trubitt, M.D.
Marketing: Allan Glick
Finance: Arthur Adelman (Acting)
Operational Date: 01/01/1986

Model Type(s):
Network

Service Area: Chicago metro area in Illinois; Lake, LaPorte and Porter Counties in Indiana

Enrollment: 1,410 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: HMO America, Inc.
Managed By: Chicago HMO Ltd

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 6
- **Physicians (Primary & Spec. contracts):** 136
- **Hospital Contracted With or Used Regularly:** 6

INDIANA

Indiana MedCenters, Inc.

9105-A Indianapolis Blvd.
Highland, Indiana 46322
Phone: (219)923-1708

Executive Name: Luis Rosa
Title: Executive Director

Medical Director:

Marketing:

Finance:

Operational Date: 09/01/1987

Model Type(s):
Network

Service Area: Jasper, Lake, LaPorte, Newton and Porter Counties

Enrollment: 13,380 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate:

Managed By: PARTNERS National Health Plans

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** Yes
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 377
- **Hospital Contracted With or Used Regularly:** 10

Lincoln National Health Plan

1300 S. Clinton Street
P.O. Box 2266
Fort Wayne, Indiana 46801
Phone: (219)427-1967

Executive Name: Frances Prescott
Title: CEO

Medical Director: Joseph R. Huguenard, M.D.

Marketing:

Finance: Ralph O'Brien

Operational Date: 11/01/1985

Model Type(s):
IPA

Service Area: Greater Fort Wayne, Indianapolis and Michiana; Northwest IN and East Chicago and Gary areas

Enrollment: 43,000 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Lincoln National Adm. Services
Managed By: Lincoln National

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** Yes
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 2,100
- **Hospital Contracted With or Used Regularly:** 30

GHAA Member: Yes

INDIANA

Maxicare Indiana

9480 Priority Way West Drive
Indianapolis, Indiana 46240-3899
Phone: (317)844-5775

Executive Name: Thomas Klages
Title: Vice President/General Manager

Medical Director: Dr. James Hilz

Marketing: Dijuana Lewis

Finance:

Operational Date: 01/01/1980

Model Type(s):
IPA

Service Area: Fort Wayne; Indianapolis area; Northwest IN

Enrollment: 100,000 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Maxicare Health Plans, Inc.
Managed By:

Medicare: Risk
Medicaid: Yes
FEHBP: Yes

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 62
- **Physicians (Primary & Spec. contracts):** 174
- **Hospital Contracted With or Used Regularly:** 19

PARTNERS Health Plans of Indiana, Inc.

One Michiana Square
100 E. Wayne Street, #502
South Bend, Indiana 46624
Phone: (219)233-4677

Executive Name: Richard Wurzburg
Title: Executive Director

Medical Director:

Marketing:

Finance:

Operational Date: 01/01/1987

Model Type(s):
IPA

Service Area: Elkhart, LaPorte and St. Joseph Counties

Enrollment: 26,154 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate:

Managed By: PARTNERS National Health Plans

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** Yes
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 276
- **Hospital Contracted With or Used Regularly:** 3

Physicians Health Network

P.O. Box 3357
1 Riverfront Place
Evansville, Indiana 47732-3357
Phone: (812)465-6000

Executive Name: John B. Mosley
Title: CEO

Medical Director: Ralph Carlson, M.D.

Marketing: Russ Sherlock

Finance: Martin Miracle

Operational Date: 05/20/1985

Model Type(s):
IPA

Service Area: 11 county area in southwestern Indiana

Enrollment: 21,500 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate:

Managed By: BC/BS of Indiana

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 325
- **Hospital Contracted With or Used Regularly:** 5

Physicians Health Plan of Northern Indiana

7222 Engle Road
Fort Wayne, Indiana 46804
Phone: (219)432-6690

Executive Name: Thomas S. Summerill
Title: Chief Executive Officer

Medical Director: Philip Shubert, M.D.

Marketing: Marcia Haaff

Finance: Mark Schwob

Operational Date: 10/01/1983

Model Type(s):
IPA

Service Area: Northern Indiana area

Enrollment: 42,312 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: United HealthCare Corporation
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 407
- **Hospital Contracted With or Used Regularly:** 12

Physicians Health Services (HMO), Inc.

P.O. Box 3357
Evansville, Indiana 47732
Phone: (812)465-6000

Executive Name: John B. Mosley
Title: CEO
Medical Director: Ralph Carlson, M.D.
Marketing: Russ Sherlock
Finance: Martin Miracle
Operational Date: 01/01/1986

Model Type(s):
IPA

Service Area: 11 county area in southwestern Indiana

Enrollment: 3,360 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate:

Managed By: BC/BS of Indiana

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 300
- **Hospital Contracted With or Used Regularly:** 5

The M Plan

8802 North Meridian Street
Suite 100
Indianapolis, Indiana 46260
Phone: (317)571-5300

Executive Name: Alex Slabosky
Title: President
Medical Director:
Marketing:
Finance:
Operational Date: 06/01/1989

Model Type(s):
IPA

Service Area:

Enrollment: 10,878 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Methodist Hospital of Indiana
Managed By: MH Healthcare, Inc.

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 700
- **Hospital Contracted With or Used Regularly:** 8

GHAA Member: Yes

Tri-Health Plan

432 Washington Street
P.O. Box 1787
Columbus, Indiana 47202-1787
Phone: (812)378-7000

Executive Name:	Roy H. Flaherty
Title:	President & CEO
Medical Director:	D.Rau, MD and G.Millis,MD
Marketing:	
Finance:	Michael Sabin
Operational Date:	01/01/1988

Model Type(s):
IPA

Service Area: 11 counties in southeastern Indiana

Enrollment: 13,500 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO:	No
Federally Qualified CMP:	No

Owner/Affiliate: Southeastern IN Health Organ.
Managed By:

Medicare:	No
Medicaid:	No
FEHBP:	No
Other Lines of Business:	
— **PPO:**	Yes
— **Traditional Insur:**	Yes
— **Open-Ended Product:**	No
Number Of	
— **Medical Ctr/Satellites:**	
— **Physicians (Primary & Spec. contracts):**	150
— **Hospital Contracted With or Used Regularly:**	4

Welborn HMO

19 NW 4th Street, Suite 600
Evansville, Indiana 47708
Phone: (812)425-3939

Executive Name:	Jim Klesack
Title:	Executive Director
Medical Director:	Charles R. Block, M.D.
Marketing:	Larry Powell
Finance:	John Straub
Operational Date:	08/01/1986

Model Type(s):
Group

Service Area: 10 counties in southwestern Indiana

Enrollment: 35,000 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO:	Yes
Federally Qualified CMP:	No

Owner/Affiliate: Welborn Clinic Physicians
Managed By: Pre-Med Management

Medicare:	HCPP
Medicaid:	No
FEHBP:	Yes
Other Lines of Business:	
— **PPO:**	No
— **Traditional Insur:**	No
— **Open-Ended Product:**	No
Number Of	
— **Medical Ctr/Satellites:**	6
— **Physicians (Primary & Spec. contracts):**	75
— **Hospital Contracted With or Used Regularly:**	1

IOWA

Family Health Plan

636 Grand Avenue
P.O. Box 9158
Des Moines, Iowa 50309
Phone: (515)245-6063

Executive Name: Deborah M. Carey
Title: Director,Hlth Care Del/Pr.Mgt.

Medical Director: Clarence Denser, Jr., MD

Marketing: Rick Corbett

Finance: Rich Anderson

Operational Date: 12/01/1985

Model Type(s):
IPA

Service Area: Polk and surrounding counties

Enrollment: 3,540 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: BC & BS of Iowa
Managed By: BC & BS of Iowa

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 600
- **Hospital Contracted With or Used Regularly:** 9

Heritage National Health Plan, Inc.

11 Corporate East
1910 East Kimberly Road
Davenport, Iowa 52807
Phone: (319)344-4417

Executive Name: G.Michael Hammes
Title: President

Medical Director:

Marketing: Regis D. Rulifson

Finance: Richard R. Detwiler

Operational Date: 08/05/1985

Model Type(s):
IPA

Service Area: 4-state market including Iowa, Tennessee, Illinois and Wisconsin

Enrollment: 167,865 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: Yes

Owner/Affiliate: Deere & Co.
Managed By:

Medicare: HCPP
Medicaid: Yes
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 3,500
- **Hospital Contracted With or Used Regularly:** 59

IOWA

HMO Iowa

1002 First Institute Bank Bldg
Locust at Sixth
Des Moines, Iowa 50309
Phone: (515)244-6300

Executive Name: Thomas E. Press
Title: Exec. Vice President and COO

Medical Director: Kevin Cunningham, M.D.

Marketing: T.R. Marquardt

Finance: J.J. Reber

Operational Date: 12/01/1985

Model Type(s):
IPA

Service Area: 35 county area surrounding Polk County

Enrollment: 242 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Principal Financial Group
Managed By: McNerney, Heintz, Inc.

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 270
- **Hospital Contracted With or Used Regularly:** 2

Medical Associates Health Plan, Inc.

One CyCare Plaza
Suite 230
Dubuque, Iowa 52001
Phone: (319)556-8070

Executive Name: Lawrence E. Cremer
Title: Executive Director

Medical Director: Robert A. Pfaff, M.D.

Marketing: Terry Kane

Finance: Katherine A. Kurt

Operational Date: 07/01/1982

Model Type(s):
Group

Service Area: Eastern Iowa and Western Illinois

Enrollment: 46,874 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Medical Associates Clinic
Managed By:

Medicare: CH
Medicaid: Yes
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 170
- **Hospital Contracted With or Used Regularly:** 15

IOWA

Share Health Plan of Iowa, Inc.

2700 Westown Parkway, Suite 200
West Des Moines, Iowa 50265
Phone: (515)225-1234

Executive Name: D. Michael Elliott
Title: President & CEO

Medical Director: Donald Green, M.D.

Marketing: Brendan Berigan

Finance: Ronald Fall

Operational Date: 07/01/1983

Model Type(s):
IPA
Network

Service Area: Polk and Warren Counties

Enrollment: 31,642 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: United HealthCare Corporation
Managed By:

Medicare: Risk
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 40
- **Physicians (Primary & Spec. contracts):** 356
- **Hospital Contracted With or Used Regularly:** 7

GHAA Member: Yes

Total Health Network of Iowa

636 Grand Avenue
P.O. Box 7270
Des Moines, Iowa 50309
Phone: (515)245-5025

Executive Name: Deborah M. Carey
Title: Dir., Hlth Care Del/ Prod.Mgmt.

Medical Director: Clarence Denser, Jr., M.D

Marketing: Rick Corbett, Sr. VP

Finance: Rich Anderson, Sr. VP

Operational Date: 12/01/1984

Model Type(s):
Network

Service Area: Eastern and Central Iowa

Enrollment: 10,866 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: BC & BS of Iowa
Managed By:

Medicare: Supp
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 647
- **Hospital Contracted With or Used Regularly:** 32

A.T.& S.F. Employes' Benefit Association, The

620 S.E. Madison Street
P.O. Box 1979
Topeka, Kansas 66601
Phone: (913)232-8100

Executive Name: James R. Riggs
Title: Administrator
Medical Director: David Warrick, M.D.
Marketing: Marilyn Pfannenstiel
Finance: Brenda Riecker
Operational Date: 02/01/1980

Model Type(s):
Staff

Service Area: Nationwide

Enrollment: 22,000 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Employes' Benefit Association
Managed By:

Medicare: HCPP
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 1
- **Physicians (Primary & Spec. contracts):** 4
- **Hospital Contracted With or Used Regularly:** 1

CIGNA Healthplan of Kansas City

120 West 12th Street
Suite 810
Kansas City, Kansas 64105
Phone: (913)451-9389

Executive Name: Joy Haug
Title: General Manager
Medical Director:
Marketing: Ken Watley
Finance: R. Foster/J. Wainston
Operational Date: 07/01/1986

Model Type(s):
IPA

Service Area: Cass, Clay, Jackson, Lafayette, Platte and Ray Counties, MO; Douglas, Franklin, Johnson, Levenworth and Miami Counties, KS

Enrollment: 47,566 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: CIGNA Healthplan, Inc.
Managed By: CIGNA Corporation

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** No
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,169
- **Hospital Contracted With or Used Regularly:** 13

GHAA Member: Yes

KANSAS

EQUICOR Health Plan, Inc.

9200 Indian Creek Parkway
Suite 200
Overland Park, Kansas 66210
Phone: (913)451-2020

Executive Name: Daryl Edmonds
Title: Plan Manager
Medical Director: Dick Brummett, M.D.
Marketing: Joel D. Ebben
Finance: Brad Minear
Operational Date: 10/01/1984

Model Type(s):
Network

Service Area: Jackson, Cass, Platte, Clay, Ray, Wyandotte, Johnson, Leavenworth, and Miami Counties

Enrollment: 13,562 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: EQUICOR, Inc.
Managed By:

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 2,316
- **Hospital Contracted With or Used Regularly:** 17

GHAA Member: Yes

EQUICOR Health Plan, Inc.

200 South Santa Fe
Suite 5
Salina, Kansas 67401
Phone: (913)823-6015

Executive Name: Ann Headrick
Title: Plan Manager
Medical Director: Adrian Walling, M.D.
Marketing: Gary Williams
Finance: Brad Minear
Operational Date: 11/01/1983

Model Type(s):
Network

Service Area: All of Salina County and parts of Ottawa, Dickerson, McPherson, Ellsworth and Lincoln

Enrollment: 4,994 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: EQUICOR, Inc.
Managed By:

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 11
- **Hospital Contracted With or Used Regularly:** 2

GHAA Member: Yes

EQUICOR Health Plan, Inc.

2959 N. Rock Road
Wichita, Kansas 67226
Phone: (316)636-1152

Executive Name: Doug Stratton
Title: Plan Manager
Medical Director: Adrian Walling, M.D.
Marketing: Gary Williams
Finance: Brad Minear
Operational Date: 07/01/1981
Model Type(s):
Network

Service Area: Kingman, Sedgwick, Butler and Sumner Counties

Enrollment: 67,020 as of 12/31/1989
Tax Status: For-profit
Federally Qualified HMO: Yes
Federally Qualified CMP: No
Owner/Affiliate: EQUICOR, Inc.
Managed By:
Medicare: Risk
Medicaid: No
FEHBP: Yes
Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** Yes
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 166
- **Hospital Contracted With or Used Regularly:** 6

GHAA Member: Yes

Family Health Plan Corporation

Historic Newton Station
P.O. Box 348
Newton, Kansas 67114
Phone: (316)283-5880

Executive Name: Walter D. Rogers
Title: President & CEO
Medical Director: Andrew Nachtigall, M.D.
Marketing: Delvin R. Holdeman
Finance: Michael J. Herbert
Operational Date: 10/01/1981
Model Type(s):
Group

Service Area: South Central Kansas

Enrollment: 7,254 as of 12/31/1989
Tax Status: For-profit
Federally Qualified HMO: Yes
Federally Qualified CMP: No
Owner/Affiliate: Independent
Managed By: Healthcare America
Medicare: No
Medicaid: No
FEHBP: No
Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 19
- **Physicians (Primary & Spec. contracts):** 585
- **Hospital Contracted With or Used Regularly:** 12

GHAA Member: Yes

KANSAS

HMO Kansas, Inc.

419 West 29th Street
P.O. Box 110
Topeka, Kansas 66611
Phone: (913)233-2751

Executive Name: John W. Knack
Title: Executive Director
Medical Director: Ralph Weber, M.D.
Marketing: Mike Mattox
Finance: Don Lynn
Operational Date: 04/01/1984

Model Type(s):
IPA

Service Area: 28 Counties in Kansas

Enrollment: 56,921 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: BC & BS of Kansas
Managed By:

Medicare: Risk
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 2,313
- **Hospital Contracted With or Used Regularly:** 48

Kaiser Foundation Health Plan of Kansas City, Inc.

6900 Squibb Road, Suite 201
Shawnee Mission, Kansas 66202
Phone: (913)722-8400

Executive Name: Andrew W. Dubill
Title: VP & Regional Mgr.
Medical Director: Ian H. Leverton, M.D.
Marketing: Donald L. Cooke
Finance: Mark Corcoran
Operational Date: 01/01/1983

Model Type(s):
Group

Service Area: Leavenworth, Johnson and Wyandotte Counties in KS; Jackson, Cass, Clay and Platte Counties in MO

Enrollment: 36,204 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Kaiser Foundation Health Plan
Managed By:

Medicare: HCPP
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 6
- **Physicians (Primary & Spec. contracts):** 267
- **Hospital Contracted With or Used Regularly:** 2

GHAA Member: Yes

KANSAS

Lincoln National Health Plan

7400 College Blvd. #210
Overland Park, Kansas 66210
Phone: (913)345-2240

Executive Name: Ernie Sylvestor
Title: Regional Plan Director
Medical Director: Glenn Agee, M.D.
Marketing: Rob Noel
Finance: Ralph O'Brien
Operational Date: 04/01/1987

Model Type(s):
IPA

Service Area: Jackson, Clay, Platte, Tass, Ray, Buchanan and Lafayette Counties in MO; Johnson, Wyandotte, Leavenworth and Miami Counties in KS

Enrollment: 2,700 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Lincoln National Adm. Services
Managed By: Lincoln National

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
— **PPO:** Yes
— **Traditional Insur:** Yes
— **Open-Ended Product:** No

Number Of
— **Medical Ctr/Satellites:** 0
— **Physicians (Primary & Spec. contracts):** 627
— **Hospital Contracted With or Used Regularly:** 12

GHAA Member: Yes

MEDPLAN, Inc.

9200 Glenwood
Suite 101
Overland Park, Kansas 66212
Phone: (913)492-6200

Executive Name: Donald B. Bletz, M.D.
Title: President
Medical Director: Howard D. Ellis, M.D.
Marketing: Rod Carr
Finance: Larry Chamblin, CPA
Operational Date: 07/01/1985

Model Type(s):
Group

Service Area: Johnson, Miami, Wyandotte, and Leavenworth Counties

Enrollment: 14,000 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Physicians Assoc. Chartered
Managed By: Preferred Medical, Inc.

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
— **PPO:** No
— **Traditional Insur:** No
— **Open-Ended Product:** No

Number Of
— **Medical Ctr/Satellites:** 5
— **Physicians (Primary & Spec. contracts):** [illegible]
— **Hospital Contracted With or Used Regularly:** 4

GHAA Member: Yes

MetLife HealthCare Network of Kansas City, Inc.

9200 Indian Creek Parkway
Building 9, Suite 185
Overland Park, Kansas 66210
Phone: (913)451-5656

Executive Name: Charles R. Stark
Title: President/CEO

Medical Director: Stephen Spurgeon, M.D.

Marketing:

Finance:

Operational Date: 12/01/1986

Model Type(s):
IPA

Service Area: Cass, Clay, Jackson, Platte, Wyandotte and Johnson Counties

Enrollment: 6,951 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: MetLife HealthCare Mgmt. Corp.
Managed By: MetLife HC Network of St.Louis

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 846
- **Hospital Contracted With or Used Regularly:** 10

GHAA Member: Yes

KENTUCKY

ChoiceCare of Kentucky

540 Centre View Boulevard
Crestview Hills, Kentucky 41017
Phone: (606)341-2346

Executive Name: Kathy A. Robinson
Title: Director, Kentucky Operations

Medical Director: William Gates, M.D.

Marketing: Jeff Werner

Finance: Jane Rollinson

Operational Date: 03/08/1985

Model Type(s):
IPA

Service Area: Boone, Campbell, Grant, Kenton, Gallatin and Pendleton Counties

Enrollment: 7,339 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Midwest Foundation
Managed By: ChoiceCare

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 287
- **Hospital Contracted With or Used Regularly:** 2

HealthWise

489 E. Main Street
Lexington, Kentucky 40507
Phone: (606)259-1771

Executive Name: Charles Pierson
Title: Executive Director

Medical Director: T. Allen Woodward

Marketing: Dan Atherton

Finance: Charles P. Duncan

Operational Date: 05/01/1986

Model Type(s):
IPA

Service Area: 27 counties in Central Kentucky

Enrollment: 30,000 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Comm. Phys. S.C.&SCA Hlthplan
Managed By: ACMG, Inc.

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 500
- **Hospital Contracted With or Used Regularly:** 20

KENTUCKY

HMO Kentucky, Inc.

P.O. Box 23795
9901 Linn Station Road
Louisville, Kentucky 40223
Phone: (502)423-2520

Executive Name: Robert Mabley
Title: Executive Director
Medical Director: Dwight Blackburn, M.D.
Marketing:
Finance:
Operational Date: 01/01/1986

Model Type(s):
IPA

Service Area: Most major metropolitan areas in Kentucky

Enrollment: 50,000 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: BC & BS of Kentucky
Managed By:

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 2,838
- **Hospital Contracted With or Used Regularly:** 115

Humana Health Care Plan, Inc.

100 East Vine Street
2300 Merrill Lynch Plaza
Lexington, Kentucky 40507
Phone: (606)254-2731

Executive Name: Gary Hill
Title: VP, Market Operations
Medical Director: Tim Costich, M.D.
Marketing: Kathy Congleton
Finance: Cindy Wakeland
Operational Date: 07/01/1984

Model Type(s):
Group

Service Area: Lexington metro area

Enrollment: 80,798 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Humana Inc.
Managed By:

Medicare: Supp
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** Yes
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 140
- **Hospital Contracted With or Used Regularly:** 3

GHAA Member: Yes

KENTUCKY

Humana Health Plan Inc. (Louisville)

9300 Shelbyville Rd.
Suite 700
Louisville, Kentucky 40222
Phone: (502)423-1355

Executive Name: Vicki Hatfield
Title: Executive Director
Medical Director: William Runyan, M.D.
Marketing: Mike Henke/Jim Moser
Finance: David Fields
Operational Date: 10/01/1983

Model Type(s):
IPA
Staff

Service Area: Metropolitan Louisville area

Enrollment: 177,341 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Humana Inc.
Managed By:

Medicare: Risk
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** Yes
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 4
- **Physicians (Primary & Spec. contracts):** 940
- **Hospital Contracted With or Used Regularly:** 6

GHAA Member: Yes

MetLife HealthCare Network of Kentucky, Inc.

10509 Timberwood Circle
Suite 200
Louisville, Kentucky 40223
Phone: (502)339-8481

Executive Name: Mike Keinman
Title: Chief Operating Officer
Medical Director:
Marketing:
Finance:
Operational Date: 01/01/1986

Model Type(s):
IPA

Service Area: 9 counties in Indiana; 28 counties in Kentucky

Enrollment: 1,679 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: MetLife HealthCare Mgmt. Corp.
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,196
- **Hospital Contracted With or Used Regularly:** 22

GHAA Member: Yes

LOUISIANA

CIGNA Healthplan of Louisiana, Inc.

2 United Plaza, Suite 700
8550 United Plaza Boulevard
Baton Rouge, Louisiana 70809-2256
Phone: (504)922-4260

Executive Name: Charles Neff
Title: General Manager
Medical Director: O.M. Thompson, Jr., M.D.
Marketing: Caswell Fitzpatrick
Finance: Brian Loria
Operational Date: 03/01/1986

Model Type(s):
IPA

Service Area: 14 Parishes in Louisiana; Amite and Pike Counties in Mississippi

Enrollment: 23,555 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: CIGNA Healthplan, Inc.
Managed By:

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 582
- **Hospital Contracted With or Used Regularly:** 17

GHAA Member: Yes

CIGNA Healthplan of North Louisiana

One Bellemead Centre, Suite 200
6425 Youree Drive
Shreveport, Louisiana 71105-4625
Phone: (318)798-4700

Executive Name: Charles C. Neff
Title: VP & General Manager
Medical Director: Charles D. Knight, Sr. MD
Marketing:
Finance: Romona D. Fryer
Operational Date: 09/01/1985

Model Type(s):
Group

Service Area: Bienville, Bossier, Caddo, Claiborne, Desoto, Natchitoches, Red River, Sabine, and Webster Parishes

Enrollment: 19,297 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: CIGNA Healthplan, Inc.
Managed By:

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 11
- **Physicians (Primary & Spec. contracts):** 88
- **Hospital Contracted With or Used Regularly:** 6

GHAA Member: Yes

LOUISIANA

Community Health Network

2431 S. Acadian Thruway
Suite 400
Baton Rouge, Louisiana 70808
Phone: (504)923-0550

Executive Name: Jack W. Walker
Title: President
Medical Director: Dr. James Osterberger
Marketing: Alan Preston
Finance: Eileen Raymond
Operational Date: 11/01/1986

Model Type(s):
IPA

Service Area: E. & W. Baton Rouge, Pointe Coupee, E. & W. Feliciana, St. Helena, Tangipahoa, Livingston, Ascension, Assumption and Iberville Parishes

Enrollment: 34,700 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: LA Health Management Partners
Managed By: LA Health Management Partners

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 450
- **Hospital Contracted With or Used Regularly:** 14

Gulf South Health Plans, Inc.

5615 Corporate Boulevard
Suite 4
Baton Rouge, Louisiana 70808
Phone: (504)927-7212

Executive Name: Patrick C. Powers
Title: Executive Director
Medical Director: R. Dwight Brower, M.D.
Marketing: Charles D. Calvi, Jr.
Finance:
Operational Date: 01/01/1987

Model Type(s):
IPA

Service Area: 9 parish area surrounding Baton Rouge

Enrollment: 27,355 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: General Health, Inc.
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** Yes
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 500
- **Hospital Contracted With or Used Regularly:** 13

GHAA Member: Yes

LOUISIANA

Maxicare Louisiana, Inc.

3850 No. Causeway Boulevard
Suite 990
Metairie, Louisiana 70002
Phone: (504)836-2022

Executive Name: David Giles
Title: Executive Director
Medical Director: John Patterson, M.D.
Marketing: Debbie Stagni
Finance:
Operational Date: 01/01/1985

Model Type(s):
IPA
Group

Service Area: Greater New Orleans

Enrollment: 28,390 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Maxicare Health Plans, Inc.
Managed By:

Medicare: Supp
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** No
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 17
- **Physicians (Primary & Spec. contracts):** 700
- **Hospital Contracted With or Used Regularly:** 8

Ochsner Health Plan

1761 Physicians Park Drive
Suite 1
Baton Rouge, Louisiana 70816
Phone: (305)295-4222

Executive Name: William H. Townsend
Title: President
Medical Director: S. Lee Guice, III, M.D.
Marketing: Bob Bauch
Finance: Nancy Horstmann
Operational Date: 07/01/1986

Model Type(s):
Group

Service Area: East Baton Rouge, Baton Rouge Parishes

Enrollment: 18,100 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Ochsner Clinic & Found. Hosp.
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 2
- **Physicians (Primary & Spec. contracts):** 70
- **Hospital Contracted With or Used Regularly:** 1

GHAA Member: Yes

LOUISIANA

Ochsner Health Plan of New Orleans

#1 Galleria Boulevard
Suite 1224
Metairie, Louisiana 70001
Phone: (504)836-6600

Executive Name: William H. Townsend
Title: President

Medical Director: Michael Tooke, M.D.

Marketing: Patti Reynold

Finance: Nancy Horstmann

Operational Date: 06/01/1985

Model Type(s):
Group

Service Area: Jefferson, Orleans and Tammany Parishes

Enrollment: 50,100 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Ochsner Clinic & Found. Hosp.
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 6
- **Physicians (Primary & Spec. contracts):** 265
- **Hospital Contracted With or Used Regularly:** 3

GHAA Member: Yes

PARTNERS Health Plan of Louisiana

3838 N. Causeway Boulevard
Suite 1919
Metarie, Louisiana 70002
Phone: (504)833-4344

Executive Name: David Ellwanger
Title: Executive Director

Medical Director:

Marketing:

Finance:

Operational Date: 09/15/1987

Model Type(s):
IPA

Service Area: Jefferson, Orleans, Plaquemines, St. Bernard, St. Charles, St. John the Baptist and St. Tammany Parishes

Enrollment: 3,267 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: AEtna Life Insurance Co.
Managed By: PARTNERS National Health Plans

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** Yes
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 602
- **Hospital Contracted With or Used Regularly:** 6

LOUISIANA

Principal Health Care of Louisiana, Inc.

2900 Ridgelake Drive
2nd Floor
Metairie, Louisiana 70002-4965
Phone: (504)834-0840

Executive Name: Barry K. Baker
Title: Executive Director

Medical Director: Gary Dildy, M.D.

Marketing: Mike Soto

Finance: Abigail Benoit

Operational Date: 07/01/1985

Model Type(s):
IPA

Service Area: Greater New Orleans and River region -- 6 parish area

Enrollment: 33,000 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Principal Financial Group
Managed By: Principal Health Care

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** No
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 380
- **Hospital Contracted With or Used Regularly:** 17

Travelers Health Network of Louisiana

Galleria One, Suite 2100
Galleria Boulevard
Metairie, Louisiana 70001
Phone: (504)836-5555

Executive Name: Gayle M. George
Title: Executive Director

Medical Director: Frank Barham, M.D.

Marketing: William Noonan

Finance: Ken Hobbs

Operational Date: 07/01/1985

Model Type(s):
IPA

Service Area: 7 parish area

Enrollment: 17,290 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Travelers Insurance Co.
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 609
- **Hospital Contracted With or Used Regularly:** 10

MAINE

Healthsource Maine

30 U.S. Rt. 1
Yarmouth, Maine 04096
Phone: (207)846-6430

Executive Name: Richard M. White
Title: Chief Executive Officer

Medical Director: Dr. Peter McGuire

Marketing: Nancy Connelie

Finance: Jeffry Bland

Operational Date: 04/01/1987

Model Type(s):
IPA

Service Area: Statewide

Enrollment: 7,285 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Healthsource, Inc.
Managed By: Healthsource, Inc.

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 503
- **Hospital Contracted With or Used Regularly:** 15

HMO Maine

P.O. Box 8883
Portland, Maine 04104-5028
Phone: (207)856-6196

Executive Name: Janet Woodland
Title: Director

Medical Director: Richard Chamberlain, M.D.

Marketing:

Finance:

Operational Date; 12/01/1985

Model Type(s):
IPA

Service Area: All of Maine

Enrollment: 12,000 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: BC & BS of Maine
Managed By: BC & BS of Maine

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 380
- **Hospital Contracted With or Used Regularly:** 50

Lincoln National Health Plan

Suite 1C
75 John Roberts Road
South Portland, Maine 04106
Phone: (207)773-6694

Executive Name: Max Powell
Title: Chief Executive Officer

Medical Director: Richard J. Sagall, M.D.

Marketing: Don Peternell

Finance: Ralph O'Brien

Operational Date: 06/01/1987

Model Type(s):
IPA
Network

Service Area: Southern, central and eastern Maine

Enrollment: 10,810 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Lincoln National
Managed By: Lincoln National

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 220
- **Hospital Contracted With or Used Regularly:** 13

GHAA Member: Yes

MARYLAND

Chesapeake Health Plan, Inc.

814 Light Street
Baltimore, Maryland 21230
Phone: (301)539-8622

Executive Name: Joseph L. LaAsmar
Title: President
Medical Director: Sachchida Sinha, M.D.
Marketing: Darlene Burton
Finance: Robert Grim
Operational Date: 10/01/1976

Model Type(s):
IPA

Service Area: Central Maryland SMSA

Enrollment: 21,000 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate:

Managed By:

Medicare: Supp
Medicaid: Yes
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 25
- **Physicians (Primary & Spec. contracts):** 825
- **Hospital Contracted With or Used Regularly:** 18

CIGNA Health Plan MidAtlantic

9700 Patuxent Woods Drive
Columbia, Maryland 21046
Phone: (301)720-5800

Executive Name: Bruce H. Sturm
Title: VP and General Manager
Medical Director: James Springrose, M.D.
Marketing: Ed Kenyon
Finance: Dan Hertell
Operational Date: 12/01/1986

Model Type(s):
IPA

Service Area: Cities of Washington, DC, Baltimore, Alexandria, Fairfax, Manassas, Manassas Park; 10 Counties in Maryland and 6 Counties in northern Virginia

Enrollment: 52,858 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: CIGNA Healthplan, Inc.

Managed By:

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,856
- **Hospital Contracted With or Used Regularly:** 26

GHAA Member: Yes

MARYLAND

Columbia Medical Plan, Inc.

2 Knoll North Drive
Columbia, Maryland 21044
Phone: (301)997-8500

Executive Name: James E. Jordan, M.D.
Title: President
Medical Director: Robert N. Sheff, M.D.
Marketing: Zelda Lipton
Finance: Robert Cinquegrana
Operational Date: 10/01/1969

Model Type(s):
Staff

Service Area: Metropolitan Baltimore area and portions of Montgomery, Prince Georges, and Queen Anne Counties, MD

Enrollment: 23,561 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: BC & BS of Maryland
Managed By: Columbia-FreeState Mgmt., Inc.

Medicare: Supp
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 8
- **Physicians (Primary & Spec. contracts):** 125
- **Hospital Contracted With or Used Regularly:** 10

GHAA Member: Yes

Delmarva Health Care Plan, Inc.

108 North Harrison Street
Easton, Maryland 21601
Phone: (301)822-7223

Executive Name: Joe Duerre
Title: Chief Executive Officer
Medical Director: R. Lane Wroth, M.D.
Marketing: Richard Prettyman
Finance: Richard Moore
Operational Date: 03/01/1982

Model Type(s):
IPA

Service Area: 9 counties on the Eastern Shore of Maryland

Enrollment: 18,100 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate:
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 350
- **Hospital Contracted With or Used Regularly:** 5

MARYLAND

Free State Health Plan, Inc.

2205 York Road
Timonium, Maryland 21093
Phone: (301)683-0100

Executive Name: Joseph I. Berman, M.D.
Title: President

Medical Director: Alan Wright, M.D.

Marketing: Zelda Lipton

Finance: Robert Cinquegrana

Operational Date: 08/01/1981

Model Type(s):
Network

Service Area: Metro Baltimore;parts of Montgomery, Prince Georges, Queen Anne, Cecil, Frederick, Washington, MD; Adams, Franklin, York, PA; Berkeley, Jefferson, WV

Enrollment: 157,098 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: BC & BS of Maryland
Managed By: Columbia-FreeState Mgmt., Inc.

Medicare: Supp
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 42
- **Physicians (Primary & Spec. contracts):** 2,500
- **Hospital Contracted With or Used Regularly:** 34

GHAA Member: Yes

HealthCare Corporation of the Mid-Atlantic (dba CareFirst)

7939 Honeygo Boulevard
Baltimore, Maryland 21236
Phone: (301)529-2500

Executive Name: David D. Wolf
Title: President

Medical Director: Jose Martinez, M.D.

Marketing: Richard Capizzi

Finance: G. Mark Chaney

Operational Date: 01/01/1978

Model Type(s):
Network

Service Area: Maryland and the District of Columbia

Enrollment: 111,898 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: HealthCare Corp. of America
Managed By:

Medicare: Risk
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 45
- **Physicians (Primary & Spec. contracts):** 1,000
- **Hospital Contracted With or Used Regularly:** 22

GHAA Member: Yes

HealthPlus, Inc.

6611 Kenilworth Avenue
Suite 300
Riverdale, Maryland 20737
Phone: (301)277-6520

Executive Name: Jeff D. Emerson
Title: Chief Executive Officer
Medical Director: David Anders, M.D.
Marketing: Douglas Hoffman
Finance: Nanette Henderson
Operational Date: 01/01/1979

Model Type(s):
IPA

Service Area: Metropolitan Washington, DC and Baltimore

Enrollment: 118,000 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Sanus Corp./New York Life
Managed By:

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** No
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 2,200
- **Hospital Contracted With or Used Regularly:** 41

Johns Hopkins Health Plan

2800 N. Charles Street
Baltimore, Maryland 21218
Phone: (301)522-9800

Executive Name: Barbara B. Hill
Title: President & Executive Dir.
Medical Director: William Pawluk, M.D.
Marketing: Deborah Origer
Finance: Glen L. Steinbach
Operational Date: 10/01/1984

Model Type(s):
IPA

Service Area: Central Maryland, including Baltimore City and County; Western Maryland and Washington, DC

Enrollment: 84,000 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Johns Hopkins Health System
Managed By:

Medicare: Supp
Medicaid: Yes
FEHBP: Yes

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 36
- **Physicians (Primary & Spec. contracts):** 2,000
- **Hospital Contracted With or Used Regularly:** 30

GHAA Member: Yes

MARYLAND

Lincoln National Health Plan

7200 Wisconsin Avenue
Suite 801
Bethesda, Maryland 20814
Phone: (301)986-0222

Executive Name: William Young
Title: General Manager

Medical Director:

Marketing: H. Thomas Reichenbach

Finance: Steve L. Peterson

Operational Date: 01/01/1987

Model Type(s):
IPA

Service Area: Metro Washington DC; Baltimore City and Baltimore County

Enrollment: 8,916 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Lincoln National Corporation
Managed By: Lincoln National Corporation

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,500
- **Hospital Contracted With or Used Regularly:** 30

GHAA Member: Yes

M.D. Individual Practice Association, Inc.

4 Taft Court
Rockville, Maryland 20850
Phone: (301)762-8205

Executive Name: George T. Jochum
Title: President

Medical Director: Eric Baugh, M.D.

Marketing: Steven Griffin

Finance: Joseph Guarriello

Operational Date: 01/01/1980

Model Type(s):
IPA

Service Area: Baltimore City and 23 counties in MD; Alexandria, Fairfax, Falls Church, Fredericksburg and 7 counties in VA; Washington, DC

Enrollment: 143,504 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Mid-Atlantic Medical Ser. Inc.
Managed By: Mid-Atlantic Medical Ser. Inc.

Medicare: Risk
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** No
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 2,521
- **Hospital Contracted With or Used Regularly:** 60

MARYLAND

Optimum Choice, Inc.

451 Hungerford Drive
Suite 700
Rockville, Maryland 20850
Phone: (301)762-8205

Executive Name: George Jochum
Title: President
Medical Director: Eric Baugh, M.D.
Marketing: Steve Griffin
Finance: Joseph Guarriello
Operational Date: 01/01/1989

Model Type(s):
IPA

Service Area: Anne Arundel, Baltimore, Carroll, Charles, Frederick, Howard, Montgomery, Prince George's, Washington Counties and Baltimore City (MD); Washington,DC

Enrollment: 2,488 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Mid-Atlantic Medical Serv. Inc
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
— **PPO:** No
— **Traditional Insur:** No
— **Open-Ended Product:** Yes

Number Of
— **Medical Ctr/Satellites:** 0
— **Physicians (Primary & Spec. contracts):** 2,521
— **Hospital Contracted With or Used Regularly:** 60

PHN-HMO, Inc.

5700 Executive Dr.
Suite 104
Baltimore, Maryland 21228
Phone: (301)747-9060

Executive Name: Peter S. O'Donnell
Title: President & CEO
Medical Director: Sheldon Milner, M.D.
Marketing: Elizabeth Dana
Finance: Michael Landymore
Operational Date: 07/01/1986

Model Type(s):
IPA
Network

Service Area: Baltimore City and Baltimore, Howard, Harford, Carroll, Anne Arundel, and Cecil Counties

Enrollment: 16,500 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Health Networks of America
Managed By:

Medicare: Supp
Medicaid: No
FEHBP: No

Other Lines of Business:
— **PPO:** No
— **Traditional Insur:** No
— **Open-Ended Product:** Yes

Number Of
— **Medical Ctr/Satellites:** 0
— **Physicians (Primary & Spec. contracts):** 1,600
— **Hospital Contracted With or Used Regularly:** 6

Potomac Health

7939 Honeygo Blvd.
Baltimore, Maryland 21236
Phone: (301)760-3400

Executive Name: David D. Wolf
Title: Executive Director
Medical Director: Jose Martinez, M.D.
Marketing: Richard Capizzi
Finance: J. Mark Chaney
Operational Date: 12/01/1984

Model Type(s):
Network

Service Area: Baltimore City; Carroll, Cecil, Harford, Howard, Montgomery, Prince George's, Frederick, Washington, Calvert, St. Mary's, Charles & Anne Arundel County

Enrollment: 19,901 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Health Care Corp. of America
Managed By: Health Care Corp. of America

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 18
- **Physicians (Primary & Spec. contracts):** 405
- **Hospital Contracted With or Used Regularly:** 24

Prudential Health Care Plan, Inc. - PruCare of Washington, DC

4600 East-West Highway
8th Floor
Bethesda, Maryland 20814
Phone: (301)931-2020

Executive Name: Richard A. Meyer
Title: Director, Health Care Mgmt.
Medical Director: Al Janoski, M.D.
Marketing: Patrick Geraghty
Finance: George Meagher
Operational Date: 06/22/1984

Model Type(s):
IPA

Service Area: Washington, D.C. metro area

Enrollment: 1,126 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: The Prudential Insurance Co.
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:**
- **Physicians (Primary & Spec. contracts):** 1,050
- **Hospital Contracted With or Used Regularly:** 17

Prudential Insurance Company - PruCare of Baltimore

300 East Lombard Street
Suite 610
Baltimore, Maryland 21202
Phone: (301)783-2900

Executive Name: David C. Coulter
Title: Director
Medical Director: David Solomon, M.D.
Marketing: Larry Marable, FLMI
Finance:

Operational Date: 10/01/1989

Model Type(s):
IPA

Service Area: Baltimore City; Baltimore, Harford, Howard and Anne Arundel Counties

Enrollment:

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: The Prudential Insurance Co.
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:**
- **Physicians (Primary & Spec. contracts):** 669
- **Hospital Contracted With or Used Regularly:** 13

Total Health Care, Inc.

1501 Division St.
Baltimore, Maryland 21217
Phone: (301)383-8300

Executive Name: Michael Rashid
Title: CEO
Medical Director: Claude Hill, M.D.
Marketing: Raymond Cole (Acting)
Finance: Malcolm Leggett
Operational Date: 01/01/1975

Model Type(s):
Staff

Service Area: Baltimore City

Enrollment: 20,330 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Independent
Managed By:

Medicare: No
Medicaid: Yes
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 4
- **Physicians (Primary & Spec. contracts):** 20
- **Hospital Contracted With or Used Regularly:** 4

GHAA Member: Yes

MASSACHUSETTS

Bay State Health Care, Inc.

101 Main Street
Cambridge, Massachusetts 02142
Phone: (617)868-7000

Executive Name: Joseph C. Hoffman
Title: President
Medical Director: Lionelle D. Wells, M.D.
Marketing: William Mazza
Finance: Patricia E. Pilz
Operational Date: 05/01/1979
Model Type(s):
Network

Service Area: Eastern Massachusetts

Enrollment: 284,663 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Independent
Managed By:

Medicare: Risk
Medicaid: Yes
FEHBP: Yes

Other Lines of Business:
- **— PPO:** No
- **— Traditional Insur:** No
- **— Open-Ended Product:** No

Number Of
- **— Medical Ctr/Satellites:** 1
- **— Physicians (Primary & Spec. contracts):** 4,534
- **— Hospital Contracted With or Used Regularly:** 58

GHAA Member: Yes

Berkshire Health Plan

395 South Street
Pittsfield, Massachusetts 01201
Phone: (413)499-4009

Executive Name: Carole Henderson
Title: Plan Administrator
Medical Director: Rosario Noto, M.D.
Marketing: Barbara Tierney
Finance: Sandra Libby
Operational Date: 10/01/1984
Model Type(s):
IPA

Service Area: Berkshire County

Enrollment: 21,026 as of 10/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: Yes

Owner/Affiliate: BC & BS of Massachusetts
Managed By:

Medicare: No
Medicaid: Yes
FEHBP: Yes

Other Lines of Business:
- **— PPO:** No
- **— Traditional Insur:** No
- **— Open-Ended Product:** No

Number Of
- **— Medical Ctr/Satellites:** 0
- **— Physicians (Primary & Spec. contracts):** 204
- **— Hospital Contracted With or Used Regularly:** 4

MASSACHUSETTS

Central Massachusetts Health Care, Inc.

Mechanics Tower
Suite 300
Worcester, Massachusetts 01608
Phone: (617)798-8667

Executive Name: Benjamin R. Schenck
Title: President

Medical Director: Ralph M. Prows, M.D.

Marketing: Thomas B. Gentz

Finance: Paul M. Brough

Operational Date: 06/01/1979

Model Type(s):
IPA

Service Area: North, South and Central Massachusetts

Enrollment: 103,500 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: Yes

Owner/Affiliate: Independent
Managed By:

Medicare: Supp
Medicaid: Yes
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 1
- **Physicians (Primary & Spec. contracts):** 1,100
- **Hospital Contracted With or Used Regularly:** 18

CIGNA Healthplan of Massachusetts, Inc.

1350 Main Street
15th Floor
Springfield, Massachusetts 01103
Phone: (413)733-1177

Executive Name: Timothy P. Fitzgerald
Title: VP & General Manager

Medical Director:

Marketing: Christine L. Short

Finance: Peter P. Lore

Operational Date: 10/01/1987

Model Type(s):
IPA

Service Area: Hampden, Hampshire, Worcester Counties

Enrollment: 17,715 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: CIGNA Healthplan, Inc.
Managed By:

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 552
- **Hospital Contracted With or Used Regularly:** 6

GHAA Member: Yes

MASSACHUSETTS

Community Health Plan

Interstate Drive
W. Springfield, Massachusetts 01089
Phone: (413)736-8376

Executive Name: James Senterfitt
Title: Regional Administrator
Medical Director: Peter Betjemann, M.D.
Marketing: Jane Walsh
Finance: David Whitaker
Operational Date: 01/01/1984

Model Type(s):
Network

Service Area: Berkshire, Franklin and Hampshire Counties in western MA

Enrollment: 17,753 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Capital Area Comm. Health Plan
Managed By:

Medicare: Cost
Medicaid: Yes
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 21
- **Physicians (Primary & Spec. contracts):** 200
- **Hospital Contracted With or Used Regularly:** 8

GHAA Member: Yes

Fallon Community Health Plan

100 Hartwell Street
West Boylston, Massachusetts 01583
Phone: (508)835-2550

Executive Name: Christy W. Bell
Title: Executive Director
Medical Director: Joel Kaufman, M.D.
Marketing: Gary W. Thomas
Finance: Gary J. Zelch
Operational Date: 02/01/1977

Model Type(s):
Group

Service Area: Worcester and parts of Middlesex Counties

Enrollment: 109,000 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Fallon Clinic, Inc.
Managed By:

Medicare: Risk
Medicaid: Yes
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 9
- **Physicians (Primary & Spec. contracts):** 188
- **Hospital Contracted Witn or Used Regularly:** 7

GHAA Member: Yes

Harvard Community Health Plan

10 Brookline Place West
Brookline, Massachusetts 02146
Phone: (617)731-8240

Executive Name: Thomas O. Pyle
Title: President and CEO
Medical Director: John M. Ludden, M.D.
Marketing: George P. Russell
Finance: Miles Coverdale
Operational Date: 10/01/1969

Model Type(s):
Staff
Group

Service Area: Eastern Massachusetts and Berkshire County; Southern NH; Northern RI

Enrollment: 400,000 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Harvard Community Health Plan
Managed By:

Medicare: Risk
Medicaid: Yes
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 36
- **Physicians (Primary & Spec. contracts):** 1,000
- **Hospital Contracted With or Used Regularly:** 31

GHAA Member: Yes

Harvard University Group Health Plan

75 Mt. Auburn Street
Cambridge, Massachusetts 02138
Phone: (617)495-2074

Executive Name: David S. Rosenthal, M.D.
Title: Director
Medical Director: David S. Rosenthal, M.D.
Marketing:
Finance: Laurence H. Bishoff
Operational Date: 07/01/1972

Model Type(s):
Staff

Service Area: Harvard University community

Enrollment: 3,657 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Harvard University
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 4
- **Physicians (Primary & Spec. contracts):** 72
- **Hospital Contracted With or Used Regularly:** 4

Health New England

66 Industry Avenue
Springfield, Massachusetts 01104
Phone: (413)787-4000

Executive Name: Richard Belloff
Title: President & CEO
Medical Director: Agosinto Natale, M.D.
Marketing: Robert Suchecki
Finance: Phil Pin
Operational Date: 01/01/1986

Model Type(s):
IPA

Service Area: Hamden and Hampshire Counties in MA; Tolland and Hartford Counties in CT

Enrollment: 31,400 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Independent
Managed By:

Medicare: No
Medicaid: Yes
FEHBP: Yes

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** No
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 500
- **Hospital Contracted With or Used Regularly:** 5

Lahey Clinic - BCBS Health Maintenance Plan

One Alewife Center
Cambridge, Massachusetts 02140
Phone: (617)956-3008

Executive Name: Janet May
Title: Plan Administrator
Medical Director: Marvin Wool, M.D.
Marketing: William Hickey
Finance: Sandra Libby
Operational Date: 11/01/1980

Model Type(s):
Group

Service Area: Essex, Middlesex, Norfolk Counties

Enrollment: 25,030 as of 10/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: Yes

Owner/Affiliate: BC & BS of Massachusetts
Managed By:

Medicare: Risk
Medicaid: Yes
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 1
- **Physicians (Primary & Spec. contracts):** 68
- **Hospital Contracted With or Used Regularly:** 11

MASSACHUSETTS

Medical West Community Health Plan, Inc.

One Worcester Road
Framingham, Massachusetts 01701
Phone: (508)879-0077

Executive Name: William A. Schlag
Title: President and CEO
Medical Director: Drs. Schultz and Collins
Marketing: John Casey and James Kane
Finance:
Operational Date: 12/01/1978

Model Type(s):
Staff

Service Area: Springfield metro area and Eastern Massachusetts excluding Cape Cod

Enrollment: 155,000 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: BC & BS of Massachusetts
Managed By:

Medicare: R,H
Medicaid: Yes
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 11
- **Physicians (Primary & Spec. contracts):** 425
- **Hospital Contracted With or Used Regularly:** 37

GHAA Member: Yes

MetLife HealthCare Network of Massachusetts, Inc.

120 Royall Street
Canton, Massachusetts 02021-1028
Phone: (617)821-2620

Executive Name: Deepak Jahagirdar
Title: President/CEO
Medical Director: Harvey Liberman, M.D.
Marketing:
Finance:
Operational Date: 03/01/1987

Model Type(s):
IPA

Service Area: Middlesex, Suffolk, Essex, Plymouth, Bristol and Norfolk Counties

Enrollment: 1,245 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: MetLife HealthCare Mgmt. Corp.
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 751
- **Hospital Contracted With or Used Regularly:** 15

GHAA Member: Yes

MASSACHUSETTS

MIT Health Plan

E23-308 MIT
77 Massachusetts Avenue
Cambridge, Massachusetts 02139
Phone: (617)253-1322

Executive Name:	Linda L. Rounds
Title:	Executive Director
Medical Director:	Arnold Weinberg
Marketing:	Mary S. Hertema
Finance:	Heather S. Ryan
Operational Date:	07/01/1973

Model Type(s):
Staff

Service Area: Eastern Massachusetts

Enrollment: 9,500 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO:	No
Federally Qualified CMP:	No

Owner/Affiliate: Mass. Institute of Technology
Managed By: MIT Medical Department

Medicare:	No
Medicaid:	No
FEHBP:	No
Other Lines of Business:	
— PPO:	No
— Traditional Insur:	No
— Open-Ended Product:	Yes
Number Of	
— Medical Ctr/Satellites:	1
— Physicians (Primary & Spec. contracts):	72
— Hospital Contracted With or Used Regularly:	5

GHAA Member: Yes

Montachusett Health Plan

285 Central Street
Leominster Plaza
Leominster, Massachusetts 01453
Phone: (617)534-4100

Executive Name:	Christine Brudevold
Title:	Plan Administrator
Medical Director:	Vacant
Marketing:	Deborah Kelliher
Finance:	Sandra Libby
Operational Date:	02/01/1984

Model Type(s):
IPA

Service Area: Northern Worcester County

Enrollment: 3,473 as of 10/31/1989

Tax Status: Nonprofit

Federally Qualified HMO:	No
Federally Qualified CMP:	Yes

Owner/Affiliate: BC & BS of Massachusetts
Managed By:

Medicare:	No
Medicaid:	Yes
FEHBP:	No
Other Lines of Business:	
— PPO:	No
— Traditional Insur:	No
— Open-Ended Product:	No
Number Of	
— Medical Ctr/Satellites:	0
— Physicians (Primary & Spec. contracts):	83
— Hospital Contracted With or Used Regularly:	9

MASSACHUSETTS

Neighborhood Health Plan Inc.

1470 Dorchester Avenue
Dorchester, Massachusetts 02122
Phone: (617)288-1293

Executive Name: John J. Harrington
Title: Chief Executive Officer
Medical Director: Peter Connolly, M.D.
Marketing: Mike Baranowski
Finance: Sandra Maislen
Operational Date: 12/31/1987

Model Type(s):
Network

Service Area: Metropolitan Boston area

Enrollment: 12,139 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Independent
Managed By:

Medicare: No
Medicaid: Yes
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 33
- **Physicians (Primary & Spec. contracts):** 750
- **Hospital Contracted With or Used Regularly:** 25

North Shore Health Plan

One Alewife Center
Cambridge, Massachusetts 02140
Phone: (617)956-3008

Executive Name: Janet May
Title: Plan Administrator
Medical Director:
Marketing: William Hickey
Finance: Sandra Libby
Operational Date: 05/01/1985

Model Type(s):
IPA

Service Area: Essex, Middlesex Counties

Enrollment: 10,285 as of 10/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: Yes

Owner/Affiliate: BC & BS of Massachusetts
Managed By:

Medicare: No
Medicaid: Yes
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 162
- **Hospital Contracted With or Used Regularly:** 11

MASSACHUSETTS

Pilgrim Health Care, Inc.

10 Accord Executive Drive
P.O. Box 200
Norwell, Massachusetts 02061
Phone: (617)871-3950

Executive Name: Allan I. Greenberg
Title: Chief Executive Officer
Medical Director: Samuel K. Stewart, M.D.
Marketing: Patricia L. Callahan
Finance: Thomas J. Brophy
Operational Date 04/01/1981

Model Type(s):
IPA

Service Area: Eastern Massachusetts and Rhode Island

Enrollment: 134,500 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Independent
Managed By:

Medicare: No
Medicaid: Yes
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,950
- **Hospital Contracted With or Used Regularly:** 52

Tufts Associated Health Plan

400-2 Totten Pond Road
Waltham, Massachusetts 02254
Phone: (617)466-9400

Executive Name: Harris A. Berman, M.D.
Title: President
Medical Director: Mark Bloomberg, M.D.
Marketing: James M. Walter
Finance: Russell Kopp
Operational Date: 12/15/1981

Model Type(s):
IPA

Service Area: All of eastern and parts of central Massachusetts, including the Worcester area

Enrollment: 115,500 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Independent
Managed By:

Medicare: Supp
Medicaid: Yes
FEHBP: Yes

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 2,500
- **Hospital Contracted With or Used Regularly:** 35

GHAA Member: Yes

MASSACHUSETTS

U.S. Healthcare

1601 Trapelo Road
Waltham, Massachusetts 02154
Phone: (617)893-1660

Executive Name: Richard Cornell, M.D.
Title: General Manager

Medical Director: Richard Cornell, M.D.

Marketing: Richard Felice

Finance: Costas Nicolaides

Operational Date: 01/01/1988

Model Type(s):
IPA

Service Area: Essex, Middlesex, Norfolk, Plymouth, Suffolk, Bristol and Worcester Counties

Enrollment: 12,500 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: U.S. Healthcare, Inc.
Managed By: U.S. Healthcare, Inc.

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:**
- **Physicians (Primary & Spec. contracts):** 613
- **Hospital Contracted With or Used Regularly:** 15

Western Mass Health Plan

One Roundhouse Plaza
Northampton, Massachusetts 01860
Phone: (413)586-9161

Executive Name: Marguerite Tonelli
Title: Plan Administrator

Medical Director: Donald Abel, M.D.

Marketing: Barbara Tierney

Finance: Sandra Libby

Operational Date: 07/01/1986

Model Type(s):
IPA

Service Area: Franklin, Hampden and Hampshire Counties

Enrollment: 9,415 as of 10/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: Yes

Owner/Affiliate: BC & BS of Massachusetts
Managed By:

Medicare: No
Medicaid: Yes
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:**
- **Physicians (Primary & Spec. contracts):** 111
- **Hospital Contracted With or Used Regularly:** 5

MICHIGAN

Blue Care Network - Health Central

1403 S. Creyts Road
Lansing, Michigan 48917
Phone: [illegible]7)322-8000

Executive Name: Lee J. Lich
Title: Executive Director and CEO

Medical Director: Geoffrey M. Linz, M.D.

Marketing: Robert L. Heintz, Jr.

Finance: Joseph Pirch

Operational Date: 12/01/1977

Model Type(s):
Staff
Network

Service Area: Counties of Ingham, Eaton, Livingston, Clinton, Jackson, Ionia, and Shiawassee

Enrollment: 66,000 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: BC & BS of Michigan
Managed By:

Medicare: Risk
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 3
- **Physicians (Primary & Spec. contracts):** 178
- **Hospital Contracted With or Used Regularly:** 10

GHAA Member: Yes

Blue Care Network, Great Lakes

611 Cascade West Parkway, SE
Grand Rapids, Michigan 49546
Phone: (616)957-5057

Executive Name: Robert M. Smedes
Title: Executive Director

Medical Director: Steven Baker, M.D.

Marketing:

Finance: Gordon Gebbens

Operational Date: 04/01/1982

Model Type(s):
Network

Service Area: 36 counties - most of northern lower peninsula; western and southwestern part of MI

Enrollment: 111,670 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: BC & BS of Michigan
Managed By:

Medicare: Risk
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 4
- **Physicians (Primary & Spec. contracts):** 450
- **Hospital Contracted With or Used Regularly:** 45

GHAA Member: Yes

Blue Care Network of Southeast Michigan

27000 W. 11 Mile Road
P.O. Box 5043
Southfield, Michigan 48086-5043
Phone: (313)354-7450

Executive Name: Janet B. Ofodile
Title: Executive Director

Medical Director: Robert Church, D.O.

Marketing: Norma Hollis

Finance: Marilyn Ogg

Operational Date: 09/01/1981

Model Type(s):
IPA

Service Area: Wayne, Oakland, Macomb, Washtenaw and Lenawee Counties

Enrollment: 110,159 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: BC & BS of Michigan
Managed By:

Medicare: Supp
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,230
- **Hospital Contracted With or Used Regularly:** 47

GHAA Member: Yes

Blue Care Network of East Michigan

4200 Fashion Square Boulevard
Saginaw, Michigan 48603
Phone: (517)791-3200

Executive Name: Arnold C. DuFort
Title: Executive Director

Medical Director: C. Richard Gumpper, M.D.

Marketing: Michael Curdy

Finance: Kevin J. Klobucar

Operational Date: 12/24/1975

Model Type(s):
Staff
Network

Service Area: 9 counties in central/eastern Michigan

Enrollment: 71,141 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: BC & BS of Michigan
Managed By: Health Service Company

Medicare: Supp
Medicaid: Yes
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 3
- **Physicians (Primary & Spec. contracts):** 675
- **Hospital Contracted With or Used Regularly:** 18

GHAA Member: Yes

MICHIGAN

Butterworth Health Plan

2025 Raybrook, S.E.
Suite 500
Grand Rapids, Michigan 49506
Phone: (616)942-2431

Executive Name: Victor Turvey
Title: Executive Director

Medical Director:

Marketing:

Finance:

Operational Date: 10/01/1986

Model Type(s):
IPA

Service Area: Counties of Kent, Ottawa, Mecosta, Montcalm, Gratiot, Clinton, Ionia, Eaton, Barry, Allegan, Muskegon and Newaygo

Enrollment: 43,225 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Butterworth Health Corporation
Managed By: PARTNERS National Health Plans

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
— PPO: Yes
— Traditional Insur: No
— Open-Ended Product: No

Number Of
— Medical Ctr/Satellites: 0
— Physicians (Primary & Spec. contracts): 537
— Hospital Contracted With or Used Regularly: 12

Care Choices Health Plans/ Mercy Alternative

34605 Twelve Mile Road
Farmington Hill, Michigan 48331
Phone: (313)489-6203

Executive Name: Richard P. Dorr, M.D.
Title: President

Medical Director: Charles Morrill, M.D.

Marketing: Cindy Wolter, Mgr.

Finance: Kimberly K. Horn, CFO

Operational Date: 01/01/1984

Model Type(s):
IPA

Service Area: All of 6 and parts of 8 counties in MI; 17 counties in Iowa

Enrollment: 102,604 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Mercy Health Services
Managed By: Mercy Alternative

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
— PPO: Yes
— Traditional Insur: No
— Open-Ended Product: No

Number Of
— Medical Ctr/Satellites: 0
— Physicians (Primary & Spec. contracts): 1,458
— Hospital Contracted With or Used Regularly: 15

GHAA Member: Yes

MICHIGAN

Comprehensive Health Services Inc.

6500 John C. Lodge
Detroit, Michigan 48202
Phone: (313)875-4200

Executive Name: Ellis J. Bonner
Title: President & CEO

Medical Director: N.S. Rangarajan, M.D.

Marketing: Robert B. Low, Ph.D.

Finance: Lawrence T. Mathews,CPA

Operational Date: 04/01/1973

Model Type(s):
IPA
Staff

Service Area: Wayne, Oakland, Macomb, Monroe, Muskegon and Genesee Counties

Enrollment: 71,000 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate:

Managed By:

Medicare: No
Medicaid: Yes
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 10
- **Physicians (Primary & Spec. contracts):** 251
- **Hospital Contracted With or Used Regularly:** 32

GHAA Member: Yes

Grand Valley Health Plan

4550 Cascade Road, S.E.
Grand Rapids, Michigan 49506
Phone: (616)949-2410

Executive Name: Roland E. Palmer
Title: President

Medical Director: James T. Kerby, M.D.

Marketing: Thomas F. Ferraro

Finance: Andrew A. Brummel

Operational Date: 12/01/1981

Model Type(s):
Staff
Group

Service Area: Kent, Ottawa and Allegan Counties

Enrollment: 18,050 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Independent

Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 6
- **Physicians (Primary & Spec. contracts):** 113
- **Hospital Contracted With or Used Regularly:** 3

GHAA Member: Yes

MICHIGAN

Health Alliance Plan of Michigan

2850 West Grand Boulevard
Detroit, Michigan 48202
Phone: (313)872-8100

Executive Name: James Walworth
Title: President

Medical Director: David Siegel, M.D.

Marketing: John Breitmeyer

Finance: Roman Kulich

Operational Date: 02/08/1979

Model Type(s):
Staff
Group
Network

Service Area: Wayne, Oakland, Macomb, St. Clair, Washtenaw and Monroe Counties

Enrollment: 418,072 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Henry Ford Health System
Managed By:

Medicare: Risk
Medicaid: Yes
FEHBP: Yes

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 41
- **Physicians (Primary & Spec. contracts):** 1,665
- **Hospital Contracted With or Used Regularly:** 30

GHAA Member: Yes

HealthPlus of Michigan /Genesee Health Care

2050 S. Linden Road
Flint, Michigan 48501-1700
Phone: (313)230-2168

Executive Name: Michael A. Mark
Title: President

Medical Director: Bruce Troutman, D.O.

Marketing: Paul Crandall

Finance: Paul Garson, CPA

Operational Date: 10/15/1979

Model Type(s):
IPA

Service Area: Genesee, Lapeer, Shiawassee, Saginaw Bay, Tuscola, Macomb, Monroe, Oakland, Washtenaw, and Wayne Counties

Enrollment: 96,137 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate:

Managed By:

Medicare: Risk
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,825
- **Hospital Contracted With or Used Regularly:** 35

GHAA Member: Yes

Lake Shore HMO

442 Century Lane
Holland, Michigan 49423
Phone: (616)392-6401

Executive Name: Ronald Harms
Title: President
Medical Director: James F. Byrne, M.D.
Marketing: Lou Ann LeFere
Finance: Wynn Hazen
Operational Date: 01/01/1986

Model Type(s):
IPA

Service Area: Southern Muskegon, Ottawa and Northern Allegan Counties

Enrollment: 17,404 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate:
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 165
- **Hospital Contracted With or Used Regularly:** 5

M-Care

3601 Plymouth Road
Ann Arbor, Michigan 48105
Phone: (313)747-8700

Executive Name: Mike S. Porwal
Title: Chief Operating Officer
Medical Director: Herbert O. Sloan, M.D.
Marketing: Jeanette B. Trefzer
Finance: Ernest E. Humbert
Operational Date: 09/26/1986

Model Type(s):
Network

Service Area: Southeastern Michigan

Enrollment: 28,200 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: University of Michigan
Managed By: University of Michigan

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 7
- **Physicians (Primary & Spec. contracts):** 1,100
- **Hospital Contracted With or Used Regularly:** 20

GHAA Member: Yes

MICHIGAN

North Med HMO, Inc.

109 East Front
Suite 309
Traverse City, Michigan 49684
Phone: (616)941-1690

Executive Name: Walter J. Hooper, III
Title: President & CEO
Medical Director: Michael Eldredge, M.D.
Marketing: Terry Roote
Finance: Walter J. Hooper, III
Operational Date: 03/01/1987

Model Type(s):
IPA

Service Area: 5 counties in and around Grand Traverse County

Enrollment: 3,000 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: No.Med Assoc/Munson Healthcare
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 130
- **Hospital Contracted With or Used Regularly:** 4

GHAA Member: Yes

OmniCare Health Plan (formerly Michigan HMO)

7650 Second Avenue
Detroit, Michigan 48202
Phone: (313)873-2800

Executive Name: Ronald R. Dobbins
Title: President
Medical Director: Hills Howard, Jr., M.D.
Marketing: Milan Popovich
Finance: Jagu Vanaharam
Operational Date: 02/01/1974

Model Type(s):
IPA

Service Area: Southeastern Michigan

Enrollment: 76,894 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate:
Managed By: United American Healthcare Co.

Medicare: No
Medicaid: Yes
FEHBP: Yes

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 134
- **Physicians (Primary & Spec. contracts):** 1,350
- **Hospital Contracted With or Used Regularly:** 55

MICHIGAN

Physicians Health Plan of Kalamazoo

150 E. Crosstown Parkway
Suite 205
Kalamazoo, Michigan 49001
Phone: (616)349-6692

Executive Name: Michael J. Koehler
Title: Executive Director

Medical Director: Gerald Friedman, M.D.

Marketing: Rita Light

Finance:

Operational Date: 11/01/1985

Model Type(s):
IPA

Service Area: 5 counties surrounding Kalamazoo County, MI

Enrollment: 15,600 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate:

Managed By: United HealthCare Corporation

Medicare: Risk
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 290
- **Hospital Contracted With or Used Regularly:** 7

Physicians Health Plan of Mid-Michigan

309 N. Washington Square
#200
Lansing, Michigan 48933
Phone: (517)484-7700

Executive Name: James Savage
Title: President

Medical Director: Joseph Sheets, M.D.

Marketing:

Finance:

Operational Date: 10/01/1981

Model Type(s):
IPA

Service Area: Lansing, Muskegon, Kalamazoo, Jackson (20 county area)

Enrollment: 123,000 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate:

Managed By: United HealthCare Corporation

Medicare: Risk
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,700
- **Hospital Contracted With or Used Regularly:** 25

SelectCare MedExtend, Inc. / prev. Group Health Plan of MI

363 West Big Beaver
P. O. Box 396
Troy, Michigan 48084
Phone: (313)528-1090

Executive Name: Barry K. Martins
Title: President & CEO

Medical Director: Douglas R. Woll, M.D.

Marketing: Tlanda McDonald

Finance: Maria Szymanski

Operational Date: 09/01/1977

Model Type(s):
IPA
Staff
Network

Service Area: All of Wayne, Oakland and Macomb Counties and Townships of Brighton, Almont, Berlin and Ira

Enrollment: 76,291 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: SelectCare, Inc.
Managed By:

Medicare: No
Medicaid: Yes
FEHBP: Yes

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** No
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 17
- **Physicians (Primary & Spec. contracts):** 800
- **Hospital Contracted With or Used Regularly:** 14

GHAA Member: Yes

Total Health Care, Inc.

3455 Woodward Avenue
Detroit, Michigan 48201
Phone: (313)833-8800

Executive Name: Kenneth G. Rimmer
Title: Executive Director

Medical Director: R.J. Arrington, Jr., M.D.

Marketing: John A. Jones

Finance: Paul Holden

Operational Date: 03/01/1976

Model Type(s):
IPA

Service Area: Wayne, Oakland, and Macomb Counties

Enrollment: 18,631 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Independent
Managed By:

Medicare: No
Medicaid: Yes
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 30
- **Physicians (Primary & Spec. contracts):** 1,600
- **Hospital Contracted With or Used Regularly:** 6

GHAA Member: Yes

MICHIGAN

Physicians Health Plan of South Michigan

1 Jackson Square, Suite 950
Jackson, Michigan 49201
Phone: (517)782-7154

Executive Name: Janice Dubey
Title: CEO

Medical Director:

Marketing: John Rogus

Finance: Carla Muggio

Operational Date: 02/01/1985

Model Type(s):
IPA

Service Area: Jackson and Hillsdale Counties; parts of Lenawee, Calhoun and Ingham Counties

Enrollment: 15,000 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Independent
Managed By: United HealthCare Corporation

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 180
- **Hospital Contracted With or Used Regularly:** 5

Physicians Health Plan of West Michigan

800 First Street, Suite 501
Muskegon, Michigan 49440
Phone: (616)728-3900

Executive Name: Ronald S. Franzese
Title: CEO

Medical Director: Wayne Brenneman, M.D.

Marketing: David Young

Finance:

Operational Date: 05/01/1984

Model Type(s):
IPA

Service Area: Muskegon, Ottawa, Oceana, and Newaygo Counties

Enrollment: 20,500 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: United HealthCare Corporation
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 260
- **Hospital Contracted With or Used Regularly:** 7

MINNESOTA

Central Minnesota Group Health Plan

1245 - 15th Street North
St. Cloud, Minnesota 56303
Phone: (612)253-5220

Executive Name: John Hoefs
Title: CEO/Executive Director
Medical Director: Patrick Lally, M.D.
Marketing: Vacant
Finance: Greg Hess
Operational Date: 09/01/1979

Model Type(s):
Staff

Service Area: All of Benton and Sherbourne Counties; eastern half of Stearns and northern portion of Wright Counties

Enrollment: 14,555 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Group Health Inc.
Managed By:

Medicare: HCPP
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 1
- **Physicians (Primary & Spec. contracts):** 110
- **Hospital Contracted With or Used Regularly:** 5

GHAA Member: Yes

First Plan HMO / formerly Community Health Ctr

4th Street at 11th Avenue
Two Harbors, Minnesota 55616
Phone: (218)834-2171

Executive Name: John S. Bjorum
Title: Executive Director
Medical Director: Lee J. Cohen, M.D.
Marketing: Earl Hamilton
Finance: Timothy Miller
Operational Date: 11/01/1944

Model Type(s):
Network

Service Area: Northeastern Minnesota

Enrollment: 8,500 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: BC of Minnesota
Managed By:

Medicare: HCPP
Medicaid: Yes
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 15
- **Physicians (Primary & Spec. contracts):** 90
- **Hospital Contracted With or Used Regularly:** 4

Group Health, Inc.

2829 University Avenue, S.E.
Minneapolis, Minnesota 55414
Phone: (612)623-8400

Executive Name: George C. Halvorson
Title: President & CEO
Medical Director: Paul Brat, MD
Marketing: Roger M. Swenson
Finance: Earl Beitzel
Operational Date: 08/01/1957

Model Type(s):
Staff

Service Area: Hennepin, Ramsey, Scott, Dakota, Isanti, and Milleliac Counties, and parts of surrounding townships

Enrollment: 264,560 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Independent
Managed By:

Medicare: Risk
Medicaid: Yes
FEHBP: Yes

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 41
- **Physicians (Primary & Spec. contracts):** 1,200
- **Hospital Contracted With or Used Regularly:** 21

GHAA Member: Yes

HMO Minnesota

3535 Blue Cross Road
P.O. Box 43179
St. Paul, Minnesota 55164
Phone: (612)456-8433

Executive Name: Mary K. Brainerd
Title: Vice President & COO
Medical Director: Mark Banks, M.D.
Marketing: Colleen Reitan
Finance: Harvey Hopkins
Operational Date: 09/01/1974

Model Type(s):
IPA
Network

Service Area: 63 Minnesota counties

Enrollment: 154,000 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: BC & BS of Minnesota
Managed By: BC & BS of Minnesota

Medicare: R, H
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 244
- **Physicians (Primary & Spec. contracts):** 5,400
- **Hospital Contracted With or Used Regularly:** 55

MINNESOTA

Mayo Health Plan

21 First Street, S.W.
Rochester, Minnesota 55902
Phone: (507)284-8274

Executive Name: Alan Schilmoeller
Title: Executive Director
Medical Director: Emilio R. Giuliani, M.D.
Marketing: William H. Carroll
Finance: Steven L. Knudson
Operational Date: 07/01/1986

Model Type(s):
Network

Service Area: Dakota, Rice, Waseca, Goodhue, Dodge, Steele, Wabasha, Olmsted, Fillmore, Houston and Winona Counties

Enrollment: 6,208 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Mayo Clinic
Managed By: Mayo Management Services, Inc.

Medicare: Supp
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec.-contracts):** 1,900
- **Hospital Contracted With or Used Regularly:** 16

MedCenters Health Plan, Inc.

5050 Excelsior Boulevard
Suite 400
Minneapolis, Minnesota 55416
Phone: (612)927-2042

Executive Name: Kirby Erickson
Title: Executive Director
Medical Director: Max Boller, M.D.
Marketing: Steve Peterson
Finance: Paul Gelwitz
Operational Date: 12/01/1972

Model Type(s):
Network

Service Area: 39 counties in Minnesota

Enrollment: 263,000 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: Yes

Owner/Affiliate: Independent
Managed By: PARTNERS National Health Plans

Medicare: Risk
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 100
- **Physicians (Primary & Spec. contracts):** 1,000
- **Hospital Contracted With or Used Regularly:** 43

MINNESOTA

Metropolitan Health Plan

822 South Third Street
Suite 140
Minneapolis, Minnesota 55415
Phone: (612)347-8557

Executive Name: John Bluford
Title: Director

Medical Director: Eugene Ott, M.D.

Marketing: David Johnson

Finance: Joan Delich, Opers. Mgr.

Operational Date: 03/01/1987

Model Type(s):
Network

Service Area: Twin Cities Metropolitan area

Enrollment: 10,500 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Hennepin Cty. Bureau of Health
Managed By: Hennepin County

Medicare: No
Medicaid: Yes
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 2
- **Physicians (Primary & Spec. contracts):** 335
- **Hospital Contracted With or Used Regularly:** 2

NWNL Health Network, Inc.

1295 Bandana Blvd. North
Atrium Building, Suite 220
St. Paul, Minnesota 55108
Phone: (612)647-0305

Executive Name: Jim Lauer
Title: President & CEO

Medical Director: J. Bryan Warren, M.D.

Marketing: Dan Boos

Finance: Mike Cornelison

Operational Date: 01/01/1984

Model Type(s):
Network

Service Area: 7 county metro area

Enrollment: 11,792 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: NW National Life Insurance Co.
Managed By: NWNL Health Management Corp.

Medicare: Risk
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 69
- **Physicians (Primary & Spec. contracts):** 1,456
- **Hospital Contracted With or Used Regularly:** 19

MINNESOTA

Physicians Health Plan of Minnesota

5601 Smetana Drive
P.O. Box 1587
Minneapolis, Minnesota 55440-7001
Phone: (612)936-1200

Executive Name: K. James Ehlen, M.D.
Title: CEO & Chairman of Board
Medical Director: Allan J. Chernov, M.D.
Marketing: Arnold R. Hebert
Finance: Dennis Reese
Operational Date: 08/01/1975

Model Type(s):
IPA

Service Area: 38 counties in MN; includes Minneapolis metro area

Enrollment: 337,765 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: Yes

Owner/Affiliate:

Managed By: United HealthCare Corporation

Medicare: HCPP
Medicaid: Yes
FEHBP: Yes

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 3,923
- **Hospital Contracted With or Used Regularly:** 83

Share Health Plan

3600 W. 80th Street
Bloomington, Minnesota 55431
Phone: (612)830-3166

Executive Name: Ted W. LaBedz
Title: President
Medical Director: D.Nelson,MD/E.Penny,MD
Marketing: John Tadich
Finance: Pamela Shaw
Operational Date: 06/01/1974

Model Type(s):
Group
Network

Service Area: Anoka, Carver, Chisago, Dakota, Hennepin, Ramsey, St. Louis, Scott and Washington Counties in MN; Pierce and St. Croix Counties in WI

Enrollment: 145,154 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: Yes

Owner/Affiliate: United HealthCare Corporation
Managed By: Share Development Corporation

Medicare: Risk
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 72
- **Physicians (Primary & Spec. contracts):** 502
- **Hospital Contracted With or Used Regularly:** 28

GHAA Member: Yes

UCare

825 Washington Avenue, SE
Minneapolis, Minnesota 55414
Phone: (612)627-4301

Executive Name:	Ann M. Christ
Title:	CEO
Medical Director:	R. Craig Christianson
Marketing:	Ann M. Christ
Finance:	Joel Waxman
Operational Date:	08/01/1989

Model Type(s):
IPA

Service Area: Hennepin County

Enrollment: 2,000 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO:	No
Federally Qualified CMP:	No

Owner/Affiliate: University of Minnesota
Managed By: Univ. Affiliated Family Phys.

Medicare:	No
Medicaid:	Yes
FEHBP:	No
Other Lines of Business:	
— PPO:	No
— Traditional Insur:	No
— Open-Ended Product:	No

Number Of	
— Medical Ctr/Satellites:	0
— Physicians (Primary & Spec. contracts):	100
— Hospital Contracted With or Used Regularly:	4

MISSOURI

BLUE-CARE INC.

2301 Main Street
Kansas City, Missouri 64108
Phone: (816)395-2222

Executive Name: Richard P. Krecker
Title: President & CEO
Medical Director: Richard Michelson, M.D.
Marketing: Diane James
Finance: Roger Helt
Operational Date: 01/01/1989

Model Type(s):
IPA

Service Area: Kansas City metro area

Enrollment: 63,889 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: BC/BS of Kansas City
Managed By: BC/BS of Kansas City

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:**
- **Physicians (Primary & Spec. contracts):** 1,800
- **Hospital Contracted With or Used Regularly:** 10

Blue Choice

444 Forest Park Avenue
St. Louis, Missouri 63108
Phone: (314)289-6210

Executive Name: Seymour Kaplan
Title: President, CEO
Medical Director: James Coates, M.D.
Marketing: Ted Christianson
Finance:
Operational Date: 01/01/1988

Model Type(s):
IPA

Service Area: St. Louis Metropolitan area

Enrollment: 45,000 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: BC & BS of Missouri
Managed By: BC & BS of Missouri

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,100
- **Hospital Contracted With or Used Regularly:** 18

MISSOURI

CarePlus of Missouri

East 10th Street
P.O. Box 8
Rolla, Missouri 65401
Phone: (314)364-0900

Executive Name: Thomas E. Houston
Title: Executive Director

Medical Director: James Criscione, M.D.

Marketing: Thomas E. Houston

Finance: Charles A. James, Ph.D.

Operational Date: 09/01/1986

Model Type(s):
IPA

Service Area: 18 counties in Central Missouri

Enrollment: 6,082 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Independent
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 600
- **Hospital Contracted With or Used Regularly:** 10

GHAA Member: Yes

CIGNA Healthplan of St. Louis

8182 Maryland Avenue
Suite 301
Clayton, Missouri 63105-3721
Phone: (314)726-7860

Executive Name: Dennis E. Edmonds
Title: General Manager

Medical Director: David L. Yontz, M.D.

Marketing: Stu Schueller

Finance: Debra A. Welsh

Operational Date: 01/01/1986

Model Type(s):
IPA

Service Area: St. Charles, St. Louis, Franklin and Jefferson Counties and St. Louis City in MO; Madison, St. Clair and Monroe Counties in IL

Enrollment: 25,109 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: CIGNA Healthplan, Inc.
Managed By:

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,433
- **Hospital Contracted With or Used Regularly:** 17

GHAA Member: Yes

MISSOURI

Group Health Plan, Inc.

11475 Olde Cabin Road
St. Louis, Missouri 63141
Phone: (314)993-5955

Executive Name: Ron M. Lodder
Title: Chairman & President
Medical Director: Margarethe Hagemann, M.D.
Marketing: Steven Williams
Finance: Donald B. Smallwood
Operational Date: 01/01/1982

Model Type(s):
Staff
Network

Service Area: MO: St. Louis City, St. Louis, Crawford, St. Charles, Jefferson, Warren, Franklin, Ste. Genevieve, and Gasconade Counties; all/part of 6 cnties. in IL

Enrollment: 105,357 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Independent
Managed By:

Medicare: Cost
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 13
- **Physicians (Primary & Spec. contracts):** 285
- **Hospital Contracted With or Used Regularly:** 11

GHAA Member: Yes

Lincoln National Health Plan

701 Emerson Rd.
Suite 445
St. Louis, Missouri
Phone: (314)997-7410

Executive Name: Ernie Sylvester
Title: Regional Plan Director
Medical Director: Steven A. Nagel, M.D.
Marketing: Rob Noel
Finance: Ralph O'Brien
Operational Date: 12/16/1986

Model Type(s):
IPA

Service Area: City of St. Louis and counties of St. Louis, St. Charles, Franklin, and Jefferson

Enrollment: 2,600 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Lincoln National Adm. Services
Managed By: Lincoln National

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** Yes
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 798
- **Hospital Contracted With or Used Regularly:** 15

GHAA Member: Yes

MetLife HealthCare Network, Inc.

14500 S. Outer Forty Road
St. Louis, Missouri 63017
Phone: (314)542-1400

Executive Name: Charles R. Stark
Title: President/CEO

Medical Director: Stephen Spurgeon, M.D.

Marketing:

Finance:

Operational Date: 10/01/1985

Model Type(s):
IPA

Service Area: St. Louis city and county; St. Charles, Jefferson and Franklin Counties, MO; Madison, St. Clair and Monroe Counties, IL

Enrollment: 43,124 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: MetLife HealthCare Mgmt. Corp.
Managed By:

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,166
- **Hospital Contracted With or Used Regularly:** 14

GHAA Member: Yes

Missouri Pacific Employees' Health Association

12300 Old Tesson Road
St. Louis, Missouri 63128
Phone: (314)849-3622

Executive Name: Marala Tanprateep
Title: President

Medical Director: W.P. Schuyessler, M.D.

Marketing: Marala Tanprateep

Finance: Darlene Scaglione

Operational Date: 01/01/1900

Model Type(s):
IPA
Group

Service Area:

Enrollment: 17,000 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Independent
Managed By:

Medicare: HCPP
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** Yes
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 96
- **Hospital Contracted With or Used Regularly:** 5

MISSOURI

PARTNERS National Health Plans

One City Place Drive
Suite 670
St. Louis, Missouri 63141
Phone: (314)567-6660

Executive Name: Dean Hosmer
Title: Executive Director

Medical Director:

Marketing:

Finance:

Operational Date: 02/11/1988

Model Type(s):
IPA

Service Area: Franklin, Jefferson, Monroe, St. Charles Counites; St. Louis City and County

Enrollment: 16,999 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate:

Managed By: PARTNERS National Health Plans

Medicare:
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** Yes
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,200
- **Hospital Contracted With or Used Regularly:** 11

Physicians Health Plan of Greater St. Louis, Inc.

77 West Port Plaza, Suite 500
St. Louis, Missouri 63146
Phone: (314)275-7000

Executive Name: Michael Neidorff
Title: President & CEO

Medical Director: Joseph P. Drozda, Jr., MD

Marketing: Linda Huber

Finance:

Operational Date: 03/01/1986

Model Type(s):
IPA

Service Area: St. Louis, MO & counties of St. Louis, St. Charles, Franklin and Jefferson; Illinois counties of Madison and St. Clair

Enrollment: 21,776 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: United HealthCare Corp. & PHA
Managed By: United HealthCare Corp.

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,545
- **Hospital Contracted With or Used Regularly:** 23

GHAA Member: Yes

MISSOURI

Prime Health Kansas City, Inc.

6801 East 117th Street
Kansas City, Missouri 64134
Phone: (816)765-6200

Executive Name: Robert F. Rasmussen
Title: President & CEO
Medical Director: Bruce Barter, M.D.
Marketing: Marion P. Broderick
Finance: Robert I. Watchinski
Operational Date: 11/01/1976

Model Type(s):
Staff

Service Area: Counties of Johnson, Wyandotte, Miami, and Leavenworth in Kansas; Jackson, Cass, Platte, Clay, Lafayette and Ray Counties in Missouri

Enrollment: 77,556 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Prime Health
Managed By: Prime Health

Medicare: Risk
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 6
- **Physicians (Primary & Spec. contracts):** 538
- **Hospital Contracted With or Used Regularly:** 31

GHAA Member: Yes

Principal Health Care of Kansas City

1001 East 101st Avenue
Suite 230
Kansas City, Missouri 64131
Phone: (816)941-3030

Executive Name: David Roberts
Title: Executive Director
Medical Director: Thomas G. Miller, M.D.
Marketing: Cathy Leschena
Finance:
Operational Date: 07/01/1988

Model Type(s):
- IPA

Service Area: Jackson, Platte, Clay, Johnson and Wyandotte Counties

Enrollment: 20,500 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Principal Health Care Inc.
Managed By: Principal Health Care Inc.

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:**
- **Physicians (Primary & Spec. contracts):** 550
- **Hospital Contracted With or Used Regularly:** 14

Prudential Health Care Plan, Inc. - PruCare of Kansas City

1300 East 104th Street
Suite 320, Bldg. F-1
Kansas City, Missouri 64131
Phone: (816)941-4500

Executive Name: John W. Kennedy
Title: Director, Health Care Mgmt.
Medical Director: Joseph Palazola, M.D.
Marketing: Steve Miller
Finance:
Operational Date: 10/01/1986

Model Type(s):
IPA

Service Area: Cass, Clay, Jackson and Platte Counties in MO; Johnson, Wyandotte Counties in KS

Enrollment: 3,270 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: The Prudential Insurance Co.
Managed By:

Medicare: Risk
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 565
- **Hospital Contracted With or Used Regularly:** 11

GHAA Member: Yes

Prudential Health Care Plan, Inc. - PruCare of St. Louis

12312 Olive Blvd.
Paragon Place, Suite 500
Creve Coeur, Missouri 63141
Phone: (314)541-4500

Executive Name: Rick Rivers
Title: VP, Group Operations
Medical Director: Richard Fallon, M.D.
Marketing: Jim Gebhardt
Finance: Paul Conlin
Operational Date: 07/01/1985

Model Type(s):
IPA

Service Area: St. Louis City, St. Charles, Franklin, Jefferson and St. Louis Counties in MO; Madison, Monroe, Randolph and St. Clair Counties in IL

Enrollment: 16,500 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: The Prudential Insurance Co.
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 725
- **Hospital Contracted With or Used Regularly:** 18

GHAA Member: Yes

MISSOURI

Sanus Health Plan, Inc.

969 Executive Parkway, Suite100
P.O. Box 27379
St. Louis, Missouri 63141-1779
Phone: (314)434-6114

Executive Name: Barrett Toan
Title: Executive Director

Medical Director: David Simon, M.D.

Marketing: Gary Hawkins

Finance: Brenda Haalboom

Operational Date: 07/01/1985

Model Type(s):
IPA

Service Area: 14 counties in MO and 11 counties in IL

Enrollment: 98,525 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Sanus Corp.
Managed By:

Medicare: Risk
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 2,200
- **Hospital Contracted With or Used Regularly:** 31

St. Louis Labor Health Institute

300 South Grande Boulevard
St. Louis, Missouri 63103
Phone: (314)658-5600

Executive Name: Ronald Gamache
Title: President

Medical Director: Albert L. Howe, M.D.

Marketing: Peter Sharamitaro

Finance:

Operational Date: 01/01/1945

Model Type(s):
Staff

Service Area: St. Louis Metro area

Enrollment: 11,259 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Independent
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 1
- **Physicians (Primary & Spec. contracts):** 64
- **Hospital Contracted With or Used Regularly:**

GHAA Member: Yes

The Medical Center Health Plans

77 West Port Plaza #566
St. Louis, Missouri 63146
Phone: (314)434-3999

Executive Name: Dean Hosmer
Title: Executive Director
Medical Director: Harold Zankowsky, M.D.
Marketing: Annette Cunningham
Finance:
Operational Date: 06/01/1988

Model Type(s):
IPA

Service Area: St. Louis, St. Charles, Franklin, Jefferson, Madison, St. Clair, Clinton and Monroe Counties

Enrollment: 17,100 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Washington Univ. Medical Ctr.
Managed By: PARTNERS National Health Plans

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** Yes
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,100
- **Hospital Contracted With or Used Regularly:** 11

Total Health Care

P. O. Box 23163
Kansas City, Missouri 64141
Phone: (816)395-2774

Executive Name: Larry K. Chastain
Title: CEO
Medical Director: Richard Michelson, M.D.
Marketing: Diane James
Finance: Roger Helt
Operational Date: 10/01/1981

Model Type(s):
IPA

Service Area: Jackson, Johnson, Clay, Platte and Wyandotte Counties

Enrollment: 58,387 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: BC & BS of Kansas City
Managed By:

Medicare: Risk
Medicaid: Yes
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 900
- **Hospital Contracted With or Used Regularly:** 16

HMO Montana

P.O. Box 8004
404 Fuller Avenue
Helena, Montana 59604
Phone: (406)444-8250

Executive Name:	Randy Cline
Title:	Executive Director
Medical Director:	James Crichton, M.D.
Marketing:	Lee Shannon
Finance:	James Meyers
Operational Date:	03/01/1987

Model Type(s):
IPA

Service Area: Greater Helena, Missoula, Livingston, Flat Head Valley, Great Falls

Enrollment: 3,350 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO:	No
Federally Qualified CMP:	No

Owner/Affiliate: BC/BS of Montana
Managed By: BC/BS of Montana

Medicare:	No
Medicaid:	No
FEHBP:	No

Other Lines of Business:	
— PPO:	No
— Traditional Insur:	Yes
— Open-Ended Product:	No

Number Of	
— Medical Ctr/Satellites:	
— Physicians (Primary & Spec. contracts):	50
— Hospital Contracted With or Used Regularly:	8

NEBRASKA

Exclusive HealthCare, Inc.

Mutual of Omaha Plaza
Omaha, Nebraska 68175
Phone: (402)978-2700

Executive Name: Dick L. Easley
Title: President
Medical Director: Wesley G. Wilhelm, M.D.
Marketing:
Finance: Robert Hood
Operational Date: 04/11/1988

Model Type(s):
Network

Service Area: Douglas and Sarpy Counties

Enrollment: 10,000 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Mutual of Omaha
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
— **PPO:** Yes
— **Traditional Insur:** Yes
— **Open-Ended Product:** No

Number Of
— **Medical Ctr/Satellites:**
— **Physicians (Primary & Spec. contracts):** 750
— **Hospital Contracted With or Used Regularly:** 8

HealthAmerica/CapitalCare

220 South 17th
Lincoln, Nebraska 68508
Phone: (402)475-7000

Executive Name: Kenneth Klaasmeyer
Title: Executive Director
Medical Director: William C. Minier, M.D.
Marketing Lorele Lesoing
Finance: Robert Kruml
Operational Date: 01/01/1979

Model Type(s):
Staff
Network

Service Area: Lancaster County

Enrollment: 15,735 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: CapitalCare, Inc.
Managed By:

Medicare: Cost
Medicaid: No
FEHBP: No

Other Lines of Business:
— **PPO:** No
— **Traditional Insur:** No
— **Open-Ended Product:** No

Number Of
— **Medical Ctr/Satellites:** 1
— **Physicians (Primary & Spec. contracts):** 90
— **Hospital Contracted With or Used Regularly:** 3

NEBRASKA

HMO Nebraska, Inc.

2421 South 73rd Street
Omaha, Nebraska 68124
Phone: (402)392-2800

Executive Name: Ronald Chaffin
Title: President
Medical Director: Roger Mason, M.D.
Marketing: Carolyn Groth
Finance: Duane Wilson
Operational Date: 09/01/1985

Model Type(s):
IPA

Service Area: Eastern Nebraska

Enrollment: 19,863 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: BC & BS of Nebraska
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 600
- **Hospital Contracted With or Used Regularly:** 8

Principal HealthCare of Nebraska, Inc.

10810 Farnam Drive
Suite 425
Omaha, Nebraska 68154
Phone: (402)333-1720

Executive Name: Louis B. Garcia
Title: Executive Director
Medical Director: Fred Pettid, M.D.
Marketing: Craig Petersen
Finance: Sharon Kovac
Operational Date: 04/01/1986

Model Type(s):
IPA

Service Area: Counties of Harrison, Mills, Pottawattamie, Burt, Cass, Dodge, Douglas, Lancaster, Otoc, Sarpy, Saunders, and Washington

Enrollment: 13,840 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Principal Health Corp.
Managed By: Principal Health Care

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 340
- **Hospital Contracted With or Used Regularly:** 5

NEBRASKA

Share Health Plan of Nebraska, Inc.

300 Blackstone Centre
302 South 36 Street
Omaha, Nebraska 68131
Phone: (402)345-9900

Executive Name: John Braasch
Title: President & CEO

Medical Director:

Marketing: Les Swick

Finance: Kathy Mallatt

Operational Date: 10/01/1984

Model Type(s):
IPA

Service Area: Douglas, Sarpy, Dodge and Washington Counties in NE; Pottawattamie County in IA

Enrollment: 29,931 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: United HealthCare Corporation
Managed By: Share Development Corporation

Medicare: Risk
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 45
- **Physicians (Primary & Spec. contracts):** 511
- **Hospital Contracted With or Used Regularly:** 9

GHAA Member: Yes

NEVADA

Health Plan of Nevada, Inc. - Las Vegas

P.O. Box 15645
Las Vegas, Nevada 89114-5645
Phone: (702)646-8100

Executive Name: Erin MacDonald
Title: President

Medical Director: Charles Signorino, M.D.

Marketing: John Luna

Finance: Tom Greeson

Operational Date: 08/01/1982

Model Type(s):
IPA
Group

Service Area: Nevada

Enrollment: 70,398 as of 12/31/19[illegible]

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Sierra Health Services, Inc.
Managed By: Sierra Health Services, Inc.

Medicare: Risk
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** No
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 6
- **Physicians (Primary & Spec. contracts):** 291
- **Hospital Contracted With or Used Regularly:** 10

GHAA Member: Yes

Hospital Health Plan

400 S. Wells Avenue
Reno, Nevada 89502
Phone: (702)329-0101

Executive Name: Michael Hoover
Title: Chief Operating Officer

Medical Director: Robert Myles, M.D.

Marketing: Chip Porter

Finance: Sandor Vincze

Operational Date: 02/09/1988

Model Type(s):
IPA

Service Area: All of Nevada except Clark, Lincoln, Nye, Esmeralda, and White Pine Counties

Enrollment: 30,592 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Washoe Health System
Managed By: HHP Management Inc.

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:**
- **Physicians (Primary & Spec. contracts):** 512
- **Hospital Contracted With or Used Regularly:** 13

Humana Medical Plan of Nevada, Inc.

3107 S. Maryland Parkway
Las Vegas, Nevada 89109
Phone: (702)737-7211

Executive Name: Donald Stewart
Title: Market Manager

Medical Director: Lewis Friedman, M.D.

Marketing: John Egermayer

Finance:

Operational Date: 01/01/1989

Model Type(s):
IPA

Service Area: Clark County

Enrollment: 267 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Humana, Inc.
Managed By:

Medicare: Supp
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 30
- **Hospital Contracted With or Used Regularly:** 2

NEW HAMPSHIRE

Healthsource New Hampshire

Donovan Street, Box 2041
Concord, New Hampshire 03302-2041
Phone: (603)225-5077

Executive Name: Sally Crawford
Title: Chief Executive Officer
Medical Director: Jack Argue, M.D.
Marketing: Donna Lencki
Finance: Robert Brown
Operational Date: 11/01/1985

Model Type(s):
IPA

Service Area: Counties of Merrimack, Hillsborough, Cheshire, Rockingham, Sullivan, Strafford, Belknap, Grafton and Carroll

Enrollment: 40,638 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: HealthSource, Inc.
Managed By: HealthSource, Inc.

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** No
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 858
- **Hospital Contracted With or Used Regularly:** 16

GHAA Member: Yes

Matthew Thornton Health Plan

589 West Hollis Street
P.O. Box 2028
Nashua, New Hampshire 03061-2028
Phone: (603)883-2800

Executive Name: Martha H. Marsh
Title: President & CEO
Medical Director: Loren Vorlicky, M.D.
Marketing: Philip Schalet
Finance: Jerry R. Lounsbury
Operational Date: 07/01/1971

Model Type(s):
Group

Service Area: Greater Nashua, Concord, Keene, Manchester (Hillsborough, Mondanack, Merrimack & Cheshire Counties, NH); Middlesex County, MA

Enrollment: 68,844 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Dartmouth Hitchcock Med.Center
Managed By:

Medicare: Supp
Medicaid: Yes
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 17
- **Physicians (Primary & Spec. contracts):** 175
- **Hospital Contracted With or Used Regularly:** 13

GHAA Member: Yes

NEW JERSEY

CIGNA Healthplan of Northern New Jersey, Inc.

E. 15 Midland Avenue
Paramus, New Jersey 07652-2900
Phone: (201)262-9135

Executive Name: Stephen A. Rogers
Title: VP & General Manager

Medical Director: David Levy, M.D.

Marketing: Karen Scibilia

Finance: Steven Cohen

Operational Date: 03/01/1988

Model Type(s):
IPA

Service Area: Bergen, Cumberland, Essex, Hudson, Hunterdon, Middlesex, Monmouth, Morris, Passaic, Somerset, Sussex, Union and Warren Counties

Enrollment: 14,357 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: CIGNA Healthplan, Inc.
Managed By:

Medicare: Supp
Medicaid: Yes
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 670
- **Hospital Contracted With or Used Regularly:** 54

GHAA Member: Yes

CoMED HMO - A Total Health Company

3 Stewart Court
Denville, New Jersey 07834
Phone: (201)361-3444

Executive Name: Betty Kimmel
Title: CEO

Medical Director: Peter Strassberg, M.D.

Marketing: Annette P. Radick

Finance: Andrew Cavaliere

Operational Date: 10/01/1978

Model Type(s):
IPA

Service Area: The state of New Jersey

Enrollment: 82,932 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Total Health Systems, Inc.
Managed By:

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 2,936
- **Hospital Contracted With or Used Regularly:** 50

NEW JERSEY

Garden State Health Plan

27 Quakerbridge Plaza
CN - 712
Trenton, New Jersey 08625
Phone: (609)588-3526

Executive Name: Thomas M. Russo
Title: Chief Executive Officer

Medical Director: S. Eugene Yuliano, M.D.

Marketing: Donald Hartz

Finance: George Logusch, Ph.D.

Operational Date: 07/01/1987

Model Type(s):
Network

Service Area: Atlantic, Burlington, Camden, Essex, Mercer, Middlesex, Morris, Passaic, Sussex and Union Counties

Enrollment: 4,100 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: N.J. Dept. of Human Services
Managed By: N.J. Div of Med Assist & Hlt Svc

Medicare: No
Medicaid: Yes
FEHBP: No

Other Lines of Business:
— PPO: No
— Traditional Insur: No
— Open-Ended Product: No

Number Of
— Medical Ctr/Satellites:
— Physicians (Primary & Spec. contracts): 180
— Hospital Contracted With or Used Regularly:

HealthWays, Inc.

485 A. US Route 1
Iselin, New Jersey 08830
Phone: (201)636-6200

Executive Name: Robert Morrison
Title: Executive Vice President

Medical Director:

Marketing:

Finance:

Operational Date: 07/01/1981

Model Type(s):
IPA

Service Area: Entire state of New Jersey; Lower Bucks County in PA

Enrollment: 145,000 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: AEtna Life Insurance Co.
Managed By: PARTNERS National Health Plans

Medicare: Cost
Medicaid: No
FEHBP: Yes

Other Lines of Business:
— PPO: No
— Traditional Insur: No
— Open-Ended Product: No

Number Of
— Medical Ctr/Satellites: 0
— Physicians (Primary & Spec. contracts): 3,400
— Hospital Contracted With or Used Regularly: 75

GHAA Member: Yes

NEW JERSEY

HIP of New Jersey-A Division of HIP/Rutgers Health Plan

100 Horizon Center
Robbinsville, New Jersey 08691
Phone: (609)584-1900

Executive Name: Roger Birnbaum
Title: President & CEO

Medical Director: K.Carroll,MD/M.Gold,MD

Marketing: Jay Klitsch

Finance: Marc M. Stein

Operational Date: 01/01/1980

Model Type(s):
Group

Service Area: Counties of Bergen, Burlington, Camden, Gloucester, Essex, Hudson and Passaic

Enrollment: 80,063 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: HIP of Greater New York
Managed By:

Medicare: RC
Medicaid: Yes
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 39
- **Physicians (Primary & Spec. contracts):** 300
- **Hospital Contracted With or Used Regularly:** 5

GHAA Member: Yes

Medigroup Central, Inc.

416 Bellevue Avenue
Trenton, New Jersey 08618
Phone: (609)396-4600

Executive Name: Sharon Hayman
Title: COO

Medical Director: Seymour Hershberg, M.D.

Marketing: Brian Clifford

Finance:

Operational Date: 12/01/1973

Model Type(s):
Staff

Service Area: Mercer County

Enrollment: 22,000 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: BC & BS of New Jersey, Inc.
Managed By:

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 2
- **Physicians (Primary & Spec. contracts):** 80
- **Hospital Contracted With or Used Regularly:** 1

NEW JERSEY

Medigroup, Inc.

14 Commerce Drive
Cranford, New Jersey 07016
Phone: (201)272-7775

Executive Name: Kathleen Passantino
Title: VP, Managed Healthcare Divis.
Medical Director: Stephen A. Kardos, D.O.
Marketing: Donald D. Senkewicz
Finance: Donald D. Senkewicz
Operational Date: 12/01/1984

Model Type(s):
IPA

Service Area: State of NJ

Enrollment: 69,200 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: BC & BS of New Jersey
Managed By:

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 2
- **Physicians (Primary & Spec. contracts):** 2,406
- **Hospital Contracted With or Used Regularly:** 91

OMNICARE/ The HMO

27 South East Boulevard
Vineland, New Jersey 08360
Phone: (609)696-8009

Executive Name: Robert E. McMillan
Title: Deputy Rehabilitator
Medical Director: Lindsay Pratt, M.D.
Marketing: Ramona Sanabria
Finance: Lewis D. Bivona, Jr.
Operational Date: 04/01/1974

Model Type(s):
IPA
Staff

Service Area: Southern New Jersey

Enrollment: 18,562 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate:

Managed By: The Pace Group

Medicare: Risk
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 5
- **Physicians (Primary & Spec. contracts):** 250
- **Hospital Contracted With or Used Regularly:** 12

GHAA Member: Yes

Prudential Health Care Plan, Inc. - PruCare of New Jersey

One Campus Drive
Parsippany, New Jersey 07054
Phone: (201)631-2000

Executive Name: Ray Allen
Title: VP, Group Operations
Medical Director: Thomas Howe, M.D.
Marketing: Shelley Molnar
Finance:
Operational Date: 07/01/1977
Model Type(s):
IPA

Service Area: 21 county area

Enrollment: 119,968 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: The Prudential Insurance Co.
Managed By:

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:**
- **Physicians (Primary & Spec. contracts):** 2,718
- **Hospital Contracted With or Used Regularly:** 42

GHAA Member: Yes

Rutgers Community Health Plan- Div. Of HIP/ Rutgers HealthPlan

1 Worlds Fair Drive
Somerset, New Jersey 08873
Phone: (201)560-9898

Executive Name: Roger W. Birnbaum
Title: President & CEO
Medical Director: Paul R. Lenz, M.D.
Marketing: Susan M. Hart
Finance: Marc M. Stein
Operational Date: 07/01/1976
Model Type(s):
Group

Service Area: All of Middlesex, Somerset, Mercer and Union Counties; parts of Morris, Monmouth, Hunterdon and Essex Counties

Enrollment: 80,402 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: HIP of Greater New York
Managed By:

Medicare: Cost
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 7
- **Physicians (Primary & Spec. contracts):** 100
- **Hospital Contracted With or Used Regularly:** 4

GHAA Member: Yes

U.S. Healthcare

South 61 Paramus Road
Paramus, New Jersey 07652
Phone: (201)843-6200

Executive Name:	Michael A. Stocker, M.D.
Title:	General Manger
Medical Director:	Robert Eidus, M.D.
Marketing:	Timothy E. Nolan
Finance:	Costas Nicolaides
Operational Date:	05/22/1985

Model Type(s):
IPA

Service Area: Northern New Jersey

Enrollment: 140,767 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO:	Yes
Federally Qualified CMP:	No

Owner/Affiliate: U.S. Health Care, Inc.
Managed By:

Medicare:	No
Medicaid:	No
FEHBP:	Yes

Other Lines of Business:

— PPO:	No
— Traditional Insur:	No
— Open-Ended Product:	No

Number Of

— Medical Ctr/Satellites:	0
— Physicians (Primary & Spec. contracts):	2,433
— Hospital Contracted With or Used Regularly:	38

NEW MEXICO

FHP Of New Mexico, Inc.

4700 Montgomery NE
Albuquerque, New Mexico 87109
Phone: (505)881-7900

Executive Name: Rick Levine
Title: Associate Vice President
Medical Director: Albert T. Yenchich, M.D.
Marketing: Larry Bridge
Finance: Lauren Thurman
Operational Date: 02/01/1986

Model Type(s):
IPA
Staff

Service Area: Most of Albuquerque metro area; some surrounding areas

Enrollment: 24,800 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: FHP, Inc.
Managed By:

Medicare: Risk
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** Yes
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 4
- **Physicians (Primary & Spec. contracts):** 127
- **Hospital Contracted With or Used Regularly:** 4

FIRSTSOURCE, Inc.

12800 Indian School Road, NE
P.O. Box 11968
Albuquerque, New Mexico 87112
Phone: (505)291-3554

Executive Name: Blair C. Christensen
Title: Executive Director
Medical Director: John F. Koster, M.D.
Marketing: William Jeffries
Finance: Sandi Fairchild
Operational Date: 09/01/1985

Model Type(s):
IPA

Service Area: Counties of Bernalillo, Los Alamos, Rio Arriba, Sandoval, Santa Fe, Socorro, Torrance, San Juan, San Miguel and Valencia

Enrollment: 11,000 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: BC & BS of New Mexico
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** Yes
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 563
- **Hospital Contracted With or Used Regularly:** 11

NEW MEXICO

Health Plus of New Mexico

P.O. Box 27489
7500 Jefferson N.E.
Albuquerque, New Mexico 87111
Phone: (505)823-0700

Executive Name: Robert L. Simmons
Title: President
Medical Director: Neil Kaminsky, M.D.
Marketing: J.J. Parsons
Finance: Billie M. Peterman
Operational Date: 01/01/1986

Model Type(s):
IPA

Service Area: Bernallio, Sandoval and Valencia Counties

Enrollment: 27,250 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Southwest Comm. Hlth. Services
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** Yes
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 20
- **Physicians (Primary & Spec. contracts):** 480
- **Hospital Contracted With or Used Regularly:** 6

Lovelace Health Plan, Inc.

5301 Central, N.E.
Albuquerque, New Mexico 87108
Phone: (505)262-7363

Executive Name: Duke Rodriguez
Title: Chief Operating Officer
Medical Director: Samuel R. Barol, M.D.
Marketing: Phyllis Freyer
Finance: Tim Ohman
Operational Date: 01/01/1973

Model Type(s):
Group

Service Area: Greater Albuquerque and Sante Fe areas; all of Bernalillo, Santa Fe, Valencia and Los Alamos Counties and parts of Rio Arriba, Sandoval and Torrance

Enrollment: 111,756 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Lovelace, Inc.
Managed By:

Medicare: RS
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 9
- **Physicians (Primary & Spec. contracts):** 250
- **Hospital Contracted With or Used Regularly:** 2

GHAA Member: Yes

Qual-Med New Mexico Health Plan

6100 Uptown Blvd. NE
Suite 400
Albuquerque, New Mexico 87110
Phone: (505)889-8800

Executive Name: Michael Mayer
Title: President/Executive Director

Medical Director: James Buckman, M.D.

Marketing: Susan Woodard

Finance: Jim Nakagawa

Operational Date: 07/01/1984

Model Type(s):
IPA

Service Area: All of Bernalillo and Santa Fe Counties; parts of Sandoval, Valencia, Taos, Los Alamos, Mora, Rio Arriba, San Miguel and Torrance Counties

Enrollment: 20,716 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Qual-Med, Inc.
Managed By:

Medicare: Supp
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 471
- **Hospital Contracted With or Used Regularly:** 8

BlueCARE Plus

Business Park
12 Rhoads Drive
Utica, New York 13502
Phone: (315)797-0104

Executive Name: R. F. McLaughlin
Title: President
Medical Director: Fel Davies, M.D.
Marketing: Peter Falzarine
Finance: Lawrence Calabrese
Operational Date: 11/12/1986

Model Type(s):
IPA

Service Area: Counties of Oneida, Madison, Herkimer, Otsego, Oswego, Fulton, Montgomery, Chenango, and Delaware

Enrollment: 15,000 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: BC & BS of Utica, Inc.
Managed By:

Medicare: No
Medicaid: Yes
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 600
- **Hospital Contracted With or Used Regularly:** 25

Blue Choice

150 East Main Street
Rochester, New York 14647
Phone: (716)454-1700

Executive Name: Peter W. Wood
Title: Vice President
Medical Director: Joseph Stankaitis, M.D.
Marketing: Kevin Magee
Finance: Emil Duda
Operational Date: 01/01/1985

Model Type(s):
IPA

Service Area: Livingston, Monroe, Ontario, Seneca, Wayne and Yates Counties

Enrollment: 252,198 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: Yes

Owner/Affiliate: BC & BS of the Rochester Area
Managed By:

Medicare: Risk
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,906
- **Hospital Contracted With or Used Regularly:** 22

NEW YORK

Capital District Physicians' Health Plan

5 Washington Square
Albany, New York 12205
Phone: (518)452-1941

Executive Name: Vincent Portelli
Title: Executive Director
Medical Director: Seth N. Blumberg, M.D.
Marketing: John Brannon
Finance: Michael Barrett
Operational Date: 04/01/1984

Model Type(s):
IPA

Service Area: Albany, Columbia, Rensselaer, and southern Saratoga Counties

Enrollment: 83,726 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Independent
Managed By: Independent Health Association

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 843
- **Hospital Contracted With or Used Regularly:** 9

ChoiceCare - Long Island

50 Charles Lindbergh Blvd.
Uniondale, New York 11553
Phone: (516)222-1460

Executive Name: David S. Reynolds, Ph.D.
Title: Executive Director
Medical Director: Robert E. Goldberger, MD
Marketing: Thomas D. Delaney
Finance: Lloyd Straus
Operational Date: 01/01/1986

Model Type(s):
IPA

Service Area: Counties of Nassau, Suffolk and Queens

Enrollment: 19,200 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Hlth Care Plan(NY)/Winth. Hosp
Managed By:

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 730
- **Hospital Contracted With or Used Regularly:** 35

GHAA Member: Yes

Community Blue, HMO of Blue Cross of Western New York, Inc

1901 Main Street
P.O. Box 159
Buffalo, New York 14240-0159
Phone: (716)887-6900

Executive Name: Richard A. Villari
Title: Vice President

Medical Director: Charles D. Bauer, M.D.

Marketing: Lisbeth L. Walls

Finance:

Operational Date: 08/01/1985

Model Type(s):
IPA

Service Area: Chautauqua, Erie, Niagara, Allegany, Genesee, Orleans, Cattaraugus, and Wyoming Counties

Enrollment: 130,000 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: BC of Western New York, Inc.
Managed By: BC of Western New York, Inc.

Medicare: Supp
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,600
- **Hospital Contracted With or Used Regularly:** 36

Community Health Plan

1201 Troy-Schenectady Road
Latham, New York 12110
Phone: (518)783-1864

Executive Name: John Baackes
Title: President

Medical Director: Stanley E. Kilty, M.D.

Marketing: Maureen West

Finance: David Whitaker

Operational Date: 01/01/1977

Model Type(s):
Staff
Network

Service Area: Northeastern and Central New York

Enrollment: 71,428 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Capital Area Comm. Health Plan
Managed By:

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 35
- **Physicians (Primary & Spec. contracts):** 510
- **Hospital Contracted With or Used Regularly:** 25

GHAA Member: Yes

NEW YORK

Community Health Plan of the Mary Imogene Bassett Hospital

One Atwell Road
Cooperstown, New York 13326
Phone: (607)547-3702

Executive Name: Joanne Boise
Title: Regional Administrator
Medical Director: David Pratt, M.D.
Marketing: Maureen West
Finance: David Whitaker
Operational Date: 01/01/1987

Model Type(s):
Network

Service Area: Otsego, Chenango, Schoharie, Delaware, Herkimer and Madison Counties

Enrollment: 7,146 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Capital Area Comm. Health Plan
Managed By:

Medicare: Supp
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 23
- **Physicians (Primary & Spec. contracts):** 134
- **Hospital Contracted With or Used Regularly:** 4

GHAA Member: Yes

Elderplan, Inc.

1276 50th Street
Brooklyn, New York 11219
Phone: (718)438-2600

Executive Name: Eli S. Feldman
Title: Executive VP/CEO
Medical Director: Raymond Cecora, M.D.
Marketing: Randy Frey
Finance: Martin Sandhaus
Operational Date: 03/01/1985

Model Type(s):
IPA
Network

Service Area: Kings County (Brooklyn)

Enrollment: 5,159 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Independent
Managed By:

Medicare: SHMO
Medicaid: Yes
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 3
- **Physicians (Primary & Spec. contracts):** 250
- **Hospital Contracted With or Used Regularly:** 6

GHAA Member: Yes

NEW YORK

Empire Blue Cross & Blue Shield Healthnet

622 3rd Avenue
34th Floor
New York, New York 10017
Phone: (212)490-6222

Executive Name: Diane Laurent
Title: Director, ADS
Medical Director: S. Harris, M.D.
Marketing: David Willis
Finance: Jerry Weissman
Operational Date: 12/01/1973

Model Type(s):
IPA

Service Area: 27 counties of Eastern New York State, including New York City and Long Island

Enrollment: 190,000 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Empire Blue Cross/Blue Shield
Managed By: Empire Blue Cross/Blue Shield

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 6
- **Physicians (Primary & Spec. contracts):** 4,000
- **Hospital Contracted With or Used Regularly:** 175

GHAA Member: Yes

Foundation Health Plan (FHP)

3660 George F. Highway
P.O. Box 97
Endwell, New York 13760
Phone: (607)754-6774

Executive Name: George W. Manton
Title: President
Medical Director: Edward Cox, M.D.
Marketing: James Jerose
Finance: Robert Wilkinson
Operational Date: 01/01/1985

Model Type(s):
IPA

Service Area: Broome and Tioga Counties, and portions of adjacent counties

Enrollment: 21,500 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: HMO-CNY,Inc.(BC/BS Central NY)
Managed By: HMI-HSMC Management, Inc.

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 275
- **Hospital Contracted With or Used Regularly:** 4

NEW YORK

Group Health / formerly Genesse Valley Grp. Health

Gateway Center
150 E. Main Street
Rochester, New York 14647
Phone: (716)238-4294

Executive Name: Margaret L. Montaglione
Title: Vice President
Medical Director: M.U. Weerasinghe, M.D.
Marketing: Kathleen Daniele
Finance: Laurie Paterson
Operational Date: 09/01/1973

Model Type(s):
Group

Service Area: Monroe, Wayne, Livingston, and Ontario Counties

Enrollment: 43,043 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: Yes

Owner/Affiliate: BC & BS of the Rochester Area
Managed By:

Medicare: Risk
Medicaid: Yes
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 4
- **Physicians (Primary & Spec. contracts):** 175
- **Hospital Contracted With or Used Regularly:** 6

GHAA Member: Yes

Health Care Plan, Inc.

900 Guaranty Building
Buffalo, New York 14202
Phone: (716)847-1480

Executive Name: Arthur R. Goshin, M.D.
Title: President/CEO
Medical Director: Edward J. Marine, M.D.
Marketing: Stanley J. Duda
Finance: Paul D. Infantino
Operational Date: 09/01/1978

Model Type(s):
Staff

Service Area: Erie County, NY

Enrollment: 70,509 as of 12/31/1988

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Health Care Plan, NY
Managed By:

Medicare: RC
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 7
- **Physicians (Primary & Spec. contracts):** 254
- **Hospital Contracted With or Used Regularly:** 2

GHAA Member: Yes

NEW YORK

Health Insurance Plan of Greater New York

220 West 58th Street
New York, New York 10019
Phone: (212)373-5270

Executive Name: Robert L. Biblo
Title: President
Medical Director: Jesse Jampol, M.D.
Marketing: Victoria Wicks
Finance: Bernard J. Neeck
Operational Date: 03/01/1947

Model Type(s):
Group

Service Area: Five boroughs of NYC; Nassau, Suffolk and Westchester Counties

Enrollment: 890,405 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: Yes

Owner/Affiliate: Independent
Managed By:

Medicare: RCH
Medicaid: Yes
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 57
- **Physicians (Primary & Spec. contracts):** 831
- **Hospital Contracted With or Used Regularly:** 23

GHAA Member: Yes

Health Services Medical Corp. d/b/a Prepaid Health Plan

8278 Willett Pkwy
Baldwinsville, New York 13027
Phone: (315)638-2133

Executive Name: Frederick F. Yanni, Jr.
Title: President
Medical Director: Jeffrey Sneider, M.D
Marketing: James Jerose
Finance: Robert Wilkinson
Operational Date: 03/01/1977

Model Type(s):
Group

Service Area: Onondaga and part of Oswego, Madison and Cayuga Counties

Enrollment: 50,116 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Health Services Medical Corp.
Managed By:

Medicare: Supp
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 6
- **Physicians (Primary & Spec. contracts):** 250
- **Hospital Contracted With or Used Regularly:** 4

GHAA Member: Yes

NEW YORK

Health Services Medical Corp.
Slocum Dickson Medical Network

8178 Willett Parkway
Baldwinsville, New York 13027
Phone: (315)638-2133

Executive Name: Frederick F. Yanni, Jr.
Title: President & CEO

Medical Director: Jeffrey Kaplan, M.D.

Marketing: James Jerose

Finance: Robert Wilkinson

Operational Date: 12/01/1987

Model Type(s):
Network

Service Area: Herkimer, Madison, and Oneida Counties

Enrollment: 2,800 as of 11/30/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Health Services Medical Corp.
Managed By:

Medicare: Supp
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 1
- **Physicians (Primary & Spec. contracts):** 150
- **Hospital Contracted With or Used Regularly:** 3

GHAA Member: Yes

Healthshield

160 Union Street
Poughkeepsie, New York 12601
Phone: (914)471-2800

Executive Name: Michael Burke
Title: Regional Administrator

Medical Director: John Charde, M.D.

Marketing: Joanne Palladino

Finance: David Whitaker

Operational Date: 01/01/1983

Model Type(s):
Staff

Service Area: Ulster, Dutchess, Orange and Putnam Counties

Enrollment: 35,261 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Capital Area Comm. Health Plan
Managed By:

Medicare: Cost
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 10
- **Physicians (Primary & Spec. contracts):** 110
- **Hospital Contracted With or Used Regularly:** 6

GHAA Member: Yes

NEW YORK

HealthWays of New York

555 White Plains Road
Tarrytown, New York 10591
Phone: (914)631-8400

Executive Name: Angelo V. D'Ascoli
Title: COO

Medical Director:

Marketing:

Finance:

Operational Date: 01/01/1987

Model Type(s):
IPA

Service Area: The City of New York (5 boroughs), and Nassau, Rockland, Suffolk and Westchester, New York, Richmond and Kings Counties

Enrollment: 10,000 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: AEtna Life Insurance Co.
Managed By: PARTNERS National Health Plans

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 2,300
- **Hospital Contracted With or Used Regularly:** 25

GHAA Member: Yes

Independent Health

220 White Plains Road
Tarrytown, New York 10591
Phone: (914)631-0939

Executive Name: William M. Yurkowski
Title: Executive Director

Medical Director: Herbert Sperling, M.D.

Marketing: Peter Osinski

Finance: Hugh Downey

Operational Date: 05/01/1986

Model Type(s):
IPA

Service Area: Dutchess, Orange, Putnam, Rockland, Ulster and Westchester Counties

Enrollment: 11,540 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Independent Health
Managed By:

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 678
- **Hospital Contracted With or Used Regularly:** 41

GHAA Member: Yes

NEW YORK

Independent Health Association

777 International Drive
Buffalo, New York 14221
Phone: (716)631-3001

Executive Name: Frank Colantuono
Title: President
Medical Director: Robert Kohn, M.D.
Marketing: Jack L. Hoerner
Finance: Nathan Powell
Operational Date: 02/01/1980

Model Type(s):
IPA

Service Area: Counties of Allegany, Cattaraugus, Chautauqua, Erie, Genesee, Niagara, Orleans and Wyoming

Enrollment: 129,176 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Independent Health
Managed By:

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,435
- **Hospital Contracted With or Used Regularly:** 37

GHAA Member: Yes

Independent Prepaid Health Plan

8278 Willett Parkway
Baldwinsville, New York 13027
Phone: (315)638-2133

Executive Name: George W. Manton
Title: President
Medical Director: Bruce Chamberlain, M.D.
Marketing: James Jerose
Finance: Robert Wilkinson
Operational Date: 01/01/1986

Model Type(s):
IPA

Service Area: Onondaga and Oswego Counties and portions of adjacent counties

Enrollment: 27,440 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: HMO-CNY,Inc.(BC/BS Central NY)
Managed By: HMI-HSMC Management, Inc.

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 600
- **Hospital Contracted With or Used Regularly:** 6

MetLife HealthCare Network of New York, Inc.

1983 Marcus Avenue
Suite 240
Lake Success, New York 11042-1016
Phone: (516)326-5111

Executive Name: Harry Blair
Title: President/CEO

Medical Director: Stephen Scheidt, M.D.

Marketing:

Finance: Mike Jaeger

Operational Date: 08/01/1987

Model Type(s):
IPA

Service Area: Bronx, Brooklyn, Manhattan, Queens, Staten Island; Nassau, Suffolk and Westchester Counties, NY; 10 counties in New Jersey

Enrollment: 21,859 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: MetLife HealthCare Mgmt. Corp.
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 2,432
- **Hospital Contracted With or Used Regularly:** 34

GHAA Member: Yes

Metropolitan Health Plan/HMO

1901 First Avenue
New York, New York 10029
Phone: (212)230-6016

Executive Name: Barbara Lusen
Title: Director, MHP/HMO

Medical Director: David L. Duffy, M.D.

Marketing: Mary Ann Crane

Finance:

Operational Date: 06/01/1986

Model Type(s):
Group

Service Area: Manhattan and Southern half of Bronx

Enrollment: 2,091 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: NYC Health & Hospital Corp.
Managed By:

Medicare: No
Medicaid: Yes
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 1
- **Physicians (Primary & Spec. contracts):** 200
- **Hospital Contracted With or Used Regularly:** 1

NEW YORK

Mid-Hudson Health Plan, (MHP), Inc.

P.O. Box 3786
Park West Office Complex
Hurley Avenue
Kingston, New York 12401
Phone: (914)338-0202

Executive Name: Edward A. Ullmann
Title: Executive Director

Medical Director: Yulin Yao, M.D.

Marketing: Peter Kraft

Finance: Laurie Hafner

Operational Date: 10/01/1984

Model Type(s):
Network

Service Area: Columbia, Delaware, Greene, Ulster and the Northern Dutchess Communities of Red Hook and Rhinebeck

Enrollment: 15,000 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Independent
Managed By: WellCare Management Group

Medicare: Supp
Medicaid: Yes
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 220
- **Hospital Contracted With or Used Regularly:** 10

Mohawk Valley Physicians Health Plan

108 Union Street
Schenectady, New York 12304
Phone: (518)370-4793

Executive Name: David W. Oliker
Title: President & CEO

Medical Director: Richard Lange, M.D.

Marketing: William Mather

Finance: Joseph Doherty, CPA

Operational Date: 07/01/1983

Model Type(s):
IPA

Service Area: Northern New York, Mohawk Valley and Mid-Hudson areas

Enrollment: 82,500 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Independent
Managed By:

Medicare: Supp
Medicaid: Yes
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 2
- **Physicians (Primary & Spec. contracts):** 1,200
- **Hospital Contracted With or Used Regularly:** 34

NEW YORK

Patient's Choice, Inc.

90 Presidential Plaza
Corporate Center
Syracuse, New York 13202
Phone: (315)476-0874

Executive Name: Edwin J. Curran
Title: Executive Director and CEO

Medical Director: Richard D. Eberle, M.D.

Marketing: Bette McGee Dolinsky

Finance: Gregory Alvord

Operational Date: 10/07/1986

Model Type(s):
IPA

Service Area: Counties of Onondaga, Oswego, Madison, Cortland and Cayuga

Enrollment: 22,500 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Independent
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 683
- **Hospital Contracted With or Used Regularly:** 7

GHAA Member: Yes

Physicians Health Services of New York, Inc.

Crosswest Office Center
399 Knollwood Road, Suite 212
White Plains, New York 10603-1900
Phone: (914)682-8006

Executive Name: Philip J.Passantino
Title: President

Medical Director: Albert F. Sheehy, M.D.

Marketing: Robin Deitrick

Finance: George A. Schneider

Operational Date: 09/01/1987

Model Type(s):
IPA

Service Area: Westchester County

Enrollment: 6,000 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate:

Managed By: PHS, Inc.

Medicare: Supp
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 550
- **Hospital Contracted With or Used Regularly:** 7

NEW YORK

Prudential Health Care Plan, Inc. - PruCare of New York

Federal Plaza II
140 Fell Court
Hauppauge, New York 11788
Phone: (516)232-1943

Executive Name:	William J. Marino
Title:	VP
Medical Director:	Stanley Kramer, M.D.
Marketing:	
Finance:	
Operational Date:	12/31/1987

Model Type(s):
Network

Service Area: Bronx, Dutchess, Kings, Nassau, Putnam, Rockland, Queens, Richmond, Suffolk, Ulster, Orange and Westchester Counties

Enrollment: 32,659 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO:	Yes
Federally Qualified CMP:	No

Owner/Affiliate: The Prudential Insurance Co.
Managed By:

Medicare:	No
Medicaid:	No
FEHBP:	No
Other Lines of Business:	
— PPO:	No
— Traditional Insur:	Yes
— Open-Ended Product:	Yes
Number Of	
— Medical Ctr/Satellites:	
— Physicians (Primary & Spec. contracts):	2,069
— Hospital Contracted With or Used Regularly:	29

Rochester Area HMO, Inc. d/b/a Preferred Care

259 Monroe Avenue
Rochester, New York 14607
Phone: (716)325-3920

Executive Name:	John Urban
Title:	President/CEO
Medical Director:	Joseph Bernheim, M.D.
Marketing:	Eileen H. Wilson
Finance:	Stephen F. Ewing
Operational Date:	11/01/1979

Model Type(s):
IPA

Service Area: Counties of Genesee, Livingston, Monroe, Ontario, Orleans, Seneca, Wayne, Wyoming, and Yates

Enrollment: 149,000 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO:	Yes
Federally Qualified CMP:	No

Owner/Affiliate: Independent
Managed By: Preferred Care Holding Company

Medicare:	Risk
Medicaid:	No
FEHBP:	Yes
Other Lines of Business:	
— PPO:	No
— Traditional Insur:	No
— Open-Ended Product:	No
Number Of	
— Medical Ctr/Satellites:	0
— Physicians (Primary & Spec. contracts):	1,300
— Hospital Contracted With or Used Regularly:	18

GHAA Member: Yes

Sanus Health Plan of Greater New York/ New Jersey

75-20 Astoria Boulevard
Jackson Heights, New York 11370
Phone: (718)899-5200

Executive Name: Victor E. Botnick
Title: Executive Director
Medical Director: Dr.Roglieri/Cooper/Sender
Marketing: Richard Densing
Finance: Alan Bey
Operational Date: 01/01/1987

Model Type(s):
IPA

Service Area: All boroughs of New York City; 6 counties in NY; 6 counties in NJ

Enrollment: 42,000 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Sanus Corp. Health Systems
Managed By:

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:**
- **Physicians (Primary & Spec. contracts):** 2,793
- **Hospital Contracted With or Used Regularly:** 84

The Bronx Health Plan

111 East 210th Street
Bronx, New York 10467
Phone: (212)920-6725

Executive Name: Maura Bluestone
Title: Executive Director
Medical Director: Harris K. Lampert, M.D.
Marketing: Reginald James
Finance: Joseph Randazzo
Operational Date: 02/01/1987

Model Type(s):
IPA
Network

Service Area: Borough of the Bronx, New York

Enrollment: 4,503 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Independent
Managed By: Montefiore Medical Center

Medicare: No
Medicaid: Yes
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 7
- **Physicians (Primary & Spec. contracts):** 100
- **Hospital Contracted With or Used Regularly:** 6

GHAA Member: Yes

Total Health HMO, Inc.

1010 Northern Boulevard
Suite 324
Great Neck, New York 11202
Phone: (516)466-1000

Executive Name: Bruce Carpenter
Title: President

Medical Director: Peter Strassberg, M.D.

Marketing: Annette Radick

Finance: Andy Cavaliere

Operational Date: 07/30/1986

Model Type(s):
IPA

Service Area: 5 boroughs of New York City; Nassau and Suffolk Counties

Enrollment: 34,169 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Total Health Systems, Inc.
Managed By:

Medicare: Risk
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,617
- **Hospital Contracted With or Used Regularly:** 40

Travelers Health Network of New York,Inc.-Metropolitan Div.

701 Westchester Avenue
Suite 315E
White Plains, New York 10604-3001
Phone: (914 761-9102

Executive Name: Carmine Asparro
Title: Executive Director

Medical Director: Judith Taylor, M.D.

Marketing: Bob Ehinger/David Thomas

Finance: Brenda Roberts

Operational Date: 10/31/1986

Model Type(s):
IPA

Service Area: New York City metro area; Northern NJ

Enrollment: 7,831 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Travelers Insurance Co.
Managed By: Travelers Insurance Co.

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 2,500
- **Hospital Contracted With or Used Regularly:** 50

GHAA Member: Yes

NEW YORK

Travelers Health Network of New York, Inc. - Syracuse Div.

620 Erie Boulevard, W.
Suite 202
Syracuse, New York 13204
Phone: (315)479-6667

Executive Name: Kathryn O. Norton
Title: Executive Director

Medical Director: Andrew J. Merritt, M.D.

Marketing: Marc Rothbart

Finance: Brenda Roberts

Operational Date: 10/01/1985

Model Type(s):
IPA

Service Area: Onondaga County; Parts of Madison, Oswego and Cayuga Counties

Enrollment: 17,922 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Travelers Insurance Co.
Managed By: Travelers Insurance Co.

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 529
- **Hospital Contracted With or Used Regularly:** 6

GHAA Member: Yes

U.S. Healthcare

Triad IV
1981 Marcus Avenue, Suite E111
Lake Success, New York 11042
Phone: (516)326-9320

Executive Name: Michael A. Stocker, M.D.
Title: General Manager

Medical Director: Richard Bernstein, M.D.

Marketing: Jose Cabrera

Finance: Costas Nicolaidas

Operational Date: 02/03/1986

Model Type(s):
IPA

Service Area: Metropolitan New York City area, Westchester, Rockland, Orange and Putnam Counties

Enrollment: 110,000 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: U.S. Health Care, Inc.
Managed By:

Medicare: Risk
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,700
- **Hospital Contracted With or Used Regularly:** 50

WellCare of New York, Inc.

300 Stony Brook Court
Newburgh, New York 12550
Phone: (914)561-5028

Executive Name:	Robert E. Goff
Title:	Executive Director
Medical Director:	Franklin Guneratne, M.D.
Marketing:	Peter Kraft
Finance:	Jeffrey Rose
Operational Date:	02/01/1987

Model Type(s):
IPA
Network

Service Area: Orange, Dutchess, Putnam, Sullivan and Rockland Counties

Enrollment: 12,000 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO:	No
Federally Qualified CMP:	No

Owner/Affiliate: Independent
Managed By: The WellCare Management Group

Medicare:	No
Medicaid:	No
FEHBP:	No

Other Lines of Business:

— PPO:	No
— Traditional Insur:	No
— Open-Ended Product:	No

Number Of

— Medical Ctr/Satellites:	0
— Physicians (Primary & Spec. contracts):	400
— Hospital Contracted With or Used Regularly:	16

NORTH CAROLINA

Carolina Physicians Health Plan, Inc.

4020 Westchase Blvd.,
Suite 450
Raleigh, North Carolina 27607
Phone: (919)833-8000

Executive Name: James K. McNaughton
Title: Acting CEO
Medical Director: Robert T. Harris, M.D.
Marketing: John T. Roos
Finance: Keith G. Benoit, CPA
Operational Date: 04/01/1986
Model Type(s):
IPA

Service Area: 52 counties in eastern 40% of North Carolina

Enrollment: 40,500 as of 12/31/1989
Tax Status: For-profit
Federally Qualified HMO: No
Federally Qualified CMP: No
Owner/Affiliate: Coordinated Medical Serv.of NC
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,200
- **Hospital Contracted With or Used Regularly:** 15

GHAA Member: Yes

EQUICOR Health Plan, Inc.

3605 Glenwood Avenue
Suite 340
Raleigh, North Carolina 27612
Phone: (919)782-6507

Executive Name: Jack Horn
Title: Regional Vice President
Medical Director: Francis Tortora, M.D.
Marketing: Mary Karr
Finance: Janet Willis
Operational Date: 08/01/1986
Model Type(s):
IPA

Service Area: Triangle area surrounding Raleigh and 3 county area surrounding Fayetteville

Enrollment: 1,300 as of 12/31/1989
Tax Status: For-profit
Federally Qualified HMO: No
Federally Qualified CMP: No
Owner/Affiliate: EQUICOR, Inc.
Managed By:

Medicare: Supp
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 412
- **Hospital Contracted With or Used Regularly:** 14

NORTH CAROLINA

HMO of North Carolina, Inc.

P.O. Box 2291
Durham, North Carolina 27702
Phone: (919)490-4120

Executive Name: N. Earl Ridout
Title: Executive Director
Medical Director: Don Bradley, M.D.
Marketing: Lekita Woodard
Finance: Gary A. Fisher
Operational Date: 07/01/1987

Model Type(s):
Group

Service Area: Alamance, Cabarrus, Caswell, Chatham, Durham, Gaston, Granville, Lee Lincoln, Mecklenburg, Orange, Person, Rowan, Stanly, Union and Wake Counties

Enrollment: 5,780 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: BC & BS of North Carolina
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 4
- **Physicians (Primary & Spec. contracts):** 728
- **Hospital Contracted With or Used Regularly:** 2

Kaiser Foundation Health Plan of North Carolina

3120 Highwoods Boulevard
Raleigh, North Carolina 27604
Phone: (919)878-9870

Executive Name: Alvin Washington
Title: VP & Regional Mgr.
Medical Director: J. Harper Gaston, M.D.
Marketing: Ann Pieters
Finance: Daniel Soper
Operational Date: 01/01/1985

Model Type(s):
Group

Service Area: Raleigh/Durham,Chapel Hill area and Greater Charlotte area

Enrollment: 97,464 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Kaiser Foundation Health Plan
Managed By:

Medicare: RC
Medicaid: Yes
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 7
- **Physicians (Primary & Spec. contracts):** 240
- **Hospital Contracted With or Used Regularly:** 4

GHAA Member: Yes

NORTH CAROLINA

Lincoln National Health Plan

5540 Centerview Drive
Suite 315
Raleigh, North Carolina 27606
Phone: (919)851-0800

Executive Name: Frederick R. Schremp, CLU
Title: CEO

Medical Director:

Marketing: Darren Rodgers

Finance: Ralph O'Brien

Operational Date: 04/01/1988

Model Type(s):
IPA

Service Area: 14 counties surrounding Raleigh/Durham area

Enrollment: 2,500 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Lincoln National Corporation
Managed By: Lincoln National Corporation

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** Yes
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 650
- **Hospital Contracted With or Used Regularly:** 12

GHAA Member: Yes

Maxicare North Carolina, Inc.

5550 77 Center Drive
Sutie 380
Charlotte, North Carolina 28217
Phone: (704)525-0880

Executive Name: Sandra J. Stevenson
Title: Executive Director

Medical Director: Samuel W. Warburton, M.D.

Marketing: Michael Close

Finance:

Operational Date: 07/01/1984

Model Type(s):
IPA

Service Area: Raleigh, Cary, Durham, Chapel Hill, Burlington, Greensboro, Winston-Salem, Charlotte, Gastonia, Concord and Rock Hill

Enrollment: 13,500 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Maxicare Health Plans, Inc.
Managed By: Peter Ratican, CEO

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 350
- **Hospital Contracted With or Used Regularly:** 18

PARTNERS National Health Plans of North Carolina

2000 Frontis Plaza Boulevard
#200
Winston-Salem, North Carolina 27103
Phone: (919)760-4822

Executive Name: John W. Jones
Title: Executive Director

Medical Director:

Marketing:

Finance:

Operational Date: 01/01/1987

Model Type(s):
IPA

Service Area: Forsyth, Guilford, Davie, Randolph, Stokes, Yadkin, Davidson, Surry, and Trinity Counties

Enrollment: 29,250 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate:

Managed By: PARTNERS National Health Plans

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** Yes
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 442
- **Hospital Contracted With or Used Regularly:** 8

Personal Care Plan of North Carolina, Inc.

Post Office Box 30004
Durham, North Carolina 27702
Phone: (919)489-7431

Executive Name: N. Earl Ridout
Title: Executive Director

Medical Director: Don Bradley, M.D.

Marketing: Lekita Woodward

Finance: Gary A. Fisher

Operational Date: 03/01/1982

Model Type(s):
IPA

Service Area: State of North Carolina

Enrollment: 14,611 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: BC & BS of North Carolina
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,043
- **Hospital Contracted With or Used Regularly:** 145

NORTH CAROLINA

Physicians Health Plan of North Carolina, Inc.

2307 West Cone Boulevard
Suite 200
Greensboro, North Carolina 27408
Phone: (919)282-0900

Executive Name: Frank R. Mascia
Title: President and CEO
Medical Director: Nicholas Korns, M.D.
Marketing: Meg Sternberg
Finance: Randal J. Stewart
Operational Date: 07/01/1985

Model Type(s):
IPA

Service Area: 23 counties in Central and S.E. North Carolina

Enrollment: 30,130 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Independent
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 900
- **Hospital Contracted With or Used Regularly:** 13

Prudential Health Care Plan, Inc. - PruCare of Charlotte

2100 Rexford Road, Suite 320
Charlotte, North Carolina 28211
Phone: (704)365-6070

Executive Name: Jerome V. Sykora
Title: Director, Health Care Mgmt
Medical Director: Herbert Widener, M.D.
Marketing: Robert Ward
Finance:
Operational Date: 03/11/1985

Model Type(s):
Group

Service Area: Mecklenburg, Cabarrus, Gaston, Lincoln, Union and Rowan Counties in NC; York County in SC

Enrollment: 34,501 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: The Prudential Insurance Co.
Managed By:

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 12
- **Physicians (Primary & Spec. contracts):** 159
- **Hospital Contracted With or Used Regularly:** 4

GHAA Member: Yes

NORTH DAKOTA

Care Choice

4510 13th Avenue, S.W.
Fargo, North Dakota 58121-0001
Phone: (701)282-1100

Executive Name: Robert Carlson
Title: Executive Director

Medical Director: P.M. Riisager, M.D.

Marketing: Larry Tallman

Finance: Robert Carlson

Operational Date: 10/01/1985

Model Type(s):
IPA

Service Area: Most of North Dakota; several counties in Minnesota

Enrollment: 7,900 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: BC & BS of North Dakota
Managed By: BC & BS of North Dakota

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** Yes
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 61
- **Physicians (Primary & Spec. contracts):** 400
- **Hospital Contracted With or Used Regularly:** 19

Heart of America HMO

Human Service Center
Rugby, North Dakota 58368
Phone: (701)776-5848

Executive Name: Cindy Schwab
Title: Director of Operations

Medical Director: R.L. Ketterling, M.D.

Marketing:

Finance:

Operational Date: 08/01/1982

Model Type(s):
Group

Service Area: Counties of Bottineau, Towner, Wells, Pierce, McHenry, Rolette, and Benson

Enrollment: 2,535 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Independent
Managed By:

Medicare: Cost
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 6
- **Physicians (Primary & Spec. contracts):** 8
- **Hospital Contracted With or Used Regularly:** 2

GHAA Member: Yes

ChoiceCare

655 Eden Park Drive, Suite 400
Cincinnati, Ohio 45202
Phone: (513)784-5200

Executive Name:	Daniel A. Gregorie, M.D.
Title:	Chief Executive Officer
Medical Director:	Open
Marketing:	Jeffrey Werner
Finance:	Jane Rollinson, CPA
Operational Date:	11/11/1978

Model Type(s):
IPA

Service Area: 13 Ohio counties; 6 Kentucky counties

Enrollment: 125,891 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO:	Yes
Federally Qualified CMP:	No

Owner/Affiliate:

Managed By:

Medicare:	No
Medicaid:	No
FEHBP:	No
Other Lines of Business:	
— PPO:	No
— Traditional Insur:	No
— Open-Ended Product:	No
Number Of	
— Medical Ctr/Satellites:	0
— Physicians (Primary & Spec. contracts):	2,278
— Hospital Contracted With or Used Regularly:	14

CIGNA Healthplan of Ohio, Inc. - Cleveland

5800 Lombardo Centre
Suite 200
Cleveland, Ohio 44131
Phone: (216)642-2920

Executive Name:	Pauline Degenfelder, Ph.D.
Title:	VP & General Manager
Medical Director:	Richard Sabransky, M.D.
Marketing:	Ted Ryan
Finance:	Jane Rollinson
Operational Date:	04/01/1987

Model Type(s):
IPA

Service Area: Ashland, Ashtabula, Columbiana, Cuyahoga, Geauga, Huron, Lake, Lorain, Mahoning, Medina, Portage, Stark, Summit, Trumbull and Wayne Counties

Enrollment: 30,499 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO:	Yes
Federally Qualified CMP:	No

Owner/Affiliate: CIGNA Healthplan, Inc.

Managed By:

Medicare:	No
Medicaid:	No
FEHBP:	Yes
Other Lines of Business:	
— PPO:	Yes
— Traditional Insur:	Yes
— Open-Ended Product:	Yes
Number Of	
— Medical Ctr/Satellites:	0
— Physicians (Primary & Spec. contracts):	1,283
— Hospital Contracted With or Used Regularly:	27

GHAA Member: Yes

OHIO

CIGNA Healthplan of Ohio, Inc. - Columbus

2500 Corporate Exchange Drive
Suite 200
Columbus, Ohio 43229
Phone: (614)890-5331

Executive Name: Joseph O. Rochester
Title: VP & General Manager

Medical Director: Charles Derrow, M.D.

Marketing: Sam Patterson

Finance: Eugene J. Motycka

Operational Date: 05/01/1987

Model Type(s):
IPA

Service Area: Delaware, Fairfield, Fayette, Perry, Franklin, Licking, Madison, Pickaway, Ross, Union and Muskingum Counties

Enrollment: 27,668 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: CIGNA Healthplan, Inc.
Managed By:

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 686
- **Hospital Contracted With or Used Regularly:** 13

GHAA Member: Yes

Community Health Plan

817-C Eastgate South Drive
Cincinnati, Ohio 45245
Phone: (513)752-0500

Executive Name: Kenneth Page
Title: Regional Administrator

Medical Director: John Ditraglia, M.D.

Marketing: Ann Jensen Holmes

Finance: David Whitaker

Operational Date: 01/01/1987

Model Type(s):
Network

Service Area: 20 counties in Southern Ohio; including Cincinnati and Columbus metro areas

Enrollment: 12,000 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Capital Area Comm. Health Plan
Managed By:

Medicare: No
Medicaid: Yes
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 733
- **Hospital Contracted With or Used Regularly:** 17

GHAA Member: Yes

OHIO

Day-Med Health Maintenance Plan, Inc.

211 S. Main Street, PH-1200
Dayton, Ohio 45402
Phone: (513)224-5646

Executive Name:	Jeannette C. Prear
Title:	President/CEO
Medical Director:	H.Stratton,J.Cromartie,MD
Marketing:	David E Hickman
Finance:	Michael W. Allen
Operational Date:	03/01/1986

Model Type(s):
IPA
Network

Service Area: Montgomery and surrounding counties

Enrollment: 20,466 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO:	No
Federally Qualified CMP:	No

Owner/Affiliate: Independent
Managed By:

Medicare:	No
Medicaid:	Yes
FEHBP:	No
Other Lines of Business:	
— **PPO:**	No
— **Traditional Insur:**	No
— **Open-Ended Product:**	No
Number Of	
— **Medical Ctr/Satellites:**	0
— **Physicians (Primary & Spec. contracts):**	1,200
— **Hospital Contracted With or Used Regularly:**	8

Family Health Plan

333 14th Street
Toledo, Ohio 43624
Phone: (419)241-6501

Executive Name:	Robert Campbell
Title:	President
Medical Director:	Warren Kleinberg, M.D.
Marketing:	David Bick
Finance:	Chris Scherer
Operational Date:	01/01/1986

Model Type(s):
IPA
Network

Service Area: Counties of Lucas, Wood, Ottawa, Sandusky, Henry, Fulton, and Defiance

Enrollment: 21,000 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO:	No
Federally Qualified CMP:	No

Owner/Affiliate: St.Vinc/Mercy Hosp/St. Charles
Managed By:

Medicare:	No
Medicaid:	Yes
FEHBP:	No
Other Lines of Business:	
— **PPO:**	No
— **Traditional Insur:**	No
— **Open-Ended Product:**	No
Number Of	
— **Medical Ctr/Satellites:**	4
— **Physicians (Primary & Spec. contracts):**	650
— **Hospital Contracted With or Used Regularly:**	7

OHIO

Health Guard

3000 Guernsey Street
Bellaire, Ohio 43906
Phone: (614)676-4623

Executive Name: Adrian Kutska
Title: President and CEO
Medical Director: Michael A. Stevens, M.D.
Marketing: Jon R. Van Slaars
Finance: Edward C. Douglas
Operational Date: 01/01/1958

Model Type(s):
IPA
Group

Service Area: Counties in Ohio and West Virginia (Ohio Valley)

Enrollment: 9,500 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Independent
Managed By:

Medicare: Supp
Medicaid: Yes
FEHBP: Yes

Other Lines of Business:
— **PPO:** No
- **Traditional Insur:** No
— **Open-Ended Product:** No

Number Of
— **Medical Ctr/Satellites:** 3
— **Physicians (Primary & Spec. contracts):** 327
— **Hospital Contracted With or Used Regularly:** 12

GHAA Member: Yes

Health Maintenance Plan

4665 Cornell Road
Suite 300
Cincinnati, Ohio 45242
Phone: (513)247-6600

Executive Name: Dennis M. Jankowski
Title: Vice President, ADS
Medical Director: Leonard N. Ozeroff, M.D.
Marketing: Vince Homan, Nancy Nolan
Finance: Kathleen J. Lutz
Operational Date: 04/01/1974

Model Type(s):
Group
Network

Service Area: Covers 45 counties

Enrollment: 120,900 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Community Mutual BC & BS
Managed By: Community Mutual BC & BS

Medicare: Supp
Medicaid: No
FEHBP: Yes

Other Lines of Business:
— **PPO:** Yes
— **Traditional Insur:** Yes
— **Open-Ended Product:** No

Number Of
— **Medical Ctr/Satellites:** 10
— **Physicians (Primary & Spec. contracts):** 3,[illegible]
— **Hospital Contracted With or Used Regularly:** 67

GHAA Member: Yes

HealthOhio, Inc.

372 East Center Street
Marion, Ohio 43302
Phone: (614)387-6355

Executive Name: N. Robert Jones
Title: Chief Executive Officer
Medical Director: John M. Fennig, M.D.
Marketing: Weston G. Lambert
Finance: Timothy Lauer
Operational Date: 05/01/1976

Model Type(s):
IPA

Service Area: Crawford, Delaware, Hancock, Hardin, Logan, Marion, Morrow, Richland, Union, and Wyandot Counties

Enrollment: 27,101 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Independent
Managed By:

Medicare: Cost
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 285
- **Hospital Contracted With or Used Regularly:** 8

Health Plan of the Upper Ohio Valley, Inc.

52160 National Road, East
St. Clairsville, Ohio 43950
Phone: (614)695-3585

Executive Name: Phillip Wright
Title: President
Medical Director: B.P. Papadimitriou, M.D.
Marketing: E. David Mathieu
Finance: Kenneth W. Sovacoll
Operational Date: 11/01/1979

Model Type(s):
IPA

Service Area: West Virginia and Ohio

Enrollment: 70,438 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate:
Managed By:

Medicare: Cost
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 320
- **Hospital Contracted With or Used Regularly:** 8

Health Power of Columbus/ Family HealthNet of Ohio

560 East Town Street
Columbus, Ohio 43215-4802
Phone: (614)461-9900

Executive Name: Joyce Garver Keller
Title: VP HMO Operations
Medical Director: James E. Foy, D.O.
Marketing: Jerry Luczaj
Finance: Ted Ofat
Operational Date: 05/01/1984

Model Type(s):
Group
Network

Service Area: Franklin, Delaware, Fairfield, Licking, Madison, Pickaway, Union, Hamilton, Butler, Clermont and Warren Counties

Enrollment: 17,723 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Health Power, Inc.
Managed By: Health Power Mgmt Corp.

Medicare: No
Medicaid: Yes
FEHBP: No

Other Lines of Business:
— **PPO:** No
— **Traditional Insur:** No
— **Open-Ended Product:** No

Number Of
— **Medical Ctr/Satellites:** 10
— **Physicians (Primary & Spec. contracts):** 784
— **Hospital Contracted With or Used Regularly:** 23

Health Power of Dayton, Inc.

560 East Town Street
Columbus, Ohio 43215
Phone: (614)461-9900

Executive Name: Joyce Garver Keller
Title: VP HMO Operation
Medical Director: Martin J. Schear, M.D.
Marketing: Jerry Luczaj
Finance: Ted Ofat
Operational Date: 07/01/1985

Model Type(s):
Network

Service Area: Montgomery, Clark, and Greene Counties

Enrollment: 10,797 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Health Power, Inc.
Managed By: Health Power Mgmt. Corp.

Medicare: No
Medicaid: Yes
FEHBP: No

Other Lines of Business:
— **PPO:** No
— **Traditional Insur:** No
— **Open-Ended Product:** No

Number Of
— **Medical Ctr/Satellites:** 0
— **Physicians (Primary & Spec. contracts):** 290
— **Hospital Contracted With or Used Regularly:** 11

HMO Health Ohio/BC & BS of Ohio

2060 East Ninth Street
Cleveland, Ohio 44115
Phone: (216)687-7538

Executive Name: John S. Dorrell
Title: Vice President, ADS
Medical Director: John Johns, M.D.
Marketing: Jeff Drake
Finance: Kent Clapp
Operational Date: 05/01/1978

Model Type(s):
Network

Service Area: All of parts of 27 counties; encompassing all of Northeastern Ohio, including Cleveland, Akron, Canton and Columbus

Enrollment: 109,900 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: Yes

Owner/Affiliate: BC & BS of Ohio
Managed By: BC & BS of Ohio

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** Yes
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 90
- **Physicians (Primary & Spec. contracts):** 600
- **Hospital Contracted With or Used Regularly:** 14

HomeTown Hospital Health Plan

876 Amherst Road, N.E.
Massillon, Ohio 44646
Phone: (216)837-6880

Executive Name: Jack W. Topoleski
Title: President & CEO
Medical Director: Raymond J. McMahon, M.D.
Marketing: Robert Gustafson, Jr.
Finance: William C. Epling
Operational Date: 01/01/1987

Model Type(s):
IPA

Service Area: Stark County and 9 surrounding counties

Enrollment: 5,653 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate:
Managed By: Hometown Hospital Management

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 2
- **Physicians (Primary & Spec. contracts):** 200
- **Hospital Contracted With or Used Regularly:** 4

OHIO

Hospital Choice Health Plan

119 Dillmont Drive
Worthington, Ohio 43085
Phone: (614)888-2223

Executive Name: Bradley C. Engel
Title: Chairman and CEO
Medical Director: Thomas Stevenson, M.D.
Marketing: Robert M. Fox
Finance: Jeralyn R. Green
Operational Date: 01/01/1986

Model Type(s):
IPA

Service Area: Central Ohio

Enrollment: 19,148 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Health Matrix Corporation
Managed By:

Medicare: No
Medicaid: Yes
FEHBP: Yes

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** No
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,200
- **Hospital Contracted With or Used Regularly:** 10

Kaiser Foundation Health Plan of Ohio

Bond Court Building
1300 East 9th Street, Suite1100
Cleveland, Ohio 44114
Phone: (216)621-5600

Executive Name: Kathryn A. Paul
Title: VP & Regional Manager
Medical Director: Ronald Potts, M.D.
Marketing: Robert E. Baker
Finance: David A. Beal
Operational Date: 06/01/1964

Model Type(s):
Group

Service Area: Cuyahoga, Lake, Geauga, Lorain, Medina Summit, Stark, Portage, and Wayne Counties

Enrollment: 208,000 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Kaiser Foundation Health Plan
Managed By: Kaiser Foundation Health Plans

Medicare: Risk
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 10
- **Physicians (Primary & Spec. contracts):** 200
- **Hospital Contracted With or Used Regularly:** 7

GHAA Member: Yes

OHIO

Licking Memorial Hospital Health Plan

1320 West Main Street
Suite HP
Newark, Ohio 43055
Phone: (614)366-0533

Executive Name:	Thomas Thompson
Title:	COO
Medical Director:	Robert Kamps, M.D.
Marketing:	Mary Deffet
Finance:	Robert Marshall
Operational Date:	11/26/1986

Model Type(s):
IPA

Service Area: Licking, Muskingum, Coshocton, Fairfield, Knox, Perry and Delaware Counties

Enrollment: 12,908 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO:	No
Federally Qualified CMP:	No

Owner/Affiliate: Licking Memorial Health System
Managed By: Licking Memorial Hospital

Medicare:	No
Medicaid:	No
FEHBP:	Yes
Other Lines of Business:	
— PPO:	No
— Traditional Insur:	No
— Open-Ended Product:	No
Number Of	
— Medical Ctr/Satellites:	
— Physicians (Primary & Spec. contracts):	107
— Hospital Contracted With or Used Regularly:	6

Lincoln National Health Plan, Inc.

11260 Chester Road
Suite 800
Cincinnati, Ohio 45246
Phone: (513)772-7325

Executive Name:	Robert Sheehy
Title:	Vice President
Medical Director:	John Davren, M.D.
Marketing:	Louis Santoro
Finance:	Steve Peterson
Operational Date:	01/01/1985

Model Type(s):
IPA
Network

Service Area: Greater Cincinnati, Northern Kentucky and Greater Dayton area

Enrollment: 32,548 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO:	Yes
Federally Qualified CMP:	No

Owner/Affiliate: Lincoln National Corporation
Managed By: Lincoln National Corporation

Medicare:	No
Medicaid:	Yes
FEHBP:	Yes
Other Lines of Business:	
— PPO:	Yes
— Traditional Insur:	Yes
— Open-Ended Product:	Yes
Number Of	
— Medical Ctr/Satellites:	101
— Physicians (Primary & Spec. contracts):	900
— Hospital Contracted With or Used Regularly:	21

GHAA Member: Yes

OHIO

MagnaCare Health Plan

2133 Luray Avenue
Cincinnati, Ohio 45206-2604
Phone: (513)961-4300

Executive Name: Robert Quirk
Title: President & CEO

Medical Director: Daniel Santos, M.D.

Marketing: Jerry Brazil

Finance: Thomas Bolger

Operational Date: 03/01/1986

Model Type(s):
IPA

Service Area: Hamilton, Butler, Clermont, and Warren Counties in Ohio

Enrollment: 17,033 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate:

Managed By:

Medicare: No
Medicaid: Yes
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 5
- **Physicians (Primary & Spec. contracts):** 745
- **Hospital Contracted With or Used Regularly:** 13

MedChoice

3737 Sylvania Avenue
Toledo, Ohio 43691-0385
Phone: (419)473-7373

Executive Name: John S. Dorrell
Title: Vice President

Medical Director: Open

Marketing: Jeff Drake

Finance: Lou Korb

Operational Date: 01/01/1985

Model Type(s):
IPA

Service Area: Lucas, Wood, Fulton, Ottawa, Defiance, Henry, and Seneca Counties

Enrollment: 53,181 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: BC & BS of Ohio
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 822
- **Hospital Contracted With or Used Regularly:** 12

Medical Value Plan (MVP)

405 Madison Avenue
P.O. Box 2147
Toledo, Ohio 43603-2147
Phone: (419)244-2900

Executive Name: David H. Smith
Title: Chief Operating Officer

Medical Director: Hal White, M.D.

Marketing: Brian Logue

Finance:

Operational Date: 05/01/1986

Model Type(s):
IPA

Service Area: Northwestern Ohio

Enrollment: 37,000 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Henry Ford HC Corp/Toledo Clin
Managed By: Henry Ford Health Care Corp.

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 325
- **Hospital Contracted With or Used Regularly:** 5

MetLife HealthCare Network of Ohio, Inc.

Northmark Business Center III
Suite 100
4501 Erskine Road
Cincinnati, Ohio 45242-4713
Phone: (513)745-9700

Executive Name: Roger Friend
Title: Chief Operating Officer

Medical Director:

Marketing:

Finance:

Operational Date: 08/01/1985

Model Type(s):
IPA
Network

Service Area: Nine counties in the Cleveland area; 7 counties in the Columbus area; 8 counties in the Cincinnati area

Enrollment: 14,287 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: MetLife HealthCare Mgmt. Corp.
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 3,108
- **Hospital Contracted With or Used Regularly:** 46

GHAA Member: Yes

OHIO

Mid-Ohio Health Care Plan d/b/a Health One

4885 Olentangy River Road
Columbus, Ohio 43215
Phone: (614)451-1551

Executive Name: Anthony A. Fata
Title: VP, Health Network Programs
Medical Director: William Hamelberg, M.D.
Marketing: Michael Fishburn
Finance: Fred Lehr
Operational Date: 10/01/1981

Model Type(s):
Group

Service Area: 25 mile radius of Columbus, Ohio

Enrollment: 24,816 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Central Benefits Mutual Ins.
Managed By:

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 2
- **Physicians (Primary & Spec. contracts):** 25
- **Hospital Contracted With or Used Regularly:** 5

GHAA Member: Yes

Paramount Health Care

3425 Executive Parkway
Suite 220
Toledo, Ohio 43606
Phone: (419)535-7777

Executive Name: Randolph C. Hoffman
Title: COO
Medical Director: Drs. Mack and Diethelm
Marketing: Richard Walzcak
Finance: Randolph C. Hoffman
Operational Date: 07/01/1988

Model Type(s):
IPA

Service Area: Greater Toledo metro area

Enrollment: 12,923 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Vanguard Health Systems Inc.
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** No
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 475
- **Physicians (Primary & Spec. contracts):** 360
- **Hospital Contracted With or Used Regularly:** 2

PARTNERS Health Plan of Northern Ohio, Inc.

3690 Orange Place
Suite 200
Cleveland, Ohio 44122
Phone: (216)464-2722

Executive Name: Mark Moody
Title: Executive Director

Medical Director:

Marketing:

Finance:

Operational Date: 12/01/1983

Model Type(s):
IPA

Service Area: Cuyahoga, Geauga, Lake, Lorain, Summitt, Ashtabula, Carroll, Medina, Portage and Start Counties

Enrollment: 40,438 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: PARTNERS National Health Plans
Managed By: PARTNERS National Health Plans

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,334
- **Hospital Contracted With or Used Regularly:** 28

GHAA Member: Yes

Personal Physician Care of Ohio, Inc.

1255 Euclid Avenue, Suite 500
Bank One Building
Cleveland, Ohio 44115
Phone: (216)687-0015

Executive Name: Richard E. Jenkins
Title: Executive Director

Medical Director: Oscar Saffold, M.D.

Marketing: Sandra Johnson

Finance: Jeffrey Young

Operational Date: 08/01/1987

Model Type(s):
IPA

Service Area: Cuyahoga, Geauga, Lake, Lorain, Medina, Portage and Summit Counties

Enrollment: 16,000 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Independent
Managed By: United American Health Care

Medicare: No
Medicaid: Yes
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:**
- **Physicians (Primary & Spec. contracts):** 400
- **Hospital Contracted With or Used Regularly:** 26

OHIO

Physicians Health Plan of Ohio, Inc.

3650 Olentangy River Road
P.O. Box 1138
Columbus, Ohio 43216-1138
Phone: (614)442-7100

Executive Name: H. William Porterfield, M.
Title: President
Medical Director: Robert Wall, M.D.
Marketing: Thomas A. Deluca
Finance: Ron Yanai
Operational Date: 01/01/1980

Model Type(s):
IPA

Service Area: 65 counties in Ohio

Enrollment: 130,851 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Independent
Managed By:

Medicare: No
Medicaid: Yes
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 4,000
- **Hospital Contracted With or Used Regularly:** 78

Prudential Health Care Plan, Inc. - PruCare of Northern Ohio

1228 Euclid Avenue
Suite 750
Cleveland, Ohio 44115
Phone: (216)241-5623

Executive Name: Richard B. Chelko, CLU
Title: Director, Group Marketing
Medical Director: Gordon K. Bell, M.D.
Marketing:
Finance:
Operational Date: 04/09/1989

Model Type(s):
IPA

Service Area: Cuyahoga, Lake, Summit Counties; parts of Portage, Geauga, Lorain, Medina, Stark and Wayne counties

Enrollment: 390 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: The Prudential Insurance Co.
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:**
- **Physicians (Primary & Spec. contracts):** 849
- **Hospital Contracted With or Used Regularly:** 14

OHIO

Prudential Health Care Plan, Inc. - PruCare of Central Ohio

100 East Campus View Blvd.
Suite 350
Columbus, Ohio 43085
Phone: (614)431-5601

Executive Name: Robin Bales
Title: Manager, Health Care Services
Medical Director: David C. Gundlach, M.D.
Marketing: Fred Veazey
Finance:
Operational Date: 07/01/1985

Model Type(s):
Group

Service Area: Delaware, Fairfield, Franklin, Licking, Madison, Pickaway and Union Counties

Enrollment: 23,000 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: The Prudential Insurance Co.
Managed By:

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 4
- **Physicians (Primary & Spec. contracts):** 385
- **Hospital Contracted With or Used Regularly:** 6

GHAA Member: Yes

Prudential Health Care Plan, Inc. - PruCare of Cincinnati

525 Vine Street
Suite 1850
Cincinnati, Ohio 45202
Phone: (513)621-2970

Executive Name: Lynne Gross
Title: Director, Health Care Svcs.
Medical Director: J. Edward Greene, M.D.
Marketing: Arthur Dickerson
Finance:
Operational Date: 03/01/1986

Model Type(s):
IPA

Service Area: Butler, Clermont, Warren and Hamilton Counties, OH; Boone, Kenton and Campbell Counties in KY

Enrollment: 5,730 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: The Prudential Insurance Co.
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,035
- **Hospital Contracted With or Used Regularly:** 8

GHAA Member: Yes

OHIO

Toledo Health Plan

3401 Glendale Avenue
P.O. Box 6298
Toledo, Ohio 43614
Phone: (419)382-8600

Executive Name: Karl V. Kovacs
Title: Executive Director
Medical Director: Henry R. Silverman,Jr.,MD
Marketing: Gale Hulderman
Finance: David L. Shaffer
Operational Date: 09/01/1988

Model Type(s):
IPA

Service Area: Metropolitan Toledo area

Enrollment: 8,463 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Medical College of OH, Toledo
Managed By: Robert Herrick Associates, Inc

Medicare: Supp
Medicaid: Yes
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 580
- **Hospital Contracted With or Used Regularly:** 9

Total Health Care Plan, Inc.

P.O. Box 06259
University Center Station
Cleveland, Ohio 44106
Phone: (216)231-1200

Executive Name: James G. Turner
Title: President & CEO
Medical Director: David G. Miller, M.D.
Marketing: Willie F. Austin
Finance: Arthur C. Wicinski
Operational Date: 10/01/1987

Model Type(s):
Staff

Service Area: Cuyhoga County

Enrollment: 12,127 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Independent
Managed By:

Medicare: No
Medicaid: Yes
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 5
- **Physicians (Primary & Spec. contracts):** 38
- **Hospital Contracted With or Used Regularly:** 3

OHIO

United Health Plan

1950 Morse Road
Suite 100
Columbus, Ohio 43229
Phone: (614)438-7500

Executive Name: B. Jeanne Thimons
Title: V.P. of Administration

Medical Director: A. Clifton Cage, D.O.

Marketing: April Patterson

Finance: Jeffrey A. Neuburger

Operational Date: 11/01/1977

Model Type(s):
IPA

Service Area: Franklin, Madison, Clark, Fayette, Licking, Fairfield, Union, Delaware, and Pickaway Counties in Central Ohio

Enrollment: 10,301 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Doctors Hospital
Managed By: Dennison Health Systems

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 267
- **Hospital Contracted With or Used Regularly:** 6

University Health Maintenance Organization, Inc.

2055 Reading Road
Suite 500
Cincinnati, Ohio 45202
Phone: (513)721-3388

Executive Name: Hirsh J. Cohen
Title: President

Medical Director: Robert W. Young, M.D.

Marketing: Bonnie R. Coleman

Finance: Tony Borromeo

Operational Date: 01/01/1987

Model Type(s):
IPA
Network

Service Area: Greater Cincinnati SMSA

Enrollment: 18,958 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate:
Managed By: University Health Plan, Inc.

Medicare: No
Medicaid: Yes
FEHBP: No

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,065
- **Hospital Contracted With or Used Regularly:** 10

Western Ohio Health Care Plan

6601 Centerville Business Pkwy
P.O. Box 591208
Dayton, Ohio 45459
Phone: (513)439-9355

Executive Name: David Shafer
Title: President & CEO

Medical Director: John E. Bloom, M.D.

Marketing: Melmon May, Jr.

Finance: John Monnett

Operational Date: 01/01/1979

Model Type(s):
IPA

Service Area: Montgomery, Darke, Shelby, Miami, Champaign, Clark, Preble, Greene, Butler, Warren and Clinton Counties

Enrollment: 107,000 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Independent
Managed By:

Medicare: Supp
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,300
- **Hospital Contracted With or Used Regularly:** 17

OKLAHOMA

BlueLincs

1437 S. Boulder
Tulsa, Oklahoma 74119
Phone: (918)561-9900

Executive Name: Tom Bowser
Title: Senior Vice President

Medical Director: Wes A. Whittlesey, M.D.

Marketing: Tim McFall

Finance: Lyndle Ellis

Operational Date: 05/01/1985

Model Type(s):
IPA

Service Area: Oklahoma City and Tulsa metropolitan areas

Enrollment: 42,000 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: BC & BS of Oklahoma
Managed By:

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,100
- **Hospital Contracted With or Used Regularly:** 16

EQUICOR Health Plan

EQUICOR PLAZA
5100 N. Brookline, 9th Floor
Oklahoma City, Oklahoma 73112
Phone: (405)943-7711

Executive Name: David A. Weinstein
Title: President

Medical Director: Kathleen Musser, M.D.

Marketing: Steve Curlee

Finance:

Operational Date: 06/01/1984

Model Type(s):
IPA

Service Area: All of Oklahoma and Cleveland Counties and corporate limits of Yukon and Mustang

Enrollment: 14,000 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: EQUICOR, Inc.
Managed By:

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** Yes
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 300
- **Hospital Contracted With or Used Regularly:** 11

OKLAHOMA

PacifiCare

525 Central Park Drive
Suite 202
Oklahoma City, Oklahoma 73105
Phone: (405)525-9200

Executive Name: John Woods
Title: President

Medical Director: Earl Elliott, M.D.

Marketing: Gary Hubbard

Finance: Dave Carrish

Operational Date: 04/01/1988

Model Type(s):
Group

Service Area: Parts of Oklahoma, Grady, Canadian, Kingfisher, McLain, Cleveland, Pottawatomie, Seminole, Lincoln and Logan Counties

Enrollment: 26,000 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: PacifiCare Health Systems
Managed By: PacifiCare Health Systems

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** Yes
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 9
- **Physicians (Primary & Spec. contracts):** 105
- **Hospital Contracted With or Used Regularly:** 2

GHAA Member: Yes

PacifiCare of Oklahoma- Tulsa

7134 South Yale Avenue
Suite 700
Tulsa, Oklahoma 74136-6318
Phone: (918)496-1200

Executive Name: John Woods
Title: President

Medical Director: Vlad Fitts, M.D.

Marketing: Gary Hubbard

Finance: Dave Carrish

Operational Date: 10/01/1985

Model Type(s):
Group

Service Area: Tulsa County and parts of Creek, Rogers and Wagoner counties

Enrollment: 41,500 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: PacifiCare Health Systems
Managed By: PacifiCare Health Systems

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** Yes
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 37
- **Physicians (Primary & Spec. contracts):** 205
- **Hospital Contracted With or Used Regularly:** 3

GHAA Member: Yes

OKLAHOMA

Prudential Health Care Plan, Inc. - PruCare of Oklahoma City

Grand Center Office Bldg.#555
5400 Northwest Grant Blvd.
Oklahoma City, Oklahoma 73112
Phone: (405)942-6687

Executive Name: Richard Rivers
Title: VP, Group Operations
Medical Director: M. Boyd Shook, M.D.
Marketing: David Dingley
Finance:
Operational Date: 04/01/1981

Model Type(s):
Group

Service Area: Canadian, Cleveland, Grady, Kingfisher, Lincoln, Logan, McClain, Oklahoma and Pottawatomie Counties

Enrollment: 25,547 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: The Prudential Insurance Co.
Managed By:

Medicare: Risk
Medicaid: No
FEHBP: Yes

Other Lines of Business:
— PPO: No
— Traditional Insur: Yes
— Open-Ended Product: Yes

Number Of
— Medical Ctr/Satellites: 6
— Physicians (Primary & Spec. contracts): 250
— Hospital Contracted With or Used Regularly: 3

GHAA Member: Yes

Prudential Health Care Plan, Inc. - PruCare of Tulsa

7912 East 31st Street
Suite 170
Tulsa, Oklahoma 74145
Phone: (918)624-4600

Executive Name: Del Snoberger
Title: Director, Health Care Mgmt.
Medical Director: C. B. Rebsamen, M.D.
Marketing: Dave Dingley
Finance:
Operational Date: 01/02/1983

Model Type(s):
Group

Service Area: Tulsa, Creek, Osage, Wagoner and Rogers Counties

Enrollment: 20,237 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: The Prudential Insurance Co.
Managed By:

Medicare: Risk
Medicaid: No
FEHBP: Yes

Other Lines of Business:
— PPO: No
— Traditional Insur: Yes
— Open-Ended Product: Yes

Number Of
— Medical Ctr/Satellites: 5
— Physicians (Primary & Spec. contracts): 229
— Hospital Contracted With or Used Regularly: 4

GHAA Member: Yes

OREGON

Capitol Health Care

201 High Street, S.E.
Salem, Oregon 97301
Phone: (503)364-4868

Executive Name: Roger B. Lyman
Title: President

Medical Director: Lee Henrich, M.D.

Marketing: Gerry Thompson

Finance: Gary Rea

Operational Date: 06/01/1977

Model Type(s):
IPA

Service Area: Marion, Polk, Linn, Lane and Benton Counties

Enrollment: 55,150 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: BC/BS of Oregon
Managed By:

Medicare: Supp
Medicaid: Yes
FEHBP: No

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** Yes
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,054
- **Hospital Contracted With or Used Regularly:** 15

HealthGuard Services, Inc. /SelectCare

600 Country Club Road
Eugene, Oregon 97401
Phone: (503)485-1850

Executive Name: David L. Slade
Title: President

Medical Director: Mark Litchman, M.D.

Marketing: Ron Phillips

Finance: Pat Cross

Operational Date: 07/01/1983

Model Type(s):
IPA

Service Area: Lane, Linn, Benton, Columbia and Clatsop Counties in OR; Wahkiakum and Cowlitz Counties in WA

Enrollment: 67,766 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Health and Hospital Services
Managed By:

Medicare: Supp
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 659
- **Hospital Contracted With or Used Regularly:** 9

OREGON

Health Maintenance of Oregon

1800 SW First
Suite 505
Portland, Oregon 97201
Phone: (503)274-0755

Executive Name: Roger B. Lyman
Title: CEO
Medical Director: Thomas Reardon, M.D.
Marketing: John Hutchison
Finance: Gary Rea
Operational Date: 04/01/1987

Model Type(s):
IPA

Service Area: Multnomah, Washington and Clackamas Counties

Enrollment: 36,510 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Capitol Health Care
Managed By:

Medicare: Risk
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,100
- **Hospital Contracted With or Used Regularly:** 8

Health Masters of Oregon

P.O.Box 130
Medford, Oregon 97501
Phone: (503)779-9468

Executive Name: Jud Holtey
Title: Executive Director
Medical Director: Brian D. Stringer, M.D.
Marketing: Marc Dayliss
Finance: Dave Shaffer
Operational Date: 04/01/1987

Model Type(s):
IPA

Service Area: Jackson and Josephine Counties

Enrollment: 6,038 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Rogue Valley Physicians'Svcs.
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 280
- **Hospital Contracted With or Used Regularly:** 5

OREGON

Kaiser Foundation Health Plan of the Northwest

Edgar F. Kaiser Health Center
3600 N. Interstate Avenue
Portland, Oregon 97227
Phone: (503)280-2050

Executive Name: Michael H. Katcher, Ph.D.
Title: Sr VP & Regional Mgr

Medical Director: Fred Nomura, M.D.

Marketing: J. Michael Leahy

Finance: William J. Cooper

Operational Date: 01/01/1945

Model Type(s):
Group

Service Area: 10 counties in Oregon; 5 counties in Washington

Enrollment: 366,275 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Kaiser Foundation Health Plan
Managed By:

Medicare: Risk
Medicaid: Yes
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 14
- **Physicians (Primary & Spec. contracts):** 403
- **Hospital Contracted With or Used Regularly:** 13

GHAA Member: Yes

PACC Health Plans, Inc.

12901 SE. 97th Avenue
P. O. Box 286
Clackamas, Oregon 97015
Phone: (503)659-4212

Executive Name: Lawrence T. Filosa,Ph.D., FACHE
Title: President and CEO

Medical Director: Christopher Thompson, MD

Marketing: Gerry E. Stickley

Finance: H.D. Bartlett

Operational Date: 03/01/1938

Model Type(s):
IPA

Service Area: Clackamas, Multnomah, Washington and Yamhill Counties

Enrollment: 9,750 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate:

Managed By:

Medicare: Cost
Medicaid: Yes
FEHBP: No

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 2,300
- **Hospital Contracted With or Used Regularly:** 22

OREGON

PacifiCare of Oregon and Washington

5 Centerpointe Drive
Suite 600
Lake Oswego, Oregon 97035
Phone: (503)620-9324

Executive Name: David Hallock
Title: President
Medical Director: J. Bart McMullan, Jr., MD
Marketing: Barry Schwartz
Finance: Mark Knudsen
Operational Date: 01/01/1985
Model Type(s):
Network

Service Area: Greater Portland area, Salem and Corvallis; Clark County in WA

Enrollment: 54,299 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: PacifiCare Health Systems
Managed By:

Medicare: Risk
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** Yes
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 35
- **Physicians (Primary & Spec. contracts):** 600
- **Hospital Contracted With or Used Regularly:** 17

GHAA Member: Yes

Qual-Med Oregon Health Plan

4800 SW Macadam Avenue
Suite 400
Portland, Oregon 97201
Phone: (503)222-5217

Executive Name: Roy Cochran, M.D.
Title: Acting CEO
Medical Director: Roy Cochran, M.D.
Marketing: Lee Taylor
Finance: Mark Grove
Operational Date: 04/01/1985
Model Type(s):
IPA

Service Area: Northwest Oregon and Southwest Washington

Enrollment: 25,000 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Qual-Med, Inc.
Managed By:

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,300
- **Hospital Contracted With or Used Regularly:** 23

Sisters of Providence Good Health Plan of Oregon

1235 N.E. 47th Avenue
Suite 220
Portland, Oregon 97213
Phone: (503)249-2981

Executive Name:	Mary O. McWilliams
Title:	Chief Executive Officer
Medical Director:	Donald Olson, M.D.
Marketing:	Jack Friedman
Finance:	Shelly Sattler
Operational Date:	01/01/1985

Model Type(s):
IPA

Service Area: OR-Multnomah, Washington, Columbia, Clackamas, Yamhill (Medicare service area does not include Clark & Columbia); Clark County in WA

Enrollment: 45,439 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO:	Yes
Federally Qualified CMP:	No

Owner/Affiliate: Sisters of Providence
Managed By:

Medicare:	Risk
Medicaid:	No
FEHBP:	No

Other Lines of Business:

— PPO:	Yes
— Traditional Insur:	No
— Open-Ended Product:	Yes

Number Of

— Medical Ctr/Satellites:	0
— Physicians (Primary & Spec. contracts):	950
— Hospital Contracted With or Used Regularly:	10

PENNSYLVANIA

Central Medical Health Plan

564 Forbes Avenue
Suite 900
Pittsburgh, Pennsylvania 15219
Phone: (412)471-6877

Executive Name: Thomas M. Gallagher
Title: President
Medical Director: J. G. Zangrilli, M.D.
Marketing: Jim Fenn
Finance: Theodore Dzura
Operational Date: 11/01/1974

Model Type(s):
IPA

Service Area: All of Allegheny and Beaver Counties; parts of Butler, Westmoreland, and Washington Counties

Enrollment: 14,951 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Independent
Managed By:

Medicare: Supp
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 4
- **Physicians (Primary & Spec. contracts):** 225
- **Hospital Contracted With or Used Regularly:** 6

GHAA Member: Yes

CIGNA Healthplan of the Delaware Valley, Inc.

Airport Bus. Ctr.-Intl Court#1
100 Stevens Drive-Suite 200
Lester, Pennsylvania 19113
Phone: (215)595-3000

Executive Name: Leo M. Carey
Title: VP & General Manager
Medical Director: Norman R. Scott, M.D.
Marketing: Josephine Botta
Finance: Dorothy McGilvery
Operational Date: 02/01/1985

Model Type(s):
IPA

Service Area: 3 Counties around Wilmington, DE; 5 Counties around Philadelphia, PA and 8 Counties in Southern New Jersey

Enrollment: 40,571 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: CIGNA Healthplan, Inc.
Managed By:

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,966
- **Hospital Contracted With or Used Regularly:** 23

GHAA Member: Yes

PENNSYLVANIA

Delaware Valley HMO

P. O. Box 1111
925 Baltimore Pike
Concordville, Pennsylvania 19331
Phone: (215)358-5650

Executive Name: Alfred F. Meyer
Title: President
Medical Director: Gordon L. Tobias, M.D.
Marketing: James Dare
Finance: James J. Thomas
Operational Date: 02/01/1978

Model Type(s):
IPA

Service Area: Bucks, Chester, Delaware, Philadelphia, and Montgomery Counties in PA; Kent, New Castle, and Sussex Counties in DE

Enrollment: 124,700 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Independence Blue Cross
Managed By:

Medicare: No
Medicaid: Yes
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 3,000
- **Hospital Contracted With or Used Regularly:** 52

GHAA Member: Yes

Freedom Health Care

150 Strafford Avenue
Suite 300
Wayne, Pennsylvania 19087
Phone: (215)293-9338

Executive Name: Robert A. Zelten, Ph.D.
Title: President
Medical Director: Joseph F. Carlow, M.D.
Marketing:
Finance: David Ondish
Operational Date: 07/01/1986

Model Type(s):
IPA

Service Area: Adams, Berks, Bucks, Chester, Cumberland, Dauphin, Delaware, Franklin, Montgomery, Perry and York Counties

Enrollment: 26,000 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Lincoln National
Managed By: AHMAC

Medicare: No
Medicaid: Yes
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 2,200
- **Hospital Contracted With or Used Regularly:** 24

PENNSYLVANIA

Geisinger Health Plan

Geisinger Office Building
Danville, Pennsylvania 17822-3020
Phone: (717)271-8760

Executive Name: Howard G. Hughes, M.D.
Title: President

Medical Director: Duane E. Davis, M.D.

Marketing: A. Paul Holdren

Finance: George Kutz

Operational Date: 09/01/1972

Model Type(s):
Group

Service Area: 21 counties in Pennsylvania

Enrollment: 81,400 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Geisinger Clinic
Managed By:

Medicare: Supp
Medicaid: No
FEHBP: Yes

Other Lines of Business:
— PPO: No
— Traditional Insur: No
— Open-Ended Product: No

Number Of
— Medical Ctr/Satellites: 40
— Physicians (Primary & Spec. contracts): 683
— Hospital Contracted With or Used Regularly: 13

GHAA Member: Yes

Greater Atlantic Health Service, Inc.

3550 Market Street
Philadelphia, Pennsylvania 19104
Phone: (215)823-8600

Executive Name: James C. New
Title: President/CEO

Medical Director: E. Leon Cooper, M.D.

Marketing: Ernest Monfiletto

Finance: Ajmal M. Malik

Operational Date: 03/01/1974

Model Type(s):
IPA
Staff
Network

Service Area: Bucks, Chester, Delaware, Montgomery and Philadephia Counties in PA; Burlington, Camden and Gloucester Counties in NJ

Enrollment: 46,775 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Graduate Hospital Foundation
Managed By:

Medicare: No
Medicaid: Yes
FEHBP: Yes

Other Lines of Business:
— PPO: No
— Traditional Insur: No
— Open-Ended Product: No

Number Of
— Medical Ctr/Satellites: 3
— Physicians (Primary & Spec. contracts): 1,453
— Hospital Contracted With or Used Regularly: 44

GHAA Member: Yes

PENNSYLVANIA

Great Lakes Managed Care, Inc.

104 East 2nd Street
Erie, Pennsylvania 16507
Phone: (814)870-7041

Executive Name: William A. Higgins
Title: President & CEO
Medical Director: E. Burst Wells, M.D.
Marketing:
Finance:
Operational Date: 04/01/1990
Model Type(s):
IPA

Service Area: Erie, Crawford and Benango Counties

Enrollment:

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Hamott Health Systems Inc.
Managed By: Hamott Health Systems Inc.

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:**
- **Physicians (Primary & Spec. contracts):** 212
- **Hospital Contracted With or Used Regularly:** 2

HealthAmerica Corporation of Pennsylvania

Administrative Office
5 Gateway Center
Pittsburgh, Pennsylvania 15222
Phone: (412)553-7300

Executive Name:
Title:
Medical Director: Bruce Conaway, M.D.
Marketing: Tom Murray
Finance: Michael Freed
Operational Date: 06/01/1975
Model Type(s):
IPA
Group

Service Area: Allegheny, Beaver, Butler, Washington, Westmoreland, and Fayette Counties

Enrollment: 107,153 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Coventry Corporation
Managed By:

Medicare: Cost
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 7
- **Physicians (Primary & Spec. contracts):** 800
- **Hospital Contracted With or Used Regularly:** 14

GHAA Member: Yes

PENNSYLVANIA

HealthAmerica of Pennsylvania, Inc.

214 Senate Avenue
Suite 202
Camp Hill, Pennsylvania 17011
Phone: (717)763-9313

Executive Name: Rhea R. Singsen
Title: President
Medical Director: Robert E. Shannon, M.D.
Marketing: F. G. 'Chip' Merkel
Finance:
Operational Date: 05/01/1984

Model Type(s):
IPA
Network

Service Area: Dauphin, Cumberland, Perry, Adams, York, Lancaster, and Lebanon Counties

Enrollment: 37,362 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Coventry Corporation
Managed By:

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 383
- **Hospital Contracted With or Used Regularly:** 13

GHAA Member: Yes

HealthGuard of Lancaster Inc.

270 Granite Run Drive
Lancaster, Pennsylvania 17601
Phone: (717)560-9049

Executive Name: James R. Godfrey
Title: President
Medical Director: R. Clair Weaver, M.D.
Marketing: Derek Rader
Finance: Robert Black
Operational Date: 09/01/1984

Model Type(s):
Network

Service Area: Lancaster and Western Chester Counties

Enrollment: 26,805 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Pennsylvania Blue Shield
Managed By:

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 275
- **Hospital Contracted With or Used Regularly:** 4

GHAA Member: Yes

PENNSYLVANIA

HMO of Northeastern PA

70 North Main Street
Wilkes-Barre, Pennsylvania 18711
Phone: (717)821-1241

Executive Name: Tom Ward
Title: Executive Vice President

Medical Director: Joseph Ichter, M.D.

Marketing: Michael Thomas

Finance: Bill Smolock

Operational Date: 01/01/1987

Model Type(s):
IPA

Service Area: 13 counties in northeastern PA

Enrollment: 20,000 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: BC/BS of Northeastern PA
Managed By:

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** Yes
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:**
- **Physicians (Primary & Spec. contracts):** 650
- **Hospital Contracted With or Used Regularly:** 20

HMO PA - U.S. Healthcare Mid-Atlantic Region Hdqtrs.

980 Jolly Road
Blue Bell, Pennsylvania 19422
Phone: (215)283-6820

Executive Name: Michael Cardillo
Title: General Manager

Medical Director: Jay Rosan, D.O.

Marketing: Jayne Ashenfelter

Finance: Costas Nicolaides

Operational Date: 01/01/1976

Model Type(s):
IPA

Service Area: Southeastern PA, Southern NJ, and New Castle, Kent and Sussex counties in DE

Enrollment: 514,871 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: U.S. Health Care, Inc.
Managed By:

Medicare: Risk
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 10,000
- **Hospital Contracted With or Used Regularly:** 85

PENNSYLVANIA

Independent Health of Pennsylvania

150 E. 8th Street
Erie, Pennsylvania 16501
Phone: (814)453-5090

Executive Name: Geraldine Zurn
Title: Executive Director

Medical Director: Paul Seiferth, M.D.

Marketing: Mary Larson

Finance: Shawn McGinty

Operational Date: 12/01/1985

Model Type(s):
IPA

Service Area: Erie County

Enrollment: 10,039 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Independent Health Association
Managed By:

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 188
- **Hospital Contracted With or Used Regularly:** 8

GHAA Member: Yes

Keystone Health Plan Central

P.O. Box 898812
Camp Hill, Pennsylvania 17089-8812
Phone: (717)763-3458

Executive Name: Thomas F. Bickman
Title: President & CEO

Medical Director: Kevin Mosser, M.D.

Marketing: Jack Jaroh

Finance: Henry L. Kriebel

Operational Date: 01/01/1983

Model Type(s):
Network

Service Area: Dauphin, Perry, Cumberland, Lebanon, Berks, Northampton, York and Lehigh Counties

Enrollment: 60,291 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Capital BC & PA Blue Shield
Managed By:

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 1
- **Physicians (Primary & Spec. contracts):** 600
- **Hospital Contracted With or Used Regularly:** 25

GHAA Member: Yes

PENNSYLVANIA

Keystone Health Plan East, Inc.

3 Bala Plaza
251 Saint Asaphs Rd., Suite103E
Bala Cynwyd, Pennsylvania 19004
Phone: (215)668-1230

Executive Name: G. Fred DiBona,Jr., Esq.
Title: CEO/President
Medical Director: Richard Gilfillan, M.D>
Marketing: Linda M. Taylor
Finance: Tom Pappalaodo
Operational Date: 04/01/1987

Model Type(s):
IPA

Service Area: Delaware, Philadelphia, Montgomery, Chester, and Bucks Counties

Enrollment: 60,000 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Pennsylvania Blue Shield
Managed By:

Medicare: No
Medicaid: Yes
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 2,800
- **Hospital Contracted With or Used Regularly:** 48

Keystone Health Plan West, Inc.

681 Andersen Drive
Foster Plaza 6
Pittsburgh, Pennsylvania 15220
Phone: (412)937-4300

Executive Name: Richard G. Conti
Title: Interim President and CEO
Medical Director: James A. Ferrante, M.D.
Marketing: Annette Fetchko
Finance: A. J. Bugel/K. A. Jacobs
Operational Date: 09/01/1986

Model Type(s):
IPA

Service Area:

Enrollment: 50,400 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: BC of Western PA; PA BS
Managed By:

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,735
- **Hospital Contracted With or Used Regularly:** 40

PENNSYLVANIA

Mercy Health Plan

Scott Plaza 2
Suite 403
Philadelphia, Pennsylvania 19113
Phone: (215)521-6000

Executive Name: Felicia T. Neczypor
Title: Executive Director
Medical Director: Frank Gaudiano, Jr., M.D.
Marketing: Sharel S. Neilland
Finance: John J. Sehi
Operational Date: 05/01/1983
Model Type(s):
Network

Service Area: Philadelphia, Delaware, Bucks and Berks Counties

Enrollment: 22,700 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Mercy Health Corp. of SE Penn.
Managed By:

Medicare: No
Medicaid: Yes
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,100
- **Hospital Contracted With or Used Regularly:** 25

GHAA Member: Yes

PARTNERS Health Plan

150 Monument Road
Bala-Cynwyd, Pennsylvania 19004
Phone: (215)668-1440

Executive Name: John Adessa
Title: Executive Director
Medical Director:
Marketing:
Finance:
Operational Date: 07/01/1986
Model Type(s):
IPA

Service Area: Bucks, Montgomery, Chester, Delaware and Philadelphia Counties

Enrollment: 8,203 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: PARTNERS National Health Plans
Managed By: PARTNERS National Health Plans

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,606
- **Hospital Contracted With or Used Regularly:** 17

PENNSYLVANIA

PARTNERS Health Plan of Western Pennsylvania

5700 Corporate Drive
Suite 300
Pittsburgh, Pennsylvania 15237
Phone: (412)366-9000

Executive Name: Ralph Hagemeier
Title: Executive Director

Medical Director:

Marketing:

Finance:

Operational Date: 07/01/1986

Model Type(s):
IPA

Service Area: Allegheny, Armstrong, Beaver, Butler, Washington and Westmoreland Counties; Pittsburgh, PA

Enrollment: 24,387 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: PARTNERS National Health Plans
Managed By: PARTNERS National Health Plans

Medicare: No
Medicaid: Yes
FEHBP: No

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,484
- **Hospital Contracted With or Used Regularly:** 28

GHAA Member: Yes

Premier Health Plan

Public Ledger Building
Chestnut Street, Suite 101
Philadelphia, Pennsylvania 19106
Phone: (215)238-9880

Executive Name: Michael B. Laign
Title: President

Medical Director: Stephen J. Gordin, M.D.

Marketing:

Finance: Brian W. Sims

Operational Date: 02/01/1971

Model Type(s):
Group

Service Area: Philadelphia, Bucks, Montgomery and Delaware Counties

Enrollment: 26,500 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Delaware Valley Health Network
Managed By:

Medicare: Risk
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 8
- **Physicians (Primary & Spec. contracts):** 200
- **Hospital Contracted With or Used Regularly:** 7

PENNSYLVANIA

Prudential Health Care Plan, Inc. - PruCare of Philadelphia

200 Gibraltar Road
Suite 300
Horsham, Pennsylvania 19044-0901
Phone: (215)672-1944

Executive Name: Kenneth W. Janda
Title: Director, Health Care Mgmt.

Medical Director: Philip D. Goldstein, M.D.

Marketing: S. Scott Ringold

Finance:

Operational Date: 08/01/1987

Model Type(s):
IPA

Service Area: Bucks, Chester, Delaware, Montgomery and Philadelphia Counties

Enrollment: 7,544 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: The Prudential Insurance Co.
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:**
- **Physicians (Primary & Spec. contracts):** 2,562
- **Hospital Contracted With or Used Regularly:** 20

GHAA Member: Yes

Prudential Healthcare Plan of Pittsburgh

650 Smithfield Street, 24th Fl
Centre City Tower Building
Pittsburgh, Pennsylvania 15222
Phone: (412)391-0464

Executive Name: Charles S. Jeletic
Title: Manager, Health Care Services

Medical Director: Michael A. Schlossberg,MD

Marketing: Christopher Earl

Finance:

Operational Date: 10/01/1989

Model Type(s):
IPA

Service Area: Alleghany County and parts of Armstrong, Beaver, Butler, Fayette, Washington and Westmoreland counties.

Enrollment: 500 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: The Prudential Insurance Co.
Managed By: The Prudential Health Plan

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 64
- **Physicians (Primary & Spec. contracts):** 824
- **Hospital Contracted With or Used Regularly:** 10

PENNSYLVANIA

Riverside Health Plan

Stone Point Landing, Suite 107
500 Market Street
Bridgewater, Pennsylvania 15009
Phone: (412)775-4404

Executive Name: Ronald P. Kocent
Title: Executive Director
Medical Director: John W. Lehman, M.D.
Marketing: Robert Tincani
Finance:
Operational Date: 11/01/1986

Model Type(s):
IPA

Service Area: All of Beaver County and portions of Lawrence, Butler, Mercer and Northern Allegheny Counties

Enrollment: 12,800 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: HPJV, Inc. Medical Ctr. Beaver
Managed By:

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 151
- **Hospital Contracted With or Used Regularly:** 6

U.S. Healthcare, Inc.

Two Marquis Plaza, Suite 300
5313 Campbells Run Road
Pittsburgh, Pennsylvania 15205
Phone: (412)788-0500

Executive Name: Michael Cardillo
Title: General Manager
Medical Director: Carl Adkins, M.D.
Marketing: John Zurbach
Finance: Costas Nicolaides
Operational Date: 01/01/1987

Model Type(s):
IPA

Service Area: Allegheny, Beaver, Butler, Fayette, Washington and Westmoreland Counties

Enrollment: 16,131 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: U.S. Health Care, Inc.
Managed By:

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 880
- **Hospital Contracted With or Used Regularly:** 13

Vista Health Plan

2002 Renaissance Blvd.
St. 220
King of Prussia, Pennsylvania 19406
Phone: (215)277-4800

Executive Name: Nathan C. Kleinberg
Title: President

Medical Director: L. Stewart Barbera, M.D.

Marketing: T. Wayne Proctor

Finance: Ken Mayes

Operational Date: 11/01/1986

Model Type(s):
Network

Service Area: 5 counties in Southeast Pennsylvania

Enrollment: 20,806 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Franciscan Health System
Managed By:

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,600
- **Hospital Contracted With or Used Regularly:** 40

GHAA Member: Yes

RHODE ISLAND

HMO Rhode Island

30 Chestnut Street
Providence, Rhode Island 02903
Phone: (401)272-6674

Executive Name: Michael C. Gerhardt
Title: President
Medical Director: Peter A. Hollmann
Marketing: Marc Gagnon
Finance: T. Clark Phillip
Operational Date: 10/01/1986
Model Type(s):
IPA

Service Area: Rhode Island and southeastern Massachusetts

Enrollment: 9,526 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: BC & BS of Rhode Island
Managed By:

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 456
- **Hospital Contracted With or Used Regularly:** 17

GHAA Member: Yes

MetLife HealthCare Network of Rhode Island, Inc.

Centerville Commons-Bldg. 3
875 Centerville Road
Warwick, Rhode Island 02886
Phone: (401)822-3243

Executive Name: Francis Brissette
Title: President/CEO
Medical Director: Barry Schwartz, M.D.
Marketing:
Finance:
Operational Date: 06/01/1987
Model Type(s):
IPA

Service Area: State of Rhode Island

Enrollment: 2,285 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: MetLife HealthCare Mgmt. Corp.
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 140
- **Hospital Contracted With or Used Regularly:** 6

GHAA Member: Yes

RHODE ISLAND

Ocean State Physicians Health Plan, Inc.

Metro Center-475 Kilvert St.
Warwick, Rhode Island 02886
Phone: (401)737-6900

Executive Name: Blair R. Suellentrop
Title: CEO

Medical Director: Anthony J. Kazlauskas, MD

Marketing: Edward A. Perry

Finance: James Moniz, Jr.

Operational Date: 01/01/1983

Model Type(s):
IPA

Service Area: All of Rhode Island; southeastern Massachusetts

Enrollment: 110,000 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Physician-owned
Managed By: United HealthCare Corporation

Medicare: Risk
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,114
- **Hospital Contracted With or Used Regularly:** 21

Rhode Island Group Health Association, Inc. (RIGHA)

1 Hoppin Street
Providence, Rhode Island 02903
Phone: (401)331-4034

Executive Name:
Title:

Medical Director: Charles M. Cutler, M.D.

Marketing: Denise Mount

Finance: Edward J. Machado

Operational Date: 06/01/1971

Model Type(s):
Group

Service Area: Rhode Island and Southeastern Mass.

Enrollment: 93,000 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Independent
Managed By:

Medicare: Cost
Medicaid: Yes
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 7
- **Physicians (Primary & Spec. contracts):** 385
- **Hospital Contracted With or Used Regularly:** 7

GHAA Member: Yes

SOUTH CAROLINA

Companion Health Care Corp.

P.O. Box 6170
Columbia, South Carolina 29260-6170
Phone: (803)786-8466

Executive Name: Harvey L. Galloway
Title: Chief Operating Officer
Medical Director: Richard Foster, Jr., M.D.
Marketing: Nancy R. Reid
Finance: C.P. Cannon
Operational Date: 10/01/1984

Model Type(s):
IPA

Service Area: Statewide

Enrollment: 23,138 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: BC/BS of South Carolina
Managed By:

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:**
- **Physicians (Primary & Spec. contracts):** 866
- **Hospital Contracted With or Used Regularly:** 18

Healthsource South Carolina

215 E. Bay Street
Suite 401
Charleston, South Carolina 29401
Phone: (803)723-5520

Executive Name: Michael Van Clark
Title: CEO
Medical Director: Francis G. Middleton, MD
Marketing: David B. Barnett
Finance: Michael Van Clark
Operational Date: 03/01/1987

Model Type(s):
IPA

Service Area: Charleston Metropolitan area

Enrollment: 15,000 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Physicians'Health Systems Inc.
Managed By: Healthsource Mgmt. Inc.

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 550
- **Hospital Contracted With or Used Regularly:** 6

SOUTH CAROLINA

Maxicare South Carolina, Inc.

535 North Pleasant Burke Drive
Suite 210
Greenville, South Carolina 29607
Phone: (803)233-7437

Executive Name: Susan B. Craft
Title: Executive Director
Medical Director: Douglas Hadley, M.D.
Marketing: Steve Poole
Finance:
Operational Date: 08/01/1984

Model Type(s):
Group

Service Area: 30 mile radius around and including Greenville and Spartanburg, and Columbia, SC

Enrollment: 18,000 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Maxicare Health Plans, Inc.
Managed By:

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 22
- **Physicians (Primary & Spec. contracts):** 425
- **Hospital Contracted With or Used Regularly:** 15

Physicians Health Plan of South Carolina

4700 Forest Drive
Suite 104
Columbia, South Carolina 29206
Phone: (803)787-6066

Executive Name: William E. Martin
Title: Chief Executive Officer
Medical Director: Hugh DuBose, M.D.
Marketing: V. John Nelson
Finance: Beverly M. Smith
Operational Date: 03/01/1985

Model Type(s):
IPA

Service Area: 18 counties in South Carolina

Enrollment: 10,907 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate:
Managed By: United HealthCare Corporation

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 639
- **Hospital Contracted With or Used Regularly:** 18

SOUTH DAKOTA

DAKOTACARE

1323 South Minnesota Avenue
Sioux Fails, South Dakota 57105
Phone: (605)334-4000

Executive Name: Robert Johnson
Title: CEO

Medical Director: Russell Harris, M.D.

Marketing: A. Kent Scribner

Finance: Kirk J. Zimmer, CPA

Operational Date: 03/01/1986

Model Type(s):
IPA

Service Area: State of South Dakota

Enrollment: 26,700 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: South Dakota State Med. Assoc.
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 792
- **Hospital Contracted With or Used Regularly:** 63

TENNESSEE

CareChoice - Chattanooga

801 Pine Street
Chattanooga, Tennessee 37401
Phone: (615)755-5600

Executive Name: Wayne E. Willison
Title: President

Medical Director: Richard Armstrong, M.D.

Marketing: Kenneth E. Tolliver

Finance: Karen Russell

Operational Date: 02/01/1985

Model Type(s):
Network

Service Area: Chattanooga, Nashville, Knoxville, Oak Ridge, Jackson/West Tennessee, Dickson

Enrollment: 15,212 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: BC & BS of Tennessee
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 2
- **Physicians (Primary & Spec. contracts):** 1,130
- **Hospital Contracted With or Used Regularly:** 30

EQUICOR Health Plan

155 Franklin Road
Suite 150
Brentwood, Tennessee 37027
Phone: (615)373-9342

Executive Name: Jack Horn
Title: Vice President, Operations

Medical Director: Ann Wehr, M.D.

Marketing: Scott Ford

Finance: Janet Willis

Operational Date: 10/01/1984

Model Type(s):
IPA

Service Area: Nashville, Davidson, and 5 surrounding counties

Enrollment: 19,300 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: EQUICOR
Managed By:

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** Yes
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 475
- **Hospital Contracted With or Used Regularly:** 12

TENNESSEE

EQUICOR Health Plan

850 Ridge Lake
Suite 210
Memphis, Tennessee 38119
Phone: (901)683-3311

Executive Name: Joseph Eckert
Title: Operations Manager

Medical Director: James W. Bryant, M.D.

Marketing: Patrick Hoffman

Finance: Janet Willis

Operational Date: 01/01/1988

Model Type(s):
IPA

Service Area: Shelby, Tipton, and Fayette Counties

Enrollment: 9,500 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: EQUICOR
Managed By:

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** Yes
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 500
- **Hospital Contracted With or Used Regularly:** 6

Health Master Inc.

3319 West End Avenue
Suite 900
Nashville, Tennessee 37203
Phone: (615)298-9990

Executive Name: Tom Dyer
Title: Executive Director

Medical Director:

Marketing:

Finance:

Operational Date: 09/01/1984

Model Type(s):
IPA

Service Area: 28 Counties in Tennessee

Enrollment: 19,648 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: PARTNERS National Health Plans
Managed By: PARTNERS National Health Plans

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,313
- **Hospital Contracted With or Used Regularly:** 28

GHAA Member: Yes

TENNESSEE

Prudential Health Care Plan, Inc. - PruCare of Memphis

845 Crossover Lane
Suite 220
Memphis, Tennessee 38117
Phone: (901)766-7908

Executive Name: Donna DeVaughn-TidLine
Title: Director, Health Care Mgmt.

Medical Director: Manoj Narayanan, M.D.

Marketing: Peter E. Flick

Finance:

Operational Date: 03/01/1983

Model Type(s):
Group

Service Area: Shelby County

Enrollment: 30,300 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: The Prudential Insurance Co.
Managed By:

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 3
- **Physicians (Primary & Spec. contracts):** 39
- **Hospital Contracted With or Used Regularly:** 3

GHAA Member: Yes

Prudential Health Care Plan, Inc. - PruCare of Nashville

227 French Landing Drive
Suite 200
Nashville, Tennessee 37228
Phone: (615)248-7100

Executive Name: Fred Dodson
Title: Director

Medical Director: Douglas Henry, M.D.

Marketing: Peter Flick

Finance: Gail Donaldson

Operational Date: 09/01/1980

Model Type(s):
Group

Service Area: Davidson, Cheatham, Rutherford, Robertson, Sumner, Williamson and Wilson Counties

Enrollment: 30,760 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: The Prudential Insurance Co.
Managed By:

Medicare: Risk
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 6
- **Physicians (Primary & Spec. contracts):** 60
- **Hospital Contracted With or Used Regularly:** 5

GHAA Member: Yes

TENNESSEE

Southern Health Plan, Inc. d/b/a The Apple Plan

600 Jefferson Avenue
P.O. Box 97
Memphis, Tennessee 38101
Phone: (901)578-3201

Executive Name: Timothy J. Hogan
Title: Vice President/Exec. Director
Medical Director: Alys Lipscomb, M.D.
Marketing: Richard Todd
Finance: Sally Damron
Operational Date: 07/01/1980

Model Type(s):
IPA

Service Area: Shelby, Fayette, Tipton and Madison Counties

Enrollment: 64,425 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: BC & BS of Memphis
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,190
- **Hospital Contracted With or Used Regularly:** 24

Tennessee 1st, Inc. Healthplan

912 S. Gay Street
Suite 1100
Knoxville, Tennessee 37902
Phone: (615)546-2529

Executive Name: W. Brent Casey
Title: Chief Operating Officer
Medical Director: Raymond Bunn, M.D.
Marketing: Harry Alheid
Finance: Gary Simmons
Operational Date: 04/01/1986

Model Type(s):
IPA

Service Area: Eastern Tennessee

Enrollment: 19,350 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate:
Managed By:

Medicare: Supp
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 375
- **Hospital Contracted With or Used Regularly:** 13

Tennessee Primary Care Network, Inc.

Parkview Towers #N104
205 Reidhurst Ave.
Nashville, Tennessee 37203
Phone: (615)329-2016

Executive Name: Anthony J. Cebrun
Title: CEO

Medical Director: Russell Ward, M.D.

Marketing: Neil Brown

Finance: Stephen Braden

Operational Date: 07/01/1985

Model Type(s):
IPA

Service Area: State of Tennessee

Enrollment: 18,000 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Independent
Managed By:

Medicare: No
Medicaid: Yes
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 196
- **Hospital Contracted With or Used Regularly:** 9

TEXAS

American General Health Plan

3988 N. Central Expressway
Dallas, Texas 75266-0238
Phone: (214)841-1000

Executive Name: Howard Korn
Title: President

Medical Director: Alan Fain, M.D.

Marketing: Henry Arnold

Finance: Pate Adams

Operational Date: 08/01/1989

Model Type(s):
IPA

Service Area: Metro Houston area

Enrollment: 1,000 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: American General Insurance Co.
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- PPO: Yes
- Traditional Insur: Yes
- Open-Ended Product: Yes

Number Of
- Medical Ctr/Satellites: 0
- Physicians (Primary & Spec. contracts): 700
- Hospital Contracted With or Used Regularly: 4

CIGNA Health Network Inc.

P.O. Box 541328
Dallas, Texas 75354-1328
Phone: (214)401-5350

Executive Name: Mark O. Johnson
Title: VP & General Manager

Medical Director: Richard Norgaaud, M.D.

Marketing: Bruce Sammis

Finance: Rick Weymier

Operational Date: 06/01/1986

Model Type(s):
IPA

Service Area: Collin, Dallas, Denton, Hood, Johnson, Parker, Rockwall, and Tarrant Counties

Enrollment: 23,178 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: CIGNA Healthplan, Inc.
Managed By:

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- PPO: No
- Traditional Insur: No
- Open-Ended Product: Yes

Number Of
- Medical Ctr/Satellites: 0
- Physicians (Primary & Spec. contracts): 933
- Hospital Contracted With or Used Regularly: 22

GHAA Member: Yes

CIGNA Healthplan of Texas

600 E. Las Colinas Blvd.
Suite 1100
Irving, Texas 75039-2588
Phone: (214)401-5399

Executive Name: Mark O. Johnson
Title: General Manager

Medical Director: John Gastrite, M.D.

Marketing: Bruce Sammis

Finance: Rick Weymier

Operational Date: 07/06/1980

Model Type(s):
Staff

Service Area: Collin, Dallas, Denton, Hood, Johnson, Parker, Rockwall, and Tarrant Counties

Enrollment: 38,902 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: CIGNA Healthplan, Inc.
Managed By:

Medicare: Supp
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 9
- **Physicians (Primary & Spec. contracts):** 259
- **Hospital Contracted With or Used Regularly:** 2

GHAA Member: Yes

CIGNA Healthplan of Texas, Inc / Houston Division

1360 Post Oak Blvd.
Suite 1100
Houston, Texas 77056
Phone: (713)552-7600

Executive Name: Patrick J. Brennan
Title: VP & General Manager

Medical Director: Sandra Scurria, M.D.

Marketing: Jim Haugland

Finance: Dan R. Price

Operational Date: 06/01/1982

Model Type(s):
Group

Service Area: Austin, Brazoria, Chambers, Fort Bend, Galveston, Grimes, Harris, Houston, Liberty, Montgomery, San Jacinto, Walker, and Waller Counties

Enrollment: 30,014 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: CIGNA Healthplan, Inc.
Managed By:

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** No
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 5
- **Physicians (Primary & Spec. contracts):** 872
- **Hospital Contracted With or Used Regularly:** 44

GHAA Member: Yes

Coastal Bend Health Plan

P.O. Box 3457
Corpus Christi, Texas 78404
Phone: (512)887-0101

Executive Name: Tom Dwyer
Title: Executive Director

Medical Director: William Burgin, M.D.

Marketing: Judy Hale

Finance: Richard Medley

Operational Date: 12/06/1985

Model Type(s):
IPA

Service Area: Counties of Aransas, Kleberg, San Patricio and Neuces

Enrollment: 16,556 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Independent
Managed By:

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 388
- **Hospital Contracted With or Used Regularly:** 10

EQUICOR Health Plan, Inc.

12750 Merit Drive
Suite 1100
Dallas, Texas 75251
Phone: (214)770-4040

Executive Name: Mike Steele
Title: Executive Director

Medical Director: Ron Atkins, M.D.

Marketing: Paul Harris

Finance: Denise Lenihan

Operational Date: 11/26/1986

Model Type(s):
IPA

Service Area: All of Dallas, Collin, Rockwall, Tarrant and Ellis Counties; parts of Denton, Wise, Grayson, Fannin, Hunt, Kaufman, Johnson, Hood and Parker Counties

Enrollment: 6,031 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: EQUICOR
Managed By: EQUICOR

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** Yes
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 480
- **Hospital Contracted With or Used Regularly:** 18

GHAA Member: Yes

EQUICOR Health Plan, Inc.

1300 Post Oak
Suite 1500
Houston, Texas 77056
Phone: (713)623-0244

Executive Name: Harry Chapman
Title: Executive Vice-President

Medical Director: George N. Lewis III, M.D.

Marketing: Harry Chapman

Finance: Richard Nevins

Operational Date: 11/27/1984

Model Type(s):
IPA

Service Area: Greater Houston Metro area; parts of Austin, Brazoria, Chambers, Ft.Bend, Galveston, Liberty, Matagorda, Montgomery, Waller, Wharton;allof Harris Cnty

Enrollment: 26,000 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: EQUICOR, Inc.
Managed By:

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,014
- **Hospital Contracted With or Used Regularly:** 14

GHAA Member: Yes

Greater Amarillo Health Plan Inc.

1901 Medi Park
Suite 2000
Amarillo, Texas 79106
Phone: (806)358-5155

Executive Name: Gary L. Gerard
Title: Chief Executive Officer

Medical Director: Ted M. Nicklaus, M.D.

Marketing: Chuck Walker

Finance: Phil Hudson

Operational Date: 05/08/1986

Model Type(s):
IPA

Service Area: All of Potter, Randall, Carson and Armstrong Counties; Portions of Moore, Hutchinson, Deaf Smith, Oldham and Swhisher Counties.

Enrollment: 18,160 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Independent
Managed By:

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 135
- **Hospital Contracted With or Used Regularly:** 4

GHAA Member: Yes

Harris Health Plan

1325 Pennsylvania Avenue,
8th Floor
Fort Worth, Texas 76104
Phone: (817)878-5800

Executive Name: Robert Watkins
Title: Executive Director
Medical Director: Tom Davis, M.D.
Marketing: Mike Clark
Finance: Don A. Hamlin
Operational Date: 03/01/1986

Model Type(s):
IPA

Service Area: 19 counties in Dallas/Fort Worth Metroplex

Enrollment: 36,450 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Harris Methodist Health System
Managed By:

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 713
- **Hospital Contracted With or Used Regularly:** 17

Humana Health Plan of TX, Inc. d/b/a Humana HP Corpus Christi

3301 S. Alameda, Suite 506
Corpus Christi, Texas 78411
Phone: (512)854-8955

Executive Name: Michael Burchardt
Title: Executive Director
Medical Director: Durand Benjamin Jr., M.D.
Marketing: Gary Ziegler
Finance: Marty Schweinhart
Operational Date: 04/01/1982

Model Type(s):
IPA

Service Area: Nueces and San Patricio Counties

Enrollment: 30,871 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Humana Inc.
Managed By:

Medicare: Risk
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 325
- **Hospital Contracted With or Used Regularly:** 4

GHAA Member: Yes

Humana Health Plan of TX, Inc. d/b/a Humana HP of San Antonio

Med Center Plaza
8431 Fredericksburg Road
San Antonio, Texas 78229
Phone: (512)558-1000

Executive Name: Timothy L. Austin
Title: Executive Director
Medical Director: Larry Cohen, M.D.
Marketing: Cindy Miller
Finance: Clinton Jones
Operational Date: 12/01/1984

Model Type(s):
IPA
Group

Service Area: Metropolitan San Antonio area

Enrollment: 70,825 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Humana Inc.
Managed By:

Medicare: Risk
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 5
- **Physicians (Primary & Spec. contracts):** 1,000
- **Hospital Contracted With or Used Regularly:** 7

GHAA Member: Yes

Kaiser Foundation Health Plan of Texas

12720 Hillcrest Road
Suite 600
Dallas, Texas 75230
Phone: (214)458-5000

Executive Name: Margaret H. Jordan
Title: VP & Regional Manager
Medical Director: Richard P. Hoffman, M.D.
Marketing: John M. Pinkney
Finance: Jim Samuel
Operational Date: 06/01/1979

Model Type(s):
Group

Service Area: Dallas/Fort Worth metropolitan area

Enrollment: 104,052 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Kaiser Foundation Health Plan
Managed By:

Medicare: RC
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 9
- **Physicians (Primary & Spec. contracts):** 93
- **Hospital Contracted With or Used Regularly:** 7

GHAA Member: Yes

MetLife HealthCare Network of Texas, Inc.

1320 Greenway Drive
Suite 1000
Irving, Texas 75038
Phone: (214)751-0777

Executive Name: Bill Wagner
Title: President/CEO

Medical Director: F. Warren Tingley, M.D.

Marketing:

Finance:

Operational Date: 01/01/1987

Model Type(s):
IPA

Service Area: Dallas, Tarrant, Denton, Collin, Paris, Waller, Galveston, Ft. Bend, Brazoria, Montgomery and Walker

Enrollment: 40,380 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: MetLife HealthCare Mgmt. Corp.
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,290
- **Hospital Contracted With or Used Regularly:** 40

GHAA Member: Yes

PacifiCare of Texas, Inc.

8122 Datapoint
Suite 1010
San Antonio, Texas 78229
Phone: (512)641-9800

Executive Name: Hal Hylton
Title: President

Medical Director: Michael Henderson, M.D.

Marketing: Barbara Lapwing

Finance: Jon Buss

Operational Date: 07/01/1986

Model Type(s):
Network

Service Area: Bexar County, Texas

Enrollment: 39,500 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: PacifiCare Health Systems
Managed By:

Medicare: Risk
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** Yes
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 150
- **Hospital Contracted With or Used Regularly:** 8

GHAA Member: Yes

PARTNERS National Health Plans

9494 Southwest Freeway
#350
Houston, Texas 77014-1419
Phone: (713)776-2887

Executive Name: Brigid Pace
Title: Executive Director

Medical Director:

Marketing:

Finance:

Operational Date: 11/01/1987

Model Type(s):
IPA

Service Area: Harris, Brazoria, Fort Bend, Montgomery, Galveston, Waller, Hopkins, and Liberty Counties

Enrollment: 29,859 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate:

Managed By: PARTNERS National Health Plans

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** Yes
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,185
- **Hospital Contracted With or Used Regularly:** 7

Physician and Patient Association, Inc. (dba-PAPA)

1301 McKinney Street
Houston, Texas 77010
Phone: (713)750-0924

Executive Name: Alan C. Spears
Title: Chief Executive Officer

Medical Director: Jorge Quirch, M.D.

Marketing: Alan C. Spears

Finance: Terry Webb, CFO

Operational Date: 08/01/1987

Model Type(s):
IPA

Service Area: Houston and contiguous counties

Enrollment: 500 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: PAPA
Managed By: PAPA

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 120
- **Hospital Contracted With or Used Regularly:** 12

Prudential Health Care Plan, Inc. - PruCare of Austin

8303 Mopac, #210
P.O. Box 26725
Austin, Texas 78759
Phone: (512)465-6661

Executive Name: Michael Henderson
Title: Vice President
Medical Director: Bryan Spires, M.D.
Marketing: Herman Wright
Finance:
Operational Date: 10/01/1980

Model Type(s):
Group

Service Area: Travis, Hays, and Bastrop Counties; portions of Williamson and Caldwell Counties

Enrollment: 54,202 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: The Prudential Insurance Co.
Managed By:

Medicare: Risk
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 9
- **Physicians (Primary & Spec. contracts):** 311
- **Hospital Contracted With or Used Regularly:** 5

GHAA Member: Yes

Prudential Health Care Plan, Inc. - PruCare of Houston

P.O. Box 2884
Houston, Texas 77252
Phone: (713)993-9440

Executive Name: Vincent Contorno
Title: VP, Health Care Management
Medical Director: Sheldon W. Joseph, M.D.
Marketing: DeWitt Smith
Finance:
Operational Date: 10/01/1974

Model Type(s):
Group

Service Area: Houston Metro Area

Enrollment: 118,000 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: The Prudential Insurance Co.
Managed By:

Medicare: Risk
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 115
- **Hospital Contracted With or Used Regularly:** 2

GHAA Member: Yes

Prudential Health Care Plan, Inc. - PruCare of North Texas

6060 North Central Expressway
Suite 750
Dallas, Texas 75206
Phone: (214)369-8480

Executive Name: Victor Lazzaro, Jr.
Title: Director, Health Care Mgmt.
Medical Director: Robert H. Jacqmin, M.D.
Marketing: Joel N. Suarez
Finance:

Operational Date: 12/16/1985

Model Type(s):
IPA

Service Area: Dallas, Tarrant, Collin, Rockwall, Parket, Hood, Somervell, Denton, Johnson, Ellis, and Kaufman Counties

Enrollment: 14,743 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: The Prudential Insurance Co.
Managed By: –

Medicare: Risk
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,317
- **Hospital Contracted With or Used Regularly:** 24

GHAA Member: Yes

Prudential Health Care Plan, Inc. - PruCare of San Antonio

613 N.W. Loop 410
Suite 600
San Antonio, Texas 78216
Phone: (512)366-1921

Executive Name: Bob Smith
Title: Vice President
Medical Director: C. William Metcalf, M.D.
Marketing: Phil Solomon
Finance:

Operational Date: 11/01/1984

Model Type(s):
IPA

Service Area: All of Bexar, Coaml, Guadalupe, and Wilson Counties, and portions ofKendall, Bandera, Medina, Frio, and Atascosa Counties.

Enrollment: 20,154 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: The Prudential Insurance Co.
Managed By:

Medicare: Risk
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 366
- **Hospital Contracted With or Used Regularly:** 13

GHAA Member: Yes

TEXAS

Rio Grande HMO, Inc.

4150 Pinnacle Street
Suite 203
El Paso, Texas 79902
Phone: (915)542-1547

Executive Name: Larry J. Bowermon
Title: President & CEO

Medical Director: Joseph Castagno, M.D.

Marketing:

Finance: James R. Lieurance

Operational Date: 03/30/1987

Model Type(s):
IPA
Network

Service Area: El Paso and Dona Ana, New Mexico

Enrollment: 11,000 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: BC of Texas
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 100
- **Hospital Contracted With or Used Regularly:** 4

Sanus New York Life Health Plan/Houston

3800 Buffalo Speedway
Suite 200
Houston, Texas 77098
Phone: (713)993-9520

Executive Name: Donald H. Triano
Title: Executive Director

Medical Director: Frank J. Volpe, M.D.

Marketing: Martin Rosen

Finance: Michael E. Stock

Operational Date: 12/01/1979

Model Type(s):
IPA

Service Area: Houston Gulf Coast Area covering 16 counties in southeastern Texas.

Enrollment: 220,000 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Sanus NY Life Health Plan, Inc
Managed By:

Medicare: HCPP
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 2,800
- **Hospital Contracted With or Used Regularly:** 46

TEXAS

Sanus Texas Health Plan, Inc. /Dallas/ Fort Worth

8600 Freeport Parkway
Suite 3040
Irving, Texas 75063
Phone: (214)929-0376

Executive Name: Max Brown
Title: Executive Director & CEO

Medical Director: Joseph Cheek, M.D.

Marketing: Susan K. Pohly

Finance: Nate Eudaly

Operational Date: 02/01/1984

Model Type(s):
IPA

Service Area: 15 counties surrounding the Dallas/Fort Worth Metroplex

Enrollment: 105,300 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Sanus Corp. Health Systems
Managed By:

Medicare: Risk
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,300
- **Hospital Contracted With or Used Regularly:** 40

Scott and White Health Plan

2401 South 31st Street
Temple, Texas 76508
Phone: (817)774-3000

Executive Name: Deny Radefeld
Title: Executive Director

Medical Director: John C. Leadbeater, M.D.

Marketing: Frank J. Nastars

Finance: A. Michelle Delegram

Operational Date: 01/01/1982

Model Type(s):
Group

Service Area: All of Bell, Brazos, Burleson, and Coryell Counties and portions of 16 other counties

Enrollment: 69,698 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Scott and White Clinic
Managed By: Scott and White Health Plan

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 12
- **Physicians (Primary & Spec. contracts):** 302
- **Hospital Contracted With or Used Regularly:** 5

GHAA Member: Yes

TEXAS

Southwest Health Plan, Inc.

Lock Box 16
3310 Live Oak Avenue, Suite 300
Dallas, Texas 75204-6622
Phone: (214)821-6622

Executive Name: Steve Yerxa
Title: Executive Director

Medical Director:

Marketing:

Finance:

Operational Date: 09/15/1985

Model Type(s):
IPA

Service Area: Collin, Dallas, Denton, Hunt, Rockwall, Tarrant, Delta, Fannin, Hopkins, Johnson, Kaufman, Parker,Ellis, and Rains Counties

Enrollment: 65,764 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate:

Managed By: PARTNERS National Health Plans

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,040
- **Hospital Contracted With or Used Regularly:** 26

GHAA Member: Yes

Texas Health Plan

8303 MoPac, Suite 450
Austin, Texas 78759
Phone: (512)338-6100

Executive Name: Donald J. Gessler, M.D.
Title: President & CEO

Medical Director: Glen Johnson, M.D.

Marketing: Tim Tasset

Finance: Bob Trussell

Operational Date: 09/01/1981

Model Type(s):
IPA

Service Area: 15 counties in their entirety and portions of 5 other counties

Enrollment: 62,176 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Physicians Corp. of America
Managed By:

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 775
- **Hospital Contracted With or Used Regularly:** 15

Travelers Health Network - Dallas/Ft. Worth

2250 Lakeside Boulevard
Suite 330
Richardson, Texas 75082
Phone: (214)470-8677

Executive Name: Dave S. Barker
Title: VP and Executive Director

Medical Director: Richard Norgaard, M.D.

Marketing: John R. French

Finance: Jeff Fowler

Operational Date: 06/01/1986

Model Type(s):
IPA

Service Area: Collin, Dallas, Denton, Ellis, Hood, Johnson, Kaufman, Parker, Rockwall, Tarrant, Wise, and Hunt Counties

Enrollment: 4,905 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Travelers Insurance Co.
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 599
- **Hospital Contracted With or Used Regularly:** 20

GHAA Member: Yes

Travelers Health Network - Houston Division

2000 Post Oak Boulevard
Suite 1650
Houston, Texas 77056
Phone: (713)964-4000

Executive Name: Ernest J. Freeman
Title: Executive Director

Medical Director: James Cross, M.D.

Marketing: Richard Spears

Finance: Deborah Anderson

Operational Date: 12/01/1985

Model Type(s):
IPA

Service Area: All of Harris County, Fort Bend, Galveston, Montgomery, Waller; part of Liberty and Brazoria Counties

Enrollment: 4,238 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Travelers Insurance Co.
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 787
- **Hospital Contracted With or Used Regularly:** 21

GHAA Member: Yes

Travelers Health Network of Austin, Inc.

Arboretum Plaza Two, Suite 600
9442 Capital of Texas Hwy. No.
Austin, Texas 78759
Phone: (512)338-6800

Executive Name: Connie Barron
Title: Vice President/Executive Dir.

Medical Director: T. J. Sutton, M.D.

Marketing: Jim Novelly

Finance: Jeff Fowler

Operational Date: 11/01/1985

Model Type(s):
IPA

Service Area: Travis, Hays, Williamson, Lee, Milam, Burnet, Bastrop, Bell, Caldwell, Blanco, Comal and Guadalupe Counties

Enrollment: 29,000 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Travelers Insurance Co.
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 300
- **Hospital Contracted With or Used Regularly:** 5

GHAA Member: Yes

Travelers Health Network of Texas, Inc. - San Antonio Div.

7550 I 10 West
Suite 600
San Antonio, Texas 78229
Phone: (512)524-3300

Executive Name: Thomas C. Jackson
Title: Chief Executive Officer

Medical Director: Dr. Housten Wade

Marketing: Tom Day

Finance: Debbie Anderson

Operational Date: 09/01/1985

Model Type(s):
IPA

Service Area: Bexar; parts of 7 surrounding counties

Enrollment: 6,905 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Travelers Insurance Co.
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 440
- **Hospital Contracted With or Used Regularly:** 7

GHAA Member: Yes

UTAH

Deseret Healthcare

10 South Main Street
P.O. Box 45530
Salt Lake City, Utah 84145
Phone: (801)533-0251

Executive Name: Michael J. Stapley
Title: Vice President

Medical Director: Roger Williams, M.D.

Marketing:

Finance: Jim Fontaine

Operational Date: 01/01/1981

Model Type(s):
IPA

Service Area: Counties of Utah, Salt Lake, Davis and Weber

Enrollment: 36,000 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Independent
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** Yes
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 825
- **Hospital Contracted With or Used Regularly:** 15

Educators Health Care, Inc.

852 East Arrowhead Lane
Murray, Utah 84107
Phone: (801)262-7476

Executive Name: Donald W. Ulmer
Title: President

Medical Director: Donald W. Ulmer

Marketing: Kevin Barnes

Finance: Ronald Julian, CPA

Operational Date: 05/01/1979

Model Type(s):
Network

Service Area: Entire state of Utah

Enrollment: 3,296 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Educators Mutual Ins. Assoc.
Managed By: Educators Mutual Ins. Assoc.

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 800
- **Hospital Contracted With or Used Regularly:** 4

Employees Choice Health Option

35 West Broadway
Salt Lake City, Utah 84101
Phone: (801)355-1234

Executive Name: Elden R. Mitchell
Title: Regional Vice President
Medical Director: Richard Helmer, M.D.
Marketing: Craig Taylor
Finance: Dennis G. Wright
Operational Date: 09/01/1987

Model Type(s):
Staff

Service Area: Box Elder, Cache, Davis, Morgan, Salt Lake, Summit, Tooele, Utah, Wasatch, Weber Counties

Enrollment: 9 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: FHP, Inc.
Managed By: FHP of Utah Inc.

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 8
- **Physicians (Primary & Spec. contracts):** 100
- **Hospital Contracted With or Used Regularly:** 9

EQUICOR Health Plan Of Utah, Inc.

5295 South 320 West
Suite 280
Salt Lake City, Utah 84107
Phone: (801)265-2784

Executive Name: Larry Dobson
Title: Vice President/General Manager
Medical Director: Taylor Jeppson, M.D.
Marketing: Dave Greene
Finance: Gary Velasquez
Operational Date: 07/01/1986

Model Type(s):
IPA

Service Area: Counties of Utah, Salt Lake, Davis, and Weber

Enrollment: 13,517 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: EQUICOR, Inc.
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** Yes
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 616
- **Hospital Contracted With or Used Regularly:** 15

GHAA Member: Yes

UTAH

FHP, Inc. (Utah Region)

35 West Broadway
Salt Lake City, Utah 84101
Phone: (801)355-1234

Executive Name: Elden R. Mitchell
Title: Regional Vice President

Medical Director: Richard Helmer, M.D.

Marketing: Craig Taylor

Finance: Dennis Wright

Operational Date: 01/01/1976

Model Type(s):
IPA
Staff

Service Area: Box Elder, Cache, Davis, Morgan, Salt Lake, Summit, Tooele, Utah, Wasatch and Weber counties

Enrollment: 115,000 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: FHP, Inc.
Managed By:

Medicare: HCPP
Medicaid: Yes
FEHBP: Yes

Other Lines of Business:
— PPO: No
— Traditional Insur: Yes
— Open-Ended Product: Yes

Number Of
— Medical Ctr/Satellites: 11
— Physicians (Primary & Spec. contracts): 630
— Hospital Contracted With or Used Regularly: 9

HealthWise

P.O. Box 30804
2505 Parley's Way
Salt Lake City, Utah 84130-0804
Phone: (801)487-4917

Executive Name: W. Knox Fitzpatrick, M.D.
Title: VP Medical Affairs & Med. Dir.

Medical Director: W. Knox Fitzpatrick, M.D.

Marketing: Michael N. Mitchell

Finance: Francis X. Leonard

Operational Date: 09/01/1981

Model Type(s):
Network

Service Area: Counties of Salt Lake, Box Elder, Davis, Weber, Cache, Juab, Utah, Tooele, Morgar and Summit

Enrollment: 41,402 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: BC & BS of Utah
Managed By:

Medicare: Risk
Medicaid: Yes
FEHBP: No

Other Lines of Business:
— PPO: No
— Traditional Insur: No
— Open-Ended Product: No

Number Of
— Medical Ctr/Satellites: 0
— Physicians (Primary & Spec. contracts): 1,200
— Hospital Contracted With or Used Regularly: 20

UTAH

IHC Care, Inc.

36 South State Street
14th Floor
Salt Lake City, Utah 84111
Phone: (801)538-5000

Executive Name: William H. Nelson
Title: President
Medical Director: Elbert M. Dansie, M.D.
Marketing: John H. Rich
Finance: Bradley E. Wittwer
Operational Date: 01/08/1985

Model Type(s):
IPA
Group

Service Area: Utah and SW Wyoming

Enrollment: 38,536 as of 11/30/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Intermountain Health Care, Inc
Managed By: Intermountain Health Care, Inc

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 900
- **Hospital Contracted With or Used Regularly:** 20

GHAA Member: Yes

Physicians Health Plan of Utah

7910 S. 3500 East, Suite 100
P.O. Box 21409
Salt Lake City, Utah 84121-0409
Phone: (801)942-6200

Executive Name: Colin Gardner
Title: CEO
Medical Director: Gilbert Podolsky, M.D.
Marketing: Mary L. Lucas
Finance: Leigh A. Althaus
Operational Date: 09/01/1984

Model Type(s):
IPA

Service Area: Salt Lake, Utah, Davis, Weber, Box Elder, and Tooele Counties

Enrollment: 17,700 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: United HealthCare Corporation
Managed By: United HealthCare Mgmt. Co.

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 625
- **Hospital Contracted With or Used Regularly:** 12

GHAA Member: Yes

Utah Community Health Plan

2265 South 1300 West
Suite B
Salt Lake City, Utah 84119
Phone: (801)973-9741

Executive Name: William K. Willson
Title: Executive Director

Medical Director: Stephen D. Ratcliffe, MD

Marketing:

Finance: John V. Rettie

Operational Date: 08/16/1989

Model Type(s):
Network

Service Area: Salt Lake County

Enrollment: 331 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Intermountain Health Care
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 7
- **Physicians (Primary & Spec. contracts):** 85
- **Hospital Contracted With or Used Regularly:** 7

VERMONT

Community Health Plan

789 Pine Street
Burlington, Vermont 05401
Phone: (802)864-0693

Executive Name: Zelda Geyer-Sylvia
Title: Regional Administrator

Medical Director: Bruce Nash, M.D.

Marketing: Carole Montepare

Finance: David Whitaker

Operational Date: 12/01/1983

Model Type(s):
Network

Service Area: Entire state of Vermont

Enrollment: 32,000 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Capital Area Comm. Health Plan
Managed By:

Medicare: Supp
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 10
- **Physicians (Primary & Spec. contracts):** 110
- **Hospital Contracted With or Used Regularly:** 8

GHAA Member: Yes

VIRGINIA

CapitalCare, Inc.

1921 Gallows Road, 9th Floor
Vienna, Virginia 22182
Phone: (703)761-5400

Executive Name: John R. Popinko
Title: Vice President

Medical Director: Roy Jacobstein, M.D.

Marketing: Bruce Edwards

Finance: Mark Skorupinski

Operational Date: 03/01/1985

Model Type(s):
IPA

Service Area: 8 counties in Maryland, Cities of Alexandria and Falls Church, and 4 counties in Virginia, Washington, D.C.

Enrollment: 69,475 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: BC & BS
Managed By:

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 2,647
- **Hospital Contracted With or Used Regularly:** 27

EQUICOR Health Plan, Inc.

4050 Innslake Drive
Suite 300
Glen Allen, Virginia 23060
Phone: (804)273-1100

Executive Name: Gordon L. Church
Title: Regional Managed Care VP

Medical Director: Vacant

Marketing: Stanley Clymer, Jr.

Finance: David L. Ward

Operational Date: 05/01/1984

Model Type(s):
IPA

Service Area: Amelia, Caroline, Charles City, Chesterfield, Dinwiddie, Goochland, Hanover, Henrico, King William, Louisa, NewKent, Nottoway, PrinceGeorge (Richmond)

Enrollment: 39,133 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: EQUICOR, Inc.
Managed By:

Medicare: Supp
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** Yes
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,038
- **Hospital Contracted With or Used Regularly:** 9

GHAA Member: Yes

VIRGINIA

EQUICOR Health Plan, Inc.

621 Lynnhaven Parkway
Suite 450
Virginia Beach, Virginia 23452
Phone: (804)463-8606

Executive Name: Gordon L. Church
Title: Regional Managed Care VP

Medical Director: Timothy Saum, M.D.

Marketing: Stanley R. Clymer

Finance: David L. Ward

Operational Date: 09/01/1984

Model Type(s):
IPA

Service Area: Counties of Gloucester, Mathews, Middlesex, Isle of Wight, James City, King & Queen, and York

Enrollment: 14,707 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: EQUICOR, Inc.
Managed By:

Medicare: Supp
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** Yes
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 741
- **Hospital Contracted With or Used Regularly:** 14

GHAA Member: Yes

HealthKeepers of Virginia, Inc.

P.O. Box 26623
Richmond, Virginia 23261
Phone: (804)254-3860

Executive Name: Richard W. Tall
Title: President

Medical Director: W. Richard Stubbs, M.D.

Marketing: William J. Phelps

Finance: Larry L. Donaldson

Operational Date: 09/01/1986

Model Type(s):
IPA

Service Area: Hampton Roads and metropolitan Richmond areas

Enrollment: 9,743 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: BC & BS of Virginia
Managed By: HMO Virginia, Inc.

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,822
- **Hospital Contracted With or Used Regularly:** 23

HMO Virginia, Inc.

Box 26623
Richmond, Virginia 23261
Phone: (804)254-3860

Executive Name: Richard W. Tall
Title: President
Medical Director: W. Richard Stubbs, M.D.
Marketing: William Phelps
Finance: Larry L. Donaldson
Operational Date: 12/01/1984

Model Type(s):
IPA

Service Area: Metropolitan Richmond area and Hampton Roads area

Enrollment: 25,156 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: BC & BS of Virginia
Managed By: HMO Virginia, Inc.

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,822
- **Hospital Contracted With or Used Regularly:** 23

Optima Health Plan

6015 Poplar Hall Drive
Suite 100
Norfolk, Virginia 23502
Phone: (804)455-7400

Executive Name: Ted M. Wille, Jr.
Title: President
Medical Director: Robert Morton, M.D.
Marketing: Kathy Montagna
Finance: Sue Mackintosh
Operational Date: 01/01/1984

Model Type(s):
IPA

Service Area: Norfolk, Portsmouth, Virginia Beach, Chesapeake, and Suffolk Counties

Enrollment: 57,000 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: 3 local hospital systems
Managed By:

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** Yes
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 700
- **Hospital Contracted With or Used Regularly:** 7

PARTNERS Health Plan of the Med-Atlantic, Inc.

8550 Lee Highway
Suite 500
Fairfax, Virginia 22031
Phone: (703)849-8800

Executive Name: John Coyle
Title: Executive Director

Medical Director:

Marketing:

Finance:

Operational Date: 01/01/1985

Model Type(s):
Network

Service Area: District of Columbia; 2 counties in MD; 9 counties in VA

Enrollment: 37,582 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: PARTNERS National Health Plans
Managed By: PARTNERS National Health Plans

Medicare: Cost
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,172
- **Hospital Contracted With or Used Regularly:** 20

GHAA Member: Yes

Physicians Health Plan, Inc. d/b/a Physicians CareFirst

1901 N. Moore Street
Arlington, Virginia 22209
Phone: (703)525-0602

Executive Name: James M. Turnock
Title: President

Medical Director: Jose Martinez, M.D.

Marketing: Marcia Ritter

Finance: G. Mark Chaney

Operational Date: 01/01/1986

Model Type(s):
IPA

Service Area: District of Columbia; Montgomery, Prince George's & Howard Counties in MD, Alexandria, Arlington, Fairfax, Lounden & Prince William Counties in VA

Enrollment: 15,834 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: HealthCare Corp. of America
Managed By: HealthCare Corp. of America

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** Yes
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,313
- **Hospital Contracted With or Used Regularly:** 26

VIRGINIA

Prudential Health Care Plan, Inc. - PruCare of Richmond

1000 Chinaberry Blvd.
Richmond, Virginia 23225
Phone: (804)323-0900

Executive Name: J. Phillip Sheesley
Title: Director, Group Operations

Medical Director: Joseph R. Zanga, M.D.

Marketing:

Finance:

Operational Date: 12/01/1982

Model Type(s):
Group

Service Area: Greater Richmond area

Enrollment: 36,000 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: The Prudential Insurance Co.
Managed By:

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 1
- **Physicians (Primary & Spec. contracts):** 424
- **Hospital Contracted With or Used Regularly:** 8

GHAA Member: Yes

Sentara Health Plan

22 The Koger Center
Norfolk, Virginia 23502
Phone: (804)466-0712

Executive Name: David P. Hunsaker
Title: Executive Director

Medical Director: Thomas James, III, M.D.

Marketing: Marianne Gravitt

Finance: Katherine Williams

Operational Date: 09/01/1988

Model Type(s):
Staff

Service Area: Hampton Roads metropolitan area

Enrollment: 45,000 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Sentara Health System
Managed By:

Medicare: Supp
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 7
- **Physicians (Primary & Spec. contracts):** 350
- **Hospital Contracted With or Used Regularly:** 13

VIRGINIA

Southern Health Services

Innsbrook Corporate Center
P.O. Box C-32048
Richmond, Virginia 23261
Phone: (804)747-3700

Executive Name: Laurence Kinzler
Title: Acting CEO
Medical Director: Mark A. H. Smith, M.D.
Marketing: Marshall Powell
Finance: Laurence Kinzler
Operational Date: 06/01/1985

Model Type(s):
IPA

Service Area: Richmond Tri-Cities and 16 immediate counties

Enrollment: 27,500 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate:

Managed By: Southern Health Mgmt. Corp.

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 725
- **Hospital Contracted With or Used Regularly:** 13

Travelers Health Network of Virginia, Inc.

100 West Plume Street
4th Floor
Norfolk, Virginia 23510
Phone: (804)622-6711

Executive Name: Michael Sherman
Title: Executive Director
Medical Director: R. Michael O'Harra, M.D.
Marketing: Susan J. Fiske
Finance: Kenneth Hobbs
Operational Date: 12/10/1985

Model Type(s):
IPA

Service Area: South Hampton Roads area

Enrollment: 10,799 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Travelers Insurance Co.
Managed By: Travelers Health Network

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 755
- **Hospital Contracted With or Used Regularly:** 10

GHAA Member: Yes

WASHINGTON

CIGNA Healthplan of Washington Inc.

701 5th Avenue
2940 Columbia Center
Seattle, Washington 98104
Phone: (206)625-8800

Executive Name: John M. Harris, M.D.
Title: VP & General Manager
Medical Director:
Marketing: Jean P. Storseth
Finance:
Operational Date: 09/30/1985

Model Type(s):
IPA

Service Area: Island, King, Kitsap, Pierce and Snohomish Counties

Enrollment: 7,683 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: CIGNA Healthplan, Inc.
Managed By:

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,208
- **Hospital Contracted With or Used Regularly:** 42

GHAA Member: Yes

Good Health Plan of Washington Inc.

1501 Fourth Avenue
Suite 500
Seattle, Washington 98101
Phone: (206)622-6111

Executive Name: Gerald Coe
Title: CEO
Medical Director: Steven Moore, M.D.
Marketing: Eve Stern
Finance: Robert Pochman
Operational Date: 07/01/1985

Model Type(s):
Network

Service Area: Most of Washington State, including Seattle and Spokane

Enrollment: 20,600 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Four Catholic Hospitals
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 2,500
- **Hospital Contracted With or Used Regularly:** 35

WASHINGTON

Group Health Cooperative of Puget Sound

521 Wall Street
Seattle, Washington 98121
Phone: (206)448-5778

Executive Name: Aubrey Davis
Title: President & CEO
Medical Director: Howard Kirz, M.D.
Marketing: Peter Brumleve
Finance: Grant McLaughlin
Operational Date: 01/01/1947

Model Type(s):
Staff
Group
Network

Service Area: Counties of King, Pierce, Snohomish, Thurston, Kitsap, Whatcom, Skagit, and Mason

Enrollment: 373,744 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Group Health Coop Puget Sound
Managed By:

Medicare: Risk
Medicaid: Yes
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 32
- **Physicians (Primary & Spec. contracts):** 692
- **Hospital Contracted With or Used Regularly:** 5

GHAA Member: Yes

Group Health of Spokane

West 1500 Fourth Avenue
Spokane, Washington 92204
Phone: (809)838-9100

Executive Name: Henry S. Berman, M.D.
Title: President and CEO
Medical Director: Bill D. Burr, M.D.
Marketing: Sharon A. Fairchild
Finance: Paul M. Briggs
Operational Date: 07/01/1977

Model Type(s):
Staff
Network

Service Area: Spokane County

Enrollment: 35,977 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Group Health Coop Puget Sound
Managed By: Group Health Northwest

Medicare: Cost
Medicaid: Yes
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 5
- **Physicians (Primary & Spec. contracts):** 238
- **Hospital Contracted With or Used Regularly:** 2

GHAA Member: Yes

WASHINGTON

Group Health of Tri-Cities/ Yakima

3311 W. Clearwater
Kennewick, Washington 99336
Phone: (509)783-3484

Executive Name: Douglas L. Flow, Ph.D.
Title: Executive Director

Medical Director: Drs. Stachecki & Corpron

Marketing: Bob Burden

Finance: Paul M. Briggs

Operational Date: 07/01/1986

Model Type(s):
IPA

Service Area: Benton, Franklin, and Yakima Counties

Enrollment: 24,020 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Group Health Coop Puget Sound
Managed By: Group Health Northwest

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 372
- **Hospital Contracted With or Used Regularly:** 7

GHAA Member: Yes

HealthPlus

P.O. Box 2113 - MS 942
Seattle, Washington 98111-2113
Phone: (206)670-4700

Executive Name: Jeff Blancett
Title: President & CEO

Medical Director: Leslie Nelson, M.D.

Marketing: Eric J. Rohlman

Finance: Cassandra Undlin

Operational Date: 01/01/1982

Model Type(s):
Network

Service Area: 28 counties in Washington State

Enrollment: 76,132 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: BC of Washington & Alaska
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 75
- **Physicians (Primary & Spec. contracts):** 2,500
- **Hospital Contracted With or Used Regularly:** 47

HMO Washington

P.O. Box 2088
Seattle, Washington 98111-2088
Phone: (206)340-6600

Executive Name:	Mark S. Hawkins
Title:	President & CEO
Medical Director:	Lester A. Reid, M.D.
Marketing:	Deborah Banta
Finance:	Mary Grinnell
Operational Date:	04/01/1986

Model Type(s):
IPA

Service Area: King, Pierce, Snohomish, Clark, Clallam, Spokane, and Thurston Counties

Enrollment: 17,481 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO:	No
Federally Qualified CMP:	No

Owner/Affiliate: Washington State Blue Shield
Managed By:

Medicare:	No
Medicaid:	No
FEHBP:	No
Other Lines of Business:	
— PPO:	No
— Traditional Insur:	No
— Open-Ended Product:	No
Number Of	
— Medical Ctr/Satellites:	0
— Physicians (Primary & Spec. contracts):	1,785
— Hospital Contracted With or Used Regularly:	30

Network Health Plan

7525 SE 24th Street
2nd Floor
Mercer Island, Washington 98040-9004
Phone: (206)236-1700

Executive Name:	Gillian Marsden
Title:	Vice President
Medical Director:	Steven Overman, M.D.
Marketing:	Roswell Bond
Finance:	Robert Gregory
Operational Date:	07/01/1986

Model Type(s):
IPA

Service Area: King, Snohomish, Grays Harbor and Walla Walla Counties

Enrollment: 14,880 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO:	No
Federally Qualified CMP:	Yes

Owner/Affiliate: Network Management, Inc.
Managed By:

Medicare:	No
Medicaid:	No
FEHBP:	No
Other Lines of Business:	
— PPO:	No
— Traditional Insur:	No
— Open-Ended Product:	No
Number Of	
— Medical Ctr/Satellites:	
— Physicians (Primary & Spec. contracts):	678
— Hospital Contracted With or Used Regularly:	10

GHAA Member: Yes

WASHINGTON

Pacific Health

401 Second Avenue South
Suite 300
Seattle, Washington 98104
Phone: (206)326-4645

Executive Name: Nancy J. Silberg
Title: President
Medical Director: Michael Boyd, M.D.
Marketing: Ty Tabor
Finance: Peggy Herman
Operational Date: 04/01/1985

Model Type(s):
IPA
Group

Service Area: King and Snohomish Counties

Enrollment: 16,600 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Independent
Managed By:

Medicare: Supp
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 20
- **Physicians (Primary & Spec. contracts):** 500
- **Hospital Contracted With or Used Regularly:** 14

GHAA Member: Yes

Qual-Med Health Plan, formerly Foundation Health Plan

10700 Northup Way
Suite 280
Bellevue, Washington 98004
Phone: (206)889-3000

Executive Name: Mary Fowler
Title: Executive Director
Medical Director: Frits Van Paasschen, M.D.
Marketing: Paddy Cottrell,Director
Finance: Mark Elder, Controller
Operational Date: 06/01/1985

Model Type(s):
IPA

Service Area: Clark, Cowlitz, Island, King, Kitsap, Lewis, Pierce, Pend O'reille, Skagit, Snohomish, Spokane, Stevens, Thurston, Walla Walla, Whitman,Whatcom, WA

Enrollment: 63,003 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Qual-Med, Inc.
Managed By:

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 2,038
- **Hospital Contracted With or Used Regularly:** 32

Virginia Mason Health Plan

1200 5th Avenue, Suite 1919
Seattle, Washington 98101
Phone: (206)223-8844

Executive Name: Phillip J. Haas
Title: Executive Director

Medical Director:

Marketing:

Finance:

Operational Date: 12/26/1985

Model Type(s):
Group

Service Area: Columbia, King, Kitsap, Pierce, Snohomish, Walla Walla and Mason Counties

Enrollment: 35,901 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: Yes

Owner/Affiliate: PARTNERS National Health Plans
Managed By: PARTNERS National Health Plans

Medicare: No
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 32
- **Physicians (Primary & Spec. contracts):** 541
- **Hospital Contracted With or Used Regularly:** 15

AllHealth

P.O. Box 8190
Madison, Wisconsin 53708
Phone: (608)221-4711

Executive Name: Dennis Fahey
Title: Director, Professional Servs.

Medical Director:

Marketing: Robert Wood

Finance:

Operational Date: 10/01/1984

Model Type(s):
IPA

Service Area: Rock, Green and Lafayette Counties

Enrollment: 5,000 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Wisconsin Physicians Service
Managed By: Wisconsin Physicians Service

Medicare: Supp
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 250
- **Hospital Contracted With or Used Regularly:** 6

CHOICE Healthcare Plan

3077 N. Mayfair Road
Suite 301
Milawukee, Wisconsin 53222
Phone: (414)257-3636

Executive Name: Linda Davis
Title: Acting Executive Director

Medical Director:

Marketing:

Finance:

Operational Date: 04/12/1985

Model Type(s):
IPA

Service Area: Kenosha, Milwaukee, Ozaukee, Washington, Waukesha Counties

Enrollment: 9,231 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: CJAC
Managed By: PARTNERS National Health Plans

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** Yes
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,200
- **Hospital Contracted With or Used Regularly:** 10

Community Choice Health Plan, Inc.

1000 N. Oak Avenue
Marshfield, Wisconsin 54449
Phone: (414)684-4447

Executive Name: Sidney E. Johnson, M.D.
Title: President
Medical Director: Robert E. Myers, M.D.
Marketing: William L. Mineau
Finance: Ron Pfannerstill
Operational Date: 01/01/1986

Model Type(s):
Network

Service Area: Manitowac County

Enrollment: 6,479 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Independent
Managed By:

Medicare: Supp
Medicaid: No
FEHBP: No

Other Lines of Business:
— **PPO:** No
— **Traditional Insur:** No
— **Open-Ended Product:** No

Number Of
— **Medical Ctr/Satellites:** 0
— **Physicians (Primary & Spec. contracts):** 80
— **Hospital Contracted With or Used Regularly:** 3

Compcare Health Services Insurance Corporation

401 West Michigan Street, C-10
Milwaukee, Wisconsin 53201
Phone: (414)226-6732

Executive Name: Thomas M. Gazzana
Title: VP -Health Management Division
Medical Director: Richard Christenson, M.D.
Marketing: A.J. Hutson
Finance: Craig Steffes
Operational Date: 05/01/1971

Model Type(s):
Network

Service Area: Southeastern and South Central Wisconsin

Enrollment: 145,893 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: BC & BS United of Wisconsin
Managed By:

Medicare: No
Medicaid: Yes
FEHBP: Yes

Other Lines of Business:
— **PPO:** No
— **Traditional Insur:** No
— **Open-Ended Product:** No

Number Of
— **Medical Ctr/Satellites:** 38
— **Physicians (Primary & Spec. contracts):** 1,273
— **Hospital Contracted With or Used Regularly:** 20

GHAA Member: Yes

WISCONSIN

DeanCare HMO

2711 Allen Blvd.
Middleton, Wisconsin 53562
Phone: (608)836-1400

Executive Name: John A. Turcott
Title: President

Medical Director: Paul O. Simenstad, M.D.

Marketing: Joseph H. Hinkes

Finance: George Quinn

Operational Date: 01/01/1984

Model Type(s):
Group
Network

Service Area: 60 mile radius of Madison

Enrollment: 99,100 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Dean Medical Center
Managed By:

Medicare: HCPP
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 20
- **Physicians (Primary & Spec. contracts):** 700
- **Hospital Contracted With or Used Regularly:** 20

Eau Claire Health Protection Plan

2000 Westwood Drive
Wausau, Wisconsin 54401
Phone: (715)847-8866

Executive Name: Jeffrey L. Zriny
Title: Vice President

Medical Director: C.V. Ihle, M.D.

Marketing: Dick Gumness

Finance: Dick Fischer

Operational Date: 11/01/1974

Model Type(s):
IPA

Service Area: Chippewa, Dunn, Eau Claire, Pepin

Enrollment: 2,929 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Wausau Insurance Co.
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:**
- **Physicians (Primary & Spec. contracts):** 250
- **Hospital Contracted With or Used Regularly:** 9

WISCONSIN

Employer's Health Care Plan

WEG Boulevard
P.O. Box 1100
Green Bay, Wisconsin 54344
Phone: (800)558-4444

Executive Name: William Fosick
Title: General Manager, HMO
Medical Director: Roger Strube, M.D.
Marketing: Karen Greenrose
Finance: Jan O'Brien
Operational Date: 08/01/1984

Model Type(s):
IPA
Group
Network

Service Area: Southeastern WI; Fox River Valley; LaCrosse/Western WI

Enrollment: 35,346 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Employer's Health Insurance
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,500
- **Hospital Contracted With or Used Regularly:** 20

Family Health Plan Cooperative

12500 W. Bluemound Road
P.O. Box 1250
Elm Grove, Wisconsin 53122
Phone: (414)786-3338

Executive Name: Conrad Sobczak
Title: Executive Director
Medical Director: James Chaillet, M.D.
Marketing: Michael Derdzinski
Finance: Robert Dude
Operational Date: 01/01/1979

Model Type(s):
Staff

Service Area: Milwaukee, Waukesha, Racine, and Washington Counties

Enrollment: 76,078 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Independent
Managed By: Family Health Systems

Medicare: Risk
Medicaid: Yes
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 4
- **Physicians (Primary & Spec. contracts):** 125
- **Hospital Contracted With or Used Regularly:** 7

GHAA Member: Yes

Greater La Crosse Health Plans, Inc.

P.O. Box 38
900 Monitor Street, Suite 204
La Crosse, Wisconsin 54602-0038
Phone: (608)785-2644

Executive Name: Jeffrey Zriny
Title: President

Medical Director: David Westgard, M.D.

Marketing: Steven M. Kunes

Finance: Richard Allen

Operational Date: 07/01/1986

Model Type(s):
Group

Service Area: La Crosse, Monroe, Trempeauleau, Jackson, Buffalo, Vernon and Crawford Counties

Enrollment: 3,906 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Skemp Clinic, FranciscanHS &
Managed By: Wausau Insurance Company

Medicare: Supp
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 10
- **Physicians (Primary & Spec. contracts):** 100
- **Hospital Contracted With or Used Regularly:** 4

Greater Wisconsin Rapids Health Protection Plan

2000 Westwood Drive
Wausau, Wisconsin 54401
Phone: (715)847-8866

Executive Name: Jeffrey L. Zriny
Title: Vice President

Medical Director:

Marketing: Dick Gumness

Finance: Dick Fischer

Operational Date: 01/01/1980

Model Type(s):
IPA

Service Area: Wood

Enrollment: 1,407 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Wausau Insurance Co.
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** Yes
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:**
- **Physicians (Primary & Spec. contracts):** 64
- **Hospital Contracted With or Used Regularly:** 1

WISCONSIN

Green Bay Health Protection Plan

2000 Westwood Drive
Wausau, Wisconsin 54401
Phone: (715)847-8866

Executive Name: Jeffrey L. Zriny
Title: Vice President
Medical Director:
Marketing: Dick Gumness
Finance: Dick Fischer
Operational Date: 01/01/1973

Model Type(s):
IPA

Service Area: Brown, Kawaunee, Oconto

Enrollment: 25,249 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Wausau Insurance Co.
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** Yes
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:**
- **Physicians (Primary & Spec. contracts):** 386
- **Hospital Contracted With or Used Regularly:** 8

Group Health Cooperative of Eau Claire

1030 Regis Court
Eau Claire, Wisconsin 54701
Phone: (715)836-8552

Executive Name: Claire W. Johnson
Title: Executive Director
Medical Director: Stuart Lancer, M.D.
Marketing: Mary J. Glassbrenner
Finance:
Operational Date: 11/01/1976

Model Type(s):
Staff

Service Area: Eau Claire, Chippewa, Barron

Enrollment: 14,379 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Independent
Managed By:

Medicare: Supp
Medicaid: Yes
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 5
- **Physicians (Primary & Spec. contracts):** 21
- **Hospital Contracted With or Used Regularly:** 4

WISCONSIN

Group Health Cooperative of South Central Wisconsin

One South Park Street
Madison, Wisconsin 53715
Phone: (608)251-4156

Executive Name: Lawrence Zanoni
Title: Executive Director
Medical Director: John P. Hansen, M.D.
Marketing: Thomas F. Mottard
Finance: Edward Pautz
Operational Date: 03/01/1976

Model Type(s):
Staff
Network

Service Area: Dane County

Enrollment: 35,575 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Independent
Managed By: Family Health Systems

Medicare: Supp
Medicaid: Yes
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 8
- **Physicians (Primary & Spec. contracts):** 100
- **Hospital Contracted With or Used Regularly:** 3

GHAA Member: Yes

HMO Midwest

502 2nd Street
Hudson, Wisconsin 54016
Phone: (715)386-6886

Executive Name: Mary Brainerd
Title: Vice President & CEO
Medical Director: Mark W. Banks, M.D.
Marketing: Michael L. Christensen
Finance: Harvey Hopkins
Operational Date: 12/01/1984

Model Type(s):
Staff
Network

Service Area: West Central and Northwestern Wisconsin

Enrollment: 8,700 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: Yes

Owner/Affiliate: BC & BS of Minnesota
Managed By: BC & BS of Minnesota

Medicare: Risk
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 101
- **Physicians (Primary & Spec. contracts):** 300
- **Hospital Contracted With or Used Regularly:** 5

WISCONSIN

HMO of Wisconsin Insurance Corporation

576 Third Street
Prairie du Sac, Wisconsin 53578
Phone: (608)643-2491

Executive Name: Devon W. Barrix
Title: CEO

Medical Director: Gerald C. Kempthorne, M.D

Marketing: John G. Theos

Finance: David A. Beckman

Operational Date: 01/01/1984

Model Type(s):
IPA

Service Area: 29 counties in Wisconsin

Enrollment: 39,000 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: HMO-W, Inc.
Managed By:

Medicare: Supp
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 2,500
- **Hospital Contracted With or Used Regularly:** 49

Maxicare Health Insurance Company

733 North Van Buren
4th Floor
Milwaukee, Wisconsin 53202
Phone: (414)271-6371

Executive Name: Max F. Kenyon
Title: Executive Director

Medical Director: Dr. Gerald Silverstein

Marketing: David P. Kracht

Finance:

Operational Date: 02/01/1980

Model Type(s):
IPA
Network

Service Area: Milwaukee, Kenosha, Ozaukee, Racine, Sheboygan, Washington Waukesha counties

Enrollment: 31,162 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Maxicare Health Plans, Inc.
Managed By:

Medicare: No
Medicaid: Yes
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,653
- **Hospital Contracted With or Used Regularly:** 16

MetLife HealthCare Network of Wisconsin, Inc.

1 Park Plaza, Suite 180
Park Place
Milwaukee, Wisconsin 53224
Phone: (414)359-0312

Executive Name: Thomas Maxfield
Title: President/CEO
Medical Director: J.H. VanGilder, M.D.
Marketing:
Finance: Virgil Marsh, VP
Operational Date: 12/01/1986
Model Type(s):
IPA

Service Area: Milwaukee, Waukesha, Washington, Ozaukee, Racine and Kenosha Counties

Enrollment: 3,993 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: MetLife HealthCare Mgmt. Corp.
Managed By: MetLife HCN of Illinois

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,118
- **Hospital Contracted With or Used Regularly:** 14

GHAA Member: Yes

Midelfort Clinic Health Plan

2620 Stein Boulevard
Eau Claire, Wisconsin 54701
Phone: (715)832-3235

Executive Name: Kathryn R. Teeters
Title: Director
Medical Director: Terrance R. Borman, M.D.
Marketing:
Finance: Jeanie Lubinsky
Operational Date: 10/01/1981
Model Type(s):
Group

Service Area: Counties of Barron, Buffalo, Chippewa, Dunn, Eau Claire, Pepin, Pierce, Polk, Rusk, St. Croix, Trempealeau and Washburn

Enrollment: 25,000 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Midelfort Clinic Limited
Managed By: Midelfort Management Company

Medicare: Supp
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 24
- **Physicians (Primary & Spec. contracts):** 131
- **Hospital Contracted With or Used Regularly:** 10

WISCONSIN

Network Health Plan

100 W. Lawrence Street
Appleton, Wisconsin 54911
Phone: (414)738-4000

Executive Name: Jay R. Fulkerson
Title: Executive Director

Medical Director:

Marketing:

Finance:

Operational Date: 04/01/1983

Model Type(s):
Group

Service Area: Calumet, Outgamie, Winnebago, Waupaca, Fond du Lac, Waushara and Brown Counties

Enrollment: 24,368 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate:

Managed By: PARTNERS National Health Plans

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 4
- **Physicians (Primary & Spec. contracts):** 148
- **Hospital Contracted With or Used Regularly:** 7

North Central Health Protection Plan

2000 Westwood Drive
Wausau, Wisconsin 54401
Phone: (715)847-8866

Executive Name: Jeffrey L. Zriny
Title: Vice President

Medical Director: John Webb, M.D.

Marketing: Ronald Schultz

Finance: Dick Fischer

Operational Date: 01/01/1972

Model Type(s):
IPA

Service Area: Lincoln, Langlade, Oneida, Marathon, Vilas, Taylor

Enrollment: 28,809 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Wausau Insurance Co.
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:**
- **Physicians (Primary & Spec. contracts):** 210
- **Hospital Contracted With or Used Regularly:** 6

Oshkosh Area Health Protection Plan

2000 Westwood Drive
Wausau, Wisconsin 54401
Phone: (715)847-8866

Executive Name: Jeffrey L. Zriny
Title: Vice President

Medical Director:

Marketing: Dick Gumness

Finance: Dick Fischer

Operational Date: 01/01/1989

Model Type(s):
IPA

Service Area: Waupaca, Winnebago, Waushera, Calumet, Green Lake, Outagamie, Marquette, Fond du Lac

Enrollment: 2,568 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Wausau Insurance Company
Managed By:

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:**
- **Physicians (Primary & Spec. contracts):** 432
- **Hospital Contracted With or Used Regularly:** 14

Physicians Plus HMO/ ev. Jackson Health Plan, Inc

345 W. Washington Avenue
P.O. Box 14017
Madison, Wisconsin 53714
Phone: (608)257-7857

Executive Name: Peggy Ann Smelser
Title: President/CEO

Medical Director: Nicholas Mischler, M.D.

Marketing: Beth Zaher

Finance: Michael Mohoney

Operational Date: 10/03/1986

Model Type(s):
Group

Service Area: 9 county region of South Central Wisconsin

Enrollment: 61,000 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Physicians Plus Medical Group
Managed By:

Medicare: Supp
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 35
- **Physicians (Primary & Spec. contracts):** 320
- **Hospital Contracted With or Used Regularly:** 11

PrimeCare Health Plan, Inc.

1233 N. Mayfair Road, Suite 301
Milwaukee, Wisconsin 53226
Phone: (414)453-9070

Executive Name: Larry Rambo
Title: President & CEO

Medical Director: Michael Lynch, M.D.

Marketing: Kamal K. Shah

Finance: William D. Felsing

Operational Date: 10/01/1983

Model Type(s):
IPA

Service Area: Southeastern Wisconsin

Enrollment: 101,000 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Heritage Health Systems, Inc.
Managed By:

Medicare: No
Medicaid: Yes
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,600
- **Hospital Contracted With or Used Regularly:** 25

Q Care

P.O. Box 8190
Madison, Wisconsin 53708
Phone: (608)221-5076

Executive Name: Dennis Fahey
Title: Director, Prof. Services

Medical Director:

Marketing: Robert Wood

Finance:

Operational Date: 10/01/1984

Model Type(s):
IPA

Service Area: Counties of Buffalo, Crawford, Jackson, LaCrosse, Monroe, Richland, Trempeauleau, and Vernon

Enrollment: 12,500 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Wisconsin Physicians Services
Managed By: Wisconsin Physicians Services

Medicare: Supp
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** Yes
- **Open-Ended Product:** Yes

Number Of
- **Medical Ctr/Satellites:** 25
- **Physicians (Primary & Spec. contracts):** 500
- **Hospital Contracted With or Used Regularly:** 5

Samaritan Health Plan Insurance Corporation

1101 North Market Street
Suite 200
Milwaukee, Wisconsin 53202-3114
Phone: (414)277-9000

Executive Name: James A. Schultz
Title: CEO

Medical Director: Winfred H. Stringer, M.D.

Marketing: Michael Silgen

Finance: John Hake

Operational Date: 09/01/1981

Model Type(s):
IPA

Service Area: Counties of Milwaukee, Ozaukee, Washington, Waukesha, Kenosha and Racine

Enrollment: 84,980 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Aurora Health Care, Inc.
Managed By:

Medicare: Supp
Medicaid: Yes
FEHBP: Yes

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 1,400
- **Hospital Contracted With or Used Regularly:** 17

Security Health Plan of WI d/b/a Greater Marshfield HP

1000 North Oak Avenue
Marshfield, Wisconsin 54449
Phone: (715)387-5145

Executive Name: Sidney Johnson, M.D.
Title: President

Medical Director: William Maurer, M.D.

Marketing: William Mineau

Finance: Ronald Pfannerstill

Operational Date: 09/01/1986

Model Type(s):
Network

Service Area: 22 county area of Northern, Central and Eastern Wisconsin

Enrollment: 73,382 as of 12/31/1989

Tax Status: Nonprofit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Marshfield Clinic
Managed By: Marshfield Clinic

Medicare: Supp
Medicaid: No
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 13
- **Physicians (Primary & Spec. contracts):** 650
- **Hospital Contracted With or Used Regularly:** 10

GHAA Member: Yes

WISCONSIN

Trane Health Protection Plan

2000 Westwood Drive
Wausau, Wisconsin 54401
Phone: (715)847-8866

Executive Name: Jeffrey L. Zriny
Title: Vice President
Medical Director:
Marketing: Dick Gumness
Finance: Dick Fischer
Operational Date: 01/01/1989
Model Type(s):
IPA

Service Area: LaCrosse, Vernon, Trempealeau, Jackson, Monroe

Enrollment: 7,731 as of 12/31/1989
Tax Status: For-profit
Federally Qualified HMO: No
Federally Qualified CMP: No
Owner/Affiliate: Wausau Insurance Company
Managed By:
Medicare: No
Medicaid: No
FEHBP: No
Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 372
- **Hospital Contracted With or Used Regularly:** 8

U-Care HMO, Inc.

702 North Black Avenue
Suite 209
Madison, Wisconsin 53705
Phone: (608)263-7923

Executive Name: George J. Isham, M.D.
Title: Executive Director
Medical Director: Huey Mays, M.D.
Marketing:
Finance: Richard Bosch
Operational Date: 01/01/1989
Model Type(s):
IPA

Service Area: 13 counties in south central Wisconsin

Enrollment: 13,800 as of 12/31/1989
Tax Status: Nonprofit
Federally Qualified HMO: No
Federally Qualified CMP: No
Owner/Affiliate: University Health Care Inc.
Managed By:
Medicare: Supp
Medicaid: Yes
FEHBP: No
Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:**
- **Physicians (Primary & Spec. contracts):** 490
- **Hospital Contracted With or Used Regularly:** 5

WISCONSIN

United Health Of Wisconsin Insurance Co. Inc.

P.O. Box 507
Appleton, Wisconsin 54913
Phone: (414)731-2180

Executive Name: Dean Gruner
Title: President & CEO
Medical Director: John Barkmeier, M.D.
Marketing: Tom Reimer
Finance: Craig Allen
Operational Date: 03/03/1988

Model Type(s):
IPA

Service Area: Brown, Calumet, Outagamie, Shawano, Waupaca, Waushara and Winnebago Counties

Enrollment: 15,000 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: No
Federally Qualified CMP: No

Owner/Affiliate: Fox Valley Med/Employers Hlth
Managed By: McNerney Heintz, Inc.

Medicare: No
Medicaid: No
FEHBP: No

Other Lines of Business:
- **PPO:** Yes
- **Traditional Insur:** Yes
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:**
- **Physicians (Primary & Spec. contracts):** 210
- **Hospital Contracted With or Used Regularly:** 6

Wisconsin Health Organization Insurance Corporation, Inc.

111 West Pleasant Street
P.O. Box 12359
Milwaukee, Wisconsin 53212-0359
Phone: (414)223-3300

Executive Name: Kipton Kaplan
Title: President & CEO
Medical Director: Carl F. Myers, M.D.
Marketing: Thomas R. Sobocinski
Finance: Craig R. Kasten
Operational Date: 09/01/1985

Model Type(s):
IPA

Service Area: 7 county area surrounding Milwaukee

Enrollment: 100,924 as of 12/31/1989

Tax Status: For-profit

Federally Qualified HMO: Yes
Federally Qualified CMP: No

Owner/Affiliate: Felician Sisters, et. al.
Managed By:

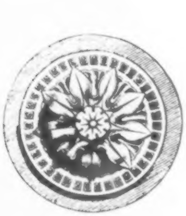
Medicare: Supp
Medicaid: Yes
FEHBP: Yes

Other Lines of Business:
- **PPO:** No
- **Traditional Insur:** No
- **Open-Ended Product:** No

Number Of
- **Medical Ctr/Satellites:** 0
- **Physicians (Primary & Spec. contracts):** 2,200
- **Hospital Contracted With or Used Regularly:** 14

GHAA Member: Yes

STATE HMO ASSOCIATIONS
AND
STATE GOVERNMENT RELATIONS
CONTACTS



HMO ASSOCIATION PRESIDENT	STAFF/GHAA MEMBER CONTACT
ALABAMA ASSOCIATION OF HMOs	
Tony Crowe, Vice President Corporate Development Southeast Health Plan 104 Inverness Center Place, #600 Birmingham, AL 35242 (205) 991-6000	
ARIZONA HMO ASSOCIATION	
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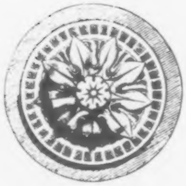

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21 Labor & Industries Bldg.
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Bureau of Rates & Policy Reg.
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1311 Strawberry Square
Harrisburg, PA 17120
(717) 783-2102

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Dvsn. of Health Care Plans
Pennsylvania Dept. of Health
Hlth & Welfare Bldg., Rm. 1026
P.O. Box 90
Harrisburg, PA 17108
(717) 783-2547

(or)

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P.O. Box 90
Harrisburg, PA 17108-0090
(717) 787-5193

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Rhode Island Insurance Division*
233 Richmond Street
Providence, RI 02903-4233
(401) 277-2223, ext. 31

(or)

Rollin G. Bartlett
Chief, Life, Accident, & Health
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233 Richmond Street
Providence, RI 02903-4233
(401) 277-2223

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Cannon Bldg., Room 401
75 Davis Street
Providence, RI 02908
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Rhode Island Dept. of Health
Cannon Building, Room 409
75 Davis Street
Providence, RI 02908-5097
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Columbia, SC 29202
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Vermont Banking and Insurance
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Supervisor, Forms and Rates
Life & Health Division
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(804) 786-8154

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Richmond, VA 23209
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Wisconsin Insurance Department
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Madison, WI 53707-7873
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Division of Health and
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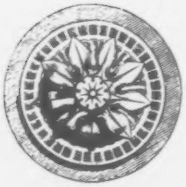
SERVICES DIRECTORY



SERVICES DIRECTORY

This section of paid listings represents companies that offer services and products to HMOs and other managed health care systems. The companies are listed alphabetically by the type of service or product they provide.

ACTUARIAL SERVICES

Health Economics, Inc.
Gwynedd Plaza I
Spring House, PA 19477
Contact: John van Steenwyk, President
(215)628-3838

DENTAL HEALTH CARE

RMI Randmark Management Inc.
Managed Dental Health Care Plans
1211 Connecticut Avenue NW
Suite 200
Washington, DC 20036
Contact: Bob Wergin, CEO
(202)293-8800 or (800)368-5711

Experienced administrators of managed dental health care plans and third party claim administration. Over the past twelve years RMI has helped HMOs, employers, associations, insurance carriers and municipalities provide high quality, cost effective dental care to more than 350,000 people in 17 states.

EXECUTIVE SEARCH

Marvin Meltzer Associates
898 N. Adams
Birmingham, MI 48009
Contact: Marvin Meltzer, President
(313) 646-0421 FAX (313) 646-9083

ProMed, Ltd.
21301 Powerline Road
Boca Raton, FL 33433
Contact: Marion Michaels, President
(407) 487-1880 FAX (407) 483-4968

Founded in 1968. Determined to deliver exceptional service!

HEALTH BENEFIT SYSTEMS AND MANAGEMENT

ICI
17800 Castleton St.
Suite 650
City of Industry, CA 91748
Contact: Kathy Murphy, Marketing Representative
(818) 810-1271

ICI provides a range of products and services to the managed care industry, encompassing: tailored applications software, computer hardware, post-installation support, facilities management, and industry consulting.

ICI systems support a variety of administrative functions for HMOs, IPAs, TPAs and self-administered groups. These applications include: claims administration, group administration, marketing prospect, broker commission, billing, delinquency, encounter processing, and correspondence tracking.

HEALTH CARE MANAGEMENT AND CONSULTING

Coopers & Lybrand
203 North LaSalle St.
Chicago, IL 60601
Contact: Leesa Key, Manager
(312) 701-5500

Coopers & Lybrand is a leading professional services firm, with offices in over 98 locations. Our health care management consulting practice is staffed with professionals experienced in HMOs, PPOs, IPAs, actuarial services, finance, strategic planning, project management and information processing.

Independent Health
777 International Drive
Buffalo, NY 14221
Contact: John David Smith, Corporate Director, Development
(716)631-5731

Independent Health assists health care clients achieve and/or maintain profitability, expand opportunities and provide the highest quality health care possible. Services include general management, management information systems, strategic planning, product development, marketing, finance, claims processing and utilization review.

INSURANCE

Brokers' Risk Placement Service
525 West Monroe Street
Chicago, IL 60606
Contact: Jennifer Troutner, Vice President
(312)906-8111

Brokers' Risk Placement Service is a provider of hospital expense reinsurance for HMOs.

MANAGED CARE COMPUTER SYSTEMS

CSC Comtec
34505 W. Twelve Mile Rd.
Suite 300
Farmington Hills, MI 48331
Contact: Pam Sabuda, Marketing Support Manager
(313)553-0900

CSC Comtec is the leading supplier of information systems and services to managed care organizations, including HMOs, IPAs, PPOs, EPOs, UR firms, clinics, and group and private practices. The company provides the hardware, software, support and training necessary for successful system installations.

Digital Insurance Systems Corporation
3455 Mill Run Drive
Suite 400
Hilliard, OH 43026
Contact: Paul Balcerzak, Director of Sales
(614) 771-5423 FAX (614) 771-6064

HCPS is an advanced managed care information system in use in a variety of environments, including HMOs, PPOs, TPAs, and indemnity organizations. The system has been designed to provide the widest range of options in order to allow management the ability to shape the system to the needs of their business.

Erisco
1700 Broadway
New York, NY 10019
Contact: Cynthia Morton, Marketing Director
(212) 765-8500

Erisco, a Dun & Bradstreet company, provides mainframe application software and services for health claims administration.

Erisco's claims processing product line includes the ClaimFacts Medical, Dental and Disability systems. Triple option processing with prior authorization features and the new ClinicaLogic medical claims editor are integrated subsystems of ClaimFacts Medical system. CertiFacts provides automated utilization management. GroupFacts administers group life and health insurance.

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Suite 650
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ICI systems support a variety of administrative functions for HMOs, IPAs, TPAs and self-administered groups. These applications include: claims administration, group administration, marketing prospect, broker commission, billing, delinquency, encounter processing, and correspondence tracking.

IDX Corporation
888 Commonwealth Avenue
Boston, MA 02215
Contact: Robert Galin, Director Sales & Marketing
(617) 566-6800

IDX Corporation is a leader in the medical computer industry, providing financial, clinical and administrative software applications and services for HMOs, physician groups, medical schools, ambulatory settings and hospitals nationwide.

Independent Health
777 International Drive
Buffalo, NY 14221
Contact: John David Smith, Corporate Director, Development
(716) 631-5731

Independent Health markets, installs, and supports the Independent Health/Monument System, an integrated triple option managed care system that supports HMOs, TPAs, PPOs and IPAs. The superior functionality, efficiency and flexibility that characterize this system are enabling its many users nationwide to meet their operational, growth and diversification needs.

MANAGEMENT INFORMATION SYSTEMS

CyCare Systems, Inc.
4343 E. Camelback Rd.
Suite 320
Phoenix, AZ 85018
Contact: Marketing Dept.
(602) 952-5300

CyCare's Managed Care System for HMOs, PPOs and IPAs include enrollment/registration, premium billing, claims processing, utilization management and pre-authorization. It operates in a shared or inhouse environment on Bull mini-computer or IBM mainframe platform.

ICI
17800 Castleton St.
Suite 650
City of Industry, CA 91748
Contact: Kathy Murphy, Marketing Representative
(818) 810-1271

ICI provides a range of products and services to the managed care industry, encompassing: tailored applications software, computer hardware, post-installation support, facilities management, and industry consulting.

ICI systems support a variety of administrative functions for HMOs, IPAs, TPAs and self-administered groups. These applications include: claims administration, group administration, marketing prospect, broker commission, billing, delinquency, encounter processing, and correspondence tracking.

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Contact: John David Smith, Corporate Director, Development
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MENTAL HEALTH AND SUBSTANCE ABUSE

MCC Companies, Inc.
11095 Viking Blvd.
Suite 350
Eden Prairie, MN 55344
Contact: Jim Higgins, Vice President of Sales and Marketing
(800) 433-5768

MCC is one of the largest and most experienced mental health and substance abuse care companies (16 years) in the industry. Products include EAPs, utilization review/case management, PPOs, and EPOs with a variety of funding vehicles.

PHARMACEUTICAL MANUFACTURERS

Ciba-Geigy Managed Healthcare Services
556 Morris Ave.
Summit, NJ 07901
Contact: Frank Ricciardi, Account Supervisor
(201) 822-4661

Lederle Laboratories
1 Cyanamid Plaza
Wayne, NJ 07470
Contact: Frank Condella, Marketing Manager
(201) 831-2997

Merck Sharp & Dohme
Division of Merck & Co., Inc.
West Point, PA 19486
Contact: Fred Wallace, Director, Managed Health Care Affairs
(215) 661-3476

VISION CARE

Managed Vision Plans
104 Washington Blvd.
Commack, NY 11725
Contact: Carl Moroff, President
(516) 543-4073

Managed Vision Plans provides vision consulting, full service vision PPO programs, customized employee benefit plans, HMO's, Medicare supplemental, occupational (VDI) plans, and quality assurance programs.

VOICE RESPONSE

I.A.T. - SmartTalk
4505 S. Wasatch Blvd.
Suite 340
Salt Lake City, UT 84124
Contact: Mike Smith, Sales Representative
(801) 272-7500

Comprehensive digitized and synthesized voice response solutions for managed care, with direct FAX capability when hard copy is required. Proven products and professional service.

Voice Professionals
2849 Paces Ferry Road
Suite 600
Atlanta, GA 30339
Contact: Virgil Williams, Marketing Director
(800) 673-7222

Voice Professionals, Inc. provides the latest voice response technology developed specifically for the managed care industry. Voice Professionals' Member Verification System provides vital, member-specific benefit and policy information to members and providers, 24-hour-a-day, 7-days-a-week! This allows you to increase your service, while you reduce your operating costs. Voice Professionals' HMO Referral System provides you with a totally automated referral system that gives you the maximum control over the tedious process of administering a gate-keeper style referral process. Voice Professionals, Inc. has a complete understanding of the managed care industry, with over 10 years experience in the HMO environment. Voice Professionals, Inc. is a subsidiary of Message Technologies, Inc. (MTI), the nation's leader in the area of voice response technology. Please call our voice response demonstrations to hear, first-hand, the way our user-friendly systems could enhance your HMO operation.

Member Verification System: (800) 673-2000
HMO Referral System: (800) 673-2001

TECHNICAL APPENDIX

How the Directory is Prepared

GHAA's National Directory of HMOs is designed to provide a ready reference source for individuals and organizations with an interest in HMOs. GHAA updates the information for each plan included in the Directory annually.

The annual update of information for the Directory is done by mail, with telephone followup where required. In early December, all plans included in the previous year's Directory are contacted by mail unless it is known that the plan is no longer in existence. All state HMO associations, as well as state insurance departments (or their equivalents) are also contacted for lists of member plans or licensed HMOs. Any new plans identified through this route or through review of other listings also are contacted.

Plans are sent a data form requesting the information included in the Directory, a set of guidelines for completing the form, and available information they previously provided for review and correction.Plans are requested to respond even if they are no longer in business as an HMO. GHAA member plans are informed that the enrollment data will be used for dues assessment purposes as well.

In early January, a second request is mailed to those plans not responding by that date. Telephone calls are subsequently made to remaining plans to update and verify the information included. For this year's Directory, these contacts were completed by early March and we obtained updated information in all but one case. In this case, the information from the prior year's Directory was assumed to be accurate.

The instructions are only specific as to date when requesting the enrollment information which is specifically requested as of December 31, 1989.

Marvin Meltzer Associates
EXECUTIVE/PHYSICIAN RECRUITING

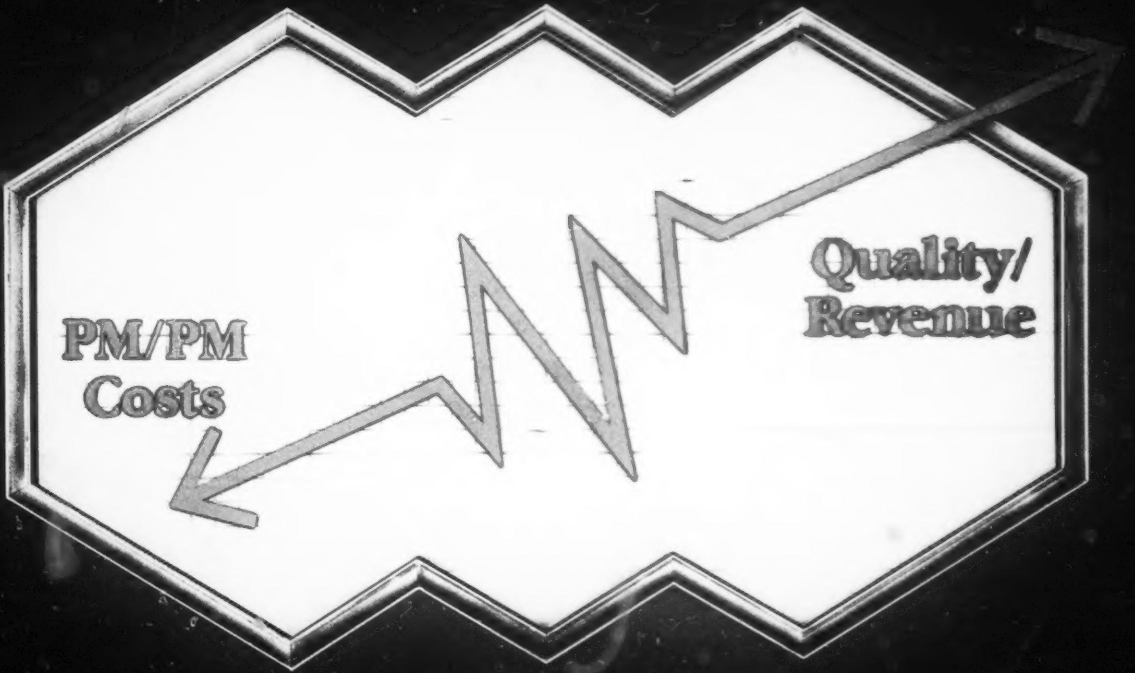
- The search for executive talent is a painstaking process requiring considerable background, experience and effort. It focuses on contacting people who are not actively seeking a position change, but who may become interested in a new challenge when effectively presented with such an opportunity.

- Marvin Meltzer has 20 years of health care experience at the director and vice presidential level, primarily in managed care. He is a member of the Group Health Association of America (former member, national board of directors) and a Fellow of the American Public Health Association. Mr. Meltzer's affiliations have included the New York Academy of Sciences and the Wayne State University Medical School (as an adjunct faculty member).

- Mr. Meltzer's professional and peer relationships have contributed to his success in providing highly confidential, precisely tailored and intensive search service to managed care organizations, and to highly qualified health care professionals.

898 N. Adams • Birmingham, MI 48009
313 646 0421 • FAX 313 646 9083

A simple strategy...



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Same Lines
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Lederle offers managed health care providers
a three-dimensional product line with an 85-year
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Pharmaceuticals

Lederle provides a broad range of innovative products, from antibiotics and cardiovasculars to chemotherapeutics, that have proven therapeutic efficacy and safety.

Vaccines

Lederle has pioneered the development and manufacture of vaccines and remains the leader in providing these high-quality, cost-effective products for preventive medicine.

Generics

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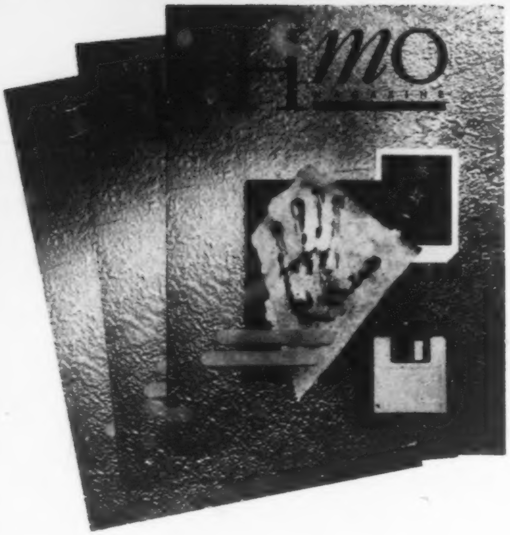

HMO
MAGAZINE

HMO MAGAZINE AND THE GHAA CONNECTION

Group Health Association of American (GHAA) is the largest and most influential HMO trade association in America. GHAA is the voice of the managed health care industry, and the industry's foremost resource for information on market trends and legislative and regulatory issues.

Each issue, delivered to the nation's managed health care executives, reaches the key decision-makers. When you advertise in HMO magazine, you automatically reach your best prospects in the fastest growing segment of the health care market.

What is HMO magazine?

The all-new redesigned and renamed magazine published by GHAA.

Who does HMO magazine reach?

QUALITY READERSHIP

Each bi-monthly issue of HMO magazine reaches key health care professionals at the nation's 600 health maintenance organizations...CEOs, CFOs, medical directors, pharmacy directors and pharmacy managers, physicians and physician managers and other decision-makers.

Managing an HMO is a team effort. The CEO or Medical Director heads the team, but depends on advice from staff members in other disciplines.

The decision-making roles in each HMO may vary. That's why it's important to reach *all* the key buying influencers on the team.

HMO magazine focuses your sales message to the core group of decision-makers who plan, develop and provide modern health care for over 34 million people. And they make purchasing decisions for a wide range of health care products and services.

An ad in HMO magazine targets your message to the decision-makers at the nation's HMOs.

How do you know HMO magazine is being read?

EDITORIAL LEADERSHIP

HMO magazine informs readers of the latest developments facing this vital industry with timely, thought-provoking articles selected from the most knowledgeable writers and industry experts in the field. It is the *only* magazine devoted exclusively to news and analysis of the HMO industry. And every issue covers the *best new ideas* in...

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Judy Solomon, Director Advertising Sales
Judy Solomon Associates
7758 Wisconsin Avenue, Suite 401
Bethesda, MD. 20814
(301) 652-8862

NOTE

Some charts and graphs were color-coded in the original document. While it has not been possible to reproduce these items in color, their equivalent values on the black-and-white scale are often distinct enough to convey the same information as the original colors.

CIS

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GHAA

1991
NATIONAL DIRECTORY

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Same Lines

Lederle offers managed health care providers
a three-dimensional product line with an 85-year
tradition of responsive service.

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Lederle provides a broad range of innovative products, from antibiotics and cardiovasculars to chemotherapeutics, that have proven therapeutic efficacy and safety.

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Lederle and Managed Health Care
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Lederle

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GHAA

1991
NATIONAL
DIRECTORY
HMOs

GHAA

1991 NATIONAL DIRECTORY

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(202) 778-3200

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GHAA

THE GROUP HEALTH ASSOCIATION OF AMERICA

At the time of GHAA's founding in 1959, HMOs comprised a small movement. In its early years, GHAA provided the framework for the emerging industry as it successfully opposed laws that prohibited HMOs from operating in many states, achieved a role for HMOs in the new Federal Employees Health Benefits Program, and began to lobby for Medicare reimbursement that would recognize the special characteristics of organized, prepaid care.

In the 70's, the focus shifted to passage of federal HMO legislation and HMO expansion. GHAA embarked on a project that would develop plans in more than 30 cities.

The federal HMO Act, signed into law in 1973, introduced an era of national attention to HMO growth and development. The law overrode state restrictions, mandated that employers offer HMOs, provided modest seed money for the development of new plans, and established the federal qualification process.

GHAA played a prominent role in developing the HMO Act and in advocating its adoption. Later, GHAA lobbied successfully to amend the law, eliminating serious drawbacks in the original legislation that deterred HMOs from competing in the marketplace.

GHAA's first decade of accomplishment provided the foundation for the exponential growth the industry has experienced in the 1980's. Since 1981, HMO enrollment has more than tripled, climbing from 10.5 million to 36.5 million people today.

As we enter our fourth decade, GHAA continues to assume the leadership role we've occupied in the industry for over 30 years, while the HMO industry plays an increasingly prominent role in the American health care system.

ABOUT GHAA's NATIONAL DIRECTORY OF HMOs

GHAA's database includes 569 HMOs throughout the United States. Data were collected between December, 1990 and March 1991, in an effort to provide the most complete listing of HMOs currently available. Because the HMO industry is expanding at such a dynamic rate, there may be new information that we failed to include. If you have questions, or corrections, please send them to GHAA's Membership Department.

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1991

OVERVIEW
OF THE
HMO
INDUSTRY

AS PROFILED IN THIS DIRECTORY

This analysis was prepared by GHAA's Research and Analysis Department using the database created by the GHAA Membership and Planning Department in the course of developing the directory. The technical appendix at the rear explains how these data were collected. The analysis is based on cross-sectional comparisons of these data and those used in the Directories covering 1988 and 1989.

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OVERVIEW

- There were 569 HMOs with 36.5 million enrollees as of December 31, 1990.[1]
- Fifteen percent of all Americans - one in seven individuals - was enrolled in an HMO by year end 1990.
- HMO enrollment grew 4.9% in 1990, reflecting a net addition of 1.7 million enrollees.[2] (There were 591 plans with 34.7 million enrollees at year end 1989).
- The total number of plans declined by 22 in 1990, reflecting continued consolidation of the HMO industry.

TABLE 1
Distribution of HMOs and HMO Enrollment as of December 31, 1990 by Selected Plan Characteristics

	Number of Plans		Number of Enrollees	
ALL PLANS	569	100.0%	36,453,596	100.0%
MODEL TYPE				
Staff	61	10.7	4,720,464	12.9
Group	75	13.2	10,435,708	28.6
Network	80	14.1	5,644,915	15.5
IPA	353	62.0	15,652,509	42.9
REGION				
New England	44	7.7	2,730,396	7.5
Mid-Atlantic	72	12.7	5,187,087	14.2
South Atlantic	92	16.2	4,079,385	11.2
Midwest	167	29.3	8,362,215	22.9
South Central	70	12.3	2,530,055	6.9
Mountain	48	8.4	2,090,985	5.7
Pacific	76	13.4	11,473,473	31.5
PLAN SIZE				
0-19,999	222	39.0	2,230,111	6.1
20,000-49,999	177	31.1	5,527,273	15.2
50,000-99,999	74	13.0	5,257,588	14.4
100,000 or more	96	16.9	23,438,624	64.3
PLAN AGE				
1	7	1.2	219,733	0.6
2-3	47	8.3	735,224	2.0
4-7	305	53.6	9,534,093	26.2
8-15	138	24.3	12,532,542	34.4
16+	72	12.7	13,432,004	36.8
TAX STATUS				
Non-profit	191	33.6	19,469,117	53.4
For Profit	378	66.4	16,984,479	46.6
QUALIFICATION STATUS				
Federally Qualified	304	53.4	27,039,014	74.2
Non-qualified	265	46.6	9,414,582	25.8

Source: GHAA's *National Directory of HMOs* database.

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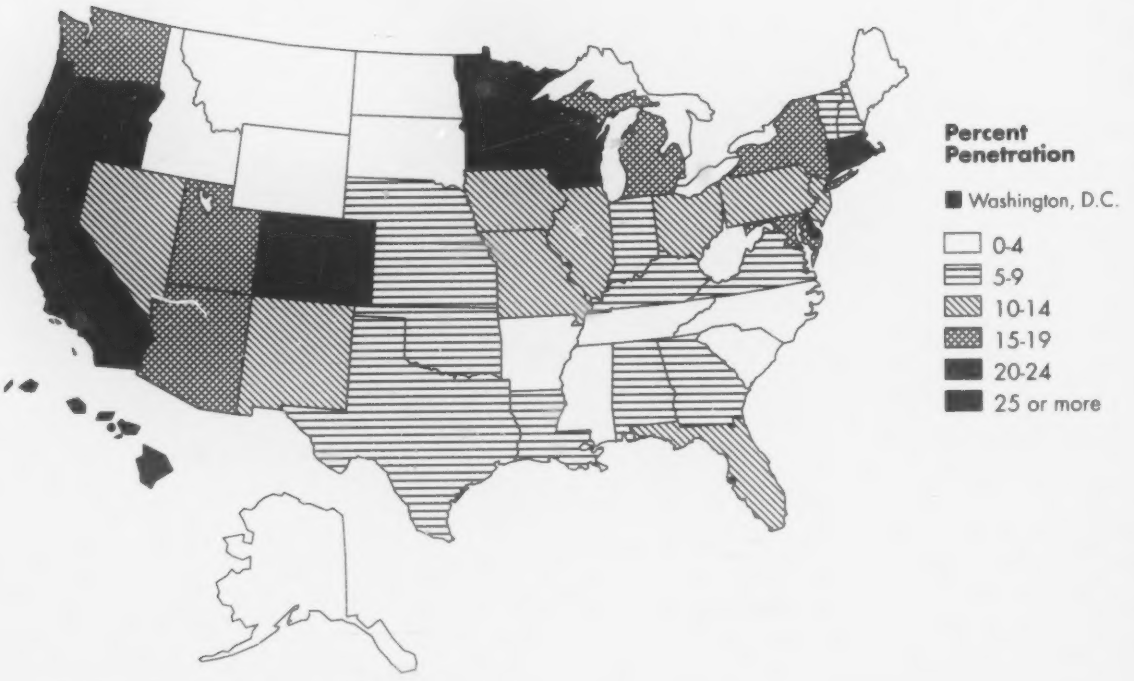
[1] Enrollment figures were requested defining a member as an individual who has been enrolled as a subscriber or an eligible dependent of a subscriber and for whom the HMO has accepted the responsibility for the provision of basic health services. Plans were asked to exclude PPO enrollment.

[2] As a result of better understanding of various managed care products, the definition of enrollment was refined in 1990. Applying this year's definition to last year's data, HMO enrollment grew 6.0% or 2.1 million in 1990. This rate of growth is about the same as in 1989.

1990 HMO ENROLLMENT

GEOGRAPHICAL DISTRIBUTION BY STATE

HMO Market Penetration by State
December 31, 1990



Source: GHAA's *National Directory of HMOs database.*

- At year end 1990, there were HMOs headquartered in every state in the United States with the exception of Alaska, Mississippi, West Virginia, and Wyoming. Certain areas of these states, (e.g., like West Virginia), may be within the service areas of HMOs headquartered in other states.
- At year end 1990, the highest HMO penetration was in California, where one in three individuals (33.2%) is enrolled in an HMO. Minnesota has the second highest penetration at 28.7%. Other states where more than one in five individuals are enrolled in an HMO include: Massachusetts (27%), Oregon (27%), Wisconsin (23%), Hawaii (23%), Rhode Island (22%), Connecticut (22%) and Colorado (21%). The District of Columbia also has a high HMO penetration, but metropolitan D.C. includes Maryland and Virginia, which distorts penetration statistics.

TABLE 2
Distribution of HMOs, HMO Enrollment and Penetration by State, December 31, 1990

State/Area	Number of Plans	Number of Enrollees	% Penetration[1,2]
ALL AREAS	569	36,453,596	14.6
Alabama	8	250,939	6.0
Alaska	0	0	0.0
Arizona	15	743,169	19.8
Arkansas	4	46,658	1.9
California	50	9,679,139	33.2
Colorado	14	704,665	20.5
Connecticut	13	726,523	22.2
Delaware	6	126,208	19.0
District of Columbia	4	493,607	80.4
Florida	35	1,493,517	11.7
Georgia	8	340,628	5.1
Guam	2	65,000	NA
Hawaii	6	261,408	22.9
Idaho	1	18,105	1.8
Illinois	25	1,446,627	12.5
Indiana	12	356,112	6.4
Iowa	7	300,377	10.9
Kansas	9	204,426	8.2
Kentucky	7	229,265	6.1
Louisiana	10	247,802	5.5
Maine	3	30,825	2.5
Maryland	15	904,425	19.1
Massachusetts	20	1,606,979	27.3
Michigan	17	1,496,825	16.1
Minnesota	11	1,240,202	28.7
Mississippi	0	0	0.0
Missouri	15	555,240	10.7
Montana	1	6,300	0.8
Nebraska	5	88,415	5.6
Nevada	3	110,144	10.2
New Hampshire	3	105,900	9.3
New Jersey	11	887,597	11.2
New Mexico	5	208,433	12.8
New York	35	2,759,961	15.5
North Carolina	10	279,326	4.2
North Dakota	2	7,740	1.2
Ohio	35	1,529,072	14.2
Oklahoma	6	190,697	5.8
Oregon	9	741,434	26.8
Pennsylvania	24	1,520,441	12.9
Rhode Island	4	220,044	22.0
South Carolina	4	75,391	2.1
South Dakota	1	22,100	3.1
Tennessee	9	192,731	3.9
Texas	26	1,371,963	7.7
Utah	9	300,169	16.9
Vermont	1	40,125	7.1
Virginia	12	385,371	6.3
Washington	9	726,492	15.6
West Virginia	0	0	0.0
Wisconsin	28	1,115,079	23.2
Wyoming	0	0	0.0

1. Penetration based on 1990 state population projections by the U.S. Bureau of the Census (Current Population Report, series P-25, No. 1017) as cited in the *Statistical Abstract of the United States* 1990, Table No. 29.
2. Based on state in which plan headquarters are located. This misstates penetration in some areas where a plan serves multiple states (e.g. District of Columbia).

Source: GHAA's *National Directory of HMOs* database.

MARKET PENETRATION IN THE 30 LARGEST METROPOLITAN AREAS[1]

Ten Largest Metropolitan Areas Ranked by Population Size and their HMO Penetration Rate, 1989

1.	New York, Northern NJ, Long Island, NY/NJ	11%
2.	Los Angeles, Anaheim, Riverside, San Diego, CA	32%
3.	Chicago, Gary, Lake County, IL	16%
4.	San Francisco, Oakland, San Jose, Sacramento, CA	46%
5.	Philadelphia, Wilmington, Trenton, PA/DE/NJ	21%
6.	Detroit, Ann Arbor, MI	19%
7.	Boston, Lawrence, Salem, MA	28%
8.	Dallas, Fort Worth, TX	11%
9.	Washington DC/MD/VA, Baltimore, MD	22%
10.	Houston, Galveston, Brazoria, TX	12%

Source: GHAA's Research Brief Number 13

- Twenty-two percent of the population residing in the 30 largest metropolitan areas (MSAs) in 1989 were enrolled in an HMO.
- Seventy percent of all HMO members were members of HMOs operating in these 30 MSAs; 46% of the U.S. population resides in these areas.
- The Sacramento-San Francisco Bay area market had the highest HMO penetration in 1990 (46%). Minneapolis-St. Paul has nearly the same penetration rate (44%).
- Statewide analysis of HMO penetration rates frequently misstates the penetration rate by MSAs; in some areas, the MSA penetration rate is 1.5 times the statewide rate.

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[1] Unlike the rest of the analysis, this is based on 1989 enrollment data rather than 1990 data. However, the basic conclusions are unlikely to have changed for 1990.

TABLE 3

HMO Market Penetration in the Largest Metropolitan Areas, 1989 (in the rank order)

Metropolitan Statistical Area or Complex and State[1]	HMO Enrollment[2]	Area Population	HMO Penetration Rate	Number of HMOs Serving[3]
1 San Francisco, Oakland, San Jose, Sacramento, CA	3,396,986	7,427,000	46%	24
2 Minneapolis, St. Paul, MN/WI	1,049,258	2,387,500	44%	8
3 Milwaukee, Racine, WI	553,261	1,571,700	35%	8
4 Portland, Vancouver, OR/WA	474,388	1,414,200	34%	6
5 Los Angeles, Anaheim, Riverside, San Diego, CA	5,107,719	16,140,100	32%	28
6 Boston, Lawrence, Salem, MA/NH	1,136,271	4,109,900	28%	15
7 Denver, Boulder, Colo. Springs, Ft. Collins, Greely, CO	668,809	2,570,100	26%	13
8 Phoenix, AZ	518,639	2,029,500	26%	11
9 Seattle, Tacoma, WA	581,706	2,420,800	24%	9
10 Washington, DC/MD/VA, Baltimore, MD	1,355,737	6,076,700	22%	21
11 Kansas City, MO/KS	344,585	1,575,400	22%	11
12 Miami, Fort Lauderdale, FL	628,588	3,000,500	21%	17
13 Philadelphia, Wilmington, Trenton, PA/NJ/DE/MD	1,224,930	5,963,300	21%	24
14 Detroit, Ann Arbor, MI	882,247	4,620,200	19%	9
15 Columbus, OH	243,083	1,344,300	18%	8
16 St. Louis, MO/IL	420,349	2,466,700	17%	12
17 Chicago, Gary, Lake County, IL/IN/WI	1,341,497	8,180,900	16%	25
18 Cleveland, Akron, Lorain, OH	452,455	2,769,000	16%	10
19 Cincinnati, Hamilton, OH/KY/IN	268,573	1,728,500	16%	8
20 Tampa, St. Petersburg, Clearwater, FL	244,640	1,995,100	12%	7
21 Houston, Galveston, Brazoria, TX	429,611	3,641,500	12%	8
22 Atlanta, GA	305,826	2,736,600	11%	7
23 Dallas, Fort Worth, TX	416,447	3,766,100	11%	10
24 New York, Northern NJ, LongIsland, NY/NJ/CT	1,934,541	18,120,200	11%	24
25 San Antonio, TX	136,844	1,323,200	10%	4
26 Norfolk, Virginia Beach, Newport News, VA	138,313	1,380,200	10%	5
27 Pittsburgh, Beaver Valley, PA	226,322	2,284,100	10%	7
Total in Largest MSAs:	24,481,625	113,043,300		
Total in Country:	34,748,354	245,803,000		
Percent of total in these MSAs:	70%	46%		

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1. Includes 30 MSAs, representing 27 areas in the statistical analysis because of consolidation among several proximate MSAs.

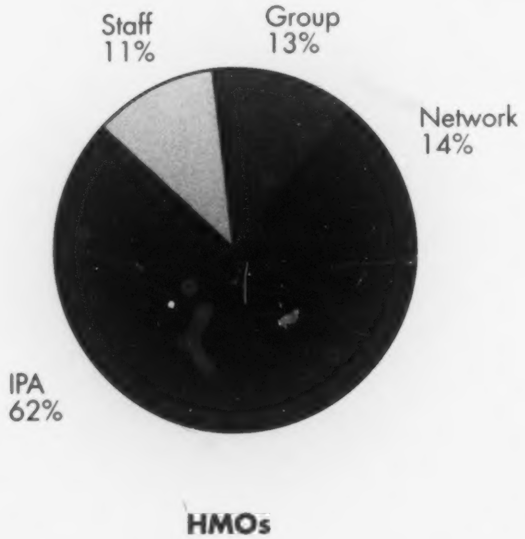
2. HMO enrollment is for December 31, 1989; area population is for July 1, 1988.

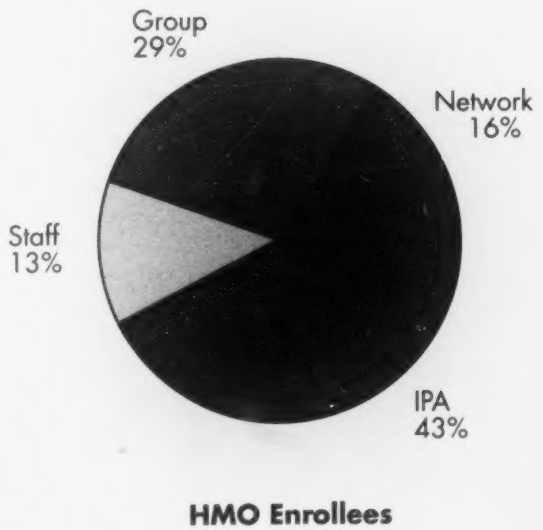
3. Some HMOs serve more than one area, particularly in New Jersey and California.

Source: Susan Palsbo, *HMO Market Penetration in the 30 Largest Metropolitan Statistical Areas, 1989* (GHAA Research Brief Number 13 (revised, December 1990).

SELECTED HMO CHARACTERISTICS, 1990

Distribution of HMOs and HMO Enrollees by Predominant Model Type, 1990





Source: GHAA's *National Directory of HMOs* database.

- Forty-four percent of staff model plans have been in operation for 16 years or more; 18% have 100,000 members or more.
- On average, group model plans are larger than other model types. Both they and staff model plans (i.e., prepaid group practices) have more focused delivery systems, relying more heavily on physicians affiliated full time. On average, prepaid group practices use a smaller number of hospitals and total physicians than other plans.
- IPAs represent two-thirds of all HMOs but, because these plans tends to be smaller and younger on average, only 43% of HMO enrollment. However, 14% of IPAs have 100,000 members or more.

TABLE 4
Characteristics by HMO by Model Type, 1990

	All Plans	Predominant Model Staff	Group	Network	IPA
Number of Plans	569	61	75	80	353
Number of Enrollees (in millions)	36.4	4.7	10.4	5.6	15.7
Mean HMO Enrollment	64,066	77,385	139,143	70,561	44,341
Median HMO Enrollment	26,738	32,766	39,196	31,958	22,700
% Under 20,000 Members	39.0%	32.8%	18.7%	42.5%	43.6%
% with 100,000 or more	16.9%	18.0%	25.3%	21.3%	13.9%
Mean HMO Age (Years)	9	16	12	9	7
Median HMO Age (Years)	6	15	9	7	6
% 3 years or less	9.5%	1.6%	4.0%	12.6%	11.3%
% 16 years +	12.7%	44.3%	22.7%	13.8%	4.8%
% Non-Profit	34%	56%	40%	43%	26%
% Federally Qualified	53%	59%	73%	44%	50%
Mean Number Affiliated Hospitals	25	11	10	32	30
Mean Number Medical Centers	13	10	14	53	4*
Mean Number Physicians	1189	399	517	1816	1326

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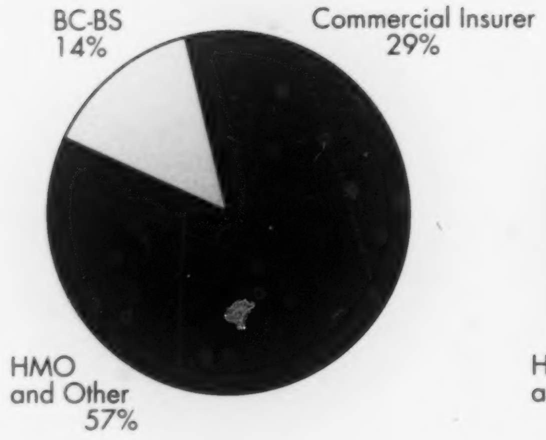
*Not applicable generally as most physicians practice in solo or small group settings.

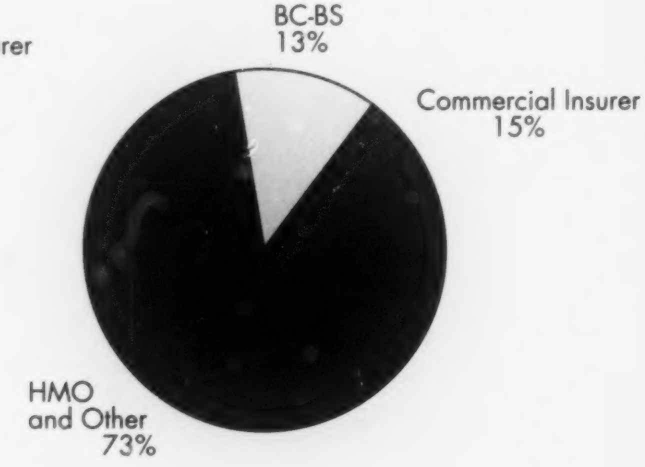
Source: GHAA's *National Directory of HMOs* database.

Involvement of Insurers in the HMO Industry, 1990

Principal Business of Owner/Manager



Distribution of Plans



Distribution of HMO Enrollees

Source: GHAA's *National Directory of HMOs* database.

- Insurers own or manage 43% of all HMOs and enroll 27% of all HMO enrollees.*
- Commercial insurers operate twice as many HMOs as Blue Cross and Blue Shield organizations (162 vs 82) but the total share of HMO enrollment for both is similar (14.7% vs 12.5%).
- In total, there were 26.5 million HMO enrollees in plans sponsored by national HMO companies, independents, providers and others; 5.4 million in commercial insurer plans; and 4.6 million in HMOs owned or managed by Blue Cross and Blue Shield organizations. Kaiser Foundation Health Plan represents a quarter of the total enrollment in plans owned by HMOs and others. The 6.5 million members in Kaiser plans (18% of total HMO enrollment) exceeded the share held by either of the insurance segments of the industry in 1990.
- Two thirds (65%) of HMOs sponsored by commercial insurers were started in 1985 or later, compared to half of HMOs sponsored by Blue Cross and Blue Shield organizations, or by HMOs and others (48% each).

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*This 27% figure differs from the addition of the numbers in the figure because of rounding error.

Involvement of HMOs in Various Areas*

Federal Programs	Number HMOs Involved	% of HMOs	% of All HMO Enrollees in These Plans
Any Medicare Contract[1]	142	25%	55%
Risk Contract	82	14%	37%
Cost Contract	45	8%	24%
HCPP	31	5%	11%
Prepaid Medicare Product without HCFA Contract[2]	90	16%	12%
Medicaid Contract	123	22%	39%
Federal Employees Health Benefit Program Contract	318	56%	82%
Diversified Products			
Open Ended HMO Product[3]	206	36%	41%
Preferred Provider Product[3]	198	35%	28%
Traditional Indemnity Product[3]	176	31%	23%
Utilization Review Services[3]	206	36%	25%

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1. Some plans may have more than one type of contract.
2. In total 41% of plans had either this or a Medicare Contract (59% had neither).
3. These statistics are somewhat higher than those from GHAA's Annual HMO Industry Survey (1991 edition). Differences in the time frames covered and response rates for these two data collection reports probably account for the variation.

* Most data probably reflect early 1991 (see Appendix)

Source: GHAA's *National Directory of HMOs* database.

Diversification by Ownership

	HMO Owner/Manager		
	Commercial Insurer	Blue Cross-Blue Shield	Other
% With Open Ended Option	73%	21%	22%
% With PPO	67%	10%	25%
% With Traditional Indemnity	75%	11%	14%
% With Utilization Review Services	59%	20%	29%

Source: GHAA's *National Directory of HMOs* database.

THE LARGEST INDIVIDUAL HMOs, 1990

The 50 Largest HMOs, 1990
(in rank order)
Number 1-25

HMO Name	State	Model Type	Age	Enrollment	Tax Status
1. Kaiser Foundation Health Plan, Inc. N. California Region	CA	Group	46	2,435,527	Non-profit
2. Kaiser Foundation Health Plan, Inc.- Southern CA Region	CA	Group	46	2,277,304	Non-profit
3. Health Insurance Plan of Greater New York	NY	Group	44	905,562	Non-profit
4. Health Net	CA	Network	12	770,150	Non-profit
5. FHP, Inc.	CA	Staff	31	590,000	For Profit
6. HMO PA - U.S. Healthcare	PA	IPA	15	529,000	For Profit
7. PacifiCare of California	CA	Network	12	495,000	For Profit
8. Group Health Cooperative of Puget Sound	WA	Staff	44	463,016	Non-profit
9. Harvard Community Health Plan	MA	Staff	22	420,000	Non-profit
10. Health Alliance Plan of Michigan	MI	Group	12	399,960	Non-profit
11. U.S. Healthcare, Inc.	NJ	IPA	9	382,000	For Profit
12. Kaiser Foundation Health Plan of the Northwest	OR	Group	46	374,451	Non-profit
13. Physicians Health Plan of Minnesota	MN	IPA	16	331,695	Non-profit
14. Bay State Health Care, Inc.	MA	Network	12	322,409	Non-profit
15. CIGNA Healthplan of California, Inc.	CA	Staff	62	315,784	For Profit
16. HMO Illinois	IL	IPA	14	310,636	Non-profit
17. CaliforniaCare	CA	Network	5	309,227	Non-profit
18. Foundation Health, A California Health Plan	CA	IPA	14	295,000	For Profit
19. Blue Choice	NY	IPA	6	291,181	Non-profit
20. Group Health, Inc.	MN	Staff	34	285,395	Non-profit
21. Kaiser Foundation Health Plan of Mid-Atlantic States, Inc.	DC	Group	19	279,891	Non-profit
22. MedCenters Health Plan, Inc.	MN	Network	19	265,000	Non-profit
23. Kaiser Foundation Health Plan of Colorado	CO	Group	22	244,590	Non-profit
24. TakeCare Corporation	CA	Network	13	239,040	For Profit
25. Michael Reese Health Plan,Inc.	IL	Staff	19	238,364	Non-profit

(Continued)

- The 50 largest HMOs enrolled 18.0 million members at year end in 1990; they accounted for half (49%) of all HMO enrollees.
- The top 10 plans (9.3 million members) accounted for 25% of total HMO enrollment; the top 25 plans (13.8 million members) accounted for 38% of total HMO enrollment.
- The top 10 HMOs all are over 10 years old; 5 are over 30 years old. Of the 10 plans, 4 are group models, 3 staff models, 2 networks and 1 an IPA.

The 50 Largest HMOs, 1990
(in rank order)
Number 26-50

HMO Name	**State**	**Model Type**	**Age**	**Enrollment**	**Tax Status**
26. M.D. Individual Practice Association, Inc.	MD	IPA	10	235,530	For Profit
27. Humana Medical Plan Inc. (South Florida)	FL	IPA	18	225,158	For Profit
28. Sanus New York Life Health Plan/Houston	TX	IPA	12	217,535	For Profit
29. Kaiser Foundation Health Plan of Ohio	OH	Group	27	209,418	Non-profit
30. AV-MED Health Plan	FL	IPA	18	209,277	Non-profit
31. Kaiser Foundation Health Plan, Inc. - Hawaii Region	HI	Group	33	182,580	Non-profit
32. Heritage National Health Plan, Inc.	IA	IPA	6	179,066	For Profit
33. Chicago HMO Ltd.	IL	Network	15	177,904	For Profit
34. Empire Blue Cross & Blue Shield Healthnet	NY	IPA	18	168,000	Non-profit
35. PruCare of California	CA	Network	1	167,557	For Profit
36. Comprecare, Inc.	CO	IPA	17	166,375	For Profit
37. Pilgrim Health Care, Inc.	MA	IPA	10	162,000	Non-profit
38. HEALTH OPTIONS, INC.	FL	IPA	7	159,579	For Profit
39. Physicians Health Plan of Ohio, Inc.	OH	IPA	11	159,014	For Profit
40. Group Health Association, Inc.	DC	Staff	54	156,000	Non-profit
41. Rochester Area HMO, Inc. /d/b/a Preferred Care	NY	IPA	12	153,136	Non-profit
42. Western Ohio Health Care Plan	OH	IPA	12	152,429	For Profit
43. Compcare Health Services Insurance Corporation	WI	Network	20	151,792	For Profit
44. Free State Health Plan, Inc.	MD	Network	10	150,000	For Profit
45. Blue Plus	MN	IPA	17	147,855	Non-profit
46. Medical West Community Health Plan, Inc.	MA	Staff	13	145,789	Non-profit
47. Independent Health Association	NY	IPA	11	144,500	Non-profit
48. Kaiser Foundation Health Plan of Georgia, Inc.	GA	Group	6	144,406	Non-profit
49. HealthPlus, Inc.	MD	IPA	12	143,000	For Profit
50. ChoiceCare	OH	IPA	13	139,000	Non-profit

Source: GHAA's *National Directory of HMOs* database.

The 10 Largest HMOs of Each Model Type, 1990
(in rank order)

Plan Name	State	Age	Enrollment	Tax Status
Staff Model Plans				
1. FHP, Inc.	CA	31	590,000	For Profit
2. Group Health Cooperative of Puget Sound	WA	44	463,016	Non-profit
3. Harvard Community Health Plan	MA	22	420,000	Non-profit
4. CIGNA Healthplan of California, Inc.	CA	62	315,784	For Profit
5. Group Health, Inc.	MN	34	285,395	Non-profit
6. Michael Reese Health Plan,Inc.	IL	19	238,364	Non-profi
7. Group Health Association, Inc.	DC	54	156,000	Non-profit
8. Medical West Community Health Plan, Inc.	MA	13	145,789	Non-profit
9. RUSH-Presbyterian-St. Luke's Health Plans, Inc.	IL	20	125,122	Non-profit
10. FHP, Inc. (Utah Region)	UT	15	124,500	For Profit
Group Model Plans				
1. Kaiser Foundation Health Plan, Inc. - N. California Region	CA	46	2,435,527	Non-profit
2. Kaiser Foundation Health Plan, Inc.-Southern CA Region	CA	46	2,277,304	Non-profit
3. Health Insurance Plan of Greater New York	NY	44	905,562	Non-profit
4. Health Alliance Plan of Michigan	MI	12	399,960	Non-profit
5. Kaiser Foundation Health Plan of the Northwest	OR	46	374,451	Non-profit
6. Kaiser Foundation Health Plan of Mid-Atlantic States, Inc.	DC	19	279,891	Non-profit
7. Kaiser Foundation Health Plan of Colorado	CO	22	244,590	Non-profit
8. Kaiser Foundation Health Plan of Ohio	OH	27	209,418	Non-profit
9. Kaiser Foundation Health Plan, Inc. - Hawaii Region	HI	33	182,580	Non-profit
10. Kaiser Foundation Health Plan of Georgia, Inc.	GA	6	144,406	Non-profit
Network Model Plans				
1. Health Net	CA	12	770,150	Non-profit
2. PacifiCare of California	CA	12	495,000	For Profit
3. Bay State Health Care, Inc.	MA	12	322,409	Non-profit
4. CaliforniaCare	CA	5	309,227	Non-profit
5. MedCenters Health Plan, Inc.	MN	19	265,000	Non-profit
6. TakeCare Corporation	CA	13	239,040	For Profit
7. Chicago HMO Ltd.	IL	15	177,904	For Profit
8. PruCare of California	CA	1	167,557	For Profit
9. Compcare Health Services Insurance Corporation	WI	20	151,792	For Profit
10. Free State Health Plan, Inc.	MD	10	150,000	For Profit
IPA Model Plans				
1. HMO PA - U.S. Healthcare	PA	15	529,000	For Profit
2. U.S. Healthcare, Inc.	NJ	9	382,000	For Profit
3. Physicians Health Plan of Minnesota	MN	16	331,695	Non-profit
4. HMO Illinois	IL	14	310,636	Non-profit
5. Foundation Health, A California Health Plan	CA	14	295,000	For Profit
6. Blue Choice	NY	6	291,181	Non-profit
7. M.D. Individual Practice Association, Inc.	MD	10	235,530	For Profit
8. Humana Medical Plan Inc. (South Florida)	FL	18	225,158	For Profit
9. Sanus New York Life Health Plan/Houston	TX	12	217,535	For Profit
10. AV-MED Health Plan	FL	18	209,277	Non-profit

Source: GHAA's *National Directory of HMOs* database.

- The top 10 plans by model:

  Staff: 2.9 million members; 61% of staff model enrollment.

  Group: 7.5 million members; 71% of group model enrollment.

  Network: 3.0 million members; 54% of network model enrollment.

  IPA: 3.0 million members; 19% of IPA model enrollment.

HMO OWNERSHIP BY CORPORATE ENTITIES OWNING OR MANAGING MULTIPLE HMOs, 1990

The Largest Multi-HMO Companies, 1990
(in rank order)

Organization	Number of HMOs Owned	Managed	Total	Total Enrollment
1. Kaiser Foundation Health Plans, Inc.	12	0	12	6,525,574
2. CIGNA Employee Benefits Company	42	0	42	1,573,338
3. United HealthCare Corporation	7	8	15	1,186,291
4. Aetna Health Plans	19	7	26	1,163,032
5. U.S. Healthcare Inc.	8	0	8	1,105,000
6. Health Insurance Plan of Greater New York	4	0	4	1,075,627
7. Humana, Inc.	14	0	14	997,511
8. Prudential Health Care Plans, Inc.	27	0	27	874,306
9. FHP, Inc.	6	0	6	864,768
10. PacifiCare Health Systems	5	0	5	688,504
11. Sanus Corporation Health Systems	4	1	5	641,863
12. Lincoln National Admin. Services Corp.	14	0	14	435,489
13. Maxicare Health Plans, Inc.	8	0	8	302,437
14. Coventry Corporation	3	0	3	265,500
15. Independent Health Association, Inc.	2	1	3	252,162
16. Qual-Med. Inc.	5	0	5	245,064
17. Metropolitan Life Insurance Company	15	0	15	236,406
18. Community Health Plan (CHP), Inc.	5	0	5	178,800
19. Principal Health Care, Inc.	7	0	7	162,030
20. Healthsource Management Company	4	1	5	127,071
21. Physician Corporation of America	3	0	3	108,756
22. The Travelers Health Network, Inc.	10	0	10	102,984

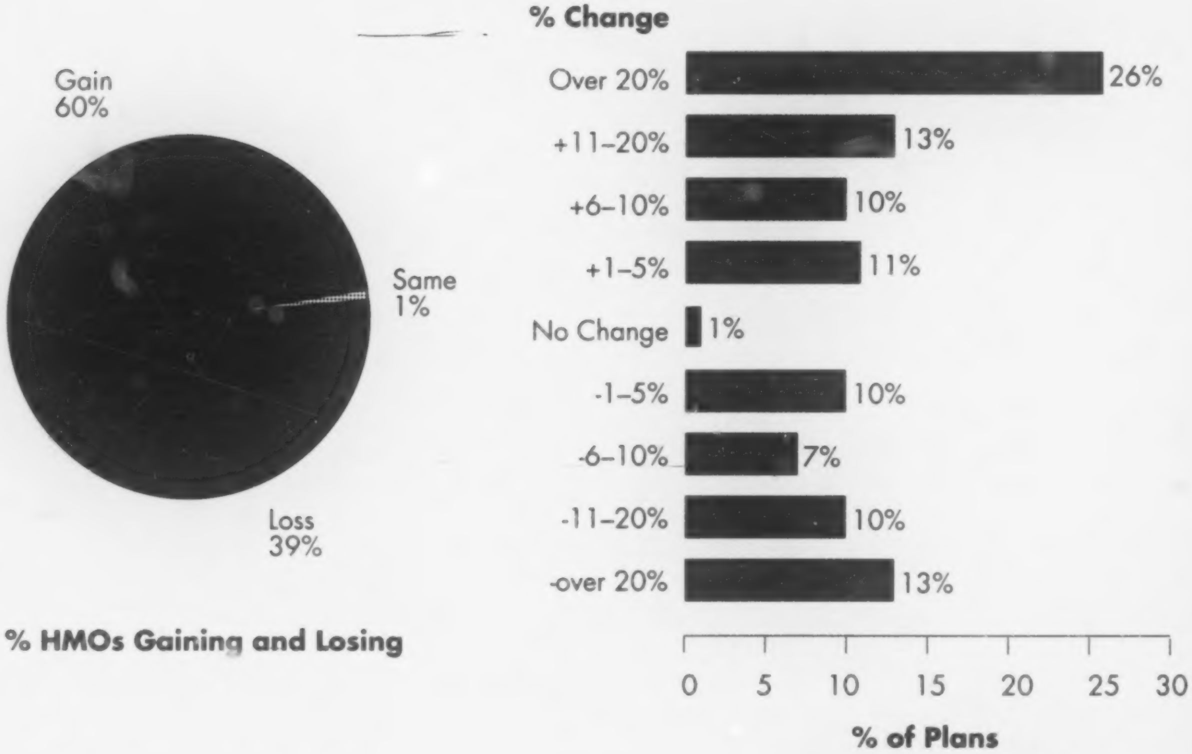
Source: GHAA's *National Directory of HMOs* database.

- These organizations account for 242 HMOs, or 43% of all plans and 52% of all enrollees.
- With 6.5 million members, Kaiser Foundation Health Plan is the largest multi-HMO company, accounting for 18% of the total HMO enrollment through plans in its 12 regions.
- With its merger with EQUICOR, CIGNA now owns 42 plans, with 1.6 million enrollees, making it the second largest multi-HMO owner.
- United HealthCare Corporation, AETNA, U.S. Healthcare, and HIP of Greater New York each also operate HMOs which enroll 1 million members or more.
- The top 10 companies owning or managing multiple HMOs enrolled 16.1 million members or 44% of HMO enrollment. The 159 plans these 10 companies operate include 28% of all HMOs.

CHANGES IN HMO ENROLLMENT

ENROLLMENT GROWTH WITHIN INDIVIDUAL HMOs, 1990

HMOs Which Gained and Lost Enrollment in 1990



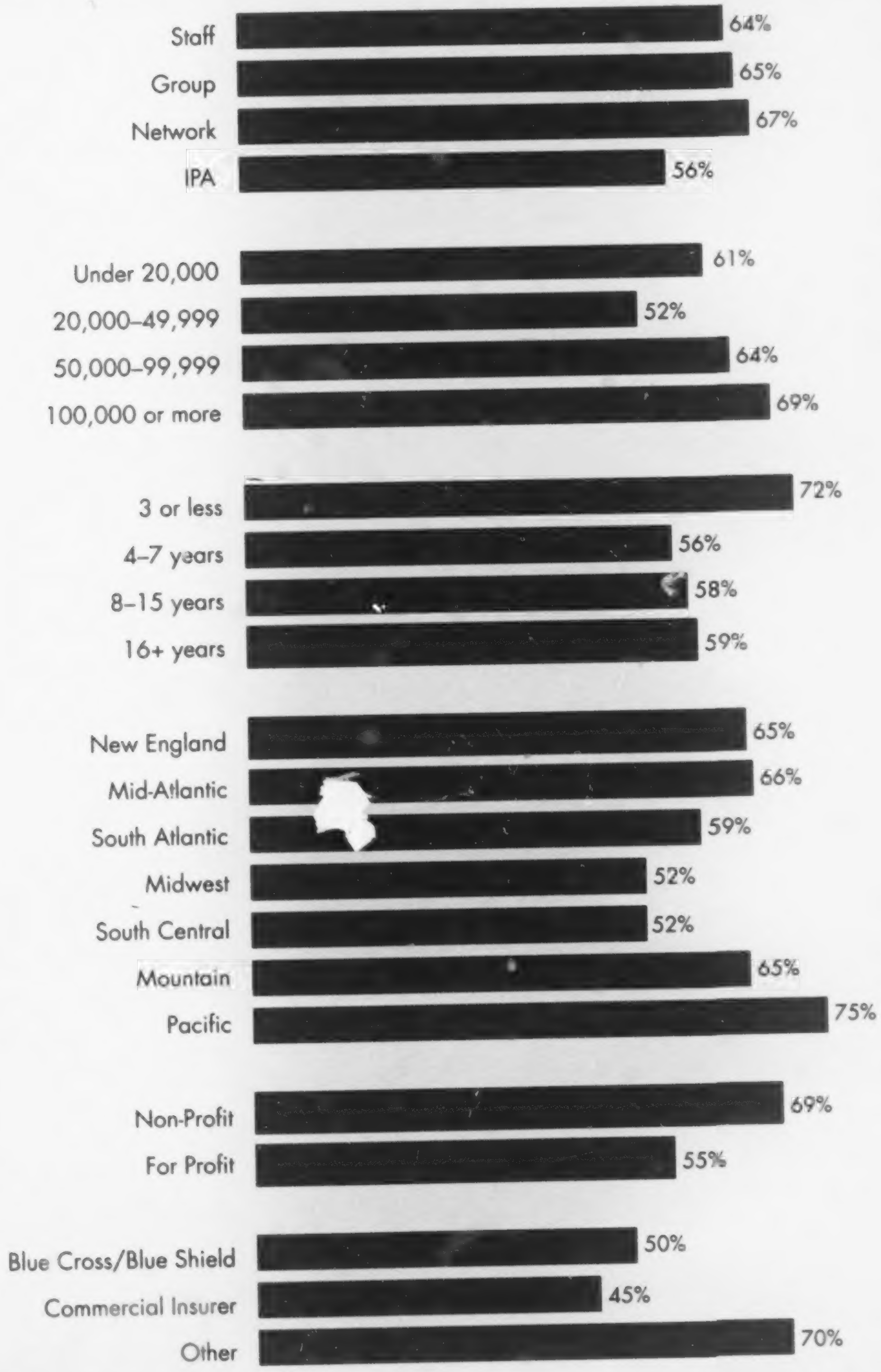
% HMOs Gaining and Losing

Distribution of Plans by % Change in 1990

Source: GHAA's *National Directory of HMOs* database.

- Sixty percent of HMOs gained in HMO enrollment in 1990; 39% experienced a decline in enrollment.
- Percentage growth within plans is heavily influenced by plan size. Smaller plans are more likely statistically to experience wider swings in enrollment. Hence, these figures should be used cautiously. The median (or 50th percent of the distribution) plan grew 4.6% in 1990.

Percent of HMOs Gaining 1990 Enrollment by Plan Type*



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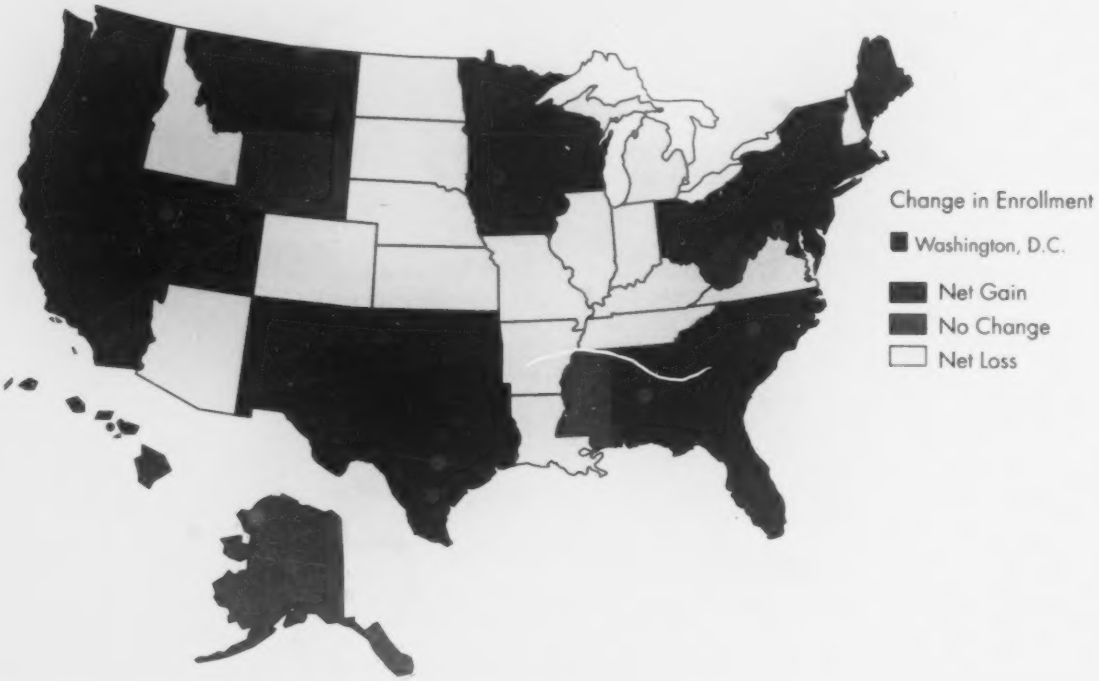
*Plan age and size at year end 1989.

Source: GHAA's *National Directory of HMOs* database.

TRENDS IN HMO ENROLLMENT BY STATE, 1990

States Which Gained and Lost HMO Enrollment in 1990



Source: GHAA's *National Directory of HMOs database.*

- Thirty-one states (including the District of Columbia and Guam) gained HMO enrollment in 1990; 17 states experienced a net decline in HMO enrollment in 1990 (four states had no HMOs). In aggregate, states adding enrollment grew 2.3 million; those losing enrollment declined -0.6 million.
- In absolute terms, California gained the most enrollees (0.9 million or 9.9% growth); statewide HMO penetration in California increased from 31% to 33%. Other states adding 100,000 enrollees or more include: Maryland, Massachusetts, New Jersey, New York, Ohio, and Pennsylvania.
- The largest losses (in absolute terms) were in Arizona, Kentucky and Missouri. (Some declines may be an artifact of refining the definition of HMO enrollee in 1990).

TRENDS IN HMO ENROLLMENT BY REGION, 1988-1990

Change in HMO Enrollment and HMO Penetration Rate by Region, 1988-1990

	Net Change (in millions)		% Change in Enrollment			Regional Penetration		
Region	**1989**	**1990**	**1989**	**1990**	**Both**	**1988**	**1989**	**1990**
New England	.11	.18	5%	7%	12%	18.8%	19.6%	20.9%
Mid-Atlantic	.26	.42	6	9	15	12.0	12.7	13.8
South Atlantic	.28	.27	8	7	16	8.3	8.8	9.3
Midwest	.07	-.07	1	-1	0	14.0	14.1	14.0
South Central	.13	-.03	5	-1	4	5.8	5.9	5.8
Mountain[1]	.22	-.06	11	-3	8	14.6	15.7	14.9
Pacific[2]	1.0	1.0	11	10	21	25.1	27.6	29.8

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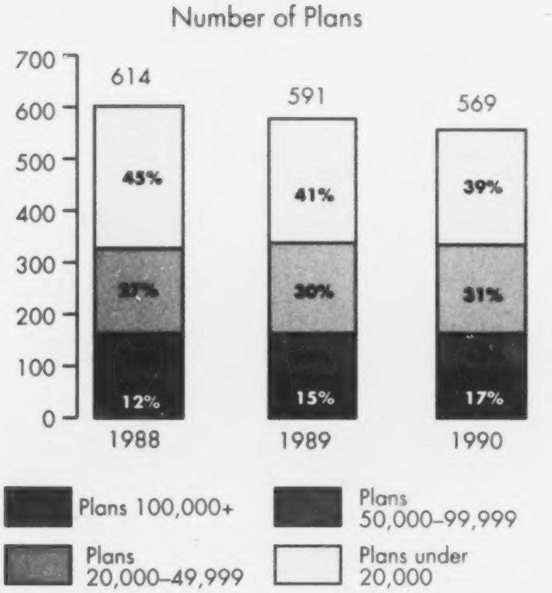
1. Growth in 1990 maybe influenced by refinement in the definition of enrollee which may have artifically reduced apparent growth.
2. Penetration rates exclude Guam.

Source: GHAA's *National Directory of HMOs* database. U.S. population from U.S. Bureau of the Census Current Population Reports series P-25, number 1044 and 1017.

- In 1990, HMO growth was strongest on the East and West coasts of the United States.
- HMO penetration steadily increased in the South Atlantic states between 1988 and 1990, although the South Central and South Atlantic regions continue to have the lowest rates of HMO penetration.
- HMO growth was basically flat in the Midwest from 1988 to 1990, with market penetration unchanged. (Despite modest enrollment growth, penetration remained stable in the South Central region, meaning it kept up with population growth).
- The Pacific region continued to have the highest HMO penetration in 1990, with almost 1 in 3 individuals enrolled in an HMO. The New England region had the second highest penetration (21%).

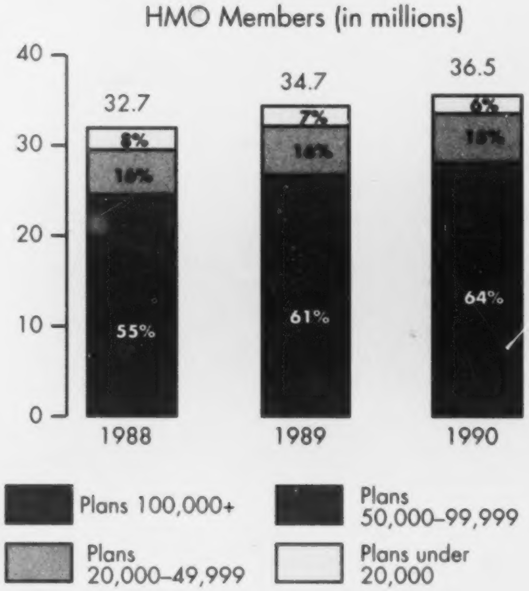
TRENDS IN HMO ENROLLMENT BY PLAN SIZE, 1988-1990

Number of HMOs by Plan Size, 1988-1990



Source: GHAA's *National Directory of HMOs* database.

Distribution of HMO Enrollment by Plan Size, 1988-1990

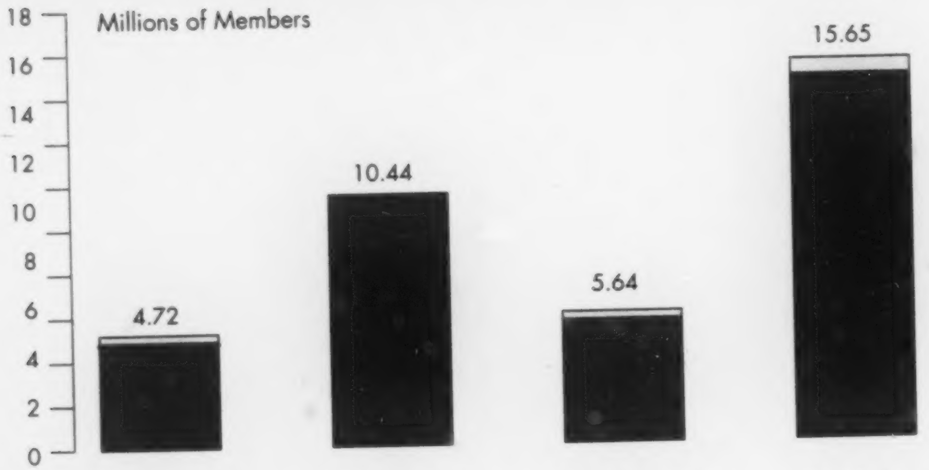


Source: GHAA's *National Directory of HMOs* database.

- At year end 1990, a higher proportion of HMO enrollment was in the largest plans than at year end 1989. (1989 in turn was higher than 1988).
- The number of HMOs with 100,000 members or more grew by seven in 1990 to 96, up from 89 in 1989 and 72 in 1988.
- HMO enrollment in plans with 100,000 members or more grew 10.6% in 1990, while enrollment in plans with under 100,000 enrollees declined by 4.0% (These figures are aggregated and not averages of individual plans.)
- Plans with 100,000 members or more represented 17% of all HMOs but 64% of all HMO enrollees at year end 1990. (In 1988, comparable figures were 12% HMOs and 55% of HMO enrollees.)
- These changes reflect industry maturation (i.e., plans moving up in size categories); consolidation among plans; and the generally stronger position for larger plans in the marketplace. However, a sizeable number of HMOs continue to be small plans.
- Plans with under 20,000 members enroll a relatively small share of all enrollees but still represent a large (though declining) share of HMOs. From 45% of all HMOs in 1988, they declined to 39% in 1990. Their share of HMO enrollment decreased from 8% to 6%.
- In 1990, plans with fewer than 50,000 enrollees represented 70% of all HMOs but 21% of all HMO enrollees.

TRENDS IN HMO ENROLLMENT BY MODEL TYPE, 1988-1990

Net Change in Total HMO Enrollment by Model Type, 1988-1990



	Staff Models	Group Models	Network Models	IPA Models
1990 addition	0.42	0.04	0.46	0.79
1989 addition	0.05	0.86	0.93	0.25
1988 members	4.25	9.53	4.25	14.61

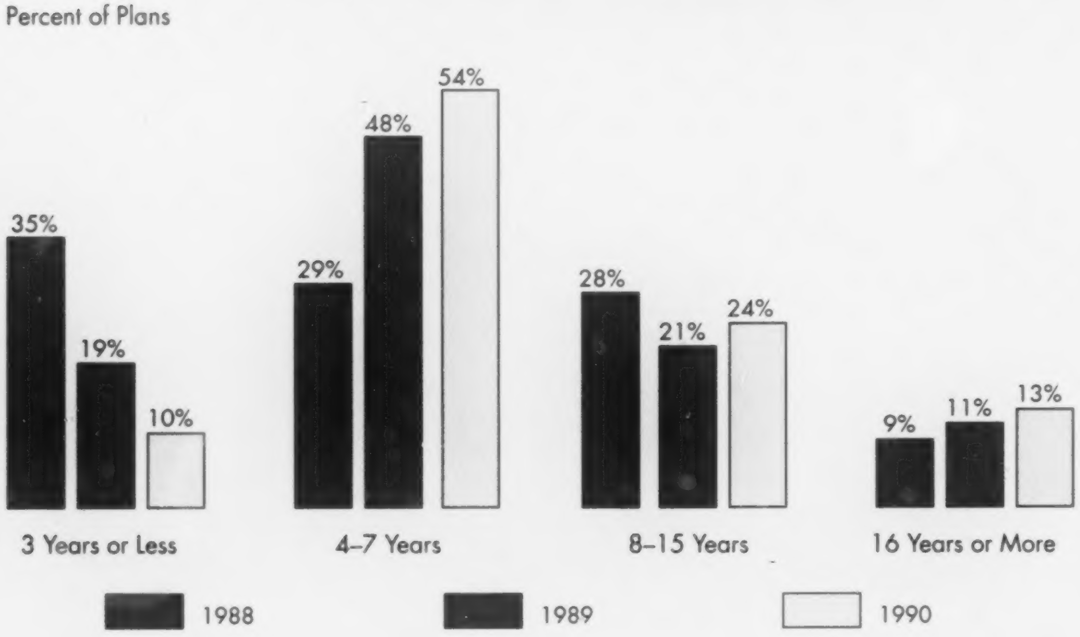
■ 1988 members ■ 1989 addition □ 1990 addition

Source: GHAA's *National Directory of HMOs* database.

- Between 1988 and 1990, enrollment grew within all HMO model types. In both absolute and percentage terms, networks grew the most. They included 15.5% of all enrollees in 1990 (vs 13.0% in 1988).
- In percentage terms, staff model plans grew most rapidly in 1990, following a year of relatively limited growth in 1989.
- In contrast, group models, which grew rapidly in 1989, had only a modest increase in enrollment in 1990.
- IPAs also grew more rapidly in 1990 than 1989. Enrollment in IPAs grew more slowly between 1988 and 1990 (7.1% in total) than other model types. In absolute terms however, IPAs added 1.0 million members, second only to networks at 1.4 million (group models added 0.9 million and staff models 0.5 million between 1988 and 1990).

TRENDS IN PLAN AGE, 1988-1990

Change in the Plan Age Profile of HMOs, 1988-1990*



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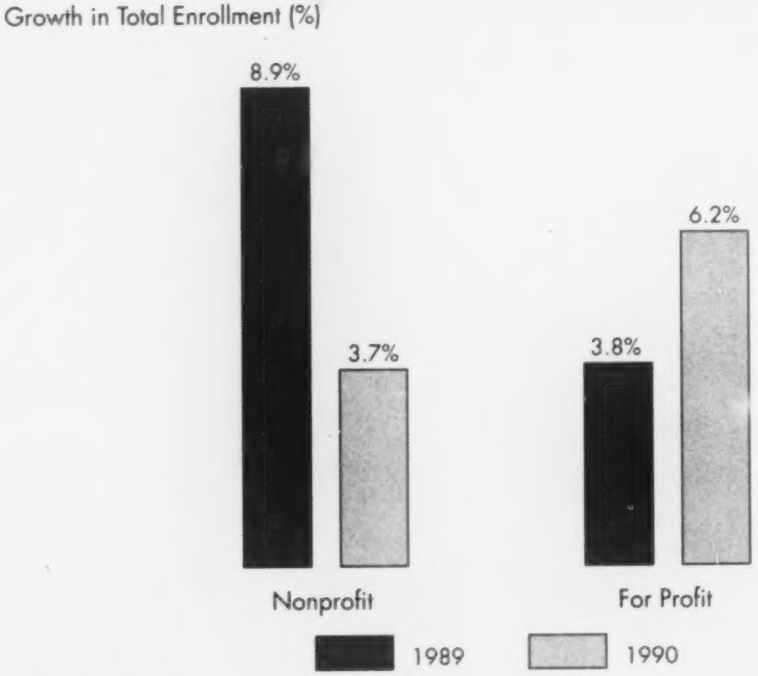
*GHAA counts a partial year as a full year.

Source: GHAA's *National Directory of HMOs* database.

- The HMO industry continued to mature in 1990, with only 7 new entrants (i.e., plans one year old or less). This contrasts with 19 in 1989 and 34 in 1988.
- The number of plans three years or less declined from 212 at year end 1988 to 114 at year end 1989 to 54 at year end 1990. These plans now represent only 10% of all HMOs and less than a million of the 36.5 million HMO enrollees.
- The number of plans 4-7 years of age rose in 1990 but not commensurate with the decline in younger plans. Hence, some of the youngest plans were acquired by others or terminated operation in 1990.
- Reversing a decline in 1989, the number and proportion of plans 8-15 years of age increased in 1990.
- The number and percentage of plans 16 years of age and older continued to increase in 1990. There were 72 such plans in 1990, up from 67 in 1989 and 54 in 1988. They accounted for 37% of all HMO enrollees, up from 33% in 1988.

TRENDS BY PLAN TAX STATUS, 1988-1990

Percent Growth in HMO Enrollment by Tax Status of HMOs, 1988-1990

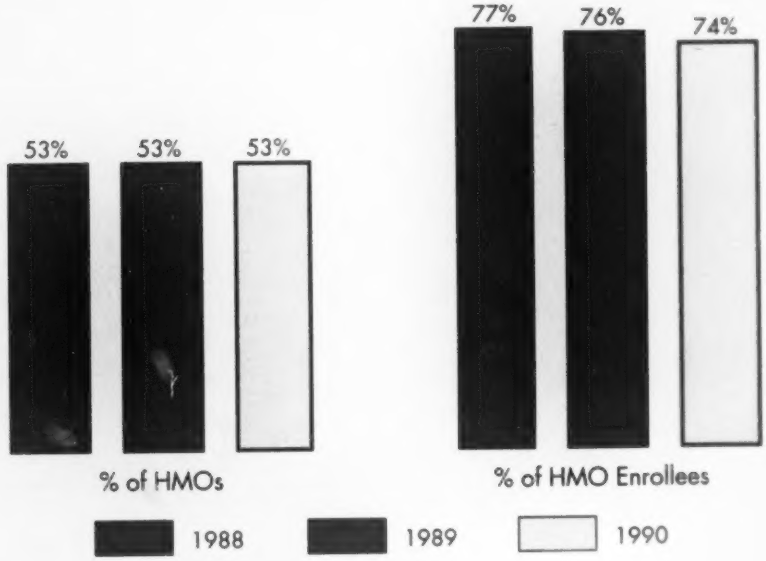


Source: GHAA's *National Directory of HMOs* database.

- Enrollment grew more rapidly in the for-profit sector of the HMO industry in 1990, which was the reverse of 1989, when the non-profit sector grew more rapidly.
- In 1990, enrollment in for-profit plans grew 6.2% (1.0 million) while non-profit enrollment grew 3.8% (0.7 million). For-profit plans declined by 6; non-profits by 16.
- Because of countervailing trends in 1989 and 1990, there was no change in the distribution of HMOs or enrollment by plan tax status between 1988 and 1990.

TRENDS BY FEDERAL QUALIFICATION STATUS, 1988-1990

Percentage of HMOs and HMO Enrollees in Federally Qualified Plans, 1988-1990



Source: GHAA's *National Directory of HMOs* database.

- While the percentage of HMOs which were federally qualified (53%) was virtually unchanged from 1988 to 1990, the proportion of HMO enrollment in federally qualified plans declined. Federally qualified plans included 74% of all HMO enrollees in 1990 compared to 76% in 1989 and 77% in 1988.
- Enrollment in non-federally qualified plans rose by 11% in 1990 (0.9 million), which compares to 3% (0.8 million) in federally qualified plans.

REFERENCE TABLES ON CHANGES IN HMOs AND HMO ENROLLMENT, 1988-1990

Table R1: Change in the Distribution of HMOs and HMO Enrollment by State, December 31, 1988–December 31, 1990.

Table R2: Change in the Distribution of HMOs and HMO Enrollment by Plan Characteristics, December 31, 1988–December 31, 1990.

TABLE R1
Change in the Distribution of HMOs and HMO Enrollment by State, December 31, 1988–December 31, 1990*

	NUMBER OF PLANS						NUMBER OF ENROLLEES								
				Net Change						Net Change			Percent Change		
State/Area	1988	1989	1990	88-89	89-90	88-90	1988	1989	1990	88-89	89-90	88-90	88-89	89-90	88-90
ALL AREAS	614	591	569	-23	-22	-45	32,653,930	34,748,354	36,453,596	2,094,424	1,705,242	3,799,666	6.4%	4.9%	11.6%
Alabama	9	8	8	-1	0	-1	181,967	208,981	250,939	27,014	41,958	68,972	14.8%	20.1%	37.9%
Alaska	0	0	0	0	0	0	0	0	0	0	0	0	0.0%	0.0%	0.0%
Arizona	21	15	15	-6	0	-6	740,157	857,914	743,169	117,757	-114,745	3,012	15.9%	-13.4%	0.4%
Arkansas	4	4	4	0	0	0	47,500	55,669	46,658	8,169	-9,011	-842	17.2%	-16.2%	-1.8%
California	50	50	50	0	0	0	7,995,972	8,806,534	9,679,139	810,562	872,605	1,683,167	10.1%	9.9%	21.1%
Colorado	21	15	14	-6	-1	-7	652,518	710,603	704,665	58,085	-5,938	52,147	8.9%	-0.8%	8.0%
Connecticut	15	14	13	-1	-1	-2	660,331	689,099	726,523	28,768	37,424	66,192	4.4%	5.4%	10.0%
Delaware	4	4	6	0	2	2	82,731	97,099	126,208	14,368	29,109	43,477	17.4%	30.0%	52.6%
District of Columbia	4	4	4	0	0	0	406,029	472,666	493,607	66,637	20,941	87,578	16.4%	4.4%	21.6%
Florida	41	37	35	-4	-2	-6	1,303,061	1,400,684	1,493,517	97,623	92,833	190,456	7.5%	6.6%	14.6%
Georgia	9	8	8	-1	0	-1	293,926	314,790	340,628	20,864	25,838	46,702	7.1%	8.2%	15.9%
Guam	2	2	2	0	0	0	59,000	59,000	65,000	0	6,000	6,000	0.0%	10.2%	10.2%
Hawaii	5	6	6	1	0	1	230,739	251,301	261,408	20,562	10,107	30,669	8.9%	4.0%	13.3%
Idaho	1	2	1	1	-1	0	11,100	21,230	18,105	10,130	-3,125	7,005	91.3%	-14.7%	63.1%
Illinois	29	27	25	-2	-2	-4	1,581,271	1,497,605	1,446,627	-83,666	-50,978	-134,644	-5.3%	-3.4%	-8.5%
Indiana	14	14	12	0	-2	-2	511,846	392,781	356,112	-119,065	-36,669	-155,734	-23.3%	-9.3%	-30.4%
Iowa	7	6	7	-1	1	0	323,799	261,029	300,377	-62,770	39,348	-23,422	-19.4%	15.1%	-7.2%
Kansas	9	11	9	2	-2	0	212,635	279,172	204,426	66,537	-74,746	-8,209	31.3%	-26.8%	-3.9%
Kentucky	7	6	7	-1	1	0	198,412	347,157	229,265	148,745	-117,892	30,853	75.0%	-34.0%	15.5%
Louisiana	9	10	10	1	0	1	231,347	255,054	247,802	23,707	-7,252	16,455	10.2%	-2.8%	7.1%
Maine	3	3	3	0	0	0	20,163	30,095	30,825	9,932	730	10,662	49.3%	2.4%	52.9%
Maryland	14	16	15	2	-1	1	659,013	799,280	904,425	140,267	105,145	245,412	21.3%	13.2%	37.2%
Massachusetts	19	20	20	1	0	1	1,405,474	1,477,301	1,606,979	71,827	129,678	201,505	5.1%	8.8%	14.3%
Michigan	20	20	17	0	-3	-3	1,492,366	1,502,578	1,496,825	10,212	-5,753	4,459	0.7%	-0.4%	0.3%
Minnesota	10	11	11	1	0	1	1,145,227	1,218,034	1,240,202	72,807	22,168	94,975	6.4%	1.8%	8.3%
Mississippi	0	0	0	0	0	0	0	0	0	0	0	0	0.0%	0.0%	0.0%
Missouri	19	18	15	-1	-3	-4	543,270	650,033	555,240	106,763	-94,793	11,970	19.7%	-14.6%	2.2%
Montana	1	1	1	0	0	0	2,236	3,350	6,300	1,114	2,950	4,064	49.8%	88.1%	181.8%
Nebraska	5	5	5	0	0	0	77,693	89,369	88,415	11,676	-954	10,722	15.0%	-1.1%	13.8%
Nevada	3	3	3	0	0	0	73,915	101,257	110,144	27,342	8,887	36,229	37.0%	8.8%	49.0%
New Hampshire	3	2	3	-1	1	0	127,098	109,482	105,900	-17,616	-3,582	-21,198	-13.9%	-3.3%	-16.7%
New Jersey	12	11	11	-1	0	-1	615,820	777,351	887,597	161,531	110,246	271,777	26.2%	14.2%	44.1%
New Mexico	5	5	5	0	0	0	189,778	195,522	208,433	5,744	12,911	18,655	3.0%	6.6%	9.8%
New York	35	35	35	0	0	0	2,444,330	2,625,681	2,759,961	181,351	134,280	315,631	7.4%	5.1%	12.9%
North Carolina	10	10	10	0	0	0	282,114	269,536	279,326	-12,578	9,790	-2,788	-4.5%	3.6%	-1.0%
North Dakota	2	2	2	0	0	0	27,257	10,435	7,740	-16,822	-2,695	-19,517	-61.7%	-25.8%	-71.6%
Ohio	37	35	35	-2	0	-2	1,350,991	1,414,638	1,529,072	63,647	114,434	178,081	4.7%	8.1%	13.2%
Oklahoma	7	6	6	-1	0	-1	187,520	169,284	190,697	-18,236	21,413	3,177	-9.7%	12.6%	1.7%
Oregon	8	9	9	1	0	1	588,317	666,227	741,434	77,910	75,207	153,117	13.2%	11.3%	26.0%
Pennsylvania	25	25	24	0	-1	-1	1,441,408	1,360,889	1,520,441	-80,519	159,552	79,033	-5.6%	11.7%	5.5%
Rhode Island	4	4	4	0	0	0	204,270	214,811	220,044	10,541	5,233	15,774	5.2%	2.4%	7.7%
South Carolina	5	4	4	-1	0	-1	96,215	67,045	75,391	-29,170	8,346	-20,824	-30.3%	12.4%	-21.6%
South Dakota	1	1	1	0	0	0	28,000	26,700	22,100	-1,300	-4,600	-5,900	-4.6%	-17.2%	-21.1%
Tennesse	9	9	9	0	0	0	261,794	226,495	192,731	-35,299	-33,764	-69,063	-13.5%	-14.9%	-26.4%
Texas	32	30	26	-2	-4	-6	1,322,382	1,298,363	1,371,963	-24,019	73,600	49,581	-1.8%	5.7%	3.7%
Utah	8	9	9	1	0	1	266,355	265,791	300,169	-564	34,378	33,814	-0.2%	12.9%	12.7%
Vermont	1	1	1	0	0	0	21,900	32,000	40,125	10,100	8,125	18,225	46.1%	25.4%	83.2%
Virginia	14	12	12	-2	0	-2	401,492	387,929	385,371	-13,563	-2,558	-16,121	-3.4%	-0.7%	-4.0%
Washington	10	11	9	1	-2	-1	573,371	686,021	726,492	112,650	40,471	153,121	19.6%	5.9%	26.7%
West Virginia	0	0	0	0	0	0	0	0	0	0	0	0	0.0%	0.0%	0.0%
Wisconsin	30	30	28	0	-2	-2	1,076,270	1,094,489	1,115,079	18,219	20,590	38,809	1.7%	1.9%	3.6%
Wyoming	1	0	0	-1	0	-1	3,550	0	0	-3,550	0	-3,550	-100.0%	0.0%	-100.0%

* Based on state in which plan headquarters are located. This misstates penetration in some areas where a plan serves multiple states (e.g. the District of Columbia serves Virginia and Maryland).

Source: GHAA's *National Directory of HMOs*, 1991.

TABLE R2
Change in Distribution of HMOs and HMO Enrollment by Plan Characteristics
December 31, 1988–December 31, 1990

	Number of HMOs						HMO Enrollment		
	1988	1989	1990	net △ 88-89	net △ 89-90	net △ 88-90	1988	1989[3]	1990[3]
ALL PLANS	614	591	569	-23	-22	-45	32,653,930	34,748,354	36,453,596
PLAN SIZE									
100,000 or more	72	89	96	+17	+7	+24	18,085,810	21,191,300	23,438,624
Less than 100,000	542	502	473	-40	-29	-69	14,568,120	13,557,054	13,014,972
<20,000	279	242	222	-37	-20	-57	2,553,661	2,302,312	2,230,111
20,000-49,999	165	178	177	+13	-1	+12	5,130,732	5,463,199	5,527,273
50,000-99,999	98	82	74	-16	-8	-24	6,883,727	5,791,543	5,257,588
MODEL TYPE[1]									
Staff	67	61	61	-6	0	-6	4,252,307	4,304,674	4,720,464
Group	79	80	75	+1	-5	-4	9,535,036	10,397,738	10,435,708
Network	79	89	80	+10	-9	+1	4,251,166	5,184,325	5,644,915
IPA	389	361	353	-28	-8	-36	14,615,421	14,861,617	15,652,509
TAX STATUS									
Non-Profit	203	207	191	+4	-16	-12	17,230,726	18,759,157	19,469,117
For Profit	411	384	378	-27	-6	-33	15,423,204	15,989,197	16,984,479
FEDERAL QUALIFICATION STATUS									
Federally Qualified	328	311	304	-17	-7	-24	25,108,127	26,273,581	27,039,014
Not Qualified	286	280	265	-6	-15	-21	7,545,803	8,474,773	9,414,582
REGION[2]									
New England	45	44	44	-1	0	-1	2,439,236	2,552,788	2,730,396
Mid-Atlantic	72	71	72	-1	+1	0	4,501,558	4,763,921	5,187,087
South Atlantic	101	95	92	-6	-3	-9	3,524,581	3,809,029	4,079,385
Midwest	183	180	167	-3	-13	-16	8,370,625	8,436,863	8,362,215
South Central	77	73	70	-4	-3	-7	2,430,922	2,561,003	2,530,055
Mountain	61	50	48	-11	-2	-13	1,939,609	2,155,667	2,090,985
Pacific	75	78	76	+3	-2	+1	9,447,399	10,469,083	11,473,473
PLAN AGE									
1	34	19	7	-15	-12	-27	170,776	124,935	219,733
2-3	178	95	47	-83	-48	-131	2,767,722	1,362,401	735,224
4-7	177	284	305	+107	+21	+128	5,905,458	9,512,863	9,534,093
8-15	171	126	138	-45	+12	-33	13,162,074	11,413,227	12,532,542
16+	54	67	72	+13	+5	+18	10,647,900	12,334,928	13,432,004

(Continued)

TABLE R2 (Continued)
Change in Distribution of HMOs and HMO Enrollment by Plan Characteristics
December 31, 1988–December 31, 1990

	HMO Enrollment					
	net △ 88-89	net △ 89-90	net △ 88-90	% △ 88-89	% △ 89-90	% △ 88-90
ALL PLANS	+2,094,424	+1,705,242	+3,799,666	+6.4%	+4.9%	+11.6%
PLAN SIZE						
100,000 or more	+3,105,490	+2,247,324	+5,352,814	+17.2	+10.6	+29.6
Less than 100,000	-1,011,066	-542,082	-1,553,148	-6.9	-4.0	-10.7
<20,000	-251,349	-72,201	-323,550	-9.8	-3.1	-12.7
20,000-49,999	+332,467	+64,074	+396,541	+6.5	+1.2	+7.7
50,000-99,999	-1.092,184	-533,955	-1,626,139	-15.9	-9.2	-23.6
MODEL TYPE[1]						
Staff	+52,367	+415,790	+468,157	+1.2	+9.7	+11.0
Group	+862,702	+37,970	+900,672	+9.0	+0.4	+9.4
Network	+933,159	+460,590	+1,393,749	+22.0	+8.9	+32.8
IPA	+246,196	+790,892	+1,037,088	+1.7	+5.3	+7.1
TAX STATUS						
Non-Profit	+1,528,431	+709,960	+2,238,391	+8.9	+3.8	+13.0
For Profit	+565,993	+995,282	+1,561,275	+3.7	+6.2	+10.1
FEDERAL QUALIFICATION STATUS						
Federally Qualified	+1,165,454	+765,433	+1,930,887	+4.6	+2.9	+7.7
Not Qualified	+928,970	+939,809	+1,868,779	+12.3	+11.1	+24.8
REGION[2]						
New England	+113,552	+177,608	+291,160	+4.7	+7.0	+11.9
Mid-Atlantic	+262,363	+423,166	+685,529	+5.8	+8.9	+15.2
South Atlantic	+284,448	+270,356	+554,804	+8.1	+7.1	+15.7
Midwest	+66,238	-74,648	-8,410	+0.8	-0.9	-0.1
South Central	+130,081	-30,948	+99,133	+5.4	-1.2	+4.1
Mountain	+216,058	-64,682	+151,376	+11.1	-3.0	+7.8
Pacific	+1,021,684	+1,004,390	+2,026,074	+10.8	+9.6	+21.4
PLAN AGE						
1	-45,841	+94,798	+48,957	-26.8	+75.9	+28.7
2-3	-1,405,321	-627,177	-2,032,498	-50.8	-46.0	-73.4
4-7	+3,607,405	+21,230	+3,628,635	+61.1	+0.2	+61.4
8-15	-1,748,847	+1,119,315	-629,532	-13.3	+9.8	-4.8
16+	+1,687,028	+1,097,076	+2,784,104	+15.8	+8.9	+26.1

Source: GHAA's *National Directory of HMOs* database.

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1. Represents predominant model type. A number of plans utilize a provider network reflecting a mix of models. As a result, some changes between 1988 and 1990 may represent an artifact of designation.
2. New England: includes Maine, New Hampshire, Vermont, Massachusetts, Rhode Island and Connecticut.
   Mid-Atlantic: includes New Jersey, New York and Pennsylvania.
   South Atlantic: includes Delaware, District of Columbia, Florida, Georgia, Maryland, North Carolina, South Carolina, Virginia and West Virginia.
   Midwest: includes Ohio, Indiana, Illinois, Michigan, Wisconsin, Minnesota, Iowa, Missouri, North Dakota, South Dakota, Nebraska and Kansas.
   South Central: includes Kentucky, Tennessee, Alabama, Mississippi, Arkansas, Louisiana, Oklahoma and Texas.
   Mountain: Montana, Idaho, Wyoming, Colorado, New Mexico, Arizona, Utah and Nevada.
   Pacific: Washington, Oregon, California, Alaska, Hawaii and Guam.
3. Between 1989 and 1990 CIGNA Health Plans reformulated their counts of enrollees to more closely correspond to GHAA's definition of an enrollee. This had the effect of slightly overstating the enrollment growth in 1989 and understating it in 1990.

APPENDIX ON METHODS AND DEFINITIONS

How the GHAA National Directory of HMOs Database is Developed

GHAA's *National Directory of HMOs* is designed to provide a ready reference source for individuals and organizations with an interest in HMOs. GHAA's Membership and Planning Department updates the information for each plan included in the *Directory* annually.

The annual update of information for the *Directory* is done by mail, with telephone follow-up where required. In early December, all plans included in the previous year's *Directory* are contacted by mail unless it is known that the plan is no longer in existence. All state HMO associations, as well as state insurance departments (or their equivalents) are also contacted for lists of member plans or licensed HMOs. Any new plans identified through review of other listings also are contacted.

Plans are sent a data form requesting the information included in the *Directory*, a set of guidelines for completing the form, and available information they previously provided for review and correction.

In early January, a second request is mailed to those plans not responding by that date. Telephone calls are subsequently made to remaining plans to update and verify the information included. For this year's *Directory*, these contacts were completed by early March.

The instructions were date-specific in only two instances: (1) enrollment information was to be as of December 31, 1990; and (2) Medicare contracts/products were to be reported according to what would be in place on January 1, 1991.

Definitions Used in Preparing the Database

Operational date: The date the HMO first began serving enrollees.

Model type(s): HMOs were asked to list all model types that were applicable, circling the predominant model (defined based on the number of members enrolled under each option). Models were defined as:

Staff: An organized prepaid health care system that delivers health services through a salaried physician group that is employed by the HMO Unit.

Group: An organized prepaid health system that contracts with one independent group practice to provide health services.

Network: An organized prepaid health care system that contracts with two or more independent group practices to provide health services.

IPA An organized prepaid health care system that contracts directly with physicians in independent practice, with one or more associations of physicians in independent practice, and/or with one or more multi- specialty group practices (but the plan is predominately organized around solo/single specialty practices) to provide health services.

Enrollment: As of 12/31/90, and includes employer groups, individual, Medicare, Medicaid, and FEHBP (Federal Employees Health Benefits Program) enrollment. A member is defined as an individual who has been enrolled as a subscriber or an eligible dependent of a subscriber and for whom the HMO has accepted the responsibility for the provision of basic health services. Plans were asked to exclude PPO enrollment.

Medicare: Plans were asked to identify all types of Medicare offerings they have--risk contract, cost contract, HCPP contract, or a prepaid Medicare product, without a HCFA contract. The information was to be reported according to what contracts or products would be in place on January 1, 1991. The contract options include:

Risk contract--the HMO has a contract with HCFA and is capitated at 95% of the projected fee-for-service costs for Part A and Part B. The HMO is at risk for Part A and Part B services. (Section 1876 Risk)

Cost contract--the HMO has a contract with HCFA and is capitated at 100% of the projected fee-for-service costs for Part B. The HMO is not at risk for Part A costs. (Section 1876 Cost)

HCPP--the HMO has a Health Care Prepayment Plan contract with HCFA and is retroactively paid Part B costs. The HMO is not a risk for Part A or Part B. (Section 1833 Cost)

Prepaid Product--the HMO offers a prepaid Medicare supplement or wraparound product. Health services in addition to basic Medicare benefits are provided. These may include preventive services not covered by Medicare as well as supplemental benefits as vision and dental. There is no contract with HCFA.

Providers: Plans were asked to provide the number of medical centers/satellites the HMO has (if applicable), the number of physicians (primary and specialists) the HMO contracts with, and the number of hospitals the HMO contracts with or uses on a regular basis.

Other lines of business: Plans were asked to indicate whether or not they offered each type of business. Open ended products were specifically defined.

Open-ended product: A product where individuals are enrolled in the HMO, but may self-refer to providers outside the network, typically with deductibles or extensive cost sharing required.

Region: For purposes of analysis, the following states are included in each region:

New England: Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island, and Vermont.

Mid-Atlantic: New Jersey, New York, and Pennsylvania.

South Atlantic: Delaware, District of Columbia, Florida, Georgia, Maryland, North Carolina, South Carolina, Virginia, and West Virginia.

Midwest: Illinois, Indiana, Iowa, Kansas, Michigan, Minnesota, Missouri, Nebraska, North Dakota, Ohio, South Dakota, and Wisconsin.

South Central: Alabama, Arkansas, Kentucky, Louisiana, Mississippi, Oklahoma, Tennessee, and Texas.

Mountain: Arizona, Colorado, Idaho, Montana, New Mexico, Nevada, Utah, and Wyoming.

Pacific: Alaska, California, Guam, Hawaii, Washington, and Oregon.

1991

HMOs LISTED ALPHABETICALLY

PLAN NAME	CITY	STATE	PAGE
Aetna Health Plan of San Diego	San Diego	CA	81
Aetna Health Plan of Southern California	San Bernardino	CA	81
Aetna Health Plans of Eastern Pennsylvania	Bala Cynwyd	PA	299
Aetna Health Plans of Florida	Tampa	FL	125
Aetna Health Plans of New Jersey, Inc.	Iselin	NJ	240
Aetna Health Plans of New York, Inc.	Tarrytown	NY	249
Aetna Health Plans of the Mid-Atlantic, Inc.	Falls Church	VA	340
Aetna Health Plans of Western Pennsylvania	Pittsburgh	PA	299
AllHealth	Madison	WI	351
Alternative Health Delivery Systems, Inc.	Louisville	KY	180
American Health Care Providers d/b/a American HMO	Flossmoor	IL	152
American HMO	Little Rock	AR	79
AmeriMed	Pasadena	CA	82
Anthem Health Plans of Florida, Inc.	Jacksonville	FL	125
Anthem Health Plans of Texas, Inc.	Houston	TX	321
Arizona Physicians IPA, Inc.	Phoenix	AZ	71
Arnett HMO, Inc.	Lafayette	IN	165
Association I.N.E.D, HMO, Inc.	Hialeah	FL	126
AV-MED Health Plan	Gainesville	FL	127
Baptist Medical System HMO, Inc., d/b/a Health Advantage	Little Rock	AR	79
Bay Pacific Health Plan	San Bruno	CA	83
Bay State Health Care, Inc.	Cambridge	MA	199
Berkshire Health Plan	Pittsfield	MA	199
Blue Care Network - Health Central	Lansing	MI	209
Blue Care Network of East Michigan	Saginaw	MI	211
Blue Care Network of Southeast Michigan	Southfield	MI	210
Blue Care Network, Great Lakes	Grand Rapids	MI	210
Blue Choice	St. Louis	MO	224
Blue Choice	Rochester	NY	250
Blue Plus	St. Paul	MN	218
Blue Shield of California HMO	San Francisco	CA	83
BLUE-CARE INC.	Kansas City	MO	224
BlueCARE Plus	Utica	NY	249
BlueLincs	Tulsa	OK	291
Bridgeway Plan for Health	San Francisco	CA	84
Butterworth Health Plan	Grand Rapids	MI	211
CAC-Ramsay	Coral Gables	FL	127
CaliforniaCare	Woodland Hills	CA	84
Capital District Physicians' Health Plan	Albany	NY	250
Capital Group Health Service of Florida /Capital Healthplan	Tallahassee	FL	127
CapitalCare, Inc.	Vienna	VA	341
Capitol Health Care	Salem	OR	294
Care Choices - Iowa/Mercy Alternative	Souix City	IA	171
Care Choices Health Plans/ Mercy Alternative	Farmington Hill	MI	212
Care Plan	Fargo	ND	272
CareAmerica Health Plans, Inc.	Chatsworth	CA	85
CareChoice - Chattanooga	Chattanooga	TN	316
CareFlorida	Miami	FL	128
CarleCare HMO (a product of Health Alliance Medical Plans)	Urbana	IL	153
Carolina Physicians Health Plan, Inc.	Raleigh	NC	267
Central Massachusetts Health Care, Inc.	Worcester	MA	200
Central Medical Health Plan	Pittsburgh	PA	300
Central Minnesota Group Health Plan	St. Cloud	MN	219
Century Medical Center, Inc.	Hialeah	FL	128
Chesapeake Health Plan, Inc.	Baltimore	MD	191
Chicago HMO Ltd.	Chicago	IL	153
Chinese Community Health Plan	San Francisco	CA	85
ChoiceCare	Cincinnati	OH	273
ChoiceCare - Long Island	Melville	NY	251
ChoiceCare of Kentucky	Crestview Hills	KY	180
CIGNA Health Plan of Mid-Atlantic	Columbia	MD	192
CIGNA Health Plan of Tennessee (Formerly EQUICOR Health Plan	Memphis	TN	317
CIGNA Healthplan of Arizona, Inc. - Phoenix	Phoenix	AZ	72
CIGNA Healthplan of Arizona, Inc. - Tucson	Tucson	AZ	72
CIGNA Healthplan of AZ,/dba CIGNA Private Practice Plan	Phoenix	AZ	73

PLAN NAME	CITY	STATE	PAGE
CIGNA Healthplan of Colorado, Inc.	Denver	CO	106
CIGNA Healthplan of Connecticut	East Hartford	CT	113
CIGNA Healthplan of Florida, Inc. - Maitland	Maitland	FL	129
CIGNA Healthplan of Florida, Inc. - Tampa	Tampa	FL	130
CIGNA Healthplan of Georgia, Inc.	Atlanta	GA	143
CIGNA Healthplan of Illinois	Des Plaines	IL	154
CIGNA Healthplan of Kansas City	Overland Park	KS	175
CIGNA Healthplan of Louisiana, Inc.	Baton Rouge	LA	184
CIGNA Healthplan of Massachusetts, Inc.	Springfield	MA	201
CIGNA Healthplan of NC, Inc. (Formerly EQUICOR Health Plan)	Raleigh	NC	268
CIGNA Healthplan of North Louisiana	Shreveport	LA	185
CIGNA Healthplan of Northern California	Oakland	CA	86
CIGNA Healthplan of Northern New Jersey, Inc.	Denville	NJ	241
CIGNA Healthplan of Ohio, Inc. Cleveland	Cleveland	OH	274
CIGNA Healthplan of Ohio, Inc. Columbus	Columbus	OH	274
CIGNA Healthplan of OK, Inc. (Formerly EQUICOR Health Plan)	Oklahoma City	OK	292
CIGNA Healthplan of San Diego	San Diego	CA	86
CIGNA Healthplan of South Florida	Miami Lakes	FL	130
CIGNA Healthplan of St. Louis	Clayton	MO	225
CIGNA Healthplan of Texas	Irving	TX	322
CIGNA Healthplan of Texas, Inc /Houston Division	Houston	TX	322
CIGNA Healthplan of the Delaware Valley	Lester	PA	301
CIGNA Healthplan of the Delaware Valley	Lester	PA	120
CIGNA Healthplan of the Delaware Valley	Lester	PA	241
CIGNA Healthplan of TN, Inc. (Formerly EQUICOR Health Plan)	Brentwood	TN	317
CIGNA Healthplan of Utah, Inc. (Formerly EQUICOR Health Plan	Salt Lake City	UT	334
CIGNA Healthplan of Washington Inc.	Seattle	WA	346
CIGNA Independent Practice Network	Glendale	CA	87
CIGNA Medical Group Healthplan	Glendale	CA	87
Clinicare	Rockford	IL	154
Coast Health Plan	Los Altos	CA	87
Coastal Bend Health Plan	Corpus Christi	TX	322
Columbia Medical Plan, Inc.	Columbia	MD	192
CoMED HMO - A CIGNA Company	Denville	NJ	242
Community Blue, HMO of Blue Cross of Western New York, Inc	Buffalo	NY	251
Community Health Care Plan	New Haven	CT	114
Community Health Group	Chula Vista	CA	88
Community Health Network of Louisiana	Baton Rouge	LA	185
Community Health Plan - LA Cty Dept. of Health Services	Los Angeles	CA	89
Community Health Plan: Bassett Region	Cooperstown	NY	252
Community Health Plan: Capital Area Region	Latham	NY	253
Community Health Plan: Healthshield Region	Poughkeepsie	NY	253
Community Health Plan: Massachusetts Region	W. Springfield	MA	201
Community Health Plan: Vermont Region	Burlington	VT	339
Community Health Program	Honolulu	HI	148
Companion Health Care Corp.	Columbia	SC	313
Compass Health Care Plans	Chicago	IL	155
Compcare Health Services Insurance Corporation	Milwaukee	WI	351
Complete Health, Inc.	Birmingham	AL	67
Comprecare, Inc.	Aurora	CO	107
Comprehensive Health Services Inc.	Detroit	MI	212
ConnectiCare, Inc.	Farmington	CT	114
Constitution HealthCare, Inc.	North Haven	CT	115
Contra Costa Health Plan	Martinez	CA	89
D.C. Chartered Health Plan, Inc.	Washington	DC	123

PLAN NAME	CITY	STATE	PAGE
DAKOTACARE	Sioux Falls	SD	315
Day-Med Health Maintenance Plan, Inc.	Dayton	OH	274
DeanCare HMO	Middleton	WI	352
Delaware Valley HMO	Concordville	PA	301
Delmarva Health Care Plan, Inc.	Easton	MD	192
Deseret Healthcare	Salt Lake City	UT	334
Dreyer HMO	Aurora	IL	155
Eau Claire Health Protection Plan	Wausau	WI	352
Educators Health Care, Inc.	Murray	UT	335
Elderplan, Inc.	Brooklyn	NY	254
Empire Blue Cross & Blue Shield Healthnet	New York	NY	254
Employees Choice Health Option	Salt Lake City	UT	335
Employer's Health Care Plan	Green Bay	WI	353
EQUICOR Health Plan of Florida Inc., a CIGNA Company	St. Petersburg	FL	131
EQUICOR Health Plan, Inc., a CIGNA Company	Salina	KS	176
EQUICOR Health Plan, Inc., a CIGNA Company	Wichita	KS	176
EQUICOR Health Plan, Inc., a CIGNA Company	Glen Allen	VA	341
EQUICOR Health Plan, Inc., a CIGNA Company	Virginia Beach	VA	342
Exclusive HealthCare of CO, Inc.	Denver	CO	107
Exclusive HealthCare, Inc.	Omaha	NE	233
Fallon Community Health Plan	West Boylston	MA	202
Family Health Plan	Des Moines	IA	171
Family Health Plan	Toledo	OH	275
Family Health Plan Cooperative	Milwaukee	WI	354
Family Health Plan Corporation	Newton	KS	177
Family Health Plan, Inc.	Miami Lakes	FL	131
Farm Bureau Insurance Managed Health Care Network	Indianapolis	IN	165
FHP Of New Mexico, Inc.	Albuquerque	NM	246
FHP, Inc.	Tempe	AZ	73
FHP, Inc.	Cerritos	CA	89
FHP, Inc.	Tamuning	GU	147
FHP, Inc. (Utah Region)	Salt Lake City	UT	336
First Plan HMO /formerly Community Health Ctr	Two Harbors	MN	219
FIRSTSOURCE, Inc.	Albuquerque	NM	246
Florida First Health Plan	Winter Haven	FL	131
Florida Health Care Plan, Inc.	Daytona Beach	FL	132
Foundation Health Plan (FHP)	Endwell	NY	254
Foundation Health, A California Health Plan	Rancho Cordova	CA	90
Free State Health Plan, Inc.	Timonium	MD	193
Freedom Health Care	Wayne	PA	301
Freedom Plan	Santa Barbara	CA	91
Garden State Health Plan	Trenton	NJ	242
Geisinger Health Plan	Danville	PA	302
George Washington University Health Plan, Inc.	Washington	DC	124
Golden Bay Health Plan	San Francisco	CA	91
Good Health Plan of Washington Inc.	Seattle	WA	346
Grand Valley Health Plan	Grand Rapids	MI	213
Great Lakes Health Plan	Lombard	IL	156
Great Lakes Managed Care, Inc.	Erie	PA	303
Greater Amarillo Health Plan Inc.	Amarillo	TX	323
Greater Atlantic Health Service, Inc.	Philadelphia	PA	303
Greater La Crosse Health Plans, Inc.	La Crosse	WI	354
Greater Miami Health Care, Inc	Miami	FL	132
Greater South Bay Health Plan	Torrance	CA	91
Greater Wisconsin Rapids Health Protection Plan	Wausau	WI	354
Green Bay Health Protection Plan	Wausau	WI	355
Group Health	Rochester	NY	255
Group Health Association, Inc.	Washington	DC	124
Group Health Cooperative of Eau Claire	Eau Claire	WI	355
Group Health Cooperative of Puget Sound	Seattle	WA	347
Group Health Cooperative of South Central Wisconsin	Madison	WI	356
Group Health Partnership	Philadelphia	PA	304
Group Health Plan, Inc.	St. Louis	MO	226
Group Health, Inc.	Minneapolis	MN	220
Guam Memorial Health Plan (GMHP)	Agana	GU	147

PLAN NAME	CITY	STATE	PAGE
Gulf South Health Plans, Inc.	Baton Rouge	LA	186
Harris Health Plan	Fort Worth	TX	323
Harvard Community Health Plan	Brookline	MA	202
Harvard University Group Health Plan	Cambridge	MA	202
HEALS, Personal Care Physician Health Plan	Oakland	CA	92
Health 1st, Inc.	Atlanta	GA	144
Health Advantage Plans, Inc.	Fairfield	AL	67
Health Alliance Plan of Michigan	Detroit	MI	213
Health Care Plan, Inc.	Buffalo	NY	256
Health Guard	Bellaire	OH	276
Health Horizons, Inc.	Tucson	AZ	73
Health Insurance Plan of Greater New York	New York	NY	256
Health Maintenance Group, Birmingham Division	Birmingham	AL	68
Health Maintenance Group, Huntsville Division	Huntsville	AL	68
Health Maintenance of Indiana/ Key Health Plan	Indianapolis	IN	166
Health Maintenance of Oregon	Portland	OR	295
Health Maintenance Plan	Cincinnati	OH	276
Health Masters of Oregon	Medford	OR	295
Health Net	Van Nuys	CA	93
Health Network of Colorado Springs, Inc.	Colorado Spring	CO	108
Health New England	Springfield	MA	203
HEALTH OPTIONS, INC.	Jacksonville	FL	133
Health Plan Hawaii	Honolulu	HI	148
Health Plan of Nevada, Inc. - Las Vegas	Las Vegas	NV	236
Health Plan of San Mateo	San Mateo	CA	93
Health Plan of the Redwoods	Santa Rosa	CA	94
Health Plan of the Upper Ohio Valley, Inc.	St. Clairsville	OH	277
Health Plus of New Mexico	Albuquerque	NM	247
Health Power of Columbus/ Family HealthNet of Ohio	Columbus	OH	277
Health Power of Dayton, Inc.	Columbus	OH	278

PLAN NAME	CITY	STATE	PAGE
Health Services Medical Corp. dba Prepaid Health Plan	Baldwinsville	NY	257
HealthAmerica Pennsylvania, Inc.	Camp Hill	PA	304
HealthAmerica Pennsylvania, Inc.	Pittsburgh	PA	305
HealthAmerica/ CapitalCare	Lincoln	NE	233
HealthCare Corporation of the Mid-Atlantic (dba CareFirst)	Baltimore	MD	193
Healthcare Delaware	Wilmington	DE	121
Healthcare Management Alternatives, Inc.	Philadelphia	PA	305
HealthChicago, Inc.	Lisle	IL	156
HealthGuard of Lancaster Inc.	Lancaster	PA	306
HealthGuard Services, Inc. / SelectCare	Eugene	OR	294
HealthKeepers of Virginia, Inc.	Richmond	VA	342
HealthOhio, Inc.	Marion	OH	276
HealthPlan Southeast	Tallahassee	FL	133
HealthPlus	Seattle	WA	348
HealthPlus of Michigan / Genesee Health Care	Flint	MI	214
HealthPlus, Inc.	Greenbelt	MD	194
Healthsource Maine	Yarmouth	ME	189
Healthsource New Hampshire	Concord	NH	238
Healthsource South Carolina	Charleston	SC	313
HealthWise	Salt Lake City	UT	336
HealthWise of Kentucky Ltd.	Lexington	KY	181
Heart of America HMO	Rugby	ND	272
Heritage National Health Plan, Inc.	Davenport	IA	172
HIP Network of Florida, Inc.	Ft. Lauderdale	FL	134
HIP/Rutgers Health Plan, HIP of New Jersey Division	Robbinsville	NJ	243
HIP/Rutgers Health Plan, Rutgers Comm. HP Division	Somerset	NJ	243
HMO Arizona	Phoenix	AZ	74
HMO Arkansas, Inc.	Little Rock	AR	80
HMO Colorado	Denver	CO	108
HMO Georgia	Atlanta	GA	144
HMO Health Ohio	Cleveland	OH	278
HMO Health Ohio	Toledo	OH	279
HMO Health Plans, Inc.	Monte Vista	CO	108
HMO Illinois	Chicago	IL	156
HMO Iowa	Des Moines	IA	172

PLAN NAME	CITY	STATE	PAGE
HMO Kansas, Inc.	Topeka	KS	177
HMO Kentucky, Inc.	Louisville	KY	181
HMO Maine	Portland	ME	189
HMO Midwest	Hudson	WI	356
HMO Montana	Helena	MT	232
HMO Nebraska, Inc.	Omaha	NE	234
HMO of Delaware, Inc., The	Newark	DE	121
HMO of North Carolina, Inc.	Durham	NC	268
HMO of Northeastern PA	Wilkes-Barre	PA	306
HMO of Wisconsin Insurance Corporation	Prairie du Sac	WI	357
HMO PA - U.S. Healthcare	Blue Bell	PA	306
HMO Rhode Island	Providence	RI	311
HMO Virginia, Inc.	Richmond	VA	342
HMO Washington	Seattle	WA	348
HMO-Mobile, Inc.	Mobile	AL	69
HomeTown Hospital Health Plan	Massillon	OH	279
Hospital Choice Health Plan	Worthington	OH	280
Hospital Health Plan	Reno	NV	236
Humana Health Care Plan, Inc.	Lexington	KY	182
Humana Health Plan Inc. (Louisville)	Louisville	KY	183
Humana Health Plan Inc. (Phoenix)	Phoenix	AZ	75
Humana Health Plan of Ohio, Inc.	Cincinnati	OH	281
Humana Health Plan of TX, Inc. dba Humana HP Corpus Christi	Corpus Christi	TX	324
Humana Health Plan of TX, Inc. dba Humana HP of San Antonio	San Antonio	TX	325
Humana Health Plan, Inc.	Denver	CO	109
Humana Medical Plan Inc.	Ormond Beach	FL	135
Humana Medical Plan Inc. (Orlando)	Maitland	FL	135
Humana Medical Plan Inc. (South Florida)	Miami	FL	136
Humana Medical Plan Inc. (Tampa)	Tampa	FL	136
Humana Medical Plan of Nevada, Inc.	Las Vegas	NV	237
Humana Prime Health	Kansas City	MO	226
Humana-Michael Reese HMO	Chicago	IL	157
IHC Care, Inc.	Salt Lake City	UT	337
Illinois Masonic Community Health Plan	Chicago	IL	157
Independent Health	Tarrytown	NY	257

PLAN NAME	CITY	STATE	PAGE
Independent Health Association	Buffalo	NY	258
Independent Prepaid Health Plan (IPHP)	Baldwinsville	NY	258
Intergroup Prepaid Health Services of Arizona, Inc.	Phoenix	AZ	75
Intergroup Prepaid Health Services of Arizona, Inc.	Tucson	AZ	76
InterValley Health Plan	Pomona	CA	94
Island Care	Honolulu	HI	149
JMH Health Plan	Miami	FL	136
Johns Hopkins Health Plan	Baltimore	MD	195
Kaiser Foundation Health Plan of Colorado	Denver	CO	110
Kaiser Foundation Health Plan of Georgia, Inc.	Atlanta	GA	145
Kaiser Foundation Health Plan of Kansas City, Inc.	Shawnee Mission	KS	178
Kaiser Foundation Health Plan of Mid-Atlantic States, Inc.	Washington	DC	124
Kaiser Foundation Health Plan of North Carolina	Raleigh	NC	269
Kaiser Foundation Health Plan of Ohio	Cleveland	OH	281
Kaiser Foundation Health Plan of Texas	Dallas	TX	325
Kaiser Foundation Health Plan of the Northwest	Portland	OR	296
Kaiser Foundation Health Plan, Inc. - Hawaii Region	Honolulu	HI	150
Kaiser Foundation Health Plan, Inc. - N. California Region	Oakland	CA	95
Kaiser Foundation Health Plan, Inc.-S. California Region	Pasadena	CA	95
Kaiser Foundation Health Plan, Northeast Region	Farmington	CT	115
Key Care Health Plans	Key West	FL	137
Keystone Health Plan Central	Camp Hill	PA	307
Keystone Health Plan East, Inc.	Bala-Cynwyd	PA	307
Keystone Health Plan West, Inc.	Pittsburgh	PA	308
Lahey Clinic - BCBS Health Maintenance Plan	Cambridge	MA	203
Lake Shore HMO	Holland	MI	214
Licking Memorial Hospital Health Plan	Newark	OH	281
Lifeguard Inc.	San Jose	CA	95
Lincoln National Health Plan	Pleasanton	CA	96
Lincoln National Health Plan	Fort Wayne	IN	167

PLAN NAME	CITY	STATE	PAGE
Lincoln National Health Plan	Bethesda	MD	195
Lincoln National Health Plan	South Portland	ME	190
Lincoln National Health Plan	St. Louis	MO	227
Lincoln National Health Plan	Raleigh	NC	269
Lincoln National Health Plan of Kansas City, Inc.	Overland Park	KS	178
Lincoln National Health Plan, Inc.	Phoenix	AZ	76
Lincoln National Health Plan, Inc.	Denver	CO	110
Lincoln National Health Plan, Inc.	Boise	ID	151
Lincoln National Health Plan, Inc.	Cincinnati	OH	282
Loma Linda Health Plan	San Bernardino	CA	96
Lovelace Health Plan, Inc.	Albuquerque	NM	248
M-Care	Ann Arbor	MI	215
M.D. Health Plan	North Haven	CT	116
M.D. Individual Practice Association, Inc.	Rockville	MD	195
MagnaCare Health Plan	Cincinnati	OH	282
Managed Health, Inc.	New Hyde Park	NY	259
Maricopa County Health Plan	Phoenix	AZ	77
Master Health Plan, Inc.	Augusta	GA	145
Matthew Thornton Health Plan	Nashua	NH	239
Maxicare (Southern California)	Los Angeles	CA	97
Maxicare - Northern California	Burlingame	CA	97
Maxicare Health Insurance Company	Milwaukee	WI	357
Maxicare Illinois, Inc.	Chicago	IL	158
Maxicare Indiana	Indianapolis	IN	167
Maxicare Louisiana, Inc.	Metairie	LA	186
Maxicare North Carolina, Inc.	Charlotte	NC	269
Maxicare South Carolina, Inc.	Greenville	SC	314
Mayo Health Plan	Rochester	MN	220
Med-Connect HMO of Illinois	Chicago	IL	159
MedCare	Maywood	IL	158
MedCenters Health Plan, Inc.	Minneapolis	MN	220
Medical Associates Health Plan, Inc.	Dubuque	IA	173
Medical Value Plan (MVP)	Toledo	OH	283
Medical West Community Health Plan, Inc.	Boston	MA	204
Medigroup Central, Inc.	Trenton	NJ	243

PLAN NAME	CITY	STATE	PAGE
Medigroup, Inc.	Cranford	NJ	244
MEDPLAN, Inc.	Overland Park	KS	179
Mercy Health Plan	Philadelphia	PA	309
MetLife HealthCare Network of Arizona, Inc.	Phoenix	AZ	77
MetLife Healthcare Network of California, Inc.	Long Beach	CA	98
MetLife HealthCare Network of Colorado, Inc.	Denver	CO	111
MetLife HealthCare Network of Florida, Inc.	Maitland	FL	138
MetLife HealthCare Network of Georgia, Inc.	Atlanta	GA	146
MetLife HealthCare Network of Illinois, Inc.	Schamburg	IL	160
MetLife HealthCare Network of Kansas City, Inc.	Overland Park	KS	179
MetLife HealthCare Network of Kentucky, Inc.	Louisville	KY	183
MetLife HealthCare Network of Massachusetts, Inc.	Canton	MA	205
MetLife HealthCare Network of New York, Inc.	Lake Success	NY	259
MetLife HealthCare Network of Ohio, Inc.	Cincinnati	OH	284
MetLife HealthCare Network of Rhode Island, Inc.	Warwick	RI	312
MetLife HealthCare Network of Texas, Inc.	Irving	TX	326
MetLife HealthCare Network of Wisconsin, Inc.	Milwaukee	WI	358
MetLife HealthCare Network, Inc.	St. Louis	MO	227
Metropolitan Health Plan	Minneapolis	MN	221
Metropolitan Health Plan/HMO	New York	NY	259
Mid-Hudson Health Plan, (MHP), Inc.	Kingston	NY	260
Midelfort Clinic Health Plan	Eau Claire	WI	358
MIT Health Plan	Cambridge	MA	205
Mobile Health Plan d/b/a Prime Health	Mobile	AL	70
Mohawk Valley Physicians Health Plan	Schenectady	NY	260
Montachusett Health Plan	Leominster	MA	205
Mt. Sinai Health Maintenance Organization	Miami Beach	FL	138
MultiCare HMO	Chicago	IL	160
National Med	Modesto	CA	99
Neighborhood Health Plan Inc.	Dorchester	MA	206

PLAN NAME	CITY	STATE	PAGE
Network Health Plan	Mercer Island	WA	349
Network Health Plan of Wisconsin	Appleton	WI	359
North Central Health Protection Plan	Wausau	WI	359
North Shore Health Plan	Cambridge	MA	206
NorthMed/HMO, Inc.	Traverse City	MI	215
NWNL Health Network, Inc.	St. Paul	MN	221
Ocean State Physicians Health Plan, Inc.	Warwick	RI	312
Ochsner Health Plan	Baton Rouge	LA	187
Ochsner Health Plan of New Orleans	Metairie	LA	187
OmniCare Health Plan (formerly Michigan HMO)	Detroit	MI	215
On Lok Senior Health Services	San Francisco	CA	99
Optima Health Plan	Virginia Beach	VA	343
Optimum Choice, Inc.	Rockville	MD	196
Oshkosh Area Health Protection Plan	Wausau	WI	360
Oxford Health Plan, Inc.	Darien	CT	116
PACC Health Plans, Inc.	Clackamas	OR	296
Pacific Health	Seattle	WA	349
Pacific Health Care	Honolulu	HI	150
PacifiCare	Oklahoma City	OK	292
PacifiCare of California	Cypress	CA	100
PacifiCare of Oklahoma- Tulsa	Tulsa	OK	293
PacifiCare of Oregon	Lake Oswego	OR	297
PacifiCare of Texas, Inc.	San Antonio	TX	326
Paramount Health Care	Toledo	OH	284
PARTNERS Health Plan of Alabama, Inc.	Birmingham	AL	70
PARTNERS Health Plan of Arizona	Tucson	AZ	77
PARTNERS Health Plan of Colorado, Inc.	Denver	CO	111
PARTNERS Health Plan of Georgia, Inc.	Atlanta	GA	146
PARTNERS Health Plan of Illinois (Chicago)	Chicago	IL	160
PARTNERS Health Plan of Louisiana	Metairie	LA	187
PARTNERS Health Plan of Northern Ohio, Inc.	Cleveland	OH	[illegible]5
PARTNERS Health Plan of Southern New England	Middletown	CT	116
PARTNERS Health Plan of Tennessee	Nashville	TN	318
PARTNERS HMO	St. Louis	MO	227
PARTNERS National Health Plan of Indiana, Inc.	South Bend	IN	167
PARTNERS National Health Plans	Houston	TX	326
PARTNERS National Health Plans of North Carolina	Winston-Salem	NC	270
Pasteur Health Plan HMO	Hialeah	FL	138
Patient's Choice, Inc.	Syracuse	NY	261
PCA Health Plans of California	Sacramento	CA	100
PCA Health Plans of Florida, Inc.	Miami	FL	139
PCA Health Plans of Texas, Inc	Austin	TX	327
Personal Care Plan of North Carolina, Inc.	Durham	NC	270
Personal Physician Care of Ohio, Inc.	Cleveland	OH	285
PersonalCare Insurance of Illinois, Inc.	Champaign	IL	161
PHN-HMO, Inc.	Baltimore	MD	196
Physicians Health Network	Evansville	IN	168
Physicians Health Plan of Greater St. Louis, Inc.	St. Louis	MO	228
Physicians Health Plan of Minnesota	Minneapolis	MN	222
Physicians Health Plan of North Carolina, Inc.	Greensboro	NC	271
Physicians Health Plan of Northern Indiana	Fort Wayne	IN	168
Physicians Health Plan of Ohio, Inc.	Columbus	OH	285
Physicians Health Plan of South Carolina	Columbia	SC	314
Physicians Health Plan of Utah	Salt Lake City	UT	338
Physicians Health Plan, Inc.	Lansing	MI	216

PLAN NAME	CITY	STATE	PAGE
Physicians Health Plan, Inc./ d/ b/a Physicians CareFirst	Arlington	VA	343
Physicians Health Service of Connecticut, Inc.	Trumbull	CT	117
Physicians Health Services (HMO), Inc.	Evansville	IN	169
Physicians Health Services of New York, Inc.	White Plains	NY	261
Physicians Plus Insurance Corporation	Madison	WI	360
Pilgrim Health Care, Inc.	Norwell	MA	207
Potomac Health	Baltimore	MD	197
PrimeCare Health Plan, Inc.	Milwaukee	WI	361
Principal Health Care of Delaware, Inc.	New Castle	DE	121
Principal Health Care of FL dba/Medical Center Health Plan	Pensacola	FL	140
Principal Health Care of Florida, Inc.	Jacksonville	FL	139
Principal Health Care of Kansas City	Kansas City	MO	228
Principal Health Care of Louisiana, Inc.	Metairie	LA	188
Principal Health Care of Nebraska, Inc.	Omaha	NE	234
Principal Health Care of Ohio, Inc.	Columbus	OH	286
PruCare of California	Woodland Hills	CA	101
PruCare of Oklahoma City	Oklahoma City	OK	293
PruCare of Washington, DC	Bethesda	MD	198
Prudential Health Care Plan - PruCare of Northern Ohio	Cleveland	OH	287
Prudential Health Care Plan - PruCare Of Tampa Bay	Tampa	FL	141
Prudential Health Care Plan Inc. - PruCare of Connecticut	Norwalk	CT	118
Prudential Health Care Plan Inc. - PruCare of New Jersey	Parsippany	NJ	245
Prudential Health Care Plan Inc. - PruCare of New York	Hauppauge	NY	262
Prudential Health Care Plan Inc. - PruCare of Philadelphia	Horsham	PA	309
Prudential Health Care Plan Inc. - PruCare of South FL.	Ft. Lauderdale	FL	141
Prudential Health Care Plan, Inc. - PruCare of Atlanta	Atlanta	GA	146
Prudential Health Care Plan. Inc. - PruCare of Austin	Austin	TX	328
Prudential Health Care Plan, Inc. - PruCare of Central Ohio	Dublin	OH	287
Prudential Health Care Plan, Inc. - PruCare of Charlotte	Charlotte	NC	271
Prudential Health Care Plan, Inc. - PruCare of Cincinnati	Cincinnati	OH	288
Prudential Health Care Plan, Inc. - PruCare of Houston	Houston	TX	328
Prudential Health Care Plan, Inc. - PruCare of Illinois	Rosemont	IL	162
Prudential Health Care Plan, Inc. - PruCare of Kansas City	Kansas City	MO	229
Prudential Health Care Plan, Inc. - PruCare of Memphis	Memphis	TN	318
Prudential Health Care Plan, Inc. - PruCare of Nashville	Nashville	TN	319
Prudential Health Care Plan, Inc. - PruCare of North Texas	Dallas	TX	329
Prudential Health Care Plan, Inc. - PruCare of Orlando	Maitland	FL	142
Prudential Health Care Plan, Inc. - PruCare of Richmond	Richmond	VA	344
Prudential Health Care Plan, Inc. - PruCare of San Antonio	San Antonio	TX	329
Prudential Health Care Plan, Inc. - PruCare of St. Louis	Creve Coeur	MO	230
Prudential Health Care Plan, Inc. - PruCare of Tulsa	Tulsa	OK	293
Prudential Health Care System - PruCare of Jacksonville	Jacksonville	FL	142
Q Care	Madison	WI	361
Qual-MED - New Mexico Health Plan	Albuquerque	NM	248
Qual-Med Health Plan, formerly Foundation Health Plan	Bellevue	WA	349
Qual-Med Oregon Health Plan	Portland	OR	297
Qual-Med, Inc.	Monte Vista	CO	111
Rhode Island Group Health Association, Inc. (RIGHA)	Providence	RI	312
Rio Grande HMO, Inc.	El Paso	TX	329
Riverside Health Plan	Bridgewater	PA	309

PLAN NAME	CITY	STATE	PAGE
Rochester Area HMO, Inc./ d/b/ a Preferred Care	Rochester	NY	263
Rocky Mountain HMO	Grand Junction	CO	112
RUSH-Presbyterian-St. Luke's Health Plans, Inc.	Chicago	IL	162
Samaritan Health Plan	Phoenix	AZ	78
Samaritan Health Plan Insurance Corporation	Milwaukee	WI	362
Sanus Health Plan of Greater New York/New Jersey	Jackson Heights	NY	263
Sanus Health Plan, Inc.	St. Louis	MO	230
Sanus New York Life Health Plan/Houston	Houston	TX	330
Sanus Texas Health Plan, Inc. / Dallas/Fort Worth	Irving	TX	330
Scan Health Plan	Long Beach	CA	101
Scott and White Health Plan	Temple	TX	331
Security Health Plan of WI/ d/b/a Greater Marshfield HP	Marshfield	WI	363
SelectCare MedExtend, Inc. / prev. Group Health Plan of MI	Troy	MI	217
Sentara Health Plan	Virginia Beach	VA	344
Share Health Plan	Bloomington	MN	223
Share Health Plan of Illinois, Inc.	Itasca	IL	163
Share Health Plan of Iowa, Inc.	W. Des Moines	IA	174
Share Health Plan of Nebraska, Inc.	Omaha	NE	235
Sisters of Providence Good Health Plan of Oregon	Portland	OR	298
Southeast Health Plan of Alabama, Inc.	Birmingham	AL	70
Southern Colorado Health Plan, Inc.	Pueblo	CO	112
Southern Health Plan, Inc. d/b/a The Apple Plan	Memphis	TN	319
Southern Health Services	Richmond	VA	345
Southwest, an Aetna Health Plan	Dallas	TX	332
St. Joseph's Omni Health Plan	Stockton	CA	101
St. Louis Labor Health Institute	St. Louis	MO	231
Straub Clinic and Hospital	Honolulu	HI	150
Suburban Health Plan, Inc.	Shelton	CT	118
TakeCare Corporation	Concord	CA	102
Tennessee First Health Plan	Knoxville	TN	319
Tennessee Primary Care Network, Inc.	Nashville	TN	320
The Bronx Health Plan	Bronx	NY	264
The Health Plan of America	Orange	CA	102
The M Plan	Indianapolis	IN	170
Toledo Health Plan	Toledo	OH	288
Total Health Care	Kansas City	MO	231
Total Health Care Plan, Inc.	Cleveland	OH	288
Total Health Care, Inc.	Baltimore	MD	198
Total Health Care, Inc.	Detroit	MI	217
Total Health HMO, Inc. - A CIGNA Company	Great Neck	NY	264
Total Health Network of Iowa	Des Moines	IA	174
Total Health Plus, Inc.	Newark	DE	122
Trane Health Protection Plan	Wausau	WI	363
Travelers Health Network - Dallas/Ft. Worth	Richardson	TX	332
Travelers Health Network - Houston Division	Houston	TX	333
Travelers Health Network of Austin, Inc.	Austin	TX	333
Travelers Health Network of Ca., Inc. -Sacramento/Fresno	Rancho Cordova	CA	103
Travelers Health Network of Illinois, Inc.	Naperville	IL	163
Travelers Health Network of Louisiana	Metairie	LA	188
Travelers Health Network of New York, Inc. - Syracuse Div.	Syracuse	NY	265
Travelers Health Network of New York,Inc.-Metropolitan Div	White Plains	NY	265
Travelers Health Network of Texas, Inc. - San Antonio Div.	San Antonio	TX	333
Travelers Health Network of Virginia, Inc.	Norfolk	VA	345
Tri-Health Plan	Columbus	IN	170
Tufts Associated Health Plan	Waltham	MA	208
U-Care HMO, Inc.	Madison	WI	363
U.S. Healthcare	Shelton	CT	118
U.S. Healthcare	Lake Success	NY	265
U.S. Healthcare, Inc.	Waltham	MA	208
U.S. Healthcare, Inc.	Waltham	MA	239
U.S. Healthcare, Inc.	Paramus	NJ	245
U.S. Healthcare, Inc.	Blue Bell	PA	122
U.S. Healthcare, Inc.	Pittsburgh	PA	310
UCare	Minneapolis	MN	223
Union Health Service, Inc.	Chicago	IL	164

PLAN NAME	CITY	STATE	PAGE
United Health Care Plan HMO	Bull Shoals	AR	80
United Health Of Wisconsin Insurance Co. Inc.	Appleton	WI	364
United Health Plan	Inglewood	CA	104
United Health Plan	Columbus	OH	289
Universal Care Health Plan	Long Beach	CA	104
University Health Maintenance Organization, Inc.	Cincinnati	OH	289
University of Illinois HMO/ Plan Trust	Chicago	IL	164
Utah Community Health Plan	Salt Lake City	UT	338
Valley Health Plan	San Jose	CA	104
ValuCare	Fresno	CA	105
VIP Health Plan	Oxnard	CA	105
Virginia Mason Health Plan	Seattle	WA	350
Vista Health Plan	King of Prussia	PA	310
Welborn HMO, A Division of Welborn Clinic	Evansville	IN	170
WellCare of New York, Inc.	Newburgh	NY	266
Western Massachusetts Health Plan	Northampton	MA	208
Western Ohio Health Care Plan	Dayton	OH	290
Wisconsin Health Organization Insurance Corporation, Inc.	Milwaukee	WI	364
Yale University Health Plan	New Haven	CT	119

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HMOs

BY CITY & STATE

Alabama

Birmingham
Complete Health, Inc.
Health Maintenance Group, Birmingham Division
PARTNERS Health Plan of Alabama, Inc.
Southeast Health Plan of Alabama, Inc.

Fairfield
Health Advantage Plans, Inc.

Huntsville
Health Maintenance Group, Huntsville Division

Mobile
HMO-Mobile, Inc.
Mobile Health Plan d/b/a Prime Health

Arizona

Phoenix
Arizona Physicians IPA, Inc.
CIGNA Healthplan of Arizona, Inc. - Phoenix
CIGNA Healthplan of AZ,/dba CIGNA Private Practice Plan
HMO Arizona
Humana Health Plan Inc. (Phoenix)
Intergroup Prepaid Health Services of Arizona, Inc.
Lincoln National Health Plan, Inc.
Maricopa County Health Plan
MetLife HealthCare Network of Arizona, Inc.
Samaritan Health Plan

Tempe
FHP, Inc.

Tucson
CIGNA Healthplan of Arizona, Inc. - Tucson
Health Horizons, Inc.
Intergroup Prepaid Health Services of Arizona, Inc.
PARTNERS Health Plan of Arizona

Arkansas

Bull Shoals
United Health Care Plan HMO

Little Rock
American HMO
Baptist Medical System HMO, Inc., d/b/a Health Advantage
HMO Arkansas, Inc.

California

Burlingame
Maxicare - Northern California

Cerritos
FHP, Inc.

Chatsworth
CareAmerica Health Plans, Inc.

Chula Vista
Community Health Group

Concord
TakeCare Corporation

Cypress
PacifiCare of California

Fresno
ValuCare

Glendale
CIGNA Independent Practice Network
CIGNA Medical Group Health Plan

Inglewood
United Health Plan

Long Beach
MetLife Healthcare Network of California, Inc.
Scan Health Plan
Universal Care Health Plan

Los Altos
Coast Health Plan

Los Angeles
Community Health Plan - LA Cty Dept. of Health Services
Maxicare (Southern California)

Martinez
Contra Costa Health Plan

Modesto
National Med

Oakland
CIGNA Healthplan of Northern California
HEALS, Personal Care Physician Health Plan
Kaiser Foundation Health Plan, Inc. - N. California Region

Orange
The Health Plan of America

Oxnard
VIP Health Plan

Pasadena
AmeriMed
Kaiser Foundation Health Plan, Inc.-Southern CA Region

Pleasanton
Lincoln National Health Plan

Pomona
InterValley Health Plan

Rancho Cordova
Foundation Health, A California Health Plan
Travelers Health Network of Ca., Inc. -Sacramento/Fresno

Sacramento
PCA Health Plans of California

California (continued)

San Bernardino
Aetna Health Plan of Southern California
Loma Linda Health Plan

San Bruno
Bay Pacific Health Plan

San Diego
Aetna Health Plan of San Diego
CIGNA Healthplan of San Diego

San Francisco
Blue Shield of California HMO
Bridgeway Plan for Health
Chinese Community Health Plan
Golden Bay Health Plan
On Lok Senior Health Services

San Jose
Lifeguard Inc.
Valley Health Plan

San Mateo
Health Plan of San Mateo

Santa Barbara
Freedom Plan

Santa Rosa
Health Plan of the Redwoods

Stockton
St. Joseph's Omni Health Plan

Torrance
Greater South Bay Health Plan

Van Nuys
Health Net

Woodland Hills
CaliforniaCare
PruCare of California

Colorado

Aurora
Comprecare, Inc.

Colorado Spring
Health Network of Colorado Springs, Inc.

Denver
CIGNA Healthplan of Colorado, Inc.
Exclusive HealthCare of CO, Inc.
HMO Colorado
Humana Health Plan, Inc.
Kaiser Foundation Health Plan of Colorado
Lincoln National Health Plan, Inc.
MetLife HealthCare Network of Colorado, Inc.
PARTNERS Health Plan of Colorado, Inc.

Grand Junction
Rocky Mountain HMO

Monte Vista
HMO Health Plans, Inc.
Qual-Med, Inc.

Pueblo
Southern Colorado Health Plan, Inc.

Connecticut

Darien
Oxford Health Plan, Inc.

East Hartford
CIGNA Healthplan of Connecticut

Farmington
ConnectiCare, Inc.
Kaiser Foundation Health Plan, Northeast Region

Middletown
PARTNERS Health Plan of Southern New England

New Haven
Community Health Care Plan
Yale University Health Plan

North Haven
Constitution HealthCare, Inc.
M.D. Health Plan

Norwalk
Prudential Health Care Plan Inc. - PruCare of Connecticut

Shelton
Suburban Health Plan, Inc.
U.S. Healthcare

Trumbull
Physicians Health Service of Connecticut, Inc.

Delaware

Blue Bell
U.S. Healthcare, Inc.

Lester
CIGNA Healthplan of the Delaware Valley

Newark
HMO of Delaware, Inc., The
Total Health Plus, Inc.

New Castle
Principal Health Care of Delaware, Inc.

Wilmington
Healthcare Delaware

District Of Columbia

Washington
D.C. Chartered Health Plan, Inc.
George Washington University Health Plan, Inc.
Group Health Association, Inc.
Kaiser Foundation Health Plan of Mid-Atlantic States, Inc.

Florida

Coral Gables
CAC-Ramsay

Daytona Beach
Florida Health Care Plan, Inc.

Ft. Lauderdale
HIP Network of Florida, Inc.
Prudential Health Care Plan Inc. - PruCare of South FL.

Gainesville
AV-MED Health Plan

Hialeah
Association I.N.E.D, HMO, Inc.
Century Medical Center, Inc.
Pasteur Health Plan HMO

Jacksonville
Anthem Health Plans of Florida, Inc.
HEALTH OPTIONS, INC.
Principal Health Care of Florida. Inc.
Prudential Health Care System - PruCare of Jacksonville

Key West
Key Care Health Plans

Maitland
CIGNA Healthplan of Florida, Inc. - Maitland
Humana Medical Plan Inc. (Orlando)
MetLife HealthCare Network of Florida, Inc.
Prudential Health Care Plan, Inc. - PruCare of Orlando

Miami
CareFlorida
Greater Miami Health Care, Inc
Humana Medical Plan Inc. (South Florida)
JMH Health Plan
PCA Health Plans of Florida, Inc.

Miami Beach
Mt. Sinai Health Maintenance Organization

Miami Lakes
CIGNA Healthplan of South Florida
Family Health Plan, Inc.

Ormond Beach
Humana Medical Plan Inc.

Pensacola
Principal Health Care of FL dba/ Medical Center Health Plan

St. Petersburg
EQUICOR Health Plan of Florida Inc., a CIGNA Company

Tallahassee
Capital Group Health Service of Florida /Capital Healthplan
HealthPlan Southeast

Tampa
Aetna Health Plans of Florida
CIGNA Healthplan of Florida, Inc. - Tampa
Humana Medical Plan Inc. (Tampa)
Prudential Health Care Plan - PruCare Of Tampa Bay

Winter Haven
Florida First Health Plan

Georgia

Atlanta
CIGNA Healthplan of Georgia, Inc.
Health 1st, Inc.
HMO Georgia
Kaiser Foundation Health Plan of Georgia, Inc.
MetLife HealthCare Network of Georgia, Inc.
PARTNERS Health Plan of Georgia, Inc.
Prudential Health Care Plan, Inc. - PruCare of Atlanta

Augusta
Master Health Plan, Inc.

Guam

Agana
Guam Memorial Health Plan (GMHP)

Tamuning
FHP, Inc.

Hawaii

Honolulu
Community Health Program
Health Plan Hawaii
Island Care
Kaiser Foundation Health Plan, Inc. - Hawaii Region
Pacific Health Care
Straub Clinic and Hospital

Idaho

Boise
Lincoln National Health Plan, Inc.

Illinois

Aurora
Dreyer HMO

Champaign
PersonalCare Insurance of Illinois, Inc.

Chicago
Chicago HMO Ltd.
Compass Health Care Plans
HMO Illinois
Humana-Michael Reese HMO
Illinois Masonic Community Health Plan

Illinois (continued)

Chicago (continued)

Maxicare Illinois, Inc.
Med-Connect HMO of Illinois
MultiCare HMO
PARTNERS Health Plan of Illinois (Chicago)
RUSH-Presbyterian-St. Luke's Health Plans, Inc.
Union Health Service, Inc.
University of Illinois HMO/ Plan Trust

Des Plaines

CIGNA Healthplan of Illinois

Flossmoor

American Health Care Providers d/b/a American HMO

Itasca

Share Health Plan of Illinois, Inc.

Lisle

HealthChicago, Inc.

Lombard

Great Lakes Health Plan

Maywood

MedCare

Naperville

Travelers Health Network of Illinois, Inc.

Rockford

Clinicare

Rosemont

Prudential Health Care Plan, Inc. - PruCare of Illinois

Schamburg

MetLife HealthCare Network of Illinois, Inc.

Urbana

CarleCare HMO (a product of Health Alliance Medical Plans)

Indiana

Columbus

Tri-Health Plan

Evansville

Physicians Health Network
Physicians Health Services (HMO), Inc.
Welborn HMO, A Division of Welborn Clinic

Fort Wayne

Lincoln National Health Plan
Physicians Health Plan of Northern Indiana

Indianapolis

Farm Bureau Insurance Managed Health Care Network
Health Maintenance of Indiana/ Key Health Plan
Maxicare Indiana
The M Plan

Lafayette

Arnett HMO, Inc.

South Bend

PARTNERS National Health Plan of Indiana, Inc.

Iowa

Davenport

Heritage National Health Plan, Inc.

Des Moines

Family Health Plan
HMO Iowa
Total Health Network of Iowa

Dubuque

Medical Associates Health Plan, Inc.

Souix City

Care Choices - Iowa/Mercy Alternative

West Des Moines

Share Health Plan of Iowa, Inc.

Kansas

Newton

Family Health Plan Corporation

Overland Park

CIGNA Healthplan of Kansas City
Lincoln National Health Plan of Kansas City, Inc.
MEDPLAN, Inc.
MetLife HealthCare Network of Kansas City, Inc.

Salina

EQUICOR Health Plan, Inc., a CIGNA Company

Shawnee Mission

Kaiser Foundation Health Plan of Kansas City, Inc.

Topeka

HMO Kansas, Inc.

Wichita

EQUICOR Health Plan, Inc., a CIGNA Company

Kentucky

Crestview Hills

ChoiceCare of Kentucky

Lexington

HealthWise of Kentucky Ltd.
Humana Health Care Plan, Inc.

Louisville

Alternative Health Delivery Systems, Inc.
HMO Kentucky, Inc.
Humana Health Plan Inc. (Louisville)
MetLife HealthCare Network of Kentucky, Inc.

Louisiana

Baton Rouge
CIGNA Healthplan of Louisiana, Inc.
Community Health Network of Louisiana
Gulf South Health Plans, Inc.
Ochsner Health Plan

Metairie
Maxicare Louisiana, Inc.
Ochsner Health Plan of New Orleans
PARTNERS Health Plan of Louisiana
Principal Health Care of Louisiana, Inc.
Travelers Health Network of Louisiana

Shreveport
CIGNA Healthplan of North Louisiana

Maine

Portland
HMO Maine

South Portland
Lincoln National Health Plan

Yarmouth
Healthsource Maine

Maryland

Baltimore
Chesapeake Health Plan, Inc.
HealthCare Corporation of the Mid-Atlantic (dba CareFirst)
Johns Hopkins Health Plan
PHN-HMO, Inc.
Potomac Health
Total Health Care, Inc.

Bethesda
Lincoln National Health Plan
PruCare of Washington, DC

Columbia
CIGNA Health Plan of Mid-Atlantic
Columbia Medical Plan, Inc.

Easton
Delmarva Health Care Plan, Inc.

Greenbelt
HealthPlus, Inc.

Rockville
M.D. Individual Practice Association, Inc.
Optimum Choice, Inc.

Timonium
Free State Health Plan, Inc.

Massachusetts

Boston
Medical West Community Health Plan, Inc.

Brookline
Harvard Community Health Plan

Cambridge
Bay State Health Care, Inc.
Harvard University Group Health Plan
Lahey Clinic - BCBS Health Maintenance Plan
MIT Health Plan
North Shore Health Plan

Canton
MetLife HealthCare Network of Massachusetts, Inc.

Dorchester
Neighborhood Health Plan Inc.

Leominster
Montachusett Health Plan

Northampton
Western Massachusetts Health Plan

Norwell
Pilgrim Health Care, Inc.

Pittsfield
Berkshire Health Plan

Springfield
CIGNA Healthplan of Massachusetts, Inc.
Health New England

Waltham
Tufts Associated Health Plan
U.S. Healthcare, Inc.

West Boylston
Fallon Community Health Plan

Worcester
Central Massachusetts Health Care, Inc.

W. Springfield
Community Health Plan: Massachusetts Region

Michigan

Ann Arbor
M-Care

Detroit
Comprehensive Health Services Inc.
Health Alliance Plan of Michigan
OmniCare Health Plan (formerly Michigan HMO)
Total Health Care, Inc.

Farmington Hill
Care Choices Health Plans/ Mercy Alternative

Flint
HealthPlus of Michigan /Genesee Health Care

Grand Rapids
Blue Care Network, Great Lakes

Michigan (continued)

Grand Rapids (continued)
Butterworth Health Plan
Grand Valley Health Plan

Holland
Lake Shore HMO

Lansing
Blue Care Network - Health Central
Physicians Health Plan, Inc.

Saginaw
Blue Care Network of East Michigan

Southfield
Blue Care Network of Southeast Michigan

Traverse City
NorthMed/HMO, Inc.

Troy
SelectCare MedExtend, Inc. /prev. Group Health Plan of MI

Two Harbors
First Plan HMO /formerly Community Health Ctr

Minnesota

Bloomington
Share Health Plan

Minneapolis
Group Health, Inc.
MedCenters Health Plan, Inc.
Metropolitan Health Plan
Physicians Health Plan of Minnesota
UCare

Rochester
Mayo Health Plan

St. Cloud
Central Minnesota Group Health Plan

St. Paul
Blue Plus
NWNL Health Network, Inc.

Missouri

Clayton
CIGNA Healthplan of St. Louis

Creve Coeur
Prudential Health Care Plan, Inc. - PruCare of St. Louis

Kansas City
BLUE-CARE INC.
Humana-Prime Health
Principal Health Care of Kansas City
Prudential Health Care Plan, Inc. - PruCare of Kansas City
Total Health Care

St. Louis
Blue Choice
Group Health Plan, Inc.
Lincoln National Health Plan
MetLife HealthCare Network, Inc.
PARTNERS HMO
Physicians Health Plan of Greater St. Louis, Inc.
Sanus Health Plan, Inc.
St. Louis Labor Health Institute

Montana

Helena
HMO Montana

Nebraska

Lincoln
HealthAmerica/ CapitalCare

Omaha
Exclusive HealthCare, Inc.
HMO Nebraska, Inc.
Principal Health Care of Nebraska, Inc.
Share Health Plan of Nebraska, Inc.

Nevada

Las Vegas
Health Plan of Nevada, Inc. - Las Vegas
Humana Medical Plan of Nevada, Inc.

Reno
Hospital Health Plan

New Hampshire

Concord
Healthsource New Hampshire

Nashua
Matthew Thornton Health Plan

Waltham
U.S. Healthcare, Inc.

New Jersey

Cranford
Medigroup, Inc.

Denville
CIGNA Healthplan of Northern New Jersey, Inc.
CoMED HMO - A CIGNA Company

Iselin
Aetna Health Plans of New Jersey, Inc.

Lester
CIGNA Healthplan of the Delaware Valley

Paramus
U.S. Healthcare, Inc.

New Jersey (continued)

Parsippany
Prudential Health Care Plan Inc. - PruCare of New Jersey

Robbinsville
HIP/Rutgers Health Plan, HIP of New Jersey Division

Somerset
HIP/Rutgers Health Plan, Rutgers Comm. HP Division

Trenton
Garden State Health Plan
Medigroup Central, Inc.

New Mexico

Albuquerque
FHP Of New Mexico, Inc.
FIRSTSOURCE, Inc.
Health Plus of New Mexico
Lovelace Health Plan, Inc.
Qual-MED - New Mexico Health Plan

New York

Albany
Capital District Physicians' Health Plan

Baldwinsville
Health Services-Medical Corp. dba Prepaid Health Plan
Independent Prepaid Health Plan (IPHP)

Bronx
The Bronx Health Plan

Brooklyn
Elderplan, Inc.

Buffalo
Community Blue, HMO of Blue Cross of Western New York, Inc
Health Care Plan, Inc.
Independent Health Association

Cooperstown
Community Health Plan: Bassett Region

Endwell
Foundation Health Plan (FHP)

Great Neck
Total Health HMO, Inc. - A CIGNA Company

Hauppauge
Prudential Health Care Plan Inc. - PruCare of New York

Jackson Heights
Sanus Health Plan of Greater New York/New Jersey

Kingston
Mid-Hudson Health Plan, (MHP), Inc.

Lake Success
MetLife HealthCare Network of New York, Inc.
U.S. Healthcare

Latham
Community Health Plan: Capital Area Region

Melville
ChoiceCare - Long Island

Newburgh
WellCare of New York, Inc.

New Hyde Park
Managed Health, Inc.

New York
Empire Blue Cross & Blue Shield Healthnet -
Health Insurance Plan of Greater New York
Metropolitan Health Plan/HMO

Poughkeepsie
Community Health Plan: Healthshield Region

Rochester
Blue Choice
Group Health
Rochester Area HMO, Inc./ d/b/a Preferred Care

Schenectady
Mohawk Valley Physicians Health Plan

Syracuse
Patient's Choice, Inc.
Travelers Health Network of New York, Inc. - Syracuse Div.

Tarrytown
Aetna Health Plans of New York, Inc.
Independent Health

Utica
BlueCARE Plus

White Plains
Physicians Health Services of New York, Inc.
Travelers Health Network of New York,Inc.-Metropolitan Div

North Carolina

Charlotte
Maxicare North Carolina, Inc.
Prudential Health Care Plan, Inc. - PruCare of Charlotte

Durham
HMO of North Carolina, Inc.
Personal Care Plan of North Carolina, Inc.

Greensboro
Physicians Health Plan of North Carolina, Inc.

Raleigh
Carolina Physicians Health Plan, Inc.
CIGNA Healthplan of NC, Inc. (Formerly EQUICOR Health Plan)

North Carolina
(continued)

Raleigh (continued)
Kaiser Foundation Health Plan of North Carolina
Lincoln National Health Plan
Total Health Care Plan, Inc.

Winston-Salem
PARTNERS National Health Plans of North Carolina

North Dakota

Fargo
Care Plan

Rugby
Heart of America HMO

Ohio

Bellaire
Health Guard

Cincinnati
ChoiceCare
Health Maintenance Plan
Humana Health Plan of Ohio, Inc.
Lincoln National Health Plan, Inc.
MagnaCare Health Plan
MetLife HealthCare Network of Ohio, Inc.
Prudential Health Care Plan, Inc. - PruCare of Cincinnati
University Health Maintenance Organization, Inc.

Cleveland
CIGNA Healthplan of Ohio, Inc. Cleveland
HMO Health Ohio
Kaiser Foundation Health Plan of Ohio
PARTNERS Health Plan of Northern Ohio, Inc.
Personal Physician Care of Ohio, Inc.
Prudential Health Care Plan - PruCare of Northern Ohio

Columbus
CIGNA Healthplan of Ohio, Inc. Columbus
Health Power of Columbus/ Family HealthNet of Ohio
Health Power of Dayton, Inc.
Physicians Health Plan of Ohio, Inc.
Principal Health Care of Ohio, Inc.
United Health Plan

Dayton
Day-Med Health Maintenance Plan, Inc.
Western Ohio Health Care Plan

Dublin
Prudential Health Care Plan, Inc. - PruCare of Central Ohio

Marion
HealthOhio, Inc.

Massillon
HomeTown Hospital Health Plan

Newark
Licking Memorial Hospital Health Plan

St. Clairsville
Health Plan of the Upper Ohio Valley, Inc.

Toledo
Family Health Plan
HMO Health Ohio
Medical Value Plan (MVP)
Paramount Health Care
Toledo Health Plan

Worthington
Hospital Choice Health Plan

Oklahoma

Oklahoma City
CIGNA Healthplan of OK, Inc. (Formerly EQUICOR Health Plan)
PacifiCare
PruCare of Oklahoma City

Tulsa
BlueLincs
PacifiCare of Oklahoma- Tulsa
Prudential Health Care Plan, Inc. - PruCare of Tulsa

Oregon

Clackamas
PACC Health Plans, Inc.

Eugene
HealthGuard Services, Inc. / SelectCare

Lake Oswego
PacifiCare of Oregon

Medford
Health Masters of Oregon

Portland
Health Maintenance of Oregon
Kaiser Foundation Health Plan of the Northwest
Qual-Med Oregon Health Plan
Sisters of Providence Good Health Plan of Oregon

Salem
Capitol Health Care

Pennsylvania

Bala Cynwyd
Aetna Health Plans of Eastern Pennsylvania

Bala-Cynwyd
Keystone Health Plan East, Inc.

Blue Bell
HMO PA - U.S. Healthcare

Bridgewater
Riverside Health Plan

Pennsylvania (continued)

Camp Hill
HealthAmerica Pennsylvania, Inc.
Keystone Health Plan Central

Concordville
Delaware Valley HMO

Danville
Geisinger Health Plan

Erie
Great Lakes Managed Care, Inc.

Horsham
Prudential Health Care Plan Inc. - PruCare of Philadelphia

King of Prussia
Vista Health Plan

Lancaster
HealthGuard of Lancaster Inc.

Lester
CIGNA Healthplan of the Delaware Valley

Philadelphia
Greater Atlantic Health Service, Inc.
Group Health Partnership
Healthcare Management Alternatives, Inc.
Mercy Health Plan

Pittsburgh
Aetna Health Plans of Western Pennsylvania
Central Medical Health Plan
HealthAmerica Pennsylvania, Inc.
Keystone Health Plan West, Inc.
U.S. Healthcare, Inc.

Wayne
Freedom Health Care

Wilkes-Barre
HMO of Northeastern PA

Rhode Island

Providence
HMO Rhode Island
Rhode Island Group Health Association, Inc. (RIGHA)

Warwick
MetLife HealthCare Network of Rhode Island, Inc.
Ocean State Physicians Health Plan, Inc.

South Carolina

Charleston
Healthsource South Carolina

Columbia
Companion Health Care Corp.
Physicians Health Plan of South Carolina

Greenville
Maxicare South Carolina, Inc.

South Dakota

Sioux Falls
DAKOTACARE

Tennessee

Brentwood
CIGNA Healthplan of TN, Inc. (Formerly EQUICOR Health Plan)

Chattanooga
CareChoice - Chattanooga

Knoxville
Tennessee First Health Plan

Memphis
CIGNA Health Plan of Tennessee (Formerly EQUICOR Health Plan
Prudential Health Care Plan, Inc. - PruCare of Memphis
Southern Health Plan, Inc. d/b/a The Apple Plan

Nashville
PARTNERS Health Plan of Tennessee
Prudential Health Care Plan, Inc. - PruCare of Nashville
Tennessee Primary Care Network, Inc.

Texas

Amarillo
Greater Amarillo Health Plan Inc.

Austin
PCA Health Plans of Texas, Inc
Prudential Health Care Plan, Inc. - PruCare of Austin
Travelers Health Network of Austin, Inc.

Corpus Christi
Coastal Bend Health Plan
Humana Health Plan of TX, Inc. dba Humana HP Corpus Christi

Dallas
Kaiser Foundation Health Plan of Texas
Prudential Health Care Plan, Inc. - PruCare of North Texas
Southwest, an Aetna Health Plan

El Paso
Rio Grande HMO, Inc.

Fort Worth
Harris Health Plan

Houston
Anthem Health Plans of Texas, Inc.
CIGNA Healthplan of Texas, Inc / Houston Division
PARTNERS National Health Plans

Texas (continued)

Houston (continued)

Prudential Health Care Plan, Inc. - PruCare of Houston
Sanus New York Life Health Plan/ Houston
Travelers Health Network - Houston Division

Irving

CIGNA Healthplan of Texas
MetLife HealthCare Network of Texas, Inc.
Sanus Texas Health Plan, Inc. / Dallas/Fort Worth

Richardson

Travelers Health Network - Dallas/ Ft. Worth

San Antonio

Humana Health Plan of TX, Inc. dba Humaña HP of San Antonio
PacifiCare of Texas, Inc.
Prudential Health Care Plan, Inc. - PruCare of San Antonio
Travelers Health Network of Texas, Inc. - San Antonio Div.

Temple

Scott and White Health Plan

Utah

Murray

Educators Health Care, Inc.

Salt Lake City

CIGNA Healthplan of Utah, Inc. (Formerly EQUICOR Health Plan
Deseret Healthcare
Employees Choice Health Option
FHP, Inc. (Utah Region)
HealthWise
IHC Care, Inc.
Physicians Health Plan of Utah
Utah Community Health Plan

Vermont

Burlington

Community Health Plan: Vermont Region

Virginia

Arlington

Physicians Health Plan, Inc./ d/b/a Physicians CareFirst

Falls Church

Aetna Health Plans of the Mid-Atlantic, Inc.

Glen Allen

EQUICOR Health Plan, Inc., a CIGNA Company

Norfolk

Travelers Health Network of Virginia, Inc.

Richmond

HealthKeepers of Virginia, Inc.
HMO Virginia, Inc.
Prudential Health Care Plan, Inc. - PruCare of Richmond
Southern Health Services

Vienna

CapitalCare, Inc.

Virginia Beach

EQUICOR Health Plan, Inc., a CIGNA Company
Optima Health Plan
Sentara Health Plan

Washington

Bellevue

Qual-Med Health Plan, formerly Foundation Health Plan

Mercer Island

Network Health Plan

Seattle

CIGNA Healthplan of Washington Inc.
Good Health Plan of Washington Inc.
Group Health Cooperative of Puget Sound
HealthPlus
HMO Washington
Pacific Health
Virginia Mason Health Plan

Wisconsin

Appleton

Network Health Plan of Wisconsin
United Health Of Wisconsin Insurance Co. Inc.

Eau Claire

Group Health Cooperative of Eau Claire
Midelfort Clinic Health Plan

Green Bay

Employer's Health Care Plan

Hudson

HMO Midwest

La Crosse

Greater La Crosse Health Plans, Inc.

Madison

AllHealth
Group Health Cooperative of South Central Wisconsin
Physicians Plus Insurance Corporation
Q Care
U-Care HMO, Inc.

Marshfield

Security Health Plan of WI/ d/b/a Greater Marshfield HP

Middleton

DeanCare HMO

Wisconsin (continued)

Milwaukee

Compcare Health Services Insurance Corporation

Family Health Plan Cooperative

Maxicare Health Insurance Company

MetLife HealthCare Network of Wisconsin, Inc.

PrimeCare Health Plan, Inc.

Samaritan Health Plan Insurance Corporation

Wisconsin Health Organization Insurance Corporation, Inc.

Prairie du Sac

HMO of Wisconsin Insurance Corporation

Wausau

Eau Claire Health Protection Plan

Greater Wisconsin Rapids Health Protection Plan

Green Bay Health Protection Plan

North Central Health Protection Plan

Oshkosh Area Health Protection Plan

Trane Health Protection Plan

1991

HMOs

INDIVIDUAL PROFILES BY STATE

Complete Health, Inc.

2160 Highland Ave.
Birmingham, AL 35205
Phone: (205) 933-7661

Executive Name:	William W. Featheringill
Title:	President and CEO
Medical Director:	Kenneth L. Burkhart, M.D.
Marketing:	A. G. Covin
Finance:	Joseph McSorley

Operational Date
03/01/1986

Model Type(s)
IPA

Service Area
State of Alabama

Enrollment
122,849 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Independent

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open-Ended Product:	Yes
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	2,398
Hospitals (Contracted With or Used Regularly):	47

Health Advantage Plans, Inc.

701 Lloyd Nolan Pkwy.
Fairfield, AL 35064
Phone: (205) 783-5292

Executive Name:	Pam Nichols
Title:	Director
Medical Director:	Robert Geller, M.D.
Marketing:	Gary Spencer
Finance:	Kirk King

Operational Date
09/01/1986

Model Type(s)
Staff
Group

Service Area
Jefferson, Shelby, Walker, Bibb, Blount, Tuscaloosa and St. Clair Counties

Enrollment
6,680 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Lloyd Noland Foundation

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	2
Physicians (Primary and Specialty):	300
Hospitals (Contracted With or Used Regularly):	2

Health Maintenance Group, Birmingham Division

936 South 19th Street
Birmingham, AL 35205
Phone: (205) 985-5590

Executive Name: E. Gene Thrasher
Title: President
Medical Director: Robert C. Geller, M.D.
Marketing: Leonard Jones
Finance: Phillip Pope

Operational Date
05/01/1976

Model Type(s)
Group

Service Area
Jefferson, Shelby, Bibb, Blount, Chilton, Walker, Winston, Coosa, Cullman, Fayette, St. Clair, Talladega, and Tuscaloosa Counties

Enrollment
7,961 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
BC & BS of Alabama

Managed By
BC & BS of Alabama

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	3
Physicians (Primary and Specialty):	53
Hospitals (Contracted With or Used Regularly):	1

Health Maintenance Group, Huntsville Division

495 Wynn Drive
Huntsville, AL 35805
Phone: (205) 726-9100

Executive Name: E. Gene Thrasher
Title: President
Medical Director: Charles H. Whigham, M.D.
Marketing: Tommy Hudgins
Finance: Phillip Pope

Operational Date
05/01/1988

Model Type(s)
IPA

Service Area
Madison, Morgan, Marshall, Lawrence, Limestone and Jackson Counties

Enrollment
1,317 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
BC & BS of Alabama

Managed By
BC & BS of Alabama

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	12
Hospitals (Contracted With or Used Regularly):	1

HMO-Mobile, Inc.

2700 Grant Street
Mobile, AL 36606
Phone: (205) 470-5900

Executive Name:	Douglas Tanner
Title:	Vice President/Operations
Medical Director:	John L. Dixon, M.D.
Marketing:	Michael Zorn
Finance:	Wayne Brannon

Operational Date
04/01/1989

Model Type(s)
Network

Service Area
Mobile, Baldwin, Washington, and Clarke counties in Alabama

Enrollment
7,956 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Infirmary Health Systems, Inc.

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open–Ended Product:	No
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	329
Hospitals (Contracted With or Used Regularly):	5

Mobile Health Plan d/b/a Prime Health

124 South University Blvd.
Mobile, AL 36608
Phone: (205) 342-0022

Executive Name:	Becky S. Holliman
Title:	Executive Director
Medical Director:	Wendy MacLeod, M.D., FAAP
Marketing:	Todd C. Skaggs
Finance:	Jeffrey D. Zoghby, CPA

Operational Date
10/01/1984

Model Type(s)
Staff

Service Area
Mobile and Baldwin Counties; southern portions of Washington County

Enrollment
26,176 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Prime Health

Managed By
Prime Health

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	39
Physicians (Primary and Specialty):	236
Hospitals (Contracted With or Used Regularly):	6

GHAA MEMBER

PARTNERS Health Plan of Alabama, Inc.

600 Beacon Parkway West
Suite 500
Birmingham, AL 35209
Phone: (205) 942-5787

Executive Name: Robert R. Vogel
Title: Executive Director
Medical Director: Robert Osburne, M.D.
Marketing: Jeffrey Winokur
Finance: Douglas Holland

Operational Date
06/01/1986

Model Type(s)
IPA

Service Area
Jefferson, St. Clair, Shelby, Walker, and Blount Counties

Enrollment
33,000 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Baptist Medical Centers

Managed By
Aetna Health Management

FEHBP:	Yes	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	650
Hospitals (Contracted With or Used Regularly):	5

Southeast Health Plan of Alabama, Inc.

104 Inverness Center Place
Suite 600
Birmingham, AL 35242
Phone: (205) 991-6000

Executive Name: George B. Salem
Title: President and CEO
Medical Director: Richard McLaughlin, M.D.
Marketing: Drew Wood
Finance: Greg Weyandt

Operational Date
01/01/1985

Model Type(s)
IPA

Service Area
State of Alabama

Enrollment
45,000 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Independent

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	2,000
Hospitals (Contracted With or Used Regularly):	50

Arizona Physicians IPA, Inc.

4041 N. Central Avenue
Building B
Phoenix, AZ 85012
Phone: (602) 274-6102

Executive Name: Joseph P. Anderson
Title: President and CEO
Medical Director: Arthur L. Pelberg, M.D.
Marketing: Jack Nock
Finance: Timothy J. Hyland, CPA

Operational Date
07/01/1985

Model Type(s)
IPA

Service Area
Statewide

Enrollment
96,000 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Samaritan HthSvc/Tucson MedCtr

Managed By
Schaller Anderson, Inc.

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	Yes		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	900
Hospitals (Contracted With or Used Regularly):	35

CIGNA Healthplan of Arizona, Inc. - Phoenix

11001 N. Black Canyon Highway
Suite 400
Phoenix, AZ 85029
Phone: (602) 942-4462

Executive Name: Clyde A. Wright, M.D.
Title: Regional Managed Care Officer
Medical Director: Zachary Gerbarg, M.D.
Marketing: Fred Dunlap
Finance: Don Blanka

Operational Date
11/01/1972

Model Type(s)
Staff

Service Area
Maricopa County

Enrollment
111,664 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
CIGNA Corporation, Inc.

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	Cost	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open-Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	15
Physicians (Primary and Specialty):	254
Hospitals (Contracted With or Used Regularly):	6

GHAA MEMBER

CIGNA Healthplan of Arizona, Inc. - Tucson

4907 E. Broadway
Suite 100
Tucson, AZ 85711
Phone: (602) 571-6500

Executive Name: John Harris, M.D.
Title: Exec. Director & Medical Dir.
Medical Director: John Harris, M.D.
Marketing: David Moonies
Finance: Mitchell Hall

Operational Date
01/01/1981

Model Type(s)
IPA
Staff

Service Area
Pima, Pinal, Chochise, Santa Cruz, Graham, and Greenlee Counties

Enrollment
23,348 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
CIGNA Corporation, Inc.

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	Prepaid Product	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open-Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	3
Physicians (Primary and Specialty):	387
Hospitals (Contracted With or Used Regularly):	9

GHAA MEMBER

CIGNA Healthplan of AZ,/dba CIGNA Private Practice Plan

11001 No. Black Canyon Highway
Phoenix, AZ 85029
Phone: (602) 942-4462

Executive Name: Clyde Wright, M.D.
Title: Regional Managed Care Officer
Medical Director: Robert F. Beauchamp, M.D.
Marketing: Fred Dunlap
Finance: Don Blanka

Operational Date
05/01/1986

Model Type(s)
IPA

Service Area
Statewide

Enrollment
25,099 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
CIGNA Corporation, Inc.

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	Prepaid Product	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open-Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	1,587
Hospitals (Contracted With or Used Regularly):	33

GHAA MEMBER

FHP, Inc.

1615 S. 52nd Street
Tempe, AZ 85281
Phone: (602) 966-6773

Executive Name:	Ryan Trimble, DDS
Title:	Regional Vice President
Medical Director:	Edward Hutt, M.D.
Marketing:	Robert Whiting
Finance:	Cliff Klima

Operational Date
02/01/1986

Model Type(s)
IPA
Staff

Service Area
Maricopa County, Pima County and portions of Pinal County

Enrollment
83,068 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
FHP, Inc.

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	Risk	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	Yes	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	6
Physicians (Primary and Specialty):	923
Hospitals (Contracted With or Used Regularly):	11

Health Horizons, Inc.

P.O. Box 13206
Tucson, AZ 85732-3206
Phone: (602) 747-2555

Executive Name:	William Leinbach
Title:	President
Medical Director:	William Farr, M.D.
Marketing:	Robert Snyder
Finance:	Susan Rawlings

Operational Date
07/01/1988

Model Type(s)
IPA

Service Area
Pima and Santa Cruz Counties

Enrollment
10,000 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Carondelet Health Care Corp.

FEHBP:	Yes	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	Prepaid Product	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	370
Hospitals (Contracted With or Used Regularly):	5

HMO Arizona

2444 W. Las Palmaritas Drive
P.O. Box 13466
Phoenix, AZ 85002
Phone: (602) 864-4252

Executive Name: Julie Holtorf
Title: Executive Director
Medical Director: Kenneth Smithson, M.D.
Marketing: Dave Quitno
Finance: Dave Ward

Operational Date
07/01/1987

Model Type(s)
IPA

Service Area
Maricopa, Pima, Cochise, and Santa Cruz Counties

Enrollment
30,000 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
BC & BS Arizona

FEHBP: No
Medicaid: No
Medicare: None
Federally Qualified HMO: No
Federally Qualified CMP: No

Other Lines of Business:

PPO: Yes
Trad. Insur: Yes
Open-Ended Product: Yes
Util. Review Services: Yes

Number of:

Medical Centers/Satellites: 0
Physicians (Primary and Specialty): 1,650
Hospitals (Contracted With or Used Regularly): 33

Humana Health Plan Inc. (Phoenix)

2231 E. Camelback Road
Suite 208
Phoenix, AZ 85016-3453
Phone: (602) 840-1851

Executive Name: Michael Seltzer
Title: Executive Director
Medical Director: Joel Bettigole, M.D.
Marketing: R. Davis/M. Elmer
Finance: Marty Schweinhart

Operational Date
09/01/1987

Model Type(s)
IPA

Service Area
Maricopa County

Enrollment
21,595 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Humana Inc.

FEHBP: Yes
Medicaid: No
Medicare: Risk
Federally Qualified HMO: Yes
Federally Qualified CMP: No

Other Lines of Business:

PPO: Yes
Trad. Insur: Yes
Open-Ended Product: No
Util. Review Services: No

Number of:

Medical Centers/Satellites: 0
Physicians (Primary and Specialty): 697
Hospitals (Contracted With or Used Regularly): 8

GHAA MEMBER

Intergroup Prepaid Health Services of Arizona, Inc.

2800 N. 44th Street
Suite 500
Phoenix, AZ 85008
Phone: (602) 820-1441

Executive Name: Rick Barrett
Title: President & CEO
Medical Director: Philip E. Dew, M.D.
Marketing: Scott Trenter
Finance: Carwin Y. Peterson

Operational Date
08/01/1984

Model Type(s)
Group
Network

Service Area
Maricopa County

Enrollment
104,000 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
IG Benefit Corp.

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	Prepaid Product	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open-Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	24
Physicians (Primary and Specialty):	1,350
Hospitals (Contracted With or Used Regularly):	30

GHAA MEMBER

Intergroup Prepaid Health Services of Arizona, Inc.

1010 N. Finance Center Drive
Suite 100
Tucson, AZ 85710
Phone: (602) 721-4444

Executive Name: Rick Barrett
Title: President & CEO
Medical Director: Philip E. Dew, M.D.
Marketing: Sharyn Breck
Finance: Carwin Y. Peterson

Operational Date
11/01/1981

Model Type(s)
Group
Network

Service Area
Pima and Cochise Counties

Enrollment
99,000 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
IG Benefit Corp.

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	Prepaid Product	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open-Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	67
Physicians (Primary and Specialty):	551
Hospitals (Contracted With or Used Regularly):	16

GHAA MEMBER

Lincoln National Health Plan, Inc.

7776 Pointe Parkway West
Ste. 100
Phoenix, AZ 85044
Phone: (602) 438-1005

Executive Name: Stephen Lindstrom
Title: Vice President/General Manager
Medical Director: Mark Kishel, M.D.
Marketing: Gerry Marting
Finance: Stephen Peterson

Operational Date
08/01/1984

Model Type(s)
IPA
Network

Service Area
Arizona

Enrollment
3,700 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Lincoln National Corporation

Managed By
Lincoln National Corporation

FEHBP:	No	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open-Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	1,700
Hospitals (Contracted With or Used Regularly):	23

GHAA MEMBER

Maricopa County Health Plan

2121 East Magnolia
Suite B
Phoenix, AZ 85034
Phone: (602) 389-4700

Executive Name: Foster M. Northrup
Title: Director
Medical Director: Leonard Tamsky, M.D.
Marketing: Richard Zazueta
Finance: Arthur Reeves

Operational Date
10/10/1982

Model Type(s)
Staff

Service Area
Maricopa County

Enrollment
38,085 as of 12/31/1990

Tax Status
Non-profit

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	Yes		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	14
Physicians (Primary and Specialty):	635
Hospitals (Contracted With or Used Regularly):	5

GHAA MEMBER

MetLife HealthCare Network of Arizona, Inc.

1314 N. 3rd Street
Ste. 300
Phoenix, AZ 85004
Phone: (602) 252-3846

Executive Name: Kathleen Garast
Title: Southwest Network Director
Medical Director: W.J. Semmens, M.D.
Marketing:
Finance:

Operational Date
07/01/1985

Model Type(s)
IPA

Service Area
Maricopa County

Enrollment
7,110 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
MetLife HealthCare Mgmt. Corp.

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	Yes
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	830
Hospitals (Contracted With or Used Regularly):	12

GHAA MEMBER

PARTNERS Health Plan of Arizona

5210 East Williams Circle
Suite 300
Tucson, AZ 85711
Phone: (602) 748-8020

Executive Name: Paul Zucarelli
Title: Executive Director
Medical Director: Drs. Buchbaum & Goldfein
Marketing: Jim Jones
Finance: Jeff Askam

Operational Date
09/01/1986

Model Type(s)
IPA
Group

Service Area
Cochise, Graham, Greenlee, Pima, Santa Cruz, Yuma, and Pihal Counties

Enrollment
56,000 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Aetna/Tucson Medical Center

Managed By
Aetna Health Management

FEHBP:	Yes	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open–Ended Product:	Yes
Trad. Insur:	No	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	5
Physicians (Primary and Specialty):	556
Hospitals (Contracted With or Used Regularly):	8

Samaritan Health Plan

5300 N. Central Avenue
Phoenix, AZ 85012
Phone: (612) 230-1555

Executive Name: Phyllis Biedess
Title: President & CEO
Medical Director: Louis Newton, M.D.
Marketing: John Heinsman
Finance: Chuck Phillips

Operational Date
01/01/1987

Model Type(s)
IPA

Service Area
State of Arizona

Enrollment
34,500 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Samaritan Health Services

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	900
Hospitals (Contracted With or Used Regularly):	10

American HMO

900 South Shackleford Road
#3 Financial Ctr., Suite 509
Little Rock, AR 72211
Phone: (501) 221-3534

Executive Name: Wayne Stephens
Title: Chief Operating Officer
Medical Director: Nalini Thakrar, M.D.
Marketing: Allan Graham
Finance: Ramakanth Rallapali

Operational Date
06/01/1985

Model Type(s)
Network

Service Area
Pulaski, Faulkner, Saline, Lonoke, and Jefferson Counties

Enrollment
8,533 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
American Health Care Providers

Managed By
American Health Care Providers

FEHBP: Yes
Medicaid: No
Medicare: None
Federally Qualified HMO: No
Federally Qualified CMP: No

Other Lines of Business:

PPO: Yes
Trad. Insur: No
Open–Ended Product: Yes
Util. Review Services: Yes

Number of:

Medical Centers/Satellites: 0
Physicians (Primary and Specialty): 339
Hospitals (Contracted With or Used Regularly): 9

Baptist Medical System HMO, Inc., d/b/a Health Advantage

10816 Executive Center Drive
Suite 300
Little Rock, AR 72211
Phone: (501) 221-1800

Executive Name: Jerry Blouin
Title: Executive Director
Medical Director: A. Chudy, M.D.
Marketing: Sam Bates
Finance: Randall Crow

Operational Date
07/01/1986

Model Type(s)
IPA

Service Area
Pulaski County

Enrollment
19,750 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Baptist Medical System

FEHBP: No
Medicaid: No
Medicare: None
Federally Qualified HMO: No
Federally Qualified CMP: No

Other Lines of Business:

PPO: Yes
Trad. Insur: No
Open–Ended Product: No
Util. Review Services: No

Number of:

Medical Centers/Satellites: 0
Physicians (Primary and Specialty): 400
Hospitals (Contracted With or Used Regularly): 3

HMO Arkansas, Inc.

P.O. Box 1460
Little Rock, AR 72203
Phone: (501) 221-8028

Executive Name: Mike Brown
Title: Executive Director
Medical Director: Robert Benafield, M.D.
Marketing: Marietta McCray
Finance: Jan Harrelson

Operational Date
12/01/1985

Model Type(s)
IPA

Service Area
Counties of Pulaski, Saline, Lonoke, Faulkner, Sebastian, Crawford, Scott, Logan, Franklin and Johnson

Enrollment
17,500 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
BC & BS of Arkansas

FEHBP:	No	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	400
Hospitals (Contracted With or Used Regularly):	8

United Health Care Plan HMO

P.O. Box 657
Bull Shoals, AR 72619
Phone: (501) 431-5558

Executive Name: Wayne H. Von Nessen, Ph.D.
Title: Executive Director
Medical Director: Larry A. Kelley, M.D.
Marketing:
Finance: Kathy Wunderlich

Operational Date
06/01/1985

Model Type(s)
Staff

Service Area
Marion and Baxter Counties

Enrollment
875 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Bull Shoals Comm Hosp & Clinic

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	Cost	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	1
Physicians (Primary and Specialty):	40
Hospitals (Contracted With or Used Regularly):	7

Aetna Health Plan of Southern California

303 E. Vanderbilt Way
Ste. 400, P.O. Box 50035
San Bernardino, CA 92412
Phone: (714) 824-1860

Executive Name: Thomas Williams
Title: Executive Director
Medical Director: Richard M. Burns, M.D.
Marketing:
Finance: Craig Dupont

Operational Date
08/05/1981

Model Type(s)
IPA

Service Area
Riverside, San Bernardino, Orange, Los Angeles Counties

Enrollment
110,000 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Aetna Life Insurance Co.

Managed By
Aetna Health Management

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open-Ended Product:	No
Trad. Insur:	Yes	Util. Review Services:	No

Number of:
Medical Centers/Satellites: 3
Physicians (Primary and Specialty): 5,000
Hospitals (Contracted With or Used Regularly): 68

GHAA MEMBER

Aetna Health Plan of San Diego

7676 Hazard Center Drive
San Diego, CA 92108
Phone: (619) 497-0046

Executive Name: Stanley Aronovitch, Sc.D.
Title: Executive Director
Medical Director: Mark Davis, M.D.
Marketing:
Finance: Drew Cassidy

Operational Date
08/31/1983

Model Type(s)
IPA

Service Area
San Diego County

Enrollment
60,000 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Aetna Life Ins. Co/Quality Net

Managed By
Aetna Health Management

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	Yes	Util. Review Services:	No

Number of:
Medical Centers/Satellites: 0
Physicians (Primary and Specialty): 1,000
Hospitals (Contracted With or Used Regularly): 12

AmeriMed

333 S. Arroyo Parkway
Pasadena, CA 91105
Phone: (818) 577-9896

Executive Name: Thomas A. Maloof
Title: President
Medical Director: Bruce Weiss, M.D.
Marketing: Michael Gallagher
Finance: Donald Comstock

Operational Date
01/01/1974

Model Type(s)
Network

Service Area
Los Angeles, San Bernardino, and Ventura Counties

Enrollment
53,000 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Century Medicorp, Inc.

Managed By
AmeriMed

FEHBP: No
Medicaid: Yes
Medicare: None
Federally Qualified HMO: No
Federally Qualified CMP: No

Other Lines of Business:

PPO: No
Trad. Insur: No
Open–Ended Product: No
Util. Review Services: No

Number of:

Medical Centers/Satellites:	210
Physicians (Primary and Specialty):	1,400
Hospitals (Contracted With or Used Regularly):	24

GHAA MEMBER

Bay Pacific Health Plan

1111 Bayhill Drive, Ste. 300
San Bruno, CA 94066
Phone: (415) 952-5000

Executive Name: Jay Gellert
Title: President & CEO
Medical Director: Joseph V. Cook, M.D.
Marketing: Dirk DeLange
Finance: John P. Harris

Operational Date
03/29/1979

Model Type(s)
IPA

Service Area
Alameda, Contra Costa, Marin, San Francisco, San Mateo, and Santa Clara Counties

Enrollment
116,217 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Independent

FEHBP: Yes
Medicaid: No
Medicare: Risk
Federally Qualified HMO: Yes
Federally Qualified CMP: No

Other Lines of Business:

PPO: No
Trad. Insur: No
Open–Ended Product: No
Util. Review Services: Yes

Number of:

Medical Centers/Satellites:	7
Physicians (Primary and Specialty):	3,333
Hospitals (Contracted With or Used Regularly):	28

GHAA MEMBER

Blue Shield of California HMO

Blue Shield Plaza
2 North Point
San Francisco, CA 94121
Phone: (415) 677-2681

Executive Name: Robert C. Nickel
Title: Senior Vice President, HMO
Medical Director: Dr. Arthur Riesenfeld
Marketing: Joseph Tyszkiewicz
Finance: Mike Ganahl

Operational Date
07/09/1988

Model Type(s)
Network

Service Area
Alameda, Contra Costa, San Francisco, Yolo, Del Norte, Humboldt, Trinity, Shasta Counties; portions of Sacramento, Solano, Santa Clara, San Mateo, Placer, Monterey, Los Angeles, Orange and Imperial Counties

Enrollment
21,119 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Blue Shield of California

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	6,714
Hospitals (Contracted With or Used Regularly):	69

GHAA MEMBER

Bridgeway Plan for Health

1700 California Street
Suite 500
San Francisco, CA 94109
Phone: (415) 563-7900

Executive Name: Robert E. Edmondson
Title: President and CEO
Medical Director: Robert Simons, M.D.
Marketing: Jerry Hill, Acting
Finance: John Volkober

Operational Date
10/01/1975

Model Type(s)
Network

Service Area
San Francisco, San Mateo, Alameda, Contra Costa, Marin, Solano, Napa, Yolo, Placer, and Sacramento Counties

Enrollment
59,407 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Northern California Health Ctr

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	Risk	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	23
Physicians (Primary and Specialty):	2,200
Hospitals (Contracted With or Used Regularly):	31

GHAA MEMBER

CaliforniaCare

21555 Oxnard Street
9th Floor
Woodland Hills, CA 91367
Phone: (818) 703-2602

Executive Name: Bernard Crowley
Title: Executive Director & V.P.
Medical Director: Steve Posar, M.D.
Marketing: Rusty Compton
Finance: Jaya Kurian

Operational Date
07/01/1986

Model Type(s)
Network

Service Area
State of California

Enrollment
309,227 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
BC of California

Managed By
BC of California

FEHBP:	Yes	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	1406
Physicians (Primary and Specialty):	7,518
Hospitals (Contracted With or Used Regularly):	191

CareAmerica Health Plans, Inc.

20520 Nordhoff Street
Chatsworth, CA 91311-6191
Phone: (818) 407-2222

Executive Name: Larry D. Gray
Title: President/CEO
Medical Director: S.Bloom,MD/J.Bartoli, MD
Marketing: Kandis Larkey
Finance: Paul Kimmins

Operational Date
12/01/1985

Model Type(s)
IPA

Service Area
Los Angeles, Orange, Riverside, San Bernardino and Ventura Counties

Enrollment
130,273 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
UniHealth America

FEHBP:	Yes	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	Risk	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open–Ended Product:	Yes
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	4,550
Hospitals (Contracted With or Used Regularly):	50

GHAA MEMBER

Chinese Community Health Plan

835 Jackson Street
San Francisco, CA 94133
Phone: (415) 397-3190

Executive Name:	K.C. Wong
Title:	Administrator
Medical Director:	Edward A. Chow, M.D.
Marketing:	Connie Tam
Finance:	Steve T[illegible]ang

Operational Date
10/01/1987

Model Type(s)
IPA

Service Area
City and County of San Francisco

Enrollment
5,500 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Chinese Hospital Association

Managed By
Chinese Hospital Association

FEHBP:	No	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	123
Hospitals (Contracted With or Used Regularly):	5

GHAA MEMBER

CIGNA Healthplan of Northern California

1999 Harrison Street
Ste. 1000
Oakland, CA 94612
Phone: (415) 273-8400

Executive Name:	Nina Auger
Title:	V.P. & General Manager
Medical Director:	Gifford Boyce-Smith, M.D.
Marketing:	Wayne Dahlgren
Finance:	Patricia Warren

Operational Date
08/01/1987

Model Type(s)
IPA

Service Area
Alameda, Contra Costa, Marin, San Francisco, San Mateo, Santa Clara, Santa Cruz, Solano, and Sonoma Counties

Enrollment
6,612 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
CIGNA Corporation, Inc.

Managed By
CIGNA Healthplans of CA

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	Prepaid Product	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open–Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	4,000
Hospitals (Contracted With or Used Regularly):	36

GHAA MEMBER

CIGNA Healthplan of San Diego

9808 Scranton Road
Suite 400
San Diego, CA 92121
Phone: (619) 457-5402

Executive Name:	Channing Wheeler
Title:	V.P. & General Manager
Medical Director:	Louis Filiatraut, M.D.
Marketing:	Jill Martin
Finance:	Patricia Warren

Operational Date
12/01/1983

Model Type(s)
IPA

Service Area
San Diego

Enrollment
25,299 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
CIGNA Corporation, Inc.

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	Prepaid Product	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open–Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	1,400
Hospitals (Contracted With or Used Regularly):	18

GHAA MEMBER

CIGNA Independent Practice Network

505 No. Brand Blvd.
Suite 500
Glendale, CA 91203
Phone: (818) 500-6262

Executive Name:	Bert B. Wagener
Title:	President
Medical Director:	Michael Owens, M.D.
Marketing:	Jay Sherman
Finance:	Patricia Warren

Operational Date
11/01/1985

Model Type(s)
IPA

Service Area
Los Angeles, Orange, Riverside, San Bernardino, Santa Barbara, and Ventura Counties

Enrollment
118,629 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
CIGNA Corporation, Inc.

Managed By
CIGNA Healthplans of CA

FEHBP:	No	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	Prepaid Product	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open–Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	4,000
Hospitals (Contracted With or Used Regularly):	62

GHAA MEMBER

CIGNA Medical Group Healthplan

505 No. Brand Blvd.
Suite 400
Glendale, CA 91203
Phone: (818) 500-6262

Executive Name: Bert B. Wagener
Title: President
Medical Director: James G. Bowerman, M.D.
Marketing: Jay Sherman
Finance: Patricia Warren

Operational Date
09/01/1929

Model Type(s)
Staff

Service Area
Los Angeles, Orange, Riverside, San Bernardino, Ventura Counties

Enrollment
315,784 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
CIGNA Corporation, Inc.

Managed By
CIGNA Healthplans of CA

FEHBP:	No	Federally Qualified HMO:	Yes
Medicaid:	Yes		
Medicare:	HCPP	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open-Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	26
Physicians (Primary and Specialty):	415
Hospitals (Contracted With or Used Regularly):	14

GHAA MEMBER

Coast Health Plan

5150 El Camino Real
Suite C10
Los Altos, CA 94022
Phone: (415) 967-5217

Executive Name: Denise L. Shull
Title: President and CEO
Medical Director: Lawrence William, M.D.
Marketing: Beatrice Hoppe
Finance: Armando Bautista

Operational Date
02/01/1987

Model Type(s)
Network

Service Area
Santa Clara County

Enrollment
2,100 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
El Camino Hospital District

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	500
Hospitals (Contracted With or Used Regularly):	3

Community Health Group

4380 Otay Valley Road
Ste. 207
Chula Vista, CA 92011
Phone: (619) 422-0422

Executive Name: Gabriel Arce
Title: CEO
Medical Director: Arthur Martinez, M.D.
Marketing: Joseph Garcia
Finance: Victor Gonzalez

Operational Date
11/01/1986

Model Type(s)
Staff

Service Area
Part of San Diego County

Enrollment
10,000 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
San Ysidro Health Center, Inc.

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	Yes		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	4
Physicians (Primary and Specialty):	62
Hospitals (Contracted With or Used Regularly):	6

GHAA MEMBER

Community Health Plan - LA Cty Dept. of Health Services

313 N. Figueroa Street
6th Floor West
Los Angeles, CA 90012
Phone: (213) 974-8137

Executive Name: Westley Sholes
Title: Executive Director
Medical Director: Beatriz Lares, M.D.
Marketing: Carol Fox
Finance: Jacqueline Motobo

Operational Date
03/01/1983

Model Type(s)
Staff

Service Area
Los Angeles County

Enrollment
10,779 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
LA County

FEHBP:	No	Federally Qualified HMO:	Yes
Medicaid:	Yes		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	7
Physicians (Primary and Specialty):	0
Hospitals (Contracted With or Used Regularly):	5

GHAA MEMBER

Contra Costa Health Plan

595 Center Avenue
Suite 100
Martinez, CA 94553
Phone: (415) 646-4653

Executive Name: Milton S. Camhi
Title: Executive Director
Medical Director: Steven Tremain (Acting)
Marketing: Jeff Barber
Finance: Richard Harrison (Acting)

Operational Date
01/01/1980

Model Type(s)
Staff

Service Area
Contra Costa County

Enrollment
18,561 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Contra Costa County

FEHBP:	No	Federally Qualified HMO:	Yes
Medicaid:	Yes		
Medicare:	Cost	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	5
Physicians (Primary and Specialty):	80
Hospitals (Contracted With or Used Regularly):	3

FHP, Inc.

18000 Studebaker Road
Suite 150
Cerritos, CA 90701
Phone: (714) 952-8706

Executive Name: David Engleberg
Title: Senior Vice President
Medical Director: Sheldon Glass, M.D.
Marketing: Clem Scharwath
Finance: Karen Schievelbein

Operational Date
01/01/1960

Model Type(s)
IPA
Staff
Group

Service Area
Los Angeles, Orange, Riverside, San Bernardino, and San Diego Counties

Enrollment
590,000 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
FHP, Inc.

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	Risk	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	Yes	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	19
Physicians (Primary and Specialty):	1,919
Hospitals (Contracted With or Used Regularly):	17

Foundation Health, A California Health Plan

3400 Data Drive
Rancho Cordova, CA 95670
Phone: (916) 631-5000

Executive Name:	Daniel P. Crowley
Title:	CEO
Medical Director:	Emmitt Smith, M.D.
Marketing:	Rick Corbett
Finance:	Jeffrey Elder

Operational Date
12/01/1977

Model Type(s)
IPA

Service Area
Amador, Alameda, Butler, Calaveras, Contra Costa, Fresno, Glenn, El Dorado, Merced, Nevadda, Placer, Sacramento, San Joaquin, Solano, Stanislaus, Sutter, Sonoma, Tehana, Yuba, Ventura, Tuolomne, Yolo, and Los Angeles Counties

Enrollment
295,000 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Foundation Health Corporation

Managed By
Foundation Health, Inc.

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	Prepaid Product	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	6,500
Hospitals (Contracted With or Used Regularly):	115

GHAA MEMBER

Freedom Plan

201 N. Salsipuedes Street
Santa Barbara, CA 93103
Phone: (805) 564-0072

Executive Name:	Leeba Lessin
Title:	CEO
Medical Director:	Robert McGinnis, M.D.
Marketing:	Steve Van Wart
Finance:	Larry Keller

Operational Date
01/01/1988

Model Type(s)
IPA

Service Area
Santa Barbara County (excluding Santa Ynez)

Enrollment
9,750 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Preferred Programs, Inc.

Managed By
United Health Care Corporation

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	228
Hospitals (Contracted With or Used Regularly):	6

GHAA MEMBER

Golden Bay Health Plan

1520 Stockton Street
San Francisco, CA 94133
Phone: (415) 398-2272

Executive Name:	Sophie Wong
Title:	President
Medical Director:	Daniel Chan, M.D.
Marketing:	Arthur Feagles
Finance:	Chung Tang

Operational Date
08/01/1988

Model Type(s)
Network

Service Area
San Francisco City and County

Enrollment
379 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
NorthEast Medical Services

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	270
Hospitals (Contracted With or Used Regularly):	4

Greater South Bay Health Plan

3625 Del Amo Boulevard
Suite 265
Torrance, CA 90503
Phone: (213) 214-3550

Executive Name:	Marc Mosser
Title:	President
Medical Director:	John Johnson, M.D.
Marketing:	Tricia Bartholomew
Finance:	John Yee

Operational Date
06/01/1989

Model Type(s)
Network

Service Area
Los Angeles

Enrollment
2,500 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Bay Shore Medical Group, Inc.

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	12
Physicians (Primary and Specialty):	500
Hospitals (Contracted With or Used Regularly):	6

HEALS, Personal Care Physician Health Plan

155 Grand Avenue
Oakland, CA 94612
Phone: (415) 465-9600

Executive Name:	Walt Woodbury
Title:	Chief Operating Officer
Medical Director:	William Popik, M.D.
Marketing:	Michael D'Hoostelaere
Finance:	Frank Wentworth

Operational Date
07/01/1981

Model Type(s)
IPA

Service Area
San Francisco, Alameda, San Mateo, Solano and Contra Costa Counties

Enrollment
94,000 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Qual-Med, Inc.

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	Prepaid Product	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	1,400
Hospitals (Contracted With or Used Regularly):	29

Health Net

P.O. Box 9103
Van Nuys, CA 91409
Phone: (818) 719-6800

Executive Name:	Roger F. Greaves
Title:	President and CEO
Medical Director:	Leonard D. Knapp, M.D.
Marketing:	Rita Duarte
Finance:	Gerald M. Cooper

Operational Date
02/01/1979

Model Type(s)
Network

Service Area
All of California

Enrollment
770,150 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Independent

Managed By
Independent

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	Yes	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	268
Physicians (Primary and Specialty):	17,300
Hospitals (Contracted With or Used Regularly):	153

GHAA MEMBER

Health Plan of San Mateo

1710 S. Amphlett Boulevard
Suite 201
San Mateo, CA 94402
Phone: (415) 573-9710

Executive Name:	Howard A. Kahn
Title:	Chief Executive Officer
Medical Director:	Myron S. Feinstein, M.D.
Marketing:	Katherine Mason
Finance:	James J. Sheremeta

Operational Date
12/01/1987

Model Type(s)
IPA

Service Area
San Mateo County; parts of Santa Clara and San Francisco Counties

Enrollment
32,000 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Independent

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	Yes		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	1,089
Hospitals (Contracted With or Used Regularly):	12

GHAA MEMBER

Health Plan of the Redwoods

3033 Cleveland Avenue
Santa Rosa, CA 95403
Phone: (707) 544-2273

Executive Name:	John W. Baxter
Title:	Executive Director
Medical Director:	Bradford Lundborg, M.D.
Marketing:	Charles Gardner
Finance:	Daniel Sloan

Operational Date
03/01/1980

Model Type(s)
IPA

Service Area
Sonoma, Marin, Mendocino and Lake Counties

Enrollment
76,029 as of 12/31/1990

Tax Status
Non-profit

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	Prepaid Product	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	750
Hospitals (Contracted With or Used Regularly):	14

GHAA MEMBER

InterValley Health Plan

300 South Park Avenue
Suite 300
Pomona, CA 91766
Phone: (714) 623-6333

Executive Name: James E. Taylor
Title: President
Medical Director: Alexander Bokor, M.D.
Marketing: C. Lawrence Thomas
Finance: Donald D. McCain

Operational Date
06/01/1979

Model Type(s)
IPA

Service Area
Los Angeles, Riverside and San Bernardino Counties

Enrollment
35,775 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Independent

FEHBP:	No	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	Risk	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	1,200
Hospitals (Contracted With or Used Regularly):	16

GHAA MEMBER

Kaiser Foundation Health Plan, Inc. - N. California Region

1950 Franklin Street
P. O. Box 12916
Oakland, CA 94604
Phone: (415) 987-2703

Executive Name: David Pockell
Title: Senior VP & Regional Manager
Medical Director: Bruce Sams, M.D.
Marketing: Jerry Fleming
Finance: William E. Rose

Operational Date
01/01/1945

Model Type(s)
Group

Service Area
Alameda, Contra Costa, Marin, Napa, Sacramento, San Francisco, San Mateo, Santa Clara, Solano, Sonoma, and Yolo counties and portions of Amador, El Dorado, Fresno, Kings, Madara, Placer, San Joaquin, Sutter, Tulare and Yuba counties

Enrollment
2,435,527 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Kaiser Foundation Health Plan

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	Yes		
Medicare:	Cost	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	29
Physicians (Primary and Specialty):	3,037
Hospitals (Contracted With or Used Regularly):	17

GHAA MEMBER

Kaiser Foundation Health Plan, Inc.-S. California Region

Walnut Center
393 East Walnut Street
Pasadena, CA 91188
Phone: (818) 405-5000

Executive Name: Hugh A. Jones
Title: Sr. VP & Regional Manager
Medical Director: Frank E. Murray, M.D.
Marketing: L. Jerome Ashford
Finance: Ronald Koeneke

Operational Date
01/01/1945

Model Type(s)
Group

Service Area
Bakersfield Area; Los Angeles, Orange, San Bernardino, Riverside and San Diego Counties

Enrollment
2,277,304 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Kaiser Foundation Health Plan

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	Yes		
Medicare:	Risk Cost	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	Yes
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	10
Physicians (Primary and Specialty):	2,300
Hospitals (Contracted With or Used Regularly):	50

GHAA MEMBER

Lifeguard Inc.

P.O. Box 5506
San Jose, CA 95150
Phone: (408) 943-9400

Executive Name: Dorothy Emerson O'Neill
Title: Executive VP & COO
Medical Director: Robert D. Burnett, M.D.
Marketing: Terry Leuthauser
Finance: Ron Wojtaszek

Operational Date
02/01/1979

Model Type(s)
IPA

Service Area
12 counties in central California and the Bay area

Enrollment
134,000 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Independent

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	Prepaid Product	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	3,500
Hospitals (Contracted With or Used Regularly):	49

Lincoln National Health Plan

3875 Hopyard Road
Pleasanton, CA 94566
Phone: (415) 847-7284

Executive Name: Terry P. Bayer
Title: President
Medical Director: James Moffat, M.D.
Marketing: Craig Cameron
Finance: Je[illegible] [illegible]rrell

Operational Date
04/01/1978

Model Type(s)
IPA
Network

Service Area
San Diego, Los Angeles, Orange, Ventura, San Bernardino, San Mateo, San Francisco, Alamedo, Contra Costa, and Santa Clara Counties

Enrollment
97,200 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Lincoln National Corporation

Managed By
Lincoln National Corporation

FEHBP: Yes
Medicaid: Yes
Medicare: None
Federally Qualified HMO: Yes
Federally Qualified CMP: No

Other Lines of Business:

PPO: Yes
Trad. Insur: Yes
Open-Ended Product: Yes
Util. Review Services: Yes

Number of:

Medical Centers/Satellites:	141
Physicians (Primary and Specialty):	6,400
Hospitals (Contracted With or Used Regularly):	110

GHAA MEMBER

Loma Linda Health Plan

268 W. Hospitality Lane
Suite 205
San Bernardino, CA 92408
Phone: (714) 885-8899

Executive Name: Linda Hodges
Title: President
Medical Director: Bruce A. Weiss, M.D.
Marketing: Kevin D. Houska
Finance: Donald S. Comstock

Operational Date
03/01/1987

Model Type(s)
Network

Service Area
Riverside and San Bernardino Counties

Enrollment
6,600 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
AmeriMed

Managed By
None

FEHBP: No
Medicaid: No
Medicare: Prepaid Product
Federally Qualified HMO: No
Federally Qualified CMP: No

Other Lines of Business:

PPO: No
Trad. Insur: No
Open-Ended Product: No
Util. Review Services: Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	0
Hospitals (Contracted With or Used Regularly):	8

Maxicare (Southern California)

1149 S. Broadway
Los Angeles, CA 90015
Phone: (213) 742-0900

Executive Name: Jack Horn
Title: General Manager/V.P.
Medical Director: William Weil, M.D.
Marketing: Jerry Payne
Finance: Gene Froelich, CFO

Operational Date
01/01/1973

Model Type(s)
IPA
Network

Service Area
All counties in California

Enrollment
112,000 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Maxicare Health Plans, Inc.

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	200
Physicians (Primary and Specialty):	6,000
Hospitals (Contracted With or Used Regularly):	146

Maxicare - Northern California

1350 Bayshore Highway
Suite 210
Burlingame, CA 94010
Phone: (415) 375-8600

Executive Name: Jack Horn
Title: VP, General Manager
Medical Director: William Weil, M.D.
Marketing: Lawrence Levine
Finance: Richard A. Link

Operational Date
01/01/1984

Model Type(s)
IPA

Service Area
San Francisco, Marin, San Mateo, Santa Clara, Santa Cruz, Yolo, Placer, Sacramento, Alameda, and Contra Costa Counties

Enrollment
18,000 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Maxicare Health Plans, Inc.

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	3,400
Hospitals (Contracted With or Used Regularly):	30

MetLife Healthcare Network of California, Inc.

4500 E. Pacific Coast Highway
Ste. 600
Long Beach, CA 90804
Phone: (213) 498-5200

Executive Name: Bud Volberding
Title: CEO
Medical Director: Paul Bluestein, M.D.
Marketing:
Finance:

Operational Date
07/01/1986

Model Type(s)
IPA

Service Area
Alameda, Santa Clara, San Mateo, San Francisco, Contra Costa, Orange, San Bernardino, Riverside, Los Angeles and Ventura Counties

Enrollment
59,843 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
MetLife HealthCare Mgmt. Corp.

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	4,189
Hospitals (Contracted With or Used Regularly):	57

GHAA MEMBER

National Med

1005 W. Orangeburg, Suite B
Modesto, CA 95350
Phone: (209) 527-3350

Executive Name: Clive Riddle
Title: Chief Executive Officer
Medical Director: Eric Ostrom, M.D.
Marketing: Paul Vogelzang
Finance: John Plappert

Operational Date
05/01/1985

Model Type(s)
IPA

Service Area
Stanislaus, Merced, San Joaquin, and Tuolumne Counties

Enrollment
28,094 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
National Medical Enterprises

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	Prepaid Product	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open-Ended Product:	No
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	803
Hospitals (Contracted With or Used Regularly):	11

GHAA MEMBER

On Lok Senior Health Services

1441 Powell Street
San Francisco, CA 94133
Phone: (415) 989-2578

Executive Name: Marie Louise Ansak
Title: Executive Director
Medical Director: Harry Lee, M.D.
Marketing:
Finance: Charles Wu

Operational Date
05/01/1985

Model Type(s)
IPA

Service Area
Special Demo project serving frail elderly in San Francisco

Enrollment
320 as of 12/31/1990

Tax Status
Non-profit

FEHBP:	No	Federally Qualified HMO:	Yes
Medicaid:	Yes		
Medicare:	Risk	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	60
Hospitals (Contracted With or Used Regularly):	4

PacifiCare of California

5995 Plaza Drive
Cypress, CA 90630-5028
Phone: (714) 952-1121

Executive Name: Richard Lipeles
Title: President
Medical Director: William Osheroff, M.D.
Marketing: Michael J. Lombardi
Finance: David Barr

Operational Date
01/01/1979

Model Type(s)
Network

Service Area
Counties of Los Angeles, Orange, Riverside, San Bernardino, San Diego and Ventura

Enrollment
495,000 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
PacifiCare Health Systems

Managed By
PacifiCare Health Systems

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	Risk Cost	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	193
Physicians (Primary and Specialty):	6,985
Hospitals (Contracted With or Used Regularly):	144

GHAA MEMBER

PCA Health Plans of California

3201 Del Paso Boulevard
Sacramento, CA 95815
Phone: (916) 921-1113

Executive Name: Rodney P. Spencer
Title: President and CEO
Medical Director: Sami C. Haddad, M.D.
Marketing: Troy Farha
Finance: Jeffrey Klein

Operational Date
06/01/1975

Model Type(s)
IPA
Group

Service Area
Sacramento, Yolo, El Dorado and Placer Counties

Enrollment
17,646 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Physician Corp. of America

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	Risk	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	563
Hospitals (Contracted With or Used Regularly):	10

GHAA MEMBER

PruCare of California

5800 Canoga Avenue
Woodland Hills, CA 91367
Phone: (818) 712-5399

Executive Name: Kathy Swenson
Title: President
Medical Director: Jeffrey Kamil, M.D.
Marketing:
Finance: David Taaffe

Operational Date
07/01/1990

Model Type(s)
Network

Service Area
Los Angeles, Riverside, San Bernardino, Orange, Ventura, Santa Barbara, San Fernando Valley, San Diego, San Mateo, Santa Clara, Marin, San Francisco, Sonoma, Contra Costa, Alameda, and Solano Counties

Enrollment
167,557 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
The Prudential Insurance Co.

Managed By
PruCare of California

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open-Ended Product:	Yes
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	18,258
Hospitals (Contracted With or Used Regularly):	205

GHAA MEMBER

Scan Health Plan

521 East 4th Street
Long Beach, CA 90802
Phone: (213) 435-0380

Executive Name: Sam L. Ervin
Title: President & CEO
Medical Director: Tim Schwab, M.D.
Marketing: Louise Pendergrass
Finance: Keith Quinlivan

Operational Date
03/01/1985

Model Type(s)
IPA

Service Area
Greater Long Beach area, Los Angeles and Orange Counties

Enrollment
2,431 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Senior Care Action Network

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	Yes		
Medicare:	Risk	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	255
Hospitals (Contracted With or Used Regularly):	2

GHAA MEMBER

St. Joseph's Omni Health Plan

1805 N. California, Ste. 303
Stockton, CA 95204
Phone: (209) 466-6664

Executive Name: David Moscovic
Title: President & CEO
Medical Director: Robert Westafer, M.D.
Marketing: A. McCullum,M.E. Williams
Finance: Eric Nielsen

Operational Date
02/01/1986

Model Type(s)
IPA

Service Area
San Joaquin County, Stanislaus County

Enrollment
26,000 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
St. Joseph Med Ctr & Omni IPA

Managed By
Omni Health Plan

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open–Ended Product:	Yes
Trad. Insur:	No	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	2
Physicians (Primary and Specialty):	520
Hospitals (Contracted With or Used Regularly):	12

TakeCare Corporation

2300 Clayton Road
Suite 1000
Concord, CA 94520
Phone: (415) 246-1300

Executive Name:	R. Judd Jessup
Title:	President
Medical Director:	Gerry Sarnat, M.D.
Marketing:	Robert Fahlman
Finance:	Dennis L. Gates

Operational Date
05/01/1978

Model Type(s)
IPA
Network

Service Area
Northern California; Los Angeles, Orange, Ventura, San Bernardino, Riverside Counties

Enrollment
239,040 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Independent

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	152
Physicians (Primary and Specialty):	2,000
Hospitals (Contracted With or Used Regularly):	110

The Health Plan of America

505 South Main Street
Suite 300
Orange, CA 92668
Phone: (714) 972-9200

Executive Name:	Lawrence N. Kugelman
Title:	CEO & President
Medical Director:	John H. Austin, M.D.
Marketing:	David M. Horn
Finance:	Donna J. Rockenbach

Operational Date
12/01/1980

Model Type(s)
IPA
Group

Service Area
State of California

Enrollment
115,000 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
St. Joseph's Health System

Managed By
H.P.A. Management Systems, Inc

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	9,000
Hospitals (Contracted With or Used Regularly):	125

Travelers Health Network of Ca., Inc. -Sacramento/Fresno

2729 Prospect Park Drive
Suite 208
Rancho Cordova, CA 95670
Phone: (916) 631-3872

Executive Name: Ann Carder
Title: Executive Director
Medical Director: Dennis Collins, M.D.
Marketing: Douglas C. Elkins
Finance: Richard Riggs

Operational Date
10/01/1985

Model Type(s)
IPA

Service Area
Cities of Fresno, Madeira & surrounding communities; County of Sacramento and parts of Nevada, Placer, Yolo and El Dorado counties

Enrollment
6,089 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
The Travelers Health Network

Managed By
The Travelers Health Network

FEHBP:	No	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open–Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites: 0
Physicians (Primary and Specialty): 1,200
Hospitals (Contracted With or Used Regularly): 12

GHAA MEMBER

United Health Plan

3405 West Imperial Highway
Inglewood, CA 90303
Phone: (213) 671-3465

Executive Name: Clyde W. Oden, O.D., MPH
Title: President & CEO
Medical Director: Vacant
Marketing: Vacant
Finance: R. Stevens Shean, CPA

Operational Date
04/01/1973

Model Type(s)
Network

Service Area
Los Angeles and Orange Counties

Enrollment
63,338 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Independent

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	Yes		
Medicare:	Risk	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites: 43
Physicians (Primary and Specialty): 1,300
Hospitals (Contracted With or Used Regularly): 33

GHAA MEMBER

Universal Care Health Plan

2360 Pacific Avenue
Long Beach, CA 90806
Phone: (213) 424-6200

Executive Name:	Howard E. Davis
Title:	President/CEO
Medical Director:	John Adams
Marketing:	Jay B. Davis
Finance:	Jeffrey V. Davis

Operational Date
10/15/1985

Model Type(s)
Staff
Network

Service Area
Southern Los Angeles/Orange County

Enrollment
30,500 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Independent

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	Yes		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open–Ended Product:	No
Trad. Insur:	Yes	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	14
Physicians (Primary and Specialty):	350
Hospitals (Contracted With or Used Regularly):	6

Valley Health Plan

750 South Bascom Avenue
San Jose, CA 95198
Phone: (408) 299-[illegible]100

Executive Name:	Roger W. Wells
Title:	Director
Medical Director:	Kent Imai, M.D.
Marketing:	
Finance:	

Operational Date
12/16/1985

Model Type(s)
Staff

Service Area
Santa Clara County

Enrollment
3,213 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Independent

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	5
Physicians (Primary and Specialty):	100
Hospitals (Contracted With or Used Regularly):	1

ValuCare

1111 E. Herndon, Suite 202
P.O. Box 25790
Fresno, CA 93729-5790
Phone: (209) 435-8366

Executive Name:	John Cronin
Title:	President and CEO
Medical Director:	Douglas Owyang, M.D.
Marketing:	Thomas Pace
Finance:	Andy Fernandez

Operational Date
09/01/1985

Model Type(s)
IPA

Service Area
Madera, Fresno, Kings, Mariposa, Tulare, and Merced Counties in Central California

Enrollment
36,347 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Independent

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	Prepaid Product	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	525
Hospitals (Contracted With or Used Regularly):	10

GHAA MEMBER

VIP Health Plan

P.O. Box 5087
Oxnard, CA 93031-5087
Phone: (805) 988-0277

Executive Name:	Thomas A. Diaz
Title:	President
Medical Director:	Gerald Zard, M.D.
Marketing:	Lisa Shippy
Finance:	Donald Comstock

Operational Date
09/01/1982

Model Type(s)
IPA

Service Area
Ventura County

Enrollment
30,000 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Century MediCorp

FEHBP:	No	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	411
Hospitals (Contracted With or Used Regularly):	11

CIGNA Healthplan of Colorado, Inc.

950 S. Cherry Street
Ste. 1414
Denver, CO 80222
Phone: (303) 782-9109

Executive Name:	Terry D. Nimnicht
Title:	Regional Managed Care Officer
Medical Director:	David Berenbein, M.D.
Marketing:	Dennis Mowas
Finance:	

Operational Date
07/01/1986

Model Type(s)
IPA

Service Area
Adams, Arapahoe, Boulder, Denver, El Paso, Pueblo, Teller, Larimer, Weld, Douglas and Jefferson Counties

Enrollment
10,458 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
CIGNA Corporation, Inc.

FEHBP:	No	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	Prepaid Product	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open–Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	2,200
Hospitals (Contracted With or Used Regularly):	12

GHAA MEMBER

Comprecare, Inc.

P.O. Box 441170
Aurora, CO 80044
Phone: (303) 695-6685

Executive Name:	Eric D. Sipf
Title:	CEO
Medical Director:	Val C. Dean, M.D.
Marketing:	Jerry Presley
Finance:	Greg R. Huls

Operational Date
07/01/1974

Model Type(s)
IPA

Service Area
Counties of Adams, Arapahoe, Boulder, Clear Creek, Denver, Douglas, Elbert, El Paso, Gilpin, Grand, Jefferson, Larimer, Summit, Teller, and Weld

Enrollment
166,375 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
American Medical International

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	Risk Prepaid Product	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	Yes
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	1,935
Hospitals (Contracted With or Used Regularly):	26

GHAA MEMBER

Exclusive HealthCare of CO, Inc.

4582 South Ulster St. Parkway
Stanford Place 3, Suite 103
Denver, CO 80237
Phone: (303) 796-0021

Executive Name: Dick L. Easley
Title: President
Medical Director: Wesley G. Wilhelm, M.D.
Marketing: Les Swick
Finance: Robert Hood

Operational Date
06/01/1989

Model Type(s)
Network

Service Area
Denver, Jefferson, Douglas, Arapahoe, Adams and Boulder counties

Enrollment
1,500 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Mutual of Omaha

FEHBP: No
Medicaid: No
Medicare: None
Federally Qualified HMO: No
Federally Qualified CMP: No

Other Lines of Business:

PPO: No
Trad. Insur: No
Open–Ended Product: No
Util. Review Services: Yes

Number of:

Medical Centers/Satellites: 0
Physicians (Primary and Specialty): 752
Hospitals (Contracted With or Used Regularly): 8

Health Network of Colorado Springs, Inc.

P.O. Box 1326
Colorado Spring, CO 80901
Phone: (719) 475-5025

Executive Name: Ron Burnside
Title: President & CEO
Medical Director: David Wolf, M.D.
Marketing: Ed Arangio
Finance: Richard Eitel

Operational Date
04/01/1986

Model Type(s)
IPA

Service Area
El Paso, Teller and Park Counties and portions of Fremont and Lincoln Counties

Enrollment
9,082 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Physicians Network of Co.Sprng

Managed By
Memorial Hospital

FEHBP: No
Medicaid: No
Medicare: None
Federally Qualified HMO: Yes
Federally Qualified CMP: No

Other Lines of Business:

PPO: No
Trad. Insur: No
Open–Ended Product: No
Util. Review Services: No

Number of:

Medical Centers/Satellites: 0
Physicians (Primary and Specialty): 180
Hospitals (Contracted With or Used Regularly): 4

GHAA MEMBER

HMO Colorado

700 Broadway #612
Denver, CO 80203
Phone: (303) 831-4114

Executive Name: James Ludwig
Title: President
Medical Director: Terry J. Sullivan, M.D.
Marketing: W. John Chenier, VP
Finance: Sam Weidman

Operational Date
01/01/1980

Model Type(s)
Network

Service Area
Huerfano, Otero, Crowley, Fremont, Pueblo, El Paso, Teller, Douglas, Denver, Adams, Arapahoe, Jefferson, Boulder, Larimer, Weld, Alamosa, Mineral, Conejos, Rio Grande, Costilla, Saguache, and Mesa Counties

Enrollment
63,518 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
BC & BS of Colorado

Managed By
Rocky Mountain Hlth Care Corp.

FEHBP: Yes
Medicaid: No
Medicare: Risk
Federally Qualified HMO: Yes
Federally Qualified CMP: No

Other Lines of Business:

PPO: No
Trad. Insur: No
Open–Ended Product: No
Util. Review Services: No

Number of:

Medical Centers/Satellites: 17
Physicians (Primary and Specialty): 3,000
Hospitals (Contracted With or Used Regularly): 29

GHAA MEMBER

HMO Health Plans, Inc.

95 W. 1st Avenue
Monte Vista, CO 81144
Phone: (719) 852-4055

Executive Name: Gwen Heller
Title: Executive Director
Medical Director: Dale Berkbigler, M.D.
Marketing: Gwen Heller
Finance: Keith Hovland

Operational Date
05/01/1975

Model Type(s)
IPA

Service Area
Counties of Alamosa, Costilla, Conejos, Rio Grande, Saquache, and Mineral

Enrollment
5,600 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Independent

Managed By
Health Systems Management

FEHBP: No
Medicaid: Yes
Medicare: Risk
Federally Qualified HMO: Yes
Federally Qualified CMP: No

Other Lines of Business:

PPO: No
Trad. Insur: No
Open–Ended Product: No
Util. Review Services: No

Number of:

Medical Centers/Satellites: 0
Physicians (Primary and Specialty): 1,000
Hospitals (Contracted With or Used Regularly): 23

Humana Health Plan, Inc.

3900 E. Mexico Avenue
Suite 800
Denver, CO 80210
Phone: (303) 691-6990

Executive Name:	James Cameron
Title:	Executive Director
Medical Director:	Scott Gilmer, M.D.
Marketing:	Sandra Peif
Finance:	

Operational Date
11/01/1988

Model Type(s)
IPA

Service Area
Adams, Arapahoe, Denver, Douglas, Boulder, and Jefferson Counties

Enrollment
3,816 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Humana Inc.

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	Prepaid Product	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	250
Hospitals (Contracted With or Used Regularly):	3

Kaiser Foundation Health Plan of Colorado

10350 East Dakota Avenue
Denver, CO 80231
Phone: (303) 344-7200

Executive Name:	Christopher L. Binkley
Title:	VP and Regional Manager
Medical Director:	Toby Cole, M.D.
Marketing:	Stephen Tomme
Finance:	E. Duane Eason

Operational Date
07/01/1969

Model Type(s)
Group

Service Area
Denver, Jefferson, Adams, Arapahoe, Boulder and Douglas Counties

Enrollment
244,590 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Kaiser Foundation Health Plan

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	Risk Cost	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	12
Physicians (Primary and Specialty):	344
Hospitals (Contracted With or Used Regularly):	3

GHAA MEMBER

Lincoln National Health Plan, Inc.

4582 S. Ulster St. Pkwy
Ste. 1100
Denver, CO 80237
Phone: (303) 779-4700

Executive Name: Stephen T. O'Dell
Title: V.P. and General Manager
Medical Director: Vacant
Marketing: Michael Fulk
Finance: Steven L. Peterson

Operational Date
10/01/1979

Model Type(s)
IPA
Network

Service Area
Denver, Adams, Arapahoe, Jefferson, Douglas, Larimer, Weld, Boulder, Pueblo, Fremont, Otero, Crowley, Huerfano, El Paso and Teller Counties

Enrollment
101,046 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Lincoln National Corporation

Managed By
Lincoln Nat Admin Svcs Corp.

FEHBP: Yes
Medicaid: No
Medicare: HCPP
Federally Qualified HMO: Yes
Federally Qualified CMP: No

Other Lines of Business:

PPO: Yes
Trad. Insur: Yes
Open-Ended Product: Yes
Util. Review Services: Yes

Number of:

Medical Centers/Satellites: 0
Physicians (Primary and Specialty): 1,473
Hospitals (Contracted With or Used Regularly): 25

GHAA MEMBER

MetLife HealthCare Network of Colorado, Inc.

1512 Larimer Street
Bridge Level
Denver, CO 80202
Phone: (303) 629-5331

Executive Name: Roger Friend
Title: President/CEO
Medical Director: Richard Augspurger, M.D.
Marketing:
Finance: Russell R. Hill, VP

Operational Date
03/01/1986

Model Type(s)
IPA

Service Area
Adams, Arapahoe, Boulder, Denver, Weld, Larimer, Marimar, Pueblo, El Paso, Jefferson and Teller Counties

Enrollment
15,845 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
MetLife HealthCare Mgmt. Corp.

FEHBP: No
Medicaid: No
Medicare: None
Federally Qualified HMO: No
Federally Qualified CMP: No

Other Lines of Business:

PPO: No
Trad. Insur: Yes
Open-Ended Product: Yes
Util. Review Services: No

Number of:

Medical Centers/Satellites: 0
Physicians (Primary and Specialty): 7,347
Hospitals (Contracted With or Used Regularly): 20

GHAA MEMBER

PARTNERS Health Plan of Colorado, Inc.

7979 E. Tufts Avenue Parkway
Suite 410
Denver, CO 80237
Phone: (303) 721-8880

Executive Name: Patrick Dowd
Title: Executive Director
Medical Director: Dr. Ginny Moore
Marketing: Jerry Banks
Finance:

Operational Date
01/01/1988

Model Type(s)
IPA

Service Area
Adams, Denver, Arapahoe, Boulder, Douglas and Jefferson Counties

Enrollment
13,000 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Aetna Life Insurance Co.

Managed By
Aetna Health Management

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open–Ended Product:	No
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	1,051
Hospitals (Contracted With or Used Regularly):	8

GHAA MEMBER

Qual-Med, Inc.

95 West First Avenue
Monte Vista, CO 81144
Phone: (719) 852-4055

Executive Name: Raymond M. Culp, M.D.
Title: President & CEO
Medical Director: Dale Berkbigler, M.D.
Marketing: John Wagner
Finance: Keith Hovland

Operational Date
04/16/1986

Model Type(s)
IPA

Service Area
Greater Denver, Colorado Springs, Pueblo, the Upper Arkansas Valley and the San Luis Valley

Enrollment
22,809 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Independent

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	Yes		
Medicare:	Risk Prepaid Product	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	Yes
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	1,400
Hospitals (Contracted With or Used Regularly):	18

Rocky Mountain HMO

2784 Crossroad Boulevard
Grand Junction, CO 81506
Phone: (303) 243-7050

Executive Name: Michael Weber
Title: Executive Director
Medical Director: Bruce Wilson, M.D.
Marketing: Marilyn Green
Finance: Bob Wilson

Operational Date
01/01/1974

Model Type(s)
IPA

Service Area
Mesa, Delta, Montrose, Ouray, San Miguel, Dolores, Rio Blanco and parts of Moffat & Garfield Counties

Enrollment
40,000 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Independent

Managed By
Rocky Mtn. Health Mgmt. Corp.

FEHBP: Yes
Medicaid: Yes
Medicare: Cost
Federally Qualified HMO: Yes
Federally Qualified CMP: No

Other Lines of Business:

PPO: No
Trad. Insur: Yes
Open-Ended Product: No
Util. Review Services: Yes

Number of:

Medical Centers/Satellites: 0
Physicians (Primary and Specialty): 206
Hospitals (Contracted With or Used Regularly): 13

Southern Colorado Health Plan, Inc.

41 Montebello Rd.
P.O. Box 958
Pueblo, CO 81002
Phone: (303) 545-6272

Executive Name: Ben Weindling
Title: President
Medical Director: Larry Walls, M.D.
Marketing: Holly Donley
Finance: Kim Montgomery

Operational Date
06/01/1986

Model Type(s)
IPA

Service Area
Crowley and Teller Counties

Enrollment
7,026 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Southern CO Health Equity Corp

FEHBP: No
Medicaid: No
Medicare: Prepaid Product
Federally Qualified HMO: No
Federally Qualified CMP: No

Other Lines of Business:

PPO: No
Trad. Insur: No
Open-Ended Product: No
Util. Review Services: No

Number of:

Medical Centers/Satellites: 2
Physicians (Primary and Specialty): 338
Hospitals (Contracted With or Used Regularly): 3

CIGNA Healthplan of Connecticut

Two Riverview Square
4th Floor
East Hartford, CT 06108
Phone: (203) 289-6088

Executive Name: Jay Rausch
Title: Health Plan Manager
Medical Director: Rosorio Noto, M.D.
Marketing: Jack Monnes
Finance: Robert Blum

Operational Date
06/01/1986

Model Type(s)
IPA

Service Area
Hartford, Tolland, Middlesex, New Haven, and Fairfield Counties

Enrollment
46,028 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
CIGNA Corporation, Inc.

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	1,500
Hospitals (Contracted With or Used Regularly):	22

GHAA MEMBER

Community Health Care Plan

221 Whitney Avenue
New Haven, CT 06511
Phone: (203) 787-3141

Executive Name: Carl J. Maleri
Title: President & CEO
Medical Director: Robert E. Scalettar, M.D.
Marketing: Robert C. Lesko
Finance: Salvatore A. Catardi

Operational Date
10/01/1971

Model Type(s)
Staff

Service Area
Fairfield, Hartford, Litchfield, Middlesex, and New Haven Counties

Enrollment
51,786 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
BC & BS of Connecticut

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	Prepaid Product	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	9
Physicians (Primary and Specialty):	250
Hospitals (Contracted With or Used Regularly):	10

GHAA MEMBER

ConnectiCare, Inc.

10 Waterside Drive
Farmington, CT 06032-3066
Phone: (203) 674-5700

Executive Name:	William Pierce, Jr.
Title:	President
Medical Director:	Alan H. Spiro, M.D.
Marketing:	James K. Claffey
Finance:	Paul A. Rubin

Operational Date
04/01/1982

Model Type(s)
IPA

Service Area
Hartford, Middlesex, Tolland and parts of Litchfield Counties

Enrollment
97,051 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Independent

FEHBP:	No	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	Prepaid Product	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	900
Hospitals (Contracted With or Used Regularly):	8

GHAA MEMBER

Constitution HealthCare, Inc.

370 Bassett Road
P.O. Box 500
North Haven, CT 06473-0500
Phone: (203) 234-2011

Executive Name:	Anthony J. Martin
Title:	President & CEO
Medical Director:	Drs. Ragusa and Russo
Marketing:	Alex Ungerleider
Finance:	Robert Butler

Operational Date
01/01/1984

Model Type(s)
IPA

Service Area
Hartford, Tolland and New Haven Counties; Greater Waterbury and Greater Fairfield areas

Enrollment
109,653 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
BC & BS of Connecticut, Inc.

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	3,128
Hospitals (Contracted With or Used Regularly):	26

GHAA MEMBER

Kaiser Foundation Health Plan, Northeast Region

76 Batterson Park Road
Farmington, CT 06034
Phone: (203) 678-6000

Executive Name:	Michael Dudley
Title:	V.P. & Regional Manager
Medical Director:	Simi Lyss, M.D.
Marketing:	
Finance:	Rick Newsome

Operational Date
06/01/1979

Model Type(s)
Group

Service Area
Hartford and Fairfield counties in CT; Hampshire, Franklin, and Hampden counties in MA; Westchester county in NY

Enrollment
115,000 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Kaiser Foundation Health Plan

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	Yes		
Medicare:	Risk Cost	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	13
Physicians (Primary and Specialty):	290
Hospitals (Contracted With or Used Regularly):	8

GHAA MEMBER

M.D. Health Plan

6 Devine Street
North Haven, CT 06473
Phone: (203) 776-5759

Executive Name:	Douglas A. Hayward
Title:	President and CEO
Medical Director:	Guy Van Syckle, M.D.
Marketing:	John Gilchrist
Finance:	Alexander Sommers

Operational Date
10/01/1987

Model Type(s)
IPA

Service Area
State of Connecticut

Enrollment
49,000 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
M.D. Enterprises, Inc.

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	2,300
Hospitals (Contracted With or Used Regularly):	36

GHAA MEMBER

Oxford Health Plan, Inc.

320 Post Road
Darien, CT 06820
Phone: (203) 656-1442

Executive Name: Stephen F. Wiggins
Title: CEO
Medical Director: Benjamin Safirstein, M.D.
Marketing: Bill Sullivan
Finance: James Toman

Operational Date
01/01/1988

Model Type(s)
Network

Service Area
Northern New Jersey, New York City (5 boroughs), Nassau, Suffolk, and Westchester Counties, NY; Fairfield County, CT

Enrollment
56,480 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Independent/Private

FEHBP:	Yes	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	Yes

Other Lines of Business:

PPO:	Yes	Open–Ended Product:	Yes
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	3,500
Hospitals (Contracted With or Used Regularly):	60

PARTNERS Health Plan of Southern New England

P.O. Box 1111
Middletown, CT 06457
Phone: (203) 638-6000

Executive Name: John G. Anderson
Title: Executive Director
Medical Director: Brett Gerstenhaber, M.D.
Marketing: Klaus Sturzebecher
Finance: Dennis Buhring

Operational Date
11/01/1987

Model Type(s)
IPA

Service Area
New Haven, Hartford, Fairfield, Middlesex, Litchfield, New London, Tolland and Windham Counties

Enrollment
19,500 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Aetna Life Ins/Local Providers

Managed By
Aetna Health Management

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open–Ended Product:	No
Trad. Insur:	Yes	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	2,000
Hospitals (Contracted With or Used Regularly):	8

Physicians Health Service of Connecticut, Inc.

120 Hawley Lane
Trumbull, CT 06611-5313
Phone: (203) 381-6400

Executive Name: Michael E. Herbert
Title: President
Medical Director: Richard C. O'Connor
Marketing: Robin Deitrick
Finance: Neil Kroke

Operational Date
09/01/1977

Model Type(s)
IPA

Service Area
Counties of Fairfield, New Haven, Middlesex, New London, Windham, parts of Tolland, Litchfield and Hartford Counties

Enrollment
138,302 as of 12/31/1990

Tax Status
For-profit

Managed By
PHS, Inc.

FEHBP: Yes
Medicaid: No
Medicare: Cost
Federally Qualified HMO: Yes
Federally Qualified CMP: No

Other Lines of Business:

PPO: No
Trad. Insur: No
Open-Ended Product: No
Util. Review Services: No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	1,900
Hospitals (Contracted With or Used Regularly):	18

Prudential Health Care Plan Inc. - PruCare of Connecticut

101 Merritt 7
Norwalk, CT 06851
Phone: (203) 849-1800

Executive Name: William J. Marino
Title: VP, Group Operations
Medical Director: John J. Tobin, M.D.
Marketing: John C. Gailbraith
Finance: Lewis Devendorf

Operational Date
10/11/1988

Model Type(s)
IPA

Service Area
Fairfield, Litchfield (part), and New Haven Counties

Enrollment
2,423 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
The Prudential Insurance Co.

FEHBP: No
Medicaid: No
Medicare: None
Federally Qualified HMO: Yes
Federally Qualified CMP: No

Other Lines of Business:

PPO: Yes
Trad. Insur: Yes
Open-Ended Product: Yes
Util. Review Services: No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	434
Hospitals (Contracted With or Used Regularly):	7

GHAA MEMBER

Suburban Health Plan, Inc.

680 Bridgeport Avenue
Shelton, CT 06484
Phone: (203) 926-8882

Executive Name: Theresa Atwood
Title: Executive Director
Medical Director: Kenneth Schwart, M.D.
Marketing: Terri Guidone
Finance: Diana J. Trumbley

Operational Date
02/01/1988

Model Type(s)
IPA

Service Area
Portions of New Haven, Fairfield, Litchfield

Enrollment
1,800 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Griffin Health Services Corp.

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	120
Hospitals (Contracted With or Used Regularly):	1

GHAA MEMBER

U.S. Healthcare

Trapp Falls Center
2 Trapp Falls Road
Shelton, CT 06484
Phone: (203) 929-2575

Executive Name: Michael A. Stocker, M.D.
Title: General Manager
Medical Director: Arlen Collins, M.D.
Marketing: Edward Dulik
Finance: Thomas A. Masci, Jr.

Operational Date
12/22/1986

Model Type(s)
IPA

Service Area
Fairfield, New Haven, Litchfield and Hartford Counties

Enrollment
12,000 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
U.S. Healthcare, Inc.

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	Yes
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	600
Hospitals (Contracted With or Used Regularly):	25

Yale University Health Plan

17 Hillhouse Avenue
New Haven, CT 06520
Phone: (203) 432-0123

Executive Name:	Stephanie S. Spangler, M.D.
Title:	Director
Medical Director:	Moreson H. Kaplan, M.D.
Marketing:	David Harrison
Finance:	Len Szturma

Operational Date
01/01/1971

Model Type(s)
Staff

Service Area
Greater New Haven County

Enrollment
27,500 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Yale University

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	1
Physicians (Primary and Specialty):	30
Hospitals (Contracted With or Used Regularly):	1

CIGNA Healthplan of the Delaware Valley

Airport Bus. Ctr.-Intl Court#1
100 Stevens Drive-Suite 200
Lester, PA 19113
Phone: (215) 595-3000

Executive Name:	Leo M. Carey
Title:	VP & Executive Director
Medical Director:	Norman R. Scott, M.D.
Marketing:	Larry Savage
Finance:	Dorothy McGilvery

Operational Date
02/01/1985

Model Type(s)
IPA

Service Area
Bucks, Chester, Delaware, Montgomery and Philadelphia Counties in PA; Atlantia, Burlington, Camden, Cape May, Cumberland, Gloucester, Mercer, Ocean and Salem Counties in NJ; Kent, New Castle, and Sussex Counties in DE

Enrollment
11,088 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
CIGNA Corporation, In

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open–Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	1,966
Hospitals (Contracted With or Used Regularly):	64

GHAA MEMBER

Healthcare Delaware

7th and Clayton Streets
P.O. Box 2860
Wilmington, DE 19805-0860
Phone: (302) 421-4140

Executive Name:	Andrew A. Zampini
Title:	Executive Director
Medical Director:	Thomas C. Scott, D.O.
Marketing:	Judith P. Firment
Finance:	Alan Krigstein

Operational Date
01/01/1987

Model Type(s)
IPA

Service Area
New Castle, Kent, and Sussex Counties

Enrollment
22,479 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Franciscan Services, Inc.

FEHBP:	Yes	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	434
Hospitals (Contracted With or Used Regularly):	3

GHAA MEMBER

HMO of Delaware, Inc., The

200 Hygeia Drive
P.O. Box 6008
Newark, DE 19714
Phone: (302) 421-2466

Executive Name: Robert Tremain
Title: President
Medical Director: R. Walter Powell, M.D.
Marketing: Dana Shreve
Finance: Robert Uberti

Operational Date
08/01/1983

Model Type(s)
Staff

Service Area
New Castle County

Enrollment
18,845 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
BC & BS of Delaware

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	2
Physicians (Primary and Specialty):	171
Hospitals (Contracted With or Used Regularly):	7

Principal Health Care of Delaware, Inc.

One Corporate Commons
100 West Commons Blvd. #300
New Castle, DE 19720
Phone: (302) 322-4700

Executive Name: Max F. Kenyon
Title: Executive Director
Medical Director: Thomas Mannis, M.D.
Marketing: Sandra Raciti
Finance: Claire Saibel

Operational Date
09/01/1986

Model Type(s)
IPA

Service Area
State of Delaware

Enrollment
35,000 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Principal Health Care, Inc.

FEHBP:	Yes	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	Prepaid Product	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open-Ended Product:	Yes
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	680
Hospitals (Contracted With or Used Regularly):	9

Total Health Plus, Inc.

200 Hygeia Drive
P.O. Box 6008
Newark, DE 19714
Phone: (302) 421-2466

Executive Name: Robert Tremain
Title: President
Medical Director: Henri Wendel, M.D.
Marketing: Dana S. Shreve
Finance: Robert Uberti

Operational Date
01/01/1986

Model Type(s)
IPA

Service Area
State of Delaware; New Castle, Kent and Sussex Counties

Enrollment
30,796 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
BC & BS of Delaware

FEHBP: No
Medicaid: No
Medicare: None
Federally Qualified HMO: No
Federally Qualified CMP: No

Other Lines of Business:

PPO: No
Trad. Insur: No
Open-Ended Product: No
Util. Review Services: No

Number of:

Medical Centers/Satellites: 0
Physicians (Primary and Specialty): 185
Hospitals (Contracted With or Used Regularly): 7

U.S. Healthcare, Inc.

980 Jolly Road
Box 1109
Blue Bell, PA 19422
Phone: (215) 628-4800

Executive Name: Michael Cardillo
Title: General Manager
Medical Director: Arthur Leibowitz, M.D.
Marketing: Scott Murphy
Finance: Thomas A. Masci, Jr.

Operational Date
10/15/1985

Model Type(s)
IPA

Service Area
All Delaware counties: Kent, Sussex and New Castle

Enrollment
8,000 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
U.S. Healthcare, Inc.

FEHBP: Yes
Medicaid: No
Medicare: None
Federally Qualified HMO: Yes
Federally Qualified CMP: No

Other Lines of Business:

PPO: No
Trad. Insur: No
Open-Ended Product: Yes
Util. Review Services: No

Number of:

Medical Centers/Satellites: 0
Physicians (Primary and Specialty): 214
Hospitals (Contracted With or Used Regularly): 5

D.C. Chartered Health Plan, Inc.

820 First Street, N.E.
Suite LL100
Washington, DC 20002-4205
Phone: (202) 636-2800

Executive Name: Dr. Robert L. Bowles, Jr., DBA
Title: President and CEO
Medical Director: William A. Pankey, M.D.
Marketing: Joyce Strain
Finance: Marcia G. Knight, CPA

Operational Date
04/19/1988

Model Type(s)
IPA

Service Area
Washington, DC

Enrollment
11,500 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Private Shareholders

Managed By
Dr. Robert L. Bowles, Jr. DBA

FEHBP: No
Medicaid: Yes
Medicare: None
Federally Qualified HMO: No
Federally Qualified CMP: No

Other Lines of Business:

PPO: No
Trad. Insur: Yes
Open-Ended Product: No
Util. Review Services: No

Number of:

Medical Centers/Satellites: 28
Physicians (Primary and Specialty): 108
Hospitals (Contracted With or Used Regularly): 8

GHAA MEMBER

George Washington University Health Plan, Inc.

1901 Pennsylvania Avenue, N.W.
Washington, DC 20006
Phone: (202) 676-5591

Executive Name: John E. Ott, M.D.
Title: CEO
Medical Director: Neeraj Kanwal, M.D.
Marketing:
Finance: Chet Hepburn

Operational Date
05/01/1972

Model Type(s)
Group

Service Area
Metropolitan Washington DC area

Enrollment
46,216 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
George Washington University

FEHBP: Yes
Medicaid: No
Medicare: Prepaid Product
Federally Qualified HMO: Yes
Federally Qualified CMP: No

Other Lines of Business:

PPO: No
Trad. Insur: No
Open-Ended Product: No
Util. Review Services: No

Number of:

Medical Centers/Satellites: 4
Physicians (Primary and Specialty): 800
Hospitals (Contracted With or Used Regularly): 9

GHAA MEMBER

Group Health Association, Inc.

4301 Connecticut Avenue, N.W.
Washington, DC 20008
Phone: (202) 364-2000

Executive Name: Robert P. Pfotenhauer
Title: President and CEO
Medical Director: Turner Bledsoe, M.D.
Marketing: Thomas W. Isaacs
Finance: Theodore Weinberg

Operational Date
11/01/1937

Model Type(s)
Staff

Service Area
District of Columbia; Arlington, Loudoun, Prince William and Fairfax Counties in VA; Montgomery, Prince Georges and part of Charles Counties, MD

Enrollment
156,000 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Independent

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	HCPP	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	12
Physicians (Primary and Specialty):	779
Hospitals (Contracted With or Used Regularly):	14

GHAA MEMBER

Kaiser Foundation Health Plan of Mid-Atlantic States, Inc.

4200 Wisconsin Avenue, N.W.
Washington, DC 20016
Phone: (202) 364-3300

Executive Name: Alan J. Silverstone
Title: Senior VP & Regional Manager
Medical Director: Martin B. Bauman, M.D.
Marketing: Gary Fernandez
Finance: J. Stanley Wood

Operational Date
11/01/1972

Model Type(s)
Group

Service Area
The District of Columbia, Montgomery, Prince George's, Arlington, Fairfax, Prince William, Carroll, Harford, and portions of Anne Arundel and Howard Counties; Cities of Falls Church, Fairfax, Alexandria, Manasas Park and Baltimore

Enrollment
279,891 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Kaiser Foundation Health Plan

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	HCPP	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	15
Physicians (Primary and Specialty):	363
Hospitals (Contracted With or Used Regularly):	8

GHAA MEMBER

Aetna Health Plans of Florida

3816 W. Linebaugh Ave., #300
Tampa, FL 33624
Phone: (813) 968-9342

Executive Name: James Gilmour, Ph.D.
Title: Executive Director
Medical Director: Craig Gage, M.D.
Marketing: Donald Schmidt
Finance: Kathy Winnan

Operational Date
11/01/1988

Model Type(s)
IPA

Service Area
Hillsborough, Pinellas, Pasco and Lee Counties

Enrollment
15,000 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Aetna Life Insurance Co.

Managed By
Aetna Health Management

FEHBP: No
Medicaid: No
Medicare: None
Federally Qualified HMO: No
Federally Qualified CMP: No

Other Lines of Business:

PPO: Yes
Trad. Insur: Yes
Open-Ended Product: No
Util. Review Services: Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	824
Hospitals (Contracted With or Used Regularly):	14

GHAA MEMBER

Anthem Health Plans of Florida, Inc.

1301 Gulf Life Drive
Suite 520
Jacksonville, FL 32207
Phone: (904) 348-3805

Executive Name: Ann F. Dehgan
Title: Executive Director
Medical Director: James T. Menges, M.D.
Marketing: John Emerson
Finance: Pate Adams

Operational Date
03/01/1987

Model Type(s)
IPA

Service Area
Duval, Clay, Palm Beach, Hillsborough, Alachua, Orange, Seminole, Broward and Pinellas Counties

Enrollment
21,951 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Anthem Group Services

FEHBP: No
Medicaid: No
Medicare: None
Federally Qualified HMO: No
Federally Qualified CMP: No

Other Lines of Business:

PPO: No
Trad. Insur: No
Open-Ended Product: No
Util. Review Services: Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	1,489
Hospitals (Contracted With or Used Regularly):	41

Association I.N.E.D, HMO, Inc.

770 W. 29th Street
Hialeah, FL 33012
Phone: (305) 885-8511

Executive Name: Eduardo Gonzalez, M.D.
Title: President
Medical Director: Eduardo Gonzalez, M.D.
Marketing: Pablo Bardino
Finance: Jose Belaquez

Operational Date
02/01/1972

Model Type(s)
Staff

Service Area
Bay County

Enrollment
7,800 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Independent

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	Yes		
Medicare:	None	Federally Qualified CMP:	No~

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	1
Physicians (Primary and Specialty):	57
Hospitals (Contracted With or Used Regularly):	5

AV-MED Health Plan

P.O. Box 823
Gainesville, FL 32602-0823
Phone: (904) 372-8400

Executive Name: Douglas Cueny
Title: CEO
Medical Director: Bernard Mansheim, M.D.
Marketing: Cary Badger
Finance: Kenneth Hollman

Operational Date
05/17/1973

Model Type(s)
IPA

Service Area
Alachua, Bradford, Columbia, Dixie, Gilchrist, Levy, Suwannee, Baker, Clay, Duval, Nassau, St. Johns, Orange, Osceola, Seminole, Broward, Dade, Palm Beach, Hillsborough, Manatee, Pasco, Pinellas, and Polk Counties

Enrollment
209,277 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
SantaFe HealthCare, Inc.

Managed By
AV-MED/SantaFe Corp. Office

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	Risk Prepaid Product	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open–Ended Product:	Yes
Trad. Insur:	No	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	4,082
Hospitals (Contracted With or Used Regularly):	78

GHAA MEMBER

CAC-Ramsay

2850 Douglas Road
Coral Gables, FL 33134
Phone: (305) 441-1140

Executive Name: Luis Lamela
Title: President
Medical Director: Enrique Acevedo, M.D.
Marketing: Michael Fernandez
Finance: Joseph Abood

Operational Date
06/01/1970

Model Type(s)
Staff

Service Area
Dade and Broward Counties

Enrollment
75,000 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Paul Ramsay Group

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	Yes		
Medicare:	Risk	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	6
Physicians (Primary and Specialty):	400
Hospitals (Contracted With or Used Regularly):	35

Capital Group Health Service of Florida /Capital Healthplan

2140 Centerville Road
Tallahassee, FL 32308
Phone: (904) 386-3161

Executive Name: John Hogan
Title: Executive Director
Medical Director: F.G. Huber, Jr., M.D.
Marketing: Paul Ryan
Finance: Kearney Pool

Operational Date
06/01/1982

Model Type(s)
Staff
Network

Service Area
Leon, Gadsden, Jefferson and Wakulla Counties in the North Florida Panhandle

Enrollment
43,280 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
BC & BS of Florida

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	Cost	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	1
Physicians (Primary and Specialty):	200
Hospitals (Contracted With or Used Regularly):	3

CareFlorida

7950 NW 53rd Street
Ste. 300
Miami, FL 33166
Phone: (305) 591-3311

Executive Name: James Holloway
Title: President
Medical Director: Dr. Mario Tores
Marketing: David Stewart
Finance: Bill Coats

Operational Date
09/01/1985

Model Type(s)
IPA

Service Area
Dade, Broward, and Palm Beach Counties

Enrollment
24,620 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
CareFlorida Health Systems

FEHBP: No
Medicaid: No
Medicare: Risk
Federally Qualified HMO: No
Federally Qualified CMP: Yes

Other Lines of Business:

PPO: Yes
Trad. Insur: No
Open-Ended Product: No
Util. Review Services: No

Number of:

Medical Centers/Satellites:	12
Physicians (Primary and Specialty):	1,150
Hospitals (Contracted With or Used Regularly):	43

GHAA MEMBER

Century Medical Center, Inc.

2100 W. 76th Street
Hialeah, FL 33016
Phone: (305) 556-5400

Executive Name: Roberto ViRuiz
Title: Plan Administrator
Medical Director: Alfredo Ginori, M.D.
Marketing: Magda Villanueva
Finance: Magdiel Bosch

Operational Date
12/01/1986

Model Type(s)
Staff

Service Area
Dade and Broward Counties

Enrollment
73,863 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Independent

FEHBP: No
Medicaid: Yes
Medicare: None
Federally Qualified HMO: No
Federally Qualified CMP: No

Other Lines of Business:

PPO: No
Trad. Insur: No
Open-Ended Product: No
Util. Review Services: No

Number of:

Medical Centers/Satellites:	38
Physicians (Primary and Specialty):	378
Hospitals (Contracted With or Used Regularly):	14

CIGNA Healthplan of Florida, Inc. - Maitland

1101 N. Lake Destiny Road
Ste. 300
Maitland, FL 32751
Phone: (407) 660-1344

Executive Name:	Mike Subsaic
Title:	Executive Director
Medical Director:	William Hammill, M.D.
Marketing:	Leslie R. Miller
Finance:	Bruce Beckerink

Operational Date
01/01/1984

Model Type(s)
IPA
Staff

Service Area
Lake, Orange, Osceola, Seminole, and Volusia Counties

Enrollment
20,366 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
CIGNA Corporation, Inc.

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	Prepaid Product	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	3
Physicians (Primary and Specialty):	400
Hospitals (Contracted With or Used Regularly):	8

GHAA MEMBER

CIGNA Healthplan of Florida, Inc. - Tampa

P.O. Box 24203
2502 Rocky Point Road, Ste 901
Tampa, FL 33607
Phone: (813) 281-1000

Executive Name:	Ed Dillabough
Title:	Executive Director
Medical Director:	Linda Ashe-Jackson, M.D.
Marketing:	Leslie R. Miller
Finance:	Ed Dillabaugh

Operational Date
07/01/1981

Model Type(s)
Staff

Service Area
Hillsborough and Pinellas Counties

Enrollment
27,469 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
CIGNA Corporation, Inc.

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	Prepaid Product	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open-Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	7
Physicians (Primary and Specialty):	235
Hospitals (Contracted With or Used Regularly):	4

GHAA MEMBER

CIGNA Healthplan of South Florida

15600 N.W. 67th Avenue
Suite 301
Miami Lakes, FL 33014
Phone: (305) 826-6200

Executive Name: Steve Harris
Title: Executive Director
Medical Director: Eugene Konrad, M.D.
Marketing: Van Ransom
Finance: Steve Harris

Operational Date
07/01/1974

Model Type(s)
IPA

Service Area
Broward, Dade, Palm Beach Counties

Enrollment
21,278 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
CIGNA Corporation, Inc.

FEHBP: Yes
Medicaid: No
Medicare: Prepaid Product
Federally Qualified HMO: Yes
Federally Qualified CMP: No

Other Lines of Business:

PPO: Yes
Trad. Insur: No
Open-Ended Product: Yes
Util. Review Services: Yes

Number of:

Medical Centers/Satellites: 0
Physicians (Primary and Specialty): 1,059
Hospitals (Contracted With or Used Regularly): 23

GHAA MEMBER

EQUICOR Health Plan of Florida Inc., a CIGNA Company

888 Executive Center Dr. West
Suite 200
St. Petersburg, FL 33702
Phone: (813) 576-9226

Executive Name: Ed Dillabough
Title: Executive Director
Medical Director: Linda Ashe-Jackson, M.D.
Marketing: Leslie Miller
Finance: Pat French

Operational Date
04/01/1983

Model Type(s)
IPA

Service Area
Pinellas, Hillsborough, and Pasco Counties

Enrollment
39,249 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
CIGNA Corporation, Inc.

FEHBP: Yes
Medicaid: No
Medicare: None
Federally Qualified HMO: Yes
Federally Qualified CMP: No

Other Lines of Business:

PPO: Yes
Trad. Insur: Yes
Open-Ended Product: Yes
Util. Review Services: Yes

Number of:

Medical Centers/Satellites: 0
Physicians (Primary and Specialty): 425
Hospitals (Contracted With or Used Regularly): 18

GHAA MEMBER

Family Health Plan, Inc.

7975 Miami Lakes Drive
Suite 300
Miami Lakes, FL 33016
Phone: (305) 364-8100

Executive Name: Chris Adams
Title: Executive Director
Medical Director: Robert Oller, D.O.
Marketing: Janis Holman
Finance: Warren Carmichael

Operational Date
01/01/1988

Model Type(s)
IPA

Service Area
Dade and Broward Counties

Enrollment
34,014 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Independent

FEHBP: No
Medicaid: Yes
Medicare: None
Federally Qualified HMO: No
Federally Qualified CMP: No

Other Lines of Business:

PPO: No
Trad. Insur: No
Open–Ended Product: No
Util. Review Services: No

Number of:

Medical Centers/Satellites: 0
Physicians (Primary and Specialty): 1,205
Hospitals (Contracted With or Used Regularly): 31

GHAA MEMBER

Florida First Health Plan

1201 1st Street, S.
Suite A
Winter Haven, FL 33881
Phone: (813) 293-0785

Executive Name: John J. Torti
Title: President & CEO
Medical Director: James Morgan, M.D.
Marketing: Carrie Marshall
Finance: Andrew F. Bach

Operational Date
10/01/1986

Model Type(s)
IPA

Service Area
Polk, Hardy, Highlands, Orange and Seminole Counties

Enrollment
12,896 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Wntr. Hav. Hosp/Mid-FL Med Ser

Managed By
Winter Haven Hospital

FEHBP: No
Medicaid: No
Medicare: None
Federally Qualified HMO: No
Federally Qualified CMP: No

Other Lines of Business:

PPO: Yes
Trad. Insur: No
Open–Ended Product: Yes
Util. Review Services: Yes

Number of:

Medical Centers/Satellites: 0
Physicians (Primary and Specialty): 239
Hospitals (Contracted With or Used Regularly): 9

Florida Health Care Plan, Inc.

350 N. Clyde Morris Boulevard
Daytona Beach, FL 32014
Phone: (904) 255-8451

Executive Name: William T. Moore
Title: Executive Director
Medical Director: E.D. Davis, M.D.
Marketing: Charles R. Simpson
Finance: Edward N. Stout

Operational Date
08/01/1974

Model Type(s)
Staff

Service Area
Tri-county area of Volusia, Flagler and Seminole Counties

Enrollment
23,609 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Independent

FEHBP:	No	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	Risk	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	3
Physicians (Primary and Specialty):	45
Hospitals (Contracted With or Used Regularly):	4

Greater Miami Health Care, Inc

2500 S.W. 75th Avenue
Miami, FL 33155
Phone: (305) 669-1501

Executive Name: Sylvia Urlich
Title: CEO
Medical Director: Dr. M.S. Fox
Marketing: Elise Ross
Finance: John Kirby

Operational Date
01/01/1972

Model Type(s)
IPA
Staff

Service Area
Dade County

Enrollment
10,500 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Greater Miami HealthCare Ctr.

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	Yes		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	4
Physicians (Primary and Specialty):	20
Hospitals (Contracted With or Used Regularly):	5

HEALTH OPTIONS, INC.

P.O. Box 2210
532 Riverside Avenue
Jacksonville, FL 32203-2210
Phone: (904) 791-8508

Executive Name: Kenneth C. Otis, II
Title: President
Medical Director:
Marketing:
Finance:

Operational Date
10/01/1984

Model Type(s)
IPA

Service Area
Florida; select counties in Alabama

Enrollment
159,579 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
BC & BS of Florida

FEHBP: Yes
Medicaid: No
Medicare: HCPP
Federally Qualified HMO: Yes
Federally Qualified CMP: No

Other Lines of Business:

PPO: No
Trad. Insur: No
Open-Ended Product: Yes
Util. Review Services: No

Number of:

Medical Centers/Satellites: 0
Physicians (Primary and Specialty): 3,850
Hospitals (Contracted With or Used Regularly): 60

HealthPlan Southeast

3520 Thomasville Road
Suite 200
Tallahassee, FL 32308
Phone: (904) 668-3000

Executive Name: Bonnie C. Bailey
Title: COO
Medical Director: William E. Price, M.D.
Marketing: Maureen C. Ward
Finance: Arthur Carlson

Operational Date
10/01/1986

Model Type(s)
IPA

Service Area
Leon, Wakulla, Gadsden and Jefferson Counties

Enrollment
28,809 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Independent

FEHBP: No
Medicaid: No
Medicare: None
Federally Qualified HMO: No
Federally Qualified CMP: No

Other Lines of Business:

PPO: No
Trad. Insur: No
Open-Ended Product: No
Util. Review Services: No

Number of:

Medical Centers/Satellites: 0
Physicians (Primary and Specialty): 253
Hospitals (Contracted With or Used Regularly): 3

HIP Network of Florida, Inc.

1895 West Commercial Boulevard
Ste. 120
Ft. Lauderdale, FL 33309-3015
Phone: (305) 491-9055

Executive Name: Kenneth M. Carroll, M.D.
Title: Acting President and CEO
Medical Director: Robert Fleigelman, M.D.
Marketing: Sam H. Torchia, Jr.
Finance: Michael Paleos

Operational Date
10/01/1985

Model Type(s)
IPA

Service Area
Dade, Broward, and Palm Beach counties

Enrollment
21,112 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
HIP of Greater New York

Managed By
HIP of Greater New York

FEHBP: Yes
Medicaid: No
Medicare: Cost
Federally Qualified HMO: No
Federally Qualified CMP: Yes

Other Lines of Business:

PPO: No
Trad. Insur: No
Open-Ended Product: No
Util. Review Services: No

Number of:

Medical Centers/Satellites: 0
Physicians (Primary and Specialty): 1,600
Hospitals (Contracted With or Used Regularly): 23

Humana Medical Plan Inc.

Reflections Executive Off. Ctr
770 W. Granada Blvd., Ste. 317
Ormond Beach, FL 32074
Phone: (904) 677-8530

Executive Name: Michael Brouthers
Title: Executive Director
Medical Director: Ernest C. Cook Jr., M.D.
Marketing: Richard Wheeler
Finance: Steve Winegeart

Operational Date
10/01/1987

Model Type(s)
IPA

Service Area
Flagler and Volusia Counties

Enrollment
21,255 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Humana Inc.

FEHBP: Yes
Medicaid: No
Medicare: Risk
Federally Qualified HMO: Yes
Federally Qualified CMP: No

Other Lines of Business:

PPO: Yes
Trad. Insur: Yes
Open-Ended Product: No
Util. Review Services: No

Number of:

Medical Centers/Satellites: 0
Physicians (Primary and Specialty): 130
Hospitals (Contracted With or Used Regularly): 4

GHAA MEMBER

Humana Medical Plan Inc. (Orlando)

1060 Maitland Center Commons
Maitland, FL 32751
Phone: (407) 661-6000

Executive Name: Robert Bissell
Title: Executive Director
Medical Director:
Marketing: Richard Wheeler
Finance: David King

Operational Date
04/01/1984

Model Type(s)
IPA

Service Area
Orange, Osceola and Seminole Counties

Enrollment
41,374 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Humana Inc.

FEHBP: Yes
Medicaid: No
Medicare: Risk
Federally Qualified HMO: Yes
Federally Qualified CMP: No

Other Lines of Business:

PPO: Yes
Trad. Insur: Yes
Open-Ended Product: Yes
Util. Review Services: No

Number of:

Medical Centers/Satellites: 0
Physicians (Primary and Specialty): 318
Hospitals (Contracted With or Used Regularly): 4

GHAA MEMBER

Humana Medical Plan Inc. (South Florida)

1505 NW 167th Street
Miami, FL 33169
Phone: (800) 442-5555

Executive Name: Ronald J. Berding
Title: Executive Director
Medical Director: William Bennett, M.D.
Marketing: Bob Weickert
Finance: Jeff Helton

Operational Date
01/01/1973

Model Type(s)
IPA
Staff

Service Area
South Florida - Palm Beach, Dade and Broward Counties

Enrollment
225,158 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Humana Inc.

FEHBP: Yes
Medicaid: No
Medicare: Risk
Federally Qualified HMO: Yes
Federally Qualified CMP: No

Other Lines of Business:

PPO: Yes
Trad. Insur: No
Open-Ended Product: Yes
Util. Review Services: No

Number of:

Medical Centers/Satellites: 172
Physicians (Primary and Specialty): 1,781
Hospitals (Contracted With or Used Regularly): 30

GHAA MEMBER

Humana Medical Plan Inc. (Tampa)

The Lincoln Center
5401 W. Kennedy Blvd., Ste 800
Tampa, FL 33609
Phone: (813) 286-8829

Executive Name: Jerry W. Anderson
Title: Executive Director
Medical Director: Herb Pegues II, M.D.
Marketing: W. Fred Wheeler
Finance: Dean Stein

Operational Date
12/01/1985

Model Type(s)
Network

Service Area
Tampa Bay area including Pasco, Hillsborough and Pinellas Counties

Enrollment
123,631 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Humana Inc.

FEHBP: Yes
Medicaid: No
Medicare: Risk
Federally Qualified HMO: Yes
Federally Qualified CMP: No

Other Lines of Business:

PPO: Yes
Trad. Insur: No
Open–Ended Product: Yes
Util. Review Services: No

Number of:

Medical Centers/Satellites: 137
Physicians (Primary and Specialty): 1,200
Hospitals (Contracted With or Used Regularly): 19

GHAA MEMBER

JMH Health Plan

1611 N.W. 12th Ave.
Jackson Med Towers West, #1001
Miami, FL 33136
Phone: (305) 549-6502

Executive Name: Paul H. Marineau
Title: Director
Medical Director: Vacant
Marketing: Ruben King-Shaw, Jr.
Finance: Mily Carnicer

Operational Date
08/01/1985

Model Type(s)
Staff
Network

Service Area
Dade County

Enrollment
9,357 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Public Hlth. Trust of Dade Cty

FEHBP: No
Medicaid: Yes
Medicare: None
Federally Qualified HMO: No
Federally Qualified CMP: No

Other Lines of Business:

PPO: No
Trad. Insur: No
Open–Ended Product: No
Util. Review Services: No

Number of:

Medical Centers/Satellites: 15
Physicians (Primary and Specialty): 1,250
Hospitals (Contracted With or Used Regularly): 3

Key Care Health Plans

5900 West Jr. College Road
Key West, FL 33040
Phone: (305) 294-5531

Executive Name: Crystal Groce
Title: Manager
Medical Director: H. Halley, M.D.
Marketing: Crystal Groce
Finance:

Operational Date
11/01/1986

Model Type(s)
IPA

Service Area
Monroe County from Key West to south of the 7-mile Bridge (Lower Keys Hospital District)

Enrollment
360 as of 12/31/1990

Tax Status
Non-profit

Managed By
Lower FL Keys Hosp. District

FEHBP: No
Medicaid: Yes
Medicare: None
Federally Qualified HMO: Yes
Federally Qualified CMP: No

Other Lines of Business:

PPO: No
Trad. Insur: No
Open-Ended Product: No
Util. Review Services: Yes

Number of:

Medical Centers/Satellites: 0
Physicians (Primary and Specialty): 20
Hospitals (Contracted With or Used Regularly): 2

MetLife HealthCare Network of Florida, Inc.

2600 Lake Lucien Drive
Suite 300
Maitland, FL 32751-7446
Phone: (407) 660-0444

Executive Name: Michael Jaeger
Title: President/CEO
Medical Director: Tighe Shomer, M.D.
Marketing:
Finance: John Hollkamp

Operational Date
07/01/1985

Model Type(s)
IPA

Service Area
Orlando, Miami, Ft. Lauderdale, W. Palm Beach, Tampa, Jacksonville, Pensacola, and Tallahassee

Enrollment
30,419 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
MetLife HealthCare Mgmt. Corp.

FEHBP: No
Medicaid: No
Medicare: None
Federally Qualified HMO: Yes
Federally Qualified CMP: No

Other Lines of Business:

PPO: No
Trad. Insur: Yes
Open-Ended Product: Yes
Util. Review Services: No

Number of:

Medical Centers/Satellites: 0
Physicians (Primary and Specialty): 5,010
Hospitals (Contracted With or Used Regularly): 47

GHAA MEMBER

Mt. Sinai Health Maintenance Organization

4300 Alton Rd.
Miami Beach, FL 33140
Phone: (305) 674-2408

Executive Name: JoAnne Dutcher
Title: Administrator
Medical Director: Gloria Weinberg, M.D.
Marketing: Carlos Escobar
Finance:

Operational Date
12/01/1987

Model Type(s)
IPA

Service Area
Dade County

Enrollment
1,102 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Mt. Sinai Medical Center

Managed By
Mt. Sinai Medical Center

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	Yes		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	1
Physicians (Primary and Specialty):	40
Hospitals (Contracted With or Used Regularly):	2

Pasteur Health Plan HMO

3233 Palm Avenue
Hialeah, FL 33012
Phone: (305) 885-8222

Executive Name: Cary Labarta
Title: CEO
Medical Director: George Caceres, M.D.
Marketing: Martha Hendricks
Finance: Carlos Victoria

Operational Date
11/01/1985

Model Type(s)
Group

Service Area
Dade County

Enrollment
22,000 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Independent

FEHBP:	Yes	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	5
Physicians (Primary and Specialty):	90
Hospitals (Contracted With or Used Regularly):	13

PCA Health Plans of Florida, Inc.

6101 Blue Lagoon Drive
Ste. 300
Miami, FL 33126
Phone: (305) 267-6221

Executive Name:	Peter E. Kilissanly
Title:	President
Medical Director:	Charles C. Wilhelm, M.D.
Marketing:	Alberto Moliana
Finance:	Neil Rieter

Operational Date
06/15/1990

Model Type(s)
IPA

Service Area
Dade, Broward, and Palm Beach Counties

Enrollment
1,050 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Physician Corp. of America

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	400
Hospitals (Contracted With or Used Regularly):	30

Principal Health Care of Florida, Inc.

1200 Gulf Life Drive
Jacksonville, FL 32207
Phone: (904) 390-0935

Executive Name:	James Henry
Title:	Executive Director
Medical Director:	Kenneth Jones, M.D.
Marketing:	Deborah Dunaway
Finance:	Bruno Littleton, CPA

Operational Date
08/01/1984

Model Type(s)
IPA

Service Area
Baker, Clay, Duval, Nassau and St. Johns County

Enrollment
19,700 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Principal Health Care, Inc.

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	572
Hospitals (Contracted With or Used Regularly):	10

Principal Health Care of FL dba/Medical Center Health Plan

8201 University Parkway
Pensacola, FL 32514
Phone: (904) 484-4000

Executive Name: Russell F. Mohawk
Title: Executive Director
Medical Director: Frank S. Pettyjohn, M.D.
Marketing: Chuck Trinchitella
Finance: Victor Rhodes

Operational Date
07/01/1985

Model Type(s)
IPA

Service Area
Florida: Escambia, Santa Rosa, Okaloosa, and Walton Counties; Alabama: Baldwin, Escambia, Monroe, Conecuh, and Covington Counties

Enrollment
13,491 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Principal Health Care, Inc.

FEHBP: Yes
Medicaid: No
Medicare: Prepaid Product
Federally Qualified HMO: No
Federally Qualified CMP: No

Other Lines of Business:

PPO: No
Trad. Insur: No
Open-Ended Product: No
Util. Review Services: Yes

Number of:

Medical Centers/Satellites: 0
Physicians (Primary and Specialty): 315
Hospitals (Contracted With or Used Regularly): 17

Prudential Health Care Plan Inc. - PruCare of South FL.

5900 N. Andrews Avenue
Suite 1000
Ft. Lauderdale, FL 33309
Phone: (305) 492-8244

Executive Name: Christopher D. Sims
Title: Director, Group Operations
Medical Director: Melvyn Fletcher, M.D.
Marketing: John C. Detwiler
Finance:

Operational Date
10/01/1986

Model Type(s)
IPA

Service Area
Broward, Dade and Palm Beach Counties

Enrollment
9,200 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
The Prudential Insurance Co.

FEHBP: Yes
Medicaid: No
Medicare: None
Federally Qualified HMO: Yes
Federally Qualified CMP: No

Other Lines of Business:

PPO: Yes
Trad. Insur: Yes
Open-Ended Product: Yes
Util. Review Services: No

Number of:

Medical Centers/Satellites: 0
Physicians (Primary and Specialty): 1,306
Hospitals (Contracted With or Used Regularly): 16

GHAA MEMBER

Prudential Health Care Plan - PruCare Of Tampa Bay

3450 W. Busch Boulevard
Suite 245
Tampa, FL 33618
Phone: (813) 932-1977

Executive Name:	Jeffrey J. Kovaleski, CLU
Title:	Director, Group Operations
Medical Director:	Robert G. Neuhardt, M.D.
Marketing:	Timothy R. Keener
Finance:	Roy L. Burgess, CPA

Operational Date
07/01/1985

Model Type(s)
IPA

Service Area
Hillsborough, Pasco and Pinellas Counties

Enrollment
21,048 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
The Prudential Insurance Co.

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open-Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	520
Hospitals (Contracted With or Used Regularly):	22

GHAA MEMBER

Prudential Health Care Plan, Inc. - PruCare of Orlando

2301 Lucien Way
Suite 230
Maitland, FL 32751
Phone: (407) 875-6600

Executive Name:	Andrew D. Crooks
Title:	Director, Group Operations
Medical Director:	Edward H. Lowenstein, M.D
Marketing:	John Joiner
Finance:	Susan Hoffar

Operational Date
01/01/1984

Model Type(s)
Group

Service Area
Orange, Osceola, Seminole and Volusia Counties

Enrollment
46,600 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
The Prudential Insurance Co.

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open-Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	6
Physicians (Primary and Specialty):	38
Hospitals (Contracted With or Used Regularly):	3

GHAA MEMBER

Prudential Health Care System - PruCare of Jacksonville

841 Prudential Drive
12th Floor
Jacksonville, FL 32207
Phone: (904) 391-3415

Executive Name:	C. Richard Cook
Title:	Director, Group Operations
Medical Director:	William F. Moore, M.D.
Marketing:	Christopher P. Wilson
Finance:	C. Richard Cook

Operational Date
08/01/1984

Model Type(s)
Group

Service Area
Duval, St. Johns, Clay, Nassau, and Baker Counties

Enrollment
38,100 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
The Prudential Insurance Co.

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open--Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	3
Physicians (Primary and Specialty):	206
Hospitals (Contracted With or Used Regularly):	6

GHAA MEMBER

CIGNA Healthplan of Georgia, Inc.

1360 Peachtree Street, N.E.
Midtown Plaza II- Suite 1300
Atlanta, GA 30309
Phone: (404) 881-9779

Executive Name:	William Tatum, M.D.
Title:	Acting Executive Director
Medical Director:	William Tatum, M.D.
Marketing:	Tom Power
Finance:	John Upchurch

Operational Date
01/01/1982

Model Type(s)
IPA

Service Area
Bartow, Butts, Cherokee, Clayton, Cobb, Coweta, DeKalb, Douglas, Fayette, Forsyth, Fulton, Gwinnett, Henry, Newton, Rockdale, and Spalding Counties

Enrollment
33,368 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
CIGNA Corporation, Inc.

FEHBP:	No	Federally Qualified HMO:	Yes
Medicaid:	Yes		
Medicare:	Prepaid Product	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	1,200
Hospitals (Contracted With or Used Regularly):	32

GHAA MEMBER

Health 1st, Inc.

3390 Peachtree Road, NE
Suite 600
Atlanta, GA 30326
Phone: (404) 364-8800

Executive Name:	Kelley Atkinson
Title:	CEO
Medical Director:	J. David Lentz, III, M.D.
Marketing:	Joseph Zupec
Finance:	Pamela Bender

Operational Date
01/01/1980

Model Type(s)
IPA

Service Area
Metro Atlanta

Enrollment
71,398 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
United HealthCare Corporation

Managed By
United HealthCare Corporation

FEHBP:	No	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	Yes
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	1,300
Hospitals (Contracted With or Used Regularly):	40

GHAA MEMBER

HMO Georgia

3350 Peachtree Road, N.E.
Atlanta, GA 30326
Phone: (404) 842-8400

Executive Name:	Robert W. Maynard
Title:	President & CEO
Medical Director:	Ted Hamilton, M.D.
Marketing:	Brenda Joiner
Finance:	Debbie Rader

Operational Date
07/01/1986

Model Type(s)
IPA

Service Area
Atlanta, Augusta, and Macon

Enrollment
7,760 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
BC & BS of Georgia

FEHBP:	Yes	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	Yes
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	1,485
Hospitals (Contracted With or Used Regularly):	23

Kaiser Foundation Health Plan of Georgia, Inc.

3355 Lenox Road, N.E.
Suite 1000
Atlanta, GA 30326
Phone: (404) 233-0555

Executive Name:	Edgar T. Carlson
Title:	VP & Regional Manager
Medical Director:	J. Harper Gaston, M.D.
Marketing:	Ronald Hostettler
Finance:	Lee Aurich

Operational Date
09/30/1985

Model Type(s)
Group

Service Area
Barrow, Butts, Cherokee, Clayton, Cobb, Dekalb, Douglas, Fayette, Forsyth, Fulton, Hall, Gwinnett, Henry, Newton, Paulding, Rockdale, Spalding, and Walton Counties

Enrollment
144,406 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Kaiser Foundation Health Plan

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	Risk	Federally Qualified CMP:	No

Other Lines of Business:

PPO.	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	10
Physicians (Primary and Specialty):	480
Hospitals (Contracted With or Used Regularly):	9

GHAA MEMBER

Master Health Plan, Inc.

P.O. Box 1527
Augusta, GA 30901-1527
Phone: (404) 722-6337

Executive Name: John B. O'Neal III, Esq.
Title: Executive Director
Medical Director: Henry D. Scoggins
Marketing:
Finance: Dennis Kelley

Operational Date
03/01/1987

Model Type(s)
Staff

Service Area
Central Savannah River Area

Enrollment
5,027 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Health Master Health Plan, Inc

FEHBP: No
Medicaid: No
Medicare: None
Federally Qualified HMO: No
Federally Qualified CMP: No

Other Lines of Business:

PPO: No
Trad. Insur: No
Open-Ended Product: No
Util. Review Services: No

Number of:

Medical Centers/Satellites: 1
Physicians (Primary and Specialty): 125
Hospitals (Contracted With or Used Regularly): 5

MetLife HealthCare Network of Georgia, Inc.

47 Perimeter Center East
Suite 650
Atlanta, GA 30346
Phone: (404) 393-0630

Executive Name: Michael Jaeger
Title: President/CEO
Medical Director: Marshall Levine, M.D.
Marketing:
Finance: John Hollkamp

Operational Date
07/01/1987

Model Type(s)
IPA

Service Area
Greater Atlanta area

Enrollment
3,269 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
MetLife HealthCare Mgmt. Corp.

FEHBP: No
Medicaid: No
Medicare: None
Federally Qualified HMO: No
Federally Qualified CMP: No

Other Lines of Business:

PPO: No
Trad. Insur: Yes
Open-Ended Product: Yes
Util. Review Services: No

Number of:

Medical Centers/Satellites: 0
Physicians (Primary and Specialty): 512
Hospitals (Contracted With or Used Regularly): 11

GHAA MEMBER

PARTNERS Health Plan of Georgia, Inc.

300 Interstate N. Parkway
Suite 630
Atlanta, GA 30339-2404
Phone: (404) 951-9515

Executive Name:	Teresa L. Kline
Title:	Executive Director
Medical Director:	
Marketing:	Gregory S. Mercer
Finance:	

Operational Date
04/01/1985

Model Type(s)
IPA

Service Area
Barrow, Bartow, Butts, Carroll, Cherokee, Clayton, Cobb, Coweta, Dawson, Dekalb, Douglas, Fayette, Forsythe, Fulton, Gwinnett, Hall, Haralson, Heard, Henry, Lamar, Newton, Pickens, Paulding, Pike, Rockdale, Spalding, and Walton Counties

Enrollment
34,400 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Aetna Life Insurance Co.

Managed By
Aetna Health Management

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	900
Hospitals (Contracted With or Used Regularly):	20

GHAA MEMBER

Prudential Health Care Plan, Inc. - PruCare of Atlanta

3100 Cumberland Circle, NW
Ste. 120, P.O. Box 724628
Atlanta, GA 30339-1628
Phone: (404) 955-8010

Executive Name:	Marilyn Schafer
Title:	VP, Group Operations
Medical Director:	W. Ronald Tipton, M.D.
Marketing:	Bart Hester
Finance:	Diana Kennedy

Operational Date
05/01/1981

Model Type(s)
Group

Service Area
Cherokee, Clayton, Cobb, Dekalb, Douglas, Fayette, Forsyth, Fulton, Gwinnett, Henry, Newton, Bartow, Paulding, Coweta, Spalding, Butts, Rockdale, Walton, and Burrow Counties

Enrollment
41,000 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
The Prudential Insurance Co.

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open–Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	6
Physicians (Primary and Specialty):	113
Hospitals (Contracted With or Used Regularly):	9

GHAA MEMBER

FHP, Inc.

P.O. Box 6578
Tamuning, GU 96911
Phone: (671) 646-6956

Executive Name: Edward English
Title: Regional Vice President
Medical Director: Kenneth Sussman
Marketing: Lou Sanchez
Finance: Margaret Van Meter

Operational Date
07/01/1973

Model Type(s)
Staff

Service Area
Guam and Saipan

Enrollment
30,000 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
FHP, Inc.

Managed By
FHP, Inc.

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	3
Physicians (Primary and Specialty):	40
Hospitals (Contracted With or Used Regularly):	4

Guam Memorial Health Plan (GMHP)

142 West Seaton Boulevard
Agana, GU 96910
Phone: (671) 472-4647

Executive Name: Frank B. Rosario
Title: President & CEO
Medical Director: Ruben Basilio, M.D.
Marketing: James W. Gillan
Finance: Marietta Ledesma

Operational Date
01/01/1978

Model Type(s)
IPA-

Service Area
Territory of Guam, Commonwealth of the Northern Marianos Republic of Belau

Enrollment
35,000 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Independent

FEHBP:	Yes	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	54
Hospitals (Contracted With or Used Regularly):	3

Community Health Program

P.O. Box 860
Honolulu, HI 96808
Phone: (808) 944-2372

Executive Name: Marvin B. Hall
Title: President
Medical Director: Henry Oyama, M.D.
Marketing: Michael W.C. Wong
Finance: Clift K. Cisco

Operational Date
01/01/1972

Model Type(s)
Network

Service Area
State of Hawaii

Enrollment
20,878 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
BCBS - HI Med. Serv. Assoc.

FEHBP:	Yes	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	17
Physicians (Primary and Specialty):	300
Hospitals (Contracted With or Used Regularly):	30

Health Plan Hawaii

P.O. Box 860
Honolulu, HI 96808
Phone: (808) 944-2408

Executive Name: Ralph J. Kiessling
Title: President
Medical Director: Herbert Uemura
Marketing: Michael W.C. Wong
Finance: Cliff K. Cisco

Operational Date
07/01/1981

Model Type(s)
Network

Service Area
State of Hawaii

Enrollment
18,884 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
BC HI Med. Ser. Assoc./BCBS HI

FEHBP:	No	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	Cost	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	17
Physicians (Primary and Specialty):	300
Hospitals (Contracted With or Used Regularly):	30

Island Care

Six Waterfront Plaza, Ste. 210
500 Ala Moana Boulevard
Honolulu, HI 96818
Phone: (808) 523-8686

Executive Name: Andrew S. Karabinos
Title: President & CEO
Medical Director: Vacant
Marketing: Vacant
Finance: David Heywood

Operational Date
07/01/1981

Model Type(s)
Group

Service Area
Statewide (Kauai, Hawaii, Oahu)

Enrollment
22,166 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Medical groups/center/hospital

Managed By
Managed Care Management, Inc.

FEHBP:	Yes	Federally Qualified HMO:	No
Medicaid:	Yes		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	7
Physicians (Primary and Specialty):	145
Hospitals (Contracted With or Used Regularly):	5

Kaiser Foundation Health Plan, Inc. - Hawaii Region

711 Kapiolani Boulevard
Honolulu, HI 96813
Phone: (808) 529-5297

Executive Name: Daniel O. Wagster
Title: Senior VP & Regional Manager
Medical Director: William Dung, M.D.
Marketing: David C. Dunlap
Finance: Deborah Stokes

Operational Date
01/01/1958

Model Type(s)
Group

Service Area
Counties of Honolulu, Maui and Hawaii

Enrollment
182,580 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Kaiser Foundation Health Plan

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	Yes		
Medicare:	Risk Cost	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	12
Physicians (Primary and Specialty):	234
Hospitals (Contracted With or Used Regularly):	6

GHAA MEMBER

Pacific Health Care

1500 S. Beretania Street
Suite 110
Honolulu, HI 96826
Phone: (808) 973-3000

Executive Name: John Kim, M.D.
Title: President
Medical Director: John Kim, M.D.
Marketing:
Finance:

Operational Date
10/01/1988

Model Type(s)
IPA

Service Area
Island of Oahu

Enrollment
2,900 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Partnership-Medical Centers

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	308
Hospitals (Contracted With or Used Regularly):	3

Straub Clinic and Hospital

888 South King Street
Honolulu, HI 96813
Phone: (800) 522-3034

Executive Name: Blake Waterhouse, M.D.
Title: CEO
Medical Director: Alan Hawk, M.D.
Marketing: Paula Rath
Finance: Nathan Mau

Operational Date
04/01/1989

Model Type(s)
Group

Service Area
Oahu

Enrollment
14,000 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Doctors of Straub Clinic/Hosp.

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	Prepaid Product	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	8
Physicians (Primary and Specialty):	140
Hospitals (Contracted With or Used Regularly):	1

Lincoln National Health Plan, Inc.

300 Mallard Drive
Suite 220
Boise, ID 83706
Phone: (208) 343-3330

Executive Name:	Richard G. Roller
Title:	Executive Director
Medical Director:	Michael P. Gibson, M.D.
Marketing:	John Petersberger
Finance:	Steve L. Peterson

Operational Date
01/01/1987

Model Type(s)
IPA
Network

Service Area
Ada and Canyon Counties

Enrollment
18,105 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Lincoln National Corporation

Managed By
Lincoln National Admin. Serv.

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	4
Physicians (Primary and Specialty):	100
Hospitals (Contracted With or Used Regularly):	6

GHAA MEMBER

American Health Care Providers d/b/a American HMO

P.O. Box 160
19740 Governors Highway
Flossmoor, IL 60422
Phone: (708) 957-2550

Executive Name:	Joe Garrett
Title:	Chief Operating Officer
Medical Director:	Nalini Thakrar, M.D.
Marketing:	David Lutz
Finance:	Ramesh Joshi

Operational Date
04/01/1984

Model Type(s)
Network

Service Area
12 counties in NE Illinois (including Chicago metro area) and NW Indiana

Enrollment
40,095 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
American Health Care Providers

Managed By
American Health Care Providers

FEHBP:	Yes	Federally Qualified HMO:	No
Medicaid:	Yes		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	2,200
Hospitals (Contracted With or Used Regularly):	24

CarleCare HMO (a product of Health Alliance Medical Plans)

102 East Main Street
P.O. Box 6003
Urbana, IL 61801
Phone: (217) 337-8010

Executive Name:	C. Carleton King
Title:	Executive Director
Medical Director:	Robert Parker, Jr., M.D.
Marketing:	Peter Ruedi
Finance:	Dennis Sims

Operational Date
03/01/1980

Model Type(s)
Network

Service Area
East Central Illinois

Enrollment
61,102 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Health Alliance Medical Plans

Managed By
CHIMCO

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	Prepaid Product	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open-Ended Product:	Yes
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	11
Physicians (Primary and Specialty):	320
Hospitals (Contracted With or Used Regularly):	11

GHAA MEMBER

Chicago HMO Ltd.

540 North LaSalle Street
Chicago, IL 60610
Phone: (312) 751-7500

Executive Name:	Judith K. Brown
Title:	Chief Operating Officer
Medical Director:	Mitchell Trubitt, M.D.
Marketing:	Allan Glick
Finance:	Clement Horne (Acting)

Operational Date
05/01/1976

Model Type(s)
Network

Service Area
Illinois counties of Cook, DuPage, Kane, Lake, McHenry and Will; WI county of Kenosha; IN counties of Lake, LaPorte and Porter

Enrollment
177,904 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
HMO America, Inc.

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	Yes		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	175
Physicians (Primary and Specialty):	5,200
Hospitals (Contracted With or Used Regularly):	79

GHAA MEMBER

CIGNA Healthplan of Illinois

1700 Higgins Road
Suite 600
Des Plaines, IL 60018
Phone: (312) 699-5600

Executive Name:	Cheryle Slamkowski
Title:	Plan Manager
Medical Director:	Ernest Weis, M.D.
Marketing:	Bob Otto
Finance:	Bill Wachs

Operational Date
06/01/1988

Model Type(s)
IPA

Service Area
Cook, DuPage, Kane, Lake, Will, and McHenry Counties, IL; Laporte, and Lake Counties, IN

Enrollment
26,822 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
CIGNA Corporation, Inc.

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	Prepaid Product	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open–Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	3,000
Hospitals (Contracted With or Used Regularly):	39

GHAA MEMBER

Clinicare

7124 Windsor Lake Parkway
Rockford, IL 61111
Phone: (815) 654-3600

Executive Name: John W. Zilavy
Title: President
Medical Director: Richard M. Carr, M.D.
Marketing: Patsy Luedke
Finance: Randy L. Stuart

Operational Date
12/01/1980

Model Type(s)
Group

Service Area
Winnebago, Stephenson, Boone, DeKalb, and Ogle counties

Enrollment
24,500 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Rockford Clinic, Ltd.

FEHBP:	No	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	14
Physicians (Primary and Specialty):	250
Hospitals (Contracted With or Used Regularly):	7

Compass Health Care Plans

310 South Michigan Avenue
Suite 1300
Chicago, IL 60604
Phone: (312) 294-0200

Executive Name: Aldo Giacchino
Title: Chief Executive Officer
Medical Director: John W. Keifer, M.D.
Marketing: Gail Hejnosz
Finance: John Harter

Operational Date
11/01/1984

Model Type(s)
IPA

Service Area
Cook, DuPage, Lake, McHenry and Will Counties

Enrollment
15,200 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Independent

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	Prepaid Product	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open–Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	2,500
Hospitals (Contracted With or Used Regularly):	32

GHAA MEMBER

Dreyer HMO

2111 Plum Street
Aurora, IL 60506
Phone: (708) 859-0400

Executive Name: Richard A. Lutz
Title: Executive Director
Medical Director: James A. Sandrolini, M.D.
Marketing: Ralph DiBenedetto
Finance: Denise A. Weigelmann

Operational Date
01/01/1985

Model Type(s)
Group

Service Area
Kane, DuPage, Kendall, Will and DeKalb Counties

Enrollment
29,581 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Independent

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	HCPP	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	7
Physicians (Primary and Specialty):	90
Hospitals (Contracted With or Used Regularly):	3

Great Lakes Health Plan

Suite 100
747 E. 22nd Street
Lombard, IL 60148
Phone: (708) 953-0242

Executive Name: Terrance P. Barber
Title: Plan Director
Medical Director: Scott Smith, M.D.
Marketing: Peter Anderson
Finance: Ralph O'Brien

Operational Date
03/01/1985

Model Type(s)
IPA

Service Area
Lake, Cook, DuPage, Will, Kane, and McHenry Counties in Illinois, and Lake County in Indiana

Enrollment
51,000 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Lincoln National Corporation

Managed By
Lincoln National Corporation

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open-Ended Product:	No
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	2,100
Hospitals (Contracted With or Used Regularly):	50

GHAA MEMBER

HealthChicago, Inc.

950 Warrenville Road
Lisle, IL 60532
Phone: (708) 964-6200

Executive Name: Norman J. Beles
Title: President
Medical Director: Drs. Mathy/Weber/Ghattas
Marketing: Dan J. Fox
Finance: Raymond J. Kostelc

Operational Date
10/01/1984

Model Type(s)
IPA

Service Area
Cook, DuPage, Lake, Will, Kane and McHenry Counties in IL; Lake, Porter and LaPorte Counties in IN

Enrollment
66,406 as of 12/31/1991

Tax Status
For-profit

Owner/Affiliate
Three hospitals

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	Risk	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	3,000
Hospitals (Contracted With or Used Regularly):	38

HMO Illinois

233 North Michigan Avenue
Chicago, IL 60601
Phone: (312) 620-3000

Executive Name: Frank E. Nicholson
Title: Vice President
Medical Director: Arnold L. Widen, M.D.
Marketing: Robert H. Halaska
Finance: Raymond S. McCaskey

Operational Date
06/01/1977

Model Type(s)
IPA
Group

Service Area
Chicago Metro area; 58 counties throughout IL; Lake and Porter Counties in IN

Enrollment
310,636 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
BC & BS of Illinois

Managed By
BC & BS of Illinois

FEHBP:	Yes	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	125
Physicians (Primary and Specialty):	4,832
Hospitals (Contracted With or Used Regularly):	125

Humana-Michael Reese HMO

2545 S. Martin Luther King Dr.
Chicago, IL 60616
Phone: (312) 808-3810

Executive Name:	Barry W. Averill
Title:	President & CEO
Medical Director:	Jess Boyer, M.D.
Marketing:	Andrea Stallworth
Finance:	Diane Millikan

Operational Date
07/01/1972

Model Type(s)
Staff

Service Area
Chicago Metropolitan Area

Enrollment
238,364 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Independent

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	Risk	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	20
Physicians (Primary and Specialty):	722
Hospitals (Contracted With or Used Regularly):	17

GHAA MEMBER

Illinois Masonic Community Health Plan

836 W. Wellington
Chicago, IL 60657
Phone: (312) 975-1600

Executive Name:	Gerald W. Mungerson
Title:	President
Medical Director:	Silviano Gomez, M.D.
Marketing:	Sharon Sullivan
Finance:	James Obreicht

Operational Date
10/01/1984

Model Type(s)
Network

Service Area
Cook County

Enrollment
3,049 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Independent

Managed By
Illinois Masonic Medical Ctr.

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	Yes		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	3
Physicians (Primary and Specialty):	70
Hospitals (Contracted With or Used Regularly):	1

Maxicare Illinois, Inc.

150 N. Michigan Avenue
Suite 300
Chicago, IL 60601
Phone: (312) 220-9830

Executive Name:	Philip C. Walker II
Title:	Vice President/General Manager
Medical Director:	Gerald Silverstein, M.D.
Marketing:	Loretta Elliot
Finance:	

Operational Date
12/01/1972

Model Type(s)
IPA

Service Area
Chicago, Peoria, Champaign

Enrollment
28,000 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Maxicare Health Plans, Inc.

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	67
Physicians (Primary and Specialty):	2,000
Hospitals (Contracted With or Used Regularly):	71

MedCare

1707 South First Avenue
Maywood, IL 60153
Phone: (708) 865-7700

Executive Name:	Sondra Rafferty
Title:	President
Medical Director:	Rosa Subero, M.D.
Marketing:	Mark H. Moser
Finance:	Ramesh Rupani

Operational Date
11/01/1985

Model Type(s)
IPA
Staff

Service Area
Six counties in metro Chicago

Enrollment
42,933 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Independent

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	Yes		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	2
Physicians (Primary and Specialty):	1,498
Hospitals (Contracted With or Used Regularly):	41

Med-Connect HMO of Illinois

310 South Michigan Avenue
Suite 1300
Chicago, IL 60604
Phone: (312) 294-6594

Executive Name: James J. Hilburger
Title: Chief Operating Officer
Medical Director: Marvin Zolot, M.D.
Marketing:
Finance: Sue A. Vasilko

Operational Date
11/01/1988

Model Type(s)
Network

Service Area
Chicago metro area including Cook, Lake, DuPage and Kane Counties

Enrollment
268 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
3 Insurers & 2 Hospital Systs.

Managed By
IL Mgd. Hlth. Care Systems,Inc

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	1,497
Hospitals (Contracted With or Used Regularly):	30

GHAA MEMBER

MetLife HealthCare Network of Illinois, Inc.

1375 E. Woodfield Rd.,Ste. 110
The Woodfield Financial Ctr
Schamburg, IL 60173-5442
Phone: (708) 619-2222

Executive Name: Charles P. Stark
Title: President/CEO
Medical Director: Charles Hertz, M.D.
Marketing:
Finance: Virgil Marsh

Operational Date
09/01/1986

Model Type(s)
IPA

Service Area
Cook, DuPage, Kane, Kendall, Lake, McHenry, Will, Henry, Rock Island Counties

Enrollment
20,122 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
MetLife HealthCare Mgmt. Corp.

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	3,640
Hospitals (Contracted With or Used Regularly):	43

GHAA MEMBER

MultiCare HMO

400 West Erie, Suite 400
Chicago, IL 60610
Phone: (312) 664-0035

Executive Name: Ronald G. Coleman
Title: Executive Director/COO
Medical Director: Mary Sadlek
Marketing: Lyn Swanson
Finance:

Operational Date
04/01/1984

Model Type(s)
IPA

Service Area
Cook, Lake, DuPage, Will and McHenry Counties

Enrollment
6,200 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Independent

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	600
Hospitals (Contracted With or Used Regularly):	28

PARTNERS Health Plan of Illinois (Chicago)

303 W. Madison Street
Suite 300
Chicago, IL 60606
Phone: (312) 372-0209

Executive Name: Bill Carr
Title: Executive Director
Medical Director: Alan Rosenberg, M.D.
Marketing: James Rochwick
Finance: Julie Heinz

Operational Date
01/17/1982

Model Type(s)
IPA

Service Area
Cook, DuPage, Lake, McHenry and Will Counties

Enrollment
13,500 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Aetna Life Insurance Co.

Managed By
Aetna Health Management

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open–Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	3,400
Hospitals (Contracted With or Used Regularly):	36

PersonalCare Insurance of Illinois, Inc.

510 Devonshire Drive
#G
Champaign, IL 61820-7324
Phone: (217) 351-1226

Executive Name: Alan L. Mytty
Title: President
Medical Director: Jeffrey L. Lenow, M.D.,JD
Marketing: Mike Fishburn
Finance: Gene Motyeka

Operational Date
06/01/1984

Model Type(s)
Network

Service Area
Eastern Illinois

Enrollment
36,623 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Independent

Managed By
PersonalCare Hlth. Mgmt., Inc.

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open-Ended Product:	No
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	7
Physicians (Primary and Specialty):	326
Hospitals (Contracted With or Used Regularly):	11

GHAA MEMBER

Prudential Health Care Plan, Inc. - PruCare of Illinois

9450 W. Bryn Mawr
Rosemont, IL 60018
Phone: (708) 671-8700

Executive Name: Tim Dewitt
Title: Director, Managed Health Care
Medical Director: Henry Hollander, M.D.
Marketing: Michael Dooley
Finance:

Operational Date
05/01/1975

Model Type(s)
Group

Service Area
Cook, Lake, and DuPage Counties; portions of McHenry, Kane, Will, LaSalle, Kendall, DeKalb and Grundy Counties

Enrollment
25,700 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
The Prudential Insurance Co.

FEHBP:	No	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open-Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	4,535
Hospitals (Contracted With or Used Regularly):	54

GHAA MEMBER

RUSH-Presbyterian-St. Luke's Health Plans, Inc.

33 East Congress Parkway
#600
Chicago, IL 60605
Phone: (312) 986-3420

Executive Name: Truman Esmond, Jr.
Title: President and CEO
Medical Director: William Rollow, M.D.
Marketing: Robert Shive
Finance: Cathy McNeal

Operational Date
07/01/1971

Model Type(s)
IPA
Staff

Service Area
Greater Chicago Metropolitan area; Cook and Collar Counties

Enrollment
125,122 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
RUSH-Presbyterian-St. Luke's

Managed By
RUSH Health Plans, Inc.

FEHBP: Yes
Medicaid: No
Medicare: Cost
Federally Qualified HMO: Yes
Federally Qualified CMP: No

Other Lines of Business:

PPO: Yes
Trad. Insur: No
Open–Ended Product: No
Util. Review Services: Yes

Number of:

Medical Centers/Satellites: 17
Physicians (Primary and Specialty): 1,132
Hospitals (Contracted With or Used Regularly): 17

GHAA MEMBER

Share Health Plan of Illinois, Inc.

1 Pierce Place
Suite 600
Itasca, IL 60143-1299
Phone: (708) 250-3200

Executive Name: John G. Ruther
Title: President & CEO
Medical Director: Mervin Shalowitz, M.D.
Marketing: David Gotsch
Finance: James Gorman

Operational Date
02/15/1984

Model Type(s)
IPA
Network

Service Area
Cook, DuPage, Lake, Kane, McHenry

Enrollment
58,732 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
United HealthCare Corporation

FEHBP: Yes
Medicaid: No
Medicare: Risk
Federally Qualified HMO: Yes
Federally Qualified CMP: No

Other Lines of Business:

PPO: Yes
Trad. Insur: Yes
Open–Ended Product: No
Util. Review Services: Yes

Number of:

Medical Centers/Satellites: 0
Physicians (Primary and Specialty): 1,864
Hospitals (Contracted With or Used Regularly): 41

GHAA MEMBER

Travelers Health Network of Illinois, Inc.

50 Shuman Boulevard
Suite 400
Naperville, IL 60563
Phone: (708) 983-2400

Executive Name: Timothy Dickman
Title: Executive Director
Medical Director: Christine Stoll, M.D.
Marketing:
Finance:

Operational Date
01/22/1991

Model Type(s)
IPA

Service Area
Metropolitan Chicago

Enrollment
0 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
The Travelers Health Network

FEHBP:	No	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open-Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	2,300
Hospitals (Contracted With or Used Regularly):	33

Union Health Service, Inc.

1634 West Polk Street
Chicago, IL 60612
Phone: (312) 829-4224

Executive Name: Helen M. Hrynkiw
Title: Executive Director
Medical Director: Angelo P. Creticos, M.D.
Marketing: Jill Rock
Finance: Helen M. Hrynkiw

Operational Date
04/01/1955

Model Type(s)
Staff

Service Area
Chicago metro area located in Cook and DuPage Counties

Enrollment
27,968 as of 12/31/1990

Tax Status
Non-profit

FEHBP:	Yes	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	HCPP	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	5
Physicians (Primary and Specialty):	78
Hospitals (Contracted With or Used Regularly):	15

GHAA MEMBER

University of Illinois HMO/ Plan Trust

840 S. Wood Street
Suite 180
Chicago, IL 60612
Phone: (312) 996-3553

Executive Name:	Donald Moy
Title:	Director
Medical Director:	H. Constance Bonbrest, MD
Marketing:	Diane S. Eng
Finance:	Donald Moy

Operational Date
06/01/1986

Model Type(s)
Group

Service Area
Cook and surrounding counties

Enrollment
16,800 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Board of Trustees, Univ.of IL

Managed By
Univ. of IL Hospital & Clinics

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	Yes
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	2
Physicians (Primary and Specialty):	430
Hospitals (Contracted With or Used Regularly):	1

Arnett HMO, Inc.

3768 Rome Drive
P.O. Box 6108
Lafayette, IN 47905
Phone: (317) 448-8200

Executive Name: Michael D. Wolff, M.S.
Title: Executive Director
Medical Director: Michael W. Skehan, M.D.
Marketing: R. Drew Weaver, FLMI
Finance: James A. Brunnemer

Operational Date
06/01/1985

Model Type(s)
Group

Service Area
North Central Indiana

Enrollment
19,698 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Independent

FEHBP: Yes
Medicaid: No
Medicare: HCPP
Federally Qualified HMO: Yes
Federally Qualified CMP: No

Other Lines of Business:

PPO: No
Trad. Insur: No
Open-Ended Product: No
Util. Review Services: No

Number of:

Medical Centers/Satellites: 1
Physicians (Primary and Specialty): 170
Hospitals (Contracted With or Used Regularly): 5

GHAA MEMBER

Farm Bureau Insurance Managed Health Care Network

3737 N. Meridian Street
Suite 201
Indianapolis, IN 46208
Phone: (317) 923-2400

Executive Name: Andrew C. Johnston
Title: President
Medical Director: Frank D. Lloyd, M.D.
Marketing: Andy Johnson
Finance: Jenny Bradshaw

Operational Date
02/13/1986

Model Type(s)
IPA

Service Area
State of Indiana

Enrollment
16,000 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Farm Bureau Insurance Co.

FEHBP: No
Medicaid: No
Medicare: None
Federally Qualified HMO: No
Federally Qualified CMP: No

Other Lines of Business:

PPO: Yes
Trad. Insur: Yes
Open-Ended Product: No
Util. Review Services: No

Number of:

Medical Centers/Satellites: 0
Physicians (Primary and Specialty): 2,275
Hospitals (Contracted With or Used Regularly): 48

Health Maintenance of Indiana/ Key Health Plan

333 N. Alabama Street
Ste. 300
Indianapolis, IN 46204
Phone: (317) 262-4557

Executive Name: John D. Cuny
Title: Pres. & Chief Exec. Officer
Medical Director: Lowell Weiner, M.D.
Marketing: David Anderson
Finance: Jerry Wehmhoefer

Operational Date
08/01/1983

Model Type(s)
IPA

Service Area
State of Indiana

Enrollment
41,619 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Associated Insurance Co., Inc.

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	1,460
Hospitals (Contracted With or Used Regularly):	55

Lincoln National Health Plan

1300 S. Clinton Street
P.O. Box 2266
Fort Wayne, IN 46801
Phone: (219) 427-1967

Executive Name: Frances Prescott
Title: CEO
Medical Director: Mark Hochstetler, M.D.
Marketing: Robert Gebhard
Finance: Ralph O'Brien

Operational Date
11/01/1985

Model Type(s)
IPA

Service Area
State of Indiana

Enrollment
38,400 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Lincoln National Corporation

Managed By
Lincoln National Corporation

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open-Ended Product:	No
Trad. Insur:	Yes	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	2,100
Hospitals (Contracted With or Used Regularly):	36

GHAA MEMBER

Maxicare Indiana

9480 Priority Way West Drive
Indianapolis, IN 46240-3899
Phone: (317) 844-5775

Executive Name:	Thomas Klages
Title:	Vice President/General Manager
Medical Director:	Dr. James Hilz
Marketing:	Dijuana Lewis
Finance:	

Operational Date
01/01/1980

Model Type(s)
IPA
Network

Service Area
Fort Wayne; Indianapolis area, Northwest IN

Enrollment
81,083 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Maxicare Health Plans, Inc.

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	Yes		
Medicare:	Risk	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	59
Physicians (Primary and Specialty):	174
Hospitals (Contracted With or Used Regularly):	23

PARTNERS National Health Plan of Indiana, Inc.

One Michiana Square
100 E. Wayne Street, #502
South Bend, IN 46601
Phone: (219) 233-4899

Executive Name:	Richard Wurzburg
Title:	Executive Director
Medical Director:	Alan Snell, M.D.
Marketing:	Steven Hamilton
Finance:	James J. Ewing

Operational Date
01/01/1987

Model Type(s)
IPA

Service Area
Elkhart and St. Joseph Counties

Enrollment
30,600 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Local Providers

Managed By
Aetna Health Management

FEHBP:	Yes	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	276
Hospitals (Contracted With or Used Regularly):	3

Physicians Health Network

P.O. Box 3357
1 Riverfront Place
Evansville, IN 47732-3357
Phone: (812) 465-6000

Executive Name: Russ Sherlock
Title: Acting CEO
Medical Director: Ralph Carlson, M.D.
Marketing: Russ Sherlock
Finance: Martin Miracle

Operational Date
05/20/1985

Model Type(s)
IPA

Service Area
11 counties in southwestern Indiana - Davies, Dubois, Gibson, Knox, Martin, Perry, Pike, Posey, Spencer, Vanderburgh, and Warrick

Enrollment
14,671 as of 12/31/1990

Tax Status
For-profit

Managed By
BC/BS of Indiana

FEHBP:	No	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open-Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	300
Hospitals (Contracted With or Used Regularly):	5

Physicians Health Plan of Northern Indiana

7222 Engle Road
Fort Wayne, IN 46804
Phone: (219) 432-6690

Executive Name: Thomas S. Summerill
Title: Chief Executive Officer
Medical Director: Philip Shubert, M.D.
Marketing: Marcia Haaff
Finance: Mark Schwob

Operational Date
10/01/1983

Model Type(s)
IPA

Service Area
Northeast Indiana including: Adams, Allen, Dekalb, Huntington, Jay, LaGrange, Noble, Steuben, Wells and Whitley Counties

Enrollment
45,300 as of 12/31/1990

Tax Status
Non-profit

Managed By
United HealthCare Corporation

FEHBP:	No	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	Yes
Trad. Insur:	No	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	477
Hospitals (Contracted With or Used Regularly):	12

Physicians Health Services (HMO), Inc.

P.O. Box 3357
Evansville, IN 47732
Phone: (812) 465-6000

Executive Name: Russ Sherlock
Title: acting CEO
Medical Director: Ralph Carlson, M.D.
Marketing: Russ Sherlock
Finance: Martin Miracle

Operational Date
01/01/1986

Model Type(s)
IPA

Service Area
11 counties in southwestern Indiana - Davies, Dubois, Gibson, Knox, Martin, Perry, Pike, Posey, Spencer, Vanderburgh, and Warrick

Enrollment
4,750 as of 12/31/1990

Tax Status
For-profit

Managed By
BC/BS of Indiana

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	300
Hospitals (Contracted With or Used Regularly):	5

The M Plan

8802 North Meridian Street
Suite 100
Indianapolis, IN 46260
Phone: (317) 571-5300

Executive Name: Alex Slabosky
Title: President
Medical Director: Elizabeth S. Peterson, MD
Marketing: Richard Altstadt
Finance:

Operational Date
06/01/1989

Model Type(s)
IPA

Service Area
Marion, Boone, Hamilton, Hancock, Hendricks, Johnson, Morgan, and Shelby Counties

Enrollment
11,225 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Methodist Hospital of Indiana

Managed By
MH Healthcare, Inc.

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	700
Hospitals (Contracted With or Used Regularly):	8

GHAA MEMBER

Tri-Health Plan

432 Washington Street
P.O. Box 1787
Columbus, IN 47202-1787
Phone: (812) 378-7000

Executive Name: Roy H. Flaherty
Title: President & CEO
Medical Director: D.Rau, MD and G.Millis,MD
Marketing:
Finance: Michael Sabin

Operational Date
01/01/1988

Model Type(s)
IPA

Service Area
11 county area in Southeastern Indiana

Enrollment
20,000 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Southeastern IN Health Organ.

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open–Ended Product:	No
Trad. Insur:	Yes	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	2,000
Hospitals (Contracted With or Used Regularly):	4

Welborn HMO, A Division of Welborn Clinic

19 NW 4th Street, Ste. 600
Evansville, IN 47708
Phone: (812) 425-3939

Executive Name: Richard H. Bohn
Title: Executive Director
Medical Director: Charles R. Block, M.D.
Marketing: Lawrence Powell
Finance: John Straub

Operational Date
08/01/1986

Model Type(s)
Staff

Service Area
Davies, Dubois, Gibson, Knox, Perry, Pike, Posey, Spencer, Warrick, and Vanderburgh counties

Enrollment
32,766 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Welborn Clinic Physicians

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	Cost	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	6
Physicians (Primary and Specialty):	82
Hospitals (Contracted With or Used Regularly):	1

Care Choices - Iowa/Mercy Alternative

600 Fourth Street
Suite 401
Souix City, IA 51101
Phone: (712) 252-2344

Executive Name: Patrick Aberle
Title: Executive Director
Medical Director: Stanley Bloustine, M.D.
Marketing: Rona Berinobis
Finance: Kimberly K. Horn

Operational Date
01/01/1987

Model Type(s)
IPA

Service Area
Sioux, Plymouth, Cherokee, Woodbury, Ida, Monona, Dikon, Dakota, and Thurston Counties

Enrollment
6,752 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Mercy Health Services

Managed By
Mercy Alternative

FEHBP: Yes
Medicaid: No
Medicare: None
Federally Qualified HMO: No
Federally Qualified CMP: No

Other Lines of Business:

PPO: No
Trad. Insur: No
Open–Ended Product: No
Util. Review Services: No

Number of:

Medical Centers/Satellites: 0
Physicians (Primary and Specialty): 140
Hospitals (Contracted With or Used Regularly): 6

GHAA MEMBER

Family Health Plan

636 Grand Avenue
P.O. Box 9158
Des Moines, IA 50309
Phone: (515) 245-6063

Executive Name: Deborah M. Carey
Title: Director,Hlth Care Del/Pr.Mgt.
Medical Director: Clarence Denser, Jr., MD
Marketing: Pick Corbett
Finance: Rich Anderson

Operational Date
12/01/1985

Model Type(s)
IPA

Service Area
Polk and surrounding counties

Enrollment
3,417 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
BC & BS of Iowa

Managed By
BC & BS of Iowa

FEHBP: No
Medicaid: No
Medicare: None
Federally Qualified HMO: No
Federally Qualified CMP: No

Other Lines of Business:

PPO: No
Trad. Insur: No
Open–Ended Product: No
Util. Review Services: No

Number of:

Medical Centers/Satellites: 0
Physicians (Primary and Specialty): 600
Hospitals (Contracted With or Used Regularly): 9

Heritage National Health Plan, Inc.

11 Corporate East
1910 East Kimberly Road
Davenport, IA 52807
Phone: (319) 344-4417

Executive Name: G.Michael Hammes
Title: President
Medical Director: Steven Sidwell, M.D.
Marketing: Charles P. Parsons
Finance: Richard R. Detwiler

Operational Date
08/05/1985

Model Type(s)
IPA

Service Area
4-state market including Iowa, Tennessee, Illinois and Wisconsin

Enrollment
179,066 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Deere & Co.

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	Yes		
Medicare:	HCPP	Federally Qualified CMP:	Yes

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	3,100
Hospitals (Contracted With or Used Regularly):	71

HMO Iowa

1002 First Interstate Bank Bld
Locust at Sixth
Des Moines, IA 50309
Phone: (515) 244-6300

Executive Name: Thomas E. Press
Title: Exec. Vice President and COO
Medical Director: Kevin Cunningham, M.D.
Marketing: T.R. Marquardt
Finance: J.J. Reber

Operational Date
12/01/1985

Model Type(s)
IPA

Service Area
36 counties in Iowa

Enrollment
30,100 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
The Principal Financial Group

Managed By
McNerney Heintz, Inc.

FEHBP:	Yes	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	375
Hospitals (Contracted With or Used Regularly):	14

Medical Associates Health Plan, Inc.

One CyCare Plaza
Ste. 230
Dubuque, IA 52001
Phone: (319) 556-8070

Executive Name:	Lawrence E. Cremer
Title:	Executive Director
Medical Director:	Robert A. Pfaff, M.D.
Marketing:	Terry Kane
Finance:	Katherine A. Kurt, CPA

Operational Date
08/01/1987

Model Type(s)
Group

Service Area
45 mile radius of Dubuque

Enrollment
32,499 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Medical Associates Clinic, PC

FEHBP:	No	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	HCPP	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	120
Hospitals (Contracted With or Used Regularly):	12

Share Health Plan of Iowa, Inc.

2700 Westown Parkway, Ste. 200
West Des Moines, IA 50265
Phone: (515) 225-1234

Executive Name:	D. Michael Elliott
Title:	President & CEO
Medical Director:	Donald Green, M.D.
Marketing:	Steve Jacobson
Finance:	Ronald Fall

Operational Date
07/01/1983

Model Type(s)
Network

Service Area
Polk and Warren Counties

Enrollment
26,226 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
United HealthCare Corporation

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	HCPP	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	40
Physicians (Primary and Specialty):	481
Hospitals (Contracted With or Used Regularly):	8

GHAA MEMBER

Total Health Network of Iowa

636 Grand Avenue
P.O. Box 7270
Des Moines, IA 50309
Phone: (515) 245-5025

Executive Name: Deborah M. Carey
Title: Dir., Hlth Care Del/Prod.Mgmt.
Medical Director: John May, M.D.
Marketing: George Wilson
Finance: Rich Anderson, Sr. VP

Operational Date
12/01/1984

Model Type(s)
IPA

Service Area
Des Moines, Central Iowa, Waterloo, Quad Cities, Dubuque, and Cedar Rapids

Enrollment
22,317 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
BC & BS of Iowa

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	Prepaid Product	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	650
Hospitals (Contracted With or Used Regularly):	32

CIGNA Healthplan of Kansas City

7400 West 110th Street
Suite 600
Overland Park, KS 66210
Phone: (913) 451-9389

Executive Name:	Joy Haug
Title:	General Manager
Medical Director:	Lee Newcomer, M.D.
Marketing:	Ken Watley
Finance:	John Swainston

Operational Date
07/01/1986

Model Type(s)
IPA

Service Area
Cass, Clay, Jackson, Lafayette, Platte and Ray Counties, MO; Douglas, Franklin, Johnson, Leavenworth, Wyandotte, and Miami Counties, KS

Enrollment
22,846 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
CIGNA Corporation, Inc.

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	Prepaid Product	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open-Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	1,000
Hospitals (Contracted With or Used Regularly):	19

GHAA MEMBER

EQUICOR Health Plan, Inc., a CIGNA Company

200 South Santa Fe
Suite 5
Salina, KS 67401
Phone: (913) 823-6015

Executive Name:	Ann Headrick
Title:	Plan Manager
Medical Director:	Adrian Walling, M.D.
Marketing:	Paul Stucky
Finance:	Brad Minear

Operational Date
11/01/1983

Model Type(s)
Network

Service Area
All of Salina County and parts of Ottawa, Dickerson, McPherson, Ellsworth and Lincoln

Enrollment
4,266 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
CIGNA Corporation, Inc.

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	Prepaid Product	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	12
Hospitals (Contracted With or Used Regularly):	2

GHAA MEMBER

EQUICOR Health Plan, Inc., a CIGNA Company

2959 N. Rock Road
Wichita, KS 67226
Phone: (316) 636-1152

Executive Name: Doug Stratton
Title: Director, Health Care System
Medical Director: Adrian Walling, M.D.
Marketing: Paul Stucky
Finance: Brad Minear

Operational Date
07/01/1981

Model Type(s)
Network

Service Area
Kingman, Sedgwick, Butler, Harvey, Marion, Crowley, McPherson, and Sumner Counties

Enrollment
53,035 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
CIGNA Corporation, Inc.

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	Risk Prepaid Product	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open-Ended Product:	No
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	163
Hospitals (Contracted With or Used Regularly):	4

GHAA MEMBER

Family Health Plan Corporation

Historic Newton Station
P.O. Box 348
Newton, KS 67114
Phone: (316) 283-5880

Executive Name: Walter D. Rogers
Title: President & CEO
Medical Director: Andrew Nachtigall, M.D.
Marketing: Delvin R. Holdeman
Finance: Michael J. Herbert

Operational Date
10/01/1981

Model Type(s)
Group

Service Area
Harvey, Marion, McPherson, Ottawa, Saline and Sedgwick Counties

Enrollment
7,221 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Independent

Managed By
Healthcare America

FEHBP:	No	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	Prepaid Product	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	19
Physicians (Primary and Specialty):	664
Hospitals (Contracted With or Used Regularly):	12

GHAA MEMBER

HMO Kansas, Inc.

419 West 29th Street
P.O. Box 110
Topeka, KS 66611
Phone: (913) 233-2751

Executive Name: John W. Knack
Title: Executive Director
Medical Director: James P. Rhoads, M.D.
Marketing: Mike Mattox
Finance: Don Lynn

Operational Date
04/01/1984

Model Type(s)
IPA

Service Area
Butler, Chase, Cloud, Coffey, Cowley, Dickinson, Douglas, Franklin, Geary, Harvey, Jackson, Jefferson, Lincoln, Lyon, Marion, McPherson,Osage, Ottawa, Pottawatomie, Reno, Rice, Saline, Sedgwick, Shawnee, Sumner, and Wabaunsee Counties

Enrollment
51,057 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
BC & BS of Kansas

FEHBP: Yes
Medicaid: No
Medicare: Risk
Federally Qualified HMO: No
Federally Qualified CMP: Yes

Other Lines of Business:

PPO: No
Trad. Insur: No
Open-Ended Product: No
Util. Review Services: No

Number of:

Medical Centers/Satellites: 0
Physicians (Primary and Specialty): 2,456
Hospitals (Contracted With or Used Regularly): 52

Kaiser Foundation Health Plan of Kansas City, Inc.

6900 Squibb Road, Ste. 201
Shawnee Mission, KS 66202
Phone: (913) 722-8400

Executive Name: Andrew W. Dubill
Title: VP & Regional Mgr.
Medical Director: Ian H. Leverton, M.D.
Marketing: Donald L. Cooke
Finance: Mark Corcoran

Operational Date
01/01/1983

Model Type(s)
Group

Service Area
Leavenworth, Johnson and Wyandotte Counties in KS; Jackson, Cass, Clay and Platte Counties in MO

Enrollment
43,793 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Kaiser Foundation Health Plan

FEHBP: No
Medicaid: No
Medicare: Cost
Federally Qualified HMO: Yes
Federally Qualified CMP: No

Other Lines of Business:

PPO: No
Trad. Insur: No
Open-Ended Product: No
Util. Review Services: No

Number of:

Medical Centers/Satellites: 6
Physicians (Primary and Specialty): 267
Hospitals (Contracted With or Used Regularly): 2

GHAA MEMBER

Lincoln National Health Plan of Kansas City, Inc.

7400 College Blvd. #210
Overland Park, KS 66210
Phone: (913) 345-2240

Executive Name: Steve Goldstone
Title: President
Medical Director: Glenn Agee, M.D.
Marketing: Rob Noel
Finance: John Harris

Operational Date
04/01/1987

Model Type(s)
IPA
Network

Service Area
Kansas City

Enrollment
4,580 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Lincoln National Corporation

Managed By
Lincoln National

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	683
Hospitals (Contracted With or Used Regularly):	13

GHAA MEMBER

MEDPLAN, Inc.

9200 Glenwood
Suite 101
Overland Park, KS 66212
Phone: (913) 648-6670

Executive Name: Donald B. Bletz, M.D.
Title: President & CEO
Medical Director: Raymond A. Schwegler, MD
Marketing: Rod Cart
Finance: Larry Chamblin, CPA

Operational Date
07/01/1985

Model Type(s)
Group

Service Area
Johnson, Miami, Wyandotte, and Leavenworth Counties in Kansas; Jackson County in the state of Missouri

Enrollment
15,000 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Physicians Assoc. Chartered

Managed By
Preferred Medical, Inc.

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	4
Physicians (Primary and Specialty):	65
Hospitals (Contracted With or Used Regularly):	4

GHAA MEMBER

MetLife HealthCare Network of Kansas City, Inc.

9200 Indian Creek Parkway
Building 9, Suite 185
Overland Park, KS 66210
Phone: (913) 451-5656

Executive Name: Charles R. Stark
Title: President/CEO
Medical Director: Stephen Spurgeon, M.D.
Marketing:
Finance:

Operational Date
12/01/1986

Model Type(s)
IPA

Service Area
Cass, Clay, Jackson, Platte, Wyandotte and Johnson Counties

Enrollment
2,628 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
MetLife HealthCare Mgmt. Corp.

Managed By
MetLife HC Network of St.Louis

FEHBP: No
Medicaid: No
Medicare: None
Federally Qualified HMO: No
Federally Qualified CMP: No

Other Lines of Business:

PPO: No
Trad. Insur: Yes
Open-Ended Product: Yes
Util. Review Services: No

Number of:

Medical Centers/Satellites: 0
Physicians (Primary and Specialty): 846
Hospitals (Contracted With or Used Regularly): 10

GHAA MEMBER

Alternative Health Delivery Systems, Inc.

9901 Linn Station Road
Louisville, KY 40223
Phone: (502) 423-5994

Executive Name: Steve Linehan
Title: President
Medical Director: Robert Pope, M.D.
Marketing: Anthony Leshon
Finance: Bill Ely

Operational Date
07/01/1990

Model Type(s)
IPA

Service Area
7 counties in Louisville area

Enrollment
50,000 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
BC/BS of KY& 4 local Hospitals

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	Yes
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	600
Hospitals (Contracted With or Used Regularly):	11

ChoiceCare of Kentucky

540 Centre View Boulevard
Crestview Hills, KY 41017
Phone: (606) 341-2346

Executive Name: Kathy A. Robinson
Title: Director, Kentucky Operations
Medical Director: Michael Barber, M.D.
Marketing: Jeff Werner
Finance: Jane Rollinson

Operational Date
03/08/1985

Model Type(s)
IPA

Service Area
Boone, Campbell, Grant, Kenton, Gallatin and Pendleton Counties

Enrollment
7,194 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Midwest Foundation

Managed By
ChoiceCare

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	287
Hospitals (Contracted With or Used Regularly):	4

HealthWise of Kentucky Ltd.

489 E. Main Street
Lexington, KY 40507
Phone: (606) 259-1771

Executive Name:	Harold Bischoff
Title:	Executive Director
Medical Director:	T. Allen Woodward
Marketing:	Dan Atherton
Finance:	Charles P. Duncan

Operational Date
05/01/1986

Model Type(s)
IPA

Service Area
28 counties in central Kentucky

Enrollment
37,219 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
CPSC & SCA, Inc.

Managed By
ACMG, Inc.

FEHBP:	Yes	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	630
Hospitals (Contracted With or Used Regularly):	26

HMO Kentucky, Inc.

P.O. Box 23795
9901 Linn Station Road
Louisville, KY 40223
Phone: (502) 423-2880

Executive Name:	Sharon L. Tolliver, R.N.
Title:	Executive Director
Medical Director:	Ernest Oblander, M.D.
Marketing:	
Finance:	Rob Bader

Operational Date
01/01/1986

Model Type(s)
IPA

Service Area
Most major metropolitan areas in Kentucky

Enrollment
41,000 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
BC & BS of Kentucky

FEHBP:	No	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	2,838
Hospitals (Contracted With or Used Regularly):	115

Humana Health Care Plan, Inc.

101 Prosperous Place
Suite 300
Lexington, KY 40509-1845
Phone: (606) 254-2731

Executive Name: Betty Chowning
Title: Executive Director
Medical Director: Tim Costich, M.D.
Marketing: Kathy Congleton
Finance: Cindy Wakeland

Operational Date
07/01/1984

Model Type(s)
Group

Service Area
Anderson, Bourbon, Boyle, Clark, Estill, Fayette, Franklin, Garrard, Harrison, Jessamine, Lincoln, Madison, Mercer, Nicholas, Powell, Scott and Woodford Counties

Enrollment
36,100 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Humana Inc.

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open-Ended Product:	No
Trad. Insur:	Yes	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	184
Hospitals (Contracted With or Used Regularly):	5

GHAA MEMBER

Humana Health Plan Inc. (Louisville)

9300 Shelbyville Rd.
Suite 700
Louisville, KY 40222
Phone: (502) 423-1355

Executive Name: Vicki Hatfield
Title: Executive Director
Medical Director: William Runyan, M.D.
Marketing: Jim Moser
Finance: Brenda Luckett

Operational Date
10/01/1983

Model Type(s)
IPA
Staff

Service Area
Bullit, Hardin, Henry, Jefferson, Meade, Nelson, Oldham, Shelby and Spencer Counties in Kentucky; Clark, Crawford, Floyd, Harrison, Jefferson, Scott and Washington Counties in Southern Indiana

Enrollment
57,706 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Humana Inc.

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	Risk	Federally Qualified CMP:	Yes

Other Lines of Business:

PPO:	Yes	Open-Ended Product:	No
Trad. Insur:	Yes	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	5
Physicians (Primary and Specialty):	1,150
Hospitals (Contracted With or Used Regularly):	6

GHAA MEMBER

MetLife HealthCare Network of Kentucky, Inc.

P.O. Box 22667
Louisville, KY 40222
Phone: (502) 339-8481

Executive Name: Charles R. Stark
Title: President and CEO
Medical Director:
Marketing:
Finance:

Operational Date
01/01/1986

Model Type(s)
IPA

Service Area

Enrollment
46 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
MetLife HealthCare Mgmt. Corp.

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	Yes
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	1,196
Hospitals (Contracted With or Used Regularly):	22

GHAA MEMBER

CIGNA Healthplan of Louisiana, Inc.

2 United Plaza, Suite 700
8550 United Plaza Boulevard
Baton Rouge, LA 70809-2256
Phone: (504) 922-4260

Executive Name:	Charles Neff
Title:	Executive Director
Medical Director:	O.M. Thompson, Jr., M.D.
Marketing:	Caswell Fitzpatrick
Finance:	Ramona D. Fryer

Operational Date
03/01/1986

Model Type(s)
IPA

Service Area
East and West Baton Rouge, East and West Feliciana, Iberville, Ascension, Livingston, Pointe Coupee, Tangipahoa, St. Helena, St. James, Assumption, St. John the Baptist, St. Bernard, St. Charles, Jefferson, Orleans, Plaquemines, St. Tammaary & Washington

Enrollment
17,408 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
CIGNA Corporation, Inc.

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	Prepaid Product	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open-Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	700
Hospitals (Contracted With or Used Regularly):	30

GHAA MEMBER

CIGNA Healthplan of North Louisiana

One Bellemead Centre St. 200
6425 Youree Drive
Shreveport, LA 71105-4625
Phone: (318) 798-4700

Executive Name:	Charles C. Neff
Title:	Executive Director
Medical Director:	Charles D. Knight, Sr. MD
Marketing:	Caswell Fitzpatrick
Finance:	Ramona D. Fryer

Operational Date
09/01/1985

Model Type(s)
Group

Service Area
Bienville, Bossier, Caddo, Claiborne, DeSoto, Natchitoches, Red River, Sabine, and Webster Parishes

Enrollment
17,418 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
CIGNA Corporation, Inc.

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	Prepaid Product	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	11
Physicians (Primary and Specialty):	100
Hospitals (Contracted With or Used Regularly):	7

GHAA MEMBER

Community Health Network of Louisiana

2431 S. Acadian Thruway
Suite 350
Baton Rouge, LA 70808
Phone: (504) 923-0550

Executive Name: G. Larry Mitchum
Title: President and CEO
Medical Director: T. Craig Childs, M.D.
Marketing: Glen J. Golemi
Finance: Eileen Raymond

Operational Date
11/01/1986

Model Type(s)
IPA

Service Area
E. & W. Baton Rouge, Pointe Coupee, E. & W. Feliciana, St. Helena, Tangipahoa, Livingston, Ascension, Assumption and Iberville Parishes

Enrollment
36,004 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
LA Health Management Partners

Managed By
LA Health Management Partners

FEHBP:	No	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	Prepaid Product	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open-Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	600
Hospitals (Contracted With or Used Regularly):	25

Gulf South Health Plans, Inc.

5615 Corporate Boulevard
Suite 4
Baton Rouge, LA 70808
Phone: (504) 927-7212

Executive Name: Patrick C. Powers
Title: Executive Vice President
Medical Director: R. Dwight Brower, M.D.
Marketing: Charles D. Calvi, Jr.
Finance: Adam A. Short

Operational Date
01/01/1987

Model Type(s)
IPA

Service Area
Greater Baton Rouge area

Enrollment
20,143 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
General Health, Inc.

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open-Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	3
Physicians (Primary and Specialty):	495
Hospitals (Contracted With or Used Regularly):	10

GHAA MEMBER

Maxicare Louisiana, Inc.

3850 No. Causeway Boulevard
Suite 990
Metairie, LA 70002
Phone: (504) 836-2022

Executive Name:	Alan M. Preston
Title:	Acting V.P. & General Manager
Medical Director:	John Patterson, M.D.
Marketing:	Alan M. Preston
Finance:	

Operational Date
01/01/1985

Model Type(s)
IPA
Group

Service Area
Greater New Orleans Area to include: Jefferson Parish, Orleans Parish, St. Bernard Parish, Plaquemines Parish, St. Tammany Parish, St. John the Baptist, and St. Charles Parish

Enrollment
18,500 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Maxicare Health Plans, Inc.

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open–Ended Product:	Yes
Trad. Insur:	No	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	17
Physicians (Primary and Specialty):	330
Hospitals (Contracted With or Used Regularly):	4

Ochsner Health Plan

1761 Physicians Park Drive
Suite 1
Baton Rouge, LA 70816
Phone: (305) 295-4222

Executive Name:	Gerald J. Tresslar
Title:	President
Medical Director:	Tom Knight, M.D.
Marketing:	Bob Bauch
Finance:	Nancy Horstmann

Operational Date
07/01/1986

Model Type(s)
Group

Service Area
East Baton Rouge, Baton Rouge Parishes

Enrollment
23,000 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Ochsner Clinic & Found. Hosp.

FEHBP:	No	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	HCPP	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	2
Physicians (Primary and Specialty):	70
Hospitals (Contracted With or Used Regularly):	1

GHAA MEMBER

Ochsner Health Plan of New Orleans

#1 Galleria Boulevard
Suite 1224
Metairie, LA 70001
Phone: (504) 836-6600

Executive Name:	Gerald J. Tresslar
Title:	President
Medical Director:	Michael Tooke, M.D.
Marketing:	Patti Reynold
Finance:	Nancy Horstmann

Operational Date
06/01/1985

Model Type(s)
Group

Service Area
Jefferson, Orleans and Tammany Parishes

Enrollment
60,000 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Ochsner Clinic & Found. Hosp.

FEHBP:	No	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	HCPP	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	6
Physicians (Primary and Specialty):	265
Hospitals (Contracted With or Used Regularly):	3

GHAA MEMBER

PARTNERS Health Plan of Louisiana

3838 N. Causeway Boulevard
Suite 1919
Metairie, LA 70002
Phone: (504) 833-4344

Executive Name:	David Ellwanger
Title:	Executive Director
Medical Director:	Warren Leeds, M.D.
Marketing:	Maura B. Villavaso
Finance:	Alan Scoggins

Operational Date
09/15/1987

Model Type(s)
IPA

Service Area
Jefferson, Orleans, Plaquemines, St. Bernard, St. Charles, St. John the Baptist and St. Tammany Parishes

Enrollment
7,600 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Aetna Life Insurance Co.

Managed By
Aetna Health Management

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open–Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	660
Hospitals (Contracted With or Used Regularly):	7

Principal Health Care of Louisiana, Inc.

3421 N. Causeway Blvd.
Suite 600
Metairie, LA 70002-3726
Phone: (504) 834-0840

Executive Name:	Barry K. Baker
Title:	Executive Director
Medical Director:	Otto Sieber, M.D.
Marketing:	Charles Lawrence
Finance:	Abigail Benoit

Operational Date
07/01/1985

Model Type(s)
IPA

Service Area
Six parish area around New Orleans

Enrollment
33,000 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Principal Health Care, Inc.

Managed By
Principal Health Care, Inc.

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open–Ended Product:	Yes
Trad. Insur:	No	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	380
Hospitals (Contracted With or Used Regularly):	16

Travelers Health Network of Louisiana

Galleria One Suite 2100
Galleria Boulevard
Metairie, LA 70001
Phone: (504) 836-5555

Executive Name:	Gayle M. George
Title:	Executive Director
Medical Director:	Frank Barham, M.D.
Marketing:	William Noonan
Finance:	Ken Hobbs

Operational Date
07/01/1985

Model Type(s)
IPA

Service Area
7 parish area

Enrollment
14,729 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
The Travelers Health Network

Managed By
The Travelers Health Network

FEHBP:	No	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open–Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	485
Hospitals (Contracted With or Used Regularly):	10

GHAA MEMBER

Healthsource Maine

30 U.S. Rt. 1
Yarmouth, ME 04096
Phone: (207) 846-6430

Executive Name: Richard M. White
Title: Chief Executive Officer
Medical Director: Dr. Peter McGuire
Marketing: Nancy Connelie
Finance: Jeffry Bland

Operational Date
04/01/1987

Model Type(s)
IPA

Service Area
Statewide

Enrollment
9,050 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Healthsource, Inc.

Managed By
Healthsource, Inc.

FEHBP: Yes
Medicaid: No
Medicare: None
Federally Qualified HMO: Yes
Federally Qualified CMP: No

Other Lines of Business:

PPO: No
Trad. Insur: No
Open–Ended Product: No
Util. Review Services: Yes

Number of:

Medical Centers/Satellites: 0
Physicians (Primary and Specialty): 605
Hospitals (Contracted With or Used Regularly): 17

HMO Maine

P.O. Box 8883
Portland, ME 04104-5028
Phone: (207) 856-6196

Executive Name: Robert P. Raymond
Title: Director
Medical Director: Richard Chamberlain, M.D.
Marketing: Francis G. McGinty
Finance: David C. Crowley

Operational Date
12/01/1985

Model Type(s)
IPA

Service Area
All of Maine

Enrollment
12,300 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
BC & BS of Maine

Managed By
BC & BS of Maine

FEHBP: Yes
Medicaid: No
Medicare: None
Federally Qualified HMO: Yes
Federally Qualified CMP: No

Other Lines of Business:

PPO: No
Trad. Insur: No
Open–Ended Product: No
Util. Review Services: No

Number of:

Medical Centers/Satellites: 0
Physicians (Primary and Specialty): 536
Hospitals (Contracted With or Used Regularly): 50

Lincoln National Health Plan

Suite 1C
75 John Roberts Road
South Portland, ME 04106
Phone: (207) 773-6694

Executive Name:	Max Powell
Title:	Chief Executive Officer
Medical Director:	Francis A. Bellino, M.D.
Marketing:	Don Peternell
Finance:	Ralph O'Brien

Operational Date
06/01/1987

Model Type(s)
IPA
Network

Service Area
Fort County, Portland, Bangor, Waterville, Auburn, Lewiston

Enrollment
9,475 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Lincoln National Corporation

Managed By
Lincoln National Corporation

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	315
Hospitals (Contracted With or Used Regularly):	13

GHAA MEMBER

Chesapeake Health Plan, Inc.

814 Light Street
Baltimore, MD 21230
Phone: (301) 539-8622

Executive Name: Joseph L. LaAsmar
Title: President
Medical Director: Sachchida Sinha, M.D.
Marketing: Darlene Burton
Finance: Robert Grim, Jr.

Operational Date
10/01/1976

Model Type(s)
IPA
Network

Service Area
Anne Arundel, Baltimore, Carroll, Harford, Prince Georges and Queen Anne Counties; Baltimore City

Enrollment
21,600 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Independent

FEHBP:	Yes	Federally Qualified HMO:	No
Medicaid:	Yes		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	56
Physicians (Primary and Specialty):	1,000
Hospitals (Contracted With or Used Regularly):	22

CIGNA Health Plan of Mid-Atlantic

9700 Patuxent Woods Drive
Columbia, MD 21046
Phone: (301) 720-5800

Executive Name: Stephen Ashley
Title: V.P. and Executive Director
Medical Director: James Springrose, M.D.
Marketing: Peter Andrvszkiewicz
Finance: George Yokley

Operational Date
12/01/1986

Model Type(s)
IPA

Service Area
Baltimore City; Counties of Anne Arundel, Baltimore, Carroll, Harford, Howard, Calvert, Charles, Frederick, Montgomery, and Prince Georges County in MD; Cities of Alexandria, Falls Church, and Fairfax; 5 counties in VA; the District of Columbia

Enrollment
14,758 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
CIGNA Corporation, Inc.

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	1,856
Hospitals (Contracted With or Used Regularly):	42

GHAA MEMBER

Columbia Medical Plan, Inc.

2 Knoll North Drive
Columbia, MD 21044
Phone: (301) 997-8500

Executive Name: James E. Jordan, M.D.
Title: President
Medical Director: Michall Kelemen, M.D.
Marketing: Daniel W. Dudley
Finance: John Sweeney

Operational Date
10/01/1969

Model Type(s)
Staff

Service Area
Metropolitan Baltimore area and portions of Montgomery, Prince Georges, and Queen Anne Counties, MD

Enrollment
27,021 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
BC & BS of Maryland

Managed By
Columbia-FreeState Mgmt., Inc.

FEHBP: Yes
Medicaid: No
Medicare: None
Federally Qualified HMO: Yes
Federally Qualified CMP: No

Other Lines of Business:

PPO: No
Trad. Insur: No
Open–Ended Product: Yes
Util. Review Services: No

Number of:

Medical Centers/Satellites:	9
Physicians (Primary and Specialty):	165
Hospitals (Contracted With or Used Regularly):	10

GHAA MEMBER

Delmarva Health Care Plan, Inc.

106 Marlboro Road
Easton, MD 21601
Phone: (301) 822-7223

Executive Name: Joe Duerre
Title: Chief Executive Officer
Medical Director: R. Lane Wroth, M.D.
Marketing: Richard Prettyman
Finance: Richard Moore

Operational Date
03/01/1982

Model Type(s)
IPA

Service Area
9 counties of Maryland's Eastern Shore

Enrollment
21,000 as of 12/31/1990

Tax Status
For-profit

FEHBP: No
Medicaid: No
Medicare: None
Federally Qualified HMO: No
Federally Qualified CMP: No

Other Lines of Business:

PPO: No
Trad. Insur: No
Open–Ended Product: Yes
Util. Review Services: Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	350
Hospitals (Contracted With or Used Regularly):	5

Free State Health Plan, Inc.

2205 York Road
Timonium, MD 21093
Phone: (301) 683-0100

Executive Name: James E. Jordan, M.D.
Title: President
Medical Director: Michael Kelemen, M.D.
Marketing: Daniel W. Dudley
Finance: John Sweeney

Operational Date
08/01/1981

Model Type(s)
Network

Service Area
Metro Baltimore;parts of Montgomery, Prince Georges, Queen Anne, Cecil, Frederick, Washington, MD; Adams, Franklin, York, PA; Berkeley, Jefferson, WV

Enrollment
150,000 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
BC & BS of Maryland

Managed By
Columbia-FreeState Mgmt., Inc.

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	Yes
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	42
Physicians (Primary and Specialty):	2,500
Hospitals (Contracted With or Used Regularly):	34

GHAA MEMBER

HealthCare Corporation of the Mid-Atlantic (dba CareFirst)

7939 Honeygo Boulevard
Baltimore, MD 21236
Phone: (301) 529-2500

Executive Name: David D. Wolf
Title: President
Medical Director: Arthur Steinberg, M.D.
Marketing: Richard Capizzi
Finance: G. Mark Chaney

Operational Date
01/01/1978

Model Type(s)
Network

Service Area
Maryland and the District of Columbia

Enrollment
93,212 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
HealthCare Corp. of America

Managed By
HealthCare Corp. of America

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	Risk Prepaid Product	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	Yes
Trad. Insur:	No	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	36
Physicians (Primary and Specialty):	1,389
Hospitals (Contracted With or Used Regularly):	22

HealthPlus, Inc.

7601 Ora Glen Drive
Suite 200
Greenbelt, MD 20770
Phone: (301) 441-1600

Executive Name:	Jeff D. Emerson
Title:	Chief Executive Officer
Medical Director:	David Anders, M.D.
Marketing:	Joan Harp
Finance:	Nanette Henderson

Operational Date
01/01/1979

Model Type(s)
IPA

Service Area
Metropolitan Washington, D.C. (including Northern Virginia south to Fredricksburg) and Metropolitan Baltimore

Enrollment
143,000 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Sanus Corp./New York Life

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open–Ended Product:	Yes
Trad. Insur:	No	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	2,600
Hospitals (Contracted With or Used Regularly):	40

Johns Hopkins Health Plan

Seton Court
2800 No. Charles Street
Baltimore, MD 21218
Phone: (301) 522-9800

Executive Name:	Barbara B. Hill
Title:	President
Medical Director:	William Pawluk, M.D.
Marketing:	Deborah Origer
Finance:	Glen L. Steinbach

Operational Date
10/01/1984

Model Type(s)
IPA

Service Area
Central Maryland (from Washington County in the NW to Cecil County in the NE to Charles County in the South) and the District of Columbia

Enrollment
103,579 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Johns Hopkins Health System

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	Yes		
Medicare:	Risk	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open–Ended Product:	Yes
Trad. Insur:	No	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	75
Physicians (Primary and Specialty):	2,500
Hospitals (Contracted With or Used Regularly):	30

GHAA MEMBER

Lincoln National Health Plan

7200 Wisconsin Avenue
Suite 801
Bethesda, MD 20814
Phone: (301) 986-0222

Executive Name: William Young
Title: V.P. and General Manager
Medical Director: Edward J. Hinman, M.D.
Marketing: H. Thomas Reichenbach
Finance: Ralph O'Brien

Operational Date
01/01/1987

Model Type(s)
IPA
Network

Service Area
Metro Washington DC; Baltimore City, Baltimore County and 8 counties in Maryland; 7 counties in Northern Virginia

Enrollment
12,000 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Lincoln National Corporation

Managed By
Lincoln Nat Admin. Svcs. Corp.

FEHBP:	Yes	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open–Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	1,500
Hospitals (Contracted With or Used Regularly):	35

GHAA MEMBER

M.D. Individual Practice Association, Inc.

4 Taft Court
Rockville, MD 20850
Phone: (301) 762-8205

Executive Name: Steven B. Griffin
Title: President
Medical Director: Eric Baugh, M.D.
Marketing: Steven B. Griffin
Finance: Joseph Guarriello

Operational Date
01/01/1981

Model Type(s)
IPA

Service Area
The entire state of Maryland; Washington, DC; the Virginia counties of Accomack, Arlington, Fairfax, Goochland, Hanover, Henrico, Caroline, Loudoun, Northhampton, Prince William, Spotsylvania, & Stafford; 8 cities in Virginia

Enrollment
235,530 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Mid-Atlantic Medical Ser. Inc.

Managed By
Mid-Atlantic Medical Ser. Inc.

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	Risk	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open–Ended Product:	Yes
Trad. Insur:	No	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	6,365
Hospitals (Contracted With or Used Regularly):	73

Optimum Choice, Inc.

4 Taft Court
Rockville, MD 20850
Phone: (301) 762-8205

Executive Name: George T. Jochum
Title: President/CEO
Medical Director: Eric Baugh, M.D.
Marketing: George T. Jochum
Finance: Joseph Guarriello

Operational Date
08/01/1989

Model Type(s)
IPA

Service Area
23 counties in Maryland (also the City of Baltimore); Accomack, Arlington, Fairfax, Loudoun, Northhampton, Prince William and Stafford Counties (also cities of Alexandria, Fairfax, Falls Church and Fredricksburg; Washington, DC

Enrollment
23,050 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Mid-Atlantic Medical Ser. Inc.

FEHBP: No
Medicaid: No
Medicare: None
Federally Qualified HMO: No
Federally Qualified CMP: No

Other Lines of Business:

PPO: No
Trad. Insur: No
Open–Ended Product: Yes
Util. Review Services: No

Number of:

Medical Centers/Satellites: 0
Physicians (Primary and Specialty): 6,365
Hospitals (Contracted With or Used Regularly): 60

PHN-HMO, Inc.

5700 Executive Dr.
Ste. 104
Baltimore, MD 21228
Phone: (301) 747-9060

Executive Name: Thomas S. Brown
Title: President & CEO
Medical Director: Sheldon Milner, M.D.
Marketing: Elizabeth Dana
Finance: Edgar Schneider, Jr.

Operational Date
07/01/1986

Model Type(s)
IPA
Network

Service Area
Baltimore City and Baltimore, Howard, Harford, Carroll, Anne Arundel, and Cecil Counties

Enrollment
22,000 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Health Networks of America

Managed By
Local Maryland Management

FEHBP: No
Medicaid: No
Medicare: Risk
Federally Qualified HMO: No
Federally Qualified CMP: No

Other Lines of Business:

PPO: No
Trad. Insur: No
Open–Ended Product: Yes
Util. Review Services: Yes

Number of:

Medical Centers/Satellites: 0
Physicians (Primary and Specialty): 1,600
Hospitals (Contracted With or Used Regularly): 6

Potomac Health

7939 Honeygo Blvd.
Baltimore, MD 21236
Phone: (301) 760-3400

Executive Name: David D. Wolf
Title: Executive Director
Medical Director: Arthur Steinberg, M.D.
Marketing: Richard Capizzi
Finance: J. Mark Chaney

Operational Date
12/01/1984

Model Type(s)
Network

Service Area
Baltimore City; Carroll, Cecil, Harford, Howard, Montgomery, Prince George's,Frederick, Washington, Calvert, St. Mary's, Charles & Anne Arundel County

Enrollment
12,625 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Health Care Corp. of America

Managed By
Health Care Corp. of America

FEHBP:	Yes	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	Prepaid Product	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	31
Physicians (Primary and Specialty):	1,127
Hospitals (Contracted With or Used Regularly):	24

PruCare of Washington, DC

4600 East-West Highway
8th Floor
Bethesda, MD 20814
Phone: (301) 931-2020

Executive Name: Richard A. Meyer
Title: Director, Health Care Mgmt.
Medical Director: Al Janoski, M.D.
Marketing: Patrick Geraghty
Finance: George Meagher

Operational Date
06/22/1984

Model Type(s)
IPA

Service Area
Washington Metropolitan area

Enrollment
1,750 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
The Prudential Insurance Co.

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open–Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	1,415
Hospitals (Contracted With or Used Regularly):	19

GHAA MEMBER

Total Health Care, Inc.

1501 Division St.
Baltimore, MD 21217
Phone: (301) 383-8300

Executive Name:	Claude D. Hill, M.D.
Title:	CEO
Medical Director:	Claude Hill, M.D.
Marketing:	Raymond Cole (Acting)
Finance:	Malcolm Leggett

Operational Date
01/01/1975

Model Type(s)
Staff

Service Area
Baltimore City

Enrollment
23,300 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Independent

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	Yes		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	5
Physicians (Primary and Specialty):	70
Hospitals (Contracted With or Used Regularly):	6

GHAA MEMBER

Bay State Health Care, Inc.

101 Main Street
Cambridge, MA 02142
Phone: (617) 868-7000

Executive Name: Joseph C. Hoffman
Title: President
Medical Director: Lionelle D. Wells, M.D.
Marketing: William Mazza
Finance: Patricia E. Pilz

Operational Date
05/01/1979

Model Type(s)
Network

Service Area
Most of Massachusetts

Enrollment
322,409 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Independent

FEHBP: Yes
Medicaid: Yes
Medicare: Risk
Federally Qualified HMO: Yes
Federally Qualified CMP: No

Other Lines of Business:

PPO: No
Trad. Insur: No
Open–Ended Product: No
Util. Review Services: No

Number of:

Medical Centers/Satellites: 1
Physicians (Primary and Specialty): 4,534
Hospitals (Contracted With or Used Regularly): 58

GHAA MEMBER

Berkshire Health Plan

395 South Street
Pittsfield, MA 01201
Phone: (413) 499-4009

Executive Name: Carole Henderson
Title: Plan Administrator
Medical Director: Sandor Wax, M.D.
Marketing: Barbara Tierney
Finance: Sandra Libby

Operational Date
10/01/1984

Model Type(s)
IPA

Service Area
Berkshire County

Enrollment
24,529 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
BC & BS of Massachusetts

FEHBP: Yes
Medicaid: Yes
Medicare: None
Federally Qualified HMO: No
Federally Qualified CMP: Yes

Other Lines of Business:

PPO: No
Trad. Insur: No
Open–Ended Product: No
Util. Review Services: No

Number of:

Medical Centers/Satellites: 0
Physicians (Primary and Specialty): 220
Hospitals (Contracted With or Used Regularly): 10

Central Massachusetts Health Care, Inc.

Mechanics Tower
Suite 300
Worcester, MA 01608
Phone: (617) 798-8667

Executive Name: Benjamin R. Schenck
Title: President
Medical Director: Ralph M. Prows, M.D.
Marketing: Thomas B. Gentz
Finance: Paul B. Brough

Operational Date
06/01/1979

Model Type(s)
IPA

Service Area
Central Massachusetts

Enrollment
100,000 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Independent

FEHBP:	Yes	Federally Qualified HMO:	No
Medicaid:	Yes		
Medicare:	Prepaid Product	Federally Qualified CMP:	Yes

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	1
Physicians (Primary and Specialty):	1,100
Hospitals (Contracted With or Used Regularly):	18

CIGNA Healthplan of Massachusetts, Inc.

1350 Main Street
15th Floor
Springfield, MA 01103
Phone: (413) 733-1177

Executive Name: Pamela Mays
Title: Health Plan Manager
Medical Director: Rosorio Noto, M.D.
Marketing: Kevin Counihan
Finance: Chris Sacerdote

Operational Date
10/01/1987

Model Type(s)
IPA

Service Area
Hampden, Hampshire, Worcester, Baunstable, Bristol, Essex, Norfolk, Plymouth, and Suffolk Counties

Enrollment
16,267 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
CIGNA Corporation, Inc.

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	Prepaid Product	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open-Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	1,525
Hospitals (Contracted With or Used Regularly):	26

GHAA MEMBER

Community Health Plan: Massachusetts Region

Interstate Drive
W. Springfield, MA 01089
Phone: (413) 736-8376

Executive Name: James Senterfitt
Title: Regional Administrator
Medical Director: Peter Betjemann, M.D.
Marketing: Steve Daylor
Finance: Carole Cusack

Operational Date
01/01/1984

Model Type(s)
Network

Service Area
Berkshire, Franklin and Hampshire Counties in western MA

Enrollment
19,215 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Capital Area Comm. Health Plan

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	Yes		
Medicare:	HCPP	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	10
Physicians (Primary and Specialty):	200
Hospitals (Contracted With or Used Regularly):	8

GHAA MEMBER

Fallon Community Health Plan

100 Hartwell Street
West Boylston, MA 01583
Phone: (508) 835-2550

Executive Name: Christy W. Bell
Title: Executive Director
Medical Director: Joel Kaufman, M.D.
Marketing: Gary W. Thomas
Finance: Gary J. Zelch

Operational Date
02/01/1977

Model Type(s)
Group

Service Area
Worcester and parts of Middlesex, Hampden, Hampshire and Norfolk Counties

Enrollment
129,500 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Fallon Clinic, Inc.

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	Yes		
Medicare:	Risk	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	Yes
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	19
Physicians (Primary and Specialty):	220
Hospitals (Contracted With or Used Regularly):	7

GHAA MEMBER

Harvard Community Health Plan

10 Brookline Place West
Brookline, MA 02146
Phone: (617) 731-8240

Executive Name: Thomas O. Pyle
Title: President & Chairman-Elect
Medical Director: John M. Ludden, M.D.
Marketing: George P. Russell
Finance: Miles Coverdale

Operational Date
10/01/1969

Model Type(s)
Staff
Group

Service Area
Eastern and Western Massachusetts, Southern New Hampshire, and Rhode Island

Enrollment
420,000 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Harvard Community Health Plan

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	Yes		
Medicare:	Risk Cost	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	Yes
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	38
Physicians (Primary and Specialty):	972
Hospitals (Contracted With or Used Regularly):	48

GHAA MEMBER

Harvard University Group Health Plan

75 Mt. Auburn Street
Cambridge, MA 02138
Phone: (617) 495-2074

Executive Name: David S. Rosenthal, M.D.
Title: Director
Medical Director: David S. Rosenthal, M.D.
Marketing:
Finance: Mary N. Hennings

Operational Date
07/01/1972

Model Type(s)
Staff

Service Area
Harvard University community

Enrollment
6,180 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Harvard University

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	4
Physicians (Primary and Specialty):	72
Hospitals (Contracted With or Used Regularly):	4

Health New England

66 Industry Avenue
Springfield, MA 01104-3736
Phone: (413) 787-4000

Executive Name: Richard Belloff
Title: President & CEO
Medical Director: Agosinto Natale, M.D.
Marketing: Bruce Ruder
Finance: Philip Pin

Operational Date
01/01/1986

Model Type(s)
IPA

Service Area
Hamden and Hampshire Counties in MA; Tolland and Hartford Counties in CT

Enrollment
32,534 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Independent

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	Yes		
Medicare:	Prepaid Product	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open-Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	550
Hospitals (Contracted With or Used Regularly):	5

Lahey Clinic - BCBS Health Maintenance Plan

One Alewife Center
Cambridge, MA 02140
Phone: (617) 956-3749

Executive Name: Janet May
Title: Plan Administrator
Medical Director: Marvin Wool, M.D.
Marketing: James M. Kane
Finance: Sandra Libby

Operational Date
11/01/1980

Model Type(s)
Group

Service Area
Essex, Middlesex, Norfolk Counties

Enrollment
23,973 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
BC & BS of Massachusetts

FEHBP:	Yes	Federally Qualified HMO:	No
Medicaid:	Yes		
Medicare:	None	Federally Qualified CMP:	Yes

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	1
Physicians (Primary and Specialty):	308
Hospitals (Contracted With or Used Regularly):	11

Medical West Community Health Plan, Inc.

c/o Blue Cross and Blue Shield
100 Summer Street
Boston, MA 02110
Phone: (617) 956-2501

Executive Name: Sharon L. Smith
Title: President and CEO
Medical Director: Drs. Schultz and Collins
Marketing: Stephen Bean & James Kane
Finance: Sandra Libby

Operational Date
12/01/1978

Model Type(s)
Staff

Service Area
Hampden, Hampshire, Essex, Norfolk, Suffolk, Middlesex, Plymouth, and Bristol Counties

Enrollment
145,789 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
BC & BS of Massachusetts

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	Yes		
Medicare:	Risk HCPP	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites: 11
Physicians (Primary and Specialty): 435
Hospitals (Contracted With or Used Regularly): 23

GHAA MEMBER

MetLife HealthCare Network of Massachusetts, Inc.

120 Royall Street
Canton, MA 02021-1028
Phone: (617) 821-2620

Executive Name: Michael Jaeger
Title: President
Medical Director: Jacques Carter, M.D.
Marketing:
Finance:

Operational Date
03/01/1987

Model Type(s)
IPA

Service Area
Middlesex, Suffolk, Essex, Plymouth, Bristol and Norfolk Counties

Enrollment
1,733 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
MetLife HealthCare Mgmt. Corp.

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	Yes	Util. Review Services:	No

Number of:

Medical Centers/Satellites: 0
Physicians (Primary and Specialty): 751
Hospitals (Contracted With or Used Regularly): 15

GHAA MEMBER

MIT Health Plan

E23-303 MIT
77 Massachusetts Avenue
Cambridge, MA 02139
Phone: (617) 253-1322

Executive Name: Linda L. Rounds
Title: Executive Director
Medical Director: Arnold Weinberg
Marketing: Mary S. Hertema
Finance: Heather S. Ryan

Operational Date
07/01/1973

Model Type(s)
Staff

Service Area
Eastern Massachusetts

Enrollment
9,140 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Mass. Institute of Technology

Managed By
MIT Medical Department

FEHBP: No
Medicaid: No
Medicare: None
Federally Qualified HMO: No
Federally Qualified CMP: No

Other Lines of Business:

PPO: No
Trad. Insur: No
Open–Ended Product: Yes
Util. Review Services: No

Number of:

Medical Centers/Satellites:	1
Physicians (Primary and Specialty):	72
Hospitals (Contracted With or Used Regularly):	5

GHAA MEMBER

Montachusett Health Plan

285 Central Street
Leominster Plaza
Leominster, MA 01453
Phone: (617) 534-4100

Executive Name: Christine Brudevold
Title: Plan Administrator
Medical Director: Paul Cochran, M.D.
Marketing: Beverly Young
Finance: Sandra Libby

Operational Date
02/01/1984

Model Type(s)
IPA

Service Area
Worcester

Enrollment
8,045 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
BC & BS of Massachusetts

FEHBP: No
Medicaid: Yes
Medicare: None
Federally Qualified HMO: No
Federally Qualified CMP: Yes

Other Lines of Business:

PPO: No
Trad. Insur: No
Open–Ended Product: No
Util. Review Services: No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	400
Hospitals (Contracted With or Used Regularly):	9

Neighborhood Health Plan Inc.

1470 Dorchester Avenue
Dorchester, MA 02122
Phone: (617) 288-1293

Executive Name:	John J. Harrington
Title:	Chief Executive Officer
Medical Director:	Peter Connolly, M.D.
Marketing:	Vacant
Finance:	Irvin Dallas

Operational Date
12/31/1987

Model Type(s)
Network

Service Area
Metropolitan Boston area

Enrollment
17,000 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Independent

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	Yes		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	50
Physicians (Primary and Specialty):	2,565
Hospitals (Contracted With or Used Regularly):	33

GHAA MEMBER

North Shore Health Plan

One Alewife Center
Cambridge, MA 02140
Phone: (617) 956-3749

Executive Name:	Janet May
Title:	Plan Administrator
Medical Director:	
Marketing:	James M. Kane
Finance:	Sandra Libby

Operational Date
05/01/1985

Model Type(s)
IPA

Service Area
Essex, Middlesex Counties

Enrollment
10,442 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
BC & BS of Massachusetts

FEHBP:	Yes	Federally Qualified HMO:	No
Medicaid:	Yes		
Medicare:	None	Federally Qualified CMP:	Yes

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	272
Hospitals (Contracted With or Used Regularly):	10

Pilgrim Health Care, Inc.

10 Accord Executive Drive
P.O. Box 9102
Norwell, MA 02061
Phone: (617) 871-3950

Executive Name:	Allan I. Greenberg
Title:	Chief Executive Officer
Medical Director:	Paul R. Reich, M.D., FACP
Marketing:	Patricia L. Callahan
Finance:	Thomas J. Brophy

Operational Date
04/01/1981

Model Type(s)
IPA

Service Area
Eastern Massachusetts and Rhode Island

Enrollment
162,000 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Independent

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	Yes		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	2,949
Hospitals (Contracted With or Used Regularly):	58

Tufts Associated Health Plan

333 Wyman Street
Waltham, MA 02254
Phone: (617) 466-9400

Executive Name:	Harris A. Berman, M.D.
Title:	President and CEO
Medical Director:	Mark Bloomberg, M.D.
Marketing:	James M. Walter
Finance:	Russell Kopp

Operational Date
12/15/1981

Model Type(s)
IPA

Service Area
Eastern & Central Massachusetts

Enrollment
125,000 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Independent

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	Yes		
Medicare:	Prepaid Product	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open–Ended Product:	Yes
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	3,000
Hospitals (Contracted With or Used Regularly):	40

GHAA MEMBER

U.S. Healthcare, Inc.

Reservoir Place II
1601 Trapelo Road
Waltham, MA 02154
Phone: (617) 893-1660

Executive Name: Richard Cornell, M.D.
Title: General Manager
Medical Director: Richard Cornell, M.D.
Marketing: Richard Felice
Finance: Thomas A. Masci, Jr.

Operational Date
01/01/1988

Model Type(s)
IPA

Service Area
Barnstable, Essex, Middlesex, Norfolk, Plymouth, Suffolk, Bristol and Worcester Counties

Enrollment
22,000 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
U.S. Healthcare, Inc.

FEHBP:	Yes	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	1,847
Hospitals (Contracted With or Used Regularly):	35

Western Massachusetts Health Plan

One Roundhouse Plaza
Northampton, MA 01860
Phone: (413) 586-9161

Executive Name: Marguerite Tonelli
Title: Plan Administrator
Medical Director: Donald Abel, M.D.
Marketing: Barbara Tierney
Finance: Sandra Libby

Operational Date
07/01/1986

Model Type(s)
IPA

Service Area
Franklin, Hampden and Hampshire Counties

Enrollment
11,223 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
BC & BS of Massachusetts

FEHBP:	Yes	Federally Qualified HMO:	No
Medicaid:	Yes		
Medicare:	None	Federally Qualified CMP:	Yes

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	149
Hospitals (Contracted With or Used Regularly):	9

Blue Care Network - Health Central

1403 S. Creyts Road
Lansing, MI 48917
Phone: (517) 322-8000

Executive Name: Lee J. Lich
Title: Executive Director and CEO
Medical Director: Geoffrey M. Linz, M.D.
Marketing: Robert L. Heintz, Jr.
Finance: Joseph M. Pirch

Operational Date
12/01/1977

Model Type(s)
Staff
Network

Service Area
Counties of Ingham, Eaton, Livingston, Clinton, Jackson, Ionia, and Shiawassee

Enrollment
66,053 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
BC & BS of Michigan

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	Risk	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	3
Physicians (Primary and Specialty):	342
Hospitals (Contracted With or Used Regularly):	10

GHAA MEMBER

Blue Care Network, Great Lakes

611 Cascade West Parkway, SE
Grand Rapids, MI 49546
Phone: (616) 957-5057

Executive Name: Robert M. Smedes
Title: Executive Director
Medical Director: Steven Baker, M.D.
Marketing: Kim Kelly
Finance: Gordon Gebbens

Operational Date
04/01/1982

Model Type(s)
Network

Service Area
49 counties in Michigan

Enrollment
106,274 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
BC & BS of Michigan

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	Prepaid Product	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	Yes
Trad. Insur:	No	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	848
Hospitals (Contracted With or Used Regularly):	30

GHAA MEMBER

Blue Care Network of Southeast Michigan

27000 W. 11 Mile Road
P.O. Box 5043
Southfield, MI 48086-5043
Phone: (313) 354-7450

Executive Name: Janet B. Ofodile
Title: Executive Director
Medical Director: Joseph Schirle, Jr., M.D.
Marketing: Norma Hollis
Finance: Marilyn Ogg

Operational Date
09/01/1981

Model Type(s)
IPA

Service Area
Wayne, Oakland, Macomb, Washtenaw and Monroe Counties

Enrollment
99,807 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
BC & BS of Michigan

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	Prepaid Product	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites: 0
Physicians (Primary and Specialty): 1,215
Hospitals (Contracted With or Used Regularly): 50

GHAA MEMBER

Blue Care Network of East Michigan

4200 Fashion Square Boulevard
Saginaw, MI 48603
Phone: (517) 791-3200

Executive Name: Arnold C. DuFort
Title: Executive Director
Medical Director: C. Richard Gumpper, M.D.
Marketing: Michael Curdy
Finance: Kevin J. Klobucar

Operational Date
12/24/1975

Model Type(s)
Staff
Network

Service Area
Genesee, Lapeu, Shiawasse, Bay, Midland, Saginaw, Isabella, Tuscola, Arenac, and Gratiot Counties

Enrollment
66,724 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
BC & BS of Michigan

Managed By
BC & BS of Michigan

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	Yes		
Medicare:	Cost	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites: 4
Physicians (Primary and Specialty): 675
Hospitals (Contracted With or Used Regularly): 18

GHAA MEMBER

Butterworth Health Plan

2025 East Beltline
Suite 500
Grand Rapids, MI 49546
Phone: (616) 942-2431

Executive Name: Victor Turvey
Title: Executive Director
Medical Director: Jack Spicer, M.D.
Marketing: Denise Christy
Finance: Roger Sneath

Operational Date
10/01/1986

Model Type(s)
IPA

Service Area
Counties of Kent, Ottawa, Mecosta, Montcalm, Gratiot, Clinton, Ionia, Eaton, Barry, Allegan, Muskegon and Newaygo

Enrollment
47,000 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Butterworth Health Corporation

Managed By
Aetna Health Management

FEHBP: Yes
Medicaid: No
Medicare: None
Federally Qualified HMO: No
Federally Qualified CMP: No

Other Lines of Business:

PPO: Yes
Trad. Insur: No
Open–Ended Product: Yes
Util. Review Services: No

Number of:

Medical Centers/Satellites: 0
Physicians (Primary and Specialty): 615
Hospitals (Contracted With or Used Regularly): 14

Care Choices Health Plans/ Mercy Alternative

34605 Twelve Mile Road
Farmington Hill, MI 48331
Phone: (313) 489-6203

Executive Name: Phillip A. Little
Title: Executive V.P. & COO
Medical Director: Charles Morrill, M.D.
Marketing: William Windsor
Finance: Kimberly K. Horn, CFO

Operational Date
01/01/1984

Model Type(s)
IPA

Service Area
Kent, Allegan, Ionia, Ingham, Eaton, Muskegon, Washtenaw, Livingston and Wayne Counties

Enrollment
107,170 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Mercy Health Services

Managed By
Mercy Alternative

FEHBP: Yes
Medicaid: No
Medicare: None
Federally Qualified HMO: No
Federally Qualified CMP: No

Other Lines of Business:

PPO: No
Trad. Insur: No
Open–Ended Product: No
Util. Review Services: No

Number of:

Medical Centers/Satellites: 0
Physicians (Primary and Specialty): 1,184
Hospitals (Contracted With or Used Regularly): 15

GHAA MEMBER

Comprehensive Health Services Inc.

6500 John C. Lodge
Detroit, MI 48202
Phone: (313) 875-4200

Executive Name:	Ellis J. Bonner
Title:	President & CEO
Medical Director:	N.S. Rangarajan, M.D.
Marketing:	Robert B. Low, Ph.D.
Finance:	Lawrence T. Mathews,CPA

Operational Date
04/01/1973

Model Type(s)
IPA
Staff

Service Area
Wayne, Oakland, Macomb, Monroe, Muskegon and Genesee Counties

Enrollment
77,385 as of 12/31/1990

Tax Status
Non-profit

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	Yes		
Medicare:	HCPP	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	10
Physicians (Primary and Specialty):	251
Hospitals (Contracted With or Used Regularly):	32

GHAA MEMBER

Grand Valley Health Plan

4550 Cascade Road, S.E.
Grand Rapids, MI 49546
Phone: (616) 949-2410

Executive Name:	Roland E. Palmer
Title:	President
Medical Director:	James T. Kerby, M.D.
Marketing:	Thomas F. Ferraro
Finance:	Andrew A. Brummel

Operational Date
12/01/1981

Model Type(s)
Staff
Group

Service Area
Kent, Ottawa and Allegan Counties

Enrollment
19,400 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Independent

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	6
Physicians (Primary and Specialty):	125
Hospitals (Contracted With or Used Regularly):	3

GHAA MEMBER

Health Alliance Plan of Michigan

2850 West Grand Boulevard
Detroit, MI 48202
Phone: (313) 872-8100

Executive Name: James Walworth
Title: President
Medical Director: David Siegel, M.D.
Marketing: John Breitmeyer
Finance: Roman Kulich

Operational Date
02/08/1979

Model Type(s)
Staff
Group
Network

Service Area
Wayne, Oakland, Macomb, St. Clair, Washtenaw and Monroe Counties

Enrollment
399,960 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Henry Ford Health System

FEHBP: Yes
Medicaid: Yes
Medicare: Risk
Federally Qualified HMO: Yes
Federally Qualified CMP: No

Other Lines of Business:

PPO: Yes
Trad. Insur: No
Open–Ended Product: No
Util. Review Services: No

Number of:

Medical Centers/Satellites: 37
Physicians (Primary and Specialty): 1,600
Hospitals (Contracted With or Used Regularly): 40

GHAA MEMBER

HealthPlus of Michigan / Genesee Health Care

2050 S. Linden Road
Flint, MI 48501-1700
Phone: (313) 230-2168

Executive Name: Michael A. Mark
Title: President
Medical Director: Bruce Troutman, D.O.
Marketing: Beth Meda
Finance: Paul Garson, CPA

Operational Date
10/15/1979

Model Type(s)
IPA

Service Area
Genesee, Lapeer, Shiawassee, Saginaw Bay, Tuscola, Macomb, Monroe, Oakland, Washtenaw, and Wayne Counties

Enrollment
125,889 as of 12/31/1990

Tax Status
Non-profit

FEHBP: No
Medicaid: No
Medicare: Risk
Federally Qualified HMO: Yes
Federally Qualified CMP: No

Other Lines of Business:

PPO: Yes
Trad. Insur: No
Open–Ended Product: Yes
Util. Review Services: Yes

Number of:

Medical Centers/Satellites: 0
Physicians (Primary and Specialty): 1,825
Hospitals (Contracted With or Used Regularly): 35

GHAA MEMBER

Lake Shore HMO

442 Century Lane
Holland, MI 49423
Phone: (616) 392-6401

Executive Name: Ronald Harms
Title: President
Medical Director: James F. Byrne, M.D.
Marketing: Lou Ann LeFere
Finance: Wynn Hazen

Operational Date
01/01/1986

Model Type(s)
IPA

Service Area
Southern Muskegon, Ottawa and Northern Allegan Counties

Enrollment
17,920 as of 12/31/1990

Tax Status
For-profit

FEHBP: No
Medicaid: No
Medicare: None
Federally Qualified HMO: No
Federally Qualified CMP: No

Other Lines of Business:

PPO: Yes
Trad. Insur: No
Open-Ended Product: No
Util. Review Services: Yes

Number of:

Medical Centers/Satellites: 0
Physicians (Primary and Specialty): 185
Hospitals (Contracted With or Used Regularly): 6

M-Care

3601 Plymouth Road
Ann Arbor, MI 48105
Phone: (313) 747-8700

Executive Name: Peter W. Roberts
Title: President
Medical Director: Herbert O. Sloan, M.D.
Marketing: Jeanette B. Trefzer
Finance: Ernest E. Humbert

Operational Date
09/26/1986

Model Type(s)
Network

Service Area
Washtenaw, Livingston, Oakland, Western Wayne, and Macomb counties

Enrollment
36,100 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
University of Michigan

Managed By
University of Michigan

FEHBP: Yes
Medicaid: No
Medicare: None
Federally Qualified HMO: No
Federally Qualified CMP: No

Other Lines of Business:

PPO: No
Trad. Insur: No
Open-Ended Product: No
Util. Review Services: No

Number of:

Medical Centers/Satellites: 7
Physicians (Primary and Specialty): 1,100
Hospitals (Contracted With or Used Regularly): 18

GHAA MEMBER

NorthMed/HMO, Inc.

109 East Front
Suite 309
Traverse City, MI 49684
Phone: (616) 941-1690

Executive Name: Walter J. Hooper, III
Title: President & CEO
Medical Director: Michael Eldredge, M.D.
Marketing: Al Morehouse
Finance: Walter J. Hooper, III

Operational Date
03/01/1987

Model Type(s)
IPA

Service Area
Five counties in and around Grand Traverse County

Enrollment
5,052 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
No.Med Assoc/Munson Healthcare

FEHBP: No
Medicaid: No
Medicare: None
Federally Qualified HMO: No
Federally Qualified CMP: No

Other Lines of Business:
PPO: Yes
Trad. Insur: No
Open–Ended Product: No
Util. Review Services: No

Number of:
Medical Centers/Satellites: 0
Physicians (Primary and Specialty): 168
Hospitals (Contracted With or Used Regularly): 4

GHAA MEMBER

OmniCare Health Plan (formerly Michigan HMO)

7650 Second Avenue
Detroit, MI 48202
Phone: (313) 873-2800

Executive Name: Ronald R. Dobbin[illegible]
Title: President
Medical Director: Hills Howard, Jr., M.D.
Marketing: Milan Popovich
Finance: Jagu Vanaharam

Operational Date
02/01/1974

Model Type(s)
IPA

Service Area
Southeast Michigan; Wayne, Oakland, Macomb, and Monroe Counties

Enrollment
97,283 as of 12/31/1990

Tax Status
Non-profit

Managed By
United Amer Healthcare Corp.

FEHBP: Yes
Medicaid: Yes
Medicare: None
Federally Qualified HMO: Yes
Federally Qualified CMP: No

Other Lines of Business:
PPO: Yes
Trad. Insur: No
Open–Ended Product: No
Util. Review Services: Yes

Number of:
Medical Centers/Satellites: 134
Physicians (Primary and Specialty): 1,350
Hospitals (Contracted With or Used Regularly): 55

Physicians Health Plan, Inc.

309 N. Washington Square
Suite 200
Lansing, MI 48933
Phone: (517) 484-7700

Executive Name: James M. Savage
Title: President
Medical Director: Joseph Sheets, M.D.
Marketing: Douglas Lottes
Finance:

Operational Date
10/01/1981

Model Type(s)
IPA

Service Area
Calhoun, Hillsdale, Ingham, Jackson, Lenawee, Allegan, Barry, Branch, Eaton, Ionia, Kalamazoo, Van Buren, Clinton, Gratiot, Saginaw, Shiawassee, Muskegon, Newaygo, Oceana, and Ottawa Counties

Enrollment
122,776 as of 12/31/1990

Tax Status
Non-profit

Managed By
United HealthCare Corpor

FEHBP: No
Medicaid: No
Medicare: Risk
Federally Qualified HMO: Yes
Federally Qualified CMP: No

Other Lines of Business:

PPO: Yes
Trad. Insur: Yes
Open–Ended Product: Yes
Util. Review Services: Yes

Number of:

Medical Centers/Satellites: 0
Physicians (Primary and Specialty): 1,509
Hospitals (Contracted With or Used Regularly): 30

SelectCare MedExtend, Inc. / prev. Group Health Plan of MI

363 West Big Beaver
P. O. Box 396
Troy, MI 48084
Phone: (313) 528-1090

Executive Name: Barry K. Martins
Title: President & CEO
Medical Director: Douglas R. Woll, M.D.
Marketing: Tlanda McDonald
Finance: Maria Szymanski

Operational Date
09/01/1977

Model Type(s)
IPA
Staff
Network

Service Area
All of Wayne, Oakland and Macomb Counties and Townships of Brighton, Almont, Berlin and Ira

Enrollment
84,682 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
SelectCare, Inc.

FEHBP: Yes
Medicaid: Yes
Medicare: None
Federally Qualified HMO: Yes
Federally Qualified CMP: No

Other Lines of Business:

PPO: Yes
Trad. Insur: No
Open–Ended Product: Yes
Util. Review Services: Yes

Number of:

Medical Centers/Satellites: 17
Physicians (Primary and Specialty): 900
Hospitals (Contracted With or Used Regularly): 16

GHAA MEMBER

Total Health Care, Inc.

2500 Fisher Building
Detroit, MI 48202
Phone: (313) 871-2000

Executive Name:	Kenneth G. Rimmer
Title:	Executive Director
Medical Director:	R.J. Arrington, Jr., M.D.
Marketing:	John A. Jones
Finance:	Paul Holden

Operational Date
03/01/1976

Model Type(s)
IPA
Network

Service Area
Wayne, Oakland, and Macomb Counties

Enrollment
17,350 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Independent

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	Yes		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	60
Physicians (Primary and Specialty):	2,000
Hospitals (Contracted With or Used Regularly):	30

GHAA MEMBER

Blue Plus

3535 Blue Cross Road
P.O. Box 64179
St. Paul, MN 55164
Phone: (612) 456-8000

Executive Name:	Mary K. Brainerd
Title:	Chief Operating Officer
Medical Director:	Mark W. Banks, M.D.
Marketing:	Steve Cook
Finance:	Harvey Hopkins

Operational Date
09/01/1974

Model Type(s)
IPA
Network

Service Area
54 counties in Minnesota

Enrollment
147,855 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
BC & BS of Minnesota

Managed By
BC & BS of Minnesota

FEHBP:	No	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	HCPP	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open–Ended Product:	Yes
Trad. Insur:	No	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	266
Physicians (Primary and Specialty):	4,900
Hospitals (Contracted With or Used Regularly):	57

Central Minnesota Group Health Plan

1245 - 15th Street North
St. Cloud, MN 56303
Phone: (612) 253-5220

Executive Name:	John Hoefs
Title:	CEO/Executive Director
Medical Director:	Charles Fazio, M.D., M.S.
Marketing:	Vacant
Finance:	Greg Hess

Operational Date
09/01/1979

Model Type(s)
Staff

Service Area
All of Stearns, Benton and Sherburne Counties; and northern Wright County

Enrollment
16,751 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Group Health Inc.

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	HCPP	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	Yes
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	3
Physicians (Primary and Specialty):	110
Hospitals (Contracted With or Used Regularly):	5

GHAA MEMBER

First Plan HMO /formerly Community Health Ctr

4th Street at 11th Avenue
Two Harbors, MN 55616
Phone: (218) 834-2171

Executive Name: John S. Bjorum
Title: Executive Director
Medical Director: Lee J. Cohen, M.D.
Marketing: Earl Hamilton
Finance: Timothy Miller

Operational Date
11/01/1944

Model Type(s)
Network

Service Area
Lake, Southern St. Louis, and Carlton Counties in Minnesota

Enrollment
9,172 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
BC of Minnesota

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	Yes		
Medicare:	HCPP	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	Yes
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	15
Physicians (Primary and Specialty):	90
Hospitals (Contracted With or Used Regularly):	4

Group Health, Inc.

2829 University Avenue, S.E.
Minneapolis, MN 55414
Phone: (612) 623-8400

Executive Name: George C. Halvorson
Title: President & CEO
Medical Director: Paul Brat, MD
Marketing: Roger M. Swenson
Finance: Earl Beitzel

Operational Date
08/01/1957

Model Type(s)
Staff

Service Area
Hennepin, Ramsey, Scott, Dakota, Isanti, and Milleliac Counties, and parts of surrounding townships; Washington, Anoka, Carver, Chisago, Rice, Wright, Sherburne Counties; Pierce and St. Cloud Counties in Wisconsin

Enrollment
285,395 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Independent

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	Yes		
Medicare:	Risk Cost	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open-Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	52
Physicians (Primary and Specialty):	1,200
Hospitals (Contracted With or Used Regularly):	21

GHAA MEMBER

Mayo Health Plan

21 First Street, S.W.
Rochester, MN 55902
Phone: (507) 284-8274

Executive Name: Alan Schilmoeller
Title: Senior Administrator
Medical Director: Emilio R. Giuliani, M.D.
Marketing: William H. Carroll
Finance: Steven L. Knudson

Operational Date
07/01/1986

Model Type(s)
Network

Service Area
Dakota, Rice, Waseca, Goodhue, Dodge, Steele, Wabasha, Olmsted, Fillmore, Houston and Winona Counties

Enrollment
4,542 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Mayo Clinic

Managed By
Mayo Management Services, Inc.

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	Prepaid Product	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	1,900
Hospitals (Contracted With or Used Regularly):	16

MedCenters Health Plan, Inc.

5050 Excelsior Boulevard
Ste. 400
Minneapolis, MN 55416
Phone: (612) 925-8920

Executive Name: Kirby J. Erickson
Title: Executive Director
Medical Director: George Isham, M.D.
Marketing: Jim Nastoff
Finance: Dan Allen

Operational Date
12/01/1972

Model Type(s)
Network

Service Area
100-mile radius of Minneapolis-St. Paul

Enrollment
265,000 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Local Providers

Managed By
Aetna Health Management

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	Risk	Federally Qualified CMP:	Yes

Other Lines of Business:

PPO:	No	Open-Ended Product:	Yes
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	100
Physicians (Primary and Specialty):	1,000
Hospitals (Contracted With or Used Regularly):	43

Metropolitan Health Plan

822 South Third Street
Ste. 140
Minneapolis, MN 55415
Phone: (612) 347-8557

Executive Name: John Bluford
Title: Director
Medical Director: Eugene Ott, M.D.
Marketing: David Johnson
Finance:

Operational Date
03/01/1987

Model Type(s)
Network

Service Area
Hennepin county

Enrollment
18,000 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Hennepin Cty. Bureau of Health

Managed By
Hennepin County

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	Yes		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	Yes
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	2
Physicians (Primary and Specialty):	335
Hospitals (Contracted With or Used Regularly):	2

NWNL Health Network, Inc.

1295 Bandana Blvd. North
Atrium Building, Ste. 220
St. Paul, MN 55108
Phone: (612) 647-0305

Executive Name: Jim Lauer
Title: President & CEO
Medical Director: J. Bryan Warren, M.D.
Marketing: Dan Boos
Finance: Mike Cornelison

Operational Date
10/01/1984

Model Type(s)
Network

Service Area
Ramsey, Dakota, Scott, Carver, Washington, Anoka, and Hennepin counties

Enrollment
19,438 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
NW National Life Insurance Co.

Managed By
NWNL Health Management Corp.

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	Yes		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	82
Physicians (Primary and Specialty):	2,033
Hospitals (Contracted With or Used Regularly):	18

Physicians Health Plan of Minnesota

5601 Smetana Drive
P.O. Box 1587
Minneapolis, MN 55440-7001
Phone: (612) 936-1200

Executive Name: P. Robert Larsen
Title: COO and President
Medical Director: Allan J. Chernov, M.D.
Marketing: Arnold R. Hebert
Finance: Janet Gill-Lowe

Operational Date
08/01/1975

Model Type(s)
IPA

Service Area
38 counties in MN; includes Minneapolis metro area

Enrollment
331,695 as of 12/31/1990

Tax Status
Non-profit

Managed By
United HealthCare Corporation

FEHBP:	Yes	Federally Qualified HMO:	No
Medicaid:	Yes		
Medicare:	HCPP	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open–Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	3,959
Hospitals (Contracted With or Used Regularly):	81

Share Health Plan

3600 W. 80th Street
Bloomington, MN 55431
Phone: (612) 830-3166

Executive Name: Ted W. LaBedz
Title: President and CEO
Medical Director: D.Nelson,MD/E.Penny,MD
Marketing: John Tadich
Finance: Pamela Shaw

Operational Date
06/01/1974

Model Type(s)
Network

Service Area
Anoka, Carver, Chisago, Dakota, Hennepin, Ramsey, St. Louis, Scott and Washington Counties in MN; Pierce and St. Croix Counties in WI

Enrollment
136,726 as of 12/31/1990

Tax Status
Non-profit

Managed By
United HealthCare Corporation

FEHBP:	Yes	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	Risk HCPP	Federally Qualified CMP:	Yes

Other Lines of Business:

PPO:	No	Open–Ended Product:	Yes
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	70
Physicians (Primary and Specialty):	512
Hospitals (Contracted With or Used Regularly):	34

GHAA MEMBER

UCare

825 Washington Avenue, SE
Minneapolis, MN 55414
Phone: (612) 627-4301

Executive Name:	Ann M. Christ
Title:	CEO
Medical Director:	R. Craig Christianson
Marketing:	Ghita Worcester
Finance:	Joel Waxman

Operational Date
08/01/1989

Model Type(s)
IPA

Service Area
Hennepin, Ramsey, and Dakota Counties

Enrollment
5,628 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
University of Minnesota

Managed By
Univ. Affiliated Family Phys.

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	Yes		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	15
Physicians (Primary and Specialty):	100
Hospitals (Contracted With or Used Regularly):	6

BLUE-CARE INC.

2301 Main Street
Kansas City, MO 64108
Phone: (816) 395-2222

Executive Name: Richard P. Krecker
Title: President & CEO
Medical Director: William B. Bradshaw, M.D.
Marketing: Diane James
Finance: Roger Helt

Operational Date
01/01/1989

Model Type(s)
IPA

Service Area
Missouri: Jackson, Clay, Platte and Cass Counties; Kansas: Johnson and Wyandotte Counties

Enrollment
6,100 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
BC/BS of Kansas City

Managed By
BC/BS of Kansas City

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	900
Hospitals (Contracted With or Used Regularly):	10

Blue Choice

4444 Forest Park Avenue
St. Louis, MO 63166-6828
Phone: (314) 289-6210

Executive Name: Seymour Kaplan
Title: President, CEO
Medical Director: James Coates, M.D.
Marketing: Ted Christianson
Finance: Don Hagemann

Operational Date
01/01/1988

Model Type(s)
IPA

Service Area
Seven counties in St. Louis; two counties in Illinois (Madison & St. Clair)

Enrollment
60,000 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
BC & BS of Missouri

Managed By
BC & BS of Missouri

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	1,575
Hospitals (Contracted With or Used Regularly):	23

CIGNA Healthplan of St. Louis

8182 Maryland Avenue
Suite 301
Clayton, MO 63105-3721
Phone: (314) 726-7860

Executive Name: Kim Onesko
Title: Plan Manager
Medical Director: David L. Yontz, M.D.
Marketing: Tom Cherubini
Finance: Kim Onesko

Operational Date
01/01/1986

Model Type(s)
IPA

Service Area
St. Charles, St. Louis, Franklin and Jefferson Counties and St. Louis City in MO; Madison, St. Clair and Monroe Counties in IL

Enrollment
12,091 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
CIGNA Corporation, Inc.

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	Prepaid Product	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open–Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	1,700
Hospitals (Contracted With or Used Regularly):	18

GHAA MEMBER

Group Health Plan, Inc.

11475 Olde Cabin Road
St. Louis, MO 63141
Phone: (314) 993-5955

Executive Name: Mark H. Tabak
Title: President and CEO
Medical Director: Timothy Saum, M.D.
Marketing: Douglas Haaland
Finance: George A. Schneider, CPA

Operational Date
01/01/1982

Model Type(s)
Staff

Service Area
MO: St. Louis City, St. Louis, Crawford, St. Charles, Jefferson, Warren, Franklin, Ste. Genevieve, and Gasconade Counties; all/part of 6 cnties. in IL

Enrollment
97,500 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Coventry Corporation

Managed By
Coventry Corporation

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	Prepaid Product HCPP	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	14
Physicians (Primary and Specialty):	1,025
Hospitals (Contracted With or Used Regularly):	22

GHAA MEMBER

Humana Prime Health

10450 Holmes Road
Suite 330
Kansas City, MO 64131
Phone: (816) 941-8900

Executive Name: David W. Fields
Title: Executive Director
Medical Director: Bruce Barter, M.D.
Marketing: Marion P. Broderick
Finance: Robert I. Watchinski

Operational Date
11/01/1976

Model Type(s)
Staff

Service Area
Counties of Johnson, Wyandotte, Miami, and Leavenworth in Kansas; Jackson, Cass, Platte, Clay, Lafayette and Ray Counties in Missouri

Enrollment
82,147 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Humana Inc.

Managed By
Prime Health

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	Risk	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	8
Physicians (Primary and Specialty):	600
Hospitals (Contracted With or Used Regularly):	10

GHAA MEMBER

Lincoln National Health Plan

701 Emerson Rd.
Ste. 445
St. Louis, MO 63141
Phone: (314) 997-7410

Executive Name: Steve Goldstone
Title: President
Medical Director: Mattew Eraons
Marketing: Alan Van Fossen
Finance: John Harris

Operational Date
12/16/1986

Model Type(s)
IPA
Network

Service Area
St. Louis

Enrollment
1,600 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Lincoln National Corporation

Managed By
Lincoln National

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	1,017
Hospitals (Contracted With or Used Regularly):	30

GHAA MEMBER

MetLife HealthCare Network, Inc.

14500 S. Outer Forty Road
St. Louis, MO 63017
Phone: (314) 542-1400

Executive Name: Charles R. Stark
Title: President/CEO
Medical Director: Stephen Spurgeon, M.D.
Marketing:
Finance:

Operational Date
10/01/1985

Model Type(s)
IPA

Service Area
St. Louis city and county; St. Charles, Jefferson and Franklin Counties, MO; Madison, St. Clair and Monroe Counties, IL

Enrollment
33,436 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
MetLife HealthCare Mgmt. Corp.

FEHBP:	Yes	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	1,166
Hospitals (Contracted With or Used Regularly):	14

GHAA MEMBER

PARTNERS HMO

One City Place Drive
Suite 670
St. Louis, MO 63141
Phone: (314) 567-6660

Executive Name: Dean Hosmer
Title: Executive Director
Medical Director: Harold Zarkowsky, M.D.
Marketing: Annette Cunningham
Finance:

Operational Date
02/11/1988

Model Type(s)
IPA

Service Area
Franklin, Jefferson, St. Charles Counties, and St. Louis City and County in Missouri; Madison and St. Clair Counties in Illinois

Enrollment
20,445 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
WA University Medical Center

Managed By
Aetna Health Management

FEHBP:	Yes	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open–Ended Product:	No
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	1,449
Hospitals (Contracted With or Used Regularly):	12

Physicians Health Plan of Greater St. Louis, Inc.

77 West Port Plaza, Ste. 500
St. Louis, MO 63146
Phone: (314) 275-7000

Executive Name: Michael Neidorff
Title: President & CEO
Medical Director: Joseph P. Drozda, Jr., MD
Marketing: Linda Huber
Finance: Philip Mainquist

Operational Date
03/01/1986

Model Type(s)
IPA

Service Area
St. Louis, MO & counties of St. Louis, St. Charles, Franklin and Jefferson; Illinois counties of Madison and St. Clair

Enrollment
32,000 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
United HealthCare Corp. & PHA

Managed By
United HealthCare Corp.

FEHBP:	No	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open-Ended Product:	Yes
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	2,100
Hospitals (Contracted With or Used Regularly):	25

GHAA MEMBER

Principal Health Care of Kansas City

1001 East 101st Avenue
Suite 230
Kansas City, MO 64131
Phone: (816) 941-3030

Executive Name: David Roberts
Title: Executive Director
Medical Director: Thomas G. Miller, M.D.
Marketing: Cathy Leschena
Finance:

Operational Date
07/01/1988

Model Type(s)
IPA

Service Area
Jackson, Platte, Clay, Johnson and Wyandotte Counties

Enrollment
23,200 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Principal Health Care, Inc.

Managed By
Principal Health Care, Inc.

FEHBP:	Yes	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open-Ended Product:	Yes
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	750
Hospitals (Contracted With or Used Regularly):	14

Prudential Health Care Plan, Inc. - PruCare of Kansas City

1300 East 104th Street
Suite 320, Bldg. F-1
Kansas City, MO 64131
Phone: (816) 941-4500

Executive Name: David Dingley
Title: Director, Health Care Mgmt.
Medical Director: Joseph Palazola, M.D.
Marketing: Steve Miller
Finance:

Operational Date
10/01/1986

Model Type(s)
IPA

Service Area
Cass, Clay, Jackson and Platte Counties in MO; Johnson, Wyandotte Counties in KS

Enrollment
3,100 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
The Prudential Insurance Co.

FEHBP:	No	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open-Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	565
Hospitals (Contracted With or Used Regularly):	11

GHAA MEMBER

Prudential Health Care Plan, Inc. - PruCare of St. Louis

12312 Olive Blvd.
Paragon Place, Suite 500
Creve Coeur, MO 63141
Phone: (314) 541-4500

Executive Name: Paul C. Conlin
Title: Director, Health Care Mgmt.
Medical Director: Richard Fallon, M.D.
Marketing: Jim Gebhardt
Finance: Paul Conlin

Operational Date
07/01/1985

Model Type(s)
IPA

Service Area
St. Louis City, St. Charles, Franklin, Jefferson and St. Louis Counties in MO; Madison, Monroe, Randolph and St. Clair Counties in IL

Enrollment
14,000 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
The Prudential Insurance Co.

FEHBP:	No	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open-Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	850
Hospitals (Contracted With or Used Regularly):	19

GHAA MEMBER

Sanus Health Plan, Inc.

969 Executive Parkway, Ste.100
P.O. Box 27379
St. Louis, MO 63141-1779
Phone: (314) 434-6114

Executive Name: Barrett Toan
Title: Executive Director
Medical Director: Robert Zink, M.D.
Marketing: Jerry Hansen
Finance: Brenda Haalboom

Operational Date
07/01/1985

Model Type(s)
IPA

Service Area
27 counties (15 Missouri counties and 12 Illinois counties)

Enrollment
108,849 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Gen Am Life Ins/McDonn Douglas

Managed By
Sanus Corp. Health Systems

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open-Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	2,623
Hospitals (Contracted With or Used Regularly):	34

St. Louis Labor Health Institute

300 South Grande Boulevard
St. Louis, MO 63103
Phone: (314) 658-5600

Executive Name: Ronald Gamache
Title: President
Medical Director: Albert L. Howe, M.D.
Marketing: Robert L. Everett
Finance:

Operational Date
01/01/1945

Model Type(s)
Staff

Service Area
St. Louis Metro area

Enrollment
10,772 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Independent

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	Cost	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	1
Physicians (Primary and Specialty):	64
Hospitals (Contracted With or Used Regularly):	0

GHAA MEMBER

Total Health Care

2301 Main Street
Kansas City, MO 64108
Phone: (816) 395-2222

Executive Name:	Richard P. Krecker
Title:	President and CEO
Medical Director:	William B. Bradshaw, M.D.
Marketing:	Diane James
Finance:	Roger Helt

Operational Date
01/01/1981

Model Type(s)
IPA

Service Area
Missouri: Jackson, Clay, Platte, and Cass Counties; Kansas: Johnson and Wyandotte

Enrollment
50,000 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
BC & BS of Kansas City

Managed By
BC & BS of Kansas City

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	Yes		
Medicare:	Risk	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	1,000
Hospitals (Contracted With or Used Regularly):	16

HMO Montana

P.O. Box 8004
404 Fuller Avenue
Helena, MT 59604
Phone: (406) 444-8250

Executive Name: Randy Cline
Title: Executive Director
Medical Director: James Crichton, M.D.
Marketing: Lee Shannon
Finance: James Myers

Operational Date
03/01/1987

Model Type(s)
IPA

Service Area
Greater Helena, Missoula, Livingston, Flat Head Valley, Great Falls, Hamilton, Stevensville, Thompson Falls, White Sulphur Springs, and Laurel

Enrollment
6,300 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
BC/BS of Montana

Managed By
BC/BS of Montana

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	Yes	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	65
Hospitals (Contracted With or Used Regularly):	8

Exclusive HealthCare, Inc.

Mutual of Omaha Plaza
Omaha, NE 68175
Phone: (402) 978-2700

Executive Name: Dick L. Easley
Title: President
Medical Director: Wesley G. Wilhelm, M.D.
Marketing:
Finance: Troy King

Operational Date
04/11/1988

Model Type(s)
Network

Service Area
Douglas and Sarpy Counties

Enrollment
12,500 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Mutual of Omaha

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open–Ended Product:	No
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	750
Hospitals (Contracted With or Used Regularly):	8

HealthAmerica/ CapitalCare

220 South 17th
Lincoln, NE 68508
Phone: (402) 473-7801

Executive Name: Kenneth Klaasmeyer
Title: Executive Director
Medical Director: William C. Minier, M.D.
Marketing: Lorele Lesoing
Finance: Robert Kruml

Operational Date
01/01/1979

Model Type(s)
Staff
Network

Service Area
Lancaster County

Enrollment
17,005 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Exclusive Health Care

FEHBP:	No	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	Cost Prepaid Product	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	1
Physicians (Primary and Specialty):	90
Hospitals (Contracted With or Used Regularly):	3

HMO Nebraska, Inc.

2421 South 73rd Street
Omaha, NE 68124-2359
Phone: (402) 392-2800

Executive Name:	Richard Guffey
Title:	President
Medical Director:	Roger Mason, M.D.
Marketing:	Carolyn Groth
Finance:	Duane Wilson

Operational Date
09/01/1985

Model Type(s)
IPA

Service Area
Omaha, Lincoln and surrounding areas

Enrollment
16,850 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
BC & BS of Nebraska

Managed By
BC & BS of Nebraska

FEHBP:	No	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	705
Hospitals (Contracted With or Used Regularly):	8

Principal Health Care of Nebraska, Inc.

10810 Farnam Drive
Ste. 425
Omaha, NE 68154
Phone: (402) 333-1720

Executive Name:	Louis B. Garcia
Title:	Executive Director
Medical Director:	Fred Pettid, M.D.
Marketing:	Craig Petersen
Finance:	Sharon Taylor

Operational Date
04/01/1986

Model Type(s)
IPA

Service Area
Counties of Harrison, Mills, Pottawattamie, Burt, Cass, Dodge, Douglas, Lancaster, Otoc, Sarpy, Saunders, and Washington

Enrollment
13,060 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Principal Health Care, Inc.

Managed By
Principal Health Care, Inc.

FEHBP:	Yes	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open-Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	340
Hospitals (Contracted With or Used Regularly):	5

Share Health Plan of Nebraska, Inc.

302 South 36th Street
Omaha, NE 68131
Phone: (402) 345-9900

Executive Name:	John Braasch
Title:	President & CEO
Medical Director:	
Marketing:	Connie Olson
Finance:	Kathy Mallatt

Operational Date
10/01/1984

Model Type(s)
IPA

Service Area
Douglas, Sarpy, Dodge and Washington Counties in NE; Pottawattamie, Mills, Cass, Shelby, Woodbury, Harrison, and Monona Counties in IA

Enrollment
29,000 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
United HealthCare Corporation

Managed By
Share Development Corporation

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	Risk	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	45
Physicians (Primary and Specialty):	584
Hospitals (Contracted With or Used Regularly):	9

GHAA MEMBER

Health Plan of Nevada, Inc. - Las Vegas

P.O. Box 15645
Las Vegas, NV 89114-5645
Phone: (702) 646-8100

Executive Name:	Erin MacDonald
Title:	President
Medical Director:	Charles Signorino, M.D.
Marketing:	John Luna
Finance:	Tom Greeson

Operational Date
08/01/1982

Model Type(s)
IPA
Group

Service Area
Clark County and Southern Nye County, Nevada

Enrollment
81,206 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Sierra Health Services, Inc.

Managed By
Sierra Health Services, Inc.

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	Risk	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open–Ended Product:	Yes
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	6
Physicians (Primary and Specialty):	291
Hospitals (Contracted With or Used Regularly):	10

GHAA MEMBER

Hospital Health Plan

400 S. Wells Avenue
Reno, NV 89502
Phone: (702) 329-0101

Executive Name:	Allan E. Hanssen
Title:	Chief Operating Officer
Medical Director:	Robert Myles, M.D.
Marketing:	Chip Porter
Finance:	Sandor Vincze

Operational Date
02/09/1988

Model Type(s)
IPA

Service Area
All of Nevada except Clark, Lincoln, Nye, Esmeralda, and White Pine Counties

Enrollment
26,738 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Washoe Health System

Managed By
HHP Management Inc.

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	512
Hospitals (Contracted With or Used Regularly):	13

Humana Medical Plan of Nevada, Inc.

3107 S. Maryland Parkway
Las Vegas, NV 89109
Phone: (702) 737-7211

Executive Name:	Maureen Cash
Title:	Executive Director
Medical Director:	Leon Dantzig
Marketing:	John Grady
Finance:	

Operational Date
01/01/1989

Model Type(s)
IPA

Service Area
Clark County

Enrollment
2,200 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Humana Inc.

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	210
Hospitals (Contracted With or Used Regularly):	3

Healthsource New Hampshire

Donovan Street Extension
P.O. Box 2041
Concord, NH 03302-2041
Phone: (603) 225-5077

Executive Name:	Sally Crawford
Title:	Chief Executive Officer
Medical Director:	Jack Argue, M.D.
Marketing:	Donna Lencki
Finance:	Robert Brown

Operational Date
11/01/1985

Model Type(s)
IPA

Service Area
Counties of Merrimack, Hillsborough, Cheshire, Rockingham, Sullivan, Strafford, Belknap, Grafton and Carroll

Enrollment
40,000 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Healthsource, Inc.

Managed By
Healthsource, Inc.

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open–Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	930
Hospitals (Contracted With or Used Regularly):	28

GHAA MEMBER

Matthew Thornton Health Plan

589 West Hollis Street
P.O. Box 2028
Nashua, NH 03061-2028
Phone: (603) 883-2800

Executive Name:	Martha H. Marsh
Title:	President & CEO
Medical Director:	Loren Vorlicky, M.D.
Marketing:	Philip Schalet
Finance:	Jerry R. Lounsbury

Operational Date
07/01/1971

Model Type(s)
Network

Service Area
Hillsborough, Mondanack, Merrimack & Cheshire Counties, NH; Middlesex County, MA

Enrollment
65,900 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Dartmouth Hitchcock Med.Center

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	Yes		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	17
Physicians (Primary and Specialty):	175
Hospitals (Contracted With or Used Regularly):	13

GHAA MEMBER

U.S. Healthcare, Inc.

Reservoir Place II
1601 Trapelo Road
Waltham, MA 02154
Phone: (617) 893-1660

Executive Name:	Richard Cornell, M.D.
Title:	General Manager
Medical Director:	Richard Cornell, M.D.
Marketing:	Richard Felice
Finance:	Thomas A. Masci, Jr.

Operational Date
02/21/1991

Model Type(s)
IPA

Service Area
Southeastern New Hampshire: Seacoast, Manchester and Nashua

Enrollment
0 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
U.S. Healthcare, Inc.

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	70
Hospitals (Contracted With or Used Regularly):	4

Aetna Health Plans of New Jersey, Inc.

485 A. US Route 1
Iselin, NJ 08830
Phone: (201) 636-6200

Executive Name: Robert Morrison
Title: Executive Director
Medical Director: Vacant
Marketing: Marie Zelinak
Finance: Harris Topel

Operational Date
07/01/1981

Model Type(s)
IPA

Service Area
Entire state of New Jersey; Lower Bucks County in PA

Enrollment
137,000 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Aetna Life Insurance Co.

Managed By
Aetna Health Management

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	Cost	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open-Ended Product:	Yes
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	3,400
Hospitals (Contracted With or Used Regularly):	62

GHAA MEMBER

CIGNA Healthplan of Northern New Jersey, Inc.

3 Stewart Court
Denville, NJ 07834
Phone: (201) 361-8808

Executive Name: Betty Kimmel
Title: Chief Executive Officer
Medical Director: Malcolm Moss, M.D.
Marketing: Charles Catalano
Finance: Rich Waters

Operational Date
03/01/1988

Model Type(s)
IPA

Service Area
Bergen, Cumberland, Essex, Hudson, Hunterdon, Middlesex, Monmouth, Morris, Passaic, Somerset, Sussex, Union and Warren Counties

Enrollment
5,788 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
CIGNA Corporation, Inc.

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	Yes		
Medicare:	Prepaid Product	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	1,060
Hospitals (Contracted With or Used Regularly):	54

GHAA MEMBER

CIGNA Healthplan of the Delaware Valley

Airport Bus. Ctr.-Intl Court#1
100 Stevens Drive-Suite 200
Lester, PA 19113
Phone: (215) 595-3000

Executive Name: Leo M. Carey
Title: VP & Executive Director
Medical Director: Norman R. Scott, M.D.
Marketing: Larry Savage
Finance: Dorothy McGilvery

Operational Date
02/01/1985

Model Type(s)
IPA

Service Area
Bucks, Chester, Delaware, Montgomery and Philadelphia Counties in PA; Atlantia, Burlington, Camden, Cape May, Cumberland, Glouster, Mercer, Ocean and Salem Counties in NJ; Kent, New Castle and Sussex Counties in DE

Enrollment
17,526 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
CIGNA Corporation, Inc.

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open-Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	1,966
Hospitals (Contracted With or Used Regularly):	64

GHAA MEMBER

CoMED HMO - A CIGNA Company

3 Stewart Court
Denville, NJ 07834
Phone: (201) 361-3444

Executive Name: Betty Kimmel
Title: CEO
Medical Director: Malcolm Moss, M.D.
Marketing: Annette P. Radick
Finance: Andrew Cavaliere

Operational Date
10/01/1978

Model Type(s)
IPA

Service Area
The state of New Jersey

Enrollment
90,488 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
CIGNA Corporation, Inc.

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	Prepaid Product	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open-Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	3,050
Hospitals (Contracted With or Used Regularly):	50

GHAA MEMBER

Garden State Health Plan

2 Quakerbridge Plaza
CN - 712
Trenton, NJ 08625
Phone: (609) 588-3526

Executive Name: Thomas M. Russo
Title: Chief Executive Officer
Medical Director: S. Eugene Yuliano, M.D.
Marketing: Donald Hartz
Finance: George Logusch, Ph.D.

Operational Date
07/01/1987

Model Type(s)
IPA

Service Area
Atlantic, Burlington, Camden, Essex, Mercer, Middlesex, Morris, Passaic, Sussex and Union Counties

Enrollment
4,000 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
N.J. Dept. of Human Services

Managed By
NJ Div of Med Assist & Hlt Svc

FEHBP: No
Medicaid: Yes
Medicare: None
Federally Qualified HMO: No
Federally Qualified CMP: No

Other Lines of Business:

PPO: No
Trad. Insur: No
Open–Ended Product: No
Util. Review Services: No

Number of:

Medical Centers/Satellites: 0
Physicians (Primary and Specialty): 140
Hospitals (Contracted With or Used Regularly): 0

HIP/Rutgers Health Plan, Rutgers Comm. HP Division

1 Worlds Fair Drive
Somerset, NJ 08873
Phone: (201) 560-9898

Executive Name: Roger W. Birnbaum
Title: President & CEO
Medical Director: Paul R. Lenz, M.D.
Marketing: Susan M. Hart
Finance: Marc M. Stein

Operational Date
07/01/1976

Model Type(s)
Group

Service Area
All of Middlesex, Somerset, Mercer and Union Counties; parts of Morris, Monmouth, Hunterdon and Essex Counties

Enrollment
84,342 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
HIP of Greater New York

FEHBP: Yes
Medicaid: No
Medicare: Cost
Federally Qualified HMO: Yes
Federally Qualified CMP: No

Other Lines of Business:

PPO: No
Trad. Insur: No
Open–Ended Product: No
Util. Review Services: No

Number of:

Medical Centers/Satellites: 7
Physicians (Primary and Specialty): 100
Hospitals (Contracted With or Used Regularly): 4

GHAA MEMBER

HIP/Rutgers Health Plan, HIP of New Jersey Division

100 Horizon Center
Robbinsville, NJ 08691
Phone: (609) 584-1900

Executive Name: Roger Birnbaum
Title: President & CEO
Medical Director: K.Carroll,MD/M.Gold,MD
Marketing: Susan Hart
Finance: Marc M. Stein

Operational Date
01/01/1980

Model Type(s)
Group

Service Area
Counties of Bergen, Burlington, Camden, Gloucester, Essex, Hudson and Passaic

Enrollment
64,611 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
HIP of Greater New York

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	Yes		
Medicare:	Cost	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	39
Physicians (Primary and Specialty):	300
Hospitals (Contracted With or Used Regularly):	5

GHAA MEMBER

Medigroup Central, Inc.

416 Bellevue Avenue
Trenton, NJ 08618
Phone: (609) 396-4600

Executive Name: Sharon Hayman
Title: COO
Medical Director: Seymour Hershberg, M.D.
Marketing: Bryan Clifford
Finance:

Operational Date
12/01/1973

Model Type(s)
Staff

Service Area
Mercer County

Enrollment
2,442 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
BC & BS of New Jersey, Inc.

FEHBP:	Yes	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	2
Physicians (Primary and Specialty):	80
Hospitals (Contracted With or Used Regularly):	1

Medigroup, Inc.

14 Commerce Drive
Cranford, NJ 07016
Phone: (201) 272-7775

Executive Name: Kathleen Passantino
Title: President
Medical Director: Stephen A. Kardos, D.O.
Marketing: Donald D. Senkewicz
Finance: Donald D. Senkewicz

Operational Date
12/01/1984

Model Type(s)
IPA

Service Area
State of NJ

Enrollment
74,000 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
BC & BS of New Jersey

FEHBP:	Yes	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	Yes
Trad. Insur:	No	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	2
Physicians (Primary and Specialty):	2,836
Hospitals (Contracted With or Used Regularly):	95

Prudential Health Care Plan Inc. - PruCare of New Jersey

One Campus Drive
Parsippany, NJ 07054
Phone: (201) 631-2000

Executive Name: Ray Allen
Title: VP, Group Operations
Medical Director: Thomas Howe, M.D.
Marketing: Shelley Molnar
Finance:

Operational Date
07/01/1977

Model Type(s)
IPA

Service Area
State of New Jersey, except for Salem, Northern Ocean and Gloucestor Counties

Enrollment
25,400 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
The Prudential Insurance Co.

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open–Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	2,718
Hospitals (Contracted With or Used Regularly):	47

GHAA MEMBER

U.S. Healthcare, Inc.

South 61 Paramus Road
Paramus, NJ 07652
Phone: (201) 843-6200

Executive Name: Michael A. Stocker, M.D.
Title: General Manager
Medical Director: Robert Eidus, M.D.
Marketing: Edward Dulik
Finance: Thomas A. Masci, Jr.

Operational Date
05/18/1982

Model Type(s)
IPA

Service Area
All counties in NJ: Atlantic, Bergen, Burlington, Camden, Cape May, Cumberland, Essex, Gloucester, Hudson, Hunterdon, Mercer, Morris, Middlesex, Monmouth, Ocean, Passaic, Salem, Somerset, Sussex, Union, Warren

Enrollment
382,000 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
U.S. Healthcare, Inc.

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	Yes
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	4,398
Hospitals (Contracted With or Used Regularly):	70

FHP Of New Mexico, Inc.

4300 San Mateo, N.E.
Albuquerque, NM 87110
Phone: (505) 881-7900

Executive Name: Richard H. Levine
Title: Regional Vice President
Medical Director: Gabriel Bonnet, M.D.
Marketing: Larry Bridge
Finance: Lauren Beyeler

Operational Date
02/01/1986

Model Type(s)
IPA
Staff

Service Area
Bernalillo, Valencia, Sante Fe and Sandoval Counties

Enrollment
28,500 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
FHP, Inc.

FEHBP: Yes
Medicaid: No
Medicare: Risk
Federally Qualified HMO: Yes
Federally Qualified CMP: No

Other Lines of Business:

PPO: No
Trad. Insur: Yes
Open–Ended Product: No
Util. Review Services: No

Number of:

Medical Centers/Satellites: 4
Physicians (Primary and Specialty): 200
Hospitals (Contracted With or Used Regularly): 4

FIRSTSOURCE, Inc.

12800 Indian School Road, NE
P.O. Box 11968
Albuquerque, NM 87112
Phone: (505) 291-6902

Executive Name: Blair C. Christensen
Title: Executive Director
Medical Director: Barry Silbaugh, M.D.
Marketing: William Jeffries
Finance: Sandi Fairchild

Operational Date
09/01/1985

Model Type(s)
IPA

Service Area
Counties of Bernalillo, Los Alamos, Rio Arriba, Sandoval, Santa Fe, Socorro, Torrance, San Miguel, Mora, and Valencia

Enrollment
12,000 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
BC & BS of New Mexico

FEHBP: No
Medicaid: No
Medicare: None
Federally Qualified HMO: Yes
Federally Qualified CMP: No

Other Lines of Business:

PPO: Yes
Trad. Insur: Yes
Open–Ended Product: No
Util. Review Services: No

Number of:

Medical Centers/Satellites: 0
Physicians (Primary and Specialty): 563
Hospitals (Contracted With or Used Regularly): 11

Health Plus of New Mexico

P.O. Box 27489
7500 Jefferson N.E.
Albuquerque, NM 87111
Phone: (505) 823-0700

Executive Name: Robert L. Simmons
Title: President
Medical Director: Neil Kaminsky, M.D.
Marketing: J.J. Parsons
Finance: J.J. Parsons

Operational Date
01/01/1986

Model Type(s)
IPA

Service Area
Bernallio, Sandoval, Valencia, Rio Arriba, and Socorro Counties

Enrollment
29,678 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Presbyterian Healthcare Svcs.

FEHBP: No
Medicaid: No
Medicare: None
Federally Qualified HMO: Yes
Federally Qualified CMP: No

Other Lines of Business:

PPO: Yes
Trad. Insur: Yes
Open-Ended Product: Yes
Util. Review Services: Yes

Number of:

Medical Centers/Satellites:	10
Physicians (Primary and Specialty):	974
Hospitals (Contracted With or Used Regularly):	8

Lovelace Health Plan, Inc.

5400 Gibson Boulevard, S.E.
Albuquerque, NM 87108
Phone: (505) 262-7500

Executive Name: Duke Rodriguez
Title: Chief Operating Officer
Medical Director: Samuel R. Barol, M.D.
Marketing: Phyllis Freyer
Finance: Tim Ohman

Operational Date
01/01/1973

Model Type(s)
Group

Service Area
Greater Albuquerque and Sante Fe areas; all of Bernalillo, Santa Fe, Valencia and Los Alamos Counties and parts of Rio Arriba, Sandoval and Torrance

Enrollment
119,000 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
CIGNA Corporation, Inc.

FEHBP: Yes
Medicaid: No
Medicare: Cost
Federally Qualified HMO: Yes
Federally Qualified CMP: No

Other Lines of Business:

PPO: Yes
Trad. Insur: No
Open-Ended Product: No
Util. Review Services: No

Number of:

Medical Centers/Satellites:	9
Physicians (Primary and Specialty):	250
Hospitals (Contracted With or Used Regularly):	2

GHAA MEMBER

Qual-MED - New Mexico Health Plan

6100 Uptown Blvd. NE
Suite 400
Albuquerque, NM 87110
Phone: (505) 889-8800

Executive Name:	Michael Mayer
Title:	Executive Director
Medical Director:	Catharine Kincaid, M.D.
Marketing:	Susan Woodard
Finance:	Vacant

Operational Date
10/01/1984

Model Type(s)
IPA

Service Area
All of Bernalillo and Santa Fe Counties; parts of Sandoval, Valencia, Taos, Los Alamos, Mora, Rio Arriba, San Miguel and Torrance Counties

Enrollment
19,255 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Qual-Med, Inc.

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	Prepaid Product	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	Yes
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	771
Hospitals (Contracted With or Used Regularly):	8

Aetna Health Plans of New York, Inc.

555 White Plains Road
Tarrytown, NY 10591
Phone: (914) 631-8400

Executive Name:	Angelo V. D'Ascoli
Title:	Executive Director
Medical Director:	Frank Brosgol, M.D.
Marketing:	Carolyn Cryan
Finance:	Harris Topel

Operational Date
01/01/1987

Model Type(s)
IPA

Service Area
The City of New York (5 boroughs), and Nassau, Rockland, Suffolk and Westchester, New York, Richmond and Kings Counties

Enrollment
9,600 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Aetna Life Insurance Co.

Managed By
Aetna Health Management

FEHBP:	Yes	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open–Ended Product:	Yes
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	2,400
Hospitals (Contracted With or Used Regularly):	23

GHAA MEMBER

BlueCARE Plus

Business Park
12 Rhoads Drive
Utica, NY 13502
Phone: (315) 797-0104

Executive Name:	R. F. McLaughlin
Title:	President
Medical Director:	Fel Davies, M.D.
Marketing:	Peter Falzarine
Finance:	Robert Brown

Operational Date
11/12/1986

Model Type(s)
IPA

Service Area
Counties of Oneida, Madison, Herkimer, Otsego, Oswego, Fulton, Montgomery, Chenango, and Delaware

Enrollment
12,035 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
BC & BS of Utica Watertown,Inc

FEHBP:	Yes	Federally Qualified HMO:	No
Medicaid:	Yes		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	650
Hospitals (Contracted With or Used Regularly):	25

Blue Choice

150 East Main Street
Rochester, NY 14647
Phone: (716) 454-1700

Executive Name: Peter W. Wood
Title: Vice President
Medical Director: Joseph Stankaitis, M.D.
Marketing: Kevin Magee
Finance: Emil Duda

Operational Date
01/01/1985

Model Type(s)
IPA

Service Area
Livingston, Monroe, Ontario, Seneca, Wayne and Yates Counties

Enrollment
291,181 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
BC & BS of the Rochester Area

Managed By
BC & BS Board of Directors

FEHBP: Yes
Medicaid: No
Medicare: Risk
Federally Qualified HMO: No
Federally Qualified CMP: Yes

Other Lines of Business:

PPO: No
Trad. Insur: No
Open–Ended Product: No
Util. Review Services: No

Number of:

Medical Centers/Satellites: 0
Physicians (Primary and Specialty): 2,184
Hospitals (Contracted With or Used Regularly): 21

Capital District Physicians' Health Plan

5 Washington Square
Albany, NY 12205
Phone: (518) 452-1941

Executive Name: Vincent Portelli
Title: Executive Director
Medical Director: Seth N. Blumberg, M.D.
Marketing: John Brannon
Finance: Mary Connolly

Operational Date
04/01/1984

Model Type(s)
IPA

Service Area
Albany, Columbia, Rensselaer, Saratoga, Schenectady, and Greene Counties

Enrollment
96,128 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Independent

Managed By
Independent Health Association

FEHBP: Yes
Medicaid: Yes
Medicare: None
Federally Qualified HMO: No
Federally Qualified CMP: No

Other Lines of Business:

PPO: No
Trad. Insur: No
Open–Ended Product: No
Util. Review Services: No

Number of:

Medical Centers/Satellites: 0
Physicians (Primary and Specialty): 1,045
Hospitals (Contracted With or Used Regularly): 12

ChoiceCare - Long Island

395 North Service Road
Melville, NY 11747-3127
Phone: (516) 694-4000

Executive Name:	David S. Reynolds, Ph.D.
Title:	Executive Director
Medical Director:	Robert E. Goldberger, MD
Marketing:	Thomas D. Delaney
Finance:	Lloyd Straus

Operational Date
01/01/1986

Model Type(s)
IPA

Service Area
Counties of Nassau, Suffolk and Queens

Enrollment
26,088 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Hlth Care Plan(NY)/Winth. Hosp

FEHBP:	Yes	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	Yes
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	889
Hospitals (Contracted With or Used Regularly):	35

GHAA MEMBER

Community Blue, HMO of Blue Cross of Western New York, Inc

1901 Main Street
P.O. Box 159
Buffalo, NY 14240-0159
Phone: (716) 887-6900

Executive Name:	Lisbeth L. Walls
Title:	Sr. Director
Medical Director:	Charles W. Pruet, M.D.
Marketing:	Kevin N. Hill
Finance:	Jay Gould

Operational Date
08/01/1985

Model Type(s)
IPA

Service Area
Chautauqua, Erie, Niagara, Allegany, Genesee, Orleans, Cattaraugus, and Wyoming Counties

Enrollment
126,776 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
BC of Western New York, Inc.

Managed By
BC of Western New York, Inc.

FEHBP:	Yes	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	Prepaid Product	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	1,700
Hospitals (Contracted With or Used Regularly):	36

Community Health Plan: Bassett Region

One Atwell Road
Cooperstown, NY 13326
Phone: (607) 547-3702

Executive Name: Joanne Boise
Title: Regional Administrator
Medical Director: David Pratt, M.D.
Marketing: Ken Gustafson
Finance: Carole Cusack

Operational Date
01/01/1987

Model Type(s)
Network

Service Area
Otsego, Chenango, Schoharie, Delaware, Herkimer and Madison Counties

Enrollment
9,048 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Capital Area Comm. Health Plan

FEHBP: Yes
Medicaid: No
Medicare: Prepaid Product
Federally Qualified HMO: No
Federally Qualified CMP: No

Other Lines of Business:

PPO: Yes
Trad. Insur: No
Open-Ended Product: No
Util. Review Services: No

Number of:

Medical Centers/Satellites: 23
Physicians (Primary and Specialty): 149
Hospitals (Contracted With or Used Regularly): 6

GHAA MEMBER

Community Health Plan: Capital Area Region

1201 Troy-Schenectady Road
Latham, NY 12110
Phone: (518) 783-1864

Executive Name: John Baackes
Title: President
Medical Director: Stanley E. Kilty, M.D.
Marketing: Maureen West
Finance: Carole Cusack

Operational Date
01/01/1977

Model Type(s)
Staff
Network

Service Area
Capital Area Region

Enrollment
75,393 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Capital Area Comm. Health Plan

FEHBP: Yes
Medicaid: No
Medicare: Cost HCPP
Federally Qualified HMO: Yes
Federally Qualified CMP: No

Other Lines of Business:

PPO: No
Trad. Insur: No
Open-Ended Product: No
Util. Review Services: No

Number of:

Medical Centers/Satellites: 14
Physicians (Primary and Specialty): 120
Hospitals (Contracted With or Used Regularly): 14

GHAA MEMBER

Community Health Plan: Healthshield Region

160 Union Street
Poughkeepsie, NY 12601
Phone: (914) 471-2800

Executive Name: Michael Burke
Title: Regional Administrator
Medical Director: John Charde, M.D.
Marketing: Joanne Palladino
Finance: Carole Cusack

Operational Date
01/01/1983

Model Type(s)
Staff

Service Area
Ulster, Dutchess, Orange and Putnam Counties

Enrollment
35,019 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Capital Area Comm. Health Plan

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	Cost HCPP	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	5
Physicians (Primary and Specialty):	110
Hospitals (Contracted With or Used Regularly):	6

GHAA MEMBER

Elderplan, Inc.

1276 50th Street
Brooklyn, NY 11219
Phone: (718) 438-2600

Executive Name: Eli S. Feldman
Title: Executive VP/CEO
Medical Director: Raymond Cecora, M.D.
Marketing: Randy Frey
Finance: Martin Sandhaus

Operational Date
03/01/1985

Model Type(s)
IPA
Network

Service Area
Kings County (Brooklyn)

Enrollment
5,003 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Metro Jewish Geriatric Center

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	Yes		
Medicare:	Risk	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	3
Physicians (Primary and Specialty):	175
Hospitals (Contracted With or Used Regularly):	4

GHAA MEMBER

Empire Blue Cross & Blue Shield Healthnet

622 3rd Avenue
34th Floor
New York, NY 10017
Phone: (212) 490-6222

Executive Name: Kevin O'Neill
Title: Director, ADS
Medical Director: M. Bihari, M.D.
Marketing: Kevin O'Neill
Finance: Jerry Weissman

Operational Date
12/01/1973

Model Type(s)
IPA

Service Area
27 counties of Eastern New York State, including New York City and Long Island

Enrollment
168,000 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Empire Blue Cross/Blue Shield

Managed By
Empire Blue Cross/Blue Shield

FEHBP:	Yes	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	6
Physicians (Primary and Specialty):	5,500
Hospitals (Contracted With or Used Regularly):	175

GHAA MEMBER

Foundation Health Plan (FHP)

3660 George F. Highway
P.O. Box 97
Endwell, NY 13760
Phone: (607) 754-6774

Executive Name: George W. Manton
Title: President and CEO
Medical Director: Edward Cox, M.D.
Marketing: James Jerose
Finance: Paul Bess

Operational Date
01/01/1985

Model Type(s)
IPA

Service Area
Broome and Tioga Counties in New York State and portions of adjacent counties. Bradford and Susquehanna in Pennsylvania

Enrollment
18,250 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
HMO-CNY,Inc.(BC/BS Central NY)

Managed By
HSMC Management, Inc. (HMI)

FEHBP:	Yes	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	289
Hospitals (Contracted With or Used Regularly):	2

Group Health

Gateway Center
150 E. Main Street
Rochester, NY 14647
Phone: (716) 238-4294

Executive Name: Margaret L. Montaglione
Title: Vice President and COO
Medical Director:
Marketing: Kevin Magee
Finance: Laurie Paterson

Operational Date
09/01/1973

Model Type(s)
Group

Service Area
Monroe, Wayne, Livingston, and Ontario Counties

Enrollment
42,196 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
BC & BS of the Rochester Area

FEHBP:	Yes	Federally Qualified HMO:	No
Medicaid:	Yes		
Medicare:	Risk	Federally Qualified CMP:	Yes

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	4
Physicians (Primary and Specialty):	175
Hospitals (Contracted With or Used Regularly):	6

GHAA MEMBER

Health Care Plan, Inc.

900 Guaranty Building
Buffalo, NY 14202
Phone: (716) 847-1480

Executive Name: Arthur R. Goshin, M.D.
Title: President
Medical Director: Edward J. Marine, M.D.
Marketing: Stanley J. Duda
Finance: Paul D. Infantino

Operational Date
09/01/1978

Model Type(s)
Staff

Service Area
Erie County, NY

Enrollment
76,116 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Health Care Plan, NY

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	Yes		
Medicare:	Risk Cost	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	Yes
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	8
Physicians (Primary and Specialty):	262
Hospitals (Contracted With or Used Regularly):	4

GHAA MEMBER

Health Insurance Plan of Greater New York

220 West 58th Street
New York, NY 10019
Phone: (212) 373-5270

Executive Name: Anthony Watson
Title: President
Medical Director: Jesse Jampol, M.D.
Marketing: Victoria Wicks
Finance: Bernard J. Neeck

Operational Date
03/01/1947

Model Type(s)
Group

Service Area
Five boroughs of NYC; Nassau, Suffolk and Westchester Counties

Enrollment
905,562 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Independent

FEHBP:	Yes	Federally Qualified HMO:	No
Medicaid:	Yes		
Medicare:	Risk HCPP	Federally Qualified CMP:	Yes

Other Lines of Business:

PPO:	No	Open–Ended Product:	Yes
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	56
Physicians (Primary and Specialty):	831
Hospitals (Contracted With or Used Regularly):	23

GHAA MEMBER

Health Services Medical Corp. dba Prepaid Health Plan

8278 Willett Parkway
Baldwinsville, NY 13027
Phone: (315) 638-2133

Executive Name: Frederick F. Yanni, Jr.
Title: President
Medical Director: Jeffrey G. Kaplan, M.D.
Marketing: James N. Jerose
Finance: Robert S. Wilkinson

Operational Date
03/01/1977

Model Type(s)
Group

Service Area
Prepaid Health Plan: Portions of Cayuga, Madison and Oswego Counties and all of Onondaga and Cortland Counties; PHP/Slocum Dickson Medical Network: The Eastern portion of Madison County and all of Oneida and Herkimer Counties

Enrollment
49,941 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Health Services Medical Corp.

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	7
Physicians (Primary and Specialty):	388
Hospitals (Contracted With or Used Regularly):	5

GHAA MEMBER

Independent Health

220 White Plains Road
Tarrytown, NY 10591
Phone: (914) 631-0939

Executive Name: William M. Yurkowski
Title: Executive Director
Medical Director: Herbert Sperling, M.D.
Marketing: Peter Osinski
Finance: Hugh Downey

Operational Date
05/01/1986

Model Type(s)
IPA

Service Area
Dutchess, Orange, Putnam, Rockland, Ulster and Westchester Counties

Enrollment
11,534 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Independent Health

FEHBP: Yes
Medicaid: No
Medicare: None
Federally Qualified HMO: Yes
Federally Qualified CMP: No

Other Lines of Business:

PPO: No
Trad. Insur: No
Open–Ended Product: No
Util. Review Services: No

Number of:

Medical Centers/Satellites: 0
Physicians (Primary and Specialty): 815
Hospitals (Contracted With or Used Regularly): 4[illegible]

GHAA MEMBER

Independent Health Association

777 International Drive
Buffalo, NY 14221
Phone: (716) 631-3001

Executive Name: Frank Colantuono
Title: President
Medical Director: Robert Kohn, M.D.
Marketing: Jack L. Hoerner
Finance: Nathan Powell

Operational Date
02/01/1980

Model Type(s)
IPA

Service Area
Counties of Allegany, Cattaraugus, Chautauqua, Erie, Genesee, Niagara, Orleans and Wyoming

Enrollment
144,500 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Independent Health

FEHBP: Yes
Medicaid: No
Medicare: None
Federally Qualified HMO: Yes
Federally Qualified CMP: No

Other Lines of Business:

PPO: No
Trad. Insur: No
Open–Ended Product: No
Util. Review Services: No

Number of:

Medical Centers/Satellites: 0
Physicians (Primary and Specialty): 1,603
Hospitals (Contracted With or Used Regularly): 37

GHAA MEMBER

Independent Prepaid Health Plan (IPHP)

8278 Willett Parkway
Baldwinsville, NY 13027
Phone: (315) 638-2133

Executive Name: George W. Manton
Title: President
Medical Director: Bruce Chamberlain, M.D.
Marketing: James Jerose
Finance: Paul Bess

Operational Date
01/01/1986

Model Type(s)
IPA

Service Area
Onondaga and Oswego Counties and portions of adjacent counties

Enrollment
18,126 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
HMO-CNY,Inc.(BC/BS Central NY)

Managed By
HSMC Management, Inc. (HMI)

FEHBP:	Yes	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	589
Hospitals (Contracted With or Used Regularly):	7

Managed Health, Inc.

410 Lakeville Road
New Hyde Park, NY 11042
Phone: (516) 352-2999

Executive Name: Jack A. Resnick, M.D.
Title: President
Medical Director: Daniel Reinharth, M.D.
Marketing: Keith Gordon
Finance: Anthony LeFante

Operational Date
10/19/1990

Model Type(s)
Group

Service Area
Queens and Nassau counties

Enrollment
1,126 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
CHP-The Medical Group

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	3
Physicians (Primary and Specialty):	58
Hospitals (Contracted With or Used Regularly):	5

GHAA MEMBER

MetLife HealthCare Network of New York, Inc.

1983 Marcus Avenue
Suite 240
Lake Success, NY 11042-1016
Phone: (516) 326-5111

Executive Name: Michael Jaeger
Title: President/CEO
Medical Director: Stephen Scheidt, M.D.
Marketing:
Finance:

Operational Date
08/01/1987

Model Type(s)
IPA

Service Area
Bronx, Brooklyn, Manhattan, Queens, Staten Island; Nassau, Suffolk and Westchester Counties, NY; 10 counties in New Jersey

Enrollment
22,303 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
MetLife HealthCare Mgmt. Corp.

FEHBP: No
Medicaid: No
Medicare: None
Federally Qualified HMO: No
Federally Qualified CMP: No

Other Lines of Business:

PPO: No
Trad. Insur: Yes
Open–Ended Product: Yes
Util. Review Services: No

Number of:

Medical Centers/Satellites: 0
Physicians (Primary and Specialty): 2,432
Hospitals (Contracted With or Used Regularly): 34

GHAA MEMBER

Metropolitan Health Plan/ HMO

1901 First Avenue
New York, NY 10029
Phone: (212) 230-6016

Executive Name: Mary A. Sullivan
Title: Director, MHP/HMO
Medical Director: David L. Duffy, M.D.
Marketing: Mary Ann Crane
Finance: Anthony Margiotta

Operational Date
06/01/1986

Model Type(s)
Group

Service Area
Manhattan and Southern half of the Bronx

Enrollment
3,513 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
NYC Health & Hospital Corp.

Managed By
NYC Health & Hospital Corp.

FEHBP: No
Medicaid: Yes
Medicare: None
Federally Qualified HMO: No
Federally Qualified CMP: No

Other Lines of Business:

PPO: No
Trad. Insur: No
Open–Ended Product: No
Util. Review Services: No

Number of:

Medical Centers/Satellites: 1
Physicians (Primary and Specialty): 200
Hospitals (Contracted With or Used Regularly): 1

Mid-Hudson Health Plan, (MHP), Inc.

P.O. Box 3786, Park West
Office Complex, Hurley Avenue
Kingston, NY 12401
Phone: (914) 338-0202

Executive Name:	Edward A. Ullmann
Title:	Executive Director
Medical Director:	Yulin Yao, M.D.
Marketing:	Peter Kraft
Finance:	Jeffrey Rose

Operational Date
10/01/1984

Model Type(s)
Network

Service Area
Columbia, Delaware, Greene, Ulster and the Northern Dutchess Communities of Red Hook and Rhinebeck

Enrollment
17,900 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Independent

Managed By
WellCare Management Group

FEHBP:	Yes	Federally Qualified HMO:	No
Medicaid:	Yes		
Medicare:	Prepaid Product	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	250
Hospitals (Contracted With or Used Regularly):	10

Mohawk Valley Physicians Health Plan

111 Liberty Street
Schenectady, NY 12304
Phone: (518) 370-4793

Executive Name:	David W. Oliker
Title:	President & CEO
Medical Director:	Richard Lange, M.D.
Marketing:	Mary Bianchi
Finance:	Joseph Doherty, CPA

Operational Date
07/01/1983

Model Type(s)
IPA

Service Area
Clinton, Delaware, Dutchess, Essex, Franklin, Fulton, Herkimer, Otsego, Madison, Montgomery, Oneida, Rensselaer, St. Lawrence, Saratoga, Schenectady, Ulster, and Warren Counties

Enrollment
100,500 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Independent

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	Yes		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	2
Physicians (Primary and Specialty):	1,410
Hospitals (Contracted With or Used Regularly):	36

Patient's Choice, Inc.

90 Presidential Plaza
Corporate Center
Syracuse, NY 13202
Phone: (315) 476-0874

Executive Name: Edwin J. Curran
Title: Chief Executive Officer
Medical Director: Richard D. Eberle, M.D.
Marketing: Bette McGee Dolinsky
Finance:

Operational Date
10/07/1986

Model Type(s)
IPA

Service Area
Counties of Onondaga, Oswego, Madison, Cortland and Cayuga

Enrollment
26,700 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Independent

Managed By
Healthsource Management, Inc.

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	730
Hospitals (Contracted With or Used Regularly):	7

GHAA MEMBER

Physicians Health Services of New York, Inc.

Crosswest Office Center
399 Knollwood Road, Ste. 212
White Plains, NY 10603-1900
Phone: (914) 682-8006

Executive Name: Philip J.Passantino
Title: President
Medical Director: Albert F. Sheehy, M.D.
Marketing: Robin Deitrick
Finance: Neil Kroke

Operational Date
06/30/1987

Model Type(s)
IPA

Service Area
Westchester County

Enrollment
10,000 as of 12/31/1990

Tax Status
For-profit

Managed By
PHS, Inc.

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	Prepaid Product	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	600
Hospitals (Contracted With or Used Regularly):	8

Prudential Health Care Plan Inc. - PruCare of New York

Federal Plaza II
140 Fell Court
Hauppauge, NY 11788
Phone: (516) 232-1943

Executive Name: William J. Marino
Title: VP
Medical Director: Stanley Kramer, M.D.
Marketing:
Finance:

Operational Date
12/31/1987

Model Type(s)
IPA
Network

Service Area
Bronx, Dutchess, Kings, Nassau, Putnam, Rockland, Queens, Richmond, Suffolk, Ulster, Orange and Westchester Counties

Enrollment
35,000 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
The Prudential Insurance Co.

FEHBP: No
Medicaid: No
Medicare: None
Federally Qualified HMO: Yes
Federally Qualified CMP: No

Other Lines of Business:

PPO: Yes
Trad. Insur: Yes
Open-Ended Product: Yes
Util. Review Services: Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	2,500
Hospitals (Contracted With or Used Regularly):	45

GHAA MEMBER

Rochester Area HMO, Inc./ d/b/a Preferred Care

259 Monroe Avenue
Rochester, NY 14607
Phone: (716) 325-3920

Executive Name: John Urban
Title: President/CEO
Medical Director: Joseph Bernheim, M.D.
Marketing: John H. Dabolt, III
Finance: Stephen F. Ewing

Operational Date
11/01/1979

Model Type(s)
IPA

Service Area
Counties of Genesee, Livingston, Monroe, Ontario, Orleans, Seneca, Wayne, Wyoming, and Yates

Enrollment
153,136 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Independent

Managed By
Preferred Care Holding Company

FEHBP: Yes
Medicaid: Yes
Medicare: Risk
Federally Qualified HMO: Yes
Federally Qualified CMP: No

Other Lines of Business:

PPO: No
Trad. Insur: No
Open-Ended Product: No
Util. Review Services: No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	1,300
Hospitals (Contracted With or Used Regularly):	20

GHAA MEMBER

Sanus Health Plan of Greater New York/New Jersey

75-20 Astoria Boulevard
Jackson Heights, NY 11370
Phone: (718) 899-5200

Executive Name: Jeff Litt
Title: Executive Director
Medical Director: Dr.Roglieri/Cooper/Sender
Marketing: Steve Denes
Finance: Marijean A. Celmer

Operational Date
01/01/1987

Model Type(s)
IPA

Service Area
Five boroughs of NYC, Nassau, Suffolk, Westchester, Putnam, Orange, and Rockland Counties in NY; Bergen, Essex, Hudson, Morris, Passaic, and Union in NJ

Enrollment
55,000 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Sanus Corp. Health Systems

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	Yes		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open-Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	2,793
Hospitals (Contracted With or Used Regularly):	84

The Bronx Health Plan

One Fordham Plaza
Suite 1000
Bronx, NY 10458
Phone: (212) 733-4747

Executive Name: Maura Bluestone
Title: Executive Director
Medical Director: Harris K. Lampert, M.D.
Marketing: Reginald James
Finance: Joseph Randazzo

Operational Date
02/01/1987

Model Type(s)
IPA
Network

Service Area
Borough of the Bronx, New York

Enrollment
7,400 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Independent

Managed By
Montefiore Medical Center

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	Yes		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	8
Physicians (Primary and Specialty):	200
Hospitals (Contracted With or Used Regularly):	6

GHAA MEMBER

Total Health HMO, Inc. - A CIGNA Company

1010 Northern Boulevard
Ste. 324
Great Neck, NY 11202
Phone: (516) 466-1000

Executive Name: Steve Sparer
Title: General Manager
Medical Director: Jonathan Kaplan, M.D.
Marketing: Annette Radick
Finance: Andy Cavaliere

Operational Date
07/30/1986

Model Type(s)
IPA

Service Area
5 boroughs of New York City; Nassau and Suffolk Counties

Enrollment
31,521 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
CIGNA Corporation, Inc.

FEHBP: Yes
Medicaid: No
Medicare: Risk
Federally Qualified HMO: Yes
Federally Qualified CMP: No

Other Lines of Business:

PPO: No
Trad. Insur: Yes
Open-Ended Product: No
Util. Review Services: Yes

Number of:

Medical Centers/Satellites: 0
Physicians (Primary and Specialty): 1,780
Hospitals (Contracted With or Used Regularly): 40

GHAA MEMBER

Travelers Health Network of New York,Inc.-Metropolitan Div

701 Westchester Avenue
Suite 315E
White Plains, NY 10604-3001
Phone: (914) 761-9102

Executive Name: Gerald McNair
Title: Executive Director
Medical Director: Judith Taylor, M.D.
Marketing: Bob Ehinger/David Thomas
Finance: Brenda Roberts

Operational Date
10/31/1986

Model Type(s)
IPA

Service Area
Metropolitan New York, Long Island, Westchester, Rockland, and Northern New Jersey

Enrollment
8,632 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
The Travelers Health Network

Managed By
The Travelers Health Network

FEHBP: No
Medicaid: No
Medicare: None
Federally Qualified HMO: Yes
Federally Qualified CMP: No

Other Lines of Business:

PPO: Yes
Trad. Insur: Yes
Open-Ended Product: Yes
Util. Review Services: Yes

Number of:

Medical Centers/Satellites: 0
Physicians (Primary and Specialty): 2,500
Hospitals (Contracted With or Used Regularly): 50

GHAA MEMBER

Travelers Health Network of New York, Inc. - Syracuse Div.

620 Erie Boulevard, W.
Suite 202
Syracuse, NY 13204
Phone: (315) 479-6667

Executive Name: Kathryn O. Norton
Title: Executive Director
Medical Director: William H. Naven, M.D.
Marketing: Marc Rothbart
Finance: Brenda Roberts

Operational Date
10/01/1985

Model Type(s)
IPA

Service Area
Onondaga County; Parts of Madison, Oswego and Cayuga Counties

Enrollment
18,734 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
The Travelers Health Network

Managed By
The Travelers Health Network

FEHBP:	No	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open–Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	500
Hospitals (Contracted With or Used Regularly):	4

GHAA MEMBER

U.S. Healthcare

Triad IV
1981 Marcus Avenue, Ste. E111
Lake Success, NY 11042
Phone: (516) 326-9320

Executive Name: Michael A. Stocker, M.D.
Title: General Manager
Medical Director: Alan Bernstein, M.D.
Marketing: Marilyn Margon
Finance: Thomas A. Masci, Jr.

Operational Date
02/03/1986

Model Type(s)
IPA

Service Area
Metropolitan New York City area (Bronx, Kings, New York, Queens, Richmond) Westchester, Rockland, Orange, Putnam, Nassau, and Suffolk Counties

Enrollment
131,000 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
U.S. Healthcare, Inc.

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	Yes		
Medicare:	Risk	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	2,338
Hospitals (Contracted With or Used Regularly):	56

WellCare of New York, Inc.

130 Meadow Avenue
Newburgh, NY 12550
Phone: (914) 566-0700

Executive Name:	Robert E. Goff
Title:	Executive Director
Medical Director:	Franklin Guneratne, M.D.
Marketing:	Peter Kraft
Finance:	Jeffrey Rose

Operational Date
02/01/1987

Model Type(s)
IPA
Network

Service Area
Orange, Dutchess, Putnam, Sullivan and Rockland Counties

Enrollment
17,000 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Independent

Managed By
The WellCare Management Group

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	Yes		
Medicare:	Prepaid Product	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	600
Hospitals (Contracted With or Used Regularly):	18

Carolina Physicians Health Plan, Inc.

4020 Westchase Blvd.,
Suite 450
Raleigh, NC 27607
Phone: (919) 833-8000

Executive Name: Robert J. Greczyn, Jr.
Title: CEO
Medical Director: Robert T. Harris, M.D.
Marketing: John T. Roos
Finance: Keith G. Benoit, CPA

Operational Date
04/01/1986

Model Type(s)
IPA

Service Area
Person, Orange, Chatham, Lee, Wake, Duham, Granville, Vance, Franklin, Nash, Johnston, Wilson, Edgecombe, Martin, Pitt, Greene, Wayne, duplin, Lenoir, Jones, Onslow, Carteret, Craven, Pamlico, and Beaufort counties

Enrollment
36,321 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Coordinated Medical Serv.of NC

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open–Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	1,125
Hospitals (Contracted With or Used Regularly):	15

CIGNA Healthplan of NC, Inc. (Formerly EQUICOR Health Plan)

3605 Glenwood Avenue
Suite 340
Raleigh, NC 27612
Phone: (919) 782-6507

Executive Name: Gloria Whitehead
Title: V.P. and Executive Director
Medical Director: Philip Stover, M.D.
Marketing: Claire Broughton
Finance: George Yokley

Operational Date
08/01/1986

Model Type(s)
IPA

Service Area
Cities of Raleigh, Fayetteville; Counties of Durham, Orange, Johnston, Franklin, Cumberland, Hoke, Sampson, Bleden, Harnett, Wake, and Robeson

Enrollment
1,136 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
CIGNA Corporation, Inc.

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open–Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	336
Hospitals (Contracted With or Used Regularly):	8

GHAA MEMBER

HMO of North Carolina, Inc.

P.O. Box 2291
Durham, NC 27702
Phone: (919) 490-4120

Executive Name: N. Earl Ridout
Title: Executive Director
Medical Director: Don Bradley, M.D.
Marketing: Lekita Woodard
Finance: Gary A. Fisher

Operational Date
07/01/1987

Model Type(s)
Group

Service Area
Alamance, Cabarrus, Caswell, Chatham, Durham, Franklin, Gaston, Granville, Hartnett, Johnston, Lee, Lincoln, Mecklenburg, Nash, Orange, Person, Rowan, Stanly, Union and Wake Counties

Enrollment
9,576 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
BC & BS of North Carolina

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites: 8
Physicians (Primary and Specialty): 834
Hospitals (Contracted With or Used Regularly): 4

Kaiser Foundation Health Plan of North Carolina

3120 Highwoods Boulevard
Raleigh, NC 27604
Phone: (919) 878-9870

Executive Name: Alvin Washington
Title: VP & Regional Mgr.
Medical Director: J. Harper Gaston, M.D.
Marketing: Ann Lore
Finance: Daniel Soper

Operational Date
01/01/1985

Model Type(s)
Group

Service Area
The Raleigh/Durham/Chapel Hill and Charlotte areas

Enrollment
104,946 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Kaiser Foundation Health Plan

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	Yes		
Medicare:	Risk Cost	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites: 7
Physicians (Primary and Specialty): 240
Hospitals (Contracted With or Used Regularly): 4

GHAA MEMBER

Lincoln National Health Plan

5540 Centerview Drive
Suite 315
Raleigh, NC 27606
Phone: (919) 851-0800

Executive Name: Chris Williams
Title: Regional Plan Director
Medical Director:
Marketing: Darren Rodgers
Finance: Ralph O'Brien

Operational Date
04/01/1988

Model Type(s)
IPA

Service Area
14 counties surrounding Raleigh/Durham area

Enrollment
2,000 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Lincoln National Corporation

Managed By
Lincoln National Corporation

FEHBP: No
Medicaid: No
Medicare: None
Federally Qualified HMO: No
Federally Qualified CMP: No

Other Lines of Business:

PPO: Yes
Trad. Insur: Yes
Open–Ended Product: No
Util. Review Services: No

Number of:

Medical Centers/Satellites: 0
Physicians (Primary and Specialty): 650
Hospitals (Contracted With or Used Regularly): 12

GHAA MEMBER

Maxicare North Carolina, Inc.

5550 77 Center Drive
Suite 380
Charlotte, NC 28217
Phone: (704) 525-0880

Executive Name: Sandra J. Stevenson
Title: V.P. and General Manager
Medical Director: Samuel W. Warburton, M.D.
Marketing: Michael Huxley
Finance:

Operational Date
07/01/1984

Model Type(s)
IPA

Service Area
Metrolina, Greensboro/Burlington, and Raleigh-Durham

Enrollment
9,057 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Maxicare Health Plans, Inc.

Managed By
Peter Ratican, CEO

FEHBP: Yes
Medicaid: No
Medicare: None
Federally Qualified HMO: Yes
Federally Qualified CMP: No

Other Lines of Business:

PPO: No
Trad. Insur: No
Open–Ended Product: No
Util. Review Services: No

Number of:

Medical Centers/Satellites: 0
Physicians (Primary and Specialty): 300
Hospitals (Contracted With or Used Regularly): 6

PARTNERS National Health Plans of North Carolina

2000 Frontis Plaza Boulevard
#200
Winston-Salem, NC 27103
Phone: (919) 760-4822

Executive Name: John W. Jones
Title: Executive Director
Medical Director: William S. Sayers, M.D.
Marketing: Stewart Veach
Finance: Cosby Davis

Operational Date
01/01/1987

Model Type(s)
IPA

Service Area
Forsyth, Guilford, Davie, Randolph, Stokes, Yadkin, Davidson, and Surry Counties

Enrollment
40,000 as of 12/31/1990

Tax Status
For-profit

Managed By
Aetna Health Management

FEHBP: No
Medicaid: No
Medicare: None
Federally Qualified HMO: No
Federally Qualified CMP: No

Other Lines of Business:

PPO: No
Trad. Insur: No
Open-Ended Product: No
Util. Review Services: No

Number of:

Medical Centers/Satellites: 0
Physicians (Primary and Specialty): 612
Hospitals (Contracted With or Used Regularly): 11

Personal Care Plan of North Carolina, Inc.

Post Office Box 30004
Durham, NC 27702
Phone: (919) 489-7431

Executive Name: Don W. Bradley, M.D.
Title: Executive Director
Medical Director: Don Bradley, M.D.
Marketing: Angela Ellen
Finance: Gary A. Fisher

Operational Date
03/01/1982

Model Type(s)
IPA

Service Area
State of North Carolina

Enrollment
13,290 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
BC & BS of North Carolina

FEHBP: No
Medicaid: No
Medicare: None
Federally Qualified HMO: Yes
Federally Qualified CMP: No

Other Lines of Business:

PPO: No
Trad. Insur: No
Open-Ended Product: No
Util. Review Services: No

Number of:

Medical Centers/Satellites: 0
Physicians (Primary and Specialty): 1,043
Hospitals (Contracted With or Used Regularly): 145

Physicians Health Plan of North Carolina, Inc.

2307 West Cone Boulevard
Suite 200
Greensboro, NC 27408
Phone: (919) 282-0900

Executive Name: Frank R. Mascia
Title: President and CEO
Medical Director: Vacant
Marketing: Meg Sternberg
Finance: Vacant

Operational Date
07/01/1985

Model Type(s)
IPA

Service Area
Rockingham, Caswell, Forsyth, Guilford, Alamance, Davidson, Randolph, Lee, Moore, Harnett, Richmond, Hoke, Cumberland, Sampson, Duplin, Onslow, Robeson, Bladen, Pender, Columbus, New Hanover, and Brunswick Counties

Enrollment
31,000 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Independent

Managed By
United HealthCare Corporation

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	1,050
Hospitals (Contracted With or Used Regularly):	19

Prudential Health Care Plan, Inc. - PruCare of Charlotte

2100 Rexford Road, Ste. 320
Charlotte, NC 28211
Phone: (704) 365-6070

Executive Name: David B. Patterson
Title: Exec. Dir., Health Care Mgmt
Medical Director: Herbert Widener, M.D.
Marketing: Robert C. Ward, CLU, FLMI
Finance:

Operational Date
03/11/1985

Model Type(s)
Group

Service Area
Mecklenburg, Cabarrus, Gaston, Lincoln, Union and Rowan Counties in NC; York County in SC

Enrollment
32,000 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
The Prudential Insurance Co.

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open-Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	37
Physicians (Primary and Specialty):	212
Hospitals (Contracted With or Used Regularly):	4

GHAA MEMBER

Care Plan

4510 13th Avenue, S.W.
Fargo, ND 58121-0001
Phone: (701) 282-1100

Executive Name: Robert Carlson
Title: Executive Director
Medical Director: P.M. Riisager, M.D.
Marketing: Larry Tallman
Finance: Robert Carlson

Operational Date
10/01/1985

Model Type(s)
IPA

Service Area
Entire state of North Dakota

Enrollment
5,000 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
BC & BS of North Dakota

Managed By
BC & BS of North Dakota

FEHBP:	No	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	20
Physicians (Primary and Specialty):	200
Hospitals (Contracted With or Used Regularly):	19

Heart of America HMO

Human Service Center
Rugby, ND 58368
Phone: (701) 776-5848

Executive Name: Mary Ann Jaeger
Title: Office Manager
Medical Director: R.L. Ketterling, M.D.
Marketing: Tom Salberg
Finance:

Operational Date
08/01/1982

Model Type(s)
Group

Service Area
Counties of Bottineau, Towner, Wells, Pierce, McHenry, Rolette, and Benson

Enrollment
2,740 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Independent

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	Cost	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	5
Physicians (Primary and Specialty):	8
Hospitals (Contracted With or Used Regularly):	2

GHAA MEMBER

ChoiceCare

655 Eden Park Drive, Ste. 400
Cincinnati, OH 45202
Phone: (513) 784-5200

Executive Name: Daniel A. Gregorie, M.D.
Title: Chief Executive Officer
Medical Director: Michael Barber, M.D.
Marketing: Jeffrey Werner
Finance: Jane Rollinson, CPA

Operational Date
11/11/1978

Model Type(s)
IPA

Service Area
Ohio: Hamilton, Brown, Clinton, Butler, Clermont and Warren Kentucky: Kenton, Boone, Campbell, Grant, Pendleton and Gallatin

Enrollment
139,000 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Independent

FEHBP:	No	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	2,450
Hospitals (Contracted With or Used Regularly):	17

CIGNA Healthplan of Ohio, Inc. Cleveland

5800 Lombardo Centre
Ste. 200
Cleveland, OH 44131
Phone: (216) 642-2920

Executive Name: Gordon Church
Title: Regional Managed Care Officer
Medical Director: Jerry Herman, M.D.
Marketing: Larry McClure
Finance: Jim Messine

Operational Date
04/01/1987

Model Type(s)
IPA

Service Area
Ashtabula, Cuyahoga, Geauga, Huron, Lake, Lorain, Mahoning, Medina, Portage, Stark, Summit, Trumbull and Wayne Counties

Enrollment
15,279 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
CIGNA Corporation, Inc.

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	Prepaid Product	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open-Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	1,283
Hospitals (Contracted With or Used Regularly):	27

GHAA MEMBER

CIGNA Healthplan of Ohio, Inc. Columbus

445 Hutchinson Avenue
Suite 900
Columbus, OH 43235
Phone: (614) 847-7101

Executive Name:	Gordon Church
Title:	Regional Managed Care Officer
Medical Director:	Linda Yazvac, M.D.
Marketing:	Sam Patterson
Finance:	Daryl W. Edmonds

Operational Date
05/01/1987

Model Type(s)
IPA

Service Area
Delaware, Fairfield, Fayette, Perry, Franklin, Licking, Madison, Pickaway, Ross, Union and Muskingum Counties

Enrollment
24,846 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
CIGNA Corporation, Inc.

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	Prepaid Product	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	880
Hospitals (Contracted With or Used Regularly):	15

GHAA MEMBER

Day-Med Health Maintenance Plan, Inc.

211 S. Main Street
Suite 1200
Dayton, OH 45402-2407
Phone: (513) 224-5646

Executive Name:	Jeannette C. Prear
Title:	President
Medical Director:	Drs. Stratton & Cromartie
Marketing:	David E. Hickman
Finance:	Michael W. Allen

Operational Date
03/01/1986

Model Type(s)
IPA
Network

Service Area
Southwestern Ohio

Enrollment
22,000 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Independent

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	Yes		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	1,400
Hospitals (Contracted With or Used Regularly):	17

Family Health Plan

333 14th Street
Toledo, OH 43624
Phone: (419) 241-6501

Executive Name: Robert Campbell
Title: President
Medical Director: Warren Kleinberg, M.D.
Marketing: David Bick
Finance: Chris Scherer

Operational Date
01/01/1986

Model Type(s)
IPA
Network

Service Area
Counties of Lucas, Wood, Ottawa, Sandusky, Henry, Fulton, and Defiance

Enrollment
19,350 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
St.Vinc/Mercy Hosp/St. Charles

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	Yes		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	4
Physicians (Primary and Specialty):	650
Hospitals (Contracted With or Used Regularly):	7

Health Guard

3000 Guernsey Street
Bellaire, OH 43906
Phone: (614) 676-4623

Executive Name: Jon R. Van Slaars
Title: Chief Executive Officer
Medical Director: Thomas Przybysz, M.D.
Marketing: Jon R. Van Slaars
Finance: Alan Gieseman, CPA

Operational Date
01/01/1958

Model Type(s)
IPA
Group
Network

Service Area
OH - Belmont, Columbiana, Guernsey, Harrison, Jefferson, Monroe, Muskingum, Stark, Trumbull, and Washington counties; WV - Brooke, Harrison, Marion, Marshall, Monogalia, Ohio, Pleasant, Tyler, Wetzel and Wood Counties

Enrollment
7,713 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Independent

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	Cost	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	3
Physicians (Primary and Specialty):	478
Hospitals (Contracted With or Used Regularly):	25

GHAA MEMBER

Health Maintenance Plan

4665 Cornell Road
Suite 300
Cincinnati, OH 45241
Phone: (513) 247-6600

Executive Name: Kathleen J. Lutz
Title: Vice President, ADS
Medical Director: Leonard N. Ozeroff, M.D.
Marketing: Joseph Pollman
Finance: Donna G. Maile

Operational Date
04/01/1974

Model Type(s)
Group
Network

Service Area
Statewide

Enrollment
121,973 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Community Mutual BC & BS

Managed By
Community Mutual BC & BS

FEHBP:	Yes	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open-Ended Product:	No
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites: 10
Physicians (Primary and Specialty): 4,000
Hospitals (Contracted With or Used Regularly): 71

GHAA MEMBER

HealthOhio, Inc.

372 East Center Street
Marion, OH 43302
Phone: (614) 387-6355

Executive Name: N. Robert Jones
Title: Chief Executive Officer
Medical Director: Azim Bukhari, M.D.
Marketing: Weston G. Lambert
Finance: Timothy Lauer

Operational Date
05/01/1976

Model Type(s)
IPA

Service Area
Crawford, Delaware, Hancock, Hardin, Logan, Marion, Morrow, Richland, Union, and Wyandot Counties

Enrollment
28,171 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Independent

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	HCPP	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites: 0
Physicians (Primary and Specialty): 285
Hospitals (Contracted With or Used Regularly): 9

Health Plan of the Upper Ohio Valley, Inc.

52160 National Road, East
St. Clairsville, OH 43950
Phone: (614) 695-3585

Executive Name: Phillip Wright
Title: President
Medical Director: B.P. Papadimitriou, M.D.
Marketing: E. David Mathieu
Finance: R. Scott Yturria

Operational Date
11/01/1979

Model Type(s)
IPA

Service Area
Ohio: Belmont, Monroe, Noble, Guernsey, Harrison, and Jefferson Counties; West Virginia: Ohio, Marshall, Brooke, Hancock, Wetzel, Tyler, Harrison, Marion, and Monongalia Counties

Enrollment
74,000 as of 12/31/1990

Tax Status
Non-profit

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	Cost	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	389
Hospitals (Contracted With or Used Regularly):	9

Health Power of Columbus/ Family HealthNet of Ohio

560 East Town Street
Columbus, OH 43215-4802
Phone: (614) 461-9900

Executive Name: Thomas E. Beaty
Title: President
Medical Director: James E. Foy, D.O.
Marketing: Jerry Luczaj
Finance: Ronald J. Wurtz

Operational Date
05/01/1984

Model Type(s)
Group
Network

Service Area
Franklin, Delaware, Fairfield, Licking, Madison, Pickaway, Union, Hamilton, Butler, Clermont and Warren Counties

Enrollment
17,108 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Health Power, Inc.

Managed By
Health Power Mgmt Corp.

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	Yes		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	108
Physicians (Primary and Specialty):	609
Hospitals (Contracted With or Used Regularly):	22

Health Power of Dayton, Inc.

560 East Town Street
Columbus, OH 43215
Phone: (614) 461-9900

Executive Name: Thomas E. Beaty
Title: President
Medical Director: Martin J. Schear, M.D.
Marketing: Jerry Luczaj
Finance: Ronald J. Wurtz

Operational Date
07/01/1985

Model Type(s)
Network

Service Area
Montgomery, Clark, and Greene Counties

Enrollment
10,645 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Health Power, Inc.

Managed By
Health Power Mgmt. Corp.

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	Yes		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites: 47
Physicians (Primary and Specialty): 187
Hospitals (Contracted With or Used Regularly): 11

HMO Health Ohio

2060 East Ninth Street
Cleveland, OH 44115
Phone: (216) 687-6261

Executive Name: John S. Dorrell
Title: Vice President, ADS
Medical Director: John C. Johns, M.D.
Marketing: Jeff Drake
Finance: Kent Clapp

Operational Date
05/01/1978

Model Type(s)
Network

Service Area
Ashtabula, Cuyahoga, Lake, Lorain, Medina, Stark, Summit, and Wayne Counties

Enrollment
117,752 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
BC & BS of Ohio

Managed By
BC & BS of Ohio

FEHBP:	Yes	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	Prepaid Product	Federally Qualified CMP:	Yes

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites: 13
Physicians (Primary and Specialty): 772
Hospitals (Contracted With or Used Regularly): 23

HMO Health Ohio

3737 Sylvania Avenue
Toledo, OH 43691-0385
Phone: (419) 473-7373

Executive Name:	John S. Dorrell
Title:	Corporate Vice President
Medical Director:	Fred E. Hill, M.D.
Marketing:	Terry Jones
Finance:	Lou Korb

Operational Date
01/01/1985

Model Type(s)
IPA

Service Area
Lucas, Wood, Fulton, Ottawa, Defiance, Henry, and Seneca Counties

Enrollment
45,015 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
BC & BS of Ohio

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	610
Hospitals (Contracted With or Used Regularly):	12

HomeTown Hospital Health Plan

876 Amherst Road, N.E.
Massillon, OH 44646
Phone: (216) 837-6880

Executive Name:	William C. Epling
Title:	Vice President & COO
Medical Director:	Mark E. Studebaker, M.D.
Marketing:	Mary Ann Tournour
Finance:	Charles R. Vignos

Operational Date
01/01/1987

Model Type(s)
IPA

Service Area
10 counties in Northeast Ohio

Enrollment
9,700 as of 12/31/1990

Tax Status
Non-profit

Managed By
Hometown Hospital Management

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	Prepaid Product	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	2
Physicians (Primary and Specialty):	260
Hospitals (Contracted With or Used Regularly):	8

Hospital Choice Health Plan

119 Dillmont Drive
Worthington, OH 43085
Phone: (614) 888-2223

Executive Name: Jerry Green
Title: Chief Executive Officer
Medical Director: Thomas Stevenson, M.D.
Marketing: Carol Conway
Finance: Jeralyn R. Green

Operational Date
01/01/1986

Model Type(s)
IPA

Service Area
Wyandote, Hardin, Marion, Morrow, Delaware, Franklin, Pickaway, and Fairfield Counties

Enrollment
13,500 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
National Insurance

FEHBP: No
Medicaid: No
Medicare: None
Federally Qualified HMO: No
Federally Qualified CMP: No

Other Lines of Business:

PPO: Yes
Trad. Insur: No
Open-Ended Product: Yes
Util. Review Services: Yes

Number of:

Medical Centers/Satellites: 0
Physicians (Primary and Specialty): 1,000
Hospitals (Contracted With or Used Regularly): 11

Humana Health Plan of Ohio, Inc.

8044 Montgomery Road
Suite 460
Cincinnati, OH 45236
Phone: (513) 752-0511

Executive Name: Kenneth Page
Title: Executive Director
Medical Director: Walter C. Ferris, M.D.
Marketing: Todd McMahan, Sales Mgr.
Finance:

Operational Date
01/01/1987

Model Type(s)
Network

Service Area
22 counties in South Central Ohio and Southwestern Ohio

Enrollment
14,000 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Humana Inc.

FEHBP: Yes
Medicaid: Yes
Medicare: None
Federally Qualified HMO: No
Federally Qualified CMP: No

Other Lines of Business:

PPO: Yes
Trad. Insur: No
Open-Ended Product: No
Util. Review Services: No

Number of:

Medical Centers/Satellites: 0
Physicians (Primary and Specialty): 733
Hospitals (Contracted With or Used Regularly): 17

GHAA MEMBER

Kaiser Foundation Health Plan of Ohio

Bond Court Building
1300 East 9th Street, Ste.1100
Cleveland, OH 44114
Phone: (216) 621-5600

Executive Name: Kathryn A. Paul
Title: VP & Regional Manager
Medical Director: Ronald Potts, M.D.
Marketing: Robert E. Baker
Finance: David A. Beal

Operational Date
06/01/1964

Model Type(s)
Group

Service Area
Cuyahoga, Lake, Geauga, Lorain, Medina, Summit, Stark, Portage, and Wayne Counties

Enrollment
209,418 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Kaiser Foundation Health Plan

Managed By
Kaiser Foundation Health Plans

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	Risk Cost	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	10
Physicians (Primary and Specialty):	200
Hospitals (Contracted With or Used Regularly):	7

GHAA MEMBER

Licking Memorial Hospital Health Plan

1320 West Main Street
Suite HP
Newark, OH 43055
Phone: (614) 366-0533

Executive Name: Thomas Thompson
Title: COO
Medical Director: Drs. L. Kamps & L. Dils
Marketing: Kitty Martin
Finance: Jerry G. Feyh

Operational Date
11/26/1986

Model Type(s)
IPA

Service Area
Licking, Muskingum, Coshocton, Fairfield, Knox, Perry and Delaware Counties

Enrollment
14,574 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Licking Memorial Health System

Managed By
Licking Memorial Hospital

FEHBP:	Yes	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	106
Hospitals (Contracted With or Used Regularly):	6

Lincoln National Health Plan, Inc.

11260 Chester Road
Suite 800
Cincinnati, OH 45246
Phone: (513) 772-7325

Executive Name: Robert Sheehy
Title: Vice President & General Mgr.
Medical Director: John Davren, M.D.
Marketing: Louis Santoro
Finance: Guy Gaurhies

Operational Date
01/01/1985

Model Type(s)
IPA
Network

Service Area
Dayton and Cincinnati

Enrollment
32,000 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Lincoln National Corporation

Managed By
Lincoln National Corporation

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	Yes		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open-Ended Product:	No
Trad. Insur:	Yes	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	950
Hospitals (Contracted With or Used Regularly):	23

GHAA MEMBER

MagnaCare Health Plan

2133 Luray Avenue
Cincinnati, OH 45206-2604
Phone: (513) 961-4300

Executive Name: Robert Quirk
Title: President & CEO
Medical Director: Daniel Santos, M.D.
Marketing: Jerry Brazil
Finance: David Goltz

Operational Date
03/01/1986

Model Type(s)
IPA

Service Area
Hamilton, Butler, Clermont, and Warren Counties in Ohio

Enrollment
24,000 as of 12/31/1990

Tax Status
Non-profit

FEHBP:	Yes	Federally Qualified HMO:	No
Medicaid:	Yes		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	1,031
Hospitals (Contracted With or Used Regularly):	16

Medical Value Plan (MVP)

405 Madison Avenue
P.O. Box 2147
Toledo, OH 43603-2147
Phone: (419) 244-2900

Executive Name: David H. Smith
Title: Chief Operating Officer
Medical Director: Hal White, M.D.
Marketing: Bill Guarine
Finance: John Loomis

Operational Date
05/01/1986

Model Type(s)
IPA

Service Area
Northwest Ohio

Enrollment
41,000 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Henry Ford HC Corp/Toledo Clin

Managed By
Henry Ford Health Care Corp.

FEHBP:	Yes	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites: 0
Physicians (Primary and Specialty): 325
Hospitals (Contracted With or Used Regularly): 6

MetLife HealthCare Network of Ohio, Inc.

Northmark Business Center III
Suite 100, 4501 Erskine Road
Cincinnati, OH 45242-4713
Phone: (513) 745-9700

Executive Name: Charles R. Stark
Title: President and CEO
Medical Director: James Garfield, M.D.
Marketing:
Finance:

Operational Date
08/01/1985

Model Type(s)
IPA
Network

Service Area
Nine counties in the Cleveland area; 7 counties in the Columbus area; 8 counties in the Cincinnati area

Enrollment
9,623 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
MetLife HealthCare Mgmt. Corp.

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	No

Number of:

Medical Centers/Satellites: 0
Physicians (Primary and Specialty): 3,108
Hospitals (Contracted With or Used Regularly): 46

GHAA MEMBER

Paramount Health Care

3425 Executive Parkway
Suite 220
Toledo, OH 43606
Phone: (419) 535-7777

Executive Name: Robert J. Smith
Title: Chief Executive Officer
Medical Director: Drs. Mack and Diethelm
Marketing: Richard Walzcak
Finance: Randolph C. Hoffman

Operational Date
07/01/1988

Model Type(s)
IPA

Service Area
Lucas and Wood Counties of Ohio

Enrollment
19,200 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Vanguard Health Systems Inc.

Managed By
Tol. Hosp/St. Vincents Med Ctr

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open–Ended Product:	Yes
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	575
Hospitals (Contracted With or Used Regularly):	3

PARTNERS Health Plan of Northern Ohio, Inc.

3690 Orange Place
Suite 200
Cleveland, OH 44122
Phone: (216) 464-2722

Executive Name: Mark Moody
Title: Executive Director
Medical Director: Raymond McMahon, M.D.
Marketing: David Straight
Finance:

Operational Date
12/01/1983

Model Type(s)
IPA

Service Area
Cuyahoga, Geauga, Lake, Lorain, Summitt, Ashtabula, Carroll, Medina, Portage and Start Counties

Enrollment
45,500 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Aetna Life Insurance Co.

Managed By
Aetna Health Management

FEHBP:	Yes	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	1,334
Hospitals (Contracted With or Used Regularly):	33

GHAA MEMBER

Personal Physician Care of Ohio, Inc.

1255 Euclid Avenue, Suite 500
Bank One Building
Cleveland, OH 44115
Phone: (216) 687-0015

Executive Name:	Richard E. Jenkins
Title:	Executive Director
Medical Director:	Oscar Saffold, M.D.
Marketing:	Sandra Johnson
Finance:	Jeffrey Young

Operational Date
08/01/1987

Model Type(s)
IPA

Service Area
Cuyahoga, Geauga, Lake, Lorain, Medina, Portage and Summit Counties

Enrollment
19,615 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Independent

Managed By
United American Health Care

FEHBP:	Yes	Federally Qualified HMO:	No
Medicaid:	Yes		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	400
Hospitals (Contracted With or Used Regularly):	26

Physicians Health Plan of Ohio, Inc.

3650 Olentangy River Road
P.O. Box 1138
Columbus, OH 43216-1138
Phone: (614) 442-7100

Executive Name:	H. William Porterfield, M.D.
Title:	President
Medical Director:	Robert L. Wall, M.D.
Marketing:	John A. Lozenski
Finance:	Ronald G. Yanai

Operational Date
01/01/1980

Model Type(s)
IPA

Service Area
65 counties in the state of Ohio

Enrollment
159,014 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Independent

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	Yes		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	4,400
Hospitals (Contracted With or Used Regularly):	81

Principal Health Care of Ohio, Inc.

4885 Olentangy River Road
Columbus, OH 43214
Phone: (614) 451-1551

Executive Name: Anthony A. Fata
Title: Executive Director
Medical Director: William Hamelberg, M.D.
Marketing: Jay R. Welch
Finance: Jeri Kanellos

Operational Date
10/01/1981

Model Type(s)
Group

Service Area
25 mile radius of Columbus, Ohio

Enrollment
24,579 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Principal Health Care, Inc.

FEHBP:	Yes	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	Prepaid Product	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	2
Physicians (Primary and Specialty):	30
Hospitals (Contracted With or Used Regularly):	8

Prudential Health Care Plan - PruCare of Northern Ohio

1228 Euclid Avenue
Suite 750
Cleveland, OH 44115
Phone: (216) 241-5623

Executive Name: Christopher Earl
Title: Director, Group Marketing
Medical Director: A. Guskious
Marketing:
Finance:

Operational Date
04/01/1989

Model Type(s)
IPA

Service Area
Cuyahoga, Lake, Summit Counties; parts of Portage, Geauga, Lorain, Medina, Stark and Wayne counties

Enrollment
1,400 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
The Prudential Insurance Co.

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open-Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	1,046
Hospitals (Contracted With or Used Regularly):	17

GHAA MEMBER

Prudential Health Care Plan, Inc. - PruCare of Central Ohio

485 Metro Place, South
Suite 450
Dublin, OH 43017
Phone: (614) 761-0002

Executive Name: Budd Fisher
Title: Manager, Health Care Services
Medical Director: David C. Gundlach, M.D.
Marketing: Frederick C. Veazey
Finance:

Operational Date
07/01/1985

Model Type(s)
Group

Service Area
Delaware, Fairfield, Franklin, Licking, Madison, Pickaway and Union Counties

Enrollment
32,000 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
The Prudential Insurance Co.

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open–Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	4
Physicians (Primary and Specialty):	428
Hospitals (Contracted With or Used Regularly):	12

GHAA MEMBER

Prudential Health Care Plan, Inc. - PruCare of Cincinnati

525 Vine Street
Suite 1850
Cincinnati, OH 45202
Phone: (513) 621-2970

Executive Name: Lynne Gross
Title: Director, Health Care Mgmt.
Medical Director: Ross L. Egger, M.D.
Marketing: Arthur Dickerson
Finance: Lynne Gross

Operational Date
03/01/1986

Model Type(s)
IPA

Service Area
Butler, Clermont, Warren and Hamilton Counties, OH; Boone, Kenton, Campbell, Grant, and Pendleton Counties in KY

Enrollment
4,400 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
The Prudential Insurance Co.

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open–Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	1,090
Hospitals (Contracted With or Used Regularly):	9

GHAA MEMBER

Toledo Health Plan

3401 Glendale Avenue
P.O. Box 6298
Toledo, OH 43614
Phone: (419) 382-8600

Executive Name: Karl V. Kovacs
Title: Executive Director
Medical Director: Henry R. Silverman,Jr.,MD
Marketing: Gale Hulderman
Finance: David L. Shaffer

Operational Date
09/01/1988

Model Type(s)
IPA

Service Area
All of Lucas, Wood, Fulton and Henry Counties; parts of Ottawa and Sandusky Counties

Enrollment
7,341 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Medical College of OH, Toledo

Managed By
Robert Herrick Associates, Inc

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	Yes		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	750
Hospitals (Contracted With or Used Regularly):	9

Total Health Care Plan, Inc.

P.O. Box 06259
University Center Station
Cleveland, OH 44106
Phone: (216) 231-1200

Executive Name: James G. Turner
Title: President & CEO
Medical Director: David G. Miller, M.D.
Marketing: Darren C. Morgan
Finance: Arthur C. Wicinski

Operational Date
10/01/1987

Model Type(s)
Staff

Service Area
Cuyhoga County

Enrollment
14,083 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Independent

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	Yes		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	5
Physicians (Primary and Specialty):	38
Hospitals (Contracted With or Used Regularly):	2

United Health Plan

1950 Morse Road
Suite 100
Columbus, OH 43229
Phone: (614) 438-7500

Executive Name: Richard A. Mitchell
Title: Chief Executive Officer
Medical Director: Milton Setnar, D.O.
Marketing: April Patterson
Finance: Jeffrey A. Neuburger

Operational Date
11/01/1977

Model Type(s)
IPA

Service Area
Franklin, Madison, Clark, Fayette, Licking, Fairfield, Union, Delaware, and Pickaway Counties in Central Ohio

Enrollment
9,844 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Doctors Hospital

Managed By
Dennison Health Systems

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	Prepaid Product	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	267
Hospitals (Contracted With or Used Regularly):	6

University Health Maintenance Organization, Inc.

2055 Reading Road
Suite 500
Cincinnati, OH 45202
Phone: (513) 721-3388

Executive Name: Hirsh J. Cohen
Title: President
Medical Director: Robert W. Young, M.D.
Marketing: Bonnie R. Coleman
Finance: Tony Borromeo

Operational Date
01/01/1987

Model Type(s)
IPA
Network

Service Area
Greater Cincinnati area

Enrollment
29,000 as of 12/31/1990

Tax Status
Non-profit

Managed By
Univ of Cincinnati Med Center

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	Yes		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	1,050
Hospitals (Contracted With or Used Regularly):	9

Western Ohio Health Care Plan

6601 Centerville Business Pkwy
P.O. Box 591208
Dayton, OH 45459
Phone: (513) 439-9355

Executive Name:	David Shafer
Title:	President & CEO
Medical Director:	John E. Bloom, M.D.
Marketing:	Harry Lehew
Finance:	John Monnett

Operational Date
01/01/1979

Model Type(s)
IPA

Service Area
Montgomery, Darke, Shelby, Miami, Champaign, Clark, Preble, Greene, Butler, Warren and Clinton Counties

Enrollment
152,429 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Independent

FEHBP:	Yes	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open-Ended Product:	Yes
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	1,550
Hospitals (Contracted With or Used Regularly):	17

BlueLincs

1437 S. Boulder
Tulsa, OK 74119
Phone: (918) 561-9900

Executive Name:	Tom Bowser
Title:	Senior Vice President
Medical Director:	Wes A. Whittlesey, M.D.
Marketing:	Tim McFall/Lisa Putt
Finance:	Lyndle Ellis

Operational Date
05/01/1985

Model Type(s)
IPA

Service Area
Tulsa and Oklahoma City

Enrollment
39,447 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
BC & BS of Oklahoma

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	Yes
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	1,100
Hospitals (Contracted With or Used Regularly):	16

GHAA MEMBER

CIGNA Healthplan of OK, Inc. (Formerly EQUICOR Health Plan)

EQUICOR PLAZA
5100 N. Brookline, 9th Floor
Oklahoma City, OK 73112
Phone: (405) 943-7711

Executive Name:	Kathleen M. Musser, M.D.
Title:	Executive Director
Medical Director:	Kathleen Musser, M.D.
Marketing:	Roy Harman
Finance:	Brad Minear

Operational Date
06/01/1984

Model Type(s)
IPA

Service Area
All of Oklahoma and Cleveland Counties and corporate limits of Yukon and Mustang

Enrollment
12,789 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
CIGNA Corporation, Inc.

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	Prepaid Product	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open-Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	430
Hospitals (Contracted With or Used Regularly):	10

GHAA MEMBER

PacifiCare

525 Central Park Drive
Suite 202
Oklahoma City, OK 73105
Phone: (405) 525-9200

Executive Name: John L. Woods
Title: President
Medical Director: Earl Elliott, M.D.
Marketing: Gary Hubbard
Finance: Dave D'Archangelo

Operational Date
04/01/1988

Model Type(s)
Group

Service Area
Parts of Oklahoma, Grady, Canadian, Kingfisher, McLain, Cleveland, Pottawatomie, Seminole, Lincoln and Logan Counties

Enrollment
39,196 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
PacifiCare Health Systems

Managed By
PacifiCare Health Systems

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	11
Physicians (Primary and Specialty):	156
Hospitals (Contracted With or Used Regularly):	3

GHAA MEMBER

PacifiCare of Oklahoma-Tulsa

7134 South Yale Avenue
Suite 700
Tulsa, OK 74136-6318
Phone: (918) 496-1200

Executive Name: John L. Woods
Title: President
Medical Director: Vlad Fitts, M.D.
Marketing: Gary Hubbard
Finance: Dave D'Archangelo

Operational Date
10/01/1985

Model Type(s)
Group

Service Area
Tulsa County and parts of Creek, Rogers and Wagoner counties

Enrollment
50,040 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
PacifiCare Health Systems

Managed By
PacifiCare Health Systems

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	Risk	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	28
Physicians (Primary and Specialty):	322
Hospitals (Contracted With or Used Regularly):	4

GHAA MEMBER

PruCare of Oklahoma City

330 NW 56th Street
Oklahoma City, OK 73112-4476
Phone: (405) 942-6687

Executive Name: Richard Rivers
Title: Director, Group Operations
Medical Director: M. Boyd Shook, M.D.
Marketing: Gary Hawkins
Finance:

Operational Date
04/01/1981

Model Type(s)
Group

Service Area
Canadian, Cleveland, Grady, Kingfisher, Lincoln, Logan, McClain, Oklahoma and Pottawatomie Counties

Enrollment
28,000 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
The Prudential Insurance Co.

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open–Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	6
Physicians (Primary and Specialty):	320
Hospitals (Contracted With or Used Regularly):	3

GHAA MEMBER

Prudential Health Care Plan, Inc. - PruCare of Tulsa

7912 East 31st Street
Suite 170
Tulsa, OK 74145
Phone: (918) 624-4600

Executive Name: John Kennedy
Title: Director, Health Care Mgmt.
Medical Director: C. B. Rebsamen, M.D.
Marketing: Tracy Baker
Finance:

Operational Date
01/02/1983

Model Type(s)
Group

Service Area
Tulsa, Creek, Osage, Wagoner and Rogers Counties

Enrollment
21,225 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
The Prudential Insurance Co.

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	5
Physicians (Primary and Specialty):	229
Hospitals (Contracted With or Used Regularly):	4

GHAA MEMBER

Capitol Health Care

201 High Street, S.E.
Salem, OR 97301
Phone: (503) 364-4868

Executive Name: Roger B. Lyman
Title: President
Medical Director: Lee Henrich, M.D.
Marketing: Gerry Thompson
Finance: Gary Rea

Operational Date
06/01/1977

Model Type(s)
IPA

Service Area
Marion, Polk, Linn, Lane, Benton, and Yamhill Counties

Enrollment
70,000 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
BC/BS of Oregon

FEHBP:	No	Federally Qualified HMO:	Yes
Medicaid:	Yes		
Medicare:	Prepaid Product	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open-Ended Product:	No
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	1,054
Hospitals (Contracted With or Used Regularly):	15

HealthGuard Services, Inc. / SelectCare

600 Country Club Road
Eugene, OR 97401
Phone: (503) 485-1850

Executive Name: David L. Slade
Title: President/CEO
Medical Director: Mark Litchman, M.D.
Marketing: Ron Phillips
Finance: Pat Cross

Operational Date
07/01/1983

Model Type(s)
IPA

Service Area
Lane, Linn, Benton, Columbia and Clatsop Counties in OR;
Wahkiakum and Cowlitz Counties in WA

Enrollment
69,000 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Health and Hospital Services

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	HCPP	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	Yes
Trad. Insur:	No	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	659
Hospitals (Contracted With or Used Regularly):	9

Health Maintenance of Oregon

1800 SW First
Ste. 505
Portland, OR 97201
Phone: (503) 274-0755

Executive Name:	Roger B. Lyman
Title:	CEO
Medical Director:	Lee Henrich, M.D.
Marketing:	Gerry Thompson
Finance:	Gary Rea

Operational Date
04/01/1987

Model Type(s)
IPA

Service Area
Multnomah, Washington and Clackamas Counties

Enrollment
42,900 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Capitol Health Care

FEHBP:	No	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	Risk	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	1,100
Hospitals (Contracted With or Used Regularly):	8

Health Masters of Oregon

P.O. Box 130
Medford, OR 97501
Phone: (503) 779-9468

Executive Name:	Jud Holtey
Title:	Executive Director
Medical Director:	Brian D. Stringer, M.D.
Marketing:	Marc Dayliss
Finance:	Dave Shaffer

Operational Date
04/01/1987

Model Type(s)
IPA

Service Area
Jackson and Josephine Counties

Enrollment
5,709 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Rogue Valley Physicians'Svcs.

FEHBP:	No	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	280
Hospitals (Contracted With or Used Regularly):	5

Kaiser Foundation Health Plan of the Northwest

Edgar F. Kaiser Health Center
3600 N. Interstate Avenue
Portland, OR 97227
Phone: (503) 280-2050

Executive Name: Michael H. Katcher, Ph.D.
Title: Sr VP & Regional Mgr
Medical Director: Fred Nomura, M.D.
Marketing: Denise L. Honzel
Finance: Rand J. Holt

Operational Date
01/01/1945

Model Type(s)
Group

Service Area
10 counties in Oregon; 5 counties in Washington

Enrollment
374,451 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Kaiser Foundation Health Plan

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	Yes		
Medicare:	Risk Cost	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	18
Physicians (Primary and Specialty):	489
Hospitals (Contracted With or Used Regularly):	12

GHAA MEMBER

PACC Health Plans, Inc.

12901 SE. 97th Avenue
P. O. Box 286
Clackamas, OR 97015
Phone: (503) 659-4212

Executive Name: Lawrence T. Filosa,Ph.D.,FACHE
Title: President and CEO
Medical Director: Christopher Thompson, MD
Marketing: Gerry E. Stickley
Finance: H.D. Bartlett

Operational Date
03/01/1938

Model Type(s)
IPA

Service Area
Clackamas, Multnomah, Washington, Clatsop, Columbia, Tillamook, Lincoln, Lane, Benton, Marion, Hood River, Wasco, and Yamhill Counties

Enrollment
29,692 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
PACC Health Plans

FEHBP:	No	Federally Qualified HMO:	Yes
Medicaid:	Yes		
Medicare:	Cost	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open–Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	2,400
Hospitals (Contracted With or Used Regularly):	19

PacifiCare of Oregon

5 Centerpointe Drive
Suite 600
Lake Oswego, OR 97035
Phone: (503) 620-9324

Executive Name:	David B. Hallock
Title:	President
Medical Director:	J. Bart McMullan, Jr., MD
Marketing:	Barry R. Schwartz
Finance:	David Carrish

Operational Date
01/01/1985

Model Type(s)
Network

Service Area
Benton, Clackamas, Columbia, Lincoln, Linn, Marion, Multnomah, Polk, Washington, and Yamhill counties in Oregon; Clark County, Washington

Enrollment
64,682 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
PacifiCare Health Systems

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	Risk	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	28
Physicians (Primary and Specialty):	950
Hospitals (Contracted With or Used Regularly):	20

GHAA MEMBER

Qual-Med Oregon Health Plan

4800 SW Macadam Avenue
Ste. 400
Portland, OR 97201
Phone: (503) 222-5217

Executive Name:	Tom Jovick, Ph.D.
Title:	Executive Director
Medical Director:	Drs. Osborn & Cochran
Marketing:	Lee Taylor
Finance:	Patricia Isaac

Operational Date
04/01/1985

Model Type(s)
IPA

Service Area
Portland & Vancouver Metropolitan Area: Multnomah, Washington, Clackamas, Yamhill counties in Oregon; Lewis and Clark counties in Washington

Enrollment
35,000 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Qual-Med, Inc.

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	Prepaid Product	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	1,300
Hospitals (Contracted With or Used Regularly):	23

Sisters of Providence Good Health Plan of Oregon

1235 N.E. 47th Avenue
Ste. 220
Portland, OR 97213
Phone: (503) 249-2981

Executive Name:	Mary O. McWilliams
Title:	Chief Executive Officer
Medical Director:	Donald Olson, M.D.
Marketing:	Jack Friedman
Finance:	Shelly Sattler

Operational Date
01/01/1985

Model Type(s)
IPA

Service Area
OR-Multnomah, Washington, Columbia, Clackamas, Yamhill (Medicare service area does not include Clark & Columbia); Clark County in WA

Enrollment
50,000 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Sisters of Providence

FEHBP:	No	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	Risk	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open-Ended Product:	Yes
Trad. Insur:	No	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	1,000
Hospitals (Contracted With or Used Regularly):	9

Aetna Health Plans of Western Pennsylvania

5700 Corporate Drive
Ste. 300
Pittsburgh, PA 15237
Phone: (412) 366-9000

Executive Name: Ralph Hagemeier
Title: Executive Director
Medical Director: Frank Keller, M.D.
Marketing: Ken Dean
Finance: Alfred Clerici

Operational Date
07/01/1986

Model Type(s)
IPA

Service Area
Allegheny, Armstrong, Beaver, Butler, Washington and Westmoreland Counties; Pittsburgh, PA

Enrollment
19,221 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Aetna Life Insurance Co.

Managed By
Aetna Health Management

FEHBP:	No	Federally Qualified HMO:	Yes
Medicaid:	Yes		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	1,443
Hospitals (Contracted With or Used Regularly):	21

GHAA MEMBER

Aetna Health Plans of Eastern Pennsylvania

150 Monument Road
Suite 106
Bala Cynwyd, PA 19004
Phone: (215) 668-1440

Executive Name: John Adessa
Title: Executive Director
Medical Director: Harvey Nassau, M.D.
Marketing: Richard Keane
Finance: Jon Solomons

Operational Date
07/01/1986

Model Type(s)
IPA

Service Area
Bucks, Montgomery, Chester, Delaware and Philadelphia Counties

Enrollment
10,161 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Aetna Life Insurance Co.

Managed By
Aetna Health Management

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	1,700
Hospitals (Contracted With or Used Regularly):	2100

Central Medical Health Plan

564 Forbes Avenue
Suite 900
Pittsburgh, PA 15219
Phone: (412) 471-6877

Executive Name: Thomas M. Gallagher
Title: President
Medical Director: J. G. Zangrilli, M.D.
Marketing: Jim Fenn
Finance: Theodore Dzura

Operational Date
11/01/1974

Model Type(s)
IPA

Service Area
All of Allegheny and Beaver Counties; parts of Butler, Westmoreland, and Washington Counties

Enrollment
14,537 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Independent

FEHBP: Yes
Medicaid: No
Medicare: Prepaid Product
Federally Qualified HMO: No
Federally Qualified CMP: No

Other Lines of Business:

PPO: No
Trad. Insur: No
Open–Ended Product: No
Util. Review Services: No

Number of:

Medical Centers/Satellites: 5
Physicians (Primary and Specialty): 251
Hospitals (Contracted With or Used Regularly): 7

GHAA MEMBER

CIGNA Healthplan of the Delaware Valley

Airport Bus. Ctr.-Intl Court#1
100 Stevens Drive-Suite 200
Lester, PA 19113
Phone: (215) 595-3000

Executive Name: Leo M. Carey
Title: VP & Executive Director
Medical Director: Norman R. Scott, M.D.
Marketing: Larry Savage
Finance: Dorothy McGilvery

Operational Date
02/01/1985

Model Type(s)
IPA

Service Area
Bucks, Chester, Delaware, Montgomery, & Philadelphia Counties in PA; Atlantia, Burlington, Camden, Cape May, Cumberland, Glouster, Mercer, Ocean and Salem Counties in NJ; Kent, New Castle and Sussex Counties in DE

Enrollment
6,293 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
CIGNA Corporation, Inc.

FEHBP: Yes
Medicaid: No
Medicare: None
Federally Qualified HMO: Yes
Federally Qualified CMP: No

Other Lines of Business:

PPO: Yes
Trad. Insur: Yes
Open–Ended Product: Yes
Util. Review Services: Yes

Number of:

Medical Centers/Satellites: 0
Physicians (Primary and Specialty): 1,966
Hospitals (Contracted With or Used Regularly): 64

GHAA MEMBER

Delaware Valley HMO

P. O. Box 1111
925 Baltimore Pike
Concordville, PA 19331
Phone: (215) 358-5650

Executive Name: Alfred F. Meyer
Title: President
Medical Director: Gordon L. Tobias, M.D.
Marketing: Robert M. Poore
Finance: James J. Thomas, III

Operational Date
02/01/1978

Model Type(s)
IPA

Service Area
Bucks, Chester, Delaware, Philadelphia, and Montgomery Counties in PA; Kent, New Castle, and Sussex Counties in DE

Enrollment
131,553 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Independence Blue Cross

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	Yes		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	2,700
Hospitals (Contracted With or Used Regularly):	52

GHAA MEMBER

Freedom Health Care

150 Strafford Avenue
Suite 300
Wayne, PA 19087
Phone: (215) 293-9338

Executive Name: Robert A. Zelten, Ph.D.
Title: President
Medical Director: Joseph F. Carlow, M.D.
Marketing: Linda Taylor
Finance: David Ondish

Operational Date
07/01/1986

Model Type(s)
IPA

Service Area
Adams, Berks, Bucks, Chester, Cumberland, Dauphin, Delaware, Franklin, Montgomery, Perry and York Counties

Enrollment
29,383 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Lincoln National Corporation

Managed By
LNHMAC

FEHBP:	Yes	Federally Qualified HMO:	No
Medicaid:	Yes		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	2,150
Hospitals (Contracted With or Used Regularly):	29

Geisinger Health Plan

Geisinger Office Building
North Academy Avenue
Danville, PA 17822-3020
Phone: (717) 271-8760

Executive Name: Howard G. Hughes, M.D.
Title: President
Medical Director: Duane E. Davis, M.D.
Marketing: A. Paul Holdren
Finance: George Kutz

Operational Date
09/01/1972

Model Type(s)
Group

Service Area
Centre, Clearfield, Carbon, Lackawanna, Luzerne, Western Monroe, Wyoming, Bradford, Susquehanna, Columbia, Lycoming, Montour, Northumberland, Snyder, Sullivan, Union, Schuylkill, Clinton, Juniata, Mifflin, Huntingdon, and Wayne (portion) Counties

Enrollment
90,983 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Geisinger Foundation

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	Prepaid Product	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	47
Physicians (Primary and Specialty):	856
Hospitals (Contracted With or Used Regularly):	15

GHAA MEMBER

Greater Atlantic Health Service, Inc.

3550 Market Street
Philadelphia, PA 19104
Phone: (215) 823-8600

Executive Name: James C. New
Title: President/CEO
Medical Director: Stephen Gordin, M.D.
Marketing: Ernest Monfiletto
Finance: James Moffett

Operational Date
03/01/1974

Model Type(s)
IPA
Staff
Network

Service Area
Bucks, Chester, Delaware, Montgomery and Philadephia Counties in PA; Burlington, Camden and Gloucester Counties in NJ

Enrollment
49,250 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Graduate Hospital Foundation

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	Yes		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	11
Physicians (Primary and Specialty):	2,000
Hospitals (Contracted With or Used Regularly):	44

GHAA MEMBER

Great Lakes Managed Care, Inc.

400 French Street
Suite 200
Erie, PA 16507
Phone: (814) 452-3976

Executive Name: William A. Higgins
Title: President & CEO
Medical Director: E. Buist Wells, M.D.
Marketing:
Finance:

Operational Date
04/01/1991

Model Type(s)
IPA

Service Area
Erie, Crawford and Venango Counties

Enrollment
0 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Hamott Health Systems Inc.

Managed By
Hamott Health Systems Inc.

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open-Ended Product:	No
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:
Medical Centers/Satellites: 0
Physicians (Primary and Specialty): 250
Hospitals (Contracted With or Used Regularly): 2

Group Health Partnership

Public Ledger Building
6th & Chestnut Sts., Suite 101
Philadelphia, PA 19106
Phone: (215) 238-9880

Executive Name: Stephen A. Rogers
Title: President and CEO
Medical Director:
Marketing: Robert Landrum
Finance: Brian W. Sims

Operational Date
02/01/1971

Model Type(s)
IPA
Group

Service Area
Philadelphia, Bucks, Montgomery, Chester and Delaware Counties

Enrollment
25,100 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Delaware Valley Health Network

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	Risk	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:
Medical Centers/Satellites: 8
Physicians (Primary and Specialty): 200
Hospitals (Contracted With or Used Regularly): 7

GHAA MEMBER

HealthAmerica Pennsylvania, Inc.

214 Senate Avenue
Suite 202
Camp Hill, PA 17011
Phone: (717) 763-9313

Executive Name: Rhea R. Singsen
Title: President
Medical Director: Robert E. Shannon, M.D.
Marketing: F. G. 'Chip' Merkel
Finance:

Operational Date
05/01/1984

Model Type(s)
IPA
Network

Service Area
Dauphin, Cumberland, Perry, Adams, York, Lancaster, and Lebanon Counties

Enrollment
48,000 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Coventry Corporation

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	Prepaid Product	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	350
Hospitals (Contracted With or Used Regularly):	15

GHAA MEMBER

HealthAmerica Pennsylvania, Inc.

Administrative Office
5 Gateway Center
Pittsburgh, PA 15222
Phone: (412) 553-7300

Executive Name: Mike Blackwood
Title: CEO
Medical Director: Drs. B. Conway & G. Allen
Marketing: Tom Murray
Finance: Dennis Reese

Operational Date
06/01/1975

Model Type(s)
IPA
Group

Service Area
Allegheny, Beaver, Butler, Washington, Westmoreland, and Fayette Counties

Enrollment
120,000 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Coventry Corporation

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	7
Physicians (Primary and Specialty):	912
Hospitals (Contracted With or Used Regularly):	20

GHAA MEMBER

Healthcare Management Alternatives, Inc.

5070 Parkside Avenue
Philadelphia, PA 19131
Phone: (215) 473-7511

Executive Name: A.J. Henley
Title: Chief Executive Officer
Medical Director: Donald I. Balaban, M.D.
Marketing: Bettina Hoerlin
Finance: John Olsen

Operational Date
07/07/1989

Model Type(s)
IPA

Service Area
South and West Philadelphia

Enrollment
80,800 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Atlantic Systems/Lomax Hlth.

FEHBP: No
Medicaid: Yes
Medicare: None
Federally Qualified HMO: No
Federally Qualified CMP: No

Other Lines of Business:

PPO: No
Trad. Insur: No
Open-Ended Product: No
Util. Review Services: No

Number of:

Medical Centers/Satellites: 0
Physicians (Primary and Specialty): 2,075
Hospitals (Contracted With or Used Regularly): 26

GHAA MEMBER

HealthGuard of Lancaster Inc.

270 Granite Run Drive
Lancaster, PA 17601
Phone: (717) 560-9049

Executive Name: James R. Godfrey
Title: President
Medical Director:
Marketing: Derek Rader
Finance: Robert Black

Operational Date
09/01/1984

Model Type(s)
Network

Service Area
Lancaster and Western Chester Counties

Enrollment
29,916 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Pennsylvania Blue Shield

FEHBP: Yes
Medicaid: No
Medicare: None
Federally Qualified HMO: Yes
Federally Qualified CMP: No

Other Lines of Business:

PPO: No
Trad. Insur: No
Open-Ended Product: No
Util. Review Services: No

Number of:

Medical Centers/Satellites: 0
Physicians (Primary and Specialty): 275
Hospitals (Contracted With or Used Regularly): 4

GHAA MEMBER

HMO of Northeastern PA

70 North Main Street
Wilkes-Barre, PA 18711
Phone: (717) 821-1241

Executive Name:	Thomas J. Ward
Title:	Executive Vice President
Medical Director:	Thomas L. Baumann, M.D.
Marketing:	Michael A. Thomas
Finance:	William Smolok

Operational Date
01/01/1987

Model Type(s)
IPA

Service Area
Eight counties of northeastern Pennsylvania: Bradford, Clinton, Lackawanna, Luzerne, Lycoming, Sullivan, Susquehanna, and Wyoming

Enrollment
23,485 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
BC of Northeastern PA

Managed By
BC of Northeastern PA

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open-Ended Product:	No
Trad. Insur:	Yes	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	760
Hospitals (Contracted With or Used Regularly):	23

HMO PA - U.S. Healthcare

980 Jolly Road
Box 1109
Blue Bell, PA 19422
Phone: (215) 283-6820

Executive Name:	Michael Cardillo
Title:	General Manager
Medical Director:	Jay Rosan, D.O.
Marketing:	Jayne Ashenfelter
Finance:	Thomas A. Masci, Jr.

Operational Date
01/01/1976

Model Type(s)
IPA

Service Area
Southeastern PA counties: Berks, Bucks, Chester, Delaware, Lehigh, Montgomery, Northampton and Philadelphia

Enrollment
529,000 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
U.S. Healthcare, Inc.

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	Risk	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	Yes
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	5,592
Hospitals (Contracted With or Used Regularly):	64

Keystone Health Plan Central

P.O. Box 898812
Camp Hill, PA 17089-8812
Phone: (717) 763-3458

Executive Name: David G. Starks
Title: President & CEO
Medical Director: Robert B. Edminston, M.D.
Marketing: Jack Jaroh
Finance: Henry L. Kriebel

Operational Date
01/01/1983

Model Type(s)
IPA

Service Area
Dauphin, Perry, Cumberland, Lebanon, Berks, Northampton, York and Lehigh Counties

Enrollment
59,063 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Capital BC & PA Blue Shield

FEHBP:	Yes	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	1
Physicians (Primary and Specialty):	600
Hospitals (Contracted With or Used Regularly):	25

GHAA MEMBER

Keystone Health Plan East, Inc.

3 Bala Plaza
251 Saint Asaphs Rd., Ste.103E
Bala-Cynwyd, PA 19104
Phone: (215) 668-1230

Executive Name: John Daddis
Title: Executive Director & COO
Medical Director: Richard Gilfillan, M.D.
Marketing: Jay Moorhead
Finance: Tom Pappalaodo

Operational Date
04/01/1987

Model Type(s)
IPA

Service Area
Delaware, Philadelphia, Montgomery, Chester, and Bucks Counties

Enrollment
100,000 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Pennsylvania Blue Shield

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	Yes		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	3,075
Hospitals (Contracted With or Used Regularly):	48

Keystone Health Plan West, Inc.

Foster Plaza 6
681 Andersen Drive
Pittsburgh, PA 15220
Phone: (412) 937-4300

Executive Name:	Maureen A. Long
Title:	President and CEO
Medical Director:	Robert A. Kolock, M.D.
Marketing:	
Finance:	Anthony J. Bugel

Operational Date
09/01/1986

Model Type(s)
IPA

Service Area
Allegheny and portion of five contiguous counties (Washington, Westmoreland, Butler, Beaver and Armstrong)

Enrollment
52,718 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
BC of Western PA; PA BS

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	2,000
Hospitals (Contracted With or Used Regularly):	40

Mercy Health Plan

Airport Business Center
200 Stevens Drive, Suite 350
Philadelphia, PA 19113
Phone: (215) 521-6000

Executive Name:	Felicia T. Neczypor
Title:	Exec. V.P. and CEO
Medical Director:	Kevin Browngoehl, M.D.
Marketing:	Ramona Sanabria
Finance:	John J. Sehi

Operational Date
05/01/1983

Model Type(s)
Network

Service Area
Philadelphia, Delaware, Bucks, Berks, Lehigh and Montgomery Counties

Enrollment
34,000 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Mercy Health Corp. of SE Penn.

Managed By
Mercy Health Plan

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	Yes		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	1,200
Hospitals (Contracted With or Used Regularly):	21

GHAA MEMBER

Prudential Health Care Plan Inc. - PruCare of Philadelphia

200 Gibraltar Road
Suite 300
Horsham, PA 19044-0901
Phone: (215) 672-1944

Executive Name: Kenneth W. Janda
Title: Director, Health Care Mgmt.
Medical Director: Philip D. Goldstein, M.D.
Marketing: S. Scott Ringold
Finance:

Operational Date
08/01/1987

Model Type(s)
IPA

Service Area
Bucks, Chester, Delaware, Montgomery and Philadelphia Counties

Enrollment
9,338 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
The Prudential Insurance Co.

FEHBP:	No	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open–Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	2,562
Hospitals (Contracted With or Used Regularly):	20

GHAA MEMBER

Riverside Health Plan

Stone Point Landing, Suite 107
500 Market Street
Bridgewater, PA 15009
Phone: (412) 775-4404

Executive Name: Ronald P. Kocent
Title: Executive Director
Medical Director: John W. Lehman, M.D.
Marketing: Robert Tincani
Finance:

Operational Date
11/01/1986

Model Type(s)
IPA

Service Area
All of Beaver County and portions of Lawrence, Butler, Mercer and Northern Allegheny Counties

Enrollment
14,340 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
HPJV, Inc. Medical Ctr. Beaver

FEHBP:	Yes	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	159
Hospitals (Contracted With or Used Regularly):	6

U.S. Healthcare, Inc.

Two Marquis Plaza, Suite 300
5313 Campbells Run Road
Pittsburgh, PA 15205
Phone: (412) 788-0500

Executive Name:	Michael Cardillo
Title:	General Manager
Medical Director:	Carl Adkins, M.D.
Marketing:	John Zurbach
Finance:	Thomas A. Masci, Jr.

Operational Date
01/01/1987

Model Type(s)
IPA

Service Area
Allegheny, Beaver, Butler, Fayette, Washington and Westmoreland Counties

Enrollment
21,000 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
U.S. Healthcare, Inc.

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	Yes
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	1,037
Hospitals (Contracted With or Used Regularly):	13

Vista Health Plan

2002 Renaissance Blvd.
St. 220
King of Prussia, PA 19406
Phone: (215) 277-4800

Executive Name:	Nathan C. Kleinberg
Title:	President
Medical Director:	L. Stewart Barbera, M.D.
Marketing:	T. Wayne Proctor
Finance:	Kenneth J. Mayes

Operational Date
11/01/1986

Model Type(s)
IPA

Service Area
Philadelphia, Delaware, Chester, Bucks, and Montgomery Counties

Enrollment
22,300 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Independence Blue Cross

FEHBP:	Yes	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	2.100
Hospitals (Contracted With or Used Regularly):	47

GHAA MEMBER

HMO Rhode Island

30 Chestnut Street
Providence, RI 02903
Phone: (401) 274-6674

Executive Name:	Michael C. Gerhardt
Title:	President
Medical Director:	Peter A. Hollmann
Marketing:	Marc Gagnon
Finance:	T. Clark Phillip

Operational Date
10/01/1986

Model Type(s)
IPA

Service Area
State of Rhode Island and southeastern Massachusetts

Enrollment
14,604 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
BC & BS of Rhode Island

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	Yes
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	484
Hospitals (Contracted With or Used Regularly):	17

MetLife HealthCare Network of Rhode Island, Inc.

Centerville Commons-Bldg. 3
875 Centerville Road
Warwick, RI 02886
Phone: (401) 822-3243

Executive Name:	Sheila O'Connor
Title:	President/CEO
Medical Director:	Barry Schwartz, M.D.
Marketing:	
Finance:	

Operational Date
06/01/1987

Model Type(s)
IPA

Service Area
State of Rhode Island

Enrollment
80 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
MetLife HealthCare Mgmt. Corp.

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	140
Hospitals (Contracted With or Used Regularly):	6

GHAA MEMBER

Ocean State Physicians Health Plan, Inc.

Metro Center-475 Kilvert St.
Warwick, RI 02886
Phone: (401) 737-6900

Executive Name: Blair R. Suellentrop
Title: CEO
Medical Director: Anthony J. Kazlauskas, MD
Marketing: Edward A. Perry
Finance: James Moniz, Jr.

Operational Date
01/01/1983

Model Type(s)
IPA

Service Area
All of Rhode Island; southeastern Massachusetts

Enrollment
132,000 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Physician-owned

Managed By
United HealthCare Corporation

FEHBP: No
Medicaid: No
Medicare: Risk
Federally Qualified HMO: Yes
Federally Qualified CMP: No

Other Lines of Business:

PPO: No
Trad. Insur: No
Open–Ended Product: Yes
Util. Review Services: No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	1,107
Hospitals (Contracted With or Used Regularly):	21

Rhode Island Group Health Association, Inc. (RIGHA)

1 Hoppin Street
Providence, RI 02903
Phone: (401) 331-4034

Executive Name: Thomas A. Shields
Title: President/CEO
Medical Director: Patrick H. Mattingly, MD
Marketing: Jonathan Small
Finance: Richard Russo

Operational Date
06/01/1971

Model Type(s)
Staff

Service Area
All of Rhode Island and Southeastern Massachusetts

Enrollment
73,360 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Harvard Community Health Plan

FEHBP: Yes
Medicaid: Yes
Medicare: Cost
Federally Qualified HMO: Yes
Federally Qualified CMP: No

Other Lines of Business:

PPO: No
Trad. Insur: No
Open–Ended Product: No
Util. Review Services: No

Number of:

Medical Centers/Satellites:	6
Physicians (Primary and Specialty):	328
Hospitals (Contracted With or Used Regularly):	8

GHAA MEMBER

Companion Health Care Corp.

P.O. Box 6170
Columbia, SC 29260-6170
Phone: (803) 786-8466

Executive Name:	Harvey L. Galloway
Title:	Chief Operating Officer
Medical Director:	Richard Foster, Jr., M.D.
Marketing:	Nancy R. Reid
Finance:	C.P. Cannon

Operational Date
10/01/1984

Model Type(s)
IPA

Service Area
Statewide

Enrollment
28,074 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
BC/BS of South Carolina

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	Yes
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	898
Hospitals (Contracted With or Used Regularly):	21

Healthsource South Carolina

215 E. Bay Street
Suite 401
Charleston, SC 29401
Phone: (803) 723-5520

Executive Name:	Michael Van Clark
Title:	CEO
Medical Director:	Francis G. Middleton, MD
Marketing:	David B. Barnett
Finance:	Michael Van Clark

Operational Date
03/01/1987

Model Type(s)
IPA

Service Area
Charleston, Berkeley, Dorchester, Hampton, Colleton, Spartansburg, Cherokee, and Union counties

Enrollment
15,000 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Physicians'Health Systems Inc.

Managed By
Healthsource Mgmt. Inc.

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	550
Hospitals (Contracted With or Used Regularly):	6

Maxicare South Carolina, Inc.

535 North Pleasantburg Drive
Suite 210
Greenville, SC 29606
Phone: (803) 233-7437

Executive Name: Sandra J. Stevenson
Title: V.P. and General Manager
Medical Director: Samuel W. Warburton, M.D.
Marketing: Michael Huxley
Finance:

Operational Date
08/01/1984

Model Type(s)
IPA

Service Area
Upstate area of Greenville, Spartansburg, Easley, Gaffney and Pickens, plus the Columbia area

Enrollment
14,797 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Maxicare Health Plans, Inc.

Managed By
Peter Ratican, CEO

FEHBP:	Yes	Fed[illegible] Qualified H[illegible]	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	39
Physicians (Primary and Specialty):	240
Hospitals (Contracted With or Used Regularly):	13

Physicians Health Plan of South Carolina

4700 Forest Drive
Suite 104
Columbia, SC 29206
Phone: (803) 787-6066

Executive Name: William E. Martin
Title: Chief Executive Officer
Medical Director: Hugh DuBose, M.D.
Marketing: Ray 'Skip' Adams, Jr.
Finance: Beverly M. Smith

Operational Date
03/01/1985

Model Type(s)
IPA

Service Area
Bamberg, Calhoun, Chester, Chesterfield, Darlington, Dillon, Fairfield, Florence, Horry, Kershaw, Lexington, Marion, Marlboro, Newberry, Orangeburg, Richland, Williamsburg, and York Counties

Enrollment
17,520 as of 12/31/1990

Tax Status
Non-profit

Managed By
United HealthCare Corporation

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	678
Hospitals (Contracted With or Used Regularly):	18

DAKOTACARE

1323 South Minnesota Avenue
Sioux Falls, SD 57105
Phone: (605) 334-4000

Executive Name:	Robert Johnson
Title:	CEO
Medical Director:	Russell Harris, M.D.
Marketing:	A. Kent Scribner
Finance:	Kirk J. Zimmer, CPA

Operational Date
03/01/1986

Model Type(s)
IPA

Service Area
State of South Dakota

Enrollment
22,100 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
South Dakota State Med. Assoc.

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	Yes
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	803
Hospitals (Contracted With or Used Regularly):	62

CareChoice - Chattanooga

801 Pine Street
Chattanooga, TN 37401
Phone: (615) 755-5600

Executive Name: Wayne E. Willison
Title: President
Medical Director: Richard Armstrong, M.D.
Marketing: Kenneth E. Tolliver
Finance: Karen Russell

Operational Date
02/01/1985

Model Type(s)
Network

Service Area
Chattanooga, Nashville, Knoxville, Oak Ridge, Jackson/West Tennessee, Dickson

Enrollment
15,918 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
BC & BS of Tennessee

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	2
Physicians (Primary and Specialty):	1,680
Hospitals (Contracted With or Used Regularly):	58

CIGNA Health Plan of Tennessee (Formerly EQUICOR Health Plan

850 Ridge Lake Boulevard
Suite 210
Memphis, TN 38119
Phone: (901) 683-1653

Executive Name: William Quanstrom
Title: Executive Director
Medical Director: James W. Bryant, M.D.
Marketing: Patrick Hoffman
Finance: Denise Leinham

Operational Date
01/01/1988

Model Type(s)
IPA

Service Area
Shelby, Tipton, and Fayette Counties

Enrollment
19,870 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
CIGNA Corporation, Inc.

FEHBP:	Yes	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open-Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	500
Hospitals (Contracted With or Used Regularly):	6

GHAA MEMBER

CIGNA Healthplan of TN, Inc. (Formerly EQUICOR Health Plan)

155 Franklin Road
Suite 150
Brentwood, TN 37027
Phone: (615) 373-9342

Executive Name: David Mathis
Title: Executive Director
Medical Director: Ann Wehr, M.D.
Marketing: J. C. Ranelli
Finance: Denise Lenihan

Operational Date
10/01/1984

Model Type(s)
IPA

Service Area
Counties of Davidson, Williamson, Dickson, Maury, Montgomery, Cannon, DeKalb, Cheatham, Robertson, Rutherford, Summer, and Wilson

Enrollment
18,451 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
CIGNA Corporation, Inc.

FEHBP:	Yes	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open–Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites: 0
Physicians (Primary and Specialty): 570
Hospitals (Contracted With or Used Regularly): 12

GHAA MEMBER

PARTNERS Health Plan of Tennessee

3319 West End Avenue
Ste. 900
Nashville, TN 37203
Phone: (615) 298-9990

Executive Name: D. Tom Dwyer
Title: Executive Director
Medical Director: Jeffrey Harris, M.D.
Marketing: Steve Wohlwend
Finance: Rose Duncan

Operational Date
09/01/1984

Model Type(s)
IPA

Service Area
28 counties in Tennessee

Enrollment
14,310 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Aetna Life Insurance Co.

Managed By
Aetna Health Management

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open–Ended Product:	Yes
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites: 0
Physicians (Primary and Specialty): 957
Hospitals (Contracted With or Used Regularly): 27

GHAA MEMBER

Prudential Health Care Plan, Inc. - PruCare of Memphis

845 Crossover Lane
Ste. 220
Memphis, TN 38117
Phone: (901) 766-7908

Executive Name:	Donna DeVaughn-TidLine
Title:	Director, Health Care Mgmt.
Medical Director:	Manoj Narayanan, M.D.
Marketing:	Edward Hastings
Finance:	

Operational Date
03/01/1983

Model Type(s)
Group

Service Area
Shelby County

Enrollment
30,700 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
The Prudential Insurance Co.

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	4
Physicians (Primary and Specialty):	39
Hospitals (Contracted With or Used Regularly):	3

GHAA MEMBER

Prudential Health Care Plan, Inc. - PruCare of Nashville

227 French Landing Drive
Ste. 200
Nashville, TN 37228
Phone: (615) 248-7100

Executive Name:	Fred Dodson
Title:	Director
Medical Director:	Mark Mahler, M.D.
Marketing:	Bob Levy
Finance:	Gail Donaldson

Operational Date
09/01/1980

Model Type(s)
Group

Service Area
Davidson, Cheatham, Rutherford, Robertson, Sumner, Williamson and Wilson Counties

Enrollment
28,400 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
The Prudential Insurance Co.

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open-Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	6
Physicians (Primary and Specialty):	60
Hospitals (Contracted With or Used Regularly):	5

GHAA MEMBER

Southern Health Plan, Inc. d/b/a The Apple Plan

600 Jefferson Avenue
P.O. Box 97
Memphis, TN 38101
Phone: (901) 578-3201

Executive Name: Timothy J. Hogan
Title: Vice President/Exec. Director
Medical Director: Alys Lipscomb, M.D.
Marketing: Brenda Kremser
Finance: Sally Damron

Operational Date
07/01/1980

Model Type(s)
IPA

Service Area
Shelby, Fayette, Tipton and Madison Counties

Enrollment
32,672 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
BC & BS of Memphis

FEHBP:	No	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	1,204
Hospitals (Contracted With or Used Regularly):	24

Tennessee First Health Plan

912 S. Gay Street
Ste. 1100
Knoxville, TN 37902
Phone: (615) 546-2529

Executive Name: W. Brent Casey
Title: Exec. V.P. and COO
Medical Director: Raymond Bunn, M.D.
Marketing: Harry J. Alheid
Finance: Gary B. Simmons

Operational Date
04/01/1986

Model Type(s)
IPA

Service Area
Scott, Campbell, Morgan, Anderson, Union, Grainger, Hamblen, Jefferson, Knox, Cocke, Sevier, Blount, Loudon, Monroe, Roane, McMinn, and Bradley Counties

Enrollment
12,910 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Health Ventures, Inc.

Managed By
W. Brent Casey

FEHBP:	Yes	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	336
Hospitals (Contracted With or Used Regularly):	11

Tennessee Primary Care Network, Inc.

Parkview Towers #N104
205 Reidhurst Ave.
Nashville, TN 37203
Phone: (615) 329-2016

Executive Name:	Anthony J. Cebrun
Title:	CEO
Medical Director:	Russell Ward, M.D.
Marketing:	Neal Brown
Finance:	Stephen Braden

Operational Date
07/01/1985

Model Type(s)
IPA

Service Area
State of Tennessee

Enrollment
19,500 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Independent

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	Yes		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	196
Hospitals (Contracted With or Used Regularly):	9

Anthem Health Plans of Texas, Inc.

2727 Allen Parkway
Suite 265W
Houston, TX 77019
Phone: (713) 630-6400

Executive Name:	Barbara Grosshans
Title:	Operations Manager
Medical Director:	Alan M. Fain, M.D.
Marketing:	Robert Hopper
Finance:	Martin R. Miercle

Operational Date
08/01/1989

Model Type(s)
IPA

Service Area
Harris, Fort Bend, Brazoria, Galveston, Montgomery, and Liberty Counties

Enrollment
550 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Anthem Life Insurance Co.

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open-Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	257
Hospitals (Contracted With or Used Regularly):	3

CIGNA Healthplan of Texas

600 E. Las Colinas Blvd.
Suite 1100
Irving, TX 75039-2588
Phone: (214) 401-5399

Executive Name:	Parveez Oliaii
Title:	Executive Director
Medical Director:	Steven Peskin, M.D.
Marketing:	Bruce Sammis, Sales Mgr.
Finance:	Kathy Toth

Operational Date
07/06/1980

Model Type(s)
IPA
Staff
Group

Service Area
Collin, Dallas, Denton, Hood, Johnson, Parker, Rockwall, and Tarrant Counties

Enrollment
68,304 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
CIGNA Corporation, Inc.

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	Prepaid Product	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open-Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	5
Physicians (Primary and Specialty):	1,290
Hospitals (Contracted With or Used Regularly):	28

GHAA MEMBER

CIGNA Healthplan of Texas, Inc /Houston Division

1360 Post Oak Blvd.
Suite 1100
Houston, TX 77056
Phone: (713) 552-7600

Executive Name:	Dennis Edmonds
Title:	Executive Director
Medical Director:	
Marketing:	Kurt Weimer, Sales Mgr.
Finance:	Susan Kiley

Operational Date
06/01/1982

Model Type(s)
IPA
Staff
Group

Service Area
Austin, Brazoria, Chambers, Fort Bend, Galveston, Grimes, Harris, Houston, Liberty, Montgomery, San Jacinto, Walker, and Waller Counties

Enrollment
46,759 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
CIGNA Corporation, Inc.

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	Prepaid Product	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open–Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	15
Physicians (Primary and Specialty):	1,402
Hospitals (Contracted With or Used Regularly):	23

GHAA MEMBER

Coastal Bend Health Plan

P.O. Box 3457
Corpus Christi, TX 78404
Phone: (512) 887-0101

Executive Name:	Diana Tchida
Title:	Executive Director
Medical Director:	William Burgin, M.D.
Marketing:	Judy Hale
Finance:	Richard Medley

Operational Date
12/06/1985

Model Type(s)
IPA

Service Area
Counties of Aransas, Kleberg, San Patricio and Neuces

Enrollment
22,700 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Independent

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	388
Hospitals (Contracted With or Used Regularly):	10

Greater Amarillo Health Plan Inc.

1901 Medi Park
Suite 2000
Amarillo, TX 79106
Phone: (806) 358-5155

Executive Name:	Gary L. Gerard
Title:	Chief Executive Officer
Medical Director:	Ted M. Nicklaus, M.D.
Marketing:	Chuck Walker
Finance:	Phillip W. Hudson

Operational Date
05/08/1986

Model Type(s)
IPA

Service Area
All of Potter, Randall, Carson and Armstrong Counties; Portions of Moore, Hutchinson, Deaf Smith, Oldham and Swhisher Counties.

Enrollment
27,800 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Independent

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	155
Hospitals (Contracted With or Used Regularly):	5

GHAA MEMBER

Harris Health Plan

1325 Pennsylvania Avenue
8th Floor
Fort Worth, TX 76104
Phone: (817) 878-5800

Executive Name:	Robert Watkins
Title:	Executive Director
Medical Director:	Tom Davis, M.D.
Marketing:	Mike Clark
Finance:	Don A. Hamlin

Operational Date
03/01/1986

Model Type(s)
IPA

Service Area
Fort Worth (Tarrant County) and surrounding counties including Dallas, Denton, Wise, Montague, Parker, Hood, Erath, Johnson, Ellis, Somervell, Comanche, Bosque, Hill, Hamilton, Navarro, Limestone, Freestone, and Coryell

Enrollment
52,500 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Harris Methodist Health System

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	750
Hospitals (Contracted With or Used Regularly):	17

Humana Health Plan of TX, Inc. dba Humana HP Corpus Christi

3301 S. Alameda, Ste. 506
Corpus Christi, TX 78411
Phone: (512) 994-2000

Executive Name: Richard Willis
Title: Executive Director
Medical Director: Durand Benjamin Jr., M.D.
Marketing: Mark Teixeira
Finance: Craig Hardy

Operational Date
04/01/1982

Model Type(s)
IPA

Service Area
Nueces and San Patricio Counties

Enrollment
29,804 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Humana Inc.

FEHBP: Yes
Medicaid: No
Medicare: Risk
Federally Qualified HMO: Yes
Federally Qualified CMP: No

Other Lines of Business:

PPO: Yes
Trad. Insur: No
Open–Ended Product: No
Util. Review Services: No

Number of:

Medical Centers/Satellites: 0
Physicians (Primary and Specialty): 262
Hospitals (Contracted With or Used Regularly): 4

GHAA MEMBER

Humana Health Plan of TX, Inc. dba Humana HP of San Antonio

Med Center Plaza
8431 Fredericksburg Road
San Antonio, TX 78229
Phone: (512) 558-1000

Executive Name: Timothy L. Austin
Title: Executive Director
Medical Director: Larry Cohen, M.D.
Marketing: Cindy Miller
Finance: Clinton Jones

Operational Date
12/01/1984

Model Type(s)
IPA
Group

Service Area
Atascosa, Bandera, Bexar, Blanco, Comal, Frio, Guadalupe, Kendall, Media and Wilson Counties

Enrollment
100,361 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Humana Inc.

FEHBP: Yes
Medicaid: No
Medicare: Risk
Federally Qualified HMO: Yes
Federally Qualified CMP: No

Other Lines of Business:

PPO: Yes
Trad. Insur: No
Open–Ended Product: No
Util. Review Services: No

Number of:

Medical Centers/Satellites: 5
Physicians (Primary and Specialty): 1,102
Hospitals (Contracted With or Used Regularly): 7

GHAA MEMBER

Kaiser Foundation Health Plan of Texas

12720 Hillcrest Road
Ste. 600
Dallas, TX 75230
Phone: (214) 458-5000

Executive Name: Margaret H. Jordan
Title: VP & Regional Manager
Medical Director: Richard P. Hoffman, M.D.
Marketing: John M. Pinkney
Finance: James Samuel

Operational Date
06/01/1979

Model Type(s)
Group

Service Area
Dallas and Tarrant Counties and portions of Collin, Denton, Ellis, Hood, Johnson, Kaufman, Parker, Rockwall, and Wise Counties

Enrollment
113,668 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Kaiser Foundation Health Plan

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	Risk	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	10
Physicians (Primary and Specialty):	136
Hospitals (Contracted With or Used Regularly):	5

GHAA MEMBER

MetLife HealthCare Network of Texas, Inc.

1320 Greenway Drive
Suite 1000
Irving, TX 75038
Phone: (214) 751-0777

Executive Name: Bill Wagner
Title: President/CEO
Medical Director: Gregorio Cortez, M.D.
Marketing:
Finance:

Operational Date
01/01/1987

Model Type(s)
IPA

Service Area
Dallas, Tarrant, Denton, Collin, Paris, Waller, Galveston, Ft. Bend, Brazoria, Montgomery and Walker

Enrollment
27,676 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
MetLife HealthCare Mgmt. Corp.

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	1,290
Hospitals (Contracted With or Used Regularly):	40

GHAA MEMBER

PacifiCare of Texas, Inc.

8122 Datapoint
Suite 1010
San Antonio, TX 78229
Phone: (512) 641-9800

Executive Name: Jon Wampler
Title: President
Medical Director: Chris L. Jagmin, M.D.
Marketing: Kris Peterson
Finance: Jon Buss

Operational Date
07/01/1986

Model Type(s)
Network

Service Area
Bexar County, Texas

Enrollment
39,586 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
PacifiCare Health Systems

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	Risk	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	150
Hospitals (Contracted With or Used Regularly):	8

GHAA MEMBER

PARTNERS National Health Plans

9494 Southwest Freeway
#350
Houston, TX 77014-1419
Phone: (713) 776-2887

Executive Name: Brigid Pace
Title: Executive Director
Medical Director: Sandra Scurria, M.D.
Marketing: Rick Barrett
Finance:

Operational Date
11/01/1987

Model Type(s)
IPA

Service Area
Harris, Brazoria, Fort Bend, Montgomery, Galveston, Waller, Hopkins, and Liberty Counties

Enrollment
14,973 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Aetna Life Insurance Co.

Managed By
Aetna Health Management

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	Yes
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	719
Hospitals (Contracted With or Used Regularly):	13

PCA Health Plans of Texas, Inc

8303 MoPac, Suite 450
Austin, TX 78759
Phone: (512) 338-6100

Executive Name:	Donald J. Gessler, M.D.
Title:	President & CEO
Medical Director:	George Smith, M.D.
Marketing:	Tim Tasset
Finance:	Bob Trussell

Operational Date
09/01/1981

Model Type(s)
IPA

Service Area
Bastrop, Bell, Bosque, Brazos, Burleson, Burnet, Caldwell, Comal, Coryell, Falls, Grimes, Guadalupe, Hamilton, Hays, Kendall, Lampasas, Lee, Madison, McLennan, Milam, Robertson, Travis, and Williamson Counties in Texas

Enrollment
90,060 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Physician Corp. of America

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	784
Hospitals (Contracted With or Used Regularly):	22

GHAA MEMBER

Prudential Health Care Plan, Inc. - PruCare of Austin

8303 Mopac, #210
P.O. Box 26725
Austin, TX 78759
Phone: (512) 465-6661

Executive Name:	Michael Henderson
Title:	Vice President
Medical Director:	Bryan Spires, M.D.
Marketing:	Herman Wright
Finance:	

Operational Date
10/01/1980

Model Type(s)
Group

Service Area
Travis, Hays, and Bastrop Counties; portions of Williamson and Caldwell Counties

Enrollment
53,500 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
The Prudential Insurance Co.

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open–Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	16
Physicians (Primary and Specialty):	300
Hospitals (Contracted With or Used Regularly):	5

GHAA MEMBER

Prudential Health Care Plan, Inc. - PruCare of Houston

P.O. Box 2884
Houston, TX 77252
Phone: (713) 993-9440

Executive Name: Vincent Contorno
Title: VP, Health Care Management
Medical Director: Jim Birge, M.D.
Marketing: DeWitt Smith
Finance:

Operational Date
10/01/1974

Model Type(s)
Group

Service Area
Houston Metropolitan area

Enrollment
124,000 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
The Prudential Insurance Co.

FEHBP: No
Medicaid: No
Medicare: None
Federally Qualified HMO: Yes
Federally Qualified CMP: No

Other Lines of Business:

PPO: No
Trad. Insur: Yes
Open-Ended Product: Yes
Util. Review Services: No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	115
Hospitals (Contracted With or Used Regularly):	2

GHAA MEMBER

Prudential Health Care Plan, Inc. - PruCare of North Texas

6060 North Central Expressway
Ste. 750
Dallas, TX 75206
Phone: (214) 369-8480

Executive Name: Victor Lazzaro, Jr.
Title: Exec, Dir., Health Care Mgmt.
Medical Director: Robert H. Jacqmin, M.D.
Marketing: Joel N. Suarez
Finance:

Operational Date
12/16/1985

Model Type(s)
IPA

Service Area
Dallas, Tarrant, Collin, Rockwall, Parket, Hood, Somervell, Denton, Johnson, Ellis, and Kaufman Counties

Enrollment
14,465 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
The Prudential Insurance Co.

FEHBP: Yes
Medicaid: No
Medicare: None
Federally Qualified HMO: Yes
Federally Qualified CMP: No

Other Lines of Business:

PPO: Yes
Trad. Insur: Yes
Open-Ended Product: Yes
Util. Review Services: No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	1,304
Hospitals (Contracted With or Used Regularly):	28

GHAA MEMBER

Prudential Health Care Plan, Inc. - PruCare of San Antonio

613 N.W. Loop 410
Ste. 600
San Antonio, TX 78216
Phone: (512) 366-1921

Executive Name: Bob Smith
Title: Vice President
Medical Director: C. William Metcalf, M.D.
Marketing: Phil Solomon
Finance: Brian Burke

Operational Date
11/01/1984

Model Type(s)
IPA

Service Area
All of Bexar, Comal, Guadalupe, and Wilson Counties, and portions of Kendall, Bandera, Medina, Frio, and Atascosa Counties.

Enrollment
40,000 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
The Prudential Insurance Co.

FEHBP:	No	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open–Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	440
Hospitals (Contracted With or Used Regularly):	12

GHAA MEMBER

Rio Grande HMO, Inc.

4150 Pinnacle Street
Suite 203
El Paso, TX 79902
Phone: (915) 542-1547

Executive Name: Larry J. Bowermon
Title: President & CEO
Medical Director: Joseph Castagno, M.D.
Marketing: David Amparan
Finance: James R. Lieurance

Operational Date
03/30/1987

Model Type(s)
IPA
Network

Service Area
El Paso County, Texas

Enrollment
10,035 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
BC of Texas

FEHBP:	No	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	100
Hospitals (Contracted With or Used Regularly):	4

Sanus New York Life Health Plan/Houston

3800 Buffalo Speedway
Suite 200
Houston, TX 77098
Phone: (713) 993-9520

Executive Name: Donald H. Triano
Title: Executive Director
Medical Director: Frank J. Volpe, M.D.
Marketing: Douglas C. Hoffman
Finance: Michael E. Stock

Operational Date
12/01/1979

Model Type(s)
IPA

Service Area
Harris, Walker, Washington, San Jacinto, Colorado, Galveston, Matagorda, Montgomery, Ft. Bend, Austin, Brazoria, Waller, Grimes, Chambers, Liberty, and Wharton counties

Enrollment
217,535 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Sanus NY Life Health Plan, Inc

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	HCPP	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open-Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	2,800
Hospitals (Contracted With or Used Regularly):	46

Sanus Texas Health Plan, Inc. /Dallas/Fort Worth

8600 Freeport Parkway
Ste. 3040
Irving, TX 75063
Phone: (214) 929-0376

Executive Name: Max Brown
Title: Executive Director & CEO
Medical Director: Joseph Cheek, M.D.
Marketing: Susan K. Pohly
Finance: Nate Eudaly

Operational Date
02/01/1984

Model Type(s)
IPA

Service Area
Collin, Cooke, Dallas, Delta, Denton, Ellis, Fannin, Grayson, Hood, Hopkins, Hunt, Johnson, Kaufman, Parker, Rains, Rockwall, Somervell, Tarrant, and Wise Counties; portion of Palo Pinto County which includes the incorporated city of Mineral Wells

Enrollment
117,479 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Sanus Corp. Health Systems

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	Risk	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open-Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	1,300
Hospitals (Contracted With or Used Regularly):	40

Scott and White Health Plan

2401 South 31st Street
Temple, TX 76508
Phone: (817) 774-3000

Executive Name: Deny Radefeld
Title: Executive Director
Medical Director: John C. Leadbeater, M.D.
Marketing: Frank J. Nastars
Finance: A. Michelle Delegram

Operational Date
01/01/1982

Model Type(s)
Group

Service Area
All of Bell, Brazos, Burleson, and Coryell Counties and portions of 16 other counties

Enrollment
70,761 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Scott and White Clinic

Managed By
Scott and White Health Plan

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	12
Physicians (Primary and Specialty):	302
Hospitals (Contracted With or Used Regularly):	5

GHAA MEMBER

Southwest, an Aetna Health Plan

Lock Box 16
3310 Live Oak Avenue, Ste. 300
Dallas, TX 75204-6622
Phone: (214) 821-6622

Executive Name: Steve Yerxa
Title: Executive Director
Medical Director:
Marketing:
Finance:

Operational Date
09/15/1985

Model Type(s)
IPA

Service Area
Collin, Dallas, Denton, Hunt, Rockwall, Tarrant, Delta, Fannin, Hopkins, Johnson, Kaufman, Parker, Ellis, and Rains Counties

Enrollment
49,075 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Aetna Life Insurance Co.

Managed By
Aetna Health Management

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	1,040
Hospitals (Contracted With or Used Regularly):	26

GHAA MEMBER

Travelers Health Network - Dallas/Ft. Worth

2250 Lakeside Boulevard
Suite 330
Richardson, TX 75082
Phone: (214) 437-3074

Executive Name: Dave S. Barker
Title: VP and Executive Director
Medical Director: Andrew Small, III, M.D.
Marketing: John R. French
Finance: Jeff Fowler

Operational Date
06/01/1986

Model Type(s)
IPA

Service Area
Collin, Dallas, Denton, Ellis, Hood, Johnson, Kaufman, Parker, Rockwall, Tarrant, Wise, and Hunt Counties

Enrollment
4,947 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
The Travelers Health Network

Managed By
The Travelers Health Network

FEHBP: No
Medicaid: No
Medicare: None
Federally Qualified HMO: No
Federally Qualified CMP: No

Other Lines of Business:

PPO: Yes
Trad. Insur: Yes
Open-Ended Product: Yes
Util. Review Services: Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	1,400
Hospitals (Contracted With or Used Regularly):	26

GHAA MEMBER

Travelers Health Network - Houston Division

10800 Richmond Avenue
P.O. Box 42947
Houston, TX 77242-2947
Phone: (713) 268-7800

Executive Name: Vacant
Title: Executive Director
Medical Director: Terry Sanderson
Marketing: Richard Spears
Finance: Deborah Anderson

Operational Date
12/01/1985

Model Type(s)
IPA

Service Area
All of Harris County, Fort Bend, Galveston, Montgomery, Waller; part of Liberty and Brazoria Counties

Enrollment
5,788 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
The Travelers Health Network

Managed By
The Travelers Health Network

FEHBP: No
Medicaid: No
Medicare: None
Federally Qualified HMO: Yes
Federally Qualified CMP: No

Other Lines of Business:

PPO: Yes
Trad. Insur: Yes
Open-Ended Product: Yes
Util. Review Services: Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	1,304
Hospitals (Contracted With or Used Regularly):	24

GHAA MEMBER

Travelers Health Network of Austin, Inc.

Arboretum Plaza Two, Suite 600
9442 Capital of Texas Hwy. N.
Austin, TX 78759
Phone: (512) 338-6800

Executive Name: Connie Barron
Title: Vice President/Executive Dir.
Medical Director: T. J. Sutton, M.D.
Marketing: Jim Novelly
Finance: Ken Hobbs

Operational Date
11/01/1985

Model Type(s)
IPA

Service Area
Travis, Hays, Williamson, Lee, Milam, Burnet, Bastrop, Bell, Caldwell, Blanco, Comal and Guadalupe Counties

Enrollment
25,679 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
The Travelers Health Network

Managed By
The Travelers Health Network

FEHBP:	No	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open–Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	350
Hospitals (Contracted With or Used Regularly):	8

GHAA MEMBER

Travelers Health Network of Texas, Inc. - San Antonio Div.

7550 I 10 West
Suite 600
San Antonio, TX 78229
Phone: (512) 524-3300

Executive Name: Thomas C. Jackson
Title: Executive Director
Medical Director: Paul T. Hansen, M.D.
Marketing: Tom Day
Finance: Debbie Anderson

Operational Date
09/01/1985

Model Type(s)
IPA

Service Area
Bexar; parts of 7 surrounding counties

Enrollment
6,958 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
The Travelers Health Network

Managed By
The Travelers Health Network

FEHBP:	No	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open–Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	519
Hospitals (Contracted With or Used Regularly):	10

GHAA MEMBER

CIGNA Healthplan of Utah, Inc. (Formerly EQUICOR Health Plan

5295 South 320 West
Ste. 280
Salt Lake City, UT 84107
Phone: (801) 265-2784

Executive Name: David Greene
Title: Vice President/General Manager
Medical Director: Taylor Jeppson, M.D.
Marketing: Dave Greene
Finance: Asim Ashary

Operational Date
07/01/1986

Model Type(s)
IPA

Service Area
Counties of Utah, Salt Lake, Davis, and Weber

Enrollment
15,270 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
CIGNA Corporation, Inc.

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	Prepaid Product	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open–Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	616
Hospitals (Contracted With or Used Regularly):	15

GHAA MEMBER

Deseret Healthcare

10 South Main Street
P.O. Box 45530
Salt Lake City, UT 84145
Phone: (801) 533-0251

Executive Name: Michael J. Stapley
Title: Vice President
Medical Director: Roger Williams, M.D.
Marketing:
Finance: Jim Fontaine

Operational Date
01/01/1981

Model Type(s)
IPA

Service Area
Counties of Utah, Salt Lake, Davis and Weber

Enrollment
35,636 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Independent

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	Yes	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	953
Hospitals (Contracted With or Used Regularly):	16

Educators Health Care, Inc.

852 East Arrowhead Lane
Murray, UT 84107-5298
Phone: (801) 262-7476

Executive Name: Donald W. Ulmer
Title: President
Medical Director:
Marketing: Kevin Barnes
Finance: Ronald Julian, CPA

Operational Date
05/01/1979

Model Type(s)
IPA
Network

Service Area
Entire state of Utah

Enrollment
2,145 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Educators Mutual Ins. Assoc.

Managed By
Educators Mutual Ins. Assoc.

FEHBP: No
Medicaid: No
Medicare: None
Federally Qualified HMO: No
Federally Qualified CMP: No

Other Lines of Business:

PPO: Yes
Trad. Insur: Yes
Open–Ended Product: Yes
Util. Review Services: Yes

Number of:

Medical Centers/Satellites: 0
Physicians (Primary and Specialty): 800
Hospitals (Contracted With or Used Regularly): 16

Employees Choice Health Option

35 West Broadway
Salt Lake City, UT 84101
Phone: (801) 355-1234

Executive Name: Elden R. Mitchell
Title: Regional Vice President
Medical Director: Albert Yenchick, M.D.
Marketing: Craig Taylor
Finance: Dennis G. Wright

Operational Date
09/01/1987

Model Type(s)
Staff

Service Area
Box Elder, Cache, Davis, Morgan, Salt Lake, Summit, Tooele, Utah, Wasatch, Weber Counties

Enrollment
8,700 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
FHP, Inc.

Managed By
FHP of Utah Inc.

FEHBP: No
Medicaid: No
Medicare: None
Federally Qualified HMO: No
Federally Qualified CMP: No

Other Lines of Business:

PPO: No
Trad. Insur: No
Open–Ended Product: No
Util. Review Services: No

Number of:

Medical Centers/Satellites: 8
Physicians (Primary and Specialty): 100
Hospitals (Contracted With or Used Regularly): 9

FHP, Inc. (Utah Region)

35 West Broadway
Salt Lake City, UT 84101
Phone: (801) 355-1234

Executive Name: Elden R. Mitchell
Title: Regional Vice President
Medical Director: Albert Yenchick, M.D.
Marketing: Craig Taylor
Finance: Dennis Wright

Operational Date
01/01/1976

Model Type(s)
IPA
Staff

Service Area
Box Elder, Cache, Davis, Morgan, Salt Lake, Summit, Tooele, Utah, Wasatch and Weber counties

Enrollment
124,500 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
FHP, Inc.

FEHBP: Yes
Medicaid: Yes
Medicare: Cost
Federally Qualified HMO: Yes
Federally Qualified CMP: No

Other Lines of Business:

PPO: Yes
Trad. Insur: Yes
Open–Ended Product: Yes
Util. Review Services: No

Number of:

Medical Centers/Satellites:	11
Physicians (Primary and Specialty):	650
Hospitals (Contracted With or Used Regularly):	9

HealthWise

P.O. Box 30804
2505 Parley's Way
Salt Lake City, UT 84130-0804
Phone: (801) 487-4917

Executive Name: W. Knox Fitzpatrick, M.D.
Title: VP Medical Affairs & Med. Dir.
Medical Director: W. Knox Fitzpatrick, M.D.
Marketing: Michael N. Mitchell
Finance: Francis X. Leonard

Operational Date
09/01/1981

Model Type(s)
Network

Service Area
Counties of Salt Lake, Box Elder, Davis, Weber, Cache, Juab, Utah, Tooele, Morgan and Summit

Enrollment
34,240 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
BC & BS of Utah

FEHBP: No
Medicaid: Yes
Medicare: None
Federally Qualified HMO: Yes
Federally Qualified CMP: No

Other Lines of Business:

PPO: No
Trad. Insur: No
Open–Ended Product: No
Util. Review Services: No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	1,000
Hospitals (Contracted With or Used Regularly):	20

IHC Care, Inc.

36 South State Street
14th Floor
Salt Lake City, UT 84111
Phone: (801) 538-5000

Executive Name: William H. Nelson
Title: President
Medical Director: Elbert M. Dansie, M.D.
Marketing: John H. Rich
Finance: Bradley E. Wittwer

Operational Date
01/08/1985

Model Type(s)
IPA
Group

Service Area
Utah and SW Wyoming

Enrollment
47,000 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Intermountain Health Care, Inc

Managed By
Intermountain Health Care, Inc

FEHBP:	No	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	900
Hospitals (Contracted With or Used Regularly):	20

GHAA MEMBER

Physicians Health Plan of Utah

7910 S. 3500 East, Suite 100
P.O. Box 21409
Salt Lake City, UT 84121-0409
Phone: (801) 942-6200

Executive Name: Colin Gardner
Title: CEO
Medical Director: Gilbert Podolsky, M.D.
Marketing: Leonard R. Grover
Finance: Leigh A. Althaus

Operational Date
09/01/1984

Model Type(s)
IPA

Service Area
Salt Lake, Utah, Davis, Weber, Box Elder, and Tooele Counties

Enrollment
31,350 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
United HealthCare Corporation

Managed By
UHC Management Company, Inc.

FEHBP:	No	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	Yes
Trad. Insur:	No	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	750
Hospitals (Contracted With or Used Regularly):	12

GHAA MEMBER

Utah Community Health Plan

2265 South 1300 West
Suite B
Salt Lake City, UT 84119
Phone: (801) 973-9741

Executive Name:	William K. Willson
Title:	Executive Director
Medical Director:	Stephen D. Ratcliffe, MD
Marketing:	
Finance:	John V. Rettie

Operational Date
08/16/1989

Model Type(s)
Network

Service Area
Salt Lake County

Enrollment
1,328 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Intermountain Health Care

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	9
Physicians (Primary and Specialty):	284
Hospitals (Contracted With or Used Regularly):	7

Community Health Plan: Vermont Region

789 Pine Street
Burlington, VT 05401
Phone: (802) 864-0693

Executive Name: Zelda Geyer-Sylvia
Title: Regional Administrator
Medical Director: Bruce Nash, M.D.
Marketing: William Little
Finance: Carole Cusack

Operational Date
12/01/1983

Model Type(s)
Network

Service Area
Entire state of Vermont

Enrollment
40,125 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Capital Area Comm. Health Plan

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	HCPP	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	9
Physicians (Primary and Specialty):	304
Hospitals (Contracted With or Used Regularly):	10

GHAA MEMBER

Aetna Health Plans of the Mid-Atlantic, Inc.

7799 Leesburg Pike South
Suite 1100
Falls Church, VA 22043
Phone: (703) 903-7100

Executive Name: John Coyle
Title: Executive Director
Medical Director: Jack Epstein, M.D.
Marketing: James Solomon
Finance: Dennis Buhring

Operational Date
01/01/1985

Model Type(s)
Network

Service Area
Northern Virginia (DC Suburbs); Baltimore & surrounding counties; Suburban MD counties surrounding Washington, DC; Spotsylvania County Virginia

Enrollment
38,700 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Aetna Life Insurance Co.

Managed By
Aetna Health Management

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	Cost	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	1,700
Hospitals (Contracted With or Used Regularly):	20

GHAA MEMBER

CapitalCare, Inc.

1921 Gallows Road, 9th Floor
Vienna, VA 22182
Phone: (703) 761-5400

Executive Name: Peter Kongstvedt, M.D.
Title: President and CEO
Medical Director: Dennis McIntyre, M.D.
Marketing: Bruce Edwards
Finance: David Ward

Operational Date
03/01/1985

Model Type(s)
IPA

Service Area
Anne Arundel, Charles, Frederick, Howard, Montgomery, and Prince Georges Counties in MD; Arlington, Fairfax, Loudoun, and Prince Williams Counties (also the cities of Alexandria and Falls Church) in Virginia; the District of Columbia

Enrollment
72,982 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
BC & BS

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	2,500
Hospitals (Contracted With or Used Regularly):	24

GHAA MEMBER

EQUICOR Health Plan, Inc., a CIGNA Company

4050 Innslake Drive
Suite 300
Glen Allen, VA 23060
Phone: (804) 273-1100

Executive Name: John Sharp
Title: V.P. and Executive Director
Medical Director: Douglas Hadley, M.D.
Marketing: Stanley Clymer, Jr.
Finance: George Yokley

Operational Date
05/01/1984

Model Type(s)
IPA

Service Area
Counties of Amelia, Caroline, Charles City, Chesterfield, Dinwiddie, Goochland, Hanover, Henrico, King William, Louisa, New Kent, Nottoway, Prince George, Powhatan; Cities of Colonial Heights, Hopewell, Petersburg, and Richmond

Enrollment
14,457 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
CIGNA Corporation, Inc.

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open–Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	1,011
Hospitals (Contracted With or Used Regularly):	10

GHAA MEMBER

EQUICOR Health Plan, Inc., a CIGNA Company

P.O. Box 8007
Virginia Beach, VA 23450
Phone: (804) 463-8606

Executive Name: Timothy O'Hare
Title: V.P. and Executive Director
Medical Director: Douglas Hadley, M.D.
Marketing: Stanley R. Clymer
Finance: George Yokley

Operational Date
09/01/1984

Model Type(s)
IPA

Service Area
Counties of Gloucester, Mathews, Middlesex, Isle of White, James City, King & Queen, and York; Cities of Chesapeake, Hampton, Newport News, Norfolk, Poquoson, Portsmouth, Suffolk, Virginia Beach and Williamsburg

Enrollment
41,998 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
CIGNA Corporation, Inc.

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open–Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	825
Hospitals (Contracted With or Used Regularly):	14

GHAA MEMBER

HealthKeepers of Virginia, Inc.

P.O. Box 26623
Richmond, VA 23261
Phone: (804) 354-3860

Executive Name: Richard W. Tall
Title: President
Medical Director: W. Richard Stubbs, MD,MBA
Marketing: William J. Phelps
Finance: Larry L. Donaldson

Operational Date
09/01/1986

Model Type(s)
IPA

Service Area
Richmond Metropolitan Area and Hampton Roads, Virginia

Enrollment
17,100 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
BC & BS of Virginia

Managed By
HMO Virginia, Inc.

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	2,550
Hospitals (Contracted With or Used Regularly):	23

HMO Virginia, Inc.

Box 26623
Richmond, VA 23261
Phone: (804) 354-3860

Executive Name: Richard W. Tall
Title: President
Medical Director: W. Richard Stubbs, MD,MBA
Marketing: William Phelps
Finance: Larry L. Donaldson

Operational Date
12/01/1984

Model Type(s)
IPA

Service Area
Richmond Metropolitan Area and Hampton Roads, Virginia

Enrollment
23,200 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
BC & BS of Virginia

Managed By
HMO Virginia, Inc.

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	2,550
Hospitals (Contracted With or Used Regularly):	23

Optima Health Plan

4417 Corporation Lane
Center 4, Suite 100
Virginia Beach, VA 23462
Phone: (804) 552-7400

Executive Name: Ted M. Wille, Jr.
Title: President
Medical Director: Robert Morton, M.D.
Marketing: Kathy Montagna
Finance: Sue Mackintosh

Operational Date
01/01/1984

Model Type(s)
IPA

Service Area
Norfolk, Portsmouth, Virginia Beach, Chesapeake, Isle of White, and Suffolk Counties

Enrollment
55,000 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Sentara Alt. Delivery Systems

FEHBP: Yes
Medicaid: No
Medicare: None
Federally Qualified HMO: Yes
Federally Qualified CMP: No

Other Lines of Business:

PPO: No
Trad. Insur: No
Open–Ended Product: No
Util. Review Services: No

Number of:

Medical Centers/Satellites: 0
Physicians (Primary and Specialty): 700
Hospitals (Contracted With or Used Regularly): 7

Physicians Health Plan, Inc./ d/b/a Physicians CareFirst

1901 N. Moore Street
Arlington, VA 22209
Phone: (703) 525-0602

Executive Name: James M. Turnock
Title: President
Medical Director: Arthur Steinberg, M.D.
Marketing: Marcia Ritter
Finance: G. Mark Chaney

Operational Date
01/01/1986

Model Type(s)
IPA

Service Area
District of Columbia; Montgomery, Prince George's & Howard Counties in MD; Alexandria, Arlington, Fairfax, Lounden & Prince William Counties in VA

Enrollment
14,006 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
HealthCare Corp. of America

Managed By
HealthCare Corp. of America

FEHBP: Yes
Medicaid: No
Medicare: Prepaid Product
Federally Qualified HMO: Yes
Federally Qualified CMP: No

Other Lines of Business:

PPO: No
Trad. Insur: No
Open–Ended Product: No
Util. Review Services: Yes

Number of:

Medical Centers/Satellites: 0
Physicians (Primary and Specialty): 1,313
Hospitals (Contracted With or Used Regularly): 24

Prudential Health Care Plan, Inc. - PruCare of Richmond

1000 Chinaberry Blvd.
Richmond, VA 23225
Phone: (804) 323-0900

Executive Name: David Hunsaker
Title: Director, Group Operations
Medical Director: John Gastright, M.D.
Marketing: Wallace Dawson
Finance: Charles Crowder

Operational Date
12/01/1982

Model Type(s)
IPA
Group

Service Area
Richmond area

Enrollment
24,000 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
The Prudential Insurance Co.

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	Cost	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open-Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	No

Number of:

Medical Centers/Satellites: 3
Physicians (Primary and Specialty): 424
Hospitals (Contracted With or Used Regularly): 4

GHAA MEMBER

Sentara Health Plan

4417 Corporation Lane
Virginia Beach, VA 23462
Phone: (804) 552-7100

Executive Name: Jack McNamara
Title: President
Medical Director: Thomas James, III, M.D.
Marketing: Marianne Gravitt
Finance: Katherine Williams

Operational Date
09/01/1988

Model Type(s)
Staff
Network

Service Area
Hampton Roads (Southside and Peninsula)

Enrollment
45,000 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Sentara Health System

Managed By
Sentara Alt Delivery Systems

FEHBP:	Yes	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	Prepaid Product	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites: 9
Physicians (Primary and Specialty): 700
Hospitals (Contracted With or Used Regularly): 12

Southern Health Services

Innsbrook Corporate Center
P.O. Box C-32048
Richmond, VA 23261
Phone: (804) 747-3700

Executive Name: James L. Gore
Title: Chief Executive Officer
Medical Director: Mark A. H. Smith, M.D.
Marketing: Marshall Powell
Finance: Laurence Kinzler

Operational Date
06/01/1985

Model Type(s)
IPA

Service Area
Central Virginia (Richmond & 16 surrounding counties)

Enrollment
27,500 as of 12/31/1990

Tax Status
For-profit

Managed By
Southern Health Mgmt. Corp.

FEHBP:	No	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	688
Hospitals (Contracted With or Used Regularly):	13

Travelers Health Network of Virginia, Inc.

100 West Plume Street
4th Floor
Norfolk, VA 23510
Phone: (804) 624-8500

Executive Name: Michael Sherman
Title: Executive Director
Medical Director: R. Michael O'Harra, M.D.
Marketing: Susan J. Fiske
Finance: Kenneth Hobbs

Operational Date
12/10/1985

Model Type(s)
IPA

Service Area
South Hampton Roads area

Enrollment
11,428 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
The Travelers Health Network

Managed By
The Travelers Health Network

FEHBP:	No	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open–Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	790
Hospitals (Contracted With or Used Regularly):	9

GHAA MEMBER

CIGNA Healthplan of Washington Inc.

701 5th Avenue
2940 Columbia Center
Seattle, WA 98104
Phone: (206) 625-8800

Executive Name: Joseph Leinonen, M.D.
Title: VP & General Manager
Medical Director: Joseph Leinonen, M.D.
Marketing: Jack Sinton
Finance: Claude Vincente

Operational Date
09/30/1985

Model Type(s)
IPA

Service Area
Island, King, Pierce and Snohomish Counties

Enrollment
2,913 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
CIGNA Corporation, Inc.

FEHBP:	Yes	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	Prepaid Product	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open–Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	1,208
Hospitals (Contracted With or Used Regularly):	42

GHAA MEMBER

Good Health Plan of Washington Inc.

1501 Fourth Avenue
Suite 500
Seattle, WA 98101
Phone: (206) 622-6111

Executive Name: Gerald Coe
Title: CEO
Medical Director: Donald Steward, M.D.
Marketing: Ty Tabor
Finance: Cassie Undlin

Operational Date
07/01/1985

Model Type(s)
Network

Service Area
Snohomish, King, Pierce, Thurston, Mason, Lewis, Spokane, and Walla Walla

Enrollment
20,000 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Sisters of Providence of WA

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	34
Physicians (Primary and Specialty):	2,323
Hospitals (Contracted With or Used Regularly):	28

Group Health Cooperative of Puget Sound

521 Wall Street
Seattle, WA 98121
Phone: (206) 448-5778

Executive Name:	Phil Nudelman
Title:	President & CEO
Medical Director:	Al Truscott, M.D.
Marketing:	Peter Brumleve
Finance:	Grant McLaughlin

Operational Date
01/01/1947

Model Type(s)
Staff
Network

Service Area
King (Seattle), Spokane, Kitsap, Kittitas, Pierce, Skagit, Snohomish, Thurston, Benton, Franklin, Yakima counties in Washington state; Kootenai, Bonner counties in Idaho

Enrollment
463,016 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Group Health Coop Puget Sound

FEHBP:	Yes	Federally Qualified HMO:	No
Medicaid:	Yes		
Medicare:	Risk	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	Yes
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	34
Physicians (Primary and Specialty):	2,072
Hospitals (Contracted With or Used Regularly):	34

GHAA MEMBER

HealthPlus

P.O. Box 2113 - MS 942
Seattle, WA 98111-2113
Phone: (206) 670-4700

Executive Name:	Gary L. Meade
Title:	President & CEO
Medical Director:	Leslie Nelson, M.D.
Marketing:	Eric J. Rohlman
Finance:	Gaston Peter-Contesse

Operational Date
01/01/1982

Model Type(s)
Network

Service Area
28 counties in Washington State

Enrollment
76,627 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
BC of Washington & Alaska

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	79
Physicians (Primary and Specialty):	2,500
Hospitals (Contracted With or Used Regularly):	50

GHAA MEMBER

HMO Washington

P.O. Box 2088
Seattle, WA 98111-2088
Phone: (206) 340-6600

Executive Name:	Mark S. Hawkins
Title:	President & CEO
Medical Director:	Lester A. Reid, M.D.
Marketing:	Deborah Banta
Finance:	Mary Grinnell

Operational Date
04/01/1986

Model Type(s)
IPA

Service Area
King, Pierce, Snohomish, Clallam, and Spokane Counties

Enrollment
16,225 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Washington St Blue Shield Plan

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	1,704
Hospitals (Contracted With or Used Regularly):	33

Network Health Plan

7525 SE 24th Street
2nd Floor
Mercer Island, WA 98040-9004
Phone: (206) 236-1700

Executive Name:	Gillian Marsden
Title:	Vice President
Medical Director:	Steven Overman, M.D.
Marketing:	Roswell Bond
Finance:	Robert Gregory

Operational Date
07/01/1986

Model Type(s)
IPA

Service Area
King, Snohomish, and Walla Walla Counties

Enrollment
19,541 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Network Management, Inc.

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	Risk	Federally Qualified CMP:	Yes

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	762
Hospitals (Contracted With or Used Regularly):	10

GHAA MEMBER

Pacific Health

401 Second Avenue South
Ste. 300
Seattle, WA 98104
Phone: (206) 326-4645

Executive Name: Michael P. Fleck
Title: President
Medical Director: Eric M. Davis, M.D.
Marketing: Thomas Houston
Finance: Rainer O. Volk

Operational Date
04/01/1985

Model Type(s)
Network

Service Area
King, Snohomish Pierce and Kitsap counties

Enrollment
19,300 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Independent

FEHBP:	Yes	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	20
Physicians (Primary and Specialty):	500
Hospitals (Contracted With or Used Regularly):	14

GHAA MEMBER

Qual-Med Health Plan, formerly Foundation Health Plan

10700 Northup Way, Suite 280
P.O. Box 3387
Bellevue, WA 98004
Phone: (206) 889-3000

Executive Name: Mary Fowler
Title: Executive Director
Medical Director: James Buckman, M.D.
Marketing: Paddy Cottrell
Finance: Mark Elder

Operational Date
06/01/1985

Model Type(s)
IPA

Service Area
Adams, Clark, Cowlitz, Island, King, Kitsap, Lewis, Pierce, Pend O'reille, Skagit, Snohomish, Spokane, Stevens, Thurston, Walla Walla, Whitman, Whatcom, WA

Enrollment
74,000 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Qual-Med, Inc.

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	3,238
Hospitals (Contracted With or Used Regularly):	48

Virginia Mason Health Plan

1200 5th Avenue, Ste. 1919
Seattle, WA 98101
Phone: (206) 223-8844

Executive Name:	Phillip J. Haas
Title:	Executive Director
Medical Director:	John Allen, M.D.
Marketing:	Jeffrey G. Paxton
Finance:	Mary Helen James

Operational Date
12/26/1985

Model Type(s)
Group

Service Area
Columbia, King, Kitsap, Pierce, Snohomish, Walla Walla and Mason Counties

Enrollment
34,870 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
VA Mason Med. Center/Aetna

Managed By
Aetna Health Management

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	35
Physicians (Primary and Specialty):	574
Hospitals (Contracted With or Used Regularly):	17

AllHealth

P.O. Box 8190
Madison, WI 53708
Phone: (608) 221-4711

Executive Name: Dennis Fahey
Title: Director, Professional Servs.
Medical Director:
Marketing: Robert Wood
Finance: Dennis Fahey

Operational Date
10/01/1984

Model Type(s)
IPA

Service Area
Rock, Green and Lafayette Counties

Enrollment
Not Available

Tax Status
Non-profit

Owner/Affiliate
Wisconsin Physicians Service

Managed By
Wisconsin Physicians Service

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	159
Hospitals (Contracted With or Used Regularly):	3

Compcare Health Services Insurance Corporation

401 West Michigan Street, C-10
Milwaukee, WI 53201
Phone: (414) 226-6732

Executive Name: Jeffrey Nohl
Title: VP/Executive Director
Medical Director: Richard Christenson, M.D.
Marketing: Mark Granoff
Finance: Craig Steffes

Operational Date
05/01/1971

Model Type(s)
Network

Service Area
Southeast and South Central Wisconsin

Enrollment
151,792 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
BC & BS United of Wisconsin

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	Yes		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	38
Physicians (Primary and Specialty):	920
Hospitals (Contracted With or Used Regularly):	19

DeanCare HMO

2711 Allen Blvd.
Middleton, WI 53562
Phone: (608) 836-1400

Executive Name: John A. Turcott
Title: President
Medical Director: Paul O. Simenstad, M.D.
Marketing: Joseph H. Hinkes
Finance: George Quinn

Operational Date
01/01/1984

Model Type(s)
Group
Network

Service Area
Columbis, Dodge, Fond du Lac, Grant, Green, Green Lake, Iowa, Jefferson, Juneau, Lafayette, Marquette, Richland, Rock, Sauk, Walworth, and Dane Counties

Enrollment
109,233 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Dean Medical Center

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	HCPP	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	150
Physicians (Primary and Specialty):	700
Hospitals (Contracted With or Used Regularly):	20

Eau Claire Health Protection Plan

2000 Westwood Drive
Wausau, WI 54401
Phone: (715) 847-8866

Executive Name: Terry Bolz
Title: Assistant Vice President
Medical Director: C.V. Ihle, M.D.
Marketing: Dick Gumness
Finance: Dick Fischer

Operational Date
11/01/1974

Model Type(s)
IPA

Service Area
Chippewa, Dunn, Eau Claire, Pepin

Enrollment
2,253 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Wausau Insurance Company

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	Cost	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open-Ended Product:	No
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	158
Physicians (Primary and Specialty):	242
Hospitals (Contracted With or Used Regularly):	9

Employer's Health Care Plan

WEG Boulevard
P.O. Box 1100
Green Bay, WI 54344
Phone: (800) 558-4444

Executive Name: William Fosick
Title: General Manager
Medical Director: Norman Schroeder, M.D.
Marketing: Ken Fasola
Finance: Jan O'Brien

Operational Date
08/01/1984

Model Type(s)
IPA
Group
Network

Service Area
Southeastern and Western Wisconsin

Enrollment
35,000 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Lincoln National Corporation

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open–Ended Product:	No
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	1,500
Hospitals (Contracted With or Used Regularly):	20

Family Health Plan Cooperative

P.O. Box 44260
11524 West Theo. Trecker Way
Milwaukee, WI 53214-7260
Phone: (414) 256-0006

Executive Name: Conrad Sobczak
Title: Executive Director
Medical Director: James Chaillet, M.D.
Marketing: Michael Derdzinski
Finance: Robert Dude

Operational Date
01/01/1979

Model Type(s)
Staff

Service Area
Milwaukee, Waukesha, Racine, and Washington Counties

Enrollment
85,701 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Independent

Managed By
Family Health Systems

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	Yes		
Medicare:	Risk Prepaid Product	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	4
Physicians (Primary and Specialty):	125
Hospitals (Contracted With or Used Regularly):	7

GHAA MEMBER

Greater La Crosse Health Plans, Inc.

P.O. Box 38
900 Monitor Street, Ste. 204
La Crosse, WI 54602-0038
Phone: (608) 785-2644

Executive Name: Jeffrey Zriny
Title: President
Medical Director: David Westgard, M.D.
Marketing: Steven M. Kunes
Finance: Richard Allen

Operational Date
07/01/1986

Model Type(s)
Group

Service Area
La Crosse, Monroe, Trempeauleau, Jackson, Buffalo, Vernon and Crawford Counties

Enrollment
5,520 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Skemp Clinic, FranciscanHS &

Managed By
Wausau Insurance Companies

FEHBP: No
Medicaid: No
Medicare: Prepaid Product
Federally Qualified HMO: No
Federally Qualified CMP: No

Other Lines of Business:

PPO: No
Trad. Insur: No
Open–Ended Product: No
Util. Review Services: Yes

Number of:

Medical Centers/Satellites: 10
Physicians (Primary and Specialty): 100
Hospitals (Contracted With or Used Regularly): 4

Greater Wisconsin Rapids Health Protection Plan

2000 Westwood Drive
Wausau, WI 54401
Phone: (715) 847-8866

Executive Name: Terry Bolz
Title: Assistant Vice President
Medical Director: Warner Gustavson, M.D.
Marketing: Dick Gumness
Finance: Dick Fischer

Operational Date
01/01/1980

Model Type(s)
IPA

Service Area
Wood

Enrollment
1,281 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Wausau Insurance Company

FEHBP: No
Medicaid: No
Medicare: Cost
Federally Qualified HMO: No
Federally Qualified CMP: No

Other Lines of Business:

PPO: Yes
Trad. Insur: Yes
Open–Ended Product: No
Util. Review Services: Yes

Number of:

Medical Centers/Satellites: 0
Physicians (Primary and Specialty): 65
Hospitals (Contracted With or Used Regularly): 1

Green Bay Health Protection Plan

2000 Westwood Drive
Wausau, WI 54401
Phone: (715) 847-8866

Executive Name: Terry Bolz
Title: Assistant Vice President
Medical Director: Tom Beno, M.D.
Marketing: Dick Gumness
Finance: Dick Fischer

Operational Date
01/01/1973

Model Type(s)
IPA

Service Area
Brown, Kawaunee, Oconto, Shawano

Enrollment
22,791 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Wausau Insurance Company

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	Cost	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	1
Physicians (Primary and Specialty):	418
Hospitals (Contracted With or Used Regularly):	9

Group Health Cooperative of Eau Claire

P.O. Box 3217
Eau Claire, WI 54702
Phone: (715) 836-8552

Executive Name: Claire W. Johnson
Title: General Manager/Exec. Director
Medical Director: Stuart Lancer, M.D.
Marketing: Mary J. Glassbrenner
Finance: Gerald Hamill

Operational Date
11/01/1976

Model Type(s)
Staff

Service Area
Eau Claire, Chippewa, Barron

Enrollment
15,100 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Independent

FEHBP:	Yes	Federally Qualified HMO:	No
Medicaid:	Yes		
Medicare:	HCPP	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	5
Physicians (Primary and Specialty):	22
Hospitals (Contracted With or Used Regularly):	4

Group Health Cooperative of South Central Wisconsin

One South Park Street
Madison, WI 53715
Phone: (608) 251-4156

Executive Name: Lawrence Zanoni
Title: Executive Director
Medical Director: John P. Hansen, M.D.
Marketing: Thomas F. Mottard
Finance: Edward Pautz

Operational Date
03/01/1976

Model Type(s)
Staff
Network

Service Area
Dane County

Enrollment
34,299 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Independent

Managed By
Family Health Systems

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	Yes		
Medicare:	Prepaid Product	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	8
Physicians (Primary and Specialty):	100
Hospitals (Contracted With or Used Regularly):	3

GHAA MEMBER

HMO Midwest

502 2nd Street
Hudson, WI 54016
Phone: (715) 386-6886

Executive Name: Mary Brainerd
Title: President
Medical Director: Mark W. Banks, M.D.
Marketing: Michael L. Christensen
Finance: Harvey Hopkins

Operational Date
12/01/1984

Model Type(s)
Staff
Network

Service Area
Douglas, Bayfield, Burnett, Ashland, Washburn, Sawyer, Polk, Barron, St. Croix, Dunn, Pierce, and Pepin counties

Enrollment
9,500 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
BC & BS of Minnesota

Managed By
BC & BS of Minnesota

FEHBP:	Yes	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	Prepaid Product	Federally Qualified CMP:	Yes

Other Lines of Business:

PPO:	No	Open-Ended Product:	Yes
Trad. Insur:	No	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	101
Physicians (Primary and Specialty):	1,000
Hospitals (Contracted With or Used Regularly):	26

HMO of Wisconsin Insurance Corporation

576 Third Street
Prairie du Sac, WI 53578
Phone: (608) 643-2491

Executive Name: Devon W. Barrix
Title: CEO
Medical Director: Gerald C. Kempthorne, M.D
Marketing: John G. Theos
Finance: David A. Beckman

Operational Date
01/01/1984

Model Type(s)
IPA

Service Area
Adams, Chippewa, Clark, Columbia, Crawford, Dane, Eau Claire, Fond Du Lac, Grant, Green, Green Lake, Iowa, Juneau, Lafayette, Marquette, Richland, Rock, Sauk, Sheboygan, Trempealeau, Vernon, Waupaca, Waushara, and Winnebago Counties

Enrollment
37,893 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
HMO-W, Inc.

FEHBP:	Yes	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	Prepaid Product	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	2,500
Hospitals (Contracted With or Used Regularly):	49

Maxicare Health Insurance Company

733 North Van Buren
4th Floor
Milwaukee, WI 53202
Phone: (414) 271-6371

Executive Name: Thomas Klages
Title: Executive Director
Medical Director: Dr. Gerald Silverstein
Marketing: Dijuana Lewis
Finance: Karl Wischer

Operational Date
02/01/1980

Model Type(s)
IPA
Network

Service Area
Milwaukee, Kenosha, Ozaukee, Racine, Sheboygan, Washington, and Waukesha counties

Enrollment
21,000 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Maxicare Health Plans, Inc.

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	Yes		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	1,000
Hospitals (Contracted With or Used Regularly):	10

MetLife HealthCare Network of Wisconsin, Inc.

1 Park Plaza Suite 180
Park Place
Milwaukee, WI 53224
Phone: (414) 359-0312

Executive Name: Charles Stark
Title: President/CEO
Medical Director: J.H. VanGilder, M.D.
Marketing:
Finance: Virgil Marsh, VP

Operational Date
12/01/1986

Model Type(s)
IPA

Service Area
Milwaukee, Waukesha, Washington, Ozaukee, Racine and Kenosha Counties

Enrollment
2,273 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
MetLife HealthCare Mgmt. Corp.

Managed By
MetLife HCN of Illinois

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	1,118
Hospitals (Contracted With or Used Regularly):	14

GHAA MEMBER

Midelfort Clinic Health Plan

2620 Stein Boulevard
Eau Claire, WI 54701
Phone: (715) 832-3235

Executive Name: Kathryn R. Teeters
Title: Director
Medical Director: Terrance R. Borman, M.D.
Marketing:
Finance: Jeanie Lubinsky

Operational Date
10/01/1981

Model Type(s)
Group

Service Area
Counties of Barron, Buffalo, Chippewa, Dunn, Eau Claire, Pepin, Pierce, Polk, Rusk, St. Croix, Trempealeau and Washburn

Enrollment
23,000 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Midelfort Clinic Limited

Managed By
Midelfort Management Company

FEHBP:	Yes	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	Prepaid Product	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	24
Physicians (Primary and Specialty):	131
Hospitals (Contracted With or Used Regularly):	10

Network Health Plan of Wisconsin

100 W. Lawrence Street
Appleton, WI 54911
Phone: (414) 738-4000

Executive Name: Edward R. Griese
Title: Executive Director
Medical Director: John Butitta, M.D.
Marketing: Greg Biese
Finance:

Operational Date
04/01/1983

Model Type(s)
Group

Service Area
Calumet, Outagamie, Winnebago, Waupaca, and Fond du Lac Counties

Enrollment
24,577 as of 12/31/1990

Tax Status
For-profit

Managed By
Aetna Health Management

FEHBP:	No	Federally Qualified HMO:	Yes
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	13
Physicians (Primary and Specialty):	151
Hospitals (Contracted With or Used Regularly):	7

North Central Health Protection Plan

2000 Westwood Drive
Wausau, WI 54401
Phone: (715) 847-8866

Executive Name: Terry Bolz
Title: Assistant Vice President
Medical Director: John Webb, M.D.
Marketing: Ronald Schultz
Finance: Dick Fischer

Operational Date
01/01/1972

Model Type(s)
IPA

Service Area
Lincoln, Langlade, and Marathon

Enrollment
30,065 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Wausau Insurance Company

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	Cost	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	Yes
Trad. Insur:	No	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	114
Physicians (Primary and Specialty):	296
Hospitals (Contracted With or Used Regularly):	1

Oshkosh Area Health Protection Plan

2000 Westwood Drive
Wausau, WI 54401
Phone: (715) 847-8866

Executive Name: Terry Bolz
Title: Assistant Vice President
Medical Director: David Romond, M.D.
Marketing: Dick Gumness
Finance: Dick Fischer

Operational Date
01/01/1989

Model Type(s)
IPA

Service Area
Winnebago

Enrollment
4,348 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Wausau Insurance Company

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	Cost	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	72
Physicians (Primary and Specialty):	136
Hospitals (Contracted With or Used Regularly):	2

Physicians Plus Insurance Corporation

217 S. Hamilton Street
Suite 200
Madison, WI 53703
Phone: (608) 282-8505

Executive Name: Mark R. Minsloff
Title: Acting Executive Director
Medical Director: Nicholas Mischler, M.D.
Marketing: Beth Zaher
Finance: Michael Mohoney

Operational Date
10/03/1986

Model Type(s)
Group

Service Area
Columbia, Dane, Dodge, Iowa, Jefferson, Sauk, and Richland Counties

Enrollment
59,428 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Phys. Plus Med Grp/Meriter Hos

FEHBP:	Yes	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	Prepaid Product	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	40
Physicians (Primary and Specialty):	350
Hospitals (Contracted With or Used Regularly):	12

PrimeCare Health Plan, Inc.

1233 N. Mayfair Road, Ste. 301
Milwaukee, WI 53226
Phone: (414) 453-9070

Executive Name: Larry Rambo
Title: President & CEO
Medical Director: Michael Lynch, M.D.
Marketing: Kamal K. Shah
Finance: William D. Felsing

Operational Date
10/01/1983

Model Type(s)
IPA

Service Area
Southeastern Wisconsin

Enrollment
110,818 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
United HealthCare Corporation

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	Yes		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	Yes
Trad. Insur:	No	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	1,600
Hospitals (Contracted With or Used Regularly):	25

GHAA MEMBER

Q Care

P.O. Box 8190
Madison, WI 53708
Phone: (608) 221-5076

Executive Name: Dennis Fahey
Title: Director, Prof. Services
Medical Director:
Marketing: Robert Wood
Finance:

Operational Date
10/01/1984

Model Type(s)
IPA

Service Area
Counties of Buffalo, Crawford, Jackson, LaCrosse, Monroe, Richland, Trempeauleau, and Vernon

Enrollment
11,500 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Wisconsin Physicians Service

Managed By
Wisconsin Physicians Service

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	Prepaid Product	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open-Ended Product:	Yes
Trad. Insur:	Yes	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	25
Physicians (Primary and Specialty):	500
Hospitals (Contracted With or Used Regularly):	5

Samaritan Health Plan Insurance Corporation

1101 North Market Street
Ste. 200
Milwaukee, WI 53202-3114
Phone: (414) 277-9000

Executive Name: James A. Schultz
Title: CEO
Medical Director: Winfred H. Stringer, M.D.
Marketing: Michael L. Silgen
Finance: John P. Hake

Operational Date
09/01/1981

Model Type(s)
IPA

Service Area
Counties of Milwaukee, Ozaukee, Washington, Waukesha, Kenosha and Racine

Enrollment
75,000 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Aurora Health Care, Inc.

Managed By
Aurora Health Care, Inc.

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	Yes		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	1,500
Hospitals (Contracted With or Used Regularly):	20

Security Health Plan of WI/ d/b/a Greater Marshfield HP

1000 North Oak Avenue
Marshfield, WI 54449
Phone: (715) 387-5145

Executive Name: Sidney Johnson, M.D.
Title: President
Medical Director: William Maurer, M.D.
Marketing: William Mineau
Finance: Ronald Pfannerstill

Operational Date
09/01/1986

Model Type(s)
Network

Service Area
22 county area of Northern, Central and Eastern Wisconsin

Enrollment
75,000 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
Marshfield Clinic

Managed By
Marshfield Clinic

FEHBP:	Yes	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	Prepaid Product	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	13
Physicians (Primary and Specialty):	650
Hospitals (Contracted With or Used Regularly):	10

GHAA MEMBER

Trane Health Protection Plan

2000 Westwood Drive
Wausau, WI 54401
Phone: (715) 842-6078

Executive Name: Terry Bolz
Title: Assistant Vice President
Medical Director: Warner Gustavson, M.D.
Marketing: Dick Gumness
Finance: Dick Fischer

Operational Date
01/01/1989

Model Type(s)
IPA

Service Area
LaCrosse, Vernon, Trempealeau, Jackson, Monroe

Enrollment
7,317 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Wausau Insurance Company

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	461
Hospitals (Contracted With or Used Regularly):	9

U-Care HMO, Inc.

One Point Place
Suite 200
Madison, WI 53719
Phone: (608) 833-6444

Executive Name: Huey L. Mays, M.D.
Title: Chief Executive Officer
Medical Director: Huey L. Mays, M.D.
Marketing: George Tervalon III
Finance: Robert Gray

Operational Date
01/01/1989

Model Type(s)
IPA

Service Area
Dane, Sauk, Columbia, Richmond, and Marquette counties

Enrollment
14,956 as of 12/31/1990

Tax Status
Non-profit

Owner/Affiliate
University Health Care Inc.

FEHBP:	Yes	Federally Qualified HMO:	No
Medicaid:	Yes		
Medicare:	Prepaid Product	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	No	Open–Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	14
Physicians (Primary and Specialty):	490
Hospitals (Contracted With or Used Regularly):	5

United Health Of Wisconsin Insurance Co. Inc.

P.O. Box 507
Appleton, WI 54913-0507
Phone: (414) 735-6440

Executive Name: Dean Gruner, M.D.
Title: President & CEO
Medical Director: John Barkmeier, M.D.
Marketing: James J. Enright
Finance: Thomas J. Reimer

Operational Date
10/01/1988

Model Type(s)
IPA

Service Area
Brown, Calumet, Outagamie, Shawano, Waupaca, Waushara and Winnebago Counties

Enrollment
16,500 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
Fox Val Med Enter/Emp Hlth WI

Managed By
McNerney Heintz, Inc.

FEHBP:	No	Federally Qualified HMO:	No
Medicaid:	No		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open-Ended Product:	No
Trad. Insur:	Yes	Util. Review Services:	Yes

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	912
Hospitals (Contracted With or Used Regularly):	6

Wisconsin Health Organization Insurance Corporation, Inc.

111 West Pleasant Street
P.O. Box 12359
Milwaukee, WI 53212-0359
Phone: (414) 223-3300

Executive Name: Kipton Kaplan
Title: President & CEO
Medical Director: Carl F. Myers, M.D.
Marketing: Thomas R. Sobocinski
Finance: Craig R. Kasten

Operational Date
09/01/1985

Model Type(s)
IPA

Service Area
The Southeastern Wisconsin counties of: Sheboygan, Ozaukee, Milwaukee, Racine, Kenosha, Walworth, Waukesha, Washington, Jefferson, and Dodge

Enrollment
125,834 as of 12/31/1990

Tax Status
For-profit

Owner/Affiliate
CareNetwork, Inc.

Managed By
CareNetwork, Inc.

FEHBP:	Yes	Federally Qualified HMO:	Yes
Medicaid:	Yes		
Medicare:	None	Federally Qualified CMP:	No

Other Lines of Business:

PPO:	Yes	Open-Ended Product:	No
Trad. Insur:	No	Util. Review Services:	No

Number of:

Medical Centers/Satellites:	0
Physicians (Primary and Specialty):	2,200
Hospitals (Contracted With or Used Regularly):	15

GHAA MEMBER

1991

HMO

CORPORATE HEADQUARTERS

This listing includes those companies which own and/or manage three or more HMOs. Specific information on each plan can be found in the Individual HMO Profile section of this directory.

Aetna Health Plans

1000 Middle Street
Middletown, CT 06457
(203) 273-0123
Total Enrollment: 1,163,032

Aetna Health Plan of Southern California - San Bernardino
Aetna Health Plan of San Diego - CA
Aetna Health Plans of Florida - Tampa
Aetna Health Plans of New Jersey, Inc.
Aetna Health Plans of New York, Inc.
Aetna Health Plans of Western Pennsylvania
Aetna Health Plans of Eastern Pennsylvania
Aetna Health Plans of the Mid-Atlantic, Inc. - VA
Butterworth Health Plan - MI
MedCenters Health Plan, Inc. - MN
Network Health Plan of Wisconsin
PARTNERS HMO - MO
PARTNERS Health Plan of Alabama, Inc.
PARTNERS Health Plan of Arizona
PARTNERS Health Plan of Colorado, Inc.
PARTNERS Health Plan of Southern New England - CT
PARTNERS Health Plan of Georgia, Inc.
PARTNERS Health Plan of Illinois
PARTNERS Health Plan of Louisiana
PARTNERS Health Plan of Northern Ohio, Inc.
PARTNERS Health Plan of Tennessee
PARTNERS National Health Plan of Indiana, Inc.
PARTNERS National Health Plans of North Carolina
PARTNERS National Health Plans - Houston, TX
Southwest, an Aetna Health Plan - Dallas, TX
Virgina Mason Health Plan - WA

CIGNA Employee Benefits Companies

Hartford, CT 06152
(203) 726-6000
Total Enrollment: 1,573,338

CIGNA Healthplan of Mid-Atlantic - MD
CIGNA Healthplan of Tennessee (Formerly EQUICOR Health Plan) - Memphis
CIGNA Medical Group Healthplan - Glendale, CA
CIGNA Healthplan of Connecticut
CIGNA Healthplan of Georgia, Inc.
CIGNA Healthplan of Massachusetts, Inc.
CIGNA Healthplan of Arizona/dba CIGNA Private Practice Plan - Phoenix
CIGNA Healthplan of Arizona, Inc. - Phoenix
CIGNA Healthplan of Arizona, Inc. - Tucson
CIGNA Healthplan of San Diego - CA
CIGNA Healthplan of Colorado, Inc.
CIGNA Healthplan of Florida, Inc. - Tampa
CIGNA Healthplan of Florida, Inc. - Maitland
CIGNA Healthplan of Illinois
CIGNA Healthplan of Kansas City - KS
CIGNA Healthplan of Louisiana, Inc. - Baton Rouge
CIGNA Healthplan of North Carolina, Inc. (Formerly EQUICOR Health Plan)
CIGNA Healthplan of North Louisiana - Shreveport
CIGNA Healthplan of Northern California - Oakland
CIGNA Healthplan of Northern New Jersey, Inc.
CIGNA Healthplan of Oklahoma, Inc. (Formerly EQUICOR Health Plan)
CIGNA Healthplan of Ohio, Inc. - Columbus
CIGNA Healthplan of Ohio, Inc. - Cleveland
CIGNA Healthplan of South Florida - Miami
CIGNA Healthplan of St. Louis - MO
CIGNA Healthplan of Tennessee, Inc. (Formerly EQUICOR Health Plan) -Brentwood
CIGNA Healthplan of Texas - Irving
CIGNA Healthplan of Texas, Inc./Houston Division
CIGNA Healthplan of Utah, Inc. (Formerly EQUICOR Health Plan)
CIGNA Healthplan of Washington, Inc. - Seattle
CIGNA Healthplan of the Delaware Valley - Lester, PA (Philadelphia service area)
CIGNA Healthplan of the Delaware Valley - Lester, PA (Delaware service area)
CIGNA Healthplan of the Delaware Valley - Lester, PA (Southern New Jersey service area)
CIGNA Independent Practice Network - Glendale, CA
CoMED HMO - A CIGNA Company - Denville, NJ
EQUICOR Health Plan of Florida Inc., a CIGNA Company - St. Petersburg
EQUICOR Health Plan, Inc., a CIGNA Company - Wichita, KS
EQUICOR Health Plan, Inc., a CIGNA Company - Salina, KS
EQUICOR Health Plan, Inc., a CIGNA Company - Glen Allen, VA
EQUICOR Health Plan, Inc., a CIGNA Company - Virgina Beach, VA
Lovelace Health Plan, Inc. - NM
Total Health HMO, Inc. - A CIGNA Company - NY

Community Health Plan (CHP), Inc.

1201 Troy-Schenectady Road
Latham, NY 12110
(518) 783-1864
Total Enrollment: 178,000

Community Health Plan: Massachusetts Region
Community Health Plan: Capital Area Region - Latham, NY
Community Health Plan: Bassett Region - Cooperstown, NY
Community Health Plan: Healthshield Region - Poughkeepsie, NY
Community Health Plan: Vermont Region

Coventry Corporation

424 Church Street
Suite 2600
Nashville, TN 37219
(615) 251-5500
Total Enrollment: 265,500

Group Health Plan, Inc. - MO
HealthAmerica Pennsylvania, Inc. - Pittsburgh
HealthAmerica Pennsylvania, Inc. - Camp Hill

FHP, Inc.

9900 Talbert Avenue
Fountain Valley, CA 92728-8000
(714) 963-7233
Total Enrollment: 864,768

Employees Choice Health Option - UT
FHP of New Mexico, Inc.
FHP, Inc. - AZ
FHP, Inc. - CA
FHP, Inc. - GU
FHP, Inc. (Utah Region)

Healthsource, Inc.

Donovan Street Extension
P.O. Box 2041
Concord, NH 03302-2041
(603) 225-5077
Total Enrollment: 127,071

Carolina Physicians Health Plan, Inc. - NC
Healthsource Maine
Healthsource New Hampshire
Healthsource South Carolina
Patient's Choice, Inc. - NY

Health Insurance Plan of Greater New York (HIP)

220 West 58th Street
New York, NY 10019
(212) 373-5100
Total Enrollment: 1,075,627

HIP Network of Florida, Inc.
HIP/Rutgers Health Plan, Rutgers Community Health Plan Division -Somerset, NJ
HIP/Rutgers Health Plan, HIP of New Jersey Division - Robbinsville
Health Insurance Plan of Greater New York

Humana Inc.

500 West Main Street
P.O. Box 1438
Louisville, KY 40201-1438
(502) 580-1000
Total Enrollment: 997,511

Humana Health Care Plan, Inc. - Lexington, KY
Humana Health Plan Inc. - AZ
Humana Health Plan Inc. - Louisville, KY
Humana Health Plan of Ohio, Inc.
Humana Health Plan of TX, Inc. dba Human HP Corpus Christi
Humana Health Plan of TX, Inc. dba Humana HP of San Antonio
Humana Health Plan, Inc. - CO
Humana Medical Plan Inc. (South Florida)
Humana Medical Plan Inc. - Tampa, FL
Humana Medical Plan Inc. - Maitland, FL
Humana Medical Plan Inc. - Ormond Beach, FL
Humana Medical Plan of Nevada, Inc.
Humana Prime Health - MO
The Humana-Michael Reese HMO - IL

Independent Health Association, Inc.

777 International Drive
Buffalo, NY 14221
(716) 631-3001
Total Enrollment: 252,162

Capital District Physicians' Health Plan - Albany, NY
Independent Health - Hudson Valley - Tarrytown, NY
Independent Health - Western New York - Buffalo, NY

Kaiser Foundation Health Plan, Inc.

One Kaiser Plaza
Ordway Building
Oakland, CA 94612
(415) 271-5910
Total Enrollment: 6,525,574

Kaiser Foundation Health Plan of Colorado
Kaiser Foundation Health Plan of Mid-Atlantic States, Inc. - Washington, DC
Kaiser Foundation Health Plan of Georgia, Inc.
Kaiser Foundation Health Plan of Kansas City, Inc. - KS
Kaiser Foundation Health Plan of North Carolina
Kaiser Foundation Health Plan of Ohio
Kaiser Foundation Health Plan of the Northwest - OR
Kaiser Foundation Health Plan of Texas
Kaiser Foundation Health Plan, Inc. - Northern California Region - Oakland
Kaiser Foundation Health Plan, Inc. - Southern California Region - Pasadena
Kaiser Foundation Health Plan, Northeast Region - CT
Kaiser Foundation Health Plan, Inc. - Hawaii Region

Lincoln National Life

1300 South Clinton Street
P.O. Box 1110
Fort Wayne, IN 46801
(219) 455-2000
Total Enrollment: 435,489

Employer's Health Care Plan - WI
Freedom Health Care - PA
Great Lakes Health Plan - IL
Lincoln National Health Plan, Inc. - CO
Lincoln National Health Plan - CA
Lincoln National Health Plan - IN
Lincoln National Health Plan of Kansas City, Inc. - KS
Lincoln National Health Plan - MD
Lincoln National Health Plan - ME
Lincoln National Health Plan - MO
Lincoln National Health Plan - NC
Lincoln National Health Plan, Inc. - AZ
Lincoln National Health Plan, Inc. - ID
Lincoln National Health Plan, Inc. - OH

Maxicare Health Plans, Inc.

1149 South Broadway
Los Angeles, CA 90015
(213) 742-0900
Total Enrollment: 302,437

Maxicare - Southern California
Maxicare - Northern California
Maxicare Health Insurance Company - WI
Maxicare Illinois, Inc.
Maxicare Indiana
Maxicare Louisiana, Inc.
Maxicare North Carolina, Inc.
Maxicare South Carolina, Inc.

Metropolitan Life Insurance Company

Managed Care Services Group
276 Post Road West
Westport, CT 06880
(203) 454-6100
Total Enrollment: 236,406

MetLife HealthCare Network of Arizona, Inc.
MetLife HealthCare Network of Colorado, Inc.
MetLife HealthCare Network of Florida, Inc.
MetLife HealthCare Network of Georgia, Inc.
MetLife HealthCare Network of Illinois, Inc.
MetLife HealthCare Network of Kansas City, Inc. - KS
MetLife HealthCare Network of Kentucky, Inc.
MetLife HealthCare Network of Massachusetts, Inc.
MetLife HealthCare Network of New York, Inc.
MetLife HealthCare Network of Ohio, Inc.
MetLife HealthCare Network of Rhode Island, Inc.
MetLife HealthCare Network of Texas, Inc.
MetLife HealthCare Network of Wisconsin, Inc.
MetLife HealthCare Network, Inc. - MO
MetLife HealthCare Network of California, Inc.

PacifiCare Health Systems

5995 Plaza Drive
Cypress, CA 90630
(714) 952-1121
Total Enrollment: 688,504

PacifiCare - Oklahoma City, OK
PacifiCare of California
PacifiCare of Oklahoma - Tulsa
PacifiCare of Oregon
PacifiCare of Texas, Inc.

Physician Corporation of America

151 North Main
Suite 300
Wichita, KS 67202
(316) 267-8008
Total Enrollment: 108,756

PCA Health Plans of California
PCA Health Plans of Florida, Inc.
PCA Health Plans of Texas, Inc.

Principal Health Care, Inc.

1801 Rockville Pike
Suite 601
Rockville, MD 20852
(301) 881-1033
Total Enrollment: 162,030

Principal Health Care of Delaware, Inc.
Principal Health Care of Florida, Inc. - Jacksonville
Principal Health Care of Louisiana, Inc.
Principal Health Care of Kansas City - MO
Principal Health Care of Nebraska, Inc.
Principal Health Care of FL dba/ Medical Center Health Plan -Pensacola
Principal Health Care of Ohio, Inc.

Prudential Health Care Plan, Inc.

56 North Livingston Avenue
Roseland, NJ 07068
(201) 716-8100
Total Enrollment: 874,306

PruCare of California
PruCare of Oklahoma City - OK
PruCare of Washington, DC - MD
PruCare of Connecticut
PruCare of South Florida - Ft. Lauderdale
PruCare of New Jersey
PruCare of New York
Prucare of Philadelphia - PA
PruCare of Tampa Bay - FL
PruCare of Northern Ohio
Prucare of Orlando - FL
PruCare of Atlanta - GA
PruCare of Illinois
PruCare of Kansas City - MO
PruCare of St. Louis - MO
PruCare of Charlotte - NC
PruCare of Central Ohio
PruCare of Cincinnati - OH
PruCare of Tulsa - OK
PruCare of Nashville - TN
PruCare of Memphis - TN
PruCare of Austin - TX
PruCare of North Texas - Dallas
PruCare of Houston - TX

PruCare of San Antonio - TX
PruCare of Richmond - VA
PruCare of Jacksonville - FL

Qual-Med, Inc.

95 West First Avenue
Monte Vista, CO 81144
(719) 852-4055
Total Enrollment: 245,064

HEALS, Personal Care Physician Health Plan - CA
Qual-Med - New Mexico Health Plan
Qual-Med Health Plan, formerly Foundation Health Plan - WA
Qual-Med Oregon Health Plan
Qual-Med, Inc. - CO

Sanus Corp. Health Systems

1 Parker Plaza
400 Kelby Street
Fort Lee, NJ 07024
(201) 947-6000
Total Enrollment: 641,863

HealthPlus, Inc. - MD
Sanus Health Plan, Inc. - MO
Sanus Health Plan of Greater New York/New Jersey
Sanus New York Life Health Plan/Houston - TX
Sanus Texas Health Plan, Inc./Dallas/Fort Worth - TX

The Travelers Health Network, Inc.

2250 Lakeside Boulevard
Suite 600
Richardson, TX 75802
(214) 470-5882
Total Enrollment: 102,984

Travelers Health Network - Dallas/Ft. Worth - TX
Travelers Health Network - Houston Division - TX
Travelers Health Network of California, Inc. - Sacramento/Fresno
Travelers Health Network of Louisiana
Travelers Health Network of New York, Inc. - Syracuse Division
Travelers Health Network of New York, Inc. - Metropolitan Division - White Plains
Travelers Health Network of Austin, Inc. - TX
Travelers Health Network of Texas, Inc. - San Antonio Division
Travelers Health Network of Virginia, Inc.
Travelers Health Network of Illinois, Inc.

United HealthCare Corporation

9900 Bren Road East
Minneapolis, MN 55440-8001
(612) 936-1300
Total Enrollment: 1,186,291

Freedom Plan - CA
Health 1st, Inc. - GA
Ocean State Physicians Health Plan, Inc. - RI
Physicians Health Plan of Greater St. Louis, Inc. - MO
Physicians Health Plan, Inc. - MI
Physicians Health Plan of Minnesota
Physicians Health Plan of Northern Indiana
Physicians Health Plan of North Carolina
Physicians Health Plan of South Carolina
Physicians Health Plan of Utah
PrimeCare Health Plan, Inc. - WI
Share Health Plan - MN
Share Health Plan of Illinois, Inc.
Share Health Plan of Iowa, Inc.
Share Health Plan of Nebraska, Inc.

U.S. Healthcare, Inc.

980 Jolly Road
Box 1109
Blue Bell, PA 19422
(215) 628-4800
Total Enrollment: 1,105,000

HMO PA - U.S. Healthcare - Blue Bell
U.S. Healthcare - CT
U.S. Healthcare - NY
U.S. Healthcare, Inc. - MA
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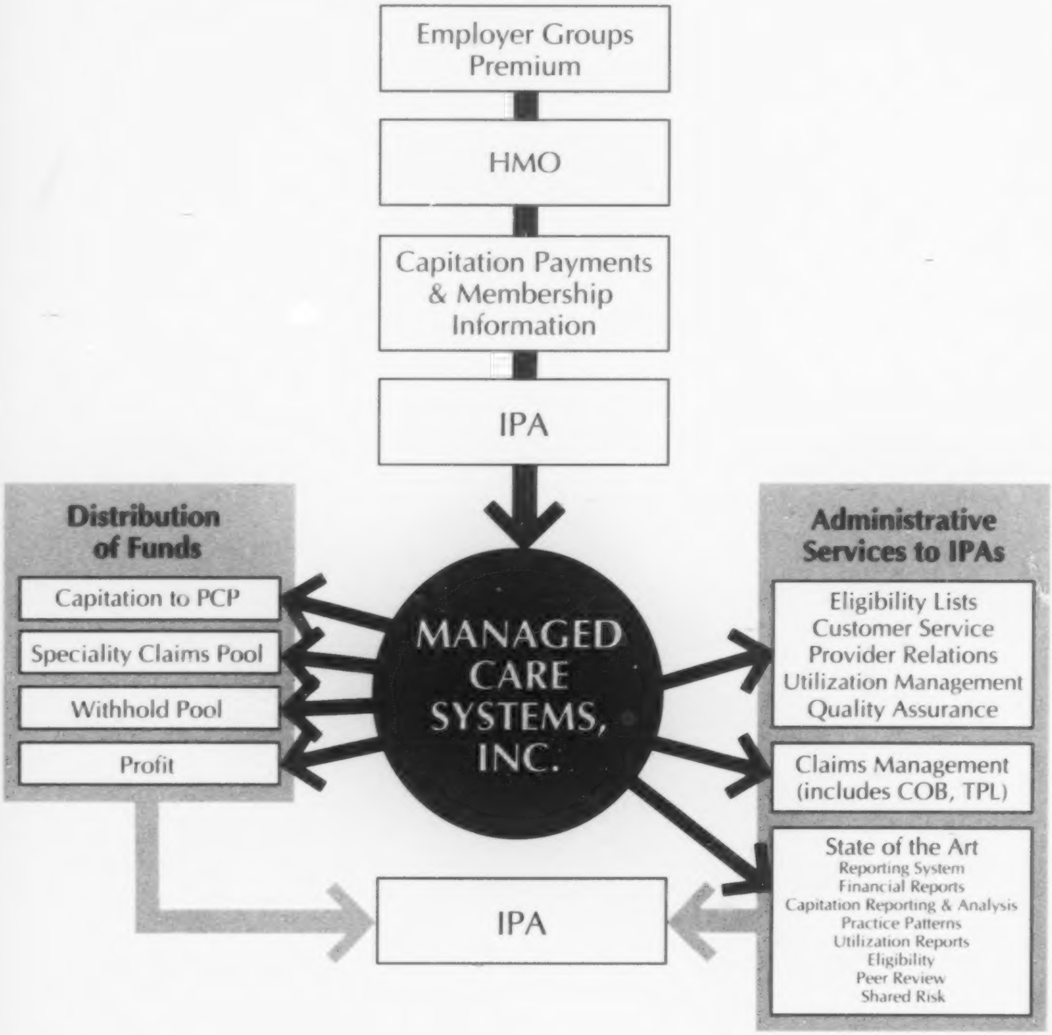
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Karen F. Taranto, President & Chief Executive Officer
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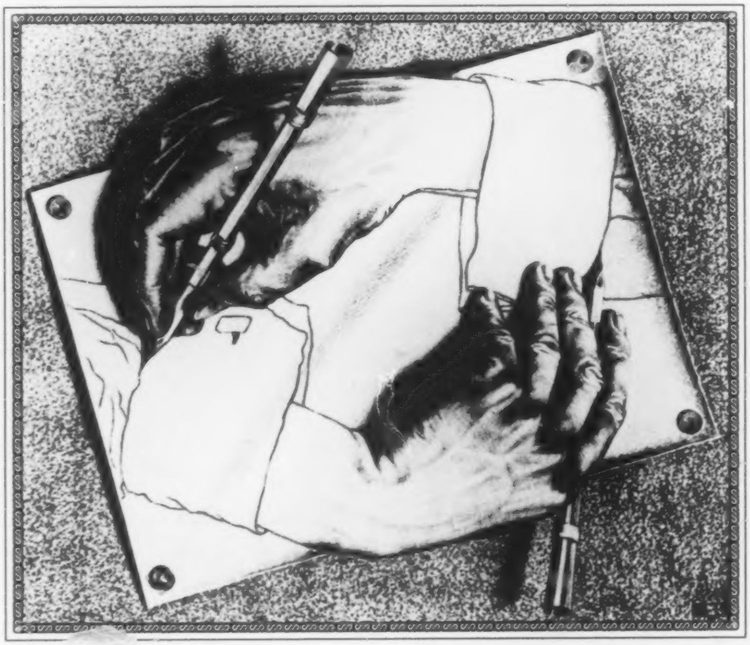

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Changes to 1991 Directory Database

1. Blue Shield of California HMO (page 83) has a new address:

   P.O. Box 7168
   San Francisco, CA 94120-7168

2. Golden Bay Health Plan, CA is no longer operational (page 91).

3. Humana Health Plan, Louisville, KY (page 182) has a new address and phone number:

   101 East Main Street
   P.O. Box 740023
   Louisville, KY 40201-7423
   (502)580-5005

4. The phone number for PruCare of Washington, DC, based in Bethesda, MD (page 197) should be (301)913-2020.

5. Butterworth Health Plan, MI has a new address (page 211):

   2909 Canyonside Court, NE
   Grand Rapids, MI 49505

6. Care Choices Health Plan, MI has a new executive (page 211):

   Robert J. Flanagan
   Chief Executive Officer

7. Principal Health Care of Ohio, in Columbus (page 286) has a new address and phone number:

   8101 North High Street
   Columbus, OH 43235
   (614) 841-1240

8. Prudential Health Care Plan, Cleveland, OH (page 286) has a new executive, and the name of the medical director should be corrected:

   Executive Name: Linda Somers
   Title: Director, Health Care Management

   Medical Director: A. Gus Kious

9. The title for the executive at BlueLincs, OK (page 291) should be "Executive Vice President & COO".

10. HMOs that are new members of GHAA:

    a. Arizona Physicians IPA, Phoenix (page 71)
    b. Healthsource Maine, Yarmouth (page 189)
    c. Paramount Health Care, Toledo, OH (page 284)
    d. Welborn HMO, Evansville, IN (page 170)
    e. Pima Health System, Tucson, AZ (new plan not listed in printed directory, see information below)
    f. BlueCARE Plus, NY (page 249)

11. A new plan, Pima Health System, should be added to the directory:

Pima Health System
1161 N. El Dorado Place
Suite A-100
Tucson, AZ 85719
(602)721-1287

Executive Name: Jim Murphy
Title: Director

Medical Director: Sam Goldfein, M.D.

Marketing: Sandra Valdez

Finance: Jeffrey Elder

Operational Date: 10/01/82
Model Type: Group, IPA
Service Area: Pima County
Enrollment: 15,782 as of 12/31/90
Tax Status: Non-profit
Owner/Affiliate: Pima County Government

FEHBP: No — Federally Qualified HMO: No
Medicaid: Yes — Federally Qualified CMP: No
Medicare: None

Other Lines of Business:

PPO: No — Open-Ended Product: No
Trad. Insur.: No — Util. Review Services: No

Number of:

Medical Centers/Satellites: 8
Physicians (Primary and Specialty): 180
Hospitals (Contracted With or Used Regularly): 2

GHAA MEMBER ____